

# STATE OF DELAWARE EXECUTIVE DEPARTMENT OFFICE OF MANAGEMENT AND BUDGET

June 21, 2013

SUBJECT:	AWARD NOTICE – Addendum 4 – Effective March 27, 2014 CONTRACT NO. GSS13703-MODULAR Portable and Modular Buildings
FROM:	WILLIAM W. PICKRUM DEPUTY DIRECTOR, GOVERNMENT SUPPORT SERVICES 302-857-4501
TO:	ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

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#### **KEY CONTRACT INFORMATION**

#### 1. MANDATORY USE CONTRACT

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- a. REF: Title 29, Chapter 6911(d) <u>Delaware Code</u>. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.
- b. Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. The Office of Management and Budget, Government Support Services has joined the Keystone Purchasing Network (KPN), a cooperative of the Central Susquehanna Intermediate Unit (CSIU) of Pennsylvania.

#### 2. CONTRACT PERIOD

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Each contractor's contract shall be valid through February 28, 2014.

This agreement has been extended to expire February 28, 2015.

#### 3. <u>VENDORS</u>

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#### GSS13703-MODULARV01

Keystone Purchasing Network Contract: 201203-03

FSF ID: 0000179843

Modern Building Systems, Inc.

9493 Porter Rd PO Box 110

Aumsville, OR 97325-9767 POC: Kenneth Mero

Phone: 503-749-4949, Ext 233

Fax: 503-749-4949

Email: <a href="mailto:kmero@modernbuildingsystems.com">kmero@modernbuildingsystems.com</a>
Website: <a href="mailto:www.modernbuildingsystems.com">www.modernbuildingsystems.com</a>

# GSS13703-MODULARV02

Keystone Purchasing Network Contract: 201203-04

FSF ID: 0000007214 Modular Genius, Inc.

> 1201 S Mountain Rd Joppa, MD 21085-3414

POC: Damon Pross or Brad Gudeman Phone: 410-676-3424 or 888-420-1113

Fax: 410-676-3426

Email: damonpross@modulargenius.com or bgudeman@modulargenius.com

Website: www.modulargenius.com

#### GSS13703-MODULARV03

Keystone Purchasing Network Contract: KPN-A-201102-06D

FSF ID: 0000029483 Williams Scotsman, Inc. 901 S. Bond Street

Suite 600

Baltimore, MD 21231-3348 POC: Steven Hynson

Phone: 410-487-8362 or 800-782-1500, ext. 7862

Fax: 410-487-8365

Email: steven.hynson@as.willscot.com

Website: www.willscot.com

#### 4. SHIPPING TERMS

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F.O.B. destination; freight pre-paid.

#### 5. DELIVERY AND PICKUP

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Delivery of supplies, products and services, including construction, will be made as ordered and at the destination identified by the KPN member, unless otherwise specified or agreed to by both the member and the contractor. Deliveries are to be made during the hours of 8:00 a.m. and 4:00 p.m., weekdays, inclusive, except holidays, unless otherwise specified. Contractors must notify members forty-eight (48) hours prior notice of shipment. Failure to provide notification may result in the refusal of delivery and rejection of future bid consideration. Contractors are responsible for understanding local road and facilities conditions in order to make proper deliveries. Individual packages must be clearly marked with the purchase order number. All deliveries specified as "inside and installation" require the truck driver to unload the truck and carry products inside the building and set them up for use.

#### 6. PRICING

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Prices will remain firm for the term of the contract year.

Discount and Pricing Schedule	Modern Building Systems, Inc.
	Modular Genius, Inc.
	Williams Scotsman, Inc.
Pricing Schedule	Modern Building Systems, Inc.
	Modular Genius, Inc.
	Williams Scotsman, Inc.
Optional Pricing	Modern Building Systems, Inc.
	Modular Genius, Inc.
	Williams Scotsman, Inc.

#### **ADDITIONAL TERMS AND CONDITIONS**

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#### 7. BILLING

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

#### 8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

#### 9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

#### **10. ORDERING PROCEDURE**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

#### 11. PURCHASE ORDERS

Agencies are required to identify the contract number **GSS13703-MODULAR** on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

#### 12. CONSTRUCTION OR RELATED SERVICES

The following items pertain to and only to construction, construction related services, portable and modular buildings, and commercial floor COVERINGS. See the RFP for details.

#### 13. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

#### 14. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

#### 15. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

#### 16. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. http://gss.omb.delaware.gov/divisionwide/forms.shtml.

# 17. AGENCY INSURANCE REQUIREMENTS

Each awarded vendor may have unique insurance requirements to protect any leased portable or modular building. Before placing any order, the Agency should obtain a copy of the vendor's mandatory insurance requirements as identified in their executed Keystone Purchasing Network contract.

Any agency entering into a lease agreement for a Portable and Modular Buildings is advised to partner with the Delaware Department of Insurance to verify any and all necessary agency insurance requirements have been met. The Delaware Department of Insurance can be reached at: 302-674-7300.

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# Discount and Pricing Schedule – Modern Building Systems KPN BID FORM G.1: DISCOUNT AND PRICING SCHEDULE

#### PORTABLE AND MODULAR BUILDINGS

NAME OF BIDDER Modern Building Systems, Inc.

- G.1. INSTRUCTIONS: This form is two (2) pages long. The bidder must complete this form, sign it at the bottom, save it as a PDF document, title it *Your Company Name*Pricing G.1., and place it in Folder B, along with the other documents pertaining to Pricing and Floor Plans.
- G.2. PRICING SCHEDULE: The pricing schedule is provided as Part IV of this IFB, in a fillable PDF format. Directions are included in that document for completing it, labeling it *Your Company Name Pricing Schedule*, and placing in Folder B.
  - **G.2.1.** Use the **Specifications** provided as Addenda to this IFB to develop the pricing schedule. Report any exceptions or alternates on Form F.2., provided in this document.
- G.3. FLOOR PLANS: The bidder is required to supply company floor plans used in developing the pricing schedules. The floor plans are labeled according to corresponding pricing tables in Part IV. Most floor plans are consistent across all geographic regions, except where noted for the Northwest and West Regions. The description appears in the pricing schedule. The bidder's company name must appear on each floor plan and the corresponding drawing number. Scan the floor plans into a single PDF document, label it *Your Company Name* Floor Plans, and place it in Folder B. Indicate with an "X" below which floor plans you are submitting.

	Classrooms	~	Classrooms	T	Classrooms		Offices		Dormitories
×	C-1	X	S64-1	X	S70-1	×	0-1	×	D42-1
×	C-2	×	S64-2	×	S70-2	×	0-2	<b>×</b>	D42-2
×	C-3	Х	S64-3	Ж	S70-3	X	0-3	X	D42-3
×	C-4	X	S64-4	×	S70-4	×	060-1	X	D42-4
X	C-5	×	S64-5	X	S70-5	X	060-2	k	D42-5
X	NW-1 Northwest only	×	CA-1 West only			K	060-3	K	D42-6
K	NW-2 Northwest only	X	CA-2 West only			X	060-4	X	D42-7
K	NW-3 Northwest only	Х	CA-3 West only			Section 19	<sup>060-5</sup> ×	×	D42-8
X	NW-4 Northwest only	Х	CA-4 West only					X	D42-9
χ	NW-5 Northwest only							112-50 1144-117-61 125-217-11	TOTAL CONTRACTOR

G.4. WARRANTIES, ADDITIONAL SERVICES OR INCIDENTAL PRICE SCHEDULE. Create an Excel document identifying any and all extended warranties, additional or incidental services, products, equipment and/or supplies, providing the name and detailed description of each item; RS Means or other costing method data, if applicable, broken down into the seven regions identified on Form C.2., as applicable;

and for each item, the regular non-discounted (list) price and the KPN member discount price.



#### KEYSTONE PURCHASING NETWORK

90 Lawton Lane Milton, PA 17847

Phone: 570-523-1155 Fex: 570-524-5600

# **Keystone Purchasing Network**

# **Invitation For Bid (IFB)**

#KPN-201202-01 - Portable and Modular Buildings

#### PART IV: PRICING SCHEDULE DOCUMENTS

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**IV. Instructions:** In addition to completing the Bid Forms provided in Part III of this IFB, the bidder must complete a pricing schedule for each region and attach proposed floor plans for each specification bid in in Part IV.

**Note:** A minimum of thirty-two (32) specifications are included for each of the seven (7) regions, which are identical across the regions. The West Region includes four (4) additional unique specifications, a total of 36 for that region, and the Northwest includes five (5) additional unique specifications, for a total of 37 specifications.

A bid lacking this completed form and the requested floor plans will be considered nonresponsive and subject to rejection. It is understood that not all bidders may bid every region, and therefore KPN reserves the right to make multiple awards if it is in the best interests of its membership.

Bidders are reminded to follow the instructions on Form G, Part III of this IFB, for scanning and organizing the floor plans requested under this bid.

# IV.A. Pricing Guidelines

- IV.A.1. **Administration Fee.** Bidders are reminded that the KPN administrative fee is to be built into the overall price offered to KPN members. It may not be assessed separately to purchasing members.
- IV.A.2. **Specifications.** Bidders are directed to download and refer to the specifications documents provided as Addenda to this bid. Each document may have multiple worksheets. These documents are:

- (1) Approved Manufacturers (listed by region)
- (2) Door and Hardware Schedules (for all regions)
- (3) Single, Double and Four-Classroom Specifications for (for all regions)
- (4) Single and Double Classroom Specifications (Northwest Region only)
- (5) Single and Double Classroom Specifications for California (West Region only)
- (6) 64' Classroom Complex Specifications (all regions)
- (7) 70' Classroom Complex Specifications (all regions)
- (8) 60' Office Specifications (all regions)
- (9) 60' Office Specifications (all regions)
- (10) 42' Dormitory Specifications (all regions)
- IV.A.3. Alternates and Exceptions. The various materials and products identified in the specifications by name or description are stated to establish a standard of quality and of cost for bid for proposal purposes. Refer to Part I §I.J.20 "Standard of Quality." Proposed exceptions or alternates to specifications are allowed but KPN reserves the right to reject them. The burden is on the bidder to provide evidence that a proposed alternate meets or exceeds the KPN specified named product as described in §I.J.20.f.(2). Identify any items that are proposed as alternates or exceptions with detailed descriptions. Create a PDF of such a document and place it in Folder B, titled *Your Company Name* Exceptions to Specifications.
- IV.A.4. **Pricing Schedule Format.** This document is created as a Microsoft Word Document. Bidders must perform a "Save As" command and save it to their computers BEFORE entering data. Once saved, begin filling it in, **saving frequently**. Aside from the "Bidder Name" line on page 3, all entries are made in Tables. It is understood that page breaks may waver depending on the type of computer and version of Word used. **Bidders are advised to place this document on a flash drive and test it on another computer before submitting the bid.**

# **KPN Bidder Checklist Page**

		_	_	
Bidder	Modern Building	Systems,	Inc.	

Refer to the grouping of states by region on Form C.2., Part III of this IFB. This bidder is submitting price schedules for the following regions (place an "X" in the space provided for each region):

	Region
X	Northeast
X	Mid-Atlantic
X	South East
X	Central
X	Northwest
X	Southwest
X	West

Placing an "X" in the appropriate spaces below, indicate which floor plans this bidder is submitting. See instructions for submitting floor plans on Form G, Part III. The building descriptions are provided in the each corresponding table in the regional price schedules that follow. Except where indicated, floor plans are used in all regions.

	Classrooms		Classrooms		Classrooms		Offices		Dormitories
Х	C-1	Х	S64-1	Χ	S70-1	Χ	0-1	Х	D42-1
Χ	C-2	Χ	S64-2	Χ	S70-2	Χ	0-2	Х	D42-2
X	C-3	Х	S64-3	Χ	S70-3	Х	0-3	Х	D42-3
X	C-4	Х	S64-4	Χ	S70-4	Χ	060-1	Х	D42-4
Х	C-5	Х	S64-5	Χ	S70-5	Χ	060-2	Х	D42-5
X	NW-1	Х	CA-1			Χ	060-3	Х	D42-6
	Northwest only		West only						
Χ	NW-2	Χ	CA-2			Χ	060-4	X	D42-7
	Northwest only		West only						
Χ	NW-3	Χ	CA-3				X 060-5	X	D42-8
	Northwest only		West only						
Χ	NW-4	Χ	CA-4					Х	D42-9
	Northwest only		West only						
X	NW-5								
	Northwest only								

# **NORTHEAST REGION PRICING**

# Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	14.00	63,600	62,000	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				
(1) Bard 8403-056	N/A	N/A	Incl				
(1) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-2

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile		r Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
1 Classroom	24' x 38'	14.00	66,100	64,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				
(1) Bard 8403-056	N/A	N/A	Incl				
(1) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Northeast Region Pricing Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	18.00	112,200	109,900	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A						
Carpet – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				

Suspended Ceiling	N/A		Incl		
(2) Heat Pump HVAC	N/A	N/A	Incl	_	
(2) Bard 8403-056	N/A	N/A	Incl		
(2) Bard CS2000A	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	18.00	96,600	94,650	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	54.00	365,600	358,200	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(4) Heat Pump HVAC	N/A	N/A	Incl				
(4) Bard 8403-056	N/A	N/A	Incl				
(4) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHEAST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)	,	(Per Month)
4 Classrooms – End	56' x 64'	36.00	174,50	170,100	.026	.025	.024
Units			0				
OPTIONS (See Specs)							

Frame and Framing	N/A		Incl		
Carpet – Classrooms	N/A	N/A	Incl		
Carpet Tile – Classrooms	N/A	N/A	Incl		
Mansard	N/A	N/A	Incl		
Suspended Ceiling	N/A		Incl		
(4) Heat Pump HVAC	N/A	N/A	Incl		
(4) Bard 8403-056	N/A	N/A	Incl		
(4) Bard CS2000A	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	18.00	98,200	96,400	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Northeast Region Pricing 64' Classroom Complex – Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	9.00	78,800	76,200	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)

Restrooms and Office –	14' x 64'	9.00	79,800	77,900	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Office	N/A	N/A	Incl				
Carpet Tile – Office	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	9.00	48,800	46,200	.026	.025	.024
<b>OPTIONS (See Specs)</b>							
Frame and Framing			Incl				
Carpet – Offices	N/A	N/A	Incl				
Carpet Tile – Offices	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHEAST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	36.00	184,40	180,20	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(4) Heat Pump HVAC	N/A	N/A	Incl				
(4) Bard 8403-056	N/A	N/A	Incl				
(4) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	18.00	102,20	100,10	.026	.025	.024
Units			0`	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **Northeast Region Pricing**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Restrooms – Center Unit	14' x 70'	9.00	80,900	78,400	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	9.00	81,300	79,400	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Office	N/A	N/A	Incl				
Carpet Tile – Office	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	9.00	47,200	45,600	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			Incl				
Carpet – Offices	N/A	N/A	Incl				
Carpet Tile – Offices	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHEAST REGION PRICING**

#### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	14.00	86,900	85,200	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	Incl				
Suspended Ceiling	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	14.00	90,100	88,200	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	Incl				
Open							
Suspended Ceiling	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building – Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate

		Mile		r Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
4 Offices with Restroom	24' x 60'	14.00	93,400	91,500	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	Incl				
Open							
Suspended Ceiling	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHEAST REGION PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	14.00	92,200	90,300	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Offices and	N/A	N/A	Incl				
Open							
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate Factor	36 Month Lease Rate
		Mile		r Pricing	Factor (Per Month)	(Per Month)	Factor (Per Month)
4 Offices with Restrooms  – End Units	(2) 12' x 60'	14.00	96,600	94,700	.026	.025	.024
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Offices and Open	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **Northeast Region Pricing**

#### 60' Office Complex – Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x	14.00	88,900	87,100	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Open Area	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
(2) Vestibules	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile		Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
				FIICHI	(rei Monti)	(Fei Month)	(Fei Monin)
2 Offices – Center Unit	12' x 60'	7.00	40,800	39,700	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	7.00	39,900	38,800	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHEAST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	18.00	90,400	88,500	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	36.00	188,60	184,80	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A	-	Incl		·		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate Factor	36 Month Lease Rate
		Mile	1	r Pricing	Factor (Per Month)	(Per Month)	Factor (Per Month)
2 Bedrooms – Center Unit	14' x 42'	9.00	50,200	49,150	.045	.035	.030
OPTION (See Specs)							
Type R2 Construction	N/A		Incl				
R2 - Type RII Construction	N/A		Incl				
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **Northeast Region Pricing**

#### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	18.00	89,200	87,400	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	18.00	91,600	89,900	.045	.035	.030
1 Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Men's Restroom and 1	28' x 42'	18.00	91,600	89,900	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							

Frame and Framing			Incl		
Mansard	N/A	N/A	Incl		
Suspended Ceiling	N/A		Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **Northeast Region Pricing**

#### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	18.00	170,90	167,40	.045	.035	.030
Restrooms – Center			0	0			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-8

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Kitchen and Laundry – Center Unit	14' x 42'	9.00	54,200	52,600	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		Incl				
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	9.00	49,980	48,530	.045	.035	.030
(ADA) – Center Unit							
OPTION (See Specs)							

R2 - Type RII	N/A		Incl		
Construction					
Frame and Framing			Incl		
Mansard	N/A	N/A	Incl		
Suspended Ceiling	N/A		Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHEAST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	13.00	12.75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	500	475
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	870
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	400	380
3' x 5' closet with wire shelving at 72" AFF.	Each	990	960
Duplex or quad electrical receptacle	Each	100	95
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	50	45
above suspended ceiling			
100% Performance Bonds	% Purchase Price	2%	2%

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00 sqft	5.85 sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	5.00	4.85
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	8.00	7.75
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	9.00	8.75
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	5.00	4.75
Set-up	Per Module (LF)	6.00 sqft	5.85 sqft
Furnish and Install New Tire	Each	120	110
Furnish and Install New Axle	Each	500	475
Furnish and Install New Hitch	Each	1600	1525

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

#### **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	30	28
24" x 24" x 3" Concrete Pad	Each	55	50

**End of Northeast Pricing Schedule** 

# **MID-ATLANTIC REGION PRICING**

#### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	13.00	63,300	62,000	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	13.00	66,100	64,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

# Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	15.00	112,200	109,960	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(2) Heat Pump HVAC	N/A	N/A	incl		
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	15.00	96,600	94,670	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	45.00	365,600	358,290	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC REGION PRICING**

# 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				_	(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	30.00	172,40	168,950	.026	.025	.024
Units			0				
OPTIONS (See Specs)							

Frame and Framing	N/A		incl		
Carpet – Classrooms	N/A	N/A	incl		
Carpet Tile – Classrooms	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(4) Heat Pump HVAC	N/A	N/A	incl		
(4) Bard 8403-056	N/A	N/A	incl		
(4) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	15.00	98,800	96,825	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

# 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	8.00	78,100	76,540	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
				_	(Per Month)	(Per Month)	(Per Month)

Restrooms and Office – Center Unit	14' x 64'	8.00	79,600	78,000	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	8.00	44,000	43,120	.026	.025	.024
<b>OPTIONS (See Specs)</b>							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **MID-ATLANTIC PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	30.00	182,20	178,56	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A						
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	15.00	102,10	100,06	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

### 70' Classroom Complex – Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	8.00	81,400	79,775	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	8.00	82,600	80,950	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	8.00	45,600	44,700	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **MID-ATLANTIC PRICING**

#### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	14.00	86,800	85,065	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	incl				
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	14.00	90,150	88,350	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building – Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate

		Mile		r Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
4 Offices with Restroom	24' x 60'	14.00	93.400	91,530	.026	.025	.024
OPTIONS (See Specs)	24 X 00	14.00	33,400	31,000	.020	.023	.024
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	14.00	92,000	90,160	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	14.00	96,750	94,815	.026	.025	.024
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **MID-ATLANTIC PRICING**

