

ADDENDUM #1

Intent to participate forms were uploaded for the following states:
Connecticut, Arizona, and Vermont,

Special Terms and Conditions were uploaded for the following states:
Arizona, Delaware, Colorado, Oklahoma, and Vermont

ADDENDUM #2

Administrative Fee

The awarded offeror will remit to WSCA a contract administration fee in the amount of one-half of one percent (.5%) of the total sales from this contract.

The pricing listed on the proposal shall include the WSCA administrative fee.
ADMINISTRATIVE FEES SHALL NOT BE ADDED AS A LINE ITEM ON ANY INVOICE.

A statement verifying the total sales amount for all Participating States must accompany the remittance. This remittance is due to WSCA no later than 45 days after the last day of each calendar quarter.

In addition to the WSCA contract administration fee as stated above, some Participating States may also require an administrative fee. Specific State Administrative Fees may be added to the price of each item. This remittance is due to the individual state no later than 45 days after the last day of each calendar quarter.

PR12063 ADDENDUM # 3

Glossary: P. 18 change to:

Volume Discount: A percentage discount offered by the seller to the buyer for purchasing a stated dollar amount of service products to be delivered at one time or over a specified period.

P. 19 Delete the following sentence:

Respondents are required to complete PR12063 Appendix C Acceptance Document Section 3 tab in reference to the following manufacturer and contractor requirements.

P. 21 Delete the following paragraph:

Your proposal will be evaluated on the following items. All Respondents are required to submit a completed PR12063 Appendix C Acceptance Document Section 4 tab in response to the following questions. Provide answers in the 'Answer' column or provide the specific location in the proposal (page number) where the information can be found in the corresponding column. If the line item on the Acceptance Document states 'Complete Section 4 Supplement' you will be required to provide additional information in the format provided. All fields must be completed in the format provided.

p. 21 Delete the following sentence:

Respondents shall not change the format of PR12063 Appendix C Acceptance Document.

P. 23 Delete the following sentences.

Provide an Authorized Contractor List on PR12063 Appendix C Acceptance Document Section 4 Supplement in the format provided.

Respondents are required to complete PR12063 Appendix C Acceptance Document Section 5 tab in reference to Section 5 Service Offering Qualifications.

P. 25 Renumber the following items sequentially:

5.2.1.1.23 (DR) Ability to apply legal retention periods and disposition by agency per purchasing entity policy and/or legal requirements.

5.2.1.1.34 (DR) Describe any known inherent disaster recovery risks and provide potential mitigation strategies.

5.2.1.1.4/5 (DR) Describe the infrastructure that supports multiple data centers within the United States, each of which supports redundancy, failover capability, and the ability to run large scale applications independently in case one data center is lost.

P. 27 Delete "and" and add "or":

5.2.1.6.3 (M) Ability to provide IaaS, PaaS, and or SaaS services as defined service offerings with established rate structures.

p.27 Add the following requirement to section 5.2.1.6 Hosting and Provisioning:

5.2.1.6.4 (M) Ability to provide virtual machines that are capable of housing relational databases such as Oracle, SQL Server, Postgres SQL, etc. Specify supported relational and non-relational database environments.

PR12063 Amendment 3

December 21, 2011

P. 30 delete the following sentence:

6. Point of Contact Resume required in Section 4.6 g.

ADDENDUM #4

Q&A Document was uploaded to BidSync – Q&A document can be found as a separate document.

ADDENDUM #5

CLARIFICATION FOR PROPOSAL SUBMITTAL ADDRESSES FOR CORE TEAM MEMBERS.

SEND PROPOSALS REQUIREMENTS ONLY TO

Colorado, Montana, Oregon, Utah Members

1.6 Proposal Submittal

Offers must be received, according to instructions, by the posted due date and time. Offers received after the deadline will be non-responsive.

The preferred method of submitting your original ‘master’ proposal packet is electronically in Microsoft Word and Excel through BidSync, or you may mail or drop off your hard copies to the address noted in Section 1.5 of this RFP on or before the due date and time. The original ‘master’ proposal packet shall include a separate document or sealed envelope labeled PR12063 Cost Schedule’ that contains the pricing document. Please note that the State of Utah Division of Purchasing office is closed on Saturday and Sunday and therefore does not accept deliveries on those days.

In addition to the original ‘master’ proposal packet submission, Respondents are required to send one (1) hard copy and one (1) electronic version (Microsoft Word and Excel) of the complete proposal, excluding pricing information, to each of the evaluation team members listed below. Each proposal packet shall be marked with the solicitation number and be in accordance with the

submittal requirements. The original 'master' sent to the WSCA Master Agreement Administrator identified in Section 1.5 of this RFP will prevail in resolving any discrepancies.

Table 1. State Participants

Colorado (Core) Montana (Core)

Pete VanRonk Rick Dorvall

Office of Information Technology State Procurement Bureau, Dept. of Administration

601 E. 18th Ave Room 165 Mitchell Building

Denver Colorado 80202 125 North Roberts Street

PO Box 200135

Helena, MT 59620-0135

Oregon (Core) Utah (Lead)

Lori Nordlien, Procurement Analyst Pam Rugg

State of Oregon, Dept. of Administrative Services State of Utah Purchasing and General Services

State Services Division, State Procurement Office 3150 State Office Building

1225 Ferry Street NE Capitol Hill

Salem, OR 97301 PO Box 141061

Salt Lake City, UT 84114

Question and Answers for Bid #PR12063 - WSCA POSTING Public Cloud Hosting Services

Overall Bid Questions**Question 1**

We are a company based in Canada, with no US office or incorporation. Are we eligible to bid on this opportunity? **(Submitted: Dec 6, 2011 1:18:39 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 2

Would you please provide and/or confirm the email addresses that should be used for submitting electronic versions of this RFP? **(Submitted: Dec 9, 2011 3:17:28 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 3

RFP Reference 1.6, page 16.

The RFP states that Respondents are required to send one hard copy and one electronic version of the complete proposal, excluding pricing information, to the evaluation team members in Table 1. State Participants.

Please indicate if the State intends to provide physical addresses for all participants, or is it the State's desire that participants with email addresses only be provided a copy of the response via email only. **(Submitted: Dec 11, 2011 10:23:48 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 4

RFP Reference 3.1 General Information, page 25.

The Appendix C Acceptance Document for Section 3 that is currently available to Respondents does not include a space (column) to indicate the location within the proposal where information is provided as required by the RFP.

Please indicate if the State intends to provide an Appendix C document for Section 3 that is formatted to include page numbers. **(Submitted: Dec 11, 2011 10:25:06 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 5

RFP Reference 3.2.3.

This section requires a statement certifying that ESRI or similar application hosting and database hosting are offered as services, and that they are integrated together into a common account for simple administration by customer staff.

Please confirm that this requirement applies to an IaaS offering. **(Submitted: Dec 11, 2011 10:26:10 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 6

RFP Reference 3.2.4, page 25.

This section requires a statement certifying that ESRI applications are or will be supported.

Please clarify the level of support required by Respondent. Is Respondent responsible for the application availability itself? Or will application incidents be handled by the State or Participating Entity? **(Submitted: Dec 11, 2011 10:28:11 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 7

RFP Reference 3.2.6, page 25.

