



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

June 21, 2013

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM
DEPUTY DIRECTOR, GOVERNMENT SUPPORT SERVICES
302-857-4501

SUBJECT: **AWARD NOTICE – Addendum 3 – Effective March 26, 2014**
CONTRACT NO. GSS13703-MODULAR
Portable and Modular Buildings

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OF
KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT

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- a. **REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.
- b. Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. The Office of Management and Budget, Government Support Services has joined the Keystone Purchasing Network, a cooperative of the Central Susquehanna Intermediate Unit (CSIU) of Pennsylvania.

2. CONTRACT PERIOD

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Each contractor's contract shall be valid through February 28, 2014.

This agreement has been extended to expire February 28, 2015.

3. VENDORS

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GSS13703-MODULARV01

Keystone Purchasing Network Contract: 201203-03

FSF ID: 0000179843

Modern Building Systems, Inc.

9493 Porter Rd

PO Box 110

Aumsville, OR 97325-9767

POC: Kenneth Mero

Phone: 503-749-4949, Ext 233

Fax: 503-749-4949

Email: kmero@modernbuildingsystems.com

Website: www.modernbuildingsystems.com

GSS13703-MODULARV02

Keystone Purchasing Network Contract: 201203-04

FSF ID: 0000007214

Modular Genius, Inc.

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| |
|---|
| 1201 S Mountain Rd Joppa, MD 21085-3414 POC: Damon Pross or Brad Gudeman Phone: 410-676-3424 or 888-420-1113 Fax: 410-676-3426 Email: damonpross@modulargenius.com or bgudeman@modulargenius.com Website: www.modulargenius.com |
| GSS13703-MODULARV03 Keystone Purchasing Network Contract: KPN-A-201102-06D FSF ID: 0000029483 Williams Scotsman, Inc. 901 S. Bond Street Suite 600 Baltimore, MD 21231-3348 POC: Steven Hynson Phone: 410-487-8362 or 800-782-1500, ext. 7862 Fax: 410-487-8365 Email: steven.hynson@as.willscot.com Website: www.willscot.com |

4. SHIPPING TERMS

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F.O.B. destination; freight pre-paid.

5. DELIVERY AND PICKUP

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Delivery of supplies, products and services, including construction, will be made as ordered and at the destination identified by the KPN member, unless otherwise specified or agreed to by both the member and the contractor. Deliveries are to be made during the hours of 8:00 a.m. and 4:00 p.m., weekdays, inclusive, except holidays, unless otherwise specified. Contractors must notify members forty-eight (48) hours prior notice of shipment. Failure to provide notification may result in the refusal of delivery and rejection of future bid consideration. Contractors are responsible for understanding local road and facilities conditions in order to make proper deliveries. Individual packages must be clearly marked with the purchase order number. All deliveries specified as "inside and installation" require the truck driver to unload the truck and carry products inside the building and set them up for use.

6. PRICING

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Prices will remain firm for the term of the contract year.

| | |
|-------------------------------|---|
| Discount and Pricing Schedule | Modern Building Systems, Inc. |
| | Modular Genius, Inc. |
| | Williams Scotsman, Inc. |
| Pricing Schedule | Modern Building Systems, Inc. |
| | Modular Genius, Inc. |
| | Williams Scotsman, Inc. |
| Optional Pricing | Modern Building Systems, Inc. |
| | Modular Genius, Inc. |
| | Williams Scotsman, Inc. |

ADDITIONAL TERMS AND CONDITIONS

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7. BILLING

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. CONSTRUCTION OR RELATED SERVICES

The following items pertain to and only to construction, construction related services, portable and modular buildings, and commercial floor COVERINGS. See the RFP for details.

12. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

13. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

14. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

15. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable

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- rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
 - e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

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Discount and Pricing Schedule – Modern Building Systems

KPN BID FORM G.1: DISCOUNT AND PRICING SCHEDULE

PORTABLE AND MODULAR BUILDINGS

NAME OF BIDDER Modern Building Systems, Inc.

- G.1. INSTRUCTIONS:** This form is two (2) pages long. The bidder must complete this form, sign it at the bottom, save it as a PDF document, title it *Your Company Name Pricing G.1.*, and place it in Folder B, along with the other documents pertaining to Pricing and Floor Plans.
- G.2. PRICING SCHEDULE:** The pricing schedule is provided as Part IV of this IFB, in a fillable PDF format. Directions are included in that document for completing it, labeling it *Your Company Name Pricing Schedule*, and placing in Folder B.
- G.2.1.** Use the **Specifications** provided as Addenda to this IFB to develop the pricing schedule. Report any exceptions or alternates on Form F.2., provided in this document.
- G.3. FLOOR PLANS:** The bidder is required to supply company floor plans used in developing the pricing schedules. The floor plans are labeled according to corresponding pricing tables in Part IV. Most floor plans are consistent across all geographic regions, except where noted for the Northwest and West Regions. The description appears in the pricing schedule. The bidder’s company name must appear on each floor plan and the corresponding drawing number. Scan the floor plans into a single PDF document, label it *Your Company Name Floor Plans*, and place it in Folder B. Indicate with an “X” below which floor plans you are submitting.

| | Classrooms | | Classrooms | | Classrooms | | Offices | | Dormitories |
|---|-------------------------------|---|--------------------------|---|------------|---|---------|---|-------------|
| X | C-1 | X | S64-1 | X | S70-1 | X | 0-1 | X | D42-1 |
| X | C-2 | X | S64-2 | X | S70-2 | X | 0-2 | X | D42-2 |
| X | C-3 | X | S64-3 | X | S70-3 | X | 0-3 | X | D42-3 |
| X | C-4 | X | S64-4 | X | S70-4 | X | 060-1 | X | D42-4 |
| X | C-5 | X | S64-5 | X | S70-5 | X | 060-2 | X | D42-5 |
| X | NW-1 <i>Northwest only</i> | X | CA-1 <i>West only</i> | | | X | 060-3 | X | D42-6 |
| X | NW-2 <i>Northwest only</i> | X | CA-2 <i>West only</i> | | | X | 060-4 | X | D42-7 |
| X | NW-3 <i>Northwest only</i> | X | CA-3 <i>West only</i> | | | | 060-5 X | X | D42-8 |
| X | NW-4 <i>Northwest only</i> | X | CA-4 <i>West only</i> | | | | | X | D42-9 |
| X | NW-5 <i>Northwest only</i> | | | | | | | | |

- G.4. WARRANTIES, ADDITIONAL SERVICES OR INCIDENTAL PRICE SCHEDULE.** Create an Excel document identifying any and all extended warranties, additional or incidental services, products, equipment and/or supplies, providing the name and detailed description of each item; RS Means or other costing method data, if applicable, broken down into the seven regions identified on Form C.2., as applicable;

and for each item, the regular non-discounted (list) price and the KPN member discount price.



Keystone Purchasing Network

Invitation For Bid (IFB)

#KPN-201202-01 – **Portable and Modular Buildings**

PART IV: PRICING SCHEDULE DOCUMENTS

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IV. Instructions: In addition to completing the Bid Forms provided in Part III of this IFB, the bidder must complete a pricing schedule for each region and attach proposed floor plans for each specification bid in Part IV.

Note: A minimum of thirty-two (32) specifications are included for each of the seven (7) regions, which are identical across the regions. The West Region includes four (4) additional unique specifications, a total of 36 for that region, and the Northwest includes five (5) additional unique specifications, for a total of 37 specifications.

A bid lacking this completed form and the requested floor plans will be considered nonresponsive and subject to rejection. It is understood that not all bidders may bid every region, and therefore KPN reserves the right to make multiple awards if it is in the best interests of its membership.

Bidders are reminded to follow the instructions on Form G, Part III of this IFB, for scanning and organizing the floor plans requested under this bid.

IV.A. Pricing Guidelines

IV.A.1. **Administration Fee.** Bidders are reminded that the KPN administrative fee is to be built into the overall price offered to KPN members. It may not be assessed separately to purchasing members.

IV.A.2. **Specifications.** Bidders are directed to download and refer to the specifications documents provided as Addenda to this bid. Each document may have multiple worksheets. These documents are:

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- (1) Approved Manufacturers (listed by region)
- (2) Door and Hardware Schedules (for all regions)
- (3) Single, Double and Four-Classroom Specifications for (for all regions)
- (4) Single and Double Classroom Specifications (Northwest Region only)
- (5) Single and Double Classroom Specifications for California (West Region only)
- (6) 64' Classroom Complex Specifications (all regions)
- (7) 70' Classroom Complex Specifications (all regions)
- (8) 60' Office Specifications (all regions)
- (9) 60' Office Specifications (all regions)
- (10) 42' Dormitory Specifications (all regions)

- IV.A.3. **Alternates and Exceptions.** The various materials and products identified in the specifications by name or description are stated to establish a standard of quality and of cost for bid for proposal purposes. Refer to Part I §I.J.20 "Standard of Quality." Proposed exceptions or alternates to specifications are allowed but KPN reserves the right to reject them. The burden is on the bidder to provide evidence that a proposed alternate meets or exceeds the KPN specified named product as described in §I.J.20.f.(2). Identify any items that are proposed as alternates or exceptions with detailed descriptions. Create a PDF of such a document and place it in Folder B, titled **Your Company Name Exceptions to Specifications.**
- IV.A.4. **Pricing Schedule Format.** This document is created as a Microsoft Word Document. Bidders must perform a "Save As" command and save it to their computers BEFORE entering data. Once saved, begin filling it in, **saving frequently.** Aside from the "Bidder Name" line on page 3, all entries are made in Tables. It is understood that page breaks may waver depending on the type of computer and version of Word used. **Bidders are advised to place this document on a flash drive and test it on another computer before submitting the bid.**

KPN Bidder Checklist Page

Bidder Modern Building Systems, Inc. _____

Refer to the grouping of states by region on Form C.2., Part III of this IFB. This bidder is submitting price schedules for the following regions (place an "X" in the space provided for each region):

| | Region |
|---|--------------|
| X | Northeast |
| X | Mid-Atlantic |
| X | South East |
| X | Central |
| X | Northwest |
| X | Southwest |
| X | West |

Placing an "X" in the appropriate spaces below, indicate which floor plans this bidder is submitting. See instructions for submitting floor plans on Form G, Part III. The building descriptions are provided in the each corresponding table in the regional price schedules that follow. Except where indicated, floor plans are used in all regions.

| | Classrooms | | Classrooms | | Classrooms | | Offices | | Dormitories |
|---|-------------------------------|---|--------------------------|---|------------|---|---------|---|-------------|
| X | C-1 | X | S64-1 | X | S70-1 | X | 0-1 | X | D42-1 |
| X | C-2 | X | S64-2 | X | S70-2 | X | 0-2 | X | D42-2 |
| X | C-3 | X | S64-3 | X | S70-3 | X | 0-3 | X | D42-3 |
| X | C-4 | X | S64-4 | X | S70-4 | X | 060-1 | X | D42-4 |
| X | C-5 | X | S64-5 | X | S70-5 | X | 060-2 | X | D42-5 |
| X | NW-1 <i>Northwest only</i> | X | CA-1 <i>West only</i> | | | X | 060-3 | X | D42-6 |
| X | NW-2 <i>Northwest only</i> | X | CA-2 <i>West only</i> | | | X | 060-4 | X | D42-7 |
| X | NW-3 <i>Northwest only</i> | X | CA-3 <i>West only</i> | | | | X 060-5 | X | D42-8 |
| X | NW-4 <i>Northwest only</i> | X | CA-4 <i>West only</i> | | | | | X | D42-9 |
| X | NW-5 <i>Northwest only</i> | | | | | | | | |

NORTHEAST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 14.00 | 63,600 | 62,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (1) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 14.00 | 66,100 | 64,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (1) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 18.00 | 112,200 | 109,900 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |

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| | | | | | | | |
|--------------------|-----|-----|------|--|--|--|--|
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 18.00 | 96,600 | 94,650 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 54.00 | 365,600 | 358,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 36.00 | 174,500 | 170,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |

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| | | | | | | | |
|--------------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 18.00 | 98,200 | 96,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 9.00 | 78,800 | 76,200 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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| | | | | | | | |
|------------------------------------|-----------|------|--------|--------|------|------|------|
| Restrooms and Office – Center Unit | 14' x 64' | 9.00 | 79,800 | 77,900 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Office | N/A | N/A | Incl | | | | |
| Carpet Tile – Office | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 9.00 | 48,800 | 46,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | Incl | | | | |
| Carpet – Offices | N/A | N/A | Incl | | | | |
| Carpet Tile – Offices | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 36.00 | 184,400 | 180,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | 18.00 | 102,200 | 100,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 9.00 | 80,900 | 78,400 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 9.00 | 81,300 | 79,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Office | N/A | N/A | Incl | | | | |
| Carpet Tile – Office | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 9.00 | 47,200 | 45,600 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | Incl | | | | |
| Carpet – Offices | N/A | N/A | Incl | | | | |
| Carpet Tile – Offices | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 14.00 | 86,900 | 85,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 14.00 | 90,100 | 88,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|

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| | | Mile | | r Pricing | Factor (Per Month) | Factor (Per Month) | Factor (Per Month) |
|----------------------------|-----------|-------|--------|-----------|--------------------|--------------------|--------------------|
| 4 Offices with Restroom | 24' x 60' | 14.00 | 93,400 | 91,500 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 14.00 | 92,200 | 90,300 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 14.00 | 96,600 | 94,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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Northeast Region Pricing

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 14.00 | 88,900 | 87,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Open Area | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 7.00 | 40,800 | 39,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 7.00 | 39,900 | 38,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 18.00 | 90,400 | 88,500 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 36.00 | 188,600 | 184,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 9.00 | 50,200 | 49,150 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | Incl | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 18.00 | 89,200 | 87,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 18.00 | 91,600 | 89,900 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 18.00 | 91,600 | 89,900 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |

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| | | | | | | | |
|-------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 18.00 | 170,900 | 167,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 9.00 | 54,200 | 52,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 9.00 | 49,980 | 48,530 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |

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| | | | | | | |
|----------------------------|-----|-----|------|--|--|--|
| R2 - Type RII Construction | N/A | | Incl | | | |
| Frame and Framing | | | Incl | | | |
| Mansard | N/A | N/A | Incl | | | |
| Suspended Ceiling | N/A | | Incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 13.00 | 12.75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 500 | 475 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 870 |
| 4' x 4' cork boards with aluminum frame. | Each | 400 | 380 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 960 |
| Duplex or quad electrical receptacle | Each | 100 | 95 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 50 | 45 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00 sqft | 5.85 sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 5.00 | 4.85 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 8.00 | 7.75 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 9.00 | 8.75 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 5.00 | 4.75 |
| Set-up | Per Module (LF) | 6.00 sqft | 5.85 sqft |
| Furnish and Install New Tire | Each | 120 | 110 |
| Furnish and Install New Axle | Each | 500 | 475 |
| Furnish and Install New Hitch | Each | 1600 | 1525 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

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| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 30 | 28 |
| 24" x 24" x 3" Concrete Pad | Each | 55 | 50 |

End of Northeast Pricing Schedule

MID-ATLANTIC REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 13.00 | 63,300 | 62,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 13.00 | 66,100 | 64,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 15.00 | 112,200 | 109,960 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 15.00 | 96,600 | 94,670 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 45.00 | 365,600 | 358,290 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 30.00 | 172,400 | 168,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |

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|--------------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 15.00 | 98,800 | 96,825 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 8.00 | 78,100 | 76,540 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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|------------------------------------|-----------|------|--------|--------|------|------|------|
| Restrooms and Office – Center Unit | 14' x 64' | 8.00 | 79,600 | 78,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 8.00 | 44,000 | 43,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 30.00 | 182,200 | 178,560 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | 15.00 | 102,100 | 100,060 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 8.00 | 81,400 | 79,775 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 8.00 | 82,600 | 80,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 8.00 | 45,600 | 44,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 14.00 | 86,800 | 85,065 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 14.00 | 90,150 | 88,350 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|

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| | | Mile | | r Pricing | Factor (Per Month) | Factor (Per Month) | Factor (Per Month) |
|----------------------------|-----------|-------|--------|-----------|--------------------|--------------------|--------------------|
| 4 Offices with Restroom | 24' x 60' | 14.00 | 93,400 | 91,530 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 14.00 | 92,000 | 90,160 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 14.00 | 96,750 | 94,815 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 14.00 | 88,900 | 87,125 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Open Area | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 8.00 | 40,200 | 39,395 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 8.00 | 39,400 | 38,610 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 15.00 | 90,600 | 88,790 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 30.00 | 189,400 | 156,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 8.00 | 50,350 | 49,345 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | incl | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 15.00 | 89,200 | 87,415 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 15.00 | 91,700 | 89,865 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 15.00 | 91,700 | 89,865 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |

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|-------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 15.00 | 171,250 | 167,825 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 8.00 | 55,200 | 54,090 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 8.00 | 51,300 | 50,270 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |

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|----------------------------|-----|-----|------|--|--|--|
| R2 - Type RII Construction | N/A | | incl | | | |
| Frame and Framing | | | incl | | | |
| Mansard | N/A | N/A | incl | | | |
| Suspended Ceiling | N/A | | incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 12.00 | 11.75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 400 | 375 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 880 |
| 4' x 4' cork boards with aluminum frame. | Each | 425 | 415 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 93 |
| 2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or above suspended ceiling | Each | 40 | 39 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00/sqft | 5.85/sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 4.50 | 4.40 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 7.50 | 7.35 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 8.00 | 7.85 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 4.50 | 4.40 |
| Set-up | Per Module (LF) | 7.00 sqft | 6.85 sqft |
| Furnish and Install New Tire | Each | 80 | 78 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1470 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

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| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 25 | 24.50 |
| 24" x 24" x 3" Concrete Pad | Each | 45 | 44 |

End of Mid-Atlantic Pricing Schedule

SOUTHEAST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 15.00 | 54,500 | 53,410 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 15.00 | 52,700 | 51,640 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 16.00 | 104,900 | 102,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 16.00 | 97,800 | 95,840 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 48.00 | 337,800 | 331,045 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 32.00 | 169,950 | 166,550 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |

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|--------------------------|-----|-----|------|--|--|--|--|
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 16.00 | 94,750 | 92,855 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 8.00 | 72,440 | 70,990 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – | 14' x 64' | 8.00 | 74,230 | 72,745 | .026 | .025 | .024 |

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|----------------------------|-----|-----|------|--|--|--|--|
| Center Unit | | | | | | | |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 8.00 | 41,800 | 40,960 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 32.00 | 178,740 | 175,165 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate Factor | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| | | Mile | | r Pricing | Factor (Per Month) | (Per Month) | Factor (Per Month) |
|-----------------------------|-----------|-------|--------|-----------|--------------------|-------------|--------------------|
| 2 Classrooms – Center Units | 28' x 70' | 16.00 | 98,420 | 95,450 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 8.00 | 79,730 | 78,135 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 8.00 | 80,330 | 78,720 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 8.00 | 43,820 | 42,940 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING
Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 16.00 | 82,220 | 80,570 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 16.00 | 86,120 | 84,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | 16.00 | 88,940 | 87,160 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| | | | | | | | |
|---------------------------|-----|-----|------|--|--|--|--|
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions.