#### 60' Office Complex – Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x	14.00	88,900	87,125	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Open Area	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
(2) Vestibules	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe	12 Month Lease Rate Factor	24 Month Lease Rate Factor	36 Month Lease Rate Factor
		WIIIC		Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	8.00	40,200	39,395	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center Unit	12' x 60'	8.00	39,400	38,610	.026	.025	.024
· · · · ·							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	15.00	90,600	88,790	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	30.00	189,40	156,60	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	8.00	50,350	49,345	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		incl				
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	15.00	89,200	87,415	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	15.00	91,700	89,865	.045	.035	.030
1 Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Men's Restroom and 1	28' x 42'	15.00	91,700	89,865	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							

Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	15.00	171,25	167,82	.045	.035	.030
Restrooms – Center			0	5			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-8

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Kitchen and Laundry – Center Unit	14' x 42'	8.00	55,200	54,090	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		incl				
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	8.00	51,300	50,270	.045	.035	.030
(ADA) – Center Unit							
OPTION (See Specs)							

R2 - Type RII	N/A		incl		
Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **MID-ATLANTIC PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	12.00	II.75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	400	375
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	880
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	425	415
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	93
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	40	39
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	2%
	Price		

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00/sqft	5.85/sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	4.50	4.40
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	7.50	7.35
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	8.00	7.85
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	4.50	4.40
Set-up	Per Module (LF)	7.00 sqft	6.85 sqft
Furnish and Install New Tire	Each	80	78
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1470

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	25	24.50
24" x 24" x 3" Concrete Pad	Each	45	44

**End of Mid-Atlantic Pricing Schedule** 

## **SOUTHEAST REGION PRICING**

### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	15.00	54,500	53,410	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	15.00	52,700	51,640	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **SOUTHEAST REGION PRICING**

## Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	16.00	104,900	102,800	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(2) Heat Pump HVAC	N/A	N/A	incl		
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	16.00	97,800	95,840	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	48.00	337,800	331,045	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	32.00	169,95	166,550	.026	.025	.024
Units			0				
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				

Carpet – Classrooms	N/A	N/A	incl		
Carpet Tile – Classrooms	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(4) Heat Pump HVAC	N/A	N/A	incl		
(4) Bard 8403-056	N/A	N/A	incl		
(4) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	16.00	94,750	92,855	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

## 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	8.00	72,440	70,990	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'	8.00	74,230	72,745	.026	.025	.024

Center Unit					
OPTIONS (See Specs)					
Frame and Framing	N/A		incl		
Carpet – Office	N/A	N/A	incl		
Carpet Tile – Office	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(1) Heat Pump HVAC	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	8.00	41,800	40,960	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

## 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	32.00	178,74	175,16	.026	.025	.024
Units			0	5			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate

		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	16.00	98,420	95,450	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

#### **SOUTHEAST REGION PRICING**

## 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Restrooms – Center Unit	14' x 70'	8.00	79,730	78,135	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
	Diritoriolori	Mile	1 Homig	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office – Center Unit	14' x 70'	8.00	80,330	78,720	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	8.00	43,820	42,940	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

# SOUTHEAST REGION PRICING Office Building – Drawing #0-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	16.00	82,220	80,570	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	incl				
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	16.00	86,120	84,400	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building – Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	16.00	88,940	87,160	.026	.025	.024
OPTIONS (See Specs)							

Carpet – Offices and	N/A	N/A	incl		
Open					
Suspended Ceiling	N/A	N/A	incl		
(2) Heat Pump HVAC	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### SOUTHEAST REGION PRICING REGION PRICING

## 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	16.00	87,880	86,120	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-2

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
4 Offices with Restrooms  – End Units	(2) 12' x 60'	16.00	92,330	90,480	.026	.025	.024
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and Open	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x	16.00	85,140	83,435	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Open Area	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
(2) Vestibules	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

#### 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	8.00	39,190	38,400	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
2 cccription	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
	Dimonolon	Mile	1 Honing	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	8.00	38,630	37,855	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **SOUTHEAST REGION PRICING**

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	16.00	89,120	87,335	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

## 42' Dormitory Complex – Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	32.00	185,64	181,92	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	8.00	47,330	46,380	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		incl				
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **SOUTHEAST REGION PRICING**

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	16.00	87,410	85,660	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

## 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	16.00	89,240	87,450	.045	.035	.030
1 Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-6

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate Factor	36 Month Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	16.00	89,240	87,450	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **SOUTHEAST REGION PRICING**

## 42' Dormitory Complex – Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	16.00	169,73	166,33	.045	.035	.030
Restrooms – Center			0	5			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-8

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Kitchen and Laundry – Center Unit	14' x 42'	8.00	53,270	52,200	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		incl				
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-9

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r	12 Month Lease Rate Factor	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor
		170		Pricing	(Per Month)	(1 01 111011111)	(Per Month)
2 Center Bedrooms (ADA) – Center Unit	14' x 42'	8.00	48,910	47,930	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		incl				
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# SOUTHEAST REGION PRICING Unit Pricing Options

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	13.00	12.70
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	420	410
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	880
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	425	415
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	93
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	40	39
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	2%
	Price		

## **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00 sqft	5.85 sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	5.00	4.90
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	8.00	7.85
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	8.50	8.30
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	5.00	4.90
Set-up	Per Module (LF)	6.00sqft	5.85 sqft
Furnish and Install New Tire	Each	90	88
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1470

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

## **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	25	24.50
24" x 24" x 3" Concrete Pad	Each	45	44

#### **End of Southeast Region Pricing Schedule**

## **CENTRAL REGION PRICING**

### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	14.00	63,300	62,000	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #C-2

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	14.00	66,100	64,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **CENTRAL PRICING**

## Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	16.00	112,200	109,960	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(2) Heat Pump HVAC	N/A	N/A	incl		
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	16.00	96,600	94,670	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	48.00	365,600	358,290	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	32.00	172,40	168,950	.026	.025	.024
Units			0				
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				

Carpet – Classrooms	N/A	N/A	incl		
Carpet Tile – Classrooms	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(4) Heat Pump HVAC	N/A	N/A	incl		
(4) Bard 8403-056	N/A	N/A	incl		
(4) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	16.00	98,800	96,825	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **CENTRAL PRICING**

## 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	8.00	78,100	76,450	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office -	14' x 64'	8.00	79,600	78,000	.026	.025	.024

Center Unit					
OPTIONS (See Specs)					
Frame and Framing	N/A		incl		
Carpet – Office	N/A	N/A	incl		
Carpet Tile – Office	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(1) Heat Pump HVAC	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	8.00	44,000	43,120	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **CENTRAL PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	32.00	182,20	178,56	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	16.00	102,10	100,06	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## 70' Classroom Complex – Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	8.00	81,400	79,775	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Restrooms and Office – Center Unit	14' x 70'	8.00	82,600	80,950	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	8.00	45,600	44,700	.026	.025	.024
<b>OPTIONS (See Specs)</b>							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## Office Building – Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	14.00	86,800	85,065	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	incl				
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	14.00	90,150	88,350	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-3

Description Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
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	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	14.00	93,400	91,530	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	14.00	92,000	90,160	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	14.00	96,750	94,815	.026	.025	.024
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x	14.00	88,900	87,125	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Open Area	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
(2) Vestibules	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	8.00	40,200	39,395	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
_	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	8.00	39,400	38,610	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(1) Heat Pump HVAC	N/A	N/A	incl				
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#### **CENTRAL PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	16.00	90,600	88,790	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	32.00	189,40	185,60	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	8.00	50,350	49,345	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		incl				
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				

Suspended Ceiling	N/A	ind	cl		

#### **CENTRAL PRICING**

## 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	16.00	89,200	87,415	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-5

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r	12 Month Lease Rate Factor	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and 1 Living Area – Center Units	28 x 42'	16.00	91,700	89,865	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		incl				
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	16.00	91,700	89,865	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							_
R2 - Type RII	N/A		incl				_

Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	16.00	171,25	167,82	.045	.035	.030
Restrooms – Center			0	5			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-8

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate Factor	36 Month Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'	8.00	55,200	54,090	.045	.035	.030
Center Unit							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	8.00	51,300	50,270	.045	.035	.030
(ADA) – Center Unit							

OPTION (See Specs)					
R2 - Type RII	N/A		incl		
Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **CENTRAL PRICING**

## **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	12.00	11.75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	400	375
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	880
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	425	415
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	93
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	40	39
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	2%
	Price		

## **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00 sqft	5.85sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	4.50	4.40
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	7.50	7.35
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	8.00	7.85
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	4.50	4.40
Set-up	Per Module (LF)	7.00 sqft	6.85 sqft
Furnish and Install New Tire	Each	80	78
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1470

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	25	24.50
24" x 24" x 3" Concrete Pad	Each	45	44

# **End of Central Pricing Schedule**

## **NORTHWEST REGION PRICING**

### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	16.00	53,330	52,260	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				
(1) Bard 8403-056	N/A	N/A	Incl				
(1) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #C-2

Description	Overall Dimension	Delivery	Regular Pricing	KPN	12 Month	24 Month Lease Rate	36 Month
	Dimension	Cost Per Mile	Pricing	Membe	Lease Rate Factor	Factor	Lease Rate Factor
		IVIIIE		Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	16.00	48,230	47,265	.026	.025	.024
	24 X 30	10.00	40,230	47,200	.020	.023	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				
(1) Bard 8403-056	N/A	N/A	Incl				
(1) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	16.00	111,620	109,390	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

(2) Heat Pump HVAC	N/A	N/A	Incl		
(2) Bard 8403-056	N/A	N/A	Incl		
(2) Bard CS2000A	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
				_	(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	16.00	88,220	86,450	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	48.00	449,310	440,320	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(4) Heat Pump HVAC	N/A	N/A	Incl				
(4) Bard 8403-056	N/A	N/A	Incl				
(4) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

## Classroom Building - Drawing #NW-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
1 Classroom	28' x 32'	16.00	38,330	37,560	.026	.025	.024
OPTIONS (See Specs)							

Carpet – Classroom	N/A	N/A	Incl		
Carpet Tile - Classroom	N/A	N/A	Incl		
Vinyl Tile - Classroom	N/A	N/A	Incl		
Cove Base - Classroom	N/A	N/A	Incl		
Underlayment	N/A	N/A	Incl		
(1) Bard 8403-056	N/A	N/A	Incl		
(1) Bard CS2000A	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #NW-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classroom	28' x 64'	16.00	65,970	64,650	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Vinyl Tile – Classrooms	N/A	N/A	Incl				
Cove Base – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #NW-3

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Pricing	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile	9	9	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
2 Classrooms	42' x 64'	24.00	98,470	96,500	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Vinyl Tile – Classrooms	N/A	N/A	Incl				
Cove Base – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

Classroom Building - Drawing #NW-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)

2 Classrooms with	28' x 64'	16.00	94,200	92,320	.026	.025	.024
Restrooms and Kitchen							
OPTIONS (See Specs)							
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Vinyl Tile – Classrooms	N/A	N/A	Incl				
Cove Base – Classrooms	N/A	N/A	Incl				
Cove Base – Restrooms	N/A	N/A	Incl				
and Kitchen							
Underlayment –	N/A	N/A	Incl				
Classrooms							
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #NW-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	42' x 64'	24.00	119,800	117,400	.026	.025	.024
Restrooms and Kitchen							
OPTIONS (See Specs)							
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Vinyl Tile – Classrooms	N/A	N/A	Incl				
Cove Base – Classrooms	N/A	N/A	Incl				
Cove Base – Restrooms	N/A	N/A	Incl				
and Kitchen							
Underlayment –	N/A	N/A	Incl				
Classrooms							
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	32.00	261,63	256,540	.026	.025	.024
Units			0				
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

(4) Heat Pump HVAC	N/A	N/A	Incl		
(4) Bard 8403-056	N/A	N/A	Incl		
(4) Bard CS2000A	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	16.00	100,630	98,620	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				
(2) Bard 8403-056	N/A	N/A	Incl				
(2) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### NORTHWEST REGION PRICING

## 64' Classroom Complex - Drawing #S64-3

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	8.00	49,920	48,920	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office -	14' x 64'	8.00	67,880	66,525	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Office	N/A	N/A	Incl				

Carpet Tile – Office	N/A	N/A	Incl		
Mansard	N/A	N/A	Incl		
Suspended Ceiling	N/A		Incl		
(1) Heat Pump HVAC	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	8.00	47,890	46,930	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			Incl				
Carpet – Offices	N/A	N/A	Incl				
Carpet Tile – Offices	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	32.00	280,00	274,40	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Classrooms	N/A	N/A	Incl				
Carpet Tile – Classrooms	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(4) Heat Pump HVAC	N/A	N/A	Incl				
(4) Bard 8403-056	N/A	N/A	Incl				
(4) Bard CS2000A	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	16.00	112,08	109,84	.026	.025	.024

Units			0	0		
OPTIONS (See Specs)						
Frame and Framing	N/A		Incl			
Carpet – Classrooms	N/A	N/A	Incl			
Carpet Tile – Classrooms	N/A	N/A	Incl			
Mansard	N/A	N/A	Incl			
Suspended Ceiling	N/A		Incl			
(2) Heat Pump HVAC	N/A	N/A	Incl			
(2) Bard 8403-056	N/A	N/A	Incl			
(2) Bard CS2000A	N/A	N/A	Incl			

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	8.00	74,790	73,295	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	8.00	66,930	65,590	.026	.025	.024
Center Unit			,	,			
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet – Office	N/A	N/A	Incl				
Carpet Tile – Office	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate

		Mile		r Dainin a	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	8.00	61,330	60,100	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			Incl				
Carpet – Offices	N/A	N/A	Incl				
Carpet Tile – Offices	N/A	N/A	Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

#### **NORTHWEST REGION PRICING**

## Office Building – Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	16.00	78,880	77,300	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	Incl				
Suspended Ceiling	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	16.00	86,730	84,970	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	Incl				
Open							
Suspended Ceiling	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	16.00	80,440	78,830	.026	.025	.024

OPTIONS (See Specs)					
Carpet – Offices and Open	N/A	N/A	Incl		
Suspended Ceiling	N/A	N/A	Incl		
(2) Heat Pump HVAC	N/A	N/A	Incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	16.00	83,890	82,220	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Offices and	N/A	N/A	Incl				
Open							
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	16.00	87,940	86,200	.026	.025	.024
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Offices and	N/A	N/A	Incl				
Open							
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

## 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x 60'	16.00	81,330	79,700	.026	.025	.024
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	Incl				
Frame and Framing	N/A		Incl				
Carpet – Open Area	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
(2) Vestibules	N/A	N/A	Incl				
(2) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per Mile	Pricing	Membe r	Lease Rate Factor	Lease Rate Factor	Lease Rate Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	8.00	43,800	42,920	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	8.00	40,740	39,900	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		Incl				
Carpet	N/A	N/A	Incl				
60' Clear Span	N/A		Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				
(1) Heat Pump HVAC	N/A	N/A	Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

### 42' Dormitory Complex – Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	16.00	88,990	87,210	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

NOTE: All. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	32.00	185,54	181,80	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	8.00	48,950	47,970	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		Incl				
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **NORTHWEST REGION PRICING**

### 42' Dormitory Complex – Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	16.00	86,330	84,600	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-5

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Women's Restroom and 1 Living Area – Center Units	28 x 42'	16.00	88,320	86,550	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		Incl				
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	16.00	88,320	86,550	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **NORTHWEST REGION PRICING**

### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	16.00	167,37	164,02	.045	.035	.030
Restrooms – Center			0	0			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-8

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'	8.00	52,430	51,380	.045	.035	.030
Center Unit							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	8.00	49,960	48,950	.045	.035	.030
(ADA) – Center Unit							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			Incl				
Mansard	N/A	N/A	Incl				
Suspended Ceiling	N/A		Incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **NORTHWEST REGION PRICING**

### **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	13.00	12,75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	450	440
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	880
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	425	410
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	90
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	45	40
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	2%
	Price		

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00sqft	5.75 sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	4.50	4.40
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	8.00	7.75
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	8.00	7.75
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	4.50	4.40
Set-up	Per Module (LF)	6.00sqft	5.75sqft
Furnish and Install New Tire	Each	100	95
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1450

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	25	23

24" x 24" x 3" Concrete Pad	Each	45	43

# **End Northwest Region Pricing**

# **SOUTHWEST REGION PRICING**

### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	16.00	63,300	62,000	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	Incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	16.00	66,100	64,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# SOUTHWEST REGION PRICING

Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	16.00	112,200	109,960	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(2) Heat Pump HVAC	N/A	N/A	incl		
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	16.00	96,600	94,670	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	48.00	365,600	358,290	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

# 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				_	(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	32.00	172,40	168,950	.026	.025	.024
Units			0				
OPTIONS (See Specs)							

Frame and Framing	N/A		incl		
Carpet – Classrooms	N/A	N/A	incl		
Carpet Tile – Classrooms	N/A	N/A	incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		
(4) Heat Pump HVAC	N/A	N/A	incl		
(4) Bard 8403-056	N/A	N/A	incl		
(4) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'	16.00	98,800	96,820	.026	.025	.024
Units							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

### 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)	, ,	(Per Month)
Restrooms – Center Unit	14' x 64'	8.00	78,100	76,540	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
				9	(Per Month)	(Per Month)	(Per Month)

Restrooms and Office – Center Unit	14' x 64'	8.00	79,600	78,00	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	8.00	44,000	43,120	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	32.00	182,20	178,56	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	16.00	102,10	100,06	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	8.00	81,400	79,770	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	8.00	82,600	80,950	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex – Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	8.00	45,600	44,700	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	16.00	86,800	85,065	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	incl				
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### Office Building – Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	16.00	90,150	88,300	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
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	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	16.00	93,400	91,500	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	16.00	92,000	90,100	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	16.00	96,700	94,400	.026	.025	.024
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **SOUTHWEST REGION PRICING**

# 60' Office Complex – Drawing #O60-3

			T				
Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Open Office – End Units	(2) 12' x	16.00	88,900	87,100	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Open Area	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
(2) Vestibules	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
2 Offices – Center Unit	12' x 60'	8.00	40,200	39,400	.026	.025	.024
OPTIONS (See Specs)	/ 00	0.00	.0,200	33,133	.020		
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	8.00	39,500	38,600	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	16.00	90,600	88,800	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	32.00	189,40	185,60	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A	-	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	8.00	50,300	49,290	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		incl				
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	16.00	89,200	87,400	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	16.00	91,700	89,800	.045	.035	.030
1 Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Men's Restroom and 1	28' x 42'	16.00	91,700	89,800	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							

Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	16.00	171,25	167,80	.045	.035	.030
Restrooms – Center			0	0			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-8

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Membe r Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Kitchen and Laundry – Center Unit	14' x 42'	8.00	54,900	53,600	.045	.035	.030
OPTION (See Specs)							
R2 - Type RII Construction	N/A		incl				
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	8.00	51,300	50,200	.045	.035	.030
(ADA) – Center Unit							
OPTION (See Specs)							

R2 - Type RII	N/A		incl		
Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **SOUTHWEST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	12.00	11.75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	400	375
4' x 12' porcelain on steel white board with aluminum frame and map	Each	900	880
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	425	415
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	93
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	40	39
above suspended ceiling			
100% Performance Bonds	% Purchase Price	2%	2%

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00 sqft	5.85 sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	4.50	4.40
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	8.00	7.85
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	8.00	7.85
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	4.50	4.40
Set-up	Per Module (LF)	6.00 sqft	5.85 sqft
Furnish and Install New Tire	Each	90	85
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1450

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

#### **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	24	22
24" x 24" x 3" Concrete Pad	Each	44	40

**End Southwest Region Pricing** 

# **WEST REGION PRICING**

### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	14.00	59,330	58,100	.026	.025	.024
Restroom							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	14.00	64,100	62,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				
(1) Bard 8403-056	N/A	N/A	incl				
(1) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

# Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	18.00	110,330	108,120	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

(2) Heat Pump HVAC	N/A	N/A	incl		
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	18.00	95,500	93,600	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
Underlayment	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	54.00	360,700	353,480	.026	.025	.024
Restrooms							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

