



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

June 18, 2016

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: DENNIS J SMITH
STATE CONTRACT PROCUREMENT OFFICER
302-857-4544

SUBJECT: **AWARD NOTICE**
CONTRACT NO. GSS16002-GASOLINE
Reformulated Gasoline

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KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

This contract has been multiple awarded. State Agencies should review all contract documents associated with the award prior to contacting any of the vendors. The award has been split into different sections and not all vendors are awarded all sections. Questions regarding the contract should be directed to the contract officer prior to contacting any vendors.

1. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD

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Each contractor's contract shall be valid for **two (2)** year period from **September 1, 2016 through August 31, 2018**. Each contract may be renewed for **three (3)** additional **one (1)** year periods through negotiation between the contractor and Government Support Services. Negotiation may be initiated no later than ninety (90) days prior to the termination of the current agreement.

3. VENDORS

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<p>GSS16002-GASOLINEV01 Riggins Inc. 3938 S. Main Road Vineland, NJ 08360</p> <p>Contact: Jennifer Merlino Phone: 856-825-7600 x1013 Fax: 856-825-2270 Email: jmerlino@riginsoil.com FSF # 0000007915</p> <p>MULTI AWARD ALL: All tank sizes, all counties</p>	<p>GSS16002-GASOLINEV02 Carl King Energy Div of Griffith Energy Services 1400 E. Lebanon Rd. Dover, DE 19901</p> <p>Contact: Mary Lerch Phone: 302-697-3251 Fax: 302-697-9148 Email: mlerch@griffithoil.com FSF # 0000031073</p> <p>MULTI AWARD: Tanks B and C only in all counties</p>
<p>GSS16002-GASOLINEV03 PAPCO, Inc. 2 New Road Suite 311 Aston, PA 19014</p> <p>Contact: Gary Kligos Phone: 610-361-8000 Fax: 610-361-8924 Email: gary.kligos@papco.com FSF # 0000149945</p> <p>MULTI AWARD: Tanks A only in all counties</p>	<p>GSS16002-GASOLINEV04 Mansfield Oil Company of Gainesville, Inc. 1025 Airport Parkway SW Gainesville, GA 30501</p> <p>Contact: David Zarfoss Phone: 800-255-6699 Fax: 678-450-2242 Email: mocbids@mansfieldoil.com FSF # 0000101081</p> <p>MULTI AWARD ALL: All tank sizes, all counties</p>

4. SHIPPING TERMS

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As required by individual agency.

5. DELIVERY

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Delivery to eligible state agencies, municipalities, school districts and volunteer fire companies shall be on a "will call" or "automatic delivery" basis as required by the individual agency.

6. PRICING

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To calculate the price contract users will be charged:

Price (per gallon) = Gasoline Daily Floating Price (gallon) + Delivery Charge/Discount (gallon)

Prices shown in the table below are the delivery charge/discount that will be charged for each gallon delivered to the ordering agency. (Price is exclusive of taxes, except for some taxes that are not able to be legally waived. No other fuel delivery charges shall be charged to the ordering agency).

NEW CASTLE COUNTY		
<i>Tank "A" 5,000 & Up</i>		
Vendor	Price Structure	Regular Unleaded
PAPCO, Inc.	Delivery Price per Gallon – Regular Unleaded	-\$0.1314
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0946
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0325
<i>Tank "B" 2,000 to 4,999</i>		
Vendor	Price Structure	Regular Unleaded
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0150
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0602
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.1255
<i>Tank "C" Up to 1,999</i>		
Vendor	Price Structure	Regular Unleaded
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0850
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.1302
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.1709
KENT COUNTY		
<i>Tank "A" 5,000 & Up</i>		
Vendor	Price Structure	Regular Unleaded

PAPCO, Inc.	Delivery Price per Gallon – Regular Unleaded	-\$0.0912
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0750
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0632
Tank “B” 2,000 – 4,999		
Vendor	Price Structure	Regular Unleaded
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0250
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.1125
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0878
Tank “C” Up to 1,999		
Vendor	Price Structure	Regular Unleaded
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.1378
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.1750
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.2275
SUSSEX COUNTY		
Tank “A” 5,000 & Up		
Vendor	Price Structure	Regular Unleaded
PAPCO, Inc.	Delivery Price per Gallon – Regular Unleaded	-\$0.0596
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0520
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0399
Tank “B” 2,000 – 4,999		
Vendor	Price Structure	Regular Unleaded
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.0680
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.1375
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.1378
Tank “C” Up to 1,999		
Vendor	Price Structure	Regular Unleaded
Mansfield Oil Company of Gainesville, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.1378
Carl King Energy div of Griffith Energy	Delivery Price per Gallon – Regular Unleaded	\$0.1650
Riggins, Inc.	Delivery Price per Gallon – Regular Unleaded	\$0.2200

Prices charged to the ordering agency shall be **net** per gallon F.O.B. agency storage tanks.