SOUTHEAST REGION PRICING REGION PRICING

60’ Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12’ x 60’ | 16.00 | 87,880 | 86,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60’ Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions.

60’ Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12’ x 60’ | 16.00 | 92,330 | 90,480 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60’ Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

60’ Office Complex – Drawing #O60-3

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 16.00 | 85,140 | 83,435 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Open Area | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 8.00 | 39,190 | 38,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 8.00 | 38,630 | 37,855 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 16.00 | 89,120 | 87,335 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 32.00 | 185,640 | 181,920 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 8.00 | 47,330 | 46,380 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | incl | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 16.00 | 87,410 | 85,660 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 16.00 | 89,240 | 87,450 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 16.00 | 89,240 | 87,450 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 16.00 | 169,730 | 166,335 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 8.00 | 53,270 | 52,200 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 8.00 | 48,910 | 47,930 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 13.00 | 12.70 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 420 | 410 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 880 |
| 4' x 4' cork boards with aluminum frame. | Each | 425 | 415 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 93 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 40 | 39 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00 sqft | 5.85 sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 5.00 | 4.90 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 8.00 | 7.85 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 8.50 | 8.30 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 5.00 | 4.90 |
| Set-up | Per Module (LF) | 6.00sqft | 5.85 sqft |
| Furnish and Install New Tire | Each | 90 | 88 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1470 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 25 | 24.50 |
| 24" x 24" x 3" Concrete Pad | Each | 45 | 44 |

End of Southeast Region Pricing Schedule

CENTRAL REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 14.00 | 63,300 | 62,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 14.00 | 66,100 | 64,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 16.00 | 112,200 | 109,960 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 16.00 | 96,600 | 94,670 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 48.00 | 365,600 | 358,290 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 32.00 | 172,400 | 168,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |

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|--------------------------|-----|-----|------|--|--|--|--|
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 16.00 | 98,800 | 96,825 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 8.00 | 78,100 | 76,450 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – | 14' x 64' | 8.00 | 79,600 | 78,000 | .026 | .025 | .024 |

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|----------------------------|-----|-----|------|--|--|--|--|
| Center Unit | | | | | | | |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 8.00 | 44,000 | 43,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 32.00 | 182,200 | 178,560 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | 16.00 | 102,100 | 100,060 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 8.00 | 81,400 | 79,775 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 8.00 | 82,600 | 80,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 8.00 | 45,600 | 44,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 14.00 | 86,800 | 85,065 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 14.00 | 90,150 | 88,350 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------|----------|
|-------------|---------|----------|---------|-----|----------|----------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|----------------------------|-----------|---------------|---------|----------------|-------------------------------|-------------------------------|-------------------------------|
| 4 Offices with Restroom | 24' x 60' | 14.00 | 93,400 | 91,530 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 14.00 | 92,000 | 90,160 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 14.00 | 96,750 | 94,815 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 14.00 | 88,900 | 87,125 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Open Area | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 8.00 | 40,200 | 39,395 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 8.00 | 39,400 | 38,610 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
|--------------------|-----|-----|------|--|--|--|--|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 16.00 | 90,600 | 88,790 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 32.00 | 189,400 | 185,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 8.00 | 50,350 | 49,345 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | incl | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |

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|-------------------|-----|--|------|--|--|--|--|
| Suspended Ceiling | N/A | | incl | | | | |
|-------------------|-----|--|------|--|--|--|--|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 16.00 | 89,200 | 87,415 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 16.00 | 91,700 | 89,865 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 16.00 | 91,700 | 89,865 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII | N/A | | incl | | | | |

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|-------------------|-----|-----|------|--|--|--|--|
| Construction | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 16.00 | 171,250 | 167,825 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 8.00 | 55,200 | 54,090 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 8.00 | 51,300 | 50,270 | .045 | .035 | .030 |

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| OPTION (See Specs) | | | | | | | |
|----------------------------|-----|-----|------|--|--|--|--|
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 12.00 | 11.75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 400 | 375 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 880 |
| 4' x 4' cork boards with aluminum frame. | Each | 425 | 415 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 93 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 40 | 39 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00 sqft | 5.85sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 4.50 | 4.40 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 7.50 | 7.35 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 8.00 | 7.85 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 4.50 | 4.40 |
| Set-up | Per Module (LF) | 7.00 sqft | 6.85 sqft |
| Furnish and Install New Tire | Each | 80 | 78 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1470 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

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Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 25 | 24.50 |
| 24" x 24" x 3" Concrete Pad | Each | 45 | 44 |

End of Central Pricing Schedule

NORTHWEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 16.00 | 53,330 | 52,260 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (1) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 16.00 | 48,230 | 47,265 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (1) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 16.00 | 111,620 | 109,390 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 16.00 | 88,220 | 86,450 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 48.00 | 449,310 | 440,320 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Classroom Building – Drawing #NW-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 1 Classroom | 28' x 32' | 16.00 | 38,330 | 37,560 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |

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|-------------------------|-----|-----|------|--|--|--|
| Carpet – Classroom | N/A | N/A | Incl | | | |
| Carpet Tile - Classroom | N/A | N/A | Incl | | | |
| Vinyl Tile - Classroom | N/A | N/A | Incl | | | |
| Cove Base - Classroom | N/A | N/A | Incl | | | |
| Underlayment | N/A | N/A | Incl | | | |
| (1) Bard 8403-056 | N/A | N/A | Incl | | | |
| (1) Bard CS2000A | N/A | N/A | Incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classroom | 28' x 64' | 16.00 | 65,970 | 64,650 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Vinyl Tile – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classrooms | 42' x 64' | 24.00 | 98,470 | 96,500 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Vinyl Tile – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Classroom Building – Drawing #NW-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|-------------|--|--|--|
|-------------|-------------------|------------------------|-----------------|-------------|--|--|--|

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|---|-----------|-------|--------|--------|------|------|------|
| 2 Classrooms with Restrooms and Kitchen | 28' x 64' | 16.00 | 94,200 | 92,320 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Vinyl Tile – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Restrooms and Kitchen | N/A | N/A | Incl | | | | |
| Underlayment – Classrooms | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classrooms with Restrooms and Kitchen | 42' x 64' | 24.00 | 119,800 | 117,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Vinyl Tile – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Classrooms | N/A | N/A | Incl | | | | |
| Cove Base – Restrooms and Kitchen | N/A | N/A | Incl | | | | |
| Underlayment – Classrooms | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 32.00 | 261,630 | 256,540 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

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| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 16.00 | 100,630 | 98,620 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 8.00 | 49,920 | 48,920 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | 8.00 | 67,880 | 66,525 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Office | N/A | N/A | Incl | | | | |

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| | | | | | | | |
|----------------------|-----|-----|------|--|--|--|--|
| Carpet Tile – Office | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 8.00 | 47,890 | 46,930 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | Incl | | | | |
| Carpet – Offices | N/A | N/A | Incl | | | | |
| Carpet Tile – Offices | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 32.00 | 280,000 | 274,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (4) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center | 28' x 70' | 16.00 | 112,08 | 109,84 | .026 | .025 | .024 |

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| | | | | | | | |
|----------------------------|-----|-----|------|---|--|--|--|
| Units | | | 0 | 0 | | | |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | Incl | | | | |
| (2) Bard CS2000A | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 8.00 | 74,790 | 73,295 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 8.00 | 66,930 | 65,590 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Office | N/A | N/A | Incl | | | | |
| Carpet Tile – Office | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate | 24 Month Lease Rate | 36 Month Lease Rate |
|-------------|-------------------|------------------------|-----------------|--------------------|---------------------|---------------------|---------------------|
|-------------|-------------------|------------------------|-----------------|--------------------|---------------------|---------------------|---------------------|

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| | | Mile | | r Pricing | Factor (Per Month) | Factor (Per Month) | Factor (Per Month) |
|----------------------------|-----------|------|--------|-----------|--------------------|--------------------|--------------------|
| 2 Offices – Center Unit | 14' x 70' | 8.00 | 61,330 | 60,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | Incl | | | | |
| Carpet – Offices | N/A | N/A | Incl | | | | |
| Carpet Tile – Offices | N/A | N/A | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 16.00 | 78,880 | 77,300 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 16.00 | 86,730 | 84,970 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | 16.00 | 80,440 | 78,830 | .026 | .025 | .024 |

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| OPTIONS (See Specs) | | | | | | | |
|----------------------------|-----|-----|------|--|--|--|--|
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 16.00 | 83,890 | 82,220 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 16.00 | 87,940 | 86,200 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Offices and Open | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 16.00 | 81,330 | 79,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet – Open Area | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| (2) Vestibules | N/A | N/A | Incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 8.00 | 43,800 | 42,920 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 8.00 | 40,740 | 39,900 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | Incl | | | | |
| Carpet | N/A | N/A | Incl | | | | |
| 60' Clear Span | N/A | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 16.00 | 88,990 | 87,210 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 32.00 | 185,540 | 181,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 8.00 | 48,950 | 47,970 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | Incl | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 16.00 | 86,330 | 84,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 16.00 | 88,320 | 86,550 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 16.00 | 88,320 | 86,550 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 16.00 | 167,370 | 164,020 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 8.00 | 52,430 | 51,380 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 8.00 | 49,960 | 48,950 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | Incl | | | | |
| Mansard | N/A | N/A | Incl | | | | |
| Suspended Ceiling | N/A | | Incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 13.00 | 12,75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 450 | 440 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 880 |
| 4' x 4' cork boards with aluminum frame. | Each | 425 | 410 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 90 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 45 | 40 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00sqft | 5.75 sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 4.50 | 4.40 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 8.00 | 7.75 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 8.00 | 7.75 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 4.50 | 4.40 |
| Set-up | Per Module (LF) | 6.00sqft | 5.75sqft |
| Furnish and Install New Tire | Each | 100 | 95 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1450 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 25 | 23 |

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|-----------------------------|------|----|----|
| 24" x 24" x 3" Concrete Pad | Each | 45 | 43 |
|-----------------------------|------|----|----|

End Northwest Region Pricing

SOUTHWEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 16.00 | 63,300 | 62,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | Incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 16.00 | 66,100 | 64,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 16.00 | 112,200 | 109,960 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 16.00 | 96,600 | 94,670 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 48.00 | 365,600 | 358,290 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 32.00 | 172,400 | 168,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |

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|--------------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 16.00 | 98,800 | 96,820 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 8.00 | 78,100 | 76,540 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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|------------------------------------|-----------|------|--------|-------|------|------|------|
| Restrooms and Office – Center Unit | 14' x 64' | 8.00 | 79,600 | 78,00 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 8.00 | 44,000 | 43,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 32.00 | 182,200 | 178,560 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | 16.00 | 102,100 | 100,060 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 8.00 | 81,400 | 79,770 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 8.00 | 82,600 | 80,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 8.00 | 45,600 | 44,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 16.00 | 86,800 | 85,065 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 16.00 | 90,150 | 88,300 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------|----------|
|-------------|---------|----------|---------|-----|----------|----------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|----------------------------|-----------|---------------|---------|----------------|-------------------------------|-------------------------------|-------------------------------|
| 4 Offices with Restroom | 24' x 60' | 16.00 | 93,400 | 91,500 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 16.00 | 92,000 | 90,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 16.00 | 96,700 | 94,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 16.00 | 88,900 | 87,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Open Area | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 8.00 | 40,200 | 39,400 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 8.00 | 39,500 | 38,600 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 16.00 | 90,600 | 88,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 32.00 | 189,400 | 185,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 8.00 | 50,300 | 49,290 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | incl | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 16.00 | 89,200 | 87,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 16.00 | 91,700 | 89,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 16.00 | 91,700 | 89,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |

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|-------------------|-----|-----|------|--|--|--|--|
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 16.00 | 171,250 | 167,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 8.00 | 54,900 | 53,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 8.00 | 51,300 | 50,200 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |

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|----------------------------|-----|-----|------|--|--|--|
| R2 - Type RII Construction | N/A | | incl | | | |
| Frame and Framing | | | incl | | | |
| Mansard | N/A | N/A | incl | | | |
| Suspended Ceiling | N/A | | incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 12.00 | 11.75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 400 | 375 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 880 |
| 4' x 4' cork boards with aluminum frame. | Each | 425 | 415 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 93 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 40 | 39 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00 sqft | 5.85 sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 4.50 | 4.40 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 8.00 | 7.85 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 8.00 | 7.85 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 4.50 | 4.40 |
| Set-up | Per Module (LF) | 6.00 sqft | 5.85 sqft |
| Furnish and Install New Tire | Each | 90 | 85 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1450 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

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| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 24 | 22 |
| 24" x 24" x 3" Concrete Pad | Each | 44 | 40 |

End Southwest Region Pricing

WEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | 14.00 | 59,330 | 58,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | 14.00 | 64,100 | 62,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | 18.00 | 110,330 | 108,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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|--------------------|-----|-----|------|--|--|--|--|
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | 18.00 | 95,500 | 93,600 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Underlayment | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | 54.00 | 360,700 | 353,480 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #CA-1

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom (DSA) | 24' x 40' | 14.00 | 50,330 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | |
| Carpet Tile – Classroom | N/A | N/A | incl | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | |

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|------------------|-----|-----|------|--|--|--|
| (1) Bard CS2000A | N/A | N/A | incl | | | |
|------------------|-----|-----|------|--|--|--|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #CA-2

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom with Restroom (DSA) | 24' x 40' | 14.00 | 54,220 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | |
| Carpet Tile – Classroom | N/A | N/A | incl | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #CA-3

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom (HCD) | 28' x 40' | 18.00 | 62,720 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | |
| Carpet Tile – Classroom | N/A | N/A | incl | | | |
| 5/8" Type-X Gypsum | N/A | N/A | incl | | | |
| Wall Finish and Corners | N/A | N/A | incl | | | |
| 26-gauge Gutters and Downspouts (Field Installed) | N/A | N/A | incl | | | |
| (1) Bard 8403-056 | N/A | N/A | incl | | | |
| (1) Bard CS2000A | N/A | N/A | incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #CA-4

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|----------------|--|--|--|
| 2 Classrooms (HCD) | 24' x 60' | 14.00 | 72,300 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | |
| 5/8" Type-X Gypsum | N/A | N/A | incl | | | |
| Wall Finish and Corners | N/A | N/A | incl | | | |
| 26-gauge Gutters and | N/A | N/A | incl | | | |

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|------------------------------|-----|-----|------|--|--|--|
| Downspouts (Field Installed) | | | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | 36.00 | 170,440 | 167,030 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | 18.00 | 98,800 | 96,820 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | 9.00 | 77,200 | 75,650 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | 9.00 | 79,600 | 78,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | 9.00 | 45,200 | 44,300 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | 36.00 | 180,900 | 177,250 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (4) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (4) Bard 8403-056 | N/A | N/A | incl | | | | |
| (4) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | 18.00 | 102,100 | 100,050 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Classrooms | N/A | N/A | incl | | | | |
| Carpet Tile – Classrooms | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |
| (2) Bard 8403-056 | N/A | N/A | incl | | | | |
| (2) Bard CS2000A | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | 9.00 | 80,400 | 78,320 | .026 | .025 | .024 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | 9.00 | 80,200 | 78,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Office | N/A | N/A | incl | | | | |
| Carpet Tile – Office | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | 9.00 | 44,600 | 43,800 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Carpet – Offices | N/A | N/A | incl | | | | |
| Carpet Tile – Offices | N/A | N/A | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | 14.00 | 84,400 | 82,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | 14.00 | 88,900 | 87,100 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | 14.00 | 91,790 | 89,950 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | 14.00 | 91,000 | 89,150 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | 14.00 | 95,200 | 93,700 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Offices and Open | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | 14.00 | 86,900 | 85,120 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet – Open Area | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| (2) Vestibules | N/A | N/A | incl | | | | |
| (2) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | 7.00 | 39,900 | 39,000 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | 7.00 | 38,790 | 37,900 | .026 | .025 | .024 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | | incl | | | | |
| Carpet | N/A | N/A | incl | | | | |
| 60' Clear Span | N/A | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |
| (1) Heat Pump HVAC | N/A | N/A | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | 18.00 | 88,900 | 86,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | 36.00 | 185,400 | 181,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | 18.00 | 48,400 | 47,100 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | | incl | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | 18.00 | 87,200 | 85,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | 18.00 | 89,700 | 87,800 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII | N/A | | incl | | | | |

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|-------------------|-----|-----|------|--|--|--|--|
| Construction | | | | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | 18.00 | 88,900 | 87,600 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | 18.00 | 171,800 | 168,400 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | 18.00 | 53,200 | 52,100 | .045 | .035 | .030 |

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| | | | | | | | |
|----------------------------|-----|-----|------|--|--|--|--|
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | 18.00 | 49,300 | 48,200 | .045 | .035 | .030 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | | Incl | | | | |
| Frame and Framing | | | incl | | | | |
| Mansard | N/A | N/A | incl | | | | |
| Suspended Ceiling | N/A | | incl | | | | |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | 13.00 | 12.75 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | 500 | 470 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | 900 | 870 |
| 4' x 4' cork boards with aluminum frame. | Each | 400 | 380 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | 990 | 970 |
| Duplex or quad electrical receptacle | Each | 95 | 90 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | 45 | 42 |
| 100% Performance Bonds | % Purchase Price | 2% | 2% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|----------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | 6.00 sqft | 5.85 sqft |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | 5.00 | 4.90 |

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|--|--------------------------------------|-----------|-----------|
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | 8.00 | 7.85 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | 9.00 | 8.80 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | 5.00 | 4.90 |
| Set-up | Per Module (LF) | 6.00 sqft | 5.85 sqft |
| Furnish and Install New Tire | Each | 90 | 85 |
| Furnish and Install New Axle | Each | 450 | 440 |
| Furnish and Install New Hitch | Each | 1500 | 1450 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | 25 | 22 |
| 24" x 24" x 3" Concrete Pad | Each | 45 | 42 |