### Classroom Building - Drawing #CA-1

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom (DSA)	24' x 40'	14.00	50,330	.026	.025	.024
OPTIONS (See Specs)						
Carpet Tile – Classroom	N/A	N/A	incl			
(1) Bard 8403-056	N/A	N/A	incl			

(1) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #CA-2

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 40'	14.00	54,220	.026	.025	.024
Restroom (DSA)						
OPTIONS (See Specs)						
Carpet Tile – Classroom	N/A	N/A	incl			
(1) Bard 8403-056	N/A	N/A	incl			
(1) Bard CS2000A	N/A	N/A	incl			

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### Classroom Building - Drawing #CA-3

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom (HCD)	28' x 40'	18.00	62,720	.026	.025	.024
OPTIONS (See Specs)						
Carpet Tile – Classroom	N/A	N/A	incl			
5/8" Type-X Gypsum	N/A	N/A	incl			
Wall Finish and Corners	N/A	N/A	incl			
26-gauge Gutters and	N/A	N/A	incl			
Downspouts (Field						
Installed)						
(1) Bard 8403-056	N/A	N/A	incl			
(1) Bard CS2000A	N/A	N/A	incl			

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

### Classroom Building – Drawing #CA-4

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
2 Classrooms (HCD)	24' x 60'	14.00	72,300	.026	.025	.024
OPTIONS (See Specs)						
Carpet Tile – Classrooms	N/A	N/A	incl			
5/8" Type-X Gypsum	N/A	N/A	incl			
Wall Finish and Corners	N/A	N/A	incl			
26-gauge Gutters and	N/A	N/A	incl			

Downspouts (Field					
Installed)					
(2) Bard 8403-056	N/A	N/A	incl		
(2) Bard CS2000A	N/A	N/A	incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	36.00	170,44	167,030	.026	.025	.024
Units			0				
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 64' Classroom Complex - Drawing #S64-2

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
2 Classrooms – Center Units	28' x 64'	18.00	98,800	96,820	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

64' Classroom Complex – Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	9.00	77,200	75,650	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 64' Classroom Complex - Drawing #S64-4

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
Restrooms and Office – Center Unit	14' x 64'	9.00	79,600	78,000	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	9.00	45,200	44,300	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	36.00	180,90	177,25	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(4) Heat Pump HVAC	N/A	N/A	incl				
(4) Bard 8403-056	N/A	N/A	incl				
(4) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	18.00	102,10	100,05	.026	.025	.024
Units			0	0			
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Classrooms	N/A	N/A	incl				
Carpet Tile – Classrooms	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				
(2) Bard 8403-056	N/A	N/A	incl				
(2) Bard CS2000A	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **WEST REGION PRICING**

# 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	9.00	80,400	78,320	.026	.025	.024
OPTION (See Specs)							
Frame and Framing	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	9.00	80,200	78,100	.026	.025	.024
Center Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet – Office	N/A	N/A	incl				
Carpet Tile – Office	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	9.00	44,600	43,800	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing			incl				
Carpet – Offices	N/A	N/A	incl				
Carpet Tile – Offices	N/A	N/A	incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	14.00	84,400	82,700	.026	.025	.024
OPTIONS (See Specs)							
Carpet	N/A	N/A	incl				
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl		_		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### Office Building – Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	14.00	88,900	87,100	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	14.00	91,790	89,950	.026	.025	.024
OPTIONS (See Specs)							
Carpet – Offices and	N/A	N/A	incl				
Open							
Suspended Ceiling	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

# 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	14.00	91,000	89,150	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	14.00	95,200	93,700	.026	.025	.024
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Offices and	N/A	N/A	incl				
Open							
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

# 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x	14.00	86,900	85,120	.026	.025	.024
	60'						
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	incl				
Frame and Framing	N/A		incl				
Carpet – Open Area	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
(2) Vestibules	N/A	N/A	incl				
(2) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	7.00	39,900	39,000	.026	.025	.024
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 60' Office Complex – Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	7.00	38,790	37,900	.026	.025	.024
Unit							
OPTIONS (See Specs)							
Frame and Framing	N/A		incl				
Carpet	N/A	N/A	incl				
60' Clear Span	N/A		incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				
(1) Heat Pump HVAC	N/A	N/A	incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

# 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	18.00	88,900	86,400	.045	.035	.030
	42'						
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	36.00	185,40	181,60	.045	.035	.030
Areas – End Units	42'		0	0			
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 42' Dormitory Complex – Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	18.00	48,400	47,100	.045	.035	.030
Unit							
OPTION (See Specs)							
Type R2 Construction	N/A		incl				
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	18.00	87,200	85,400	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	18.00	89,700	87,800	.045	.035	.030
1 Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				

Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	18.00	88,900	87,600	.045	.035	.030
Living Area – Center							
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **WEST REGION PRICING**

#### 42' Dormitory Complex – Drawing #D42-7

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate Factor	36 Month Lease Rate
	Dimension	Mile	Filding	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	18.00	171,80	168,40	.045	.035	.030
Restrooms – Center			0	0			
Units							
OPTION (See Specs)							
R2 - Type RII	N/A		incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Kitchen and Laundry – Center Unit	14' x 42'	18.00	53,200	52,100	.045	.035	.030

OPTION (See Specs)					
R2 - Type RII	N/A		incl		
Construction					
Frame and Framing			incl		
Mansard	N/A	N/A	incl		
Suspended Ceiling	N/A		incl		

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	18.00	49,300	48,200	.045	.035	.030
(ADA) – Center Unit							
OPTION (See Specs)							
R2 - Type RII	N/A		Incl				
Construction							
Frame and Framing			incl				
Mansard	N/A	N/A	incl				
Suspended Ceiling	N/A		incl				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **WEST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member
		Tricing	Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	13.00	12.75
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	500	470
4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks.	Each	900	870
4 'x 4' cork boards with aluminum frame.	Each	400	380
3' x 5' closet with wire shelving at 72" AFF.	Each	990	970
Duplex or quad electrical receptacle	Each	95	90
2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling	Each	45	42
100% Performance Bonds	% Purchase Price	2%	2%

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	6.00 sqft	5.85 sqft
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	5.00	4.90

Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	8.00	7.85
Assume shipping height of 14'6" or less.	(per 12' wide		
	module)		
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	9.00	8.80
Assume shipping height of 14'6" or less.	(per 14' wide		
	module)		
Delivery – Transport Company Return Travel from New Job Site	Per Mile	5.00	4.90
	(per module)		
Set-up	Per Module (LF)	6.00 sqft	5.85 sqft
Furnish and Install New Tire	Each	90	85
Furnish and Install New Axle	Each	450	440
Furnish and Install New Hitch	Each	1500	1450

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	25	22
24" x 24" x 3" Concrete Pad	Each	45	42

**End West Region Pricing** 

Additional Option pricing:	All Regions except Pacific NW		
Pricing Schedule:			
-			
Building sizes: (in addition to those listed on Forms, Section G)			
**dimensions are box sizes			
Prices for these models are building only prices			
8x20 Mobile Office			\$ 15,330/ea
8x24 Mobile Office			\$ 17,440/ea
8x24 Mobile Office, (2) Rooms			\$ 18,230/ea
10x28 Mobile Office, (2) Rooms			\$ 22,920/ea
10x28 Mobile Office w/ HDCP RR			\$ 25,450/ea
10x32 Mobile Office, (2) Rooms			\$ 24,990/ea
10x32 Mobile Office, (2) Rooms & HDCP RR			\$ 27,120/ea
10x40 Mobile Office, (2) Rooms			\$ 28,220/ea
10x40 Mobile Office, (2) Rooms & HDCP RR			\$ 29,780/ea
12x40 Mobile Office, (2) Rooms			\$ 31,560/ea
12x40 Mobile Office, (2) Rooms & HDCP RR			\$ 32,740/ea
12x60 Mobile Office, (3) Rooms			\$ 36,870/ea
12x60 Mobile Office, (3) Rooms & HDCP RR			\$ 39,440/ea
36x60 Modular, (6) Offices, HDCP RR			\$ 93,650/ea
36x60 Modular, (6) Offices (2) HDCP RR			\$ 96,870/ea
36x60 Modular, Open floor plan			\$ 88,980/ea
48x60 Modular, Open floor plan			\$ 109,890/ea
72x60 Modular, Open floor plan			\$ 184,670/ea
Multi-wide modulars:			,
14x64 left hand module			\$ 39,870/ea
14x64 right hand module			\$ 39,870/ea
14x64 center module			\$ 37,880/ea
Restroom fixture option for modules:			
Price per fixture added to module			\$ 750/ea
( per fixture: toilet, sink, partition, water heater, etc.)			
<u>Delivery</u> : per mile rate outside base delivery area listed			
on Form G			
8 wide building		\$ 7.50/mile	
8 wide building		\$ 7.30/mile \$ 7.75/mile	
10 wide building 12/14 wide building/module	\$ 8.00/mile/module section	φ /./3/IIIIe	
12/14 wide building/filodule	φ σ.υυ/mme/module section		
Installation & Set up charges:			
8 wide building		\$650	
10 wide building		\$850	
12/14 wide building		\$1,250	
Multi-wide buildings		\$ 3.90/sqft	

hand an an tampanam form dation in alada a matarial.		T
based upon temporary foundation, includes materials.		
Foundations: Permanent concrete foundation		
	A 1 700 /	
8 wide buildings	\$ 6,500/ea	
10 wide buildings	\$ 7,250/ea	
12 wide buildings	\$ 8,500/ea	
Multi-wide buildings	\$ 8,650/ea module	
<u>Tie-downs:</u>		
8 wide buildings	\$1,100	
10 wide buildings	\$1,250	
12 wide buildings	\$1,450	
Multi-wide buildings	\$ 1,250/ea module	
Trial wide outlands	\$ 1,25 o, ca modale	
Utility Development:		
Pricing for site utility extensions and connections to be		
based upon using a unit price book (UPB) The UPB is		
the current edition of RSMEANS facilities construction		
cost data and associated supplements and city cost		
indexes. Overhead and Profit coefficient added to RS		
Means Cost Data to be 10% overhead & 10% Profit for		
a coefficient of 1.2.		
Skirting:		
Was delivers		\$ 12.50/lft
Wood skirting		
Metal skirting		\$ 17.001ft
( based upon 28" average height)		
Ventilation & Access assemblies:		
- CHARACTER TROOPS USSEMBLES!		
On grade/above grade	\$ included w/ skirting	
Sub-grade		\$ 500/module
Shade Structures:		
Wood Framed		\$ 30.00/sqft
Steel Framed		\$ 45.00/sqft
Preparing existing facilities for relocation:		
8 wide buildings	\$650	
10 wide buildings	\$850	
12 wide buildings	\$1,250	
Multi wide buildings	\$ 4.50/sqft	
Relocation of existing buildings:		
(includes transport within 25 mile radius, escort		
vehicles, transport permits)		

8 wide buildings		\$1,200	
10 wide buildings		\$1,500	
12 wide buildings		\$1,900	
Multi wide buildings		\$ 6.00/sqft	
		•	
Site work:			
Pricing for site work to be based upon using a unit price			
book (UPB) The UPB is the current edition of			
RSMEANS facilities construction cost data and			
associated supplements and city cost indexes.			
Overhead and Profit coefficient added to RS Means			
Cost Data to be 10% overhead & 10% Profit for a			
coefficient of 1.2.			
D. C			
Performance & Payment Bonds:			
A - '1-11- C - 20/ - C			
Available for 2% of total contract amount.			
Estandad Wanaster			
Extended Warranty:			
Available for a fee of 4% of original contract amount, annually. Minimum cost \$ 500/year.			
annuary. Withinfull Cost \$ 500/year.			
Operating Leases:			
Operating Leases.			
Based upon purchase price of building and length of			
lease as follows:			
lease as follows.			
12 month lease:	purchase price x .0342		
24 month lease:	purchase price x .0304		
36 month lease:	purchase price x .0304		
48 month lease:	purchase price x .0276		
60 month lease:	purchase price x .0228		
oo month lease.	purchase price x .0209		
Purchase financing:			
i urchase imanemg.			
Is available via third party funding sources. Municipal			
tax free rates subject to transaction size, current interest			
rates and credit rating of agency. All purchase			
financing NNN, with any applicable taxes, insurance			
and maintenance by lessee.			
•			

	\$ 30/hr
	\$ 50/hr
	\$ 75/hr
	\$ 150/hr
	\$ 130/111
	1500
	2600
	4800
	990
	1700
	65/lft
	56/lft
	75/lft
	35/sqft
	40/sqft
	+0/3q1t
	32/sqft
· ·	1 32/8011

<u>Used Buildings Inventory:</u>		
Used buildings will be available to AEPA members subject to availability. Pricing will be based upon new building pricing and then discounted based upon age and condition of building. Modern will grade the building per the following schedule.		
"A" condition/age, discounted 5%		
"B" condition/age, discounted 10%		
"C" condition/age, discounted 15%		
"D" condition/age, discounted 20%		

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Discount and Pricing Schedule - Modular Genius, Inc.

# KPN BID FORM G.1: DISCOUNT AND PRICING SCHEDULE

#### PORTABLE AND MODULAR BUILDINGS

NAME OF BIDDER MODULAR GENIUS, INC.

- **G.1. INSTRUCTIONS:** This form is two (2) pages long. The bidder must complete this form, sign it at the bottom, save it as a PDF document, title it *Your Company Name* **Pricing G.1.**, and place it in Folder B, along with the other documents pertaining to Pricing and Floor Plans.
- **G.2. PRICING SCHEDULE:** The pricing schedule is provided as Part IV of this IFB, in a fillable PDF format. Directions are included in that document for completing it, labeling it *Your Company Name Pricing Schedule*, and placing in Folder B.
  - **G.2.1.** Use the **Specifications** provided as Addenda to this IFB to develop the pricing schedule. Report any exceptions or alternates on Form F.2., provided in this document.
- G.3. FLOOR PLANS: The bidder is required to supply company floor plans used in developing the pricing schedules. The floor plans are labeled according to corresponding pricing tables in Part IV. Most floor plans are consistent across all geographic regions, except where noted for the Northwest and West Regions. The description appears in the pricing schedule. The bidder's company name must appear on each floor plan and the corresponding drawing number. Scan the floor plans into a single PDF document, label it *Your Company Name* Floor Plans, and place it in Folder B. Indicate with an "X" below which floor plans you are submitting.

	Classrooms		Classrooms		Classrooms		Offices		Dormitories
х	C-1	X	S64-1	x	S70-1	x	0-1	x	D42-1
×	C-2	x	S64-2	x	S70-2	×	0-2	х	D42-2
X	C-3	х	S64-3	×	S70-3	x	0-3	x	D42-3
x	C-4	X	S64-4	×	S70-4	×	060-1	x	D42-4
x	C-5	X	S64-5	×	S70-5	x	060-2	×	D42-5
NO BID	NW-1 Northwest only	NOBID	CA-1 West only			Х	060-3	Х	D42-6
NO BID	NW-2 Northwest only	Mais	CA-2 West only			Х	060-4	X	D42-7
310	NW-3 Northwest only	NOBID					060-5	X	D42-8
NOBIO	NW-4 Northwest only	100	CA-4 West only					X	D42-9
BID	NW-5 Northwest only	318							

G.4. WARRANTIES, ADDITIONAL SERVICES OR INCIDENTAL PRICE SCHEDULE. Create an Excel document identifying any and all extended warranties, additional or incidental services, products, equipment and/or supplies, providing the name and detailed description of each item; RS Means or other costing method data, if applicable, broken down into the seven regions identified on Form C.2., as applicable;



#### KEYSTONE PURCHASING NETWORK

90 Lawton Lane Milton, PA 17847

Phone: 570-523-1155 Fex: 570-524-5600

# **Keystone Purchasing Network**

# **Invitation For Bid (IFB)**

#KPN-201202-01 - Portable and Modular Buildings

#### PART IV: PRICING SCHEDULE DOCUMENTS

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Southwest Region Pricing Schedule	71 - 83
West Region Pricing Schedule	84 - 98

**IV. Instructions:** In addition to completing the Bid Forms provided in Part III of this IFB, the bidder must complete a pricing schedule for each region and attach proposed floor plans for each specification bid in in Part IV.

**Note:** A minimum of thirty-two (32) specifications are included for each of the seven (7) regions, which are identical across the regions. The West Region includes four (4) additional unique specifications, a total of 36 for that region, and the Northwest includes five (5) additional unique specifications, for a total of 37 specifications.

A bid lacking this completed form and the requested floor plans will be considered nonresponsive and subject to rejection. It is understood that not all bidders may bid every region, and therefore KPN reserves the right to make multiple awards if it is in the best interests of its membership.

Bidders are reminded to follow the instructions on Form G, Part III of this IFB, for scanning and organizing the floor plans requested under this bid.

#### IV.A. Pricing Guidelines

- IV.A.1. **Administration Fee.** Bidders are reminded that the KPN administrative fee is to be built into the overall price offered to KPN members. It may not be assessed separately to purchasing members.
- IV.A.2. **Specifications.** Bidders are directed to download and refer to the specifications documents provided as Addenda to this bid. Each document may have multiple worksheets. These documents are:

- (1) Approved Manufacturers (listed by region)
- (2) Door and Hardware Schedules (for all regions)
- (3) Single, Double and Four-Classroom Specifications for (for all regions)
- (4) Single and Double Classroom Specifications (Northwest Region only)
- (5) Single and Double Classroom Specifications for California (West Region only)
- (6) 64' Classroom Complex Specifications (all regions)
- (7) 70' Classroom Complex Specifications (all regions)
- (8) 60' Office Specifications (all regions)
- (9) 60' Office Specifications (all regions)
- (10) 42' Dormitory Specifications (all regions)
- IV.A.3. Alternates and Exceptions. The various materials and products identified in the specifications by name or description are stated to establish a standard of quality and of cost for bid for proposal purposes. Refer to Part I §I.J.20 "Standard of Quality." Proposed exceptions or alternates to specifications are allowed but KPN reserves the right to reject them. The burden is on the bidder to provide evidence that a proposed alternate meets or exceeds the KPN specified named product as described in §I.J.20.f.(2). Identify any items that are proposed as alternates or exceptions with detailed descriptions. Create a PDF of such a document and place it in Folder B, titled *Your Company Name* Exceptions to Specifications.
- IV.A.4. **Pricing Schedule Format.** This document is created as a Microsoft Word Document. Bidders must perform a "Save As" command and save it to their computers BEFORE entering data. Once saved, begin filling it in, **saving frequently**. Aside from the "Bidder Name" line on page 3, all entries are made in Tables. It is understood that page breaks may waver depending on the type of computer and version of Word used. **Bidders are advised to place this document on a flash drive and test it on another computer before submitting the bid.**

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# **KPN Bidder Checklist Page**

Bidder	MODULAR GENIUS, INC.

Refer to the grouping of states by region on Form C.2., Part III of this IFB. This bidder is submitting price schedules for the following regions (place an "X" in the space provided for each region):

	Region
X	Northeast
X	Mid-Atlantic
X	South East
X	Central
No bid	Northwest
X	Southwest
No bid	West

Placing an "X" in the appropriate spaces below, indicate which floor plans this bidder is submitting. See instructions for submitting floor plans on Form G, Part III. The building descriptions are provided in the each corresponding table in the regional price schedules that follow. Except where indicated, floor plans are used in all regions.