Floating Price:

The prices quoted shall be on a per gallon basis for regular unleaded grade gasoline, as listed under the **OPIS GROSS RFG ETHANOL (10%) PRICES** report. The price shall correspond to the daily **UNBRANDED RACK AVERAGE** (UBD RACK AVG) posting for **Wilmington, DE** as published in the daily Oil Price Information Report (**OPIS**) as of the end of day report.

Added to the daily price shall be the delivery charge (or discount) per gallon. The price charged shall correspond to the agencies' tank size for the county where the tank is located. **The delivery charges shall remain firm for the duration of the contract period.**

The invoiced price shall be based on the date of delivery. In the event that a delivery is late at the fault of the vendor, the ordering agency at its option may request that the invoice reflect the daily index price for the promised delivery date rather than the actual delivery date had the index gone up during that time period.

Your invoiced prices SHALL be exclusive of all Federal and State taxes, with the exception of the following:

<u>Tax Name</u>	<u>Current Rate</u>
Delaware Hazardous Substance Clean-Up Tax	.009
Federal Leaking Underground Storage Tank (LUST) Tax	.001

The Delaware Hazardous Substance Clean-Up Tax shall be billed as a separate line item on all invoices.

This tax is on the total dollar amount of the invoice, not on the per gallon price (.009 X amount of invoice).

The Federal LUST Tax shall also be billed as a separate line item on all invoices. This tax is on the per gallon price and not the total dollar amount of the invoice (.001 X per gallon price). There are no exemptions from LUST tax except for exports. *Public Law 109-58; Sec. 1362(b).*

ADDITIONAL TERMS AND CONDITIONS

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7. BILLING

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

Riggins, Inc. will NOT accept payment by procurement (credit) card.

9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. PURCHASE ORDERS

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number **GSS16002-GASOLINE** on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

12. REQUIREMENTS

For a complete list of contract specifications please refer to the original bid solicitation document(s). Any contract specific documentation will be accessible through the hyperlink(s) provided on this contract's details page.

13. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

14. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

15. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

16. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

17. DELIVERY REQUIREMENTS/RESTRICTIONS:

Delivery to eligible state agencies, municipalities, school districts and volunteer fire companies shall be on a "will call" or "automatic delivery" basis according to the following terms and conditions:

- a. All orders for the delivery of gasoline shall be made within forty-eight (48) hours of the date and time of the order except for certain exceptions listed below (paragraph 5).
- b. The delivery of gasoline to group "A" tanks (5,000 gallons and larger) shall be made on a "Will Call" basis only.
- c. The delivery of gasoline to group "B" and "C" tanks shall be a "Will Call" or "Automatic" basis **at the discretion of the ordering agency**. If automatic delivery is selected, the ordering agency shall supply tank size and the rate of consumption so that an automatic delivery interval can be established.

Contractor(s) who repeatedly allow a tank on Automatic Delivery to run out of fuel shall be liable for all cost incurred for the repair of the tank and associated equipment.

- d. It shall be at the vendor's discretion to accept orders or deliver product to tanks which are more than 25% full. However, this shall not apply to automatic deliveries or shipments, which constitute a full tank truck.

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- e. The following locations shall require delivery within twenty-four (24) hours after placement of order:

Agency	County	Tank Group	Gasoline
State Police Troop 3, Magnolia	Kent	A	Regular Unleaded
State Police Troop 5, Bridgeville	Sussex	B	Regular Unleaded

- f. Delivery of product to all Department of Transportation facilities in New Castle, Kent and Sussex County shall be made between the hours of 8:00 AM and 3:00 PM, Monday through Friday unless otherwise requested.
- g. The contractor shall accept orders for gasoline seven (7) days per week, twenty-four (24) hours per day.
- h. Agencies ordering gasoline on a “will call” basis are encouraged to fax a copy of the purchase order to the contractor and confirm a delivery date.

TECHNICAL SPECIFICATION (cont)

A. **DELIVERY REQUIREMENTS/RESTRICTIONS:** (Continued)

All tanks, 5,000 gallon and over shall be filled by the submerged fill method. The contractor shall provide written certification at the time of delivery. Failure to provide the certification may result in the termination of the contract.

B. **EMERGENCY DELIVERY:**

If an agency determines itself to be out of gasoline or in an impending out of gasoline condition, the ordering agency may "**DECLARE AN EMERGENCY**". Under this extreme condition delivery shall be made under the following guidelines:

1. **WILL CALL ACCOUNTS:** Delivery shall be made within eight (8) hours of the "DECLARATION".
2. **AUTOMATIC DELIVERY ACCOUNTS:** Keeping the tank filled shall be the responsibility of the vendor. Any unusual situation that would increase the demand for gasoline consumption must be communicated by the using agency to the vendor so that adjustments can be made. It is required that these accounts shall have the highest priority for service should they be allowed to reach an emergency situation.