End West Region Pricing

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| Additional Option pricing: | <u>All Regions except Pacific NW</u> | | |
|--|--------------------------------------|--------------|---------------|
| Pricing Schedule: | | | |
| - | | | |
| <u>Building sizes:</u> (in addition to those listed on Forms, Section G) | | | |
| **dimensions are box sizes | | | |
| Prices for these models are building only prices | | | |
| 8x20 Mobile Office | | | \$ 15,330/ea |
| 8x24 Mobile Office | | | \$ 17,440/ea |
| 8x24 Mobile Office, (2) Rooms | | | \$ 18,230/ea |
| 10x28 Mobile Office, (2) Rooms | | | \$ 22,920/ea |
| 10x28 Mobile Office w/ HDCP RR | | | \$ 25,450/ea |
| 10x32 Mobile Office, (2) Rooms | | | \$ 24,990/ea |
| 10x32 Mobile Office, (2) Rooms & HDCP RR | | | \$ 27,120/ea |
| 10x40 Mobile Office, (2) Rooms | | | \$ 28,220/ea |
| 10x40 Mobile Office, (2) Rooms & HDCP RR | | | \$ 29,780/ea |
| 12x40 Mobile Office, (2) Rooms | | | \$ 31,560/ea |
| 12x40 Mobile Office, (2) Rooms & HDCP RR | | | \$ 32,740/ea |
| 12x60 Mobile Office, (3) Rooms | | | \$ 36,870/ea |
| 12x60 Mobile Office, (3) Rooms & HDCP RR | | | \$ 39,440/ea |
| 36x60 Modular, (6) Offices, HDCP RR | | | \$ 93,650/ea |
| 36x60 Modular, (6) Offices (2) HDCP RR | | | \$ 96,870/ea |
| 36x60 Modular, Open floor plan | | | \$ 88,980/ea |
| 48x60 Modular, Open floor plan | | | \$ 109,890/ea |
| 72x60 Modular, Open floor plan | | | \$ 184,670/ea |
| Multi-wide modulars: | | | |
| 14x64 left hand module | | | \$ 39,870/ea |
| 14x64 right hand module | | | \$ 39,870/ea |
| 14x64 center module | | | \$ 37,880/ea |
| Restroom fixture option for modules: | | | |
| Price per fixture added to module | | | \$ 750/ea |
| (per fixture: toilet, sink, partition, water heater, etc.) | | | |
| <u>Delivery:</u> per mile rate outside base delivery area listed on Form G | | | |
| 8 wide building | | \$ 7.50/mile | |
| 10 wide building | | \$ 7.75/mile | |
| 12/14 wide building/module | \$ 8.00/mile/module section | | |
| <u>Installation & Set up charges:</u> | | | |
| 8 wide building | | \$650 | |
| 10 wide building | | \$850 | |
| 12/14 wide building | | \$1,250 | |
| Multi-wide buildings | | \$ 3.90/sqft | |

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| | | | |
|--|--|-------------------------|---------------|
| based upon temporary foundation, includes materials. | | | |
| <u>Foundations:</u> Permanent concrete foundation | | | |
| | | | |
| 8 wide buildings | | \$ 6,500/ea | |
| 10 wide buildings | | \$ 7,250/ea | |
| 12 wide buildings | | \$ 8,500/ea | |
| Multi-wide buildings | | \$ 8,650/ea module | |
| | | | |
| <u>Tie-downs:</u> | | | |
| | | | |
| 8 wide buildings | | | \$1,100 |
| 10 wide buildings | | | \$1,250 |
| 12 wide buildings | | | \$1,450 |
| Multi-wide buildings | | \$ 1,250/ea module | |
| | | | |
| <u>Utility Development:</u> | | | |
| - | | | |
| Pricing for site utility extensions and connections to be based upon using a unit price book (UPB) The UPB is the current edition of RSMEANS facilities construction cost data and associated supplements and city cost indexes. Overhead and Profit coefficient added to RS Means Cost Data to be 10% overhead & 10% Profit for a coefficient of 1.2. | | | |
| | | | |
| <u>Skirting:</u> | | | |
| | | | |
| Wood skirting | | | \$ 12.50/ft |
| Metal skirting | | | \$ 17.00/ft |
| (based upon 28" average height) | | | |
| | | | |
| <u>Ventilation & Access assemblies:</u> | | | |
| | | | |
| On grade/above grade | | \$ included w/ skirting | |
| Sub-grade | | | \$ 500/module |
| | | | |
| <u>Shade Structures:</u> | | | |
| | | | |
| Wood Framed | | | \$ 30.00/sqft |
| Steel Framed | | | \$ 45.00/sqft |
| | | | |
| <u>Preparing existing facilities for relocation:</u> | | | |
| - | | | |
| 8 wide buildings | | | \$650 |
| 10 wide buildings | | | \$850 |
| 12 wide buildings | | | \$1,250 |
| Multi wide buildings | | \$ 4.50/sqft | |
| | | | |
| <u>Relocation of existing buildings:</u> | | | |
| (includes transport within 25 mile radius, escort vehicles, transport permits) | | | |

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| | | | |
|--|------------------------|--------------|--|
| | | | |
| 8 wide buildings | | \$1,200 | |
| 10 wide buildings | | \$1,500 | |
| 12 wide buildings | | \$1,900 | |
| Multi wide buildings | | \$ 6.00/sqft | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| <u>Site work:</u> | | | |
| | | | |
| Pricing for site work to be based upon using a unit price book (UPB) The UPB is the current edition of RSMEANS facilities construction cost data and associated supplements and city cost indexes. Overhead and Profit coefficient added to RS Means Cost Data to be 10% overhead & 10% Profit for a coefficient of 1.2. | | | |
| | | | |
| <u>Performance & Payment Bonds:</u> | | | |
| | | | |
| Available for 2% of total contract amount. | | | |
| - | | | |
| <u>Extended Warranty:</u> | | | |
| - | | | |
| Available for a fee of 4% of original contract amount, annually. Minimum cost \$ 500/year. | | | |
| | | | |
| <u>Operating Leases:</u> | | | |
| - | | | |
| Based upon purchase price of building and length of lease as follows: | | | |
| | | | |
| 12 month lease: | purchase price x .0342 | | |
| 24 month lease: | purchase price x .0304 | | |
| 36 month lease: | purchase price x .0276 | | |
| 48 month lease: | purchase price x .0228 | | |
| 60 month lease: | purchase price x .0209 | | |
| | | | |
| | | | |
| <u>Purchase financing:</u> | | | |
| | | | |
| Is available via third party funding sources. Municipal tax free rates subject to transaction size, current interest rates and credit rating of agency. All purchase financing NNN, with any applicable taxes, insurance and maintenance by lessee. | | | |
| | | | |
| <u>Engineering, design and drawings:</u> | | | |

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| | | | |
|---|--|--|-----------|
| - | | | |
| Hourly rates are as follows: | | | |
| Clerical | | | \$ 30/hr |
| Drafting | | | \$ 50/hr |
| Design manager | | | \$ 75/hr |
| Engineer | | | \$ 150/hr |
| | | | |
| <u>Delivery Time:</u> | | | |
| Typical delivery time is 75-90 days ARO. | | | |
| | | | |
| <u>Other Work:</u> | | | |
| | | | |
| Pricing for other work to be based upon using a unit price book (UPB) The UPB is the current edition of RSMEANS facilities construction cost data and associated supplements and city cost indexes. Overhead and Profit coefficient added to RS Means Cost Data to be 10% overhead & 10% Profit for a coefficient of 1.2. | | | |
| | | | |
| Code Changes: Any code changes that occur during this term that affect any aspect of the base cost structure and outside Moderns control may be passed along to AEPA with supporting documentation outlining the code change and impact. | | | |
| | | | |
| <u>3/0x6/8 Exterior Door with light/pull</u> | | | 1500 |
| | | | |
| <u>1/8" VC Tile flooring</u> | | | |
| 28x32 classroom | | | 2600 |
| 28x64 classroom | | | 4800 |
| | | | |
| <u>PT Pony wall foundation w/ kickers</u> | | | |
| 28x32 classroom | | | 990 |
| 28x64 classroom | | | 1700 |
| | | | |
| <u>Interior walls:</u> | | | |
| tackwall finish | | | 65/lft |
| vinyl wrapped sheetrock finish | | | 56/lft |
| Tape, texture & paint finish | | | 75/lft |
| | | | |
| | | | |
| <u>Alum Porch/Ramp covers:</u> | | | |
| | | | |
| Std cover, connect to building | | | 35/sqft |
| Free standing cover | | | 40/sqft |
| | | | |
| <u>Wood Porch/Ramp covers:</u> | | | |
| | | | |
| Std cover, connect to building | | | 32/sqft |
| Free Standing cover | | | 36/sqft |

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| | | | |
|--|--|--|--|
| | | | |
| <u>Used Buildings Inventory:</u> | | | |
| | | | |
| Used buildings will be available to AEPA members subject to availability. Pricing will be based upon new building pricing and then discounted based upon age and condition of building. Modern will grade the building per the following schedule. | | | |
| "A" condition/age, discounted 5% | | | |
| "B" condition/age, discounted 10% | | | |
| "C" condition/age, discounted 15% | | | |
| "D" condition/age, discounted 20% | | | |

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Discount and Pricing Schedule – Modular Genius, Inc.

KPN BID FORM G.1: DISCOUNT AND PRICING SCHEDULE

PORTABLE AND MODULAR BUILDINGS

NAME OF BIDDER MODULAR GENIUS, INC.

- G.1. INSTRUCTIONS:** This form is two (2) pages long. The bidder must complete this form, sign it at the bottom, save it as a PDF document, title it *Your Company Name Pricing G.1.*, and place it in Folder B, along with the other documents pertaining to Pricing and Floor Plans.
- G.2. PRICING SCHEDULE:** The pricing schedule is provided as Part IV of this IFB, in a fillable PDF format. Directions are included in that document for completing it, labeling it *Your Company Name Pricing Schedule*, and placing in Folder B.
- G.2.1.** Use the **Specifications** provided as Addenda to this IFB to develop the pricing schedule. Report any exceptions or alternates on Form F.2., provided in this document.
- G.3. FLOOR PLANS:** The bidder is required to supply company floor plans used in developing the pricing schedules. The floor plans are labeled according to corresponding pricing tables in Part IV. Most floor plans are consistent across all geographic regions, except where noted for the Northwest and West Regions. The description appears in the pricing schedule. The bidder’s company name must appear on each floor plan and the corresponding drawing number. Scan the floor plans into a single PDF document, label it *Your Company Name Floor Plans*, and place it in Folder B. Indicate with an “X” below which floor plans you are submitting.

| | Classrooms | | Classrooms | | Classrooms | | Offices | | Dormitories |
|--------|------------------------|--------|-------------------|---|------------|---|---------|---|-------------|
| x | C-1 | x | S64-1 | x | S70-1 | x | 0-1 | x | D42-1 |
| x | C-2 | x | S64-2 | x | S70-2 | x | 0-2 | x | D42-2 |
| x | C-3 | x | S64-3 | x | S70-3 | x | 0-3 | x | D42-3 |
| x | C-4 | x | S64-4 | x | S70-4 | x | 060-1 | x | D42-4 |
| x | C-5 | x | S64-5 | x | S70-5 | x | 060-2 | x | D42-5 |
| NO BID | NW-1 Northwest only | NO BID | CA-1 West only | | | X | 060-3 | X | D42-6 |
| NO BID | NW-2 Northwest only | NO BID | CA-2 West only | | | X | 060-4 | X | D42-7 |
| NO BID | NW-3 Northwest only | NO BID | CA-3 West only | | | | 060-5 | X | D42-8 |
| NO BID | NW-4 Northwest only | NO BID | CA-4 West only | | | | | X | D42-9 |
| NO BID | NW-5 Northwest only | NO BID | | | | | | | |

- G.4. WARRANTIES, ADDITIONAL SERVICES OR INCIDENTAL PRICE SCHEDULE.** Create an Excel document identifying any and all extended warranties, additional or incidental services, products, equipment and/or supplies, providing the name and detailed description of each item; RS Means or other costing method data, if applicable, broken down into the seven regions identified on Form C.2., as applicable;



Keystone Purchasing Network

Invitation For Bid (IFB)

#KPN-201202-01 – **Portable and Modular Buildings**

PART IV: PRICING SCHEDULE DOCUMENTS

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IV. Instructions: In addition to completing the Bid Forms provided in Part III of this IFB, the bidder must complete a pricing schedule for each region and attach proposed floor plans for each specification bid in in Part IV.

Note: A minimum of thirty-two (32) specifications are included for each of the seven (7) regions, which are identical across the regions. The West Region includes four (4) additional unique specifications, a total of 36 for that region, and the Northwest includes five (5) additional unique specifications, for a total of 37 specifications.

A bid lacking this completed form and the requested floor plans will be considered nonresponsive and subject to rejection. It is understood that not all bidders may bid every region, and therefore KPN reserves the right to make multiple awards if it is in the best interests of its membership.

Bidders are reminded to follow the instructions on Form G, Part III of this IFB, for scanning and organizing the floor plans requested under this bid.

IV.A. Pricing Guidelines

IV.A.1. **Administration Fee.** Bidders are reminded that the KPN administrative fee is to be built into the overall price offered to KPN members. It may not be assessed separately to purchasing members.

IV.A.2. **Specifications.** Bidders are directed to download and refer to the specifications documents provided as Addenda to this bid. Each document may have multiple worksheets. These documents are:

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- (1) Approved Manufacturers (listed by region)
- (2) Door and Hardware Schedules (for all regions)
- (3) Single, Double and Four-Classroom Specifications for (for all regions)
- (4) Single and Double Classroom Specifications (Northwest Region only)
- (5) Single and Double Classroom Specifications for California (West Region only)
- (6) 64' Classroom Complex Specifications (all regions)
- (7) 70' Classroom Complex Specifications (all regions)
- (8) 60' Office Specifications (all regions)
- (9) 60' Office Specifications (all regions)
- (10) 42' Dormitory Specifications (all regions)

- IV.A.3. **Alternates and Exceptions.** The various materials and products identified in the specifications by name or description are stated to establish a standard of quality and of cost for bid for proposal purposes. Refer to Part I §I.J.20 "Standard of Quality." Proposed exceptions or alternates to specifications are allowed but KPN reserves the right to reject them. The burden is on the bidder to provide evidence that a proposed alternate meets or exceeds the KPN specified named product as described in §I.J.20.f.(2). Identify any items that are proposed as alternates or exceptions with detailed descriptions. Create a PDF of such a document and place it in Folder B, titled **Your Company Name Exceptions to Specifications.**
- IV.A.4. **Pricing Schedule Format.** This document is created as a Microsoft Word Document. Bidders must perform a "Save As" command and save it to their computers BEFORE entering data. Once saved, begin filling it in, **saving frequently.** Aside from the "Bidder Name" line on page 3, all entries are made in Tables. It is understood that page breaks may waver depending on the type of computer and version of Word used. **Bidders are advised to place this document on a flash drive and test it on another computer before submitting the bid.**

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KPN Bidder Checklist Page

Bidder MODULAR GENIUS, INC.

Refer to the grouping of states by region on Form C.2., Part III of this IFB. This bidder is submitting price schedules for the following regions (place an "X" in the space provided for each region):

| | Region |
|--------|---------------|
| X | Northeast |
| X | Mid-Atlantic |
| X | South East |
| X | Central |
| No bid | Northwest |
| X | Southwest |
| No bid | West |

Placing an "X" in the appropriate spaces below, indicate which floor plans this bidder is submitting. See instructions for submitting floor plans on Form G, Part III. The building descriptions are provided in the each corresponding table in the regional price schedules that follow. Except where indicated, floor plans are used in all regions.

| | Classrooms | | Classrooms | | Classrooms | | Offices | | Dormitories |
|--------|-------------------------------|--------|--------------------------|---|-------------------|---|----------------|---|--------------------|
| X | C-1 | X | S64-1 | X | S70-1 | X | 0-1 | X | D42-1 |
| X | C-2 | X | S64-2 | X | S70-2 | X | 0-2 | X | D42-2 |
| X | C-3 | X | S64-3 | X | S70-3 | X | 0-3 | X | D42-3 |
| X | C-4 | X | S64-4 | X | S70-4 | X | 060-1 | X | D42-4 |
| X | C-5 | X | S64-5 | X | S70-5 | X | 060-2 | X | D42-5 |
| No bid | NW-1 <i>Northwest only</i> | No bid | CA-1 <i>West only</i> | | | X | 060-3 | X | D42-6 |
| No bid | NW-2 <i>Northwest only</i> | No bid | CA-2 <i>West only</i> | | | X | 060-4 | X | D42-7 |
| No bid | NW-3 <i>Northwest only</i> | No bid | CA-3 <i>West only</i> | | | X | 060-5 | X | D42-8 |
| No bid | NW-4 <i>Northwest only</i> | No bid | CA-4 <i>West only</i> | | | | | X | D42-9 |
| No bid | NW-5 <i>Northwest only</i> | | | | | | | | |

NORTHEAST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | \$5 | \$57,198 | \$54,711 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$884 | \$846 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,018 | \$974 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,065 | \$2,932 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | \$5 | \$53,994 | \$51,646 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,570 | \$1,502 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$837 | \$801 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,904 | \$2,778 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | \$5 | \$106,198 | \$101,581 | 0.0811 | 0.0405 | 0.0270 |

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| OPTIONS (See Specs) | | | | | | | |
|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,984 | \$1,898 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$2,191 | \$2,096 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | \$5 | \$91,857 | \$87,864 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,261 | \$4,076 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,880 | \$1,799 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$5,664 | \$5,418 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | \$5 | \$298,181 | \$285,217 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$14,950 | \$14,300 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$6,406 | \$6,127 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,063 | \$1,016 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,291 | \$6,017 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N?A | \$19,815 | \$18,953 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$6,176 | \$5,907 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$4,583 | \$4,384 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate Factor | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|

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| | | Mile | | Pricing | Factor (Per Month) | (Per Month) | Factor (Per Month) |
|----------------------------|-----------|------|-----------|-----------|-----------------------|-------------|-----------------------|
| 4 Classrooms – End Units | 56' x 64' | \$5 | \$188,053 | \$179,876 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$8,073 | \$7,722 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,534 | \$3,380 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$5,595 | \$5,352 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$12,081 | \$11,556 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | \$5 | \$90,917 | \$86,964 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,037 | \$3,861 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,695 | \$1,621 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$2,726 | \$2,607 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$2,858 | \$2,734 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | \$5 | \$77,970 | \$74,580 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | \$5 | \$68,764 | \$65,775 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | \$5 | \$52,147 | \$49,880 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$1,248 | \$1,194 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | \$5 | \$195,985 | \$187,464 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$9,971 | \$9,537 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,881 | \$3,713 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$6,135 | \$5,869 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | | | 0.0811 | 0.0405 | 0.0270 |

