



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

April 10, 2015

TO: ALL OFFERORS

FROM: PETER KOROLYK
STATE CONTRACT PROCUREMENT ADMINISTRATOR

SUBJECT: **ADDENDUM TO REQUEST FOR PROPOSAL
CONTRACT NO. GSS15735-VEH_UPFIT
VEHICLE UPFITTING**

ADDENDUM #2

This addendum provides a response to the list of additional vendor questions submitted for the solicitation to Contract No. GSS15735-VEH_UPFIT and should assist responding to any remaining bid questions.

REMINDER: Government Support Services has a previously awarded contract for Emergency Vehicle Warning Systems and Equipment. To view this contract, please refer to:
http://contracts.delaware.gov/contracts_detail.asp?i=810

Most equipment to be upfitted will be previously ordered, delivered to and/or made available to the installer for the upfit process. The upfit contract is not intended to displace or otherwise take priority over the previously awarded equipment contract.

Upfit vendors have an opportunity to provide a discount to existing catalogs to provide upfit accessories and/or incidental equipment that will allow for the timely completion and delivery of upfit vehicles back to the requesting agency.

Using agencies are requested to take reasonable care in that the Upfitting Vehicles contract does not take precedence in the provision of equipment being used in the installation process.

Q1. Do I have to bid all categories?

Answer (A): No.

Q2. Is a bid for only equipment (specifically, emergency lighting) allowed for either/or both the Del-Dot Specific and DSP Specific bid?

A. No. A bid for equipment alone WILL NOT BE ACCEPTED.

Q3. If the above is not allowed, are two different Business allowed to have a joint agreement to submit a bid a singular bid (IE: An emergency lighting business and an installer)?

- A. The Upfit Contract focus is obtain vendor(s) to upfit vehicles with equipment provided by the requesting agency. Vendors seeking to fulfill this requirement may utilize subcontractors to supply incidental equipment. BUT, this bid is NOT INTENDED to procure, lights, sirens, etc. for the upfit process.

Q4. For the DSP specific package, what must be included?

- A. For the DSP specific packages, installation pricing to the configurations stated shall be provided.

Q5. Are logos and/or decals required for upfit packages?

- A. Decals and/or logos may be required, but are either supplied in-house or through the Outsource Printing contract. Please refer to:
http://contracts.delaware.gov/contracts_detail.asp?i=1566

Q6. May I bid on decal installation only?

- A. No. The contract is intended to obtain vehicle equipment (mechanical and electrical) upfit installers. Any equipment installer may utilize or partner with a decal subcontractor for vinyl installation purposes.

Q7. For DelDOT packages, certain items are listed as furnish and install (i.e. tonneau cover), how do I know what to bid?

- A. Vendors electing to provide equipment with installation shall identify the equipment to be provided by the make and model and shall include the installation price. Otherwise, vendors may provide a discount catalog of available equipment to fulfill the requirement.

All other terms and conditions remain the same.