The RFP states, and that a new instance can be added in an hour or less.

Please confirm that instance in this case refers to a new virtual machine. **(Submitted: Dec 11, 2011 10:29:21 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 8

RFP Reference 3.2.9, page 26.

The RFP states A statement certifying the ability to provision, deploy and modify databases on-demand.

Will the Respondent be responsible for Database licensing, or will the state be responsible for this licensing?
(Submitted: Dec 11, 2011 10:30:01 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 9

RFP Reference 4.1 General Information, page 27.

The RFP states "All Respondents are required to submit a completed PR12063 Appendix C Acceptance Document Section 4 tab in response to the following questions. Provide answers in the "Answer" column or provide specific location in the proposal (page number) where the information can be found in the corresponding column."

PR12063 does not contain an Appendix C Acceptance Document for Section 4.

Please indicate if the State intends to provide an Appendix C document for Section 4. Additionally, the only Appendix C that is currently available to Respondents does not contain the columns describe in this requirement. Will the State provide an updated Appendix C that includes referenced columns? (Submitted: Dec 11, 2011 10:31:13 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 10

RFP Reference 5.1 General Information, page 29.

The RFP states "All Respondents are required to complete PR12063 Appendix C Acceptance Document Section 5 tab in reference to Section 5 Service Offering Qualifications."

PR12063 does not contain an Appendix C Acceptance Document for Section 5. Please indicate if the State intends to provide an Appendix C document for Section 5. (Submitted: Dec 11, 2011 10:32:34 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 11

RFP Reference 5.1.2.3 Financial Responsibility, page 30.

Please indicate how many fiscal years worth of financial statements are required. (Submitted: Dec 11, 2011 10:34:27 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 12

RFP Reference 5.2.1.1.2.

There are two (2) Sections 5.2.1.1.2 in the RFP. Please indicate if the duplication of section 5.2.1.1.2 is intentional. **(Submitted: Dec 11, 2011 10:35:28 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 13

RFP Reference 5.2.1.2.5, page 31.

The RFP requirement states, "Ability to apply participating entity defined administration polices in managing Solution."

Please provide additional clarification or examples of what qualifies as an "administration policy." **(Submitted: Dec 11, 2011 10:36:33 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 14

RFP Reference 6.2 Administrative Requirements Compliance, item #6, page 35.

Item #6 refers to a Point of Contact Resume in Section 4.6g. We do not find a Section 4.6g in the RFP. Please clarify. **(Submitted: Dec 11, 2011 10:38:11 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 15

RFP Reference 6.6 cost Evaluation, page 38.

Please clarify that Respondents are required to submit the Cost Schedule in an Excel spreadsheet using the information in provided in Table 3- Cost Schedule Elements. If no, will the State provide a formatted Excel spreadsheet containing the Cost Schedule? **(Submitted: Dec 11, 2011 10:39:24 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 16

RFP Reference 6.6 cost Evaluation, Table 3, page 38.

ESRI/GIS Hosting pricing. Please clarify what costs are required in the Respondent's pricing. For example, would pricing include any or all application license or subscriber costs from ESRI? **(Submitted: Dec 11, 2011 10:41:09 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 17

RFP Reference 6.6 Cost Evaluation, Table 3, page 38.

Tab 5: Data Transfer. Is Respondent to assume Inbound as 25% of Total, and Outbound as 75% of Total? Does *¿Total¿* have a specific definition (such as the Total for Data Transfer in Section 1.29 Estimated Annual Usage) or is this a general assumption regardless of volume? **(Submitted: Dec 11, 2011 10:42:11 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 18

RFP Reference 6.6 Cost Evaluation, Table 3, page 38.

Tab 9: Provisioning Software.

Please clarify what is required in the Respondent's pricing. Is this a defined set of software, available to be provisioned for each Participating Entity? Does it refer to software used to provision cloud compute resources, or is there another intended service? **(Submitted: Dec 11, 2011 10:43:27 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 19

¿ Regarding service offering requirement 3.2.3, please describe the level of service and support that the states are requiring the providers offer and certify. For example, are the states envisioning that providers offer a

pre-configured instance running Esri software that is supported at operating system level, and/or are the states requiring that providers support the Esri software itself as well as the underlying infrastructure and operating system (effectively providing managed services for Esri software running on cloud infrastructure)? **(Submitted: Dec 11, 2011 8:51:25 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 20

¿ Do the states envision contracting with infrastructure providers separately from managed services providers, and/or do the states envision contracting with one organization that provides both the managed services for applications/software and underlying the infrastructure? **(Submitted: Dec 11, 2011 8:51:57 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 21

¿ Regarding service offering requirement 3.2.3, please elaborate on which Esri applications the states are expecting that respondents certify (and on which operating systems, if applicable). **(Submitted: Dec 11, 2011 8:52:38 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 22

Regarding consulting and design services, the RFP refers to services for optimizing and deploying cloud services applications. Do the states also envision need for GIS application design, development, and implementation services (e.g. building and deploying web, mobile, desktop applications)? Additionally do the states envision the need for standard software and system install, configuration, training, and health-check packages (as opposed to hourly rates)? **(Submitted: Dec 11, 2011 8:53:10 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 23

How many of each type of service (e.g. image, dynamic map, cached map, etc.) are currently being managed in each of the existing environments described in Section 1.1.2? **(Submitted: Dec 11, 2011 8:53:41 PM)**

MST)**Answer**

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 24

Do your estimates on the number of servers for each of the 4 existing environments described in section 1.29 include failover to support high availability? So for example ¿you estimate that Montana will require 12 servers ¿ does that include 6 primary and 6 failover servers? Or would we have to double the amount of servers to support high availability? **(Submitted: Dec 11, 2011 8:54:06 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 25

Are you able to provide the estimated number of requests per day or month made to GIS services and applications in the 4 existing state environments? **(Submitted: Dec 11, 2011 8:54:21 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 26

Is the majority of usage in the existing environments for each of the 4 states during normal business hours, or is there potential for heavy usage outside of business hours? **(Submitted: Dec 11, 2011 8:54:48 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 27

The RFP mentions that the data centers must be located in the U.S. Does WSCA have issues with using offshore resources for 24/7 monitoring and support? Also are there any specific citizenship requirements for resources that will potentially manage these environments? **(Submitted: Dec 11, 2011 8:55:09 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 28

What level of access will State resources need to the servers? Is there a need to provide an environment that is completely managed by respondent? **(Submitted: Dec 11, 2011 8:55:27 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 29

Does the 99.9%/99.99% system availability requirement refer to the server environment only? Or is that SLA to be applied to uptime for the GIS applications and services deployed to the server? **(Submitted: Dec 11, 2011 8:55:45 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 30

Can the submitted audited statements be kept confidential and only be provided for review to the appropriate and necessary staff evaluating the RFP responses? **(Submitted: Dec 11, 2011 8:56:48 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 31

Do the states intend to acquire/license/purchase GIS cloud based software services (SaaS) via this RFP procurement or is the RFP strictly a contract mechanism for infrastructure and consulting/professional services? **(Submitted: Dec 11, 2011 8:57:11 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 32