	Classrooms		Classrooms		Classrooms		Offices		Dormitories
Х	C-1	Х	S64-1	Х	S70-1	Х	0-1	Х	D42-1
Х	C-2	Х	S64-2	Х	S70-2	Χ	0-2	Х	D42-2
Х	C-3	Х	S64-3	Х	S70-3	Χ	0-3	Х	D42-3
Х	C-4	Х	S64-4	Х	S70-4	Х	060-1	Х	D42-4
Х	C-5	Х	S64-5	Х	S70-5	Χ	060-2	Х	D42-5
No bid	NW-1	No bid	CA-1			Χ	060-3	Х	D42-6
	Northwest only		West only						
No bid	NW-2	No bid	CA-2			Χ	060-4	Х	D42-7
	Northwest only		West only						
No bid	NW-3	No bid	CA-3			Χ	060-5	Χ	D42-8
	Northwest only		West only						
No bid	NW-4	No bid	CA-4					Х	D42-9
	Northwest only		West only						
No bid	NW-5								
	Northwest only								

## **NORTHEAST REGION PRICING**

## Classroom Building - Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'						
Restroom			\$57,19	\$54,71			
		\$5	8	1	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$884	\$846	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,018	\$974	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,065	\$2,932	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'						
			\$53,99	\$51,64			
		\$5	4	6	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,570	\$1,502	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$837	\$801	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,904	\$2,778	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Northeast Region Pricing Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'						
Restrooms			\$106,19	\$101,58			
		\$5	8	1	0.0811	0.0405	0.0270

OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,984	\$1,898	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$2,191	\$2,096	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	\$5	\$91,857	\$87,864	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,261	\$4,076	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,880	\$1,799	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$5,664	\$5,418	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #C-5

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
4 Classrooms with Restrooms	84' x 70'	\$5	\$298,18 1	\$285,21 7	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$14,950	\$14,300	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$6,406	\$6,127	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,063	\$1,016	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,291	\$6,017	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N?A	\$19,815	\$18,953	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$6,176	\$5,907	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$4,583	\$4,384	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHEAST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate

		Mile		Pricing	Factor (Per Month)	(Per Month)	Factor (Per Month)
4 Classrooms – End Units	56' x 64'	\$5	\$188,05 3	\$179,876	0.0811	0.0405	0.0270
OPTIONS (See Specs)				+ -,-			
Frame and Framing	N/A	N/A	\$8,073	\$7,722	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,534	\$3,380	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$5,595	\$5,352	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$12,081	\$11,556	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

#### 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'						
Units		\$5	\$90,917	\$86,964	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,037	\$3,861	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,695	\$1,621	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$2,726	\$2,607	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,858	\$2,734	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Northeast Region Pricing

# 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	\$5	\$77,970	\$74,580	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'						
Center Unit		\$5	\$68,764	\$65,775	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'						
		\$5	\$52,147	\$49,880	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$1,248	\$1,194	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHEAST REGION PRICING**

# 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'						
Units			\$195,98	\$187,46			
		\$5	5	4	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$9,971	\$9,537	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,881	\$3,713	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$6,135	\$5,869	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A			0.0811	0.0405	0.0270

			\$13,214	\$12,639			
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	\$5			0.0811	0.0405	0.0270
Units			\$94,451	\$90,344			
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,875	\$1,793	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$3,002	\$2,871	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Northeast Region Pricing

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Restrooms – Center Unit	14' x 70'						
		\$5	\$80,055	\$76,574	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'						
Center Unit		\$5	\$70,355	\$67,296	0.0811	0.0405	0.0270

OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,484	\$1,419	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$2,047	\$1,958	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

#### 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'						
		\$5	\$54,180	\$51,824	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$868	\$831	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHEAST REGION PRICING**

## Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'						
•		\$5	\$77,617	\$74,242	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Office Building - Drawing #O-2

	Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
		Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
			Mile		r	Factor	Factor	Factor
					Pricing	(Per Month)	(Per Month)	(Per Month)
2	Offices with Restroom	24' x 60'						
			\$5	\$86,771	\$82,998	0.0811	0.0405	0.0270

OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'						
		\$5	\$87,909	\$84,087	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,369	\$1,309	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### NORTHEAST REGION PRICING

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x						
	60'	\$5	\$88,663	\$84,808	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	\$5			0.0811	0.0405	0.0270

– End Units	60'		\$97,794	\$93,542			
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	\$725	\$693	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

## **Northeast Region Pricing**

## 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x						
	60'	\$5	\$82,171	\$78,598	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Open Area	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
(2) Vestibules	N/A	N?A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'						
		\$5	\$34,792	\$33,279	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'						
Unit		\$5	\$33,211	\$31,767	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

#### **NORTHEAST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x 42'	\$5	\$127,45 7	\$121,91 5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,614	\$3,457	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,636	\$1,565	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$6,369	\$6,092	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living Areas – End Units	(2) 28' x 42'	\$5	\$223,70 7	\$213,98 1	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$7,485	\$7,160	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$3,600	\$3,443	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$12,740	\$12,186	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'						
Unit		\$5	\$57,482	\$54,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
Type R2 Construction	N/A	N/A	No Bid	No Bid	No Bid	No Bid	No Bid
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,988	\$1,902	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **Northeast Region Pricing**

## 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'						
Living Area – Center			\$105,60	\$101,01			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'						
1 Living Area – Center			\$193,00	\$184,61			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270

Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0811	0.0405	0.0270
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#### 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'						
Living Area – Center			\$189,55	\$181,31			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### **Northeast Region Pricing**

#### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'						
Restrooms – Center			\$278,10	\$266,01			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-8

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Kitchen and Laundry –	14' x 42'						
Center Unit		\$5	\$91,982	\$87,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid

Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0811	0.0405	0.0270

## 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'						
(ADA) – Center Unit		\$5	\$56,907	\$54,432	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHEAST REGION PRICING**

#### **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	\$13.80	\$13.20
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	\$448.50	\$429.00
4' x 12' porcelain on steel white board with aluminum frame and map	Each	\$615.25	\$588.50
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	\$149.50	\$143.00
3' x 5' closet with wire shelving at 72" AFF.	Each	\$1,564.00	\$1,496.00
Duplex or quad electrical receptacle	Each	\$3.45	\$3.30
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	\$8.05	\$7.70
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	1.5%
	Price		

## **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	\$1,442.79	\$1,380.06
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	\$7.00	\$6.00

Assume shipping height of 14'6" or less.	(per 14' wide		
	module)		
Delivery – Transport Company Return Travel from New Job Site	Per Mile	\$6.00	\$5.00
	(per module)		
Set-up	Per Module (LF)	\$1,697.40	\$1,623.60
Furnish and Install New Tire	Each	\$75.00	\$70.00
Furnish and Install New Axle	Each	\$800.00	\$700.00
Furnish and Install New Hitch	Each	\$300.00	\$250.00

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

## **Temporary Foundations**

Description	Unit Pricing	Regular	KPN
		Pricing	Member Pricing
24" x 24" x 1" ABS Pad	Each	\$17.25	\$16.50
24" x 24" x 3" Concrete Pad	Each	\$28.75	\$27.50

#### **End of Northeast Pricing Schedule**

#### **MID-ATLANTIC REGION PRICING**

#### Classroom Building - Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'						
Restroom			\$57,19	\$54,71			
		\$5	8	1	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$884	\$846	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,018	\$974	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,065	\$2,932	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'						
		\$5	\$53,99	\$51,64	0.0811	0.0405	0.0270

			4	6			
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,570	\$1,502	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$837	\$801	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,904	\$2,778	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

# MID-ATLANTIC PRICING Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'						
Restrooms			\$106,19	\$101,58			
		\$5	8	1	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,984	\$1,898	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$2,191	\$2,096	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	\$5	\$91,857	\$87,864	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,261	\$4,076	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,880	\$1,799	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$5,664	\$5,418	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'						
Restrooms			\$298,18	\$285,21			
		\$5	1	7	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$14,950	\$14,300	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$6,406	\$6,127	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,063	\$1,016	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,291	\$6,017	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$19,815	\$18,953	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$6,176	\$5,907	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$4,583	\$4,384	0.0811	0.0405	0.0270

## **MID-ATLANTIC REGION PRICING**

## 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'						
Units			\$188,05				
		\$5	3	\$179,876	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$8,073	\$7,722	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,534	\$3,380	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$5,595	\$5,352	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A						
		N/A	\$12,081	\$11,556	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-2

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
2 Classrooms – Center	28' x 64'				(Fer Month)		(Fer Month)
Units	20 % 0 .	\$5	\$90,917	\$86,964	0.0811	0.0405	0.0270
OPTIONS (See Specs)			•	•			
Frame and Framing	N/A	N/A	\$4,037	\$3,861	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,695	\$1,621	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$2,726	\$2,607	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,858	\$2,734	0.0811	0.0405	0.0270

(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

#### **MID-ATLANTIC PRICING**

### 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	\$5	\$77,970	\$74,580	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'						
Center Unit		\$5	\$68,764	\$65,775	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-5

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile		r Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
2 Offices – Center Unit	14' x 64'	\$5	\$52,147	\$49,880	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$1,248	\$1,194	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270

Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

#### **MID-ATLANTIC PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'						
Units			\$195,98	\$187,46			
		\$5	5	4	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$9,971	\$9,537	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,881	\$3,713	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$6,135	\$5,869	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A						
, ,		N/A	\$13,214	\$12,639	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	\$5			0.0811	0.0405	0.0270
Units			\$94,451	\$90,344			
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,875	\$1,793	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$3,002	\$2,871	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'						
		\$5	\$80,055	\$76,574	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'						
Center Unit		\$5	\$70,355	\$67,296	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,484	\$1,419	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$2,047	\$1,958	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'						
		\$5	\$54,180	\$51,824	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$868	\$831	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **MID-ATLANTIC PRICING**

Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'						
		\$5	\$77,617	\$74,242	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

# Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'						
		\$5	\$86,771	\$82,998	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'						
		\$5	\$87,909	\$84,087	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,369	\$1,309	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **MID-ATLANTIC PRICING**

## 60' Office Complex - Drawing #O60-1

Ī	Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
		Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
			Mile		r	Factor	(Per Month)	Factor

				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x						
	60'	\$5	\$88,663	\$84,808	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

## 60' Office Complex – Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x						
<ul><li>End Units</li></ul>	60'	\$5	\$97,794	\$93,542	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	\$725	\$693	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

# 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x						
	60'	\$5	\$82,171	\$78,598	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Open Area	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
(2) Vestibules	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'						
		\$5	\$34,792	\$33,279	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'						
Unit		\$5	\$33,211	\$31,767	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x						
	42'		\$127,45	\$121,91			
		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,614	\$3,457	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,636	\$1,565	0.0811	0.0405	0.0270

Suspended Ceiling	N/A	N/A	\$6,369	\$6,092	0.0811	0.0405	0.0270

#### 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x						
Areas – End Units	42'		\$223,70	\$213,98			
		\$5	7	1	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$7,485	\$7,160	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$3,600	\$3,443	0.0811	0.0405	0.0270
Suspended Ceiling	N/A						
		N/A	\$12,740	\$12,186	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex – Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'						
Unit		\$5	\$57,482	\$54,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
Type R2 Construction	N/A	N/A	No Bid	No Bid	No Bid	No Bid	No Bid
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,988	\$1,902	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

#### 42' Dormitory Complex – Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'						
Living Area – Center			\$105,60	\$101,01			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							

R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'						
1 Living Area – Center			\$193,00	\$184,61			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

### 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'						
Living Area – Center			\$189,55	\$181,31			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

## 42' Dormitory Complex – Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	\$5			0.0811	0.0405	0.0270

Restrooms – Center Units			\$278,10 7	\$266,01 5			
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-8

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'						
Center Unit		\$5	\$91,982	\$87,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'						
(ADA) – Center Unit		\$5	\$56,907	\$54,432	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **MID-ATLANTIC PRICING**

## **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	\$13.80	\$13.20

12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	\$448.50	\$429.00
4' x 12' porcelain on steel white board with aluminum frame and map	Each	\$615.25	\$588.50
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	\$149.50	\$143.00
3' x 5' closet with wire shelving at 72" AFF.	Each	\$1,564.00	\$1,496.00
Duplex or quad electrical receptacle	Each	\$3.45	\$3.30
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	\$8.05	\$7.70
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	1.5%
	Price		

## **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member
		1	Pricing
Dismantle and Prepare for Shipping	Per Module	\$1,442.79	\$1,380.06
Delivery – Transport Company Travel to Existing Job Site.	Per Mile	\$6.00	\$5.00
	(per truck)		
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	\$6.00	\$5.00
Assume shipping height of 14'6" or less.	(per 12' wide		
	module)		
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	\$7.00	\$6.00
Assume shipping height of 14'6" or less.	(per 14' wide		
	module)		
Delivery – Transport Company Return Travel from New Job Site	Per Mile	\$6.00	\$5.00
	(per module)		
Set-up	Per Module (LF)	\$1,697.40	\$1,623.60
Furnish and Install New Tire	Each	\$75.00	\$70.00
Furnish and Install New Axle	Each	\$800.00	\$700.00
Furnish and Install New Hitch	Each	\$300.00	\$250.00

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

## **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	\$17.25	\$16.50
24" x 24" x 3" Concrete Pad	Each	\$28.75	\$27.50

#### **End of Mid-Atlantic Pricing Schedule**

#### **SOUTHEAST REGION PRICING**

#### Classroom Building - Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)

1 Classroom with	24' x 38'						
Restroom		\$5	\$57,198	\$54,711	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$884	\$846	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,018	\$974	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,065	\$2,932	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'						
		\$5	\$53,994	\$51,646	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,570	\$1,502	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$837	\$801	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,904	\$2,778	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# SOUTHEAST REGION PRICING

# Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'						
Restrooms			\$106,19	\$101,58			
		\$5	8	1	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,984	\$1,898	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$2,191	\$2,096	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
· ·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile	_	Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	\$5	\$91,857	\$87,864	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,261	\$4,076	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$1,622	\$1,551	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,880	\$1,799	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$5,664	\$5,418	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'						
Restrooms			\$298,18	\$285,21			
		\$5	1	7	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$14,950	\$14,300	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$6,406	\$6,127	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,063	\$1,016	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,291	\$6,017	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$19,815	\$18,953	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$6,176	\$5,907	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$4,583	\$4,384	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### SOUTHEAST REGION PRICING

## 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'						
Units		\$5	\$188,05 3	\$179,876	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$8,073	\$7,722	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,534	\$3,380	0.0811	0.0405	0.0270
Carpet Tile - Classrooms	N/A	N/A	\$5,595	\$5,352	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A		\$11,556	0.0811	0.0405	0.0270

			\$12,081				
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

#### 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'						
Units		\$5	\$90,917	\$86,964	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,037	\$3,861	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,695	\$1,621	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$2,726	\$2,607	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,858	\$2,734	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **SOUTHEAST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	\$5	\$77,970	\$74,580	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'						
Center Unit		\$5	\$68,764	\$65,775	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0811	0.0405	0.0270

Carpet – Office	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'						
		\$5	\$52,147	\$49,880	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$1,248	\$1,194	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$1,388	\$1,328	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,903	\$1,821	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,025	\$2,893	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'						
Units			\$195,98	\$187,46			
		\$5	5	4	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$9,971	\$9,537	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$3,881	\$3,713	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$6,135	\$5,869	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
Suspended Ceiling	N/A						
		N/A	\$13,214	\$12,639	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate

		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	, ,	(Per Month)
2 Classrooms – Center	28' x 70'						
Units		\$5	\$94,451	\$90,344	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$1,875	\$1,793	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$3,002	\$2,871	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$357	\$341	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,607	\$6,320	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0811	0.0405	0.0270

#### **SOUTHEAST REGION PRICING**

## 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'						
		\$5	\$80,055	\$76,574	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'						
Center Unit		\$5	\$70,355	\$67,296	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,484	\$1,419	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$2,047	\$1,958	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'						
		\$5	\$54,180	\$51,824	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$2,496	\$2,387	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$868	\$831	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$178	\$171	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$3,306	\$3,163	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0811	0.0405	0.0270

# SOUTHEAST REGION PRICING Office Building – Drawing #0-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'						
		\$5	\$77,617	\$74,242	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'						
		\$5	\$86,771	\$82,998	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,432	\$1,370	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building – Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor

				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'						
		\$5	\$87,909	\$84,087	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,369	\$1,309	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### SOUTHEAST REGION PRICING REGION PRICING

## 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x						
	60'	\$5	\$88,663	\$84,808	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x						
<ul><li>End Units</li></ul>	60'	\$5	\$97,794	\$93,542	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	\$725	\$693	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **SOUTHEAST REGION PRICING** 60' Office Complex – Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x						
	60'	\$5	\$82,171	\$78,598	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Carpet – Open Area	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$4,025	\$3,850	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
(2) Vestibules	N/A	N/A	\$4,842	\$4,631	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$1,449	\$1,386	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'						
		\$5	\$34,792	\$33,279	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'						
Unit		\$5	\$33,211	\$31,767	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$713	\$682	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$3,812	\$3,647	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$305	\$292	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$2,421	\$2,316	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHEAST REGION PRICING**

# 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x 42'	\$5	\$127,45 7	\$121,91 5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,614	\$3,457	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,636	\$1,565	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,369	\$6,092	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x						
Areas – End Units	42'		\$223,70	\$213,98			
		\$5	7	1	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$7,485	\$7,160	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$3,600	\$3,443	0.0811	0.0405	0.0270
Suspended Ceiling	N/A						
		N/A	\$12,740	\$12,186	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'						
Unit		\$5	\$57,482	\$54,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
Type R2 Construction	N/A	N/A	No Bid	No Bid	No Bid	No Bid	No Bid
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,988	\$1,902	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270

Suspended Ceiling	N/A	N/A	\$2,999	\$2,869	0.0811	0.0405	0.0270
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#### **SOUTHEAST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'						
Living Area – Center			\$105,60	\$101,01			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'						
1 Living Area – Center			\$193,00	\$184,61			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'						
Living Area – Center			\$189,55	\$181,31			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid

Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$6,370	\$6,093	0.0811	0.0405	0.0270

#### **SOUTHEAST REGION PRICING**

# 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'						
Restrooms – Center			\$278,10	\$266,01			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,801	\$1,723	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-8

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'						
Center Unit		\$5	\$91,982	\$87,982	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
2 Center Bedrooms	14' x 42'			_			
(ADA) – Center Unit		\$5	\$56,907	\$54,432	0.0811	0.0405	0.0270
OPTION (See Specs)							

R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$909	\$869	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0811	0.0405	0.0270

# SOUTHEAST REGION PRICING

# **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	\$13.80	\$13.20
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	\$448.50	\$429.00
4' x 12' porcelain on steel white board with aluminum frame and map	Each	\$615.25	\$588.50
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	\$149.50	\$143.00
3' x 5' closet with wire shelving at 72" AFF.	Each	\$1,564.00	\$1,496.00
Duplex or quad electrical receptacle	Each	\$3.45	\$3.30
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	\$8.05	\$7.70
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	1.5%
	Price		

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	\$1,442.79	\$1,380.06
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	\$7.00	\$6.00
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	\$6.00	\$5.00
Set-up	Per Module (LF)	\$1,697.40	\$1,623.60
Furnish and Install New Tire	Each	\$75.00	\$70.00
Furnish and Install New Axle	Each	\$800.00	\$700.00
Furnish and Install New Hitch	Each	\$300.00	\$250.00

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	\$17.25	\$16.50
24" x 24" x 3" Concrete Pad	Each	\$28.75	\$27.50

# **End of Southeast Region Pricing Schedule**

#### **CENTRAL REGION PRICING**

#### Classroom Building - Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'						
Restroom		\$5	\$58,690	\$56,203	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,622	\$1,551	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$884	\$846	0.0789	0.0395	0.0263
Underlayment	N/A	N/A	\$1,018	\$974	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,065	\$2,932	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0789	0.0395	0.0263
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0789	0.0395	0.0263
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'						
		\$5	\$55,402	\$53,055	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,570	\$1,502	0.0789	0.0395	0.0263
Carpet	N/A	N/A	\$837	\$801	0.0789	0.0395	0.0263
Underlayment	N/A	N/A	\$966	\$924	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,904	\$2,778	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$707	\$677	0.0789	0.0395	0.0263
(1) Bard 8403-056	N/A	N/A	\$477	\$457	0.0789	0.0395	0.0263
(1) Bard CS2000A	N/A	N/A	\$765	\$732	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **CENTRAL PRICING**

