



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

October 3, 2013

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: KIMBERLY JONES
STATE CONTRACT PROCUREMENT OFFICER
302-857-4584

SUBJECT: **AWARD NOTICE – Addendum 10 – Effective February 1, 2016**
CONTRACT NO. GSS13673-GRND_MAINT
Ground Maintenance with Related Equipment, Accessories & Supplies

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OF
KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. CONTRACT USE

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- a. **REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.
- b. Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants.
- c. A competitive bidding and selection process was conducted by the National Joint Powers Alliance (NJPA), a Minnesota-based Service Cooperative created by Minnesota Legislative Statute 123A.21. NJPA and Contractor established a contract for the purchase of landscaping and grounds related equipment, accessories and supplies on or around May 15, 2013 (hereinafter, "Master Agreement").

2. CONTRACT PERIOD

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Each contractor's contract shall expire as indicated in vendor information.

3. VENDORS

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Contract # GSS13673-GRND_MAINTV01 NJPA Contract Number: 070313-AGI Contract Expires: August 19, 2017 FSF Vendor ID: 0000033769 Alamo Group (TX), Inc. DBA: Alamo Industrial Attn: Melanie De Leon 1502 E. Walnut St Seguin, TX 78155-5202 Phone: 800-882-5762, Ext 1594 Fax: 800-242-5266 Email: bids@alamo-group.com Website: www.alamo-industrial.com	Local Dealers: Atlantic Tractor LLC Contract # GSS13673-GRND_MAINTV09 FSF Vendor ID: 0000006283 301 East St, PO Box 1125 Clayton, DE 19938-7707 Attn: Vincent Crone Phone: 302-653-8536 Ext. 1122 Fax: 302-279-4373 Email: vcrone@atjd.net Website: www.atlantictractor.net/clayton.htm Atlantic Tractor LLC Contract # GSS13673-GRND_MAINTV09 FSF Vendor ID: 0000006283 2688 Pulaski Hwy Newark, DE 19702-3915 Attn: Thomas Patrick Phone: 302-834-0114 Fax: 302-387-4669 Email: tpatrick@atjd.net Website: www.atjd.net
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Contract # GSS13673-GRND_MAINTV02

NJPA Contract Number: 070313-DAC
Contract Expires: September 11, 2017
FSF Vendor ID: 0000022081

Deere and Company

Attn: **Andrew Hill**
2000 John Deere Run
Cary, NC 27513-2789
Phone: **919-804-2831**
Fax: 309-749-2313
Email: hilljrandrew@johndeere.com
Website: www.johndeere.com/govsales

Agencies should submit P. O. to John Deere Company for processing, noting the NJPA and GSS contract numbers on the P.O. and the preferred delivering dealer. John Deere invoices the agency upon delivery of product. Delivery of product is by the designated delivering dealer.

The purchasing agency will be responsible for any service call and/or transportation of equipment to and from the authorized dealer's place of business, for any premium charged for overtime labor requested by the purchaser and for any service and/or maintenance not directly related to any defect covered under the warranties.

Local Dealers:

Atlantic Tractor LLC

Contract # GSS13673-GRND_MAINTV09

FSF Vendor ID: 0000006283
301 East St, **PO BOX 1125**