Questions 5.3.1; 5.3.2; 5.3.9 and 5.3.14 reference support and services related specifically to Esri GIS software. However, question 5.3.1 references alternative GIS technologies as an option for deployment. Please define more clearly expectations for support of non-Esri software. Are alternative GIS solutions subject to the same technical and support requirements as the Esri software? **(Submitted: Dec 11, 2011 8:57:32 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 33

Can the bidder submit multiple bids as a prime bidder and/or as part of a team in either a prime or subcontractor role? **(Submitted: Dec 11, 2011 8:57:51 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 34

Can a vendor propose additional or other products, solutions and cloud based services not specified in the RFP but that are related to the required specifications in the RFP? **(Submitted: Dec 11, 2011 8:58:09 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 35

Section 3.2.17 describes a mandatory statement about security certification. However, the specified certifications are contradicted via the introduction of the word 'equivalent'. Since this question is designated mandatory, can you provide more definition or clarity on what you define as 'equivalent'? Can you provide a more concrete definition of what is expected in terms of security certification and capabilities? **(Submitted: Dec 11, 2011 8:58:32 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 36

Is the contractor required to submit exceptions and comments to the State of Utah contract only, or to ALL the different participating entity terms and conditions contained in the RFP. For example, the termination for cause provision in the Delaware Agreement specifies a five day written notice of cure. Yet the termination provision in the State of Utah contract (Article 10, p. 42) stipulates a 10 working day written notice for cure. **(Submitted: Dec 11, 2011 8:59:14 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 37

Please clarify the order of precedence and controlling contract statement in Article 39 -Conflict of Terms. (Submitted: Dec 11, 2011 9:01:21 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 38

Will the governing law for disputes for this contract default to State of Utah per Article 1.7 on page 11. Have all the participating entities agreed to such? (Submitted: Dec 11, 2011 9:01:35 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 39

Under administrative requirements, Section 6.2 on p. 29- it asks for a point of contact resume required in Section 4.6g. However, there does not appear to be any such section. Can you please clarify this requirement? (Submitted: Dec 11, 2011 9:01:51 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 40

Which insurance limits are controlling within the solicitation? Is contractor compliance to the State of Utah insurance provisions sufficient or will each state require their own? (Submitted: Dec 11, 2011 9:02:15 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 41

Do the participating states wish to keep their current GIS application solutions and require autonomy in making off premises cloud hosting solution decisions, or is a new ¿shared services¿ universal GIS application and cloud hosting capability providing multi tenant access a possible solution as well? (Submitted: Dec 11, 2011 9:09:40 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 42

Please provide recovery time and recovery point objectives for GIS hosted applications. **(Submitted: Dec 11, 2011 9:10:28 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 43

Will States, Municipalities and Counties require secure gateways (protections of data in motion and rest) beyond normal SSL class solutions? **(Submitted: Dec 11, 2011 9:11:13 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 44

Please elaborate on the definition of *Cloud Provisioning Services*. In one place it discusses access to cloud stack software, but in 1.29 there is a concept of hours. This seems to call for a more detailed description and understanding. **(Submitted: Dec 11, 2011 9:12:15 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 45

If a respondent includes significant related capabilities in their response that are not specifically called out as (M) mandatory or (DR) desirable requirements, will it be possible that these capabilities would get included in the evaluation? Also, if the bid is accepted, would these incremental capabilities be eligible to be included in the program? **(Submitted: Dec 11, 2011 9:13:28 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 46

In 3.2.6 there is a requirement for new instance provisioning/deprovisioning to occur in *one hour or less*. At a practical level, all cloud providers would have a physical limitation on the number of instances that can be provisioned under this SLA based on the amount of server, storage and network physical capacity deployed

and available at that time. There is no cloud with infinite capacity. Will a response to 3.2.6 that includes some limitations on the amount of deployment in under an hour be acceptable? **(Submitted: Dec 11, 2011 9:15:06 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 47

For 3.2.17, should the respondent's hosting environment meet all three requirements (FISMA, FedRAMP, NIST), or meet at least one of the three (or equivalent)? **(Submitted: Dec 11, 2011 9:16:01 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 48

Section 1.6 Proposal Submittal

Respondents are required to send (1) hard copy and (1) electronic version of the completed proposal (without pricing) to each of the evaluation team members. Please clarify who the evaluation team members are: only the members listed as core and lead (CO, MT, OR, UT) OR does it also include the ones listed as participants? if so, will mailing addresses for the participants be provided? **(Submitted: Dec 11, 2011 9:18:35 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 49

Section 1.6 Proposal Submittal

Does the due date of January 20th, 2012 apply only to the Master copy of the submission, or must the hard copies (minus cost) also arrive at the State Participant offices by January 20th, 2012? Will postmark of the due date suffice for Hard Copy submissions?

Also does it have to arrive by the Due date, COB Jan 20, or afterwards? **(Submitted: Dec 11, 2011 9:22:21 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 50

Section 1.7 appears to conflict with section 1.14 (Contract terms) and 5.1.1.1. Could you please clarify this. (Submitted: Dec 11, 2011 9:23:29 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 51

Section 3.7 b ¿applicable time zones? Does this include just the states of the Continental US? (Submitted: Dec 11, 2011 9:26:46 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 52

Section 5.1.1.4.2: a test environment available for evaluation within 1 week of the commencement of the evaluation process. Does this mean Jan 27? How long is evaluation period? Does 'Meet mandatory requirements' include Esri application availability? (Submitted: Dec 11, 2011 9:34:47 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 53

Section 5.1.1.5.5: Could you please clarify ¿current released versions¿? Does this mean currently supported by the vendor or currently deployed by the State office? (Submitted: Dec 11, 2011 9:39:24 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 54

Please elaborate on 4.3 ¿Website¿. What features, functions, information and capabilities are you looking for? And particularly for 4.3(c) and 4.3(d), what is expected? (Submitted: Dec 11, 2011 9:39:56 PM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:14 PM MST)

Question 55

Section 6.2

6: Point of Contact resume required in Section 4.6 g. This section is missing. Please clarify. **(Submitted: Dec 11, 2011 9:50:09 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 56

For 5.2.1.4.3, is the intention that requests to any applications hosted in the Cloud service that originate from outside the United States be blocked? For example, an authorized user of some application hosted in a Cloud service might attempt to access the site from another country. Should they be blocked? **(Submitted: Dec 11, 2011 9:50:28 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 57

For 5.2.1.5.2, dynamic scaling can be fully automated or under some form of user control. Can you describe more fully what is expected here in terms of dynamic scaling including level of automation, governance, and ability for users to set limits on scaling to avoid unexpected bills, etc.? **(Submitted: Dec 11, 2011 9:52:11 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 58

Please elaborate on 5.2.1.6.3. Are you looking for confirmation that the services supplied by respondent are in a catalog with set pricing? **(Submitted: Dec 11, 2011 9:53:00 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 59

In 5.3 the questions/descriptions are very specific to an ESRI solution based on running the software in virtual machines in an IaaS environment. There are also alternative GIS solutions that are delivered as a service with none of the underlying details (e.g. VMs, databases, etc.) exposed. Is it allowable that a respondent

provide multiple alternative offerings to give participating entities the ability to make their own choices from among many? **(Submitted: Dec 11, 2011 9:54:47 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 60