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| | | | | | | | |
|--------------------|-----|-----|----------|----------|--------|--------|--------|
| | | | \$13,214 | \$12,639 | | | |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | \$5 | \$94,451 | \$90,344 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,875 | \$1,793 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,002 | \$2,871 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | \$5 | \$80,055 | \$76,574 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | \$5 | \$70,355 | \$67,296 | 0.0811 | 0.0405 | 0.0270 |

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| OPTIONS (See Specs) | | | | | | | |
|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,484 | \$1,419 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$2,047 | \$1,958 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | \$5 | \$54,180 | \$51,824 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$868 | \$831 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | \$5 | \$77,617 | \$74,242 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | \$5 | \$86,771 | \$82,998 | 0.0811 | 0.0405 | 0.0270 |

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| OPTIONS (See Specs) | | | | | | | |
|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| Carpet – Offices and Open | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | \$5 | \$87,909 | \$84,087 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,369 | \$1,309 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | \$5 | \$88,663 | \$84,808 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms | (2) 12' x | \$5 | | | 0.0811 | 0.0405 | 0.0270 |

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|----------------------------|-----|-----|----------|----------|--------|--------|--------|
| – End Units | 60' | | \$97,794 | \$93,542 | | | |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | \$725 | \$693 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | \$5 | \$82,171 | \$78,598 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Open Area | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| (2) Vestibules | N/A | N?A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | \$5 | \$34,792 | \$33,279 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | \$5 | \$33,211 | \$31,767 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | \$5 | \$127,457 | \$121,915 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,614 | \$3,457 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,636 | \$1,565 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,369 | \$6,092 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | \$5 | \$223,707 | \$213,981 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$7,485 | \$7,160 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$3,600 | \$3,443 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$12,740 | \$12,186 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | \$5 | \$57,482 | \$54,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,988 | \$1,902 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | \$5 | \$105,607 | \$101,015 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | \$5 | \$193,007 | \$184,615 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |

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|-------------------|-----|-----|---------|---------|--------|--------|--------|
| Suspended Ceiling | N/A | N?A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |
|-------------------|-----|-----|---------|---------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | \$5 | \$189,557 | \$181,315 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Northeast Region Pricing

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | \$5 | \$278,107 | \$266,015 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | \$5 | \$91,982 | \$87,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |

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|-------------------|-----|-----|---------|---------|--------|--------|--------|
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | \$5 | \$56,907 | \$54,432 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHEAST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | \$13.80 | \$13.20 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | \$448.50 | \$429.00 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | \$615.25 | \$588.50 |
| 4' x 4' cork boards with aluminum frame. | Each | \$149.50 | \$143.00 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | \$1,564.00 | \$1,496.00 |
| Duplex or quad electrical receptacle | Each | \$3.45 | \$3.30 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | \$8.05 | \$7.70 |
| 100% Performance Bonds | % Purchase Price | 2% | 1.5% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | \$1,442.79 | \$1,380.06 |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. | Per Mile | \$7.00 | \$6.00 |

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|--|-----------------------|------------|------------|
| Assume shipping height of 14'6" or less. | (per 14' wide module) | | |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | \$6.00 | \$5.00 |
| Set-up | Per Module (LF) | \$1,697.40 | \$1,623.60 |
| Furnish and Install New Tire | Each | \$75.00 | \$70.00 |
| Furnish and Install New Axle | Each | \$800.00 | \$700.00 |
| Furnish and Install New Hitch | Each | \$300.00 | \$250.00 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | \$17.25 | \$16.50 |
| 24" x 24" x 3" Concrete Pad | Each | \$28.75 | \$27.50 |

End of Northeast Pricing Schedule

MID-ATLANTIC REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | \$5 | \$57,198 | \$54,711 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$884 | \$846 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,018 | \$974 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,065 | \$2,932 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | \$5 | \$53,99 | \$51,64 | 0.0811 | 0.0405 | 0.0270 |

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|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,570 | \$1,502 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$837 | \$801 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,904 | \$2,778 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | \$5 | \$106,198 | \$101,581 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,984 | \$1,898 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$2,191 | \$2,096 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | \$5 | \$91,857 | \$87,864 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,261 | \$4,076 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,880 | \$1,799 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$5,664 | \$5,418 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | \$5 | \$298,181 | \$285,217 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$14,950 | \$14,300 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$6,406 | \$6,127 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,063 | \$1,016 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,291 | \$6,017 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$19,815 | \$18,953 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$6,176 | \$5,907 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$4,583 | \$4,384 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | \$5 | \$188,053 | \$179,876 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$8,073 | \$7,722 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,534 | \$3,380 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$5,595 | \$5,352 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$12,081 | \$11,556 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | \$5 | \$90,917 | \$86,964 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,037 | \$3,861 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,695 | \$1,621 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$2,726 | \$2,607 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,858 | \$2,734 | 0.0811 | 0.0405 | 0.0270 |

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|--------------------|-----|-----|---------|---------|--------|--------|--------|
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | \$5 | \$77,970 | \$74,580 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | \$5 | \$68,764 | \$65,775 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | \$5 | \$52,147 | \$49,880 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,248 | \$1,194 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |

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|--------------------|-----|-----|---------|---------|--------|--------|--------|
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | \$5 | \$195,985 | \$187,464 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$9,971 | \$9,537 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,881 | \$3,713 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$6,135 | \$5,869 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$13,214 | \$12,639 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | \$5 | \$94,451 | \$90,344 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,875 | \$1,793 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,002 | \$2,871 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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70' Classroom Complex – Drawing #S70-3

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | \$5 | \$80,055 | \$76,574 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | \$5 | \$70,355 | \$67,296 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,484 | \$1,419 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$2,047 | \$1,958 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | \$5 | \$54,180 | \$51,824 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$868 | \$831 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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Office Building – Drawing #O-1

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | \$5 | \$77,617 | \$74,242 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | \$5 | \$86,771 | \$82,998 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | \$5 | \$87,909 | \$84,087 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,369 | \$1,309 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|

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| | | | | Pricing | (Per Month) | | (Per Month) |
|----------------------------|---------------|-----|----------|----------|-------------|--------|-------------|
| 4 Offices – End Units | (2) 12' x 60' | \$5 | \$88,663 | \$84,808 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | \$5 | \$97,794 | \$93,542 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | \$725 | \$693 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | \$5 | \$82,171 | \$78,598 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Open Area | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| (2) Vestibules | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | \$5 | \$34,792 | \$33,279 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | \$5 | \$33,211 | \$31,767 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | \$5 | \$127,457 | \$121,915 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,614 | \$3,457 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,636 | \$1,565 | 0.0811 | 0.0405 | 0.0270 |

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|-------------------|-----|-----|---------|---------|--------|--------|--------|
| Suspended Ceiling | N/A | N/A | \$6,369 | \$6,092 | 0.0811 | 0.0405 | 0.0270 |
|-------------------|-----|-----|---------|---------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | \$5 | \$223,707 | \$213,981 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$7,485 | \$7,160 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$3,600 | \$3,443 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$12,740 | \$12,186 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | \$5 | \$57,482 | \$54,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,988 | \$1,902 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | \$5 | \$105,607 | \$101,015 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |

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|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | \$5 | \$193,007 | \$184,615 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | \$5 | \$189,557 | \$181,315 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's | 28' x 42' | \$5 | | | 0.0811 | 0.0405 | 0.0270 |

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|----------------------------|-----|-----|-----------|-----------|--------|--------|--------|
| Restrooms – Center Units | | | \$278,107 | \$266,015 | | | |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | \$5 | \$91,982 | \$87,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | \$5 | \$56,907 | \$54,432 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

MID-ATLANTIC PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | \$13.80 | \$13.20 |

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|--|------------------|------------|------------|
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | \$448.50 | \$429.00 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | \$615.25 | \$588.50 |
| 4' x 4' cork boards with aluminum frame. | Each | \$149.50 | \$143.00 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | \$1,564.00 | \$1,496.00 |
| Duplex or quad electrical receptacle | Each | \$3.45 | \$3.30 |
| 2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or above suspended ceiling | Each | \$8.05 | \$7.70 |
| 100% Performance Bonds | % Purchase Price | 2% | 1.5% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | \$1,442.79 | \$1,380.06 |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | \$7.00 | \$6.00 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | \$6.00 | \$5.00 |
| Set-up | Per Module (LF) | \$1,697.40 | \$1,623.60 |
| Furnish and Install New Tire | Each | \$75.00 | \$70.00 |
| Furnish and Install New Axle | Each | \$800.00 | \$700.00 |
| Furnish and Install New Hitch | Each | \$300.00 | \$250.00 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | \$17.25 | \$16.50 |
| 24" x 24" x 3" Concrete Pad | Each | \$28.75 | \$27.50 |

End of Mid-Atlantic Pricing Schedule

SOUTHEAST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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|----------------------------|-----------|-----|----------|----------|--------|--------|--------|
| 1 Classroom with Restroom | 24' x 38' | \$5 | \$57,198 | \$54,711 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$884 | \$846 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,018 | \$974 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,065 | \$2,932 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | \$5 | \$53,994 | \$51,646 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,570 | \$1,502 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$837 | \$801 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,904 | \$2,778 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | \$5 | \$106,198 | \$101,581 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,984 | \$1,898 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$2,191 | \$2,096 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | \$5 | \$91,857 | \$87,864 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,261 | \$4,076 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$1,622 | \$1,551 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,880 | \$1,799 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$5,664 | \$5,418 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | \$5 | \$298,181 | \$285,217 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$14,950 | \$14,300 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$6,406 | \$6,127 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,063 | \$1,016 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,291 | \$6,017 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$19,815 | \$18,953 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$6,176 | \$5,907 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$4,583 | \$4,384 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | \$5 | \$188,053 | \$179,876 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$8,073 | \$7,722 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,534 | \$3,380 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$5,595 | \$5,352 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | | \$11,556 | 0.0811 | 0.0405 | 0.0270 |

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| | | | \$12,081 | | | | |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | \$5 | \$90,917 | \$86,964 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,037 | \$3,861 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,695 | \$1,621 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$2,726 | \$2,607 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,858 | \$2,734 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | \$5 | \$77,970 | \$74,580 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | \$5 | \$68,764 | \$65,775 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0811 | 0.0405 | 0.0270 |

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| | | | | | | | |
|----------------------|-----|-----|---------|---------|--------|--------|--------|
| Carpet – Office | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | \$5 | \$52,147 | \$49,880 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$1,248 | \$1,194 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$1,388 | \$1,328 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,903 | \$1,821 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,025 | \$2,893 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | \$5 | \$195,985 | \$187,464 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$9,971 | \$9,537 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$3,881 | \$3,713 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$6,135 | \$5,869 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$13,214 | \$12,639 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate Factor | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|----------------------------|---------------------|

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| | | Mile | | r Pricing | Factor (Per Month) | (Per Month) | Factor (Per Month) |
|-----------------------------|-----------|------|----------|-----------|--------------------|-------------|--------------------|
| 2 Classrooms – Center Units | 28' x 70' | \$5 | \$94,451 | \$90,344 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$1,875 | \$1,793 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,002 | \$2,871 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,607 | \$6,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | \$5 | \$80,055 | \$76,574 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | \$5 | \$70,355 | \$67,296 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,484 | \$1,419 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$2,047 | \$1,958 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | \$5 | \$54,180 | \$51,824 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$2,496 | \$2,387 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$868 | \$831 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING
Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | \$5 | \$77,617 | \$74,242 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | \$5 | \$86,771 | \$82,998 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,432 | \$1,370 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor | 24 Month Lease Rate Factor | 36 Month Lease Rate Factor |
|-------------|-------------------|------------------------|-----------------|--------------------|----------------------------|----------------------------|----------------------------|
|-------------|-------------------|------------------------|-----------------|--------------------|----------------------------|----------------------------|----------------------------|

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| | | | | Pricing | (Per Month) | (Per Month) | (Per Month) |
|----------------------------|-----------|-----|----------|----------|-------------|-------------|-------------|
| 4 Offices with Restroom | 24' x 60' | \$5 | \$87,909 | \$84,087 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,369 | \$1,309 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | \$5 | \$88,663 | \$84,808 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | \$5 | \$97,794 | \$93,542 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | \$725 | \$693 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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SOUTHEAST REGION PRICING
60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | \$5 | \$82,171 | \$78,598 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Open Area | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$4,025 | \$3,850 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| (2) Vestibules | N/A | N/A | \$4,842 | \$4,631 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,449 | \$1,386 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | \$5 | \$34,792 | \$33,279 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | \$5 | \$33,211 | \$31,767 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$3,812 | \$3,647 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0811 | 0.0405 | 0.0270 |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | \$5 | \$127,457 | \$121,915 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,614 | \$3,457 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,636 | \$1,565 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,369 | \$6,092 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | \$5 | \$223,707 | \$213,981 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$7,485 | \$7,160 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$3,600 | \$3,443 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$12,740 | \$12,186 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | \$5 | \$57,482 | \$54,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,988 | \$1,902 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |

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| | | | | | | | |
|-------------------|-----|-----|---------|---------|--------|--------|--------|
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |
|-------------------|-----|-----|---------|---------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING
42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | \$5 | \$105,607 | \$101,015 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | \$5 | \$193,007 | \$184,615 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | \$5 | \$189,557 | \$181,315 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |

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|-------------------|-----|-----|---------|---------|--------|--------|--------|
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | \$5 | \$278,107 | \$266,015 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$6,370 | \$6,093 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | \$5 | \$91,982 | \$87,982 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | \$5 | \$56,907 | \$54,432 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |

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|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$2,999 | \$2,869 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHEAST REGION PRICING
Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | \$13.80 | \$13.20 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | \$448.50 | \$429.00 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | \$615.25 | \$588.50 |
| 4' x 4' cork boards with aluminum frame. | Each | \$149.50 | \$143.00 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | \$1,564.00 | \$1,496.00 |
| Duplex or quad electrical receptacle | Each | \$3.45 | \$3.30 |
| 2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or above suspended ceiling | Each | \$8.05 | \$7.70 |
| 100% Performance Bonds | % Purchase Price | 2% | 1.5% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | \$1,442.79 | \$1,380.06 |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | \$7.00 | \$6.00 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | \$6.00 | \$5.00 |
| Set-up | Per Module (LF) | \$1,697.40 | \$1,623.60 |
| Furnish and Install New Tire | Each | \$75.00 | \$70.00 |
| Furnish and Install New Axle | Each | \$800.00 | \$700.00 |
| Furnish and Install New Hitch | Each | \$300.00 | \$250.00 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

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| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | \$17.25 | \$16.50 |
| 24" x 24" x 3" Concrete Pad | Each | \$28.75 | \$27.50 |

End of Southeast Region Pricing Schedule

CENTRAL REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | \$5 | \$58,690 | \$56,203 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,622 | \$1,551 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$884 | \$846 | 0.0789 | 0.0395 | 0.0263 |
| Underlayment | N/A | N/A | \$1,018 | \$974 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$3,065 | \$2,932 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0789 | 0.0395 | 0.0263 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0789 | 0.0395 | 0.0263 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | \$5 | \$55,402 | \$53,055 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,570 | \$1,502 | 0.0789 | 0.0395 | 0.0263 |
| Carpet | N/A | N/A | \$837 | \$801 | 0.0789 | 0.0395 | 0.0263 |
| Underlayment | N/A | N/A | \$966 | \$924 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$2,904 | \$2,778 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$707 | \$677 | 0.0789 | 0.0395 | 0.0263 |
| (1) Bard 8403-056 | N/A | N/A | \$477 | \$457 | 0.0789 | 0.0395 | 0.0263 |
| (1) Bard CS2000A | N/A | N/A | \$765 | \$732 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|

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| | | Mile | | Pricing | Factor (Per Month) | Factor (Per Month) | Factor (Per Month) |
|-----------------------------|-----------|------|-----------|-----------|-----------------------|-----------------------|-----------------------|
| 2 Classrooms with Restrooms | 28' x 70' | \$5 | \$108,968 | \$104,351 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$1,984 | \$1,898 | 0.0789 | 0.0395 | 0.0263 |
| Underlayment | N/A | N/A | \$2,191 | \$2,096 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,607 | \$6,320 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | \$5 | \$94,254 | \$90,260 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,261 | \$4,076 | 0.0789 | 0.0395 | 0.0263 |
| Carpet | N/A | N/A | \$1,622 | \$1,551 | 0.0789 | 0.0395 | 0.0263 |
| Underlayment | N/A | N/A | \$1,880 | \$1,799 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$5,664 | \$5,418 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,334 | \$1,276 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | \$5 | \$305,960 | \$292,995 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$14,950 | \$14,300 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$6,406 | \$6,127 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,063 | \$1,016 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$6,291 | \$6,017 | 0.0789 | 0.0395 | 0.0263 |
| (4) Heat Pump HVAC | N/A | N?A | \$19,815 | \$18,953 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard 8403-056 | N/A | N/A | \$6,176 | \$5,907 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard CS2000A | N/A | N/A | \$4,583 | \$4,384 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL REGION PRICING

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64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | \$5 | \$192,958 | \$184,782 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$8,073 | \$7,722 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$3,534 | \$3,380 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Classrooms | N/A | N/A | \$5,595 | \$5,352 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$12,081 | \$11,556 | 0.0789 | 0.0395 | 0.0263 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | \$5 | \$93,288 | \$89,336 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,037 | \$3,861 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$1,695 | \$1,621 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Classrooms | N/A | N/A | \$2,797 | \$2,678 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$2,858 | \$2,734 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | \$5 | \$80,004 | \$76,614 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |

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|--------------------|-----|-----|---------|---------|--------|--------|--------|
| Suspended Ceiling | N/A | N?A | \$3,025 | \$2,893 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | \$5 | \$70,558 | \$67,568 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,018 | \$1,931 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Office | N/A | N/A | \$1,388 | \$1,328 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Office | N/A | N/A | \$1,953 | \$1,870 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$3,025 | \$2,893 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | \$5 | \$53,507 | \$51,240 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$1,248 | \$1,194 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Offices | N/A | N/A | \$1,388 | \$1,328 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Offices | N/A | N/A | \$1,953 | \$1,870 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$3,025 | \$2,893 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | \$5 | \$201,098 | \$192,577 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |

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|--------------------------|-----|-----|----------|----------|--------|--------|--------|
| Frame and Framing | N/A | N/A | \$9,971 | \$9,537 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$3,881 | \$3,713 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Classrooms | N/A | N/A | \$6,295 | \$6,029 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$713 | \$682 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | | | | | |
| | | N?A | \$13,214 | \$12,639 | 0.0789 | 0.0395 | 0.0263 |
| (4) Heat Pump HVAC | N/A | N/A | \$2,760 | \$2,640 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard 8403-056 | N/A | N/A | \$1,898 | \$1,815 | 0.0789 | 0.0395 | 0.0263 |
| (4) Bard CS2000A | N/A | N/A | \$3,059 | \$2,926 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | \$5 | \$96,915 | \$92,808 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,985 | \$4,769 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Classrooms | N/A | N/A | \$1,875 | \$1,793 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,080 | \$2,949 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$357 | \$341 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,607 | \$6,320 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,380 | \$1,320 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard 8403-056 | N/A | N/A | \$955 | \$913 | 0.0789 | 0.0395 | 0.0263 |
| (2) Bard CS2000A | N/A | N/A | \$1,530 | \$1,463 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | \$5 | \$82,143 | \$78,663 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$3,306 | \$3,163 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------|----------|
|-------------|---------|----------|---------|-----|----------|----------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|------------------------------------|-----------|---------------|----------|----------------|-------------------------------|-------------------------------|-------------------------------|
| Restrooms and Office – Center Unit | 14' x 70' | \$5 | \$72,190 | \$69,131 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$2,496 | \$2,387 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Office | N/A | N/A | \$1,484 | \$1,419 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Office | N/A | N/A | \$2,100 | \$2,011 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | \$5 | \$55,593 | \$53,238 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | \$2,496 | \$2,387 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Offices | N/A | N/A | \$868 | \$831 | 0.0789 | 0.0395 | 0.0263 |
| Carpet Tile – Offices | N/A | N/A | \$1,469 | \$1,407 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$178 | \$171 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$3,306 | \$3,163 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$690 | \$660 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | \$5 | \$79,642 | \$76,267 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per | Regular Pricing | KPN Member | 12 Month Lease Rate | 24 Month Lease Rate | 36 Month Lease Rate |
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|
|-------------|-------------------|-------------------|-----------------|------------|---------------------|---------------------|---------------------|

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| | | Mile | | r Pricing | Factor (Per Month) | Factor (Per Month) | Factor (Per Month) |
|----------------------------|-----------|------|----------|-----------|--------------------|--------------------|--------------------|
| 2 Offices with Restroom | 24' x 60' | \$5 | \$89,035 | \$85,262 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,432 | \$1,370 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | \$5 | \$90,203 | \$86,381 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,369 | \$1,309 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | \$5 | \$90,976 | \$87,121 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| 60' Clear Span | N/A | N/A | \$4,130 | \$3,955 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month Lease | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------------|----------|
|-------------|---------|----------|---------|-----|----------|----------------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|--------------------------------------|---------------|---------------|-----------|----------------|-------------------------------|-------------------------|-------------------------------|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | \$5 | \$100,345 | \$96,093 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | \$725 | \$693 | 0.0789 | 0.0395 | 0.0263 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Offices and Open | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| 60' Clear Span | N/A | N/A | \$4,130 | \$3,955 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$995 | \$952 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | \$5 | \$84,315 | \$80,742 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| Frame and Framing | N/A | N/A | \$3,812 | \$3,647 | 0.0789 | 0.0395 | 0.0263 |
| Carpet – Open Area | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |
| 60' Clear Span | N/A | N/A | \$4,130 | \$3,955 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0789 | 0.0395 | 0.0263 |
| (2) Vestibules | N/A | N/A | \$4,842 | \$4,631 | 0.0789 | 0.0395 | 0.0263 |
| (2) Heat Pump HVAC | N/A | N/A | \$1,449 | \$1,386 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | \$5 | \$35,700 | \$34,187 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0789 | 0.0395 | 0.0263 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0789 | 0.0395 | 0.0263 |
| 60' Clear Span | N/A | N/A | \$3,912 | \$3,746 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0789 | 0.0395 | 0.0263 |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | \$5 | \$34,077 | \$32,633 | 0.0789 | 0.0395 | 0.0263 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$1,909 | \$1,826 | 0.0789 | 0.0395 | 0.0263 |
| Carpet | N/A | N/A | \$713 | \$682 | 0.0789 | 0.0395 | 0.0263 |
| 60' Clear Span | N/A | N/A | \$3,912 | \$3,746 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$305 | \$292 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$2,421 | \$2,316 | 0.0789 | 0.0395 | 0.0263 |
| (1) Heat Pump HVAC | N/A | N/A | \$500 | \$479 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | \$5 | \$130,782 | \$125,240 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,614 | \$3,457 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,636 | \$1,565 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$6,369 | \$6,092 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | \$5 | \$229,543 | \$219,817 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$7,485 | \$7,160 | 0.0789 | 0.0395 | 0.0263 |

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|-------------------|-----|-----|----------|----------|--------|--------|--------|
| Mansard | N/A | N/A | \$3,600 | \$3,443 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$12,740 | \$12,186 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | \$5 | \$58,981 | \$56,482 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,988 | \$1,902 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$2,999 | \$2,869 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | \$5 | \$108,362 | \$103,770 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,370 | \$6,093 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | \$5 | \$198,042 | \$189,650 | 0.0789 | 0.0395 | 0.0263 |

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| | | | | | | | |
|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,370 | \$6,093 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | \$5 | \$194,502 | \$186,260 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,370 | \$6,093 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | \$5 | \$285,362 | \$273,270 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$3,979 | \$3,806 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$1,801 | \$1,723 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N?A | \$6,370 | \$6,093 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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|-----------------------------------|-----------|-----|----------|----------|--------|--------|--------|
| Kitchen and Laundry – Center Unit | 14' x 42' | \$5 | \$94,381 | \$90,382 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | \$5 | \$58,391 | \$55,917 | 0.0789 | 0.0395 | 0.0263 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$1,990 | \$1,903 | 0.0789 | 0.0395 | 0.0263 |
| Mansard | N/A | N/A | \$909 | \$869 | 0.0789 | 0.0395 | 0.0263 |
| Suspended Ceiling | N/A | N/A | \$2,999 | \$2,869 | 0.0789 | 0.0395 | 0.0263 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

CENTRAL PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | \$13.80 | \$13.20 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | \$448.50 | \$429.00 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | \$615.25 | \$588.50 |
| 4' x 4' cork boards with aluminum frame. | Each | \$149.50 | \$143.00 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | \$1,564.00 | \$1,496.00 |
| Duplex or quad electrical receptacle | Each | \$3.45 | \$3.30 |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | \$8.05 | \$7.70 |
| 100% Performance Bonds | % Purchase Price | 2% | 1.5% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|------------------------------------|--------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | \$1,442.79 | \$1,380.06 |

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|--|--------------------------------------|------------|------------|
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14’6” or less. | Per Mile (per 12’ wide module) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14’6” or less. | Per Mile (per 14’ wide module) | \$7.00 | \$6.00 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | \$6.00 | \$5.00 |
| Set-up | Per Module (LF) | \$1,697.40 | \$1,623.60 |
| Furnish and Install New Tire | Each | \$75.00 | \$70.00 |
| Furnish and Install New Axle | Each | \$800.00 | \$700.00 |
| Furnish and Install New Hitch | Each | \$300.00 | \$250.00 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24” x 24” x 1” ABS Pad | Each | \$17.25 | \$16.50 |
| 24” x 24” x 3” Concrete Pad | Each | \$28.75 | \$27.50 |

End of Central Pricing Schedule

NORTHWEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24’ x 38’ | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------|----------|
|-------------|---------|----------|---------|-----|----------|----------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|----------------------------|-----------|---------------|---------|----------------|-------------------------------|-------------------------------|-------------------------------|
| 1 Classroom | 24' x 38' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING
Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Classroom Building – Drawing #NW-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 1 Classroom | 28' x 32' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classroom | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile - Classroom | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Vinyl Tile - Classroom | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base - Classroom | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classroom | 28' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Vinyl Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classrooms | 42' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Vinyl Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Classroom Building – Drawing #NW-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classrooms with Restrooms and Kitchen | 28' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Vinyl Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Restrooms and Kitchen | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #NW-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|-------------|--|--|--|
| 2 Classrooms with Restrooms and Kitchen | 42' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|-----------------------------------|-----|--------|--------|--------|--------|--------|--------|
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Vinyl Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Cove Base – Restrooms and Kitchen | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

ORTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|--------------------|-----|--------|--------|--------|--------|--------|--------|
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|--------------------|-----|--------|--------|--------|--------|--------|--------|
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
|--------------------|-----|--------|--------|--------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Vestibule | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Open Area | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|--------------------|-----|--------|--------|--------|--------|--------|--------|
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |

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|----------------------------|-----|--------|--------|--------|--------|--------|--------|
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Type R2 Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor |
|-------------|-------------------|------------------------|-----------------|--------------------|----------------------------|--|----------------------------|
| | | | | | | | |

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| | | | | Pricing | (Per Month) | | (Per Month) |
|---|----------|--------|--------|---------|-------------|--------|-------------|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

NORTHWEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | No bid | No bid |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | No bid | No bid |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | No bid | No bid |
| 4' x 4' cork boards with aluminum frame. | Each | No bid | No bid |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | No bid | No bid |
| Duplex or quad electrical receptacle | Each | No bid | No bid |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | No bid | No bid |
| 100% Performance Bonds | % Purchase Price | No bid | No bid |

Relocation of Existing Factory Built Buildings

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 Portable and Modular Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | No bid | No bid |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | No bid | No bid |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14’6” or less. | Per Mile (per 12’ wide module) | No bid | No bid |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14’6” or less. | Per Mile (per 14’ wide module) | No bid | No bid |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | No bid | No bid |
| Set-up | Per Module (LF) | No bid | No bid |
| Furnish and Install New Tire | Each | No bid | No bid |
| Furnish and Install New Axle | Each | No bid | No bid |
| Furnish and Install New Hitch | Each | No bid | No bid |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24” x 24” x 1” ABS Pad | Each | No bid | No bid |
| 24” x 24” x 3” Concrete Pad | Each | No bid | No bid |

End Northwest Region Pricing

SOUTHWEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24’ x 38’ | \$5 | \$52,339 | \$50,063 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,518 | \$4,322 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$768 | \$735 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$771 | \$737 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$759 | \$726 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$483 | \$462 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$759 | \$726 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36” finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | \$5 | \$46,478 | \$44,458 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$4,323 | \$4,135 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$1,027 | \$982 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$739 | \$707 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard 8403-056 | N/A | N/A | \$483 | \$462 | 0.0811 | 0.0405 | 0.0270 |
| (1) Bard CS2000A | N/A | N/A | \$759 | \$726 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | \$5 | \$87,602 | \$83,794 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$7,533 | \$7,205 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$2,528 | \$2,418 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,662 | \$1,590 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,518 | \$1,452 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | \$5 | \$73,250 | \$70,066 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$7,169 | \$6,857 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$2,014 | \$1,926 | 0.0811 | 0.0405 | 0.0270 |
| Underlayment | N/A | N/A | \$1,426 | \$1,364 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |

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| | | | | | | | |
|------------------|-----|-----|---------|---------|--------|--------|--------|
| (2) Bard CS2000A | N/A | N/A | \$1,518 | \$1,452 | 0.0811 | 0.0405 | 0.0270 |
|------------------|-----|-----|---------|---------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | \$5 | \$257,103 | \$245,925 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$22,307 | \$21,337 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$7,452 | \$7,128 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$708 | \$678 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$8,150 | \$7,796 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$1,932 | \$1,848 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | \$5 | \$149,022 | \$142,542 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$15,810 | \$15,123 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$4,421 | \$4,228 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$6,481 | \$6,200 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,104 | \$1,056 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$4,278 | \$4,092 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,932 | \$1,848 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,036 | \$2,904 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center | 28' x 64' | \$5 | \$73,471 | \$70,277 | 0.0811 | 0.0405 | 0.0270 |

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| Units | | | | | | | |
|----------------------------|-----|-----|---------|---------|--------|--------|--------|
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$7,905 | \$7,561 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$2,093 | \$2,002 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,123 | \$2,988 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$552 | \$528 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,518 | \$1,452 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | \$5 | \$72,496 | \$69,344 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,953 | \$3,781 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$276 | \$264 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | \$5 | \$63,296 | \$60,544 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,953 | \$3,781 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,624 | \$1,553 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$276 | \$264 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| | | | | | | | |

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|----------------------------|-----------|-----------|-----|----------|----------|--------|--------|
| 2 Offices – Center Unit | 14' x 64' | 14' x 64' | \$5 | \$40,296 | \$38,544 | 0.0811 | 0.0405 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | | N/A | N/A | \$3,953 | \$3,781 | 0.0811 | 0.0405 |
| Carpet – Offices | N/A | N/A | N/A | \$1,090 | \$1,043 | 0.0811 | 0.0405 |
| Carpet Tile – Offices | N/A | N/A | N/A | \$1,605 | \$1,536 | 0.0811 | 0.0405 |
| Mansard | N/A | N/A | N/A | \$276 | \$264 | 0.0811 | 0.0405 |
| Suspended Ceiling | N/A | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 |
| (1) Heat Pump HVAC | N/A | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 70' | \$5 | \$160,853 | \$153,859 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$15,681 | \$15,000 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$4,835 | \$4,624 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$7,089 | \$6,780 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$1,099 | \$1,052 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$4,899 | \$4,686 | 0.0811 | 0.0405 | 0.0270 |
| (4) Heat Pump HVAC | N/A | N/A | \$4,278 | \$4,092 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard 8403-056 | N/A | N/A | \$1,932 | \$1,848 | 0.0811 | 0.0405 | 0.0270 |
| (4) Bard CS2000A | N/A | N/A | \$3,036 | \$2,904 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | \$5 | \$79,552 | \$76,094 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$7,841 | \$7,500 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Classrooms | N/A | N/A | \$2,297 | \$2,197 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Classrooms | N/A | N/A | \$3,424 | \$3,275 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$2,450 | \$2,343 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard 8403-056 | N/A | N/A | \$966 | \$924 | 0.0811 | 0.0405 | 0.0270 |
| (2) Bard CS2000A | N/A | N/A | \$1,518 | \$1,452 | 0.0811 | 0.0405 | 0.0270 |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | \$5 | \$77,427 | \$74,061 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,920 | \$3,750 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$282 | \$270 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$275 | \$263 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | \$5 | \$68,227 | \$65,261 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,920 | \$3,750 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Office | N/A | N/A | \$1,972 | \$1,887 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Office | N/A | N/A | \$2,536 | \$2,426 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$275 | \$263 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1,225 | \$1,172 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | \$5 | \$44,077 | \$42,161 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,920 | \$3,750 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices | N/A | N/A | \$1,144 | \$1,095 | 0.0811 | 0.0405 | 0.0270 |
| Carpet Tile – Offices | N/A | N/A | \$1,708 | \$1,634 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$275 | \$263 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1,225 | \$1,172 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | \$5 | \$69,653 | \$66,625 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet | N/A | N/A | \$1,496 | \$1,431 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | \$5 | \$78,853 | \$75,425 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,496 | \$1,431 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | \$5 | \$81,153 | \$77,625 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Carpet – Offices and Open | N/A | N/A | \$1,496 | \$1,431 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | \$5 | \$78,853 | \$75,425 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$2,289 | \$2,189 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$6,923 | \$6,622 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,655 | \$1,583 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$5,750 | \$5,500 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$476 | \$455 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | \$5 | \$90,353 | \$86,425 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (1) Vestibule | N/A | N/A | \$2,289 | \$2,189 | 0.0811 | 0.0405 | 0.0270 |
| Frame and Framing | N/A | N/A | \$6,923 | \$6,622 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Offices and Open | N/A | N/A | \$1,891 | \$1,808 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$5,750 | \$5,500 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$476 | \$455 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,139 | \$2,046 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | \$5 | \$73,103 | \$69,925 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| (2) Vestibules | N/A | N/A | \$2,289 | \$2,189 | 0.0811 | 0.0405 | 0.0270 |

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|--------------------|-----|-----|---------|---------|--------|--------|--------|
| Frame and Framing | N/A | N/A | \$6,923 | \$6,622 | 0.0811 | 0.0405 | 0.0270 |
| Carpet – Open Area | N/A | N/A | \$1,655 | \$1,583 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$5,750 | \$5,500 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$476 | \$455 | 0.0811 | 0.0405 | 0.0270 |
| (2) Vestibules | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (2) Heat Pump HVAC | N/A | N/A | \$2,289 | \$2,189 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | \$5 | \$36,552 | \$34,962 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,462 | \$3,311 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$827 | \$791 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$5,750 | \$5,500 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$244 | \$233 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | \$5 | \$31,952 | \$30,562 | 0.0811 | 0.0405 | 0.0270 |
| OPTIONS (See Specs) | | | | | | | |
| Frame and Framing | N/A | N/A | \$3,462 | \$3,311 | 0.0811 | 0.0405 | 0.0270 |
| Carpet | N/A | N/A | \$827 | \$791 | 0.0811 | 0.0405 | 0.0270 |
| 60' Clear Span | N/A | N/A | \$5,750 | \$5,500 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$244 | \$233 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |
| (1) Heat Pump HVAC | N/A | N/A | \$1,070 | \$1,023 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x | \$5 | | | 0.0811 | 0.0405 | 0.0270 |

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| | | | | | | | |
|----------------------------|-----|-----|----------|----------|--------|--------|--------|
| | 42' | | \$96,407 | \$92,215 | | | |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | \$5 | \$68,457 | \$65,481 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | \$5 | \$47,132 | \$45,082 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| Type R2 Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$2,911 | \$2,784 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$275 | \$263 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor |
|-------------|-------------------|------------------------|-----------------|--------------------|----------------------------|--|----------------------------|
|-------------|-------------------|------------------------|-----------------|--------------------|----------------------------|--|----------------------------|