Classroom Building - Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
· ·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate

		Mile		Pricing	Factor (Per Month)	Factor (Per Month)	Factor (Per Month)
2 Classrooms with Restrooms	28' x 70'	\$5	\$108,96 8	\$104,35 1	0.0789	0.0395	0.0263
OPTIONS (See Specs)		Ψ3			0.0.00	0.0000	0.0200
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$1,984	\$1,898	0.0789	0.0395	0.0263
Underlayment	N/A	N/A	\$2,191	\$2,096	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,607	\$6,320	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0789	0.0395	0.0263
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0789	0.0395	0.0263
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0789	0.0395	0.0263

# Classroom Building – Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	\$5	\$94,254	\$90,260	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,261	\$4,076	0.0789	0.0395	0.0263
Carpet	N/A	N/A	\$1,622	\$1,551	0.0789	0.0395	0.0263
Underlayment	N/A	N/A	\$1,880	\$1,799	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$5,664	\$5,418	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$1,334	\$1,276	0.0789	0.0395	0.0263
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0789	0.0395	0.0263
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				•	(Per Month)	,	(Per Month)
4 Classrooms with	84' x 70'						
Restrooms			\$305,96	\$292,99			
		\$5	0	5	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$14,950	\$14,300	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$6,406	\$6,127	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,063	\$1,016	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N/A	\$6,291	\$6,017	0.0789	0.0395	0.0263
(4) Heat Pump HVAC	N/A	N?A	\$19,815	\$18,953	0.0789	0.0395	0.0263
(4) Bard 8403-056	N/A	N/A	\$6,176	\$5,907	0.0789	0.0395	0.0263
(4) Bard CS2000A	N/A	N/A	\$4,583	\$4,384	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				_	(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'						
Units			\$192,95				
		\$5	8	\$184,782	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$8,073	\$7,722	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$3,534	\$3,380	0.0789	0.0395	0.0263
Carpet Tile – Classrooms	N/A	N/A	\$5,595	\$5,352	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$713	\$682	0.0789	0.0395	0.0263
Suspended Ceiling	N/A						
		N?A	\$12,081	\$11,556	0.0789	0.0395	0.0263
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0789	0.0395	0.0263
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0789	0.0395	0.0263
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center	28' x 64'						
Units		\$5	\$93,288	\$89,336	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,037	\$3,861	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$1,695	\$1,621	0.0789	0.0395	0.0263
Carpet Tile – Classrooms	N/A	N/A	\$2,797	\$2,678	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$357	\$341	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,858	\$2,734	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0789	0.0395	0.0263
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0789	0.0395	0.0263
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **CENTRAL PRICING**

# 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	\$5	\$80,004	\$76,614	0.0789	0.0395	0.0263
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263

Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'						
Center Unit		\$5	\$70,558	\$67,568	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,018	\$1,931	0.0789	0.0395	0.0263
Carpet – Office	N/A	N/A	\$1,388	\$1,328	0.0789	0.0395	0.0263
Carpet Tile – Office	N/A	N/A	\$1,953	\$1,870	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'						
		\$5	\$53,507	\$51,240	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing		N/A	\$1,248	\$1,194	0.0789	0.0395	0.0263
Carpet – Offices	N/A	N/A	\$1,388	\$1,328	0.0789	0.0395	0.0263
Carpet Tile – Offices	N/A	N/A	\$1,953	\$1,870	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,025	\$2,893	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

# 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'			_			
Units			\$201,09	\$192,57			
		\$5	8	7	0.0789	0.0395	0.0263
OPTIONS (See Specs)							

Frame and Framing	N/A	N/A	\$9,971	\$9,537	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$3,881	\$3,713	0.0789	0.0395	0.0263
Carpet Tile – Classrooms	N/A	N/A	\$6,295	\$6,029	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$713	\$682	0.0789	0.0395	0.0263
Suspended Ceiling	N/A						
		N?A	\$13,214	\$12,639	0.0789	0.0395	0.0263
(4) Heat Pump HVAC	N/A	N/A	\$2,760	\$2,640	0.0789	0.0395	0.0263
(4) Bard 8403-056	N/A	N/A	\$1,898	\$1,815	0.0789	0.0395	0.0263
(4) Bard CS2000A	N/A	N/A	\$3,059	\$2,926	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'						
Units		\$5	\$96,915	\$92,808	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,985	\$4,769	0.0789	0.0395	0.0263
Carpet – Classrooms	N/A	N/A	\$1,875	\$1,793	0.0789	0.0395	0.0263
Carpet Tile – Classrooms	N/A	N/A	\$3,080	\$2,949	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$357	\$341	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,607	\$6,320	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$1,380	\$1,320	0.0789	0.0395	0.0263
(2) Bard 8403-056	N/A	N/A	\$955	\$913	0.0789	0.0395	0.0263
(2) Bard CS2000A	N/A	N/A	\$1,530	\$1,463	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'						
		\$5	\$82,143	\$78,663	0.0789	0.0395	0.0263
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month

	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'						
Center Unit		\$5	\$72,190	\$69,131	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$2,496	\$2,387	0.0789	0.0395	0.0263
Carpet – Office	N/A	N/A	\$1,484	\$1,419	0.0789	0.0395	0.0263
Carpet Tile – Office	N/A	N/A	\$2,100	\$2,011	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

# 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
Î .	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'						
		\$5	\$55,593	\$53,238	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing		N/A	\$2,496	\$2,387	0.0789	0.0395	0.0263
Carpet – Offices	N/A	N/A	\$868	\$831	0.0789	0.0395	0.0263
Carpet Tile – Offices	N/A	N/A	\$1,469	\$1,407	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$178	\$171	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$3,306	\$3,163	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$690	\$660	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

## Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	\$5	\$79,642	\$76,267	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Carpet	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate

		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'						
		\$5	\$89,035	\$85,262	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,432	\$1,370	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0789	0.0395	0.0263

# Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'			_			
		\$5	\$90,203	\$86,381	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,369	\$1,309	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

# 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x						
	60'	\$5	\$90,976	\$87,121	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0789	0.0395	0.0263
Carpet – Offices and	N/A						
Open		N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
60' Clear Span	N/A	N/A	\$4,130	\$3,955	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$305	\$292	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex - Drawing #O60-2

	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	\$5			0.0789	0.0395	0.0263
<ul><li>End Units</li></ul>	60'		\$100,34	\$96,093			
			5				
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	\$725	\$693	0.0789	0.0395	0.0263
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0789	0.0395	0.0263
Carpet – Offices and	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
Open							
60' Clear Span	N/A	N/A	\$4,130	\$3,955	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$305	\$292	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$995	\$952	0.0789	0.0395	0.0263

#### **CENTRAL PRICING**

# 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x						
	60'	\$5	\$84,315	\$80,742	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
Frame and Framing	N/A	N/A	\$3,812	\$3,647	0.0789	0.0395	0.0263
Carpet – Open Area	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263
60' Clear Span	N/A	N/A	\$4,130	\$3,955	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$305	\$292	0.0789	0.0395	0.0263
(2) Vestibules	N/A	N?A	\$4,842	\$4,631	0.0789	0.0395	0.0263
(2) Heat Pump HVAC	N/A	N/A	\$1,449	\$1,386	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall Dimension	Delivery Cost Per	Regular Pricing	KPN Membe	12 Month Lease Rate	24 Month Lease Rate	36 Month Lease Rate
	Birrichiolori	Mile	i noing	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'			_			
		\$5	\$35,700	\$34,187	0.0789	0.0395	0.0263
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0789	0.0395	0.0263
Carpet	N/A	N/A	\$713	\$682	0.0789	0.0395	0.0263
60' Clear Span	N/A	N/A	\$3,912	\$3,746	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$305	\$292	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,421	\$2,316	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex – Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'						
Unit		\$5	\$34,077	\$32,633	0.0789	0.0395	0.0263
<b>OPTIONS (See Specs)</b>							
Frame and Framing	N/A	N/A	\$1,909	\$1,826	0.0789	0.0395	0.0263
Carpet	N/A	N/A	\$713	\$682	0.0789	0.0395	0.0263
60' Clear Span	N/A	N/A	\$3,912	\$3,746	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$305	\$292	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,421	\$2,316	0.0789	0.0395	0.0263
(1) Heat Pump HVAC	N/A	N/A	\$500	\$479	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

# 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x						
	42'		\$130,78	\$125,24			
		\$5	2	0	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,614	\$3,457	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,636	\$1,565	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,369	\$6,092	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
4 Bedrooms and 2 Living	(2) 28' x			_			
Areas – End Units	42'		\$229,54	\$219,81			
		\$5	3	7	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$7,485	\$7,160	0.0789	0.0395	0.0263

Mansard	N/A	N/A	\$3,600	\$3,443	0.0789	0.0395	0.0263
Suspended Ceiling	N/A						
,		N?A	\$12,740	\$12,186	0.0789	0.0395	0.0263

## 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'						
Unit		\$5	\$58,981	\$56,482	0.0789	0.0395	0.0263
OPTION (See Specs)							
Type R2 Construction	N/A	N/A	No Bid	No Bid	No Bid	No Bid	No Bid
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,988	\$1,902	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$909	\$869	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **CENTRAL PRICING**

#### 42' Dormitory Complex – Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'						
Living Area – Center			\$108,36	\$103,77			
Units		\$5	2	0	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,801	\$1,723	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'						
1 Living Area – Center			\$198,04	\$189,65			
Units		\$5	2	0	0.0789	0.0395	0.0263

OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,801	\$1,723	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'						
Living Area – Center			\$194,50	\$186,26			
Units		\$5	2	0	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,801	\$1,723	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

#### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)
Men's and Women's	28' x 42'						
Restrooms – Center			\$285,36	\$273,27			
Units		\$5	2	0	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$3,979	\$3,806	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$1,801	\$1,723	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$6,370	\$6,093	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)	,	(Per Month)

Kitchen and Laundry –	14' x 42'						
Center Unit		\$5	\$94,381	\$90,382	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$909	\$869	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0789	0.0395	0.0263

# 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'						
(ADA) – Center Unit		\$5	\$58,391	\$55,917	0.0789	0.0395	0.0263
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$1,990	\$1,903	0.0789	0.0395	0.0263
Mansard	N/A	N/A	\$909	\$869	0.0789	0.0395	0.0263
Suspended Ceiling	N/A	N?A	\$2,999	\$2,869	0.0789	0.0395	0.0263

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **CENTRAL PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	\$13.80	\$13.20
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	\$448.50	\$429.00
4' x 12' porcelain on steel white board with aluminum frame and map	Each	\$615.25	\$588.50
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	\$149.50	\$143.00
3' x 5' closet with wire shelving at 72" AFF.	Each	\$1,564.00	\$1,496.00
Duplex or quad electrical receptacle	Each	\$3.45	\$3.30
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	\$8.05	\$7.70
above suspended ceiling			
100% Performance Bonds	% Purchase	2%	1.5%
	Price		

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricina
Dismantle and Prepare for Shipping	Per Module	\$1,442.79	\$1,380.06

Delivery – Transport Company Travel to Existing Job Site.	Per Mile		
	(per truck)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile		
Assume shipping height of 14'6" or less.	(per 12' wide		
	module)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile		
Assume shipping height of 14'6" or less.	(per 14' wide		
	module)	\$7.00	\$6.00
Delivery – Transport Company Return Travel from New Job Site	Per Mile		
	(per module)	\$6.00	\$5.00
Set-up	Per Module (LF)	\$1,697.40	\$1,623.60
Furnish and Install New Tire	Each	\$75.00	\$70.00
Furnish and Install New Axle	Each	\$800.00	\$700.00
Furnish and Install New Hitch	Each	\$300.00	\$250.00

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular	KPN
	_	Pricing	Member Pricing
24" x 24" x 1" ABS Pad	Each	\$17.25	\$16.50
24" x 24" x 3" Concrete Pad	Each	\$28.75	\$27.50

# **End of Central Pricing Schedule**

#### **NORTHWEST REGION PRICING**

## Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	No bid	No bid	No bid	No bid	No bid	No bid
Restroom							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #C-2

Description Overall Delivery	Regular	KPN	12 Month	24 Month	36 Month	Ī
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	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# NORTHWEST REGION PRICING Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
				_	(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile	_	Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

# Classroom Building - Drawing #NW-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
1 Classroom	28' x 32'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classroom	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile - Classroom	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Vinyl Tile - Classroom	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Cove Base - Classroom	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #NW-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classroom	28' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Vinyl Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Cove Base – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #NW-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	42' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Vinyl Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Cove Base – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

# Classroom Building - Drawing #NW-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms and Kitchen							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Vinyl Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Cove Base – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Cove Base – Restrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
and Kitchen							
Underlayment –	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Classrooms							
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building – Drawing #NW-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Pricing	Lease Rate	Lease Rate	Lease Rate
		Mile			Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	42' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms and Kitchen							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid

Carpet Tile – Classrooms	N/A	No bid					
Vinyl Tile – Classrooms	N/A	No bid					
Cove Base – Classrooms	N/A	No bid					
Cove Base – Restrooms	N/A	No bid					
and Kitchen							
Underlayment –	N/A	No bid					
Classrooms							
(2) Bard 8403-056	N/A	No bid					
(2) Bard CS2000A	N/A	No bid					

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **ORTHWEST REGION PRICING**

# 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile	_	Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				9	(Per Month)	,	(Per Month)
2 Classrooms – Center Units	28' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

# 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile	_	Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

# 70' Classroom Complex – Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid

| Mansard            | N/A | No bid |
|--------------------|-----|--------|--------|--------|--------|--------|--------|
| Suspended Ceiling  | N/A | No bid |
| (1) Heat Pump HVAC | N/A | No bid |

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

# Office Building – Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

(2) Heat Pump HVAC	N/A	No bid					
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#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet - Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	No bid	No bid	No bid	No bid	No bid	No bid
	60'						
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex – Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	No bid	No bid	No bid	No bid	No bid	No bid
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(1) Vestibule	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

#### 60' Office Complex – Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Open Area	N/A	No bid	No bid	No bid	No bid	No bid	No bid
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid

| Carpet             | N/A | No bid |
|--------------------|-----|--------|--------|--------|--------|--------|--------|
| 60' Clear Span     | N/A | No bid |
| Mansard            | N/A | No bid |
| Suspended Ceiling  | N/A | No bid |
| (1) Heat Pump HVAC | N/A | No bid |

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **NORTHWEST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	No bid	No bid	No bid	No bid	No bid	No bid
	42'						
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	No bid	No bid	No bid	No bid	No bid	No bid
Areas – End Units	42'						

OPTION (See Specs)		No bid					
R2 - Type RII	N/A	No bid					
Construction							
Frame and Framing		No bid					
Mansard	N/A	No bid					
Suspended Ceiling	N/A	No bid					

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Unit							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Type R2 Construction	N/A	No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Ī	Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
		Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
			Mile		r	Factor	(Per Month)	Factor

				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	No bid	No bid	No bid	No bid	No bid	No bid
1 Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

# 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## **NORTHWEST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

# 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
(ADA) – Center Unit							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **NORTHWEST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular	KPN
		Pricing	Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	No bid	No bid
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	No bid	No bid
4' x 12' porcelain on steel white board with aluminum frame and map	Each	No bid	No bid
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	No bid	No bid
3' x 5' closet with wire shelving at 72" AFF.	Each	No bid	No bid
Duplex or quad electrical receptacle	Each	No bid	No bid
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or	Each	No bid	No bid
above suspended ceiling			
100% Performance Bonds	% Purchase	No bid	No bid
	Price		

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	No bid	No bid
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	No bid	No bid
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	No bid	No bid
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	No bid	No bid
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	No bid	No bid
Set-up	Per Module (LF)	No bid	No bid
Furnish and Install New Tire	Each	No bid	No bid
Furnish and Install New Axle	Each	No bid	No bid
Furnish and Install New Hitch	Each	No bid	No bid

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	No bid	No bid
24" x 24" x 3" Concrete Pad	Each	No bid	No bid

#### **End Northwest Region Pricing**

#### **SOUTHWEST REGION PRICING**

# Classroom Building - Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'						
Restroom		\$5	\$52,339	\$50,063	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,518	\$4,322	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$768	\$735	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$771	\$737	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$759	\$726	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$483	\$462	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$759	\$726	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'						
		\$5	\$46,478	\$44,458	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$4,323	\$4,135	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$1,027	\$982	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$739	\$707	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270
(1) Bard 8403-056	N/A	N/A	\$483	\$462	0.0811	0.0405	0.0270
(1) Bard CS2000A	N/A	N/A	\$759	\$726	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# SOUTHWEST REGION PRICING Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile	_	Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'						
Restrooms		\$5	\$87,602	\$83,794	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$7,533	\$7,205	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$2,528	\$2,418	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,662	\$1,590	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,518	\$1,452	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## Classroom Building - Drawing #C-4

Description	Overall Dimension	Delivery Cost Per Mile	Regular Pricing	KPN Member Pricing	12 Month Lease Rate Factor (Per Month)	24 Month Lease Rate Factor (Per Month)	36 Month Lease Rate Factor (Per Month)
2 Classrooms	28' x 60'	\$5	\$73,250	\$70,066	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$7,169	\$6,857	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$2,014	\$1,926	0.0811	0.0405	0.0270
Underlayment	N/A	N/A	\$1,426	\$1,364	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270

(2) Bard CS2000A	N/A	N/A	\$1,518	\$1,452	0.0811	0.0405	0.0270
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### Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'						
Restrooms			\$257,10	\$245,92			
		\$5	3	5	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$22,307	\$21,337	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$7,452	\$7,128	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$708	\$678	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$8,150	\$7,796	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$1,932	\$1,848	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	\$5			0.0811	0.0405	0.0270
Units			\$149,02 2	\$142,542			
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A		\$15,123	0.0811	0.0405	0.0270
			\$15,810				
Carpet – Classrooms	N/A	N/A	\$4,421	\$4,228	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$6,481	\$6,200	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,104	\$1,056	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$4,278	\$4,092	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,932	\$1,848	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,036	\$2,904	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
				•	(Per Month)	,	(Per Month)
2 Classrooms – Center	28' x 64'	\$5	\$73,471	\$70,277	0.0811	0.0405	0.0270

Units							
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$7,905	\$7,561	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$2,093	\$2,002	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$3,123	\$2,988	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$552	\$528	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,518	\$1,452	0.0811	0.0405	0.0270

#### **SOUTHWEST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	\$5	\$72,496	\$69,344	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$3,953	\$3,781	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$276	\$264	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'						
Center Unit		\$5	\$63,296	\$60,544	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$3,953	\$3,781	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,624	\$1,553	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$276	\$264	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)

2 Offices – Center Unit	14' x 64'						
		14' x 64'	\$5	\$40,296	\$38,544	0.0811	0.0405
OPTIONS (See Specs)							
Frame and Framing		N/A	N/A	\$3,953	\$3,781	0.0811	0.0405
Carpet – Offices	N/A	N/A	N/A	\$1,090	\$1,043	0.0811	0.0405
Carpet Tile – Offices	N/A	N/A	N/A	\$1,605	\$1,536	0.0811	0.0405
Mansard	N/A	N/A	N/A	\$276	\$264	0.0811	0.0405
Suspended Ceiling	N/A	N/A	N?A	\$1	\$1	0.0811	0.0405
(1) Heat Pump HVAC	N/A	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **SOUTHWEST REGION PRICING**