Section 4.6 The response is limited to 3 pages. Should a resume be required as part of this response, will its length be outside the 3 page limit? **(Submitted: Dec 11, 2011 9:57:26 PM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 61

Question 5.2.1.6.3 outlines a mandatory requirement to provide established rate structures for IaaS, PaaS, SaaS services. Please verify that this requirement refers to rate structures for the cloud hosting provider independent of the cost for the software solution being provided? If rate structure is intended to include SaaS software please describe the capabilities that it are expected for the referenced SaaS solutions. Otherwise the assumption will be that unique SaaS solutions will dictate infrastructure requirements and applicable cost structure. **(Submitted: Dec 12, 2011 8:08:12 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 62

Question Section 5.3.3 is ambiguous. Can you provide specific details regarding this requirement? **(Submitted: Dec 12, 2011 8:08:35 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 63

1.How many contract awards will WSCA be choosing as potential providers?

a.Of those awarded a contract with WSCA, how will the states be choosing which provider(s) they will work with?

b.Of those awarded a contract by WSCA, are all guaranteed a minimum level of work? If so, what?

- c. What method will work be requested (i.e. purchase order, task order, scope of work?) by states?
- d. Will the method in which work be requested by each be consistent amongst the states?
- e. What is the engagement process with each state? **(Submitted: Dec 12, 2011 8:14:44 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 64

2. There are 6 different bids under different states listed in BidSync for Public Cloud Hosting Services. 5 Require a BidSync Plus registration to view. Please confirm the publically accessible State of Utah Solicitation PR12063 is the correct RFP for this opportunity. **(Submitted: Dec 12, 2011 8:15:34 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 65

3. Please confirm that respondents do not need to have a Paid Member registration in order to upload the final documents. **(Submitted: Dec 12, 2011 8:15:51 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 66

4. In order to have a baseline for respondents to accurately cost our response, can WSCA define what *other* services are being referred to? **(Submitted: Dec 12, 2011 8:16:16 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 67

5. Pg. 5, 2 Proposal Preparation - Cannot withdraw proposal for period 60 days from due date. Conflicts w/pg. 21, Sect. 1.22 Proposal Offer Firm. Responses firm 120 days after proposal due date. Which timeframe applies? **(Submitted: Dec 12, 2011 8:19:12 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:15 PM MST**)

Question 68

6. Is electronic copy of redacted proposal to be submitted on CD w/ sealed proposal or in BidSync? (**Submitted: Dec 12, 2011 8:19:36 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:15 PM MST**)

Question 69

7. Pg. 40 App. C

a. How often does the participating addendum process occur?

b. Pg. 40, App. C, 17th bullet - If other states specify insurance requirements different from Utah, are price adjustments permissible with those states to accommodate any changes in costs contractor may incur due to differing insurance coverage requirements? (**Submitted: Dec 12, 2011 8:20:06 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:15 PM MST**)

Question 70

8. Are there prohibitions on contractors contacting participant states to "market" its Master Agreement award? (**Submitted: Dec 12, 2011 8:20:23 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 71

9. What's the difference between Contracted Supplier, Respondents, and the Cloud Hosting Provider and its Authorized Contractors? (**Submitted: Dec 12, 2011 8:20:42 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 72

10. Will additional incremental discounts be price selection criteria individual Participating Entities can require for selection during Participating Addendum process? **(Submitted: Dec 12, 2011 8:20:59 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 73

11. Section 1.1., Para 4 - When is the participating addendum process? **(Submitted: Dec 12, 2011 8:21:12 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 74

12. Section 1.1.1.- Will Montana and Oregon contract terms be available for review prior to the proposal deadline? **(Submitted: Dec 12, 2011 8:21:24 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 75

13. Section 1.2 ¿ Will bidders that offer prompt payment discounts and quantity discounts be given a preference over bidders that offer quantity discounts but not prompt payment discounts? **(Submitted: Dec 12, 2011 8:21:46 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 76

14. Section 1.7 - 2nd paragraph only refers to Cloud Hosting Provider and participating entity for Participating Addendum agreement to governing law of state other than Utah. Does this also apply when providing Consulting and Design Services and Cloud Provisioning Services? **(Submitted: Dec 12, 2011 8:22:13 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 77

15. Section 1.9 - Is bidder disqualified if the Hosting Provider does not have a price schedule? **(Submitted: Dec 12, 2011 8:22:30 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 78

16. Section 1.9 - What should comprise the price list for the four service categories during the first quarter? **(Submitted: Dec 12, 2011 8:22:43 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 79

17. Section 1.9 - Are discounts required for pricing? **(Submitted: Dec 12, 2011 8:23:24 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 80

18. Section 1.13 and Section 1.19 - Are we to include the fee in the offered rates? **(Submitted: Dec 12, 2011 8:23:45 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 81

19. Section 1.18 - Is a participating entity prohibited from placing an order w/out having funds legally available to the Entity prior to the order being issued to the Contractor? **(Submitted: Dec 12, 2011 8:24:02 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 82

20. Section 1.26 - Can Consulting and Design Services pricing and Cloud Provisioning Services be similarly updated? (Submitted: Dec 12, 2011 8:24:20 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:13 PM MST)

Question 83

21. Pg. 25 - Is each Contractor required to have services available to any/all participating entities even if Contractor does not successfully negotiate an addendum? (Submitted: Dec 12, 2011 8:24:36 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:13 PM MST)

Question 84

22. Pg. 41, Pg 45 Terms & Conditions - The Standard Contract Terms and Conditions are not entirely consistent with the RFP terms that relate to other participating entities and the Master Agreement. When there is a conflict in terms between the Master Agreement and a Federal participants addendum, which terms take precedence? (Submitted: Dec 12, 2011 8:24:52 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:13 PM MST)

Question 85

23. Section 1.1.0 ¿ As we get into the 18 month cycle, will there be opportunities to add or modify our existing cost schedule for new services requested? (Submitted: Dec 12, 2011 8:25:44 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:13 PM MST)

Question 86

24. Section 1.2.3 ¿ Could the state clarify what criteria will be used for cancellation of a procurement? (Submitted: Dec 12, 2011 8:25:55 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (Answered: Dec 21, 2011 3:00:13 PM MST)

Question 87

25. Section 1.6 & Section 6.1

- a. Section 1.6 - Could the state confirm that Word, Excel, and .pdfs are acceptable to upload to BidSync
- b. Section 1.6 - Are the hard copies of the submittal due to the State Participants on January 20th by 11:00 a.m. MST?
- c. Section 1.6 - Is the time in which the BidSync electronic copy is uploaded the one that will be counted.
- d. Section 1.6 - Could the state clarify if BidSync has file size limitations that must be adhered to.
- e. Could the state clarify what electronic device is preferred to be mailed to evaluation team members (CD ROM, USB port) along with their hard copy? **(Submitted: Dec 12, 2011 8:26:31 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 88

26. Section 2.1 - Do captions for figures, tables, and text within graphics need to adhere to the 10 pt, Arial restrictions? **(Submitted: Dec 12, 2011 8:26:45 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 89

