



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

**TO: ALL OFFERORS**

**FROM: KIMBERLY JONES  
STATE CONTRACT PROCUREMENT OFFICER**

**DATE: OCTOBER 3, 2016**

**SUBJECT: ADDENDUM #1 TO REQUEST FOR PROPOSAL  
CONTRACT NO.GSS14026B-LAB\_SUPPL  
LABORATORY SUPPLIES AND EQUIPMENT – SUPPLEMENTAL BID**

**ADDENDUM # 1 – Questions and Answers**

**1. Is it possible to get the current Supplies Pricing Schedule/List for this contract?**

Items listed in the Request for Proposal for GSS14026B-LAB\_SUPPL, Laboratory Supplies and Equipment – Supplemental Bid are a newly identified need, so a pricing schedule is not available. Please note that the State of Delaware does expect to be offered competitive pricing for these items.

**2. Can we provide a partial quote for this request or is it all or none?**

Bidders are not required to submit pricing for all items listed.

**3. Page 19, Section 4: Please clarify the initial terms. Page 4, Section 7 CONTRACT PERIOD state Each Vendor's contract shall be valid for a two (2) year period. Page 8 Section N PROPOSAL EXPIRATION DATE states Prices quoted in the proposal shall remain fixed and binding on the bidder at least through the initial contract term - does this mean that the initial term is the first year of the 2 year contract?**

Prices quoted shall remain firm for the two year contract period.

**4. Page 38 Section 7. INFORMATION REQUIREMENT: The successful Vendor's shall be required to advise and provide Government Support Services of the gross costs associated with this contract. Please advise or give us an examples of what you are requesting on the gross costs associated with this contract.**

Vendor is to provide the State with competitive market pricing. All proposals will be considered.

**5. Could you tell me if diversity is a weighted factor on this bid?**

Diversity is not a weighted factor. Evaluation criteria, including point value, are listed on page 16 of the solicitation.

**6. Appendix B – Pricing Form(s):**

**Could you provide additional specifications about the below products because drugs is a broad term. Are there any drugs that you need the whole blood to be negative for that aren't illicit drugs?**

75	Human Whole blood in SF/PO from an individual male or female, at least 250 mL	5	at least 250 mL	BioChemed Services	N/A (see e-mail)
92	HUMAN WHOLE BLOOD from 1 INDIVIDUAL DONOR 1 UNIT (APPROX 500 mL), DRUG-FREE ***SHIP COLD***	5	APPROX 500 mL	Golden West Biologicals, Inc.	SD1030

Blood should be negative for all drugs (illicit, prescription, and over-the-counter).

The deadline to submit proposals remains October 25, 2016 at 1:00 PM (Local Time)

All other terms and conditions remain the same.



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