# 70' Classroom Complex - Drawing #S70-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'						
Units			\$160,85	\$153,85			
		\$5	3	9	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A						
-		N/A	\$15,681	\$15,000	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$4,835	\$4,624	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$7,089	\$6,780	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$1,099	\$1,052	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$4,899	\$4,686	0.0811	0.0405	0.0270
(4) Heat Pump HVAC	N/A	N/A	\$4,278	\$4,092	0.0811	0.0405	0.0270
(4) Bard 8403-056	N/A	N/A	\$1,932	\$1,848	0.0811	0.0405	0.0270
(4) Bard CS2000A	N/A	N/A	\$3,036	\$2,904	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'						
Units		\$5	\$79,552	\$76,094	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$7,841	\$7,500	0.0811	0.0405	0.0270
Carpet – Classrooms	N/A	N/A	\$2,297	\$2,197	0.0811	0.0405	0.0270
Carpet Tile – Classrooms	N/A	N/A	\$3,424	\$3,275	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$2,450	\$2,343	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270
(2) Bard 8403-056	N/A	N/A	\$966	\$924	0.0811	0.0405	0.0270
(2) Bard CS2000A	N/A	N/A	\$1,518	\$1,452	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'						
		\$5	\$77,427	\$74,061	0.0811	0.0405	0.0270
OPTION (See Specs)							
Frame and Framing	N/A	N/A	\$3,920	\$3,750	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$282	\$270	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$275	\$263	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'						
Center Unit		\$5	\$68,227	\$65,261	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$3,920	\$3,750	0.0811	0.0405	0.0270
Carpet – Office	N/A	N/A	\$1,972	\$1,887	0.0811	0.0405	0.0270
Carpet Tile – Office	N/A	N/A	\$2,536	\$2,426	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$275	\$263	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1,225	\$1,172	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
Î .	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'						
		\$5	\$44,077	\$42,161	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing		N/A	\$3,920	\$3,750	0.0811	0.0405	0.0270
Carpet – Offices	N/A	N/A	\$1,144	\$1,095	0.0811	0.0405	0.0270
Carpet Tile – Offices	N/A	N/A	\$1,708	\$1,634	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$275	\$263	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1,225	\$1,172	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

#### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'						
		\$5	\$69,653	\$66,625	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet	N/A	N/A	\$1,496	\$1,431	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
Decemplier:	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'				,	,	,
		\$5	\$78,853	\$75,425	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,496	\$1,431	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'						
		\$5	\$81,153	\$77,625	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Carpet – Offices and	N/A						
Open		N/A	\$1,496	\$1,431	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270

#### **SOUTHWEST REGION PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x						
	60'	\$5	\$78,853	\$75,425	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$2,289	\$2,189	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$6,923	\$6,622	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,655	\$1,583	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$5,750	\$5,500	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$476	\$455	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x						
<ul><li>End Units</li></ul>	60'	\$5	\$90,353	\$86,425	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(1) Vestibule	N/A	N/A	\$2,289	\$2,189	0.0811	0.0405	0.0270
Frame and Framing	N/A	N/A	\$6,923	\$6,622	0.0811	0.0405	0.0270
Carpet – Offices and	N/A						
Open		N/A	\$1,891	\$1,808	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$5,750	\$5,500	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$476	\$455	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,139	\$2,046	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x						
	60'	\$5	\$73,103	\$69,925	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
(2) Vestibules	N/A	N/A	\$2,289	\$2,189	0.0811	0.0405	0.0270

Frame and Framing	N/A	N/A	\$6,923	\$6,622	0.0811	0.0405	0.0270
Carpet – Open Area	N/A	N/A	\$1,655	\$1,583	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$5,750	\$5,500	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$476	\$455	0.0811	0.0405	0.0270
(2) Vestibules	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270
(2) Heat Pump HVAC	N/A	N/A	\$2,289	\$2,189	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

## 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
•	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'						
		\$5	\$36,552	\$34,962	0.0811	0.0405	0.0270
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$3,462	\$3,311	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$827	\$791	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$5,750	\$5,500	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$244	\$233	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	\$5			0.0811	0.0405	0.0270
Unit			\$31,952	\$30,562			
OPTIONS (See Specs)							
Frame and Framing	N/A	N/A	\$3,462	\$3,311	0.0811	0.0405	0.0270
Carpet	N/A	N/A	\$827	\$791	0.0811	0.0405	0.0270
60' Clear Span	N/A	N/A	\$5,750	\$5,500	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$244	\$233	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270
(1) Heat Pump HVAC	N/A	N/A	\$1,070	\$1,023	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimensio	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
	n	Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	\$5			0.0811	0.0405	0.0270

	42'		\$96,407	\$92,215			
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270

# 42' Dormitory Complex - Drawing #D42-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x						
Areas – End Units	42'	\$5	\$68,457	\$65,481	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'						
Unit		\$5	\$47,132	\$45,082	0.0811	0.0405	0.0270
OPTION (See Specs)							
Type R2 Construction	N/A	N/A	No Bid	No Bid	No Bid	No Bid	No Bid
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$2,911	\$2,784	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$275	\$263	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N/A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor

				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'						
Living Area – Center							
Units		\$5	\$81,457	\$77,915	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

## 42' Dormitory Complex - Drawing #D42-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'						
1 Living Area – Center			\$122,85	\$117,51			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'						
Living Area – Center			\$121,70	\$116,41			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'						
Restrooms – Center			\$179,20	\$171,41			
Units		\$5	7	5	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$5,821	\$5,568	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$550	\$526	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

#### 42' Dormitory Complex - Drawing #D42-8

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'						
Center Unit		\$5	\$73,582	\$70,382	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$2,911	\$2,784	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$275	\$263	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'						
(ADA) – Center Unit		\$5	\$50,582	\$48,382	0.0811	0.0405	0.0270
OPTION (See Specs)							
R2 - Type RII	N/A						
Construction		N/A	No Bid	No Bid	No Bid	No Bid	No Bid
Frame and Framing		N/A	\$2,911	\$2,784	0.0811	0.0405	0.0270
Mansard	N/A	N/A	\$276	\$264	0.0811	0.0405	0.0270
Suspended Ceiling	N/A	N?A	\$1	\$1	0.0811	0.0405	0.0270

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **SOUTHWEST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member
		Fricing	Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	\$13.80	\$13.20
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	\$690.00	\$660.00
4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks.	Each	\$575.00	\$550.00
4 'x 4' cork boards with aluminum frame.	Each	\$149.50	\$143.00
3' x 5' closet with wire shelving at 72" AFF.	Each	\$1,564.00	\$1,496.00
Duplex or quad electrical receptacle	Each	\$5.75	\$5.50
2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling	Each	\$9.20	\$8.80
100% Performance Bonds	% Purchase Price	2%	1.5%

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	\$1,442.79	\$1,380.06
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	\$6.00	\$5.00
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 12' wide module)	\$6.00	
Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less.	Per Mile (per 14' wide module)	\$7.00	\$5.00
Delivery – Transport Company Return Travel from New Job Site	Per Mile (per module)	\$6.00	
Set-up	Per Module (LF)	\$1,698.40	\$1,623.60
Furnish and Install New Tire	Each	\$75.00	\$70.00
Furnish and Install New Axle	Each	\$800.00	\$700.00
Furnish and Install New Hitch	Each	\$300.00	\$250.00

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
24" x 24" x 1" ABS Pad	Each	\$17.25	\$16.50
24" x 24" x 3" Concrete Pad	Each	\$28.75	\$27.50

# **End Southwest Region Pricing**

# **WEST REGION PRICING**

#### Classroom Building – Drawing #C-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 38'	No bid	No bid	No bid	No bid	No bid	No bid
Restroom							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
1 Classroom	24' x 38'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

# Classroom Building – Drawing #C-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms with	28' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

| (2) Heat Pump HVAC | N/A | No bid |
|--------------------|-----|--------|--------|--------|--------|--------|--------|
| (2) Bard 8403-056  | N/A | No bid |
| (2) Bard CS2000A   | N/A | No bid |

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building - Drawing #C-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
2 Classrooms	28' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Underlayment	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Classroom Building – Drawing #C-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms with	84' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### Classroom Building - Drawing #CA-1

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
·	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom (DSA)	24' x 40'	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classroom	N/A	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid

(1) Bard CS2000A	N/A	No bid				
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# Classroom Building – Drawing #CA-2

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom with	24' x 40'	No bid	No bid	No bid	No bid	No bid
Restroom (DSA)						
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classroom	N/A	No bid	No bid	No bid	No bid	No bid
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### Classroom Building - Drawing #CA-3

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
· ·	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
1 Classroom (HCD)	28' x 40'	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classroom	N/A	No bid	No bid	No bid	No bid	No bid
5/8" Type-X Gypsum	N/A	No bid	No bid	No bid	No bid	No bid
Wall Finish and Corners	N/A	No bid	No bid	No bid	No bid	No bid
26-gauge Gutters and	N/A	No bid	No bid	No bid	No bid	No bid
Downspouts (Field						
Installed)						
(1) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid
(1) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### Classroom Building – Drawing #CA-4

Description	Overall	Delivery Cost	Purchase	12 Month	24 Month	36 Month
	Dimension	Per Mile	Price	Lease Rate	Lease Rate	Lease Rate
				Factor	Factor	Factor
				(Per Month)	(Per Month)	(Per Month)
2 Classrooms (HCD)	24' x 60'	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid
5/8" Type-X Gypsum	N/A	No bid	No bid	No bid	No bid	No bid
Wall Finish and Corners	N/A	No bid	No bid	No bid	No bid	No bid
26-gauge Gutters and	N/A	No bid	No bid	No bid	No bid	No bid

Downspouts (Field						
Installed)						
(2) Bard 8403-056	N/A	No bid				
(2) Bard CS2000A	N/A	No bid				

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 64' Classroom Complex - Drawing #S64-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile	_	Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
4 Classrooms – End	56' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 64' Classroom Complex - Drawing #S64-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
2 Classrooms – Center Units	28' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

64' Classroom Complex – Drawing #S64-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Rate Factor	Lease Rate
		Mile		Pricing	Factor	(Per Month)	Factor
					(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

# 64' Classroom Complex - Drawing #S64-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Member	Lease Rate	Lease Rate	Lease Rate
		Mile		Pricing	Factor	Factor	Factor
					(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 64' Classroom Complex - Drawing #S64-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
-	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 64'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-1

Description Overall D	elivery Regular	KPN 12	2 Month	24 Month Lease	36 Month
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	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Classrooms – End	56' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(4) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

#### 70' Classroom Complex - Drawing #S70-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Classrooms – Center	28' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Units							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Classrooms	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard 8403-056	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Bard CS2000A	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 70' Classroom Complex - Drawing #S70-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Restrooms – Center Unit	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

#### 70' Classroom Complex - Drawing #S70-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Restrooms and Office –	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Office	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 70' Classroom Complex - Drawing #S70-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile	_	r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	14' x 70'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet Tile – Offices	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### Office Building - Drawing #O-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

# Office Building - Drawing #O-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices with Restroom	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# Office Building - Drawing #O-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
4 Offices with Restroom	24' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 60' Office Complex - Drawing #O60-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices – End Units	(2) 12' x	No bid	No bid	No bid	No bid	No bid	No bid
	60'						
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

# 60' Office Complex - Drawing #O60-2

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Offices with Restrooms	(2) 12' x	No bid	No bid	No bid	No bid	No bid	No bid
<ul><li>End Units</li></ul>	60'						
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(1) Vestibule	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Offices and	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Open							
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# WEST REGION PRICING

# 60' Office Complex - Drawing #O60-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Open Office – End Units	(2) 12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet – Open Area	N/A	No bid	No bid	No bid	No bid	No bid	No bid
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Vestibules	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(2) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
2 Offices – Center Unit	12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 60' Office Complex - Drawing #O60-5

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Lease Rate	Lease Rate
		Mile		r	Factor	Factor	Factor
				Pricing	(Per Month)	(Per Month)	(Per Month)
Open Office – Center	12' x 60'	No bid	No bid	No bid	No bid	No bid	No bid
Unit							
OPTIONS (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Frame and Framing	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Carpet	N/A	No bid	No bid	No bid	No bid	No bid	No bid
60' Clear Span	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid
(1) Heat Pump HVAC	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

# 42' Dormitory Complex - Drawing #D42-1

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms – End Units	(2) 14 x	No bid	No bid	No bid	No bid	No bid	No bid
	42'						
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
4 Bedrooms and 2 Living	(2) 28' x	No bid	No bid	No bid	No bid	No bid	No bid
Areas – End Units	42'						
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### 42' Dormitory Complex – Drawing #D42-3

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Bedrooms – Center	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Unit							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
Type R2 Construction	N/A	No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 42' Dormitory Complex - Drawing #D42-4

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms and 1	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
· ·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Women's Restroom and	28 x 42'	No bid	No bid	No bid	No bid	No bid	No bid
1 Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid

Construction							
Frame and Framing		No bid					
Mansard	N/A	No bid					
Suspended Ceiling	N/A	No bid					

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-6

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's Restroom and 1	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Living Area – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

#### **WEST REGION PRICING**

#### 42' Dormitory Complex – Drawing #D42-7

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
·	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Men's and Women's	28' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Restrooms – Center							
Units							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile		r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
Kitchen and Laundry –	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
Center Unit							

OPTION (See Specs)		No bid					
R2 - Type RII	N/A	No bid					
Construction							
Frame and Framing		No bid					
Mansard	N/A	No bid					
Suspended Ceiling	N/A	No bid					

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# 42' Dormitory Complex - Drawing #D42-9

Description	Overall	Delivery	Regular	KPN	12 Month	24 Month Lease	36 Month
	Dimension	Cost Per	Pricing	Membe	Lease Rate	Rate Factor	Lease Rate
		Mile	_	r	Factor	(Per Month)	Factor
				Pricing	(Per Month)		(Per Month)
2 Center Bedrooms	14' x 42'	No bid	No bid	No bid	No bid	No bid	No bid
(ADA) – Center Unit							
OPTION (See Specs)		No bid	No bid	No bid	No bid	No bid	No bid
R2 - Type RII	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Construction							
Frame and Framing		No bid	No bid	No bid	No bid	No bid	No bid
Mansard	N/A	No bid	No bid	No bid	No bid	No bid	No bid
Suspended Ceiling	N/A	No bid	No bid	No bid	No bid	No bid	No bid

**NOTE:** All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

# **WEST REGION PRICING**

# **Unit Pricing Options**

Description	Unit Pricing	Regular Pricing	KPN Member
			Pricing
5" commercial, seamless gutters or 3" x 4" downspouts	Per LF	No bid	No bid
12" deep x 10' wide aluminum coat hook assembly with plastic hooks	Each	No bid	No bid
4' x 12' porcelain on steel white board with aluminum frame and map	Each	No bid	No bid
rail with (4) hooks.			
4 'x 4' cork boards with aluminum frame.	Each	No bid	No bid
3' x 5' closet with wire shelving at 72" AFF.	Each	No bid	No bid
Duplex or quad electrical receptacle	Each	No bid	No bid
2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or above suspended ceiling	Each	No bid	No bid
100% Performance Bonds	% Purchase Price	No bid	No bid

# **Relocation of Existing Factory Built Buildings**

Description	Unit Pricing	Regular Pricing	KPN Member Pricing
Dismantle and Prepare for Shipping	Per Module	No bid	No bid
Delivery – Transport Company Travel to Existing Job Site.	Per Mile (per truck)	No bid	No bid

Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	No bid	No bid
Assume shipping height of 14'6" or less.	(per 12' wide		
	module)		
Delivery – Transport from Existing Job Site to New Job Site.	Per Mile	No bid	No bid
Assume shipping height of 14'6" or less.	(per 14' wide		
	module)		
Delivery – Transport Company Return Travel from New Job Site	Per Mile	No bid	No bid
	(per module)		
Set-up	Per Module (LF)	No bid	No bid
Furnish and Install New Tire	Each	No bid	No bid
Furnish and Install New Axle	Each	No bid	No bid
Furnish and Install New Hitch	Each	No bid	No bid

**NOTE:** Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above <u>does not</u> include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

# **Temporary Foundations**

Description	Unit Pricing	Regular	KPN
	_	Pricing	Member Pricing
24" x 24" x 1" ABS Pad	Each	No bid	No bid
24" x 24" x 3" Concrete Pad	Each	No bid	No bid

**End West Region Pricing** 

# Modular Genius, Inc. Standard Lease Warranty

**18. Warranties**: Lessor warrants to the Lessee that all materials and equipment used for the construction of the building, under this agreement, will be of good quality and new unless otherwise required or permitted by the Contract Documents, and free from defects for a period of one (1) year from date of completion of Lessor's work. During the warranty period, Lessor shall have the first right to repair or replace all defective work or parts of the construction and/or installation of the Building. Lessor's warranty excludes remedy for damage or defect caused by modifications not executed by Lessor, abuse, improper or insufficient maintenance, improper operation, normal though excessive use, or use of the Building for a purpose for which it was not intended or other misuse. Lessor shall have no liability whatsoever for any consequential or incidental damages, costs or expenses arising from the Building or any other factor, except for the warranty specifically provided herein, Lessor disclaims any and all warranties.

After the initial one (1) year warranty period noted above, LESSEE ACKNOWLEDGES AND AGREES THAT LESSOR HAS MADE NO WARRANTIES OR REPRESENTATIONS, EITHER EXPRESS OR IMPLIED, RELATING TO ANY OF THE MATTERS CONTAINED IN THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION, THE CONDITION OF THE PROPERTY, ITS MERCHANTABILITY OR ITS FITNESS FOR ANY PARTICULAR PURPOSE.

# Standard Delivery & Installation Warranty

12. Warranty: Seller warrants to the Buyer that all materials and equipment incorporated in the installation of the building, under this agreement, will be of good quality and new unless otherwise required or permitted by this Agreement, and free from defects for a period of one (1) year from date of completion of Seller's Work. During the warranty period, Seller shall repair or replace all defective parts used in the installation of the Building which are covered under Seller's warranty, excluding maintenance items such as light bulbs, fuses, breakers, and HVAC filters. Seller's warranty excludes liability for failures resulting from or cause by modifications not performed by Seller, abuse, improper or insufficient maintenance, improper operation, normal though excessive use, or use of the Building for a purpose for which it was not intended or other misuse. Seller hall have no liability whatsoever for any consequential or incidental damages, costs or expenses arising from the Building or any other factor, except for the warranty specifically provided herein. To the fullest extent permitted by applicable laws, Seller disclaims any and all warranties.

# MODULAR GENIUS INC.

Keystone Purchasing Network KPN Bib #KPN-201202-01 6-Mar-12

Item	Manufacture / Make	Base Warranty Period	Extended Warranty Period - Regular	Extended Warranty Period - KPN Member	Notes
Building Manufactures Standard Warranty (Structure)	Bldg Manufactured Structures, Mark Line, Mobile Modular Express, Whitley, Design Space, Palomar, Phoenix Modular	1-year from date of completion	N/A	Various from manufacturer	Call for extended warrnaty quote.
Building Installer Standard Warranty (Structure)	Modualr Genius Inc. and it's vendors	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	See attached Modular Genius Sale and Lease Warranties
Floor Covering (Carpet)	Shaw, "Associate" 24 oz., 100% solution dyed nylon, broadloom carpet with Teklok backing	10-year from date of completion	N/A	N/A	Carpeting must be a minimum 24 oz. commercial grade, nylon, level loop with a 10-year warranty from the manufacturer.