27. Section 3

- a. Please provide Appendix C Acceptance Document including the Section 3 tab, Section 3 Supplement (3.6), Section 4 tab, Section 4 Supplement (4.7), and Section 5 tab
- b. Please confirm Appendix C Acceptance Document Section 3 is to be completed by answering yes or no to each line item and providing the location in Section 4, 5, or 6 where the information can be found.
- c. Please confirm there are no sub sections 3.2.11 and 3.2.12 **(Submitted: Dec 12, 2011 8:27:14 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 90

28. Section 3.2.10 - Does the Bidder itself have to have 3 years experience or can subcontractor's experience be included as a factor in determining whether or not the Bidder meets experience requirements. **(Submitted: Dec 12, 2011 8:27:36 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 91

29. Section 3.3 - Is each potential participating State to be included as additional insureds on the same insurance certificate or is Contractor to provide to each participating entity an individual certificate only showing that particular participating entity as the additional insured? **(Submitted: Dec 12, 2011 8:27:54 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 92

30. Section 4.2 Warranty ¿

a. Can the state define what categories are being referred to in ¿ Provide a copy of the Cloud Hosting Provider standard warranty for each major service category¿?

b. Is the state asking respondents to warrant and guarantee the SLA and/or consulting and design ¿ services that may come with an implementation?

c. Does "one year" mean 12 mos. after contract expiration/termination or 12 mos. after product delivered?

d. Would this include subcontractor's standard warranty for any products authorized contractor 'resells' to Utah or participating entity? **(Submitted: Dec 12, 2011 8:28:40 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 93

31. Section 4.6 Firm, A.2. ¿ could the state clarify what services we are to respond to within the four categories identified in Section 1.1? **(Submitted: Dec 12, 2011 8:29:04 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

3:00:14 PM MST)

Question 94

32. Section 4.6 - Can Bidder's proposed Authorized Contractor/Supplier's years of experience meet this qualification or does it have to be Bidder itself? **(Submitted: Dec 12, 2011 8:29:16 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 95

33. Section 5.1.1.2 - Could the state clarify what you are looking for to properly respond to the word "environment" in the statement "References must include environments and complexity that is similar in scope to those described within this RFP." **(Submitted: Dec 12, 2011 8:29:30 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 96

34.5.2.1.1.2 "The RFP currently includes 2 sub-section 5.2.1.1.2. Can the state please revise the numbering of this section to sequential" **(Submitted: Dec 12, 2011 8:30:19 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 97

35. Section 5.2.1.5.3 "

- Are foreign nationals permitted to support this project if they are located in the United States?
- Is bidder disqualified if it doesn't have Service Level Agreement (SLA) criteria for standard uptime service?
- Can a subcontractor's SLA meet this requirement? **(Submitted: Dec 12, 2011 8:30:49 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 98

36. Is it the State's intent that responses to section 5.5 discuss the offeror's approach and capability to

provide and price other related consulting and design services without including the hourly rates for said services in Section 5? We propose to include the requested hourly rates as an addendum to the Cost Schedule required for Section 6 and submitted as a separate file. Is this approach acceptable? **(Submitted: Dec 12, 2011 8:31:36 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 99

37. Section 6.2 ¿ Administrative Requirements Compliance. A resume is requested for the Point of Contact referenced in section 4.6g, but section 4.6g does not exist. Could the state clarify where we are to include a resume for the Point of Contact in order to be compliant with Section 6.2, #6? **(Submitted: Dec 12, 2011 8:32:03 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 100

38. Section 6.5 ¿

a. Is Bidder disqualified if it doesn't have current published commercially available Mfr's Suggested Retail Price List for each product category?

b. Would providing subcontractor's MSRP list meet this submittal requirement? **(Submitted: Dec 12, 2011 8:33:21 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 101

39. Section 6.6 ¿ Cost Evaluation

a. Please provide the Cost Schedule document referenced in section 6.5 of the RFP?

b. Could the state clarify whether there is a standard level performance spec respondents should adhere to (i.e. number of users, bandwidth)?

c. Does WSCA have any requirements for the standard configuration vs. the High CPU configuration?

d. Could the state clarify how to define:

- i. "Standard", "High-CPU" and "High Memory" configuration (what #of CPU cores, clock speed, RAM, etc?)
 - ii. On-demand, Reserved, and Dedicated
- e. Tab 1 Can the state clarify whether Application Hosting is referring to IaaS (i.e. virtual instance with OS only?)
- f. Tab 2 Can the state clarify whether this Tab is referring to VDI (virtual desktop infrastructure) or GIS web applications?
- g. Tab 2 - Does WSCA require these costs include GIS software costs?
- h. Tab 2 Do respondents need to specify the specific application?
- i. Tab 2 - If WSCA requires costs to include GIS software, is there a preferred software package (open source, web, VDI, and Esri) or should prices be provided for multiple software packages?
- j. Tab 10 - Does WSCA prefer the respondent to provide rates for multiple labor categories or services? If so, is it preferred to categorize these rates by service or labor category?
- k. Tab 11 - Should the scenario costs be provided annually? Should any assumptions be included in the price?
- l. Tab 11: Scenario - Because some states already possess Esri and other GIS licensing and can easily utilize that licensing in a "Bring your own license" scenario to the Cloud... would you like this Scenario price based on licensing included or excluded (assuming States will bring their own license after environment is pre-configured?)
- m. The price sheet does not include a detailed breakout for customer service support. Does the state require this?
- i. In our experience there is a different skill set to provide IaaS vs. application specific support. How would the states like the respondent to provide infrastructure specific support?
 - ii. What does the state envision the Tier 1, 2, 3 structure for customer support look like?
 - iii. Would each state potentially have a different Tier 1, 2, 3 support escalation policy?
 - iv. Who does the state anticipate to maintain Tier 1 support where the state does have a Esri ELA?
 - v. Who does the state anticipate to maintain Tier 1 support where the state does not have a Esri ELA?
 - vi. Who does the state anticipate to maintain Tier 1 support where the state has a contract for open source with optional commercial support? **(Submitted: Dec 12, 2011 8:35:31 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 102

40. What is the call center support pricing model that should be used? **(Submitted: Dec 12, 2011 8:49:28 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 103

41. Section 5.5

- a. What specific rate categories is the state requesting in Section 5.5?
- b. Can the respondent offer additional rate categories?
- c. Does the state require the hourly rates referenced here to be included within both the cost proposal and in this section? **(Submitted: Dec 12, 2011 8:54:29 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 104

1. Para 1.1.2.1 - Montana Environment: Is it anticipated that the general deployment model described for Montana will apply for this effort in terms of developers' access to development and testing environments? Or will developers need to provide their own environments? **(Submitted: Dec 12, 2011 9:00:25 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 105

2. Para 1.1.2.2 - Utah Environment: Will the State of Utah cloud environment, as enjoyed by the AGRC, be available for developers' use? **(Submitted: Dec 12, 2011 9:00:48 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 106

3. Paras 1.13, 5.2.1.5.9 - Usage Reporting Requirement: What parameters are to be reported? In what format? **(Submitted: Dec 12, 2011 9:01:00 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

3:00:14 PM MST)

Question 107

4. Paras 1.13, 5.2.1.5.9 - Usage Reporting Requirement: Will this information also be used for billing purposes? **(Submitted: Dec 12, 2011 9:01:15 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 108

5. Para 3.2.1: Does this requirement also apply to data at backup locations? **(Submitted: Dec 12, 2011 9:01:39 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 109

6. Para 5.2.1.1.2: Can backup/recovery storage locations be outside of the continental United States? If not, is there a physical separation requirement? **(Submitted: Dec 12, 2011 9:01:51 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 110

7. Section 1.1.2 ¿ State GIS Architecture Examples: It is not clear, even in conjunction with the table in Para 1.29: which services/applications are to be hosted; where the data for each service/application is expected to reside; or what type of cloud storage is best suited for the application/service/data transfer requirements.

¿ Will those clear mappings be made available, or is that up to each State when it deals with each vendor on a State-specific Master Agreement?

¿ If there are not mappings per the 4 States mentioned, will there be an example data set/configuration to bid against? **(Submitted: Dec 12, 2011 9:02:14 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 111

8. Can separate State¿s data be hosted in the same physical data center(s)? What are physical and

electronic security/separation requirements? **(Submitted: Dec 12, 2011 9:02:28 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 112

9. Will States consider sharing physical infrastructure (rack space, storage, facilities, network connectivity) for cost savings? If so, will additional/future States which want to use the service(s) be bound to such agreement(s)? **(Submitted: Dec 12, 2011 9:02:52 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 113

10. Paragraph 1.1 Purpose of Request for Proposal (RFP). 2. General Cloud Hosting Services: Includes general cloud hosting services not specific to GIS requirements. Does this statement suggest that this RFP will also be used to acquire hosted messaging and collaboration services? Or is this requirement solely for hosted non-GIS applications (e.g. custom applications, ERP applications). **(Submitted: Dec 12, 2011 9:03:07 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 114

11. Paragraph 5.2.1.6.3 (M) Ability to provide IaaS, PaaS, and SaaS services as defined service offerings with established rate structures. Can you describe what kind of SaaS offerings are being requested? CRMOnline? Messaging and Collaboration? Other? **(Submitted: Dec 12, 2011 9:03:25 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 115

12. We would like to request a two week extension to respond to PR12603. **(Submitted: Dec 12, 2011 9:09:33 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

3:00:14 PM MST)

Question 116

13. Are migration and disposal services required for current environments? How will existing licenses be affected? **(Submitted: Dec 12, 2011 9:14:13 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 117

RE: 1.29, Estimated Annual Usage -- Please list the Federal Agencies that have indicated their intentions to participate in this program once the Master Agreements are awarded. Which Federal Agencies have indicated that they are likely to participate? Which ones have indicated that they do not plan to participate? **(Submitted: Dec 12, 2011 9:14:13 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 118

RE: 1.29, Estimated Annual Usage -- The RFP states that it is anticipated that "...other States may choose to participate after the award process". Please list all States or other qualified entities that have expressed an interest, even if informally, in participating. Please also list any States or other qualified entities that have indicated that they do not intend to participate (even if informally). Please provide information about the likelihood of participation, and corresponding estimated annual usage (if known) for the following entities: the States of Arizona, Michigan, California, Delaware, Iowa, Minnesota, Oklahoma, Hawaii, Louisiana, and North Dakota; the District of Columbia, and the City and County of Baltimore, MD. **(Submitted: Dec 12, 2011 9:15:00 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 119

RE: 6.2, Administrative Requirements Compliance, item #5 -- The RFP makes reference to the "PR12063 Cost Schedule" that must be completed and received. Please clarify the form and location of this "PR12063 Cost Schedule". Is it a separate document or attachment, such as an Excel file, that should be downloadable through BidSync? Is it "Table 3" in RFP section 6.6? **(Submitted: Dec 12, 2011 9:15:47 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 120

RE: 1.30, Glossary -- The RFP defines an "Authorized Contractor" as "A qualified firm that has been designated by the Cloud Hosting Provider as authorized to sell products and perform services under the resulting Master Agreement(s)." Is it a requirement that each Respondent submitting a proposal in response to this RFP include a list of its current Authorized Contractors with its proposal? (**Submitted: Dec 12, 2011 9:16:38 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 121

RE: 3.2.10 (Experience)-- The RFP requires that proposals include "A statement certifying that proposer has at least 3 years experience providing similar online services to third parties. Examples could include web hosting, IAAS, PAAS, SAAS, etc." Can you further define what is meant by "similar"? For example, in order for experience to qualify as "similar", would it need to involve demonstrated successful provision of services at usage levels equal to or greater than those listed in section 1.29 of the RFP? Or would the historical usage levels need to be at the anticipated (future) usage levels for this RFP, including potentially "all qualified entities including Federal Government agencies, States, Cities, Counties and political subdivisions" that are part of WSCA? What are some examples of experience that would be generally deemed to fall short of "similar" in the context of this requirement? (**Submitted: Dec 12, 2011 9:17:43 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 122

RE: 3.2.10 and 3.2.11 (Experience and References) -- These RFP sections are mandatory requirements pertaining to Experience and References. Is it necessary for the Respondent to independently satisfy these mandatory requirements based on the Respondent's own direct Experience and References? Or may a Respondent leverage the Experience and/or References of its "Authorized Contractors", subcontractors, affiliates, subsidiaries, or business partners, etc? What are some examples of offered Experience or References that would be deemed unacceptable because they are not direct Experience or References of the Respondent but rather are qualifications that technically belong to the Respondent's business partners? (**Submitted: Dec 12, 2011 9:18:19 AM MST**)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:14 PM MST**)

Question 123

RE: 5.4, Provisioning Stack Services -- "Cloud Provisioning Services" is one of only four service categories in the RFP. According to the Evaluation Criteria in RFP Section 6.4, five percent of the evaluation points are associated with "Section 5.4 - Cloud Provisioning Services". Yet RFP Section 5.4 consists of merely a single sentence. Please provide additional information about the scope of services and qualifications desired under "Cloud Provisioning Services", which is also referred to in the RFP as "Provisioning Stack Services".