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| | | | | Pricing | (Per Month) | | (Per Month) |
|--|-----------|-----|----------|----------|-------------|--------|-------------|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | \$5 | \$81,457 | \$77,915 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | \$5 | \$122,857 | \$117,515 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | \$5 | \$121,707 | \$116,415 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N?A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | \$5 | \$179,207 | \$171,415 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$5,821 | \$5,568 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$550 | \$526 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | \$5 | \$73,582 | \$70,382 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$2,911 | \$2,784 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$275 | \$263 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | \$5 | \$50,582 | \$48,382 | 0.0811 | 0.0405 | 0.0270 |
| OPTION (See Specs) | | | | | | | |
| R2 - Type RII Construction | N/A | N/A | No Bid | No Bid | No Bid | No Bid | No Bid |
| Frame and Framing | | N/A | \$2,911 | \$2,784 | 0.0811 | 0.0405 | 0.0270 |
| Mansard | N/A | N/A | \$276 | \$264 | 0.0811 | 0.0405 | 0.0270 |
| Suspended Ceiling | N/A | N/A | \$1 | \$1 | 0.0811 | 0.0405 | 0.0270 |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

SOUTHWEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | \$13.80 | \$13.20 |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | \$690.00 | \$660.00 |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | \$575.00 | \$550.00 |
| 4' x 4' cork boards with aluminum frame. | Each | \$149.50 | \$143.00 |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | \$1,564.00 | \$1,496.00 |
| Duplex or quad electrical receptacle | Each | \$5.75 | \$5.50 |
| 2" x 4" or 4" x 4" junction box with 3/4" EMT to below finished floor or above suspended ceiling | Each | \$9.20 | \$8.80 |
| 100% Performance Bonds | % Purchase Price | 2% | 1.5% |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|--------------------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | \$1,442.79 | \$1,380.06 |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | \$6.00 | \$5.00 |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | \$6.00 | |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | \$7.00 | \$5.00 |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | \$6.00 | |
| Set-up | Per Module (LF) | \$1,698.40 | \$1,623.60 |
| Furnish and Install New Tire | Each | \$75.00 | \$70.00 |
| Furnish and Install New Axle | Each | \$800.00 | \$700.00 |
| Furnish and Install New Hitch | Each | \$300.00 | \$250.00 |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | \$17.25 | \$16.50 |
| 24" x 24" x 3" Concrete Pad | Each | \$28.75 | \$27.50 |

End Southwest Region Pricing

WEST REGION PRICING

Classroom Building – Drawing #C-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom with Restroom | 24' x 38' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 1 Classroom | 24' x 38' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #C-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms with Restrooms | 28' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|--------------------|-----|--------|--------|--------|--------|--------|--------|
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms | 28' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Underlayment | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #C-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms with Restrooms | 84' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #CA-1

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom (DSA) | 24' x 40' | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classroom | N/A | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid |

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|------------------|-----|--------|--------|--------|--------|--------|
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid |
|------------------|-----|--------|--------|--------|--------|--------|

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #CA-2

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom with Restroom (DSA) | 24' x 40' | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classroom | N/A | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Classroom Building – Drawing #CA-3

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|----------------|--|--|--|
| 1 Classroom (HCD) | 28' x 40' | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classroom | N/A | No bid | No bid | No bid | No bid | No bid |
| 5/8" Type-X Gypsum | N/A | No bid | No bid | No bid | No bid | No bid |
| Wall Finish and Corners | N/A | No bid | No bid | No bid | No bid | No bid |
| 26-gauge Gutters and Downspouts (Field Installed) | N/A | No bid | No bid | No bid | No bid | No bid |
| (1) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid |
| (1) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Classroom Building – Drawing #CA-4

| Description | Overall Dimension | Delivery Cost Per Mile | Purchase Price | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|----------------|--|--|--|
| 2 Classrooms (HCD) | 24' x 60' | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid |
| 5/8" Type-X Gypsum | N/A | No bid | No bid | No bid | No bid | No bid |
| Wall Finish and Corners | N/A | No bid | No bid | No bid | No bid | No bid |
| 26-gauge Gutters and | N/A | No bid | No bid | No bid | No bid | No bid |

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|------------------------------|-----|--------|--------|--------|--------|--------|
| Downspouts (Field Installed) | | | | | | |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

64' Classroom Complex – Drawing #S64-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Classrooms – End Units | 56' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

64' Classroom Complex – Drawing #S64-3

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| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

64' Classroom Complex – Drawing #S64-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 64' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

70' Classroom Complex – Drawing #S70-1

| Description | Overall | Delivery | Regular | KPN | 12 Month | 24 Month Lease | 36 Month |
|-------------|---------|----------|---------|-----|----------|----------------|----------|
|-------------|---------|----------|---------|-----|----------|----------------|----------|

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| | Dimension | Cost Per Mile | Pricing | Member Pricing | Lease Rate Factor (Per Month) | Rate Factor (Per Month) | Lease Rate Factor (Per Month) |
|----------------------------|-----------|---------------|---------|----------------|-------------------------------|-------------------------|-------------------------------|
| 4 Classrooms – End Units | 56' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (4) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Classrooms – Center Units | 28' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Classrooms | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard 8403-056 | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Bard CS2000A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

70' Classroom Complex – Drawing #S70-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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70' Classroom Complex – Drawing #S70-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Restrooms and Office – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Office | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

70' Classroom Complex – Drawing #S70-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 14' x 70' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet Tile – Offices | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Office Building – Drawing #O-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices with Restroom | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

Office Building – Drawing #O-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restroom | 24' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

60' Office Complex – Drawing #O60-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

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60' Office Complex – Drawing #O60-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Offices with Restrooms – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Vestibule | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Offices and Open | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

60' Office Complex – Drawing #O60-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – End Units | (2) 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet – Open Area | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Vestibules | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (2) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Offices – Center Unit | 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

60' Office Complex – Drawing #O60-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Open Office – Center Unit | 12' x 60' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTIONS (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Carpet | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| 60' Clear Span | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| (1) Heat Pump HVAC | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-1

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms – End Units | (2) 14 x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-2

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 4 Bedrooms and 2 Living Areas – End Units | (2) 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-3

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|----------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Bedrooms – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| Type R2 Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-4

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms and 1 Living Area – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-5

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Women's Restroom and 1 Living Area – Center Units | 28 x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

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|-------------------|-----|--------|--------|--------|--------|--------|--------|
| Construction | | | | | | | |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-6

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's Restroom and 1 Living Area – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

42' Dormitory Complex – Drawing #D42-7

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|--|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Men's and Women's Restrooms – Center Units | 28' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-8

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|-----------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| Kitchen and Laundry – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |

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| | | | | | | | |
|----------------------------|-----|--------|--------|--------|--------|--------|--------|
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

42' Dormitory Complex – Drawing #D42-9

| Description | Overall Dimension | Delivery Cost Per Mile | Regular Pricing | KPN Member Pricing | 12 Month Lease Rate Factor (Per Month) | 24 Month Lease Rate Factor (Per Month) | 36 Month Lease Rate Factor (Per Month) |
|---------------------------------------|-------------------|------------------------|-----------------|--------------------|--|--|--|
| 2 Center Bedrooms (ADA) – Center Unit | 14' x 42' | No bid | No bid | No bid | No bid | No bid | No bid |
| OPTION (See Specs) | | No bid | No bid | No bid | No bid | No bid | No bid |
| R2 - Type RII Construction | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Frame and Framing | | No bid | No bid | No bid | No bid | No bid | No bid |
| Mansard | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| Suspended Ceiling | N/A | No bid | No bid | No bid | No bid | No bid | No bid |

NOTE: All Purchase Prices and Lease Rates quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions.

WEST REGION PRICING

Unit Pricing Options

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|--|------------------|-----------------|--------------------|
| 5" commercial, seamless gutters or 3" x 4" downspouts | Per LF | No bid | No bid |
| 12" deep x 10' wide aluminum coat hook assembly with plastic hooks | Each | No bid | No bid |
| 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. | Each | No bid | No bid |
| 4' x 4' cork boards with aluminum frame. | Each | No bid | No bid |
| 3' x 5' closet with wire shelving at 72" AFF. | Each | No bid | No bid |
| Duplex or quad electrical receptacle | Each | No bid | No bid |
| 2" x 4" or 4" x 4" junction box with ¾" EMT to below finished floor or above suspended ceiling | Each | No bid | No bid |
| 100% Performance Bonds | % Purchase Price | No bid | No bid |

Relocation of Existing Factory Built Buildings

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|---|----------------------|-----------------|--------------------|
| Dismantle and Prepare for Shipping | Per Module | No bid | No bid |
| Delivery – Transport Company Travel to Existing Job Site. | Per Mile (per truck) | No bid | No bid |

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| | | | |
|--|--------------------------------------|--------|--------|
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 12' wide module) | No bid | No bid |
| Delivery – Transport from Existing Job Site to New Job Site. Assume shipping height of 14'6" or less. | Per Mile (per 14' wide module) | No bid | No bid |
| Delivery – Transport Company Return Travel from New Job Site | Per Mile (per module) | No bid | No bid |
| Set-up | Per Module (LF) | No bid | No bid |
| Furnish and Install New Tire | Each | No bid | No bid |
| Furnish and Install New Axle | Each | No bid | No bid |
| Furnish and Install New Hitch | Each | No bid | No bid |

NOTE: Set-up Purchase Prices quoted above must include the costs to block, level, seam, seal, anchor and skirt at local Prevailing Wage Rates. Assume 36" finished floor height and dry site conditions. Purchase Pricing provide above does not include additional material costs for replacement of exterior siding, interior or exterior trim or other repairs and associated materials costs as may be applicable.

Temporary Foundations

| Description | Unit Pricing | Regular Pricing | KPN Member Pricing |
|-----------------------------|--------------|-----------------|--------------------|
| 24" x 24" x 1" ABS Pad | Each | No bid | No bid |
| 24" x 24" x 3" Concrete Pad | Each | No bid | No bid |

End West Region Pricing

Modular Genius, Inc. Standard Lease Warranty

18. Warranties: Lessor warrants to the Lessee that all materials and equipment used for the construction of the building, under this agreement, will be of good quality and new unless otherwise required or permitted by the Contract Documents, and free from defects for a period of one (1) year from date of completion of Lessor's work. During the warranty period, Lessor shall have the first right to repair or replace all defective work or parts of the construction and/or installation of the Building. Lessor's warranty excludes remedy for damage or defect caused by modifications not executed by Lessor, abuse, improper or insufficient maintenance, improper operation, normal though excessive use, or use of the Building for a purpose for which it was not intended or other misuse. Lessor shall have no liability whatsoever for any consequential or incidental damages, costs or expenses arising from the Building or any other factor, except for the warranty specifically provided herein, Lessor disclaims any and all warranties.

After the initial one (1) year warranty period noted above, LESSEE ACKNOWLEDGES AND AGREES THAT LESSOR HAS MADE NO WARRANTIES OR REPRESENTATIONS, EITHER EXPRESS OR IMPLIED, RELATING TO ANY OF THE MATTERS CONTAINED IN THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION, THE CONDITION OF THE PROPERTY, ITS MERCHANTABILITY OR ITS FITNESS FOR ANY PARTICULAR PURPOSE.

Standard Delivery & Installation Warranty

12. Warranty: Seller warrants to the Buyer that all materials and equipment incorporated in the installation of the building, under this agreement, will be of good quality and new unless otherwise required or permitted by this Agreement, and free from defects for a period of one (1) year from date of completion of Seller's Work. During the warranty period, Seller shall repair or replace all defective parts used in the installation of the Building which are covered under Seller's warranty, excluding maintenance items such as light bulbs, fuses, breakers, and HVAC filters. Seller's warranty excludes liability for failures resulting from or cause by modifications not performed by Seller, abuse, improper or insufficient maintenance, improper operation, normal though excessive use, or use of the Building for a purpose for which it was not intended or other misuse. Seller shall have no liability whatsoever for any consequential or incidental damages, costs or expenses arising from the Building or any other factor, except for the warranty specifically provided herein. To the fullest extent permitted by applicable laws, Seller disclaims any and all warranties.

Award Notice
 Contract No. GSS13703-MODULAR
 Portable and Modular Buildings

MODULAR
GENIUS INC.

Keystone
 Purchasing
 Network
 KPN Bib #KPN-
 201202-01
 6-Mar-12

| Item | Manufacture / Make | Base Warranty Period | Extended Warranty Period - Regular | Extended Warranty Period - KPN Member | Notes |
|---|---|---------------------------------|------------------------------------|---|---|
| Building Manufactures Standard Warranty (Structure) | Bldg. - Manufactured Structures, Mark Line, Mobile Modular Express, Whitley, Design Space, Palomar, Phoenix Modular | 1-year from date of completion | N/A | Various from manufacturer | Call for extended warrnaty quote. |
| Building Installer Standard Warranty (Structure) | Modualr Genius Inc. and it's vendors | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | See attached Modular Genius Sale and Lease Warranties |
| Floor Covering (Carpet) | Shaw, "Associate" 24 oz., 100% solution dyed nylon, broadloom carpet with Teklok backing | 10-year from date of completion | N/A | N/A | Carpeting must be a minimum 24 oz. commercial grade, nylon, level loop with a 10-year warranty from the manufacturer. |

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| | | | | | |
|-----------------------------------|---|---------------------------------|-----|---|--|
| Floor Covering (Carpet) | Shaw, "Associate" 24 oz., "Captive", 100% solution dyed nylon, 24" x 24" carpet tile with Ecoworx backing | 10-year from date of completion | N/A | N/A | Carpeting must be a minimum 24 oz. commercial grade, nylon, level loop with a 10-year warranty from the manufacturer. |
| Floor Covering (VCT) | Armstrong, Excelon Imperial | 10-year from date of completion | N/A | N/A | |
| Floor Covering (Vinyl Roll Goods) | Better Life Technologies, "Coin Pattern" | 10-year from date of completion | N/A | N/A | |
| Cove Base | Roppe, 4" x .0125" Type TV thermoplastic vinyl | 10-year from date of completion | N/A | N/A | |
| Exterior Siding | 5/16" Hardipanel® | 10-year from date of completion | N/A | N/A | |
| Roof Membrane | Mule Hide Products, .045 mil black EPDM Rubber | 10-year from date of completion | N/A | N/A | Requires 10-year minum |
| Windows | Per bid specs | 5-year from date of completion | N/A | N/A | 48" x 48" vinyl frame, horizontal sliding windows with insect screens and low-E, double insulated glass per classroom. |
| Exterior Doors | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Exterior Door Hardware | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Interior Doors | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |

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| | | | | | |
|------------------------------|---|--------------------------------|-----|---|--|
| Interior Door Hardware | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Electrical Panel(s) | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Lights | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| HVAC | BARD or Marvair, per bid specs | 5-year parts and 1-year labor. | N/A | N/A | |
| Thermostat | BARD or Marvair, per bid specs | 5-year parts and 1-year labor. | N/A | N/A | |
| Ceiling Tile | Certanteed, 2' x 4' "Baroque" accoustical | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Ceilign Grid | Chicago Metallic, "Snap Grid™ 200" 15/16" exposed ceiling grid | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Diffusers | Hart and Cooley, Model FPD 24" x 24", 4-way directional diffusers | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Carbon Dioxide Sensor | Bard 8403-056 CO2 sensor | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |
| Energy Management Controller | Bard CS2000A | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | |

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| | | | | | |
|----------------|---------------|--------------------------------|-----|---|--|
| Markerboard | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | Factory standard, 4' x 12' porcelain on steel white board with aluminum frame and map rail with (4) hooks. |
| Tackboard | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | Factory standard, 4' x 4' cork boards with aluminum frame. |
| Storage Closet | Per bid specs | 1-year from date of completion | N/A | 1-year extension from date of completion, at 2% of building | 3' x 5' with wire shelving at 72" AFF |

- 1) All manufacturer's products and service warranties will be transferred to the end user/purchaser of the modular building(s) at time of occupancy.
- 2) All end users/purchasers will receive an Operation & Maintenance Manual with their order at time of occupancy to include all product and service warranties.

Discount and Pricing Schedule – Williams Scotsman, Inc.

PART C – BID FORMS

G. DISCOUNT & PRICE SCHEDULE

Special Pricing Information for Portable & Modular Buildings

AEPA IFB 010 - D, Section G. Pricing Information
Page 12-17 Additional Clarifications and Explanations:

Discount and Price Schedule:

Williams Scotsman has prepared a net cost pricing module for each AEPA region representing all Member States of AEPA. Please find this pricing under the master cost index with more in depth pricing provided under the pricing tab for each region/state and submitted electronically as requested.

It is important to note that prices may differ even within the specific state or region due to, but not restricted to, the manufacturer of the building, geographic location of site, identifiable local codes, additional shipping costs, economic factors and distance from services, just to name some of the prevalent factors.

Extended Warranty:

An extended warranty if requested by member agency will be made available and priced based on a mutually agreed upon scope, term and coverage.

Shipping Charges:

All shipping charges are clearly defined from or to a shipping point in each state or geographical territory. Stated mileage fees will apply from that point as defined on each state's pricing sheet.

Options/Upgrades/Deducts:

All option pricing is clearly listed in each AEPA members pricing module. These include but are not limited to additions, upgrades and deducts. These features are listed to either enhance the modular structure to meet the specific requirements of the end user or help meet local codes.

Used Buildings/Existing Inventory:

Used buildings will be made available to AEPA members when such units become available. Pricing will be based on new product pricing which will then be discounted for age and condition of unit. Williams Scotsman will grade the unit based on its condition and discount per the following schedule:

Condition and age of Building in "A" Condition, Discounted 5%
Condition and age of Building in "B" Condition, Discounted 9%
Condition and age of Building in "C" Condition, Discounted 15%
Condition and age of Building in "D" Condition, Discounted 20%

Destination/Delivery Charges:

All shipping charges are clearly defined from a F.O.B. point in each region/state or geographical territory. Stated mileage fees will apply from that point as defined on each state's pricing sheet.

Performance Bonds:

Performance and Payment Bonds are not included in Williams Scotsman's base pricing but will be priced at time of quote in accordance of each state's or customer's requirements at time of mutually agreed quote and subsequent order. It will be the AEPA member's responsibility to inform the regional Williams Scotsman representative of this requirement so agent can address accordingly.

Additional Charges:

Williams Scotsman, Inc. has done our best to cover known costs on manufacturing and installation of these products. In the unlikely event of costs being incurred for previously unknown factors, these fees will be evaluated with AEPA member on a case-by-case basis. Please refer to the "Other Work" portion of bid submittal as follows.

Operating Leases:

Please refer to the terms as outlined by Williams Scotsman, Inc. AEPA Bid – Lease Option Page. Williams Scotsman has provided Lease Options for 12, 24, 36, 48 and 60 month lease terms and based on the factor as provided from sale price in bid.

Purchase Financing:

Williams Scotsman does not specifically provide for purchase or lease financing of these products but will work closely with end user to explore all competitive options available in this market.