Floor Covering (Carpet)	Shaw, "Associate" 24 oz., "Captivate", 100% solution dyed nylon, 24" x 24" carpet tile with Ecoworx backing	10-year from date of completion	N/A	N/A	Carpeting must be a minimum 24 oz. commercial grade, nylon, level loop with a 10-year warranty from the manufacturer.
Floor Covering (VCT)	Armstrong, Excelon Imperial	10-year from date of completion	N/A	N/A	
Floor Covering (Vinyl Roll Goods)	Better Life Technologies, "Coin Pattern"	10-year from date of completion	N/A	N/A	
Cove Base	Roppe, 4" x .0125" Type TV thermoplastic vinyl	10-year from date of completion	N/A	N/A	
Exterior Siding	5/16" Hardipanel®	10-year from date of completion	N/A	N/A	
Roof Membrane	Mule Hide Products, .045 mil black EPDM Rubber	10-year from date of completion	N/A	N/A	Requires 10-year minum
Windows	Per bid specs	5-year from date of completion	N/A	N/A	48" x 48" vinyl frame, horizontal sliding windows with insect screens and low-E, double insulated glass per classroom.
Exterior Doors	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Exterior Door Hardware	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Interior Doors	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	

Interior Door Hardware	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Electrical Panel(s)	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Lights	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
HVAC	BARD or Marvair, per bid specs	5-year parts and 1-year labor.	N/A	N/A	
Thermostat	BARD or Marvair, per bid specs	5-year parts and 1-year labor.	N/A	N/A	
Ceiling Tile	Certanteed, 2' x 4' "Baroque" accoustical	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Ceilign Grid	Chicago Metallic, "Snap Grid™ 200" 15/16" exposed ceiling grid	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Diffusers	Hart and Cooley, Model FPD 24" x 24", 4-way directional diffusers	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Carbon Dioxide Sensor	Bard 8403-056 CO2 sensor	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	
Energy Management Controller	Bard CS2000A	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	

Markerboard	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	Factory standard, 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks.
Tackboard	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	Factory standard, 4 'x 4' cork boards with aluminum frame.
Storage Closet	Per bid specs	1-year from date of completion	N/A	1-year extension from date of completion, at 2% of building	3' x 5' with wire shelving at 72" AFF

<sup>1)</sup> All manufactruer's products and service warranties will be transferred to the end user/purchaser of the modaulr building(s) at time of occupnay.

<sup>2)</sup> All end users/purchasers will receive an Operation & Maintenance Manual with their order at time of occupancy to include all product and service warranties.

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#### Discount and Pricing Schedule – Williams Scotsman, Inc.

#### PART C - BID FORMS

#### G. DISCOUNT & PRICE SCHEDULE

#### Special Pricing Information for Portable & Modular Buildings

AEPA IFB 010 - D, Section G. Pricing Information Page 12-17 Additional Clarifications and Explanations:

#### Discount and Price Schedule:

Williams Scotsman has prepared a net cost pricing module for each AEPA region representing all Member States of AEPA. Please find this pricing under the master cost index with more in depth pricing provided under the pricing tab for each region/state and submitted electronically as requested.

It is important to note that prices may differ even within the specific state or region due to, but not restricted to, the manufacturer of the building, geographic location of site, identifiable local codes, additional shipping costs, economic factors and distance from services, just to name some of the prevalent factors.

#### **Extended Warranty:**

An extended warranty if requested by member agency will be made available and priced based on a mutually agreed upon scope, term and coverage.

#### Shipping Charges:

All shipping charges are clearly defined from or to a shipping point in each state or geographical territory. Stated mileage fees will apply from that point as defined on each state's pricing sheet.

#### Options/Upgrades/Deducts:

All option pricing is clearly listed in each AEPA members pricing module. These include but are not limited to additions, upgrades and deducts. These features are listed to either enhance the modular structure to meet the specific requirements of the end user or help meet local codes.

#### **Used Buildings/Existing Inventory:**

Used buildings will be made available to AEPA members when such units become available. Pricing will be based on new product pricing which will then be discounted for age and condition of unit. Williams Scotsman will grade the unit based on its condition and discount per the following schedule:

Condition and age of Building in "A" Condition, Discounted 5% Condition and age of Building in "B" Condition, Discounted 9%

Condition and age of Building in "C" Condition, Discounted 15%

Condition and age of Building in "D" Condition, Discounted 20%

#### **Destination/Delivery Charges:**

All shipping charges are clearly defined from a F.O.B. point in each region/state or geographical territory. Stated mileage fees will apply from that point as defined on each state's pricing sheet.

#### Performance Bonds:

Performance and Payment Bonds are not included in Williams Scotsman's base pricing but will be priced at time of quote in accordance of each state's or customer's requirements at time of mutually agreed quote and subsequent order. It will be the AEPA member's responsibility to inform the regional Williams Scotsman representative of this requirement so agent can address accordingly.

#### Additional Charges:

Williams Scotsman, Inc. has done our best to cover known costs on manufacturing and installation of these products. In the unlikely event of costs being incurred for previously unknown factors, these fees will be evaluated with AEPA member on a case-by-case basis. Please refer to the "Other Work" portion of bid submittal as follows.

#### Operating Leases:

Please refer to the terms as outlined by Williams Scotsman, Inc. AEPA Bid – Lease Option Page. Williams Scotsman has provided Lease Options for 12, 24, 36, 48 and 60 month lease terms and based on the factor as provided from sale price in bid.

#### Purchase Financing:

Williams Scotsman does not specifically provide for purchase or lease financing of these products but will work closely with end user to explore all competitive options available in this market.

#### Delivery Time:

Per the terms of this bid Williams Scotsman has estimated the delivery time to be six to sixteen weeks after receipt of order. This time frame is subject to change due to factors that are out of Williams Scotsman's control. These factors include but are not limited to order volume, time of year, customer permit and code issues and factory backlog.

#### Modification:

Please refer to relocation pricing module in pricing section of bid.

Alterations or repairs of customer buildings will be defined as work based the cost formulas as provided under the "Other Work" and RS Means section of this proposal.

#### Preparing Existing Factory-Built Buildings for Relocation:

Please refer to relocation pricing module in pricing section of bid.

#### Relocation of Existing Factory-Built Buildings:

Please refer to relocation pricing module in pricing section of bid.

#### Installation of Factory-Built Buildings (Existing Structures Only)

Please refer to relocation pricing module in pricing section of bid.

#### Foundations:

Standard above ground foundation have been included in base pricing per the terms of this IFB as represented by region. If upgraded system is requested by customer due to specific code requirements or site conditions (e.g., concrete stem wall foundation), such work would be based the cost formulas as provided under the "Other Work" section of this proposal.

#### Tie-Downs:

Please use the following pricing for the tie-down options if applicable:

Temporary (Auger and/or Cross Bar Type), Dirt Only

\$95.00 ea.

Permanent (Welding to Metal Plates in Permanent Foundations)

\$175.00 ea.

#### **Utility Development and Connection:**

Because of the extensive and vast unknowns with any utility option associated with new construction, Williams Scotsman cannot provide specific pricing for each of the specific and requested categories.

However, we do recognize the importance to the customer of having these utility options available, so Williams Scotsman may perform all requested utility work in the areas of Electrical, Sewer & Wastewater, Natural Gas or Propane and Water connections. Such work would be based the cost formulas as provided under the "Other Work" section of this proposal

#### Skirting:

Skirting pricing is included in new factory built structures, as detailed in this IFB. Skirting for non-standard size and optioned buildings will be priced at time of sale based on size of building and foundation specifications, or as defined as option pricing on individual state pricing tab and, if necessary, provided for under the "Other Work" section of this proposal.

#### Ventilation and Access Assemblies:

Ventilation and Access Assemblies are included and will be provided to code on all standard above ground foundation systems. Any pit set applications which require access wells and boxed vents will be an upgrade and subject to additional costs to the customer.

#### Shade Structures:

Due to region specific codes that determine the requirements for each user, shade structure pricing will be made available upon request or as priced for each state under their specific tab.

Engineering, Design and Drawings:
On all new "standard bid" building offerings in this contract, the engineering, design and drawings will be included at no charge to the customer. This will cover the building and standard foundation, as provided by region. These services are a valuable and necessary service to the end user. However, there are times when the customer requests engineering services outside the scope of the contract. When these occur, costs will be passed along to the end user at prevailing rates. Such work would be based upon the cost formulas as provided under the "Other Work" section of this proposal.

Site Work:

Because of the extensive and vast unknowns with any site work option associated with a new construction Williams Scotsman cannot provide specific pricing for each of the specific and requested categories.

We do however recognize the importance to the customer of having these options available, so Williams Scotsman may perform all requested utility work in the areas of Excavation, In-Fill, Concrete Sidewalks, Asphalt Sidewalks or Fire Lanes and all other site work services. Such work would be based upon the cost formulas as provided under the "Other Work" section of this proposal.

Other Work: See "Other Work" Section as follows.

#### Fuel Surcharge Escalation Clause:

If transportation costs increase due to rise in fuel costs, the increase will be passed along to the end user at the same percentage that Williams Scotsman has been assessed. This can affect the trucking cost and pilot cars that are required to transport these classrooms on most highways. Proof will be provided to affected AEPA members in the event of such increase.

Full Product Offering to AEPA membership:
Even though products offered within this bid proposal are region specific, product pricing is available to entire membership at published rates. Please refer to specific state pricing for full product listing and shipping terms.

Square Foot Cost Evaluation:
The cost per square foot, although not listed, shall be simply calculated as a derivative of the sales price divided by total square footage of structure bid (WxL), and should be used for evaluation purposes only. Square foot cost shall not be used as a factor to modify building dimensions.

#### Code Changes:

Any code changes that occur during the term of this bid that affect any aspect of the base cost structure and outside of Williams Scotsman's control may be passed along to AEPA inspill Rosson MER with supporting documentation outlining impact of code change.

#### Other Work

Data.

Provide Agency prices for furnishing and installing the materials and services necessary to provide other work associated with installation of the factory-built building. Work shall be in accordance with applicable codes, rules and regulations. Pricing must be complete and include all materials and services. Specify contingencies and the cost for each.

Rather than listing prices for all potential "other work", an index such as Means Cost Data 2006 may be offered. End column pricing should be used and division I items need to be excluded. Please include coefficients for regular hours as well as after hours/holiday/weekend work.

Pricing for exterior and interior modification of the modular buildings and site work will be priced under this contract using the Unit Price Book (UPB). The UPB is the current edition of RSMEANS Facilities Construction Cost Data, supplemented by the current editions of Building Construction Cost Data, Repair and Remodeling Cost Data, Electrical Cost Data, Mechanical Cost Data, Heavy Construction Cost Data, Plumbing Cost Data, Interior Cost Data, Site Work & Landscape Cost Data, and Concrete & Masonry Cost

A coefficient will be applied to the unit prices in the UPB. The coefficient is the multiplier (i.e., .85) that is applied to all UPB prices to determine member's purchase price. The coefficient must contain all costs other than those contained in the UPB including, but not limited to, the direct cost of doing the work, overhead and profit.

The city cost index may be applied to the unit prices in the UPB to determine member's purchase price. The city cost index needs to be identified if used in submitted pricing. Please identify if city cost index will be used for all cities or some cities, and if used which divisions does it apply to.

UPB Division 1 sections before 01530, Temporary Construction, are excluded from the contract, except as specified below. Cost for such items shall be included in coefficients. Member may approve specific exceptions caused by unusual and unforeseen circumstances.

The following UPB Division 1 items are allowed, when the specified work is required or authorized by the member:

The current edition of RSMeans Facilities Book Division 2, Sections 02200-02965 for site work that is a part of an installation or relocation of modular building project is the approved contract Unit Price Book.

Contract pricing shall be based upon a coefficient to be applied to an approved Unit Price Book (UPB).

Contract pricing should identify city cost index, if used for RSMeans pricing.

Contract pricing shall be based upon a coefficient to be applied to an approved Unit Price Book (UPB).

The UPB shall be the current edition of RSMEANS Facilities Construction Cost Data. Use of current editions of RSMEANS Building Construction Cost Data, Repair and Remodeling Cost Data, Electrical Cost Data, Mechanical Cost Data, Heavy Construction Cost Data, Plumbing Cost Data, Interior Cost Data, Site Work and Landscape Cost Data, Concrete and Masonry Cost Data, is allowable if the appropriate line item is not found in the Facilities Construction Cost Data.

The Weighted Average City Cost Index for the city closest to project location and the prices in "Total, include O & P" column in the applicable UPB shall be used for project costing. The total value of applicable line items and quantities shall be multiplied by the appropriate city cost index and the specified coefficient to determine the lump sum cost of each job.

Contractor shall provide member with an itemized project cost prior to starting any job. Project cost shall include:

UPB Name
UPB Date
Date of quote
Line number
Item number
Item description
Number of units
Unit price
Total line cost
Line items Subtotal
Coefficient amount
Grand total
Provide city cost index, if used

Items that cannot be found in the UPB or other approved RSMEANS cost data index are considered "non pre-priced" items. If the UPB or other approved cost data index contain an item that is basically the same in form, fit and function, it may be used to price a non pre-priced item. If such pricing is used, substantiating rationale and documentation shall be included in the line item cost sheet. If like items cannot be found in the UPB, contractor shall obtain three written quotes for a non pre-priced item and submit the quotes to AEPA member. AEPA Member shall determine the most appropriate quote to use for adding the item to the UPB. Upon approval from member, the non pre-priced item shall become part of the UPB and available for any job.

Contractor shall not provide a new item unless and until AEPA member approves it. A coefficient to be applied to the cost of non pre-priced items shall be provided. Coefficients shall be provided for normal business hours (M-F, 7 a.m.-5-p.m.) and "other" hours (after hours, weekends, holidays, etc.). "Other" hours shall only be worked with prior approval from the member representative.

Coefficients shall include all costs associated with performing the work contained in the UPB. Such costs include, but are not limited to the direct cost of doing the work, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, compliance with environmental and other applicable laws, protective clothing and equipment, traffic and work site barriers, computer systems and software, vehicles, maintenance and fuel, and all contingencies connected to performing the work. No additional payment shall be allowed for these items.

Bidder shall specify in the bid what additional types of costs are included in the coefficients. Labor, equipment and material prices shall be adjusted in accordance with the prices in each new edition of the UPB. Adjustments shall be to the UPB only. No adjustment shall be applied to cost items comprising the coefficient. No upward adjustment shall apply to job awarded prior to effective date of the adjustment, regardless of the date of commencement of work. All prices in the UPB are for completed in- place construction unless explicitly described otherwise. Waste or excess material quantities are incidental costs, which are included within the coefficient unless explicitly stated otherwise. Quantities used on individual jobs shall be taken from field measurements or design plans, as appropriate, without allowance for waste.

Labor, equipment and material prices shall be adjusted in accordance with the prices in each new edition of the UPB. Adjustments shall be to the UPB only. No adjustment shall be applied to cost items comprising the coefficient. No upward adjustment shall apply to job awarded prior to effective date of the adjustment, regardless of the date of commencement of work. All prices in the UPB are for completed-in-place construction unless explicitly described otherwise. Waste or excess material quantities are incidental costs, which are included within the coefficient unless explicitly stated otherwise.

Quantities used on individual jobs shall be taken from field measurements or design plans, as appropriate, without allowance for waste.

#### **Additional Charges**

Indicate any additional charges that might apply under an awarded contract. Provide a description and price for each.



Modular Buildings And More.

October 23, 2009

# AEPA Bid - Lease Option

Please use the following matrix to establish lease rates on new and used equipment:

Lease Duration in	n Months:	12 Months	24 Months	36 Months	48 Months	60 Months
New Stock	Divisor:	32	38	44	48	52
New Custom	Divisor:	18	30	40	44	48
Used Stock	Divisor:	36	42	48	52	56
Used Custom	Divisor:	22	34	44	48	52

#### Lease Terms:

- 1) Divisors above are for new and used equipment minimum 12 month lease or equivalent return
- 2) All customers must qualify for municipal financing and be "bank qualified"
- 3) Above divisor rates are subject to change based on market fluctuations
- 4) Lease rate applies to structure only. The following costs will be invoiced as "one time" charges Typical one times include but are not limited to:

Delivery of Modular Structure Set-up of Modular Structure

Deck and Ramp for ADA Access

Some Flooring Options

Gutters and Downspouts

Tear Out, Close Up and Return to storage yard at end of lease

#### See Used Divisors above

Divisors for New & Used Product based on cost plus 17% margin.

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# Williams Scotsman, Inc. Pricing

# Pennsylvania

1.

2.

4.

5.

Single Handicap Restroom in Classroom

4'x4' Vinyl Window with Mini-blind

6'x4' Vinyl Window with Mini-blind

Double Handicap Restroom Option in Classrooms

PRIC	CE LIST FOR Modular Buildings / Portable Classrooms CING FOR WOODEN CLASSROOM LIVERY AREA50 Miles from nearest WS Branch Location					
unde	Agency requests bid prices to include delivery to its member districts. Since this membership is nationwide, it is understandable if this is a larger area than your normal operations allow. Please state below the delivery area included in your bid pricing					
	Within 50 miles of WS Branch Location within the participating sta	ite.				
	Charge per mile for delivery outside your stated delivery area: (include all costs such as travel for installation crews, etc.)		\$5.87	/mile		
	Estimated delivery time after receipt of order:		50-65 Days			
BUII	LDING PRICING:					
requ Buil dow	ase note: The buildings listed are a representation of the classrooms used by Auired to bid the following items as detailed in the floor plans and specifications dings listed are to be priced fully installed on a compliant foundation system was and skirting included with compliant landing and ramp system based on a grade.	prov	rided in the RF	B.		
1.	24'x40' Mobile Single Classroom, Dry	\$	64,549.68	/ea		
2.	24'x64' Mobile Double Classroom, Dry	\$	97,991.40	/ea		
3.	28'x64' Mobile Double Classroom, Dry	\$	98,311.68	_ /ea		
4.	24x68 Mobile Double Classroom, Dry	\$ \$ \$	99,051.18	/ea		
5.	28'x66' Mobile Double Classroom, Dry	\$	109,441.92	/ea		
6.	24'x70' Mobile Double Classroom, Dry	\$	104,248.08	/ea		
7.	42x60 Mobile Double Classroom, Dry	\$	141,470.94	/ea		
<u>OPT</u>	TION PRICING:					

\$

\$

\$

\$

2,932.47 /ea

/ea

/ea

/ea

5,068.27

297.84

385.56

6.	2'x6' Exterior Walls with R-19 vs. 2'x4' with R-11		
	24'x40' Mobile Single Classroom, Dry	\$ 663.00	_ /ea
	24'x64' Mobile Double Classroom, Dry	\$ 778.26	/ea
	28'x64' Mobile Double Classroom, Dry	\$ 778.26	_ /ea
	24x68 Mobile Double Classroom, Dry	\$ 778.26	_ /ea
	2'x6' Exterior Walls with R-19 vs. 2'x4' with R-11, Continued		_
	28'x66' Mobile Double Classroom, Dry	\$ 818.04	_ /ea
	24'x70' Mobile Double Classroom, Dry	\$ 818.04	/ea
	42x60 Mobile Double Classroom, Dry	\$ 875.16	_ /ea
7.	Delete Exterior GYP Sheathing under Exterior Siding (if applicable)		
	24'x40' Mobile Single Classroom, Dry, Deduct	 n/a	_ /ea
	24'x64' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	28'x64' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	24x68 Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	28'x66' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	24'x70' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	42x60 Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
8.	5/8" Vinyl Wrap Sheet rock vs. 5/8" Interior Sheet rock and 1/2" Tack board		
	24'x40' Mobile Single Classroom, Dry, Deduct	 n/a	_ /ea
	24'x64' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	28'x64' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	24x68 Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	28'x66' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	24'x70' Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
	42x60 Mobile Double Classroom, Dry, Deduct	 n/a	_ /ea
9.	2'x4'x7' Plastic Laminate Teacher's Cabinet	\$ 1,741.47	_ /ea
10.	8' Student Coat Rack with 12" Shelf	\$ 398.04	_ /ea
11.	8'x4' White Board with Chalk Tray	\$ 962.58	_ /ea
12.	Duplex Receptacle	\$ 62.20	_ /ea
13.	J-box Raceway, stub up and down	\$ 32.64	_ /ea
14.	Meterbase	 n/a	_ /ea
15.	5' Base Cabinet with Sink	\$ 1,516.93	_ /ea
16.	Interior Hollow Core Door with Passage	\$ 236.64	_ /ea
17.	ADA Hi-Lo Drinking Fountain	\$ 1,526.94	_ /ea
18.	Add 6" Overhang to:		
	24'x40' Mobile Single Classroom, Dry	\$ 2,142.00	_ /ea
	24'x64' Mobile Double Classroom, Dry	\$ 3,547.56	_ /ea
	28'x64' Mobile Double Classroom, Dry	\$ 3,547.56	_ /ea
	24x68 Mobile Double Classroom, Dry	\$ 3,547.56	_ /ea
	28'x66' Mobile Double Classroom, Dry	\$ 3,547.56	_ /ea
	24'x70' Mobile Double Classroom, Dry	\$ 3,547.56	_ /ea
	42x60 Mobile Double Classroom, Dry	\$ 4,182.00	_ /ea