(Submitted: Dec 12, 2011 9:18:58 AM MST)

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 124

RE: 1.29, Estimated Annual Usage -- The note below the table in section 1.29 indicates that General cloud hosting services estimates include only GIS related services; other opportunities for non-GIS services are much larger. Please further clarify what is meant by GIS related services. Also, please elaborate on the anticipated nature and size of the General Cloud Hosting Services that are expected to be much larger than the GIS related services. **(Submitted: Dec 12, 2011 9:19:36 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 125

We would like to request a two week extension to respond to PR12063. **(Submitted: Dec 12, 2011 9:19:47 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 126

RE: 1.30 Glossary (Volume Discount section) -- The RFP defines Volume Discount as A percentage discount offered by the seller to the buyer for purchasing a stated dollar amount of furniture products to be delivered at one time or over a specified period. Was the use of the word furniture in this definition intentional? If not, please provide a corrected definition for Volume Discount. **(Submitted: Dec 12, 2011 9:20:10 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 127

RE: 5.3, GIS Cloud Hosting Services -- Throughout this RFP section, reference is made to ESRI software, and the various mandatory and desirable requirements associated with services that are dependent on or closely related to ESRI software. Yet the Cost Schedule Elements in the RFP do not allow for the opportunity to explicitly provide pricing related to licensing, support or maintenance of ESRI software. Please clarify the expectations for the Master Agreement holders and their Authorized Contractors concerning the provision of ESRI software licensing, support, maintenance, and related activities; and how these things are expected to be reflected in a Respondent's pricing within the Respondent's proposal. **(Submitted: Dec 12, 2011 9:20:41 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 128

1. Will WSCA and the participating states consider opening the requirements in section 1 of the RFP requirements for response to hosting service categories so that alternative responses can answer any service categories, such as Number 1 (GIS Cloud Hosting Services) and number 4 (Consulting and Design Services)? Requiring all potential bidders to meet requirements of both Categories 1 and 2 may limit the ability or willingness of some vendors with a viable solution to respond and potentially limit options that could be considered in this multiple award master service agreement for participating states. **(Submitted: Dec 12, 2011 9:21:41 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 129

2. In the state GIS architecture examples, it is mentioned more than once that one of the predominant uses of statewide GIS web services is to provide public facing data services such as parcel/cadastral and imagery data sets. Can the participating states provide an inventory of public facing geospatial data layers, imagery/raster data sets and applications that are desired to be hosted and served in a cloud based GIS environment and specify at what level of capability; view only, query/analyze, download, print? **(Submitted: Dec 12, 2011 9:22:08 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 130

3. Have the participating states considered a collaborative inventory across the states (at all levels of government within each state) and in the federal agencies in order to identify redundancies and overlaps and

potentially reduce public facing data hosting and service requirements? For example, how many sets of National Agriculture Imagery Program (NAIP) data are currently being stored, hosted, and served by the states? Can this be collapsed into one imagery service, hosted once and used by many? **(Submitted: Dec 12, 2011 9:22:28 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 131

4. In all examples of the state GIS architectures, a significant requirement for Esri based products exists as a Platform as a Service (PaaS) which requires provisioning, management of virtual machines, and significant administrative requirements for states to maintain. Will each state be paying for and maintaining individual state owned licenses for the required middle-ware components (i.e., Esri ArcGIS Server, Esri Image Server, Esri ArcSDE, SQL Server or Oracle RDBMS), or will these also be consolidated and shared by the states to achieve economies of scale and further extend cost savings for the states under some type of broader enterprise agreement?

If yes, will participating States consider an alternative solution to reduce and potentially eliminate the requirement and cost burden for expensive middle-ware licenses and components for hosting and serving large volumes of public facing imagery and geospatial data sets? **(Submitted: Dec 12, 2011 9:22:58 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 132

5. In migrating the participating states to a cloud based environment, do the states intend to manage and maintain these existing components and data in the cloud or will the vendors be required to provide services for this requirement? **(Submitted: Dec 12, 2011 9:23:31 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 133

6. Can you please identify the provisioning services tasks that the estimate from which cloud hosting services in section 1.29 of the RFP is derived? **(Submitted: Dec 12, 2011 9:23:52 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 134

7. Will the participating states provide their own staff or resources to manage and maintain the platform services hosted in the cloud based environment and, if so, at what level? **(Submitted: Dec 12, 2011 9:24:13 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 135

This question is in regards to Mandatory Requirement 3.2.3 in the RFP. In stating Esri or similar application hosting, will the participating states consider an alternative application and data hosting solution as long as it can meet requirements for states and stakeholders to access the data and applications via standard thin client, browser, and mobile interfaces and OGC compliant web mapping services? **(Submitted: Dec 12, 2011 9:24:50 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 136

This question refers to Mandatory Requirement 3.2.4 in the RFP. Will the participating states consider an alternative application or platform that, although not Esri based, can achieve the objective of supporting Esri or any OGC compliant client or interface with geospatial data and services? If specific Esri applications are to be supported, can the participating states identify or project specifically which Esri applications must be supported? **(Submitted: Dec 12, 2011 9:25:16 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 137

In response to Mandatory Requirement 3.2.8 in the RFP, will the participating states consider an alternative solution that meets this requirement for geospatial data and imagery with the understanding that another vendor, as a part of this multiple award agreement, could facilitate any other non-spatial database platform requirement? **(Submitted: Dec 12, 2011 9:25:45 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 138

In response to Mandatory Requirement 3.2.17 in the RFP, will the current Esri based components that have been Released to Market (RTM) or General Availability (GA) (as opposed to a specialized software production or project in a commercial or governmental production and distribution phase - alpha, beta, or pre-release version) and those outlined in the participating states, GIS architectures also be required to meet these certification and accreditation requirements to be hosted in the Cloud service provider's hosting environment? **(Submitted: Dec 12, 2011 9:26:10 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 139

In response to Mandatory Requirement 3.6 in the RFP, are the Contract Administrator and Usage Report Administrator considered Key Personnel and is a resume required for either or both? If this is a multiple award master service agreement, will the contract administrators operate individually or coordinate with other vendor's contract administrators as needed? **(Submitted: Dec 12, 2011 9:26:33 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 140

In response to Mandatory Requirement 5.3.1 in the RFP, will this mandatory requirement still apply if the vendor's solution does not require/include details for virtual machine housing? What alternative GIS solutions are the participating states anticipating or interested in hosting? **(Submitted: Dec 12, 2011 9:26:58 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 141

In response to Desired Requirement 5.3.4, please elaborate on which Esri software services are desired to be supported on a PaaS. **(Submitted: Dec 12, 2011 9:27:26 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 142

In response to Desired Requirement 5.3.5, this requirement calls for the ability to install and support

software. Do the participating states plan to install and support this software on their own? **(Submitted: Dec 12, 2011 9:27:50 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 143

In response to Desired Requirement 5.3.14, this requirement calls for the ability to install and support software. Do the participating states plan to install and support this software on their own? **(Submitted: Dec 12, 2011 9:28:15 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 144

In Response to Desired Requirement 5.3.17, can the participating states further identify/define public free data in terms of layers and estimated storage size? Additionally, are there any usage metrics to define an anticipated number of users? **(Submitted: Dec 12, 2011 9:28:36 AM MST)**

Answer

- See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 145

Would the participating states and WSCA consider the option of conducting a collaborative internal research and development (IR&D) pilot working with cloud hosting and GIS cloud-hosting providers as an initial pilot to identify successful strategies and lessons learned with a capability as evolving and progressive as GIS cloud computing? **(Submitted: Dec 12, 2011 9:28:57 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:13 PM MST)**

Question 146

For 3.2.17, are audited certifications for these requirements required at the time of the RFP response, or is it sufficient that certifications are underway and will be provided upon award? **(Submitted: Dec 12, 2011 9:31:49 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:13 PM MST**)

Question 147

14. Section 1.1 , Para 2.: ¿The products and services resulting from the award of these Master Agreements will be available to all qualified entities including Federal Government agencies¿¿ Are there specific terms and conditions that would apply to these said Federal Government agencies? (**Submitted: Dec 12, 2011 9:33:31 AM MST**)