Once an agency "**DECLARES AN EMERGENCY**" the following steps shall be followed:

1. Contractor shall confirm with the ordering agency a realistic delivery time. The agency must then determine if that is acceptable. If the projected delivery time is unacceptable then:
2. Contractor may select another distributor who is able to make a timely delivery. The ordering agency must then give permission to the vendor for this alternative. Contracted pricing and invoicing shall be the responsibility of the State's contractor.
3. If another distributor cannot be mutually secured for immediate delivery, then the ordering agency may after it determines that a critical situation exists, place an order on the open market. In that situation the vendor shall pay the consequences as stated in paragraph 17 -"**NON-PERFORMANCE**".

These guidelines are designed to help open communications between the agencies and the vendor. Whatever the cause that places an agency in an emergency situation it is hoped that deliveries would be made with minimal disruption to an agency's operation. These guidelines are not designed to open the door for **SUB-CONTRACTING** deliveries.

C. **DELIVERY DOCUMENTS:**

Computerized bills of lading, metered slips from terminal loadings, sealed compartments and/or delivery tickets are acceptable deliveries. Using agency may require sealed compartments. Present delivery documents to the receiving agency PRIOR to unloading, if not metered. Signing of documents will occur after unloading and verification of quantities received. Transport trucks are not metered, therefore stick reading is required for transport deliveries. **The State will pay for gallons received – METERED OR otherwise; no adjustment is made for temperature, etc.**

D. **SPILLAGE:**

All spillages shall be corrected on an immediate basis and to the satisfaction of the ordering agency. All associated costs including materials, labor and any damages resulting from the spillage shall be borne by the contractor. The contractor shall immediately notify the below listed office of all spillages:

Department of Natural Resources and Environmental Control
Division of Air and Waste Management
24 hour Hotline
In State Phone No.: 800-662-8802
In/Out of State Phone No.: (302) 739-5072

E. **TANK LOCATIONS:**

A list of tank locations is included at the bottom of the Appendix A. The State has provided the tank size and the approximate annual usage for each location. (Quantities listed are approximate annual volumes based on prior reported history, but are not a guarantee of future use).

Once a contract is executed, other entities that are not currently listed may choose to utilize this contract.

F. **PRODUCT SPECIFICATIONS:**

The Gasoline shall conform to the ASTM Designation D4814 or the most current revision. The gasoline shall have an Anti-Knock Index (AKI) as shown below, and be adjusted for season and locality in accordance with recommendations in ASTM D4814.

ANTI-KNOCK INDEX = $(R + M) / 2$ = 87.0 OCTANE (also referred to as regular unleaded gas)

In addition, and if applicable, the fuel shall contain an effective Port Fuel Injector Detergent-Dispersant Package and at the concentration being supplied, shall "MAINTAIN" volume flow of fuel through injectors. Contractor shall certify that each delivery contains the "MAINTAIN" level of detergent-dispersant additive. This certification shall accompany each delivery.

G. **PRODUCT QUALITY/TESTING/LIABILITY:**

Gasoline sold to School Districts and all eligible agencies shall be subject to periodic testing, at the agency's discretion, according to ASTM specification D4814 or the most current revision. From time to time the ordering agency shall collect a sample of product from the vendor's tank truck prior to delivery into the facility's storage tank. The sample size shall be sufficiently large to permit multiple product analysis. Samples shall be obtained and stored in a manner, which precludes contamination, by foreign substances.

Periodically, product samples shall be submitted to an independent laboratory for testing according to ASTM specification D4814 or the most current revision. Product shall also be tested if changes in, or problems with the operation of the State's automobiles point to a specific need for confirmation of product quality.

The State will assume the cost of product analysis unless the sample fails to meet specification. In this instance, all costs associated with testing and analysis shall be borne by the contractor. If a product sample fails to meet specifications it shall be the responsibility of the contractor to show compliance with the specification. In every event, Government Support Services shall be the final authority regarding compliance with product specification.

If product fails to meet specification for items including, but not limited to, undissolved water, sediment and suspended matter the contractor shall be liable for product remaining in storage tanks, storage tank and fuel line cleaning and damage to motor vehicles which result from using non-conforming product.

H. **CONTROL OF VOLATILE ORGANIC COMPOUND EMISSIONS:**

All bidders/subcontractors shall be familiar with Delaware Regulation No. 24, Section 26, Gasoline Dispensing Facility Stage I Vapor Recovery, which applies to the subcontractors control of gasoline vapors at a gasoline dispensing facility for any delivery vessel (transport truck) into any stationary storage vessel (underground and above ground storage tanks) where the vapors displaced by the liquid gasoline are retrieved to the delivery vessel and transported back to the refinery for reuse. It is the responsibility of the successful vendor to ensure compliance with this regulation.

I. **REFORMULATED GASOLINE:**

All gasoline delivered in the State of Delaware shall be reformulated. Any gasoline that is not reformulated is in violation of the Federal Clean Air Act, Section 211k.