	24'x70' Mobile Double Classroom, Dry	\$ 3,547.56	/ea
19.	Add 12" Overhang to:		_
	24'x40' Mobile Single Classroom, Dry	\$ 2,346.00	/ea
	24'x64' Mobile Double Classroom, Dry	\$ 3,751.56	/ea
	28'x64' Mobile Double Classroom, Dry	\$ 3,751.56	/ea
	24x68 Mobile Double Classroom, Dry	\$ 3,751.56	/ea
	28'x66' Mobile Double Classroom, Dry	\$ 3,751.56	/ea
	24'x70' Mobile Double Classroom, Dry	\$ 3,751.56	/ea
	42x60 Mobile Double Classroom, Dry	\$ 4,020.84	/ea
	24'x70' Mobile Double Classroom, Dry	\$ 3,751.56	/ea
20.	Add 18" Overhang to:		
	24'x40' Mobile Single Classroom, Dry	\$ 2,958.00	/ea
	24'x64' Mobile Double Classroom, Dry	\$ 4,037.16	/ea
	28'x64' Mobile Double Classroom, Dry	\$ 4,037.16	_ /ea
	24x68 Mobile Double Classroom, Dry	\$ 4,037.16	/ea
	28'x66' Mobile Double Classroom, Dry	\$ 4,037.16	/ea
	24'x70' Mobile Double Classroom, Dry	\$ 4,037.16	/ea
	42x60 Mobile Double Classroom, Dry	\$ 4,336.02	_ /ea
	24'x70' Mobile Double Classroom, Dry	\$ 4,037.16	/ea
21.	Add Gutters with PVC Downspouts to:		
	24'x40' Mobile Single Classroom, Dry	\$ 979.20	_ /ea
	24'x64' Mobile Double Classroom, Dry	\$ 1,305.60	_ /ea
	28'x64' Mobile Double Classroom, Dry	\$ 1,423.92	_ /ea
	24x68 Mobile Double Classroom, Dry	\$ 1,602.42	_ /ea
	28'x66' Mobile Double Classroom, Dry	\$ 1,525.92	_ /ea
	24'x70' Mobile Double Classroom, Dry	\$ 1,729.92	_ /ea
	42x60 Mobile Double Classroom, Dry	\$ 1,398.42	/ea
	24'x70' Mobile Double Classroom, Dry	\$ 1,729.92	/ea
22.	Add for 50 pound Roof Load to:		
	24'x40' Mobile Single Classroom, Dry	 Inc.	_ /ea
	24'x64' Mobile Double Classroom, Dry	 Inc.	_ /ea
	28'x64' Mobile Double Classroom, Dry	 Inc.	_ /ea
	24x68 Mobile Double Classroom, Dry	 Inc.	_ /ea
	28'x66' Mobile Double Classroom, Dry	 Inc.	_ /ea
	24'x70' Mobile Double Classroom, Dry	 Inc.	_ /ea
	42x60 Mobile Double Classroom, Dry	 Inc.	_ /ea
	24'x70' Mobile Double Classroom, Dry	 Inc.	_ /ea
23.	Add 28 oz Nylon Carpet with Base, Installed to:		
	24'x40' Mobile Single Classroom, Dry	3,354.78	_ /ea
	24'x64' Mobile Double Classroom, Dry	 4,756.26	_ /ea
	28'x64' Mobile Double Classroom, Dry	 5,107.14	_ /ea
	24x68 Mobile Double Classroom, Dry	4,756.26	_ /ea
	28'x66' Mobile Double Classroom, Dry	\$ 5,515.14	_ /ea

	24'x70' Mobile Double Classroom, Dry	\$ 5,107.14	/ea
	42x60 Mobile Double Classroom, Dry	\$ 7,150.20	/ea
	24'x70' Mobile Double Classroom, Dry	\$ 5,107.14	/ea
24.	Upgrade Plenum wall to meet NC-35 Noise Requirement (price/wall)	\$ 280.50	/ea

<u>NOTE</u>: If option is included in the price of the base building, write  $\underline{incl.}$  in pricing area. If options is not available to the building you are bidding, write  $\underline{n/a}$  in the pricing area. If there are additional options you would like to add, please enclose under separate cover.

Complete drawings and factory building specifications <u>MUST BE</u> included with your bid for your bid to be considered valid and responsive.

#### **ADDITIONAL BUILDING PRICING**

64' x 28' Day Care (60' x 28' Box Size)	\$	94,439.76
64' x 42' Day Care (60' x 42' Box Size)	\$	137,267.52
70' x 56' Classroom (66' x 56' Box Size)	\$	169,545.42
70' x 70' Classroom (66' x 70' Box Size)	\$	240,271.20
98' x 70' Classroom (98' x 66' Box Size)	\$	340,418.88
44 x 12 Press Box	\$	34,983.96
* Upgrade to Deck Tec Roofing (Press Box Only)	\$	4,284.00
*Upgrade to Roof Hatch & Ladder(Press Box Only)	\$	6,834.00
2 Unit 2 Classroom Wood Redi Plex with Central Corridor *	\$	101,037.12
3 Unit 2 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest		
Room *	\$	155,168.52
4 Unit 4 Classroom Redi Plex with Central Corridor *	\$	200,305.56
5 Unit 4 Classroom Redi Plex with Central Corridor and Center Unit Mult-user Rest	Φ	005 540 04
Room *	\$	285,540.84
6 Unit 6 Classroom Redi Plex with Central Corridor * 7 Unit 6 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest	\$	307,942.38
Room *	\$	369,104.48
8 Unit 8 Classroom Redi Plex with Central Corridor *	\$	412,824.60
9 Unit 8 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest Room *	\$	458,170.74
10 Unit 10 Classroom Redi Plex with Central Corridor *	\$	517,706.82
11 Unit 10 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi-		
user Rest Room *	\$	643,683.24
13 Unit 12 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi- user Rest Room *	Φ	722 407 42
15 Unit 14 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi-	\$	733,197.42
user Rest Room *	\$	803,150.04
Manad DD Odd Laft Olda Mall Oball *	Φ	40.770.00
Wood RP Std Left Side Wall Shell *	\$	43,773.30
Wood RP Std Contact Unit Shall	\$	43,773.30
Wood RP Std Right Side Well SRR *	\$ \$	39,012.96
Wood RP Std Right Side Wall SRR *		53,100.18
Wood RP Std Right Side Wall MRR * Wood RP Std Center Unit MRR *	\$ \$	59,107.98
WOOD NE SIG CETTET OTHE WINN	Φ	73,654.20

- WOOD SECTION MODS 11 Unit 10 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room * 13 Unit 12 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room * 15 Unit 14 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room *	\$ \$	641,621.82 730,266.96 791,400.66
		·
Wood Std Section Mod Left Side Wall Shell *	\$	41,639.46
Wood Std Section Mod Right Side Wall Shell *	\$	41,639.46
Wood Std Section Mod Center Unit Shell *	\$	37,949.10
Wood Std Section Mod Right Side Wall SRR *	\$	52,036.32
Wood Std Section Mod Right Side Wall MRR *	\$	58,045.14
Wood Std Section Mod Center Unit MRR *	\$	72,591.36
- WOOD CL SPEC		
11 Unit 10 Classroom Std Wood CL Spec with Central Corridor and Side Wall		
Multi-user Rest Room *	\$	594,992.52
13 Unit 12 Classroom Std Wood CL Spec with Central Corridor and Side Wall		
Multi-user Rest Room *	\$	675,737.76
15 Unit 14 Classroom Std Wood CL Spec with Central Corridor and Side Wall		
Multi-user Rest Room *	\$	741,327.84

<sup>\*</sup> Price includes f.o.b. factory, (freight separate), block & level on grade, truck set, seam, skirt. Does not include freight to site, sitework, foundation, decks/step, utilities. Additional items can be provided at RS Means Pricing plus 15%.

# OPTION PRICES TO GO WITH RP, SM, CL, AND NON-COMB SHELL BUILD OUT

Std VCT (Per Sq Ft)	\$	1.92
Std Vinyl Cove Base (Per Ln Ft)	\$	2.32
Std 2x4 Acoustical Ceiling (Per Sq Ft)	\$	3.48
Walls 8 ft (Per Ln Ft)	\$ \$ \$ \$ \$ \$	69.62
Walls Full Height (Per Ln Ft)	\$	86.75
Walls 1 Hour Fire Rated (Per Ln Ft)	\$	100.67
Std Exterior Window (Each)		278.18
Std 3068 HM Exterior Door w/ HM Frame and Std Hardware (Each)	\$	1,737.94
Std 6068 HM Exterior Double Exterior Door w/ HM Frame and Std Hardware		
(Each)	\$	3,324.97
Std 3068 Commercial Glass Door (Each)	\$	2,129.83
Std 6068 Commercial Glass Door (Each)	\$	4,259.66
Std 3068 SC Wood Interior Door w/ HM Frame and Std Hardware (Each)	\$	608.52
Std Tank Type Water Closet (Each)	\$ \$ \$ \$	1,174.45
Std Wall Hung Lavatory (Each)	\$	759.21
Std 30 Gal Electric Water Heater (Each)	\$	962.04
Std Drinking Fountain (Each)	\$	1,477.84
Std Urinal (Each)	\$	1,556.60
Std Single Painted Steel Modesty Partition Tan Color (Each)	\$	970.33
Std 110 Volt 100 cfm Exhaust Fan (Each)	\$	162.30
Std 110 Volt Recessed 4 tube 2x4 Fluorescent Fixture (Each)	\$	249.21
Std 110 Volt 20 amp Single Pole Light Switch (Each)	\$	84.61
Std 110 Volt 20 amp Duplex Receptacle (Each)	\$	112.43
Std 4x4 Window with Blind (Each)	\$	235.29
Std 6x4 Window with Blind (Each)	\$	266.59

Std J box Raceway stub up and down (Each)	\$ 40.70	
Add Ext Gyp under siding (Per Ln Ft of Wall)	\$ 12.85	
Std Teachers Cabinet (Each)	\$ 1,477.84	
Std 8' Student Coat Rack (Each)	\$ 283.98	
Std 4 x 8 White Board (Each)	\$ 446.25	
Std 5' base cabinet without overhead cabinet (Each)	\$ 1,182.27	
Std Gutters and Downspouts (Per Ln Ft of Exterior Wall)	\$ 24.34	
50 lbs Roof Load (Per Sq Ft of Roof)	\$ 2.68	
Std 28 oz. Direct Glue Commerical Carpet (Per Sq Ft)	\$ 2.97	
Upgrade Plenum Wall to 35 STC (Each)	\$ 267.81	
24" x 36" Footers	\$ 316.20	/ea
.019 Aluminum Skirting	\$ 17.34	/LF
Asphalt or Dirt Anchors	\$ 96.90	/ea
Wooden Site Builit Steps or Ramps (must include risors in measurment)	\$ 38.76	/SF

# AEPA OPTIONAL PRICING FOR STEEL AND CONCRETE MODULARS

#### **MODULAR UNIT SIZES**

Std Non-Combustible RP Left Side Wall Shell 12' x 60' *	\$ 66,881.40
Std Non-Combustible RP Right Side Wall Shell 12' x 60' *	\$ 66,881.40
Std Non-Combustible RP Center Unit Shell 12' x 60' *	\$ 59,212.02
Std Non-Combustibe RP Center Unit Multi Occupant Rest Room 12' x 60' *	\$ 98,291.28
Std Non-Combustible RP Right Side Wall Single Occupant Rest Room 12' x 60' *	\$ 74,931.24
Std Non-Combustible RP Right Side Wall Multi Occupant Rest Room 12' x 60' *	\$ 83,745.06
5 Unit 4 Classroom Std Non-Combustible Redi Plex with Central Corridor and	
Center Unit Mult-user Rest Room *	\$ 390,338.70
7 Unit 6 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side	
Wall Multi-user Rest Room *	\$ 496,740.00
9 Unit 8 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side	
Wall Multi-user Rest Room *	\$ 603,140.28
11 Unit 10 Classroom Std Non-Combustible Redi Plex with Central Corridor and	
Side Wall Multi-user Rest Room *	\$ 735,687.24
13 Unit 12 Classroom Std Non-Combustible Redi Plex with Central Corridor and	
Side Wall Multi-user Rest Room *	\$ 833,283.90
15 Unit 14 Classroom Std Non-Combustible Redi Plex with Central Corridor and	
Side Wall Multi-user Rest Room *	\$ 911,280.24

Price includes FOB factory. Does not include freight to site, installation, site work, foundations, steps, decks or ramps, utilities, and general conditions

Additional items can be provided at RS Means pricing plus 15%

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# Williams Scotsman, Inc. Optional Pricing



#### AEPA IFB #011-D MODULAR & PORTABLE BUILDINGS

#### Williams Scotsman Inc - Custom Lease Pricing

Lease Duration in Months: 12-Month Minimum

Divisor Rate: 32 (based on sale price of custom modular building)

#### Lease Terms:

1. Divisor is based on custom equipment only

- 2. Above divisor rate is subject to change based on market fluctuations & length of lease
- All leases shall be based upon the negotiation mutually agreeable terms and condition prior to WSI accepting an order.
- The Standard WSI Lease Agreement, attached hereto, shall be the basis of the lease contract to be utilized pursuant to this agreement.
- Lease rate applies to the structure only. The following costs will be invoiced as "one time" charges:

Typical one times include but are not limited to:

Delivery of the Modular Structure

Set-Up of the Modular Structure

Decks and Ramps for ADA Access

Some flooring options

Gutters and Downspouts

Tear Out, Close Up & Return to storage yard at the end of the lease

#### LEASE PRICING\*



#### **EAST REGION**

Product Group	Model	Lease Term	Monthly Lease Rate
Classroom	CL 36x24	12 Months	\$810
	CL 40x24	12 Months	\$824
	CL 44x24	12 Months	\$1,079
	CL 49x14	12 Months	\$334
	CL 54x14	12 Months	\$761
	CL 64x24	12 Months	\$924
	CL 68x24	12 Months	\$1,094
	CL 70x28	12 Months	\$1,762
Container	CT 20x8	12 Months	\$83
	CT 40x8	12 Months	\$106
8' Wide Mobile Office	MO 20x8	12 Months	\$168
	MO 24x8	12 Months	\$155
	MO 28x8	12 Months	\$153
	MO 32x8	12 Months	\$174
10' Wide Mobile Office	MO 28x10	12 Months	\$200
	MO 36x10	12 Months	\$255
	MO 44x10	12 Months	\$280
	MO 50x10	12 Months	\$293
12' Wide Mobile Office	MO 44x12	12 Months	\$309
	MO 50x12	12 Months	\$336
	MO 60x12	12 Months	\$341
	MO 64x12	12 Months	\$371
Redi-Plex	RP 64x24	12 Months	\$1,600
	RP 64x36	12 Months	\$2,400
	RP 64x48	12 Months	\$3,200
	RP 64x60	12 Months	\$4,000
Section Modular	SM 44x24	12 Months	\$1,441
	SM 60x24	12 Months	\$1,024
	SM 60x36	12 Months	\$1,672
	SM 64x24	12 Months	\$1,205
	SM 64x28	12 Months	\$1,070
	SM 64x36	12 Months	\$2,186
	SM 644x2	12 Months	\$2,023
	SM 64x48	12 Months	\$3,331
	SM 64x60	12 Months	\$3,251
	SM 64x72	12 Months	\$3,938
	SM 64x84	12 Months	\$4,554

#### \*Notes:

East Region includes: CT, DC, DE, KY, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VT, VA, WV

The product in each region is being offered based upon availability of used product. The leasing of any new product would be subject to mutually agreeable terms prior to acceptance of an order by WSI

Pricing schedule is not to exceed.

Additional products and services may be available at select branch locations and will be priced at the time of order.

Although WSI has provided its standard pricing for this equipment, which is competitive in the market, it may not be its best pricing as its standard pricing fluctuates.

AEPA IFB #011

#### **LEASE PRICING\***



#### **CENTRAL REGION**

Product Group	Model	Lease Term	Monthly Lease Rate
Classroom	CL 36x24	12 Months	\$668
	CL 40x24	12 Months	\$369
	CL 44x24	12 Months	\$740
	CL 49x14	12 Months	\$212
	CL 54x14	12 Months	\$327
	CL 60x24	12 Months	\$758
	Cl. 64x24	12 Months	\$924
	CL 68x24	12 Months	\$952
Container	CT 20x8	12 Months	\$83
	CT 40x8	12 Months	\$106
8' Wide Mobile Office	MO 24x8	12 Months	\$155
	MO 32x8	12 Months	\$174
10' Wide Mobile Office	MO 36x10	12 Months	\$221
	MO 44x10	12 Months	\$241
	MO 50x10	12 Months	\$293
12' Wide Mobile Office	MO 44x12	12 Months	\$261
	MO 50x12	12 Months	\$286
	MO 60x12	12 Months	\$312
	MO 64x12	12 Months	\$316
Redi-Plex	RP 60x36	12 Months	\$975
	RP 60x48	12 Months	\$1,300
	RP 60x60	12 Months	\$1,625
	RP 64x36	12 Months	\$1,200
	RP 64x48	12 Months	\$1,600
	RP 64x60	12 Months	\$2,000
Section Modular	SM 60x24	12 Months	\$650
	SM 64x24	12 Months	\$755

#### \*Notes:

East Region includes: CT, DC, DE, KY, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VT, VA, WV

The product in each region is being offered based upon availability of used product. The leasing of any new product would be subject to mutually agreeable terms prior to acceptance of an order by WSI

Pricing schedule is not to exceed.

Additional products and services may be available at select branch locations and will be priced at the time of order.

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AEPA IFB #011

Modular + Portable Buildings

#### LEASE PRICING\*



#### WEST REGION

Product Group	Model	Lease Term	Monthly Lease Rate
Classroom	CL 40x24	12 Months	\$369
	CL 44x24	12 Months	\$825
	CL 60x24	12 Months	\$1,406
	CL 64x24	12 Months	\$1,325
	CL 68x24	12 Months	\$1,344
Container	CT 20x8	12 Months	\$175
	CT 40x8	12 Months	\$286
8' Wide Mobile Office	MO 20x8	12 Months	\$411
	MO 24x8	12 Months	\$425
	MO 28x8	12 Months	\$194
	MO 32x8	12 Months	\$182
10' Wide Mobile Office	MO 28x10	12 Months	\$481
	MO 32x10	12 Months	\$226
	MO 36x10	12 Months	\$566
	MO 44x10	12 Months	\$280
	MO 50x10	12 Months	\$293
12' Wide Mobile Office	MO 44x12	12 Months	\$309
	MO 50x12	12 Months	\$336
	MO 60x12	12 Months	\$895
	MO 64x12	12 Months	\$371
Redi-Plex	RP 64x24	12 Months	\$1,200
	RP 64x36	12 Months	\$1,800
	RP 64x48	12 Months	\$2,400
	RP 64x60	12 Months	\$3,000
Section Modular	SM 44x24	12 Months	\$1,026
	SM 60x24	12 Months	\$1,024
	SM 64x24	12 Months	\$1,286
	SM 64x28	12 Months	\$1,085
	SM 70x28	12 Months	\$1,245

#### \*Notes:

East Region includes: CT, DC, DE, KY, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VT, VA, WV

The product in each region is being offered based upon availability of used product. The leasing of any new product would be subject to mutually agreeable terms prior to acceptance of an order by WSI

Pricing schedule is not to exceed.

Additional products and services may be available at select branch locations and will be priced at the time of order.

Although WSI has provided its standard pricing for this equipment, which is competitive in the market, it may not be its best pricing as its standard pricing fluctuates.

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Modular + Portable Buildings