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:13 PM MST**)

Question 148

If a vendor(s) takes exception to any of the terms and conditions in the standard and special contracts Ts and Cs attached to the RFP what is the process to negotiate or discuss these? (**Submitted: Dec 12, 2011 9:34:28 AM MST**)

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:13 PM MST**)

Question 149

Is there a limit to the number of authorized contractors a Cloud Services Provider can have on this WSCA Cloud contract? (**Submitted: Dec 12, 2011 9:35:01 AM MST**)

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:13 PM MST**)

Question 150

If the Cloud Services Provider has a WSCA contract in place with authorized contractors on it, can the authorized contractors accept purchase orders and payment in their company name? (**Submitted: Dec 12, 2011 9:35:35 AM MST**)

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. (**Answered: Dec 21, 2011 3:00:15 PM MST**)

Question 151

If we are awarded a WSCA Cloud contract without any authorized contractors on it initially can we add them on later on during the term of the contract? If yes what is the process? (**Submitted: Dec 12, 2011**)

9:36:11 AM MST)

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 152

Can a joint bid be submitted where 2 or more companies respond together on the same bid and either of them have the ability to accept a PO from the state? If so, please define the joint bid process. **(Submitted: Dec 12, 2011 9:36:34 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 153

Would you consider giving an award for a single services category? **(Submitted: Dec 12, 2011 9:50:00 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 154

For 3.2.3 would you consider making this a Desirable Requirement (DR) to encourage more open competition? **(Submitted: Dec 12, 2011 9:52:53 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:15 PM MST)**

Question 155

3.2.9- Would you consider making this a Desirable Requirement (DR) to encourage more open competition ? **(Submitted: Dec 12, 2011 9:54:30 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 156

3.2.13- Would you consider making this a Desirable Requirement to encourage more open competition from

more recent market entrants? **(Submitted: Dec 12, 2011 9:57:36 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 157

7. For 3.2.17 and 5.2.1.4.1 Would you consider the wording *in process of meeting* the FISMA, FedRamp, etc., as opposed to *meets* the FISMA? **(Submitted: Dec 12, 2011 9:58:08 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 158

For 5.1.1.2 would you consider making this a Desirable Requirement to encourage more open competition from more recent market entrants? **(Submitted: Dec 12, 2011 9:58:30 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 159

For 5.3.3 will you consider making this a Desirable Requirement to encourage more open competition? **(Submitted: Dec 12, 2011 9:58:50 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 160

For 5.3.4 would you consider making this a Desirable Requirement to encourage more open competition? **(Submitted: Dec 12, 2011 9:59:10 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 161

5.3.5- Would you consider making this a Desirable Requirement to encourage more open competition? **(Submitted: Dec 12, 2011 9:59:32 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 162

To improve data security and to dramatically reduce network traffic cost, would you consider a Cloud IAAS (owned and managed by the Service Provider) running the GIS application to be deployed at the State's Data Center? **(Submitted: Dec 12, 2011 10:00:45 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 163

15. In regards to the following: Section 3.1, Para 2: PR12063 Appendix C Acceptance Document Section 3 tab; Section 3.6 Para 3: PR12063 Appendix C Acceptance Document Section 3 and Section 3 Supplement; Section 4.1, Para. 1: PR12063 Appendix C Acceptance Document Section 4 tab; Section 4.1, a. : Authorized Contractor List on PR12063 Appendix C Acceptance Document Section 4 Supplement in the format provided; Section 5. Para 1: PR12063 Appendix C Acceptance Document Section 5 tab; The current PR12063 Appendix C Acceptance Document posted on BidSync is one page. It does not include a Section 3 tab, Section 3 Supplement, Section 4 tab; Section 4 Supplement; Section 5 tab. Please provide clarification. **(Submitted: Dec 12, 2011 10:01:15 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 164

5.2.1.6.2 #4 would you consider changing this to a Desirable Requirement (DR) to allow more competition for IaaS providers that do not have visibility inside VMs and use States' own monitoring tools? **(Submitted: Dec 12, 2011 10:05:47 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 165

5.2.1.6.3 Would you be willing to be flexible so that IaaS providers can apply without offering PaaS and SaaS? **(Submitted: Dec 12, 2011 10:07:58 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 166

3.2.10 Would you consider making this a Desirable Requirement (DR) to encourage additional competition from more recent second generation cloud market entrants that provide Highly Scalable, Reliable and Secure Cloud Offerings? **(Submitted: Dec 12, 2011 10:20:01 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 167

Would you consider awarding General Hosting Services separate from GIS Hosting Services? **(Submitted: Dec 12, 2011 10:20:23 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 168

1.1 Purpose of Request for Proposal (RFP)
Are the mandatory requirements applicable to General Cloud Hosting AND GIS Cloud Hosting? Or one or the other? **(Submitted: Dec 12, 2011 10:22:22 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 169

5.1.1.4.2, When does the evaluation period begin? Specifically the requirement "This environment must be available within one week of the commencement of the evaluation process" **(Submitted: Dec 12, 2011 10:23:30 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 170

1.1 Are the mandatory requirements applicable to General Cloud Hosting AND GIS Cloud Hosting? Or one or the other? **(Submitted: Dec 12, 2011 10:24:03 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 171

In Appendix C, in regards to the requirement "A statement certifying that ESRI applications are or will be supported" - Can you please enumerate the required ESRI Applications and which versions are expected to be supported? **(Submitted: Dec 12, 2011 10:24:27 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 172

Are any of the contractual terms and conditions negotiable? **(Submitted: Dec 12, 2011 10:49:16 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 173

Please identify which are your preferred database platforms to run with your VMs?

What database platforms are you utilizing in your current virtual environment?

Will the state provide licenses for the databases or is the preference for database licensing to be included?

Does WSCA have a preference of traditional or virtual database services? **(Submitted: Dec 12, 2011 10:51:17 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 174

Please provide further clarification as to the flexibility required by the various participation entities in administering and managing policies of the various solutions. **(Submitted: Dec 12, 2011 10:52:04 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 175

Is there an expectation that states can have websites created and maintained which are not a part of the standard offering? **(Submitted: Dec 12, 2011 10:52:29 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 176

For 6.6 you provide Table 3: Cost Schedule Elements. The configuration types, reserved instances, etc. seem to be aligned with a particular Cloud vendor and not all Cloud solutions map to this pricing model. Further there is no definition in this document of a Standard Configuration, High CPU Configuration and High Memory Configuration. It will be very difficult if not impossible to determine the lowest evaluated cost in each product sub-category, without more detailed configuration data. Would you please provide more detail on the configurations, availability and performance SLAs, etc.? **(Submitted: Dec 12, 2011 10:52:48 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

Question 177

Can we assume that the Master Agreement will be created with the State of Utah and use only State of Utah Terms and Conditions and that the Terms and Conditions for other States will be negotiated with each individual State when they sign a Participating Addendum? **(Submitted: Dec 12, 2011 10:57:58 AM MST)**

Answer

See Addendum #4 GIS RFP Vendor Questions Final for answer. **(Answered: Dec 21, 2011 3:00:14 PM MST)**

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