



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

July 14, 2016

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: Pamela Barr  
State Contract Procurement Officer  
302-857-4570

SUBJECT: **AWARD NOTICE – Addendum #3 Effective July 1, 2018**  
**CONTRACT NO. GSS16774-SCHOOL\_SUP**  
**School Supplies**

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OF  
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**KEY CONTRACT INFORMATION**

**1. MANDATORY USE CONTRACT**

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This is not a mandatory use contract under **Title 29, Chapter 6911(d) Delaware Code**. It is available to every state department and agency within the Executive Branch and Judicial Branch of the state government and Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants.

A competitive bidding and selection process was conducted by The Cooperative Purchasing Network (TCPN) /National IPA. TCPN and Contractor established a contract for the purchase of school supplies on or around July 2014 (hereinafter, "Master Agreement").

**2. CONTRACT PERIOD**

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The vendor's contracts shall be valid from July 15, 2016 to July 14, 2017. At the sole discretion of Government Support Services, this contract may be further extended to include any extensions agreed to by and between TCPN/National IPA and the vendor.

Addendum #2 extends the contract to June 30, 2018.

Addendum #3 extends the contract to June 30, 2019.

**3. VENDORS**

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<p><del>GSS16774-SCHOOL_SUPV01</del>  <del>FSF ID#: 0000287778</del>  <del>TCPN #: R151104</del></p>	<p><del>GSS16774-SCHOOL_SUPV02</del>  <del>FSF ID#: 0000022004</del>  <del>TCPN #: R141602</del></p>
<p><del><b>Barcelona Sporting Goods</b></del>  <del>9999 W Sam Houston Pkwy N</del>  <del>Houston, TX 77064</del>  <del>Sammy Barcelona</del>  <del><a href="mailto:sammy@barcelonasports.com">sammy@barcelonasports.com</a></del>  <del>800-859-2744</del></p> <p><del>ORDER DETAILS:</del>  <del><a href="http://www.barcelonasports.com">www.barcelonasports.com</a></del>  <del>Discount: 20%</del></p>	<p><del><b>ETA Hand2Mind</b></del>  <del>500 Greenview Court</del>  <del>Vernon Hills, IL 60064</del>  <del>Larry Motzel</del>  <del><a href="mailto:lmotzel@hand2mind.com">lmotzel@hand2mind.com</a></del>  <del>800-445-5985 ext 5283</del></p> <p><del>ORDER DETAILS:</del>  <del><a href="http://www.hand2mind.com">www.hand2mind.com</a></del>  <del>Discount: 15%</del>  <del>Excludes custom kits and professional development</del></p>

<p>GSS16774-SCHOOL_SUPV03          FSF ID#: 0000021667          TCPN #:R140101</p>	<p>GSS16774-SCHOOL_SUPV04          FSF ID#: 0000031955          TCPN #: R141603</p>
<p><b>Frey Scientific</b>          80 Northwest Boulevard          Nashua, NH 03063          Jim Papiano  <a href="mailto:Jim.papiano@schoolspecialty.com">Jim.papiano@schoolspecialty.com</a>          609-579-1276          Gina Provenzale          920-882-5791  <a href="mailto:Gina.provenzale@schoolspecialty.com">Gina.provenzale@schoolspecialty.com</a></p> <p>ORDER DETAILS:  <a href="http://www.freyscientific.com">www.freyscientific.com</a>          Discount: 35% supplies, 12% furniture, 28% science</p>	<p><b>Kaplan Early Learning Company</b>          1310 Lewisville-Clemmons Road          PO Box 609          Lewisville, NC 27023          Kate Shelton  <a href="mailto:kshleton@kaplanco.com">kshleton@kaplanco.com</a>          800-334-2014 ext 6126</p> <p>ORDER DETAILS:  <a href="http://www.kaplanco.com">www.kaplanco.com</a>          Discount: 15%          Excludes technology products, curriculum and assessment products</p>
<p>GSS16774-SCHOOL_SUPV05          FSF ID#: 0000019591          TCPN #: R140102</p>	<p><del>GSS16774-SCHOOL_SUPV06</del>  <del>FSF ID#: 0000022087</del>  <del>TCPN #: R140103</del></p>
<p><b>Pocket Nurse</b>          610 Frankfort Road          Monaca, PA 15061          Amy Hallstein  <a href="mailto:ahallstein@pocketnurse.com">ahallstein@pocketnurse.com</a>          724-480-3714</p> <p>ORDER DETAILS:  <a href="http://www.pocketnurse.com">www.pocketnurse.com</a>          Discount: 20%</p>	<p><del><b>School Health Corporation</b></del>  <del>865 Muirfield Drive</del>  <del>Hanover Park, IL 60133</del>  <del>Lynn Guza</del>  <del><a href="mailto:lguza@schoolhealth.com">lguza@schoolhealth.com</a></del>  <del>630-339-7889</del></p> <p><del>ORDER DETAILS:</del>  <del><a href="http://www.schoolhealth.com">www.schoolhealth.com</a></del>  <del>Discount: 7%</del></p>
<p>GSS16774-SCHOOL_SUPV07          FSF ID#: 0000022878          TCPN #: R141608</p>	<p><del>GSS16774-SCHOOL_SUPV08</del>  <del>FSF ID#: 0000032874</del>  <del>TCPN #: R141605</del></p>
<p><b>School Specialty</b>          W6316 Design Drive          Greenville, WI 54942          Jim Papiano  <a href="mailto:Jim.papiano@schoolspecialty.com">Jim.papiano@schoolspecialty.com</a>          609-579-1276          Gina Provenzale          920-882-5791  <a href="mailto:Gina.provenzale@schoolspecialty.com">Gina.provenzale@schoolspecialty.com</a></p> <p>ORDER DETAILS:  <a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>          Discount: 35% supplies, 12% furniture, 28% science</p>	<p><del><b>Office Depot</b></del>  <del>6600 North Military Trail</del>  <del>Boca Raton, FL 33496</del>  <del><a href="mailto:christine.maguire@officedepot.com">christine.maguire@officedepot.com</a></del>  <del>215-859-3437</del></p> <p><del>ORDER DETAILS:</del>  <del><a href="http://www.officedepot.com">www.officedepot.com</a></del>  <del>Discount: see pricing sheet</del></p>

#### 4. SHIPPING TERMS

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F.O.B. destination; freight pre-paid.

#### 5. DELIVERY AND PICKUP

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Vendor shall deliver to specific locations for orders placed.

#### 6. PRICING

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Pricing shall be as per the TCPN/National IPA contract for the term of the contract. Order information is found with vendor information under Section 3. Ordering can also be done at the [State of Delaware's eMarketplace](#).

### ADDITIONAL TERMS AND CONDITIONS

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#### 7. BILLING

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

#### 8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

#### 9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

#### 10. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

## **11. PURCHASE ORDERS**

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS16774-SCHOOL\_SUP on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

## **12. REQUIREMENTS**

Vendors shall provide and deliver the State's School Supplies needs.

For a complete list of contract specifications please refer to the original bid solicitation document(s). Any contract specific documentation will be accessible through the hyperlink(s) provided on this contract's details page.

## **13. HOLD HARMLESS**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

## **14. NON-PERFORMANCE**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

## **15. FORCE MAJEURE**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

## **16. AGENCY'S RESPONSIBILITIES**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that

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they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.