Delivery Time:

Per the terms of this bid Williams Scotsman has estimated the delivery time to be six to sixteen weeks after receipt of order. This time frame is subject to change due to factors that are out of Williams Scotsman's control. These factors include but are not limited to order volume, time of year, customer permit and code issues and factory backlog.

Modification:

Please refer to relocation pricing module in pricing section of bid.

Alterations or repairs of customer buildings will be defined as work based the cost formulas as provided under the "Other Work" and RS Means section of this proposal.

Preparing Existing Factory-Built Buildings for Relocation:

Please refer to relocation pricing module in pricing section of bid.

Relocation of Existing Factory-Built Buildings:

Please refer to relocation pricing module in pricing section of bid.

Installation of Factory-Built Buildings (Existing Structures Only)

Please refer to relocation pricing module in pricing section of bid.

Foundations:

Standard above ground foundation have been included in base pricing per the terms of this IFB as represented by region. If upgraded system is requested by customer due to specific code requirements or site conditions (e.g., concrete stem wall foundation), such work would be based the cost formulas as provided under the "Other Work" section of this proposal.

Tie-Downs:

Please use the following pricing for the tie-down options if applicable:

| | |
|--|--------------|
| Temporary (Auger and/or Cross Bar Type), Dirt Only | \$95.00 ea. |
| Permanent (Welding to Metal Plates in Permanent Foundations) | \$175.00 ea. |

Utility Development and Connection:

Because of the extensive and vast unknowns with any utility option associated with new construction, Williams Scotsman cannot provide specific pricing for each of the specific and requested categories.

However, we do recognize the importance to the customer of having these utility options available, so Williams Scotsman may perform all requested utility work in the areas of Electrical, Sewer & Wastewater, Natural Gas or Propane and Water connections. Such work would be based the cost formulas as provided under the "Other Work" section of this proposal

Skirting:

Skirting pricing is included in new factory built structures, as detailed in this IFB. Skirting for non-standard size and optioned buildings will be priced at time of sale based on size of building and foundation specifications, or as defined as option pricing on individual state pricing tab and, if necessary, provided for under the "Other Work" section of this proposal.

Ventilation and Access Assemblies:

Ventilation and Access Assemblies are included and will be provided to code on all standard above ground foundation systems. Any pit set applications which require access wells and boxed vents will be an upgrade and subject to additional costs to the customer.

Shade Structures:

Due to region specific codes that determine the requirements for each user, shade structure pricing will be made available upon request or as priced for each state under their specific tab.

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Engineering, Design and Drawings:

On all new "standard bid" building offerings in this contract, the engineering, design and drawings will be included at no charge to the customer. This will cover the building and standard foundation, as provided by region. These services are a valuable and necessary service to the end user. However, there are times when the customer requests engineering services outside the scope of the contract. When these occur, costs will be passed along to the end user at prevailing rates. Such work would be based upon the cost formulas as provided under the "Other Work" section of this proposal.

Site Work:

Because of the extensive and vast unknowns with any site work option associated with a new construction Williams Scotsman cannot provide specific pricing for each of the specific and requested categories.

We do however recognize the importance to the customer of having these options available, so Williams Scotsman may perform all requested utility work in the areas of Excavation, In-Fill, Concrete Sidewalks, Asphalt Sidewalks or Fire Lanes and all other site work services. Such work would be based upon the cost formulas as provided under the "Other Work" section of this proposal.

Other Work:

See "Other Work" Section as follows.

Fuel Surcharge Escalation Clause:

If transportation costs increase due to rise in fuel costs, the increase will be passed along to the end user at the same percentage that Williams Scotsman has been assessed. This can affect the trucking cost and pilot cars that are required to transport these classrooms on most highways. Proof will be provided to affected AEPA members in the event of such increase.

Full Product Offering to AEPA membership:

Even though products offered within this bid proposal are region specific, product pricing is available to entire membership at published rates. Please refer to specific state pricing for full product listing and shipping terms.

Square Foot Cost Evaluation:

The cost per square foot, although not listed, shall be simply calculated as a derivative of the sales price divided by total square footage of structure bid (WxL), and should be used for evaluation purposes only. Square foot cost shall not be used as a factor to modify building dimensions.

Code Changes:

Any code changes that occur during the term of this bid that affect any aspect of the base cost structure and outside of Williams Scotsman's control may be passed along to AEPA with supporting documentation outlining impact of code change.

*Forrest C. Region MGR
10/21/09*

Other Work

Provide Agency prices for furnishing and installing the materials and services necessary to provide other work associated with installation of the factory-built building. Work shall be in accordance with applicable codes, rules and regulations. Pricing must be complete and include all materials and services. Specify contingencies and the cost for each.

Rather than listing prices for all potential "other work", an index such as Means Cost Data 2006 may be offered. End column pricing should be used and division I items need to be excluded. Please include coefficients for regular hours as well as after hours/holiday/weekend work.

Pricing for exterior and interior modification of the modular buildings and site work will be priced under this contract using the Unit Price Book (UPB). The UPB is the current edition of *RSMEANS Facilities Construction Cost Data*, supplemented by the current editions of *Building Construction Cost Data*, *Repair and Remodeling Cost Data*, *Electrical Cost Data*, *Mechanical Cost Data*, *Heavy Construction Cost Data*, *Plumbing Cost Data*, *Interior Cost Data*, *Site Work & Landscape Cost Data*, and *Concrete & Masonry Cost Data*.

A coefficient will be applied to the unit prices in the UPB. The coefficient is the multiplier (i.e., .85) that is applied to all UPB prices to determine member's purchase price. The coefficient must contain all costs other than those contained in the UPB including, but not limited to, the direct cost of doing the work, overhead and profit.

The city cost index may be applied to the unit prices in the UPB to determine member's purchase price. The city cost index needs to be identified if used in submitted pricing. Please identify if city cost index will be used for all cities or some cities, and if used which divisions does it apply to.

UPB Division 1 sections before 01530, Temporary Construction, are excluded from the contract, except as specified below. Cost for such items shall be included in coefficients. Member may approve specific exceptions caused by unusual and unforeseen circumstances.

The following UPB Division 1 items are allowed, when the specified work is required or authorized by the member:

| | |
|-----------------------------|-----------------------------|
| 01250-400-0500 through 1750 | 01310-700-010 through 0290 |
| 01450-500-0010 through 8000 | 01107-100-0011 through 0150 |
| 01510-800-0010 through 0700 | |

The current edition of RSMeans Facilities Book Division 2, Sections 02200-02965 for site work that is a part of an installation or relocation of modular building project is the approved contract Unit Price Book.

Contract pricing shall be based upon a coefficient to be applied to an approved Unit Price Book (UPB).

Contract pricing should identify city cost index, if used for RSMeans pricing.

Contract pricing shall be based upon a coefficient to be applied to an approved Unit Price Book (UPB).

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The UPB shall be the current edition of RSMEANS Facilities Construction Cost Data. Use of current editions of RSMEANS Building Construction Cost Data, Repair and Remodeling Cost Data, Electrical Cost Data, Mechanical Cost Data, Heavy Construction Cost Data, Plumbing Cost Data, Interior Cost Data, Site Work and Landscape Cost Data, Concrete and Masonry Cost Data, is allowable if the appropriate line item is not found in the Facilities Construction Cost Data.

The Weighted Average City Cost Index for the city closest to project location and the prices in "Total, include O & P" column in the applicable UPB shall be used for project costing. The total value of applicable line items and quantities shall be multiplied by the appropriate city cost index and the specified coefficient to determine the lump sum cost of each job.

Contractor shall provide member with an itemized project cost prior to starting any job. Project cost shall include:

- UPB Name
- UPB Date
- Date of quote
- Line number
- Item number
- Item description
- Number of units
- Unit price
- Total line cost
- Line items Subtotal
- Coefficient amount
- Grand total
- Provide city cost index, if used

Items that cannot be found in the UPB or other approved RSMEANS cost data index are considered "non pre-priced" items. If the UPB or other approved cost data index contain an item that is basically the same in form, fit and function, it may be used to price a non pre-priced item. If such pricing is used, substantiating rationale and documentation shall be included in the line item cost sheet. If like items cannot be found in the UPB, contractor shall obtain three written quotes for a non pre-priced item and submit the quotes to AEPA member. AEPA Member shall determine the most appropriate quote to use for adding the item to the UPB. Upon approval from member, the non pre-priced item shall become part of the UPB and available for any job.

Contractor shall not provide a new item unless and until AEPA member approves it. A coefficient to be applied to the cost of non pre-priced items shall be provided. Coefficients shall be provided for normal business hours (M-F, 7 a.m.-5-p.m.) and "other" hours (after hours, weekends, holidays, etc.). "Other" hours shall only be worked with prior approval from the member representative.

Coefficients shall include all costs associated with performing the work contained in the UPB. Such costs include, but are not limited to the direct cost of doing the work, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, compliance with environmental and other applicable laws, protective clothing and equipment, traffic and work site barriers, computer systems and software, vehicles, maintenance and fuel, and all contingencies connected to performing the work. No additional payment shall be allowed for these items.

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Bidder shall specify in the bid what additional types of costs are included in the coefficients. Labor, equipment and material prices shall be adjusted in accordance with the prices in each new edition of the UPB. Adjustments shall be to the UPB only. No adjustment shall be applied to cost items comprising the coefficient. No upward adjustment shall apply to job awarded prior to effective date of the adjustment, regardless of the date of commencement of work. All prices in the UPB are for completed in-place construction unless explicitly described otherwise. Waste or excess material quantities are incidental costs, which are included within the coefficient unless explicitly stated otherwise. Quantities used on individual jobs shall be taken from field measurements or design plans, as appropriate, without allowance for waste.

Labor, equipment and material prices shall be adjusted in accordance with the prices in each new edition of the UPB. Adjustments shall be to the UPB only. No adjustment shall be applied to cost items comprising the coefficient. No upward adjustment shall apply to job awarded prior to effective date of the adjustment, regardless of the date of commencement of work. All prices in the UPB are for completed-in-place construction unless explicitly described otherwise. Waste or excess material quantities are incidental costs, which are included within the coefficient unless explicitly stated otherwise.

Quantities used on individual jobs shall be taken from field measurements or design plans, as appropriate, without allowance for waste.

Additional Charges

Indicate any additional charges that might apply under an awarded contract. Provide a description and price for each.



Modular Buildings And More.

October 23, 2009

AEPA Bid – Lease Option

Please use the following matrix to establish lease rates on new and used equipment:

| Lease Duration in Months: | | <u>12 Months</u> | <u>24 Months</u> | <u>36 Months</u> | <u>48 Months</u> | <u>60 Months</u> |
|---------------------------|-----------------|------------------|------------------|------------------|------------------|------------------|
| New Stock | Divisor: | 32 | 38 | 44 | 48 | 52 |
| New Custom | Divisor: | 18 | 30 | 40 | 44 | 48 |
| Used Stock | Divisor: | 36 | 42 | 48 | 52 | 56 |
| Used Custom | Divisor: | 22 | 34 | 44 | 48 | 52 |

Lease Terms:

- 1) Divisors above are for new and used equipment - minimum 12 month lease or equivalent return
- 2) All customers must qualify for municipal financing and be "bank qualified"
- 3) Above divisor rates are subject to change based on market fluctuations
- 4) Lease rate applies to structure only. The following costs will be invoiced as "one time" charges
 - Typical one times include but are not limited to:
 - Delivery of Modular Structure
 - Set-up of Modular Structure
 - Deck and Ramp for ADA Access
 - Some Flooring Options
 - Gutters and Downspouts
 - Tear Out, Close Up and Return to storage yard at end of lease

See Used Divisors above

Divisors for New & Used Product based on cost plus 17% margin.

Williams Scotsman, Inc. Pricing

Pennsylvania

**PRICE LIST FOR Modular Buildings / Portable Classrooms
 PRICING FOR WOODEN CLASSROOM
 DELIVERY AREA _____ 50 Miles from nearest WS Branch Location**

Agency requests bid prices to include delivery to its member districts. Since this membership is nationwide, it is understandable if this is a larger area than your normal operations allow. Please state below the delivery area included in your bid pricing

Within 50 miles of WS Branch Location within the participating state.

Charge per mile for delivery outside your stated delivery area: **\$5.87** /mile
 (include all costs such as travel for installation crews, etc.)

Estimated delivery time after receipt of order: _____ 50-65 Days

BUILDING PRICING:

Please note: The buildings listed are a representation of the classrooms used by AEPA member. You are required to bid the following items as detailed in the floor plans and specifications provided in the RFB.

Buildings listed are to be priced fully installed on a compliant foundation system with all required tie-downs and skirting included with compliant landing and ramp system based on a threshold height of 28" from grade.

| | | | |
|----|--------------------------------------|---------------|-----|
| 1. | 24'x40' Mobile Single Classroom, Dry | \$ 64,549.68 | /ea |
| 2. | 24'x64' Mobile Double Classroom, Dry | \$ 97,991.40 | /ea |
| 3. | 28'x64' Mobile Double Classroom, Dry | \$ 98,311.68 | /ea |
| 4. | 24x68 Mobile Double Classroom, Dry | \$ 99,051.18 | /ea |
| 5. | 28'x66' Mobile Double Classroom, Dry | \$ 109,441.92 | /ea |
| 6. | 24'x70' Mobile Double Classroom, Dry | \$ 104,248.08 | /ea |
| 7. | 42x60 Mobile Double Classroom, Dry | \$ 141,470.94 | /ea |

OPTION PRICING:

| | | | |
|----|---|-------------|-----|
| 1. | Single Handicap Restroom in Classroom | \$ 2,932.47 | /ea |
| 2. | Double Handicap Restroom Option in Classrooms | \$ 5,068.27 | /ea |
| 4. | 4'x4' Vinyl Window with Mini-blind | \$ 297.84 | /ea |
| 5. | 6'x4' Vinyl Window with Mini-blind | \$ 385.56 | /ea |

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| | | | |
|-----|---|-------------|-----|
| 6. | 2'x6' Exterior Walls with R-19 vs. 2'x4' with R-11 | | |
| | 24'x40' Mobile Single Classroom, Dry | \$ 663.00 | /ea |
| | 24'x64' Mobile Double Classroom, Dry | \$ 778.26 | /ea |
| | 28'x64' Mobile Double Classroom, Dry | \$ 778.26 | /ea |
| | 24x68 Mobile Double Classroom, Dry | \$ 778.26 | /ea |
| | 2'x6' Exterior Walls with R-19 vs. 2'x4' with R-11, Continued... | | |
| | 28'x66' Mobile Double Classroom, Dry | \$ 818.04 | /ea |
| | 24'x70' Mobile Double Classroom, Dry | \$ 818.04 | /ea |
| | 42x60 Mobile Double Classroom, Dry | \$ 875.16 | /ea |
| 7. | Delete Exterior GYP Sheathing under Exterior Siding (if applicable) | | |
| | 24'x40' Mobile Single Classroom, Dry, Deduct | n/a | /ea |
| | 24'x64' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 28'x64' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 24x68 Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 28'x66' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 24'x70' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 42x60 Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| 8. | 5/8" Vinyl Wrap Sheet rock vs. 5/8" Interior Sheet rock and 1/2" Tack board | | |
| | 24'x40' Mobile Single Classroom, Dry, Deduct | n/a | /ea |
| | 24'x64' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 28'x64' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 24x68 Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 28'x66' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 24'x70' Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| | 42x60 Mobile Double Classroom, Dry, Deduct | n/a | /ea |
| 9. | 2'x4'x7' Plastic Laminate Teacher's Cabinet | \$ 1,741.47 | /ea |
| 10. | 8' Student Coat Rack with 12" Shelf | \$ 398.04 | /ea |
| 11. | 8'x4' White Board with Chalk Tray | \$ 962.58 | /ea |
| 12. | Duplex Receptacle | \$ 62.20 | /ea |
| 13. | J-box Raceway, stub up and down | \$ 32.64 | /ea |
| 14. | Meterbase | n/a | /ea |
| 15. | 5' Base Cabinet with Sink | \$ 1,516.93 | /ea |
| 16. | Interior Hollow Core Door with Passage | \$ 236.64 | /ea |
| 17. | ADA Hi-Lo Drinking Fountain | \$ 1,526.94 | /ea |
| 18. | Add 6" Overhang to: | | |
| | 24'x40' Mobile Single Classroom, Dry | \$ 2,142.00 | /ea |
| | 24'x64' Mobile Double Classroom, Dry | \$ 3,547.56 | /ea |
| | 28'x64' Mobile Double Classroom, Dry | \$ 3,547.56 | /ea |
| | 24x68 Mobile Double Classroom, Dry | \$ 3,547.56 | /ea |
| | 28'x66' Mobile Double Classroom, Dry | \$ 3,547.56 | /ea |
| | 24'x70' Mobile Double Classroom, Dry | \$ 3,547.56 | /ea |
| | 42x60 Mobile Double Classroom, Dry | \$ 4,182.00 | /ea |

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24'x70' Mobile Double Classroom, Dry \$ 3,547.56 /ea

19. Add 12" Overhang to:

24'x40' Mobile Single Classroom, Dry \$ 2,346.00 /ea

24'x64' Mobile Double Classroom, Dry \$ 3,751.56 /ea

28'x64' Mobile Double Classroom, Dry \$ 3,751.56 /ea

24x68 Mobile Double Classroom, Dry \$ 3,751.56 /ea

28'x66' Mobile Double Classroom, Dry \$ 3,751.56 /ea

24'x70' Mobile Double Classroom, Dry \$ 3,751.56 /ea

42x60 Mobile Double Classroom, Dry \$ 4,020.84 /ea

24'x70' Mobile Double Classroom, Dry \$ 3,751.56 /ea

20. Add 18" Overhang to:

24'x40' Mobile Single Classroom, Dry \$ 2,958.00 /ea

24'x64' Mobile Double Classroom, Dry \$ 4,037.16 /ea

28'x64' Mobile Double Classroom, Dry \$ 4,037.16 /ea

24x68 Mobile Double Classroom, Dry \$ 4,037.16 /ea

28'x66' Mobile Double Classroom, Dry \$ 4,037.16 /ea

24'x70' Mobile Double Classroom, Dry \$ 4,037.16 /ea

42x60 Mobile Double Classroom, Dry \$ 4,336.02 /ea

24'x70' Mobile Double Classroom, Dry \$ 4,037.16 /ea

21. Add Gutters with PVC Downspouts to:

24'x40' Mobile Single Classroom, Dry \$ 979.20 /ea

24'x64' Mobile Double Classroom, Dry \$ 1,305.60 /ea

28'x64' Mobile Double Classroom, Dry \$ 1,423.92 /ea

24x68 Mobile Double Classroom, Dry \$ 1,602.42 /ea

28'x66' Mobile Double Classroom, Dry \$ 1,525.92 /ea

24'x70' Mobile Double Classroom, Dry \$ 1,729.92 /ea

42x60 Mobile Double Classroom, Dry \$ 1,398.42 /ea

24'x70' Mobile Double Classroom, Dry \$ 1,729.92 /ea

22. Add for 50 pound Roof Load to:

24'x40' Mobile Single Classroom, Dry Inc. /ea

24'x64' Mobile Double Classroom, Dry Inc. /ea

28'x64' Mobile Double Classroom, Dry Inc. /ea

24x68 Mobile Double Classroom, Dry Inc. /ea

28'x66' Mobile Double Classroom, Dry Inc. /ea

24'x70' Mobile Double Classroom, Dry Inc. /ea

42x60 Mobile Double Classroom, Dry Inc. /ea

24'x70' Mobile Double Classroom, Dry Inc. /ea

23. Add 28 oz Nylon Carpet with Base, Installed to:

24'x40' Mobile Single Classroom, Dry \$ 3,354.78 /ea

24'x64' Mobile Double Classroom, Dry \$ 4,756.26 /ea

28'x64' Mobile Double Classroom, Dry \$ 5,107.14 /ea

24x68 Mobile Double Classroom, Dry \$ 4,756.26 /ea

28'x66' Mobile Double Classroom, Dry \$ 5,515.14 /ea

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| | | | | |
|-----|--|----|----------|-----|
| | 24'x70' Mobile Double Classroom, Dry | \$ | 5,107.14 | /ea |
| | 42x60 Mobile Double Classroom, Dry | \$ | 7,150.20 | /ea |
| | 24'x70' Mobile Double Classroom, Dry | \$ | 5,107.14 | /ea |
| 24. | Upgrade Plenum wall to meet NC-35 Noise Requirement (price/wall) | \$ | 280.50 | /ea |

NOTE: If option is included in the price of the base building, write *incl.* in pricing area. If options is not available to the building you are bidding, write *n/a* in the pricing area. If there are additional options you would like to add, please enclose under separate cover.

Complete drawings and factory building specifications MUST BE included with your bid for your bid to be considered valid and responsive.

ADDITIONAL BUILDING PRICING

| | | |
|--|----|------------|
| 64' x 28' Day Care (60' x 28' Box Size) | \$ | 94,439.76 |
| 64' x 42' Day Care (60' x 42' Box Size) | \$ | 137,267.52 |
| 70' x 56' Classroom (66' x 56' Box Size) | \$ | 169,545.42 |
| 70' x 70' Classroom (66' x 70' Box Size) | \$ | 240,271.20 |
| 98' x 70' Classroom (98' x 66' Box Size) | \$ | 340,418.88 |
| 44 x 12 Press Box | \$ | 34,983.96 |
| * Upgrade to Deck Tec Roofing (Press Box Only) | \$ | 4,284.00 |
| *Upgrade to Roof Hatch & Ladder(Press Box Only) | \$ | 6,834.00 |
| 2 Unit 2 Classroom Wood Redi Plex with Central Corridor * | \$ | 101,037.12 |
| 3 Unit 2 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 155,168.52 |
| 4 Unit 4 Classroom Redi Plex with Central Corridor * | \$ | 200,305.56 |
| 5 Unit 4 Classroom Redi Plex with Central Corridor and Center Unit Multi-user Rest Room * | \$ | 285,540.84 |
| 6 Unit 6 Classroom Redi Plex with Central Corridor * | \$ | 307,942.38 |
| 7 Unit 6 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 369,104.48 |
| 8 Unit 8 Classroom Redi Plex with Central Corridor * | \$ | 412,824.60 |
| 9 Unit 8 Classroom Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 458,170.74 |
| 10 Unit 10 Classroom Redi Plex with Central Corridor * | \$ | 517,706.82 |
| 11 Unit 10 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 643,683.24 |
| 13 Unit 12 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 733,197.42 |
| 15 Unit 14 Classroom Wood Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 803,150.04 |
| Wood RP Std Left Side Wall Shell * | \$ | 43,773.30 |
| Wood RP Std Right Side Wall Shell * | \$ | 43,773.30 |
| Wood RP Std Center Unit Shell | \$ | 39,012.96 |
| Wood RP Std Right Side Wall SRR * | \$ | 53,100.18 |
| Wood RP Std Right Side Wall MRR * | \$ | 59,107.98 |
| Wood RP Std Center Unit MRR * | \$ | 73,654.20 |

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- WOOD SECTION MODS

| | | |
|--|----|------------|
| 11 Unit 10 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 641,621.82 |
| 13 Unit 12 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 730,266.96 |
| 15 Unit 14 Classroom Std Wood Section Mod with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 791,400.66 |
| Wood Std Section Mod Left Side Wall Shell * | \$ | 41,639.46 |
| Wood Std Section Mod Right Side Wall Shell * | \$ | 41,639.46 |
| Wood Std Section Mod Center Unit Shell * | \$ | 37,949.10 |
| Wood Std Section Mod Right Side Wall SRR * | \$ | 52,036.32 |
| Wood Std Section Mod Right Side Wall MRR * | \$ | 58,045.14 |
| Wood Std Section Mod Center Unit MRR * | \$ | 72,591.36 |

- WOOD CL SPEC

| | | |
|--|----|------------|
| 11 Unit 10 Classroom Std Wood CL Spec with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 594,992.52 |
| 13 Unit 12 Classroom Std Wood CL Spec with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 675,737.76 |
| 15 Unit 14 Classroom Std Wood CL Spec with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 741,327.84 |

* Price includes f.o.b. factory, (freight separate), block & level on grade, truck set, seam, skirt. Does not include freight to site, sitework, foundation, decks/step, utilities. Additional items can be provided at RS Means Pricing plus 15%.

OPTION PRICES TO GO WITH RP, SM, CL, AND NON-COMB SHELL BUILD OUT

| | | |
|---|----|----------|
| Std VCT (Per Sq Ft) | \$ | 1.92 |
| Std Vinyl Cove Base (Per Ln Ft) | \$ | 2.32 |
| Std 2x4 Acoustical Ceiling (Per Sq Ft) | \$ | 3.48 |
| Walls 8 ft (Per Ln Ft) | \$ | 69.62 |
| Walls Full Height (Per Ln Ft) | \$ | 86.75 |
| Walls 1 Hour Fire Rated (Per Ln Ft) | \$ | 100.67 |
| Std Exterior Window (Each) | \$ | 278.18 |
| Std 3068 HM Exterior Door w/ HM Frame and Std Hardware (Each) | \$ | 1,737.94 |
| Std 6068 HM Exterior Double Exterior Door w/ HM Frame and Std Hardware (Each) | \$ | 3,324.97 |
| Std 3068 Commercial Glass Door (Each) | \$ | 2,129.83 |
| Std 6068 Commercial Glass Door (Each) | \$ | 4,259.66 |
| Std 3068 SC Wood Interior Door w/ HM Frame and Std Hardware (Each) | \$ | 608.52 |
| Std Tank Type Water Closet (Each) | \$ | 1,174.45 |
| Std Wall Hung Lavatory (Each) | \$ | 759.21 |
| Std 30 Gal Electric Water Heater (Each) | \$ | 962.04 |
| Std Drinking Fountain (Each) | \$ | 1,477.84 |
| Std Urinal (Each) | \$ | 1,556.60 |
| Std Single Painted Steel Modesty Partition Tan Color (Each) | \$ | 970.33 |
| Std 110 Volt 100 cfm Exhaust Fan (Each) | \$ | 162.30 |
| Std 110 Volt Recessed 4 tube 2x4 Fluorescent Fixture (Each) | \$ | 249.21 |
| Std 110 Volt 20 amp Single Pole Light Switch (Each) | \$ | 84.61 |
| Std 110 Volt 20 amp Duplex Receptacle (Each) | \$ | 112.43 |
| Std 4x4 Window with Blind (Each) | \$ | 235.29 |
| Std 6x4 Window with Blind (Each) | \$ | 266.59 |

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| | | | |
|--|----|----------|-----|
| Std J box Raceway stub up and down (Each) | \$ | 40.70 | |
| Add Ext Gyp under siding (Per Ln Ft of Wall) | \$ | 12.85 | |
| Std Teachers Cabinet (Each) | \$ | 1,477.84 | |
| Std 8' Student Coat Rack (Each) | \$ | 283.98 | |
| Std 4 x 8 White Board (Each) | \$ | 446.25 | |
| Std 5' base cabinet without overhead cabinet (Each) | \$ | 1,182.27 | |
| Std Gutters and Downspouts (Per Ln Ft of Exterior Wall) | \$ | 24.34 | |
| 50 lbs Roof Load (Per Sq Ft of Roof) | \$ | 2.68 | |
| Std 28 oz. Direct Glue Commerical Carpet (Per Sq Ft) | \$ | 2.97 | |
| Upgrade Plenum Wall to 35 STC (Each) | \$ | 267.81 | |
| 24" x 36" Footers | \$ | 316.20 | /ea |
| .019 Aluminum Skirting | \$ | 17.34 | /LF |
| Asphalt or Dirt Anchors | \$ | 96.90 | /ea |
| Wooden Site Built Steps or Ramps (must include risors in measurment) | \$ | 38.76 | /SF |

AEPA OPTIONAL PRICING FOR STEEL AND CONCRETE MODULARS

MODULAR UNIT SIZES

| | | |
|---|----|------------|
| Std Non-Combustible RP Left Side Wall Shell 12' x 60' * | \$ | 66,881.40 |
| Std Non-Combustible RP Right Side Wall Shell 12' x 60' * | \$ | 66,881.40 |
| Std Non-Combustible RP Center Unit Shell 12' x 60' * | \$ | 59,212.02 |
| Std Non-Combustible RP Center Unit Multi Occupant Rest Room 12' x 60' * | \$ | 98,291.28 |
| Std Non-Combustible RP Right Side Wall Single Occupant Rest Room 12' x 60' * | \$ | 74,931.24 |
| Std Non-Combustible RP Right Side Wall Multi Occupant Rest Room 12' x 60' * | \$ | 83,745.06 |
| 5 Unit 4 Classroom Std Non-Combustible Redi Plex with Central Corridor and Center Unit Multi-user Rest Room * | \$ | 390,338.70 |
| 7 Unit 6 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 496,740.00 |
| 9 Unit 8 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 603,140.28 |
| 11 Unit 10 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 735,687.24 |
| 13 Unit 12 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 833,283.90 |
| 15 Unit 14 Classroom Std Non-Combustible Redi Plex with Central Corridor and Side Wall Multi-user Rest Room * | \$ | 911,280.24 |

Price includes FOB factory. Does not include freight to site, installation, site work, foundations, steps, decks or ramps, utilities, and general conditions

Additional items can be provided at RS Means pricing plus 15%

Williams Scotsman, Inc. Optional Pricing



AEPA IFB #011-D MODULAR & PORTABLE BUILDINGS

Williams Scotsman Inc - Custom Lease Pricing

Lease Duration in Months: 12-Month Minimum

Divisor Rate: 32 (based on sale price of custom modular building)

Lease Terms:

1. Divisor is based on custom equipment only
2. Above divisor rate is subject to change based on market fluctuations & length of lease
3. All leases shall be based upon the negotiation mutually agreeable terms and condition prior to WSI accepting an order.
4. The Standard WSI Lease Agreement, attached hereto, shall be the basis of the lease contract to be utilized pursuant to this agreement.
5. Lease rate applies to the structure only. The following costs will be invoiced as "one time" charges :

Typical one times include but are not limited to:

Delivery of the Modular Structure

Set-Up of the Modular Structure

Decks and Ramps for ADA Access

Some flooring options

Gutters and Downspouts

Tear Out, Close Up & Return to storage yard at the end of the lease

LEASE PRICING*



EAST REGION

| Product Group | Model | Lease Term | Monthly Lease Rate |
|------------------------|----------|------------|--------------------|
| Classroom | CL 36x24 | 12 Months | \$810 |
| | CL 40x24 | 12 Months | \$824 |
| | CL 44x24 | 12 Months | \$1,079 |
| | CL 49x14 | 12 Months | \$334 |
| | CL 54x14 | 12 Months | \$761 |
| | CL 64x24 | 12 Months | \$924 |
| | CL 68x24 | 12 Months | \$1,094 |
| | CL 70x28 | 12 Months | \$1,762 |
| Container | CT 20x8 | 12 Months | \$83 |
| | CT 40x8 | 12 Months | \$106 |
| 8' Wide Mobile Office | MO 20x8 | 12 Months | \$168 |
| | MO 24x8 | 12 Months | \$155 |
| | MO 28x8 | 12 Months | \$153 |
| | MO 32x8 | 12 Months | \$174 |
| 10' Wide Mobile Office | MO 28x10 | 12 Months | \$200 |
| | MO 36x10 | 12 Months | \$255 |
| | MO 44x10 | 12 Months | \$280 |
| | MO 50x10 | 12 Months | \$293 |
| 12' Wide Mobile Office | MO 44x12 | 12 Months | \$309 |
| | MO 50x12 | 12 Months | \$336 |
| | MO 60x12 | 12 Months | \$341 |
| | MO 64x12 | 12 Months | \$371 |
| Redi-Plex | RP 64x24 | 12 Months | \$1,600 |
| | RP 64x36 | 12 Months | \$2,400 |
| | RP 64x48 | 12 Months | \$3,200 |
| | RP 64x60 | 12 Months | \$4,000 |
| Section Modular | SM 44x24 | 12 Months | \$1,441 |
| | SM 60x24 | 12 Months | \$1,024 |
| | SM 60x36 | 12 Months | \$1,672 |
| | SM 64x24 | 12 Months | \$1,205 |
| | SM 64x28 | 12 Months | \$1,070 |
| | SM 64x36 | 12 Months | \$2,186 |
| | SM 64x42 | 12 Months | \$2,023 |
| | SM 64x48 | 12 Months | \$3,331 |
| | SM 64x60 | 12 Months | \$3,251 |
| | SM 64x72 | 12 Months | \$3,938 |
| | SM 64x84 | 12 Months | \$4,554 |

*Notes:

East Region includes: CT, DC, DE, KY, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VT, VA, WV

The product in each region is being offered based upon availability of used product. The leasing of any new product would be subject to mutually agreeable terms prior to acceptance of an order by WSI

Pricing schedule is not to exceed.

Additional products and services may be available at select branch locations and will be priced at the time of order.

Although WSI has provided its standard pricing for this equipment, which is competitive in the market, it may not be its best pricing as its standard pricing fluctuates.

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LEASE PRICING*



CENTRAL REGION

| Product Group | Model | Lease Term | Monthly Lease Rate |
|------------------------|----------|------------|--------------------|
| Classroom | CL 36x24 | 12 Months | \$668 |
| | CL 40x24 | 12 Months | \$369 |
| | CL 44x24 | 12 Months | \$740 |
| | CL 49x14 | 12 Months | \$212 |
| | CL 54x14 | 12 Months | \$327 |
| | CL 60x24 | 12 Months | \$758 |
| | CL 64x24 | 12 Months | \$924 |
| | CL 68x24 | 12 Months | \$952 |
| Container | CT 20x8 | 12 Months | \$83 |
| | CT 40x8 | 12 Months | \$106 |
| 8' Wide Mobile Office | MO 24x8 | 12 Months | \$155 |
| | MO 32x8 | 12 Months | \$174 |
| 10' Wide Mobile Office | MO 36x10 | 12 Months | \$221 |
| | MO 44x10 | 12 Months | \$241 |
| | MO 50x10 | 12 Months | \$293 |
| 12' Wide Mobile Office | MO 44x12 | 12 Months | \$261 |
| | MO 50x12 | 12 Months | \$286 |
| | MO 60x12 | 12 Months | \$312 |
| | MO 64x12 | 12 Months | \$316 |
| Redi-Plex | RP 60x36 | 12 Months | \$975 |
| | RP 60x48 | 12 Months | \$1,300 |
| | RP 60x60 | 12 Months | \$1,625 |
| | RP 64x36 | 12 Months | \$1,200 |
| | RP 64x48 | 12 Months | \$1,600 |
| | RP 64x60 | 12 Months | \$2,000 |
| Section Modular | SM 60x24 | 12 Months | \$650 |
| | SM 64x24 | 12 Months | \$755 |

*Notes:

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LEASE PRICING*



WEST REGION

| Product Group | Model | Lease Term | Monthly Lease Rate |
|------------------------|----------|------------|--------------------|
| Classroom | CL 40x24 | 12 Months | \$369 |
| | CL 44x24 | 12 Months | \$825 |
| | CL 60x24 | 12 Months | \$1,406 |
| | CL 64x24 | 12 Months | \$1,325 |
| | CL 68x24 | 12 Months | \$1,344 |
| Container | CT 20x8 | 12 Months | \$175 |
| | CT 40x8 | 12 Months | \$286 |
| 8' Wide Mobile Office | MO 20x8 | 12 Months | \$411 |
| | MO 24x8 | 12 Months | \$425 |
| | MO 28x8 | 12 Months | \$194 |
| | MO 32x8 | 12 Months | \$182 |
| 10' Wide Mobile Office | MO 28x10 | 12 Months | \$481 |
| | MO 32x10 | 12 Months | \$226 |
| | MO 36x10 | 12 Months | \$566 |
| | MO 44x10 | 12 Months | \$280 |
| | MO 50x10 | 12 Months | \$293 |
| 12' Wide Mobile Office | MO 44x12 | 12 Months | \$309 |
| | MO 50x12 | 12 Months | \$336 |
| | MO 60x12 | 12 Months | \$895 |
| | MO 64x12 | 12 Months | \$371 |
| Redi-Plex | RP 64x24 | 12 Months | \$1,200 |
| | RP 64x36 | 12 Months | \$1,800 |
| | RP 64x48 | 12 Months | \$2,400 |
| | RP 64x60 | 12 Months | \$3,000 |
| Section Modular | SM 44x24 | 12 Months | \$1,026 |
| | SM 60x24 | 12 Months | \$1,024 |
| | SM 64x24 | 12 Months | \$1,286 |
| | SM 64x28 | 12 Months | \$1,085 |
| | SM 70x28 | 12 Months | \$1,245 |

*Notes:

East Region includes: CT, DC, DE, KY, MA, MD, ME, MI, NC, NH, NJ, NY, OH, PA, RI, SC, VT, VA, WV

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