



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

July 9, 2015

TO: ALL OFFERORS

FROM: MARIA FRY
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: ADDENDUM TO REQUEST FOR PROPOSAL NO.: GSS15632-RECRUIT,
Automated Recruitment and Selection System

ADDENDUM #1

This addendum is issued to answer vendor questions and provide greater contract detail regarding the referenced Request for Proposal.

1. In the "Background" Section, you refer to systems currently in use, such as the Delaware Employment Link (<http://www.delawarestatejobs.com>), and the Delaware Employment Link (DEL) Recruitment System.

Question: Can we assume that inputs and outputs to/from these links/systems can be incorporated into our solution?

Currently the job listing (output) on DelawareStateJobs.com is a result of an RSS feed (input) from the current vendor. We are using this approach so we can have control of the display of the job listings to ensure it follows the State's common look and feel. It also allows us to provide and monitor searching of job postings on our website. We would consider changing this approach if we had direct access to the display layer of the job listing and access to monitor searches and associate search keywords to postings.

2. In the "Overview" Section, you state that we must confirm that no activity related to our proposed solution will take place outside of the United States.

Question: While we are willing and able to comply with this request, would you have interest in evaluating two different options: The First Option could be compliant with this requirement, and the Second Option could reflect a substantial reduction in cost, in return for a portion of the contract being performed outside of the United States? [Since we design our products and platform in the US, we have the capability to offer you an entirely U.S. solution, or we can offer solutions

where you can realize substantial saving in return for specifying whether the development, testing, maintenance, and/or monitoring can be performed outside of the US.] Would you be interested in evaluating such an option, where some or all of the aforementioned activities are not performed in the U.S.?

The intent of the requirement that no work be performed outside of the US is to ensure the DATA does not ever leave the US. It is acceptable for development, testing, and maintenance to take place offshore as long as the DATA stays here.

All other terms and conditions remain the same.



GOVERNMENT SUPPORT SERVICES – CONTRACTING

100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV