

**ITB Contract # GSS13686-FOODSV\_EQ, Commercial Food Service Equipment**

**Question Response Document – Revision A**

**Posted 4/8/2013:**

**Q-** *FOB Destination is being requested; however the majority of manufacturers listed are FOB Origin. Is FOB Destination required?*

**A-** FOB Destination is a stated requirement. Bidding vendors should allow their discount offered to reflect this requirement.

Bidders are permitted take exception to any of the provided specification by utilizing the Exception Form (Attachment 3 in the ITB Document). Exceptions taken will be reviewed and may impact the consideration of your proposal response.

**Q-** *Can a separate list of like manufacturers be supplied or is it brand name listed only?*

**A-** Alternate manufacturers may be offered as long as they have a line that is alternate to one of the manufacturers already listed. The intent of this bid is to supply access for commercial equipment. Please note that small wares manufacturers will likely not be considered or awarded. In order to submit an alternate manufacturer for consideration please do the following:

- Complete the Exception Form (Attachment 3 in the ITB Document) listing clearly what currently listed manufacturer you are proposing and alternative to as well as the manufacturer you are supplying.
- Submit a separate spreadsheet in the same format as Appendix A titled "Alternate Manufacturers".
- Ensure that you submit the same copies of the Alternate Manufacturers spreadsheet as required of Appendix A submissions in the proper formats with requested catalogs and/or documentation in order to be considered.

**Q-** *Is there a list of commodities or specific items you need?*

**A –** No. This is a discount off of manufacturer's catalog style request. We would like approved dealers or manufacturer's to bid their most aggressive discounts on their entire catalog offering as stated in the ITB document.

**Posted 4/18/2013:**

**Q-** *Can a manufacturers and dealers submit bids for consideration?*

**A-** Yes.

- Manufacturer's may be awarded and contract with the State of Delaware on this contract. They should list Authorized Dealers on the Subcontractor Information Form (Attachment 8).
- Dealers may be awarded as well as long as they supply written authorization from the manufacturer.

**Note:** *All forms should be signed/authenticated by the party submitting the bid. The manufacturer or dealer submitting the bid will be responsible for accepting the contract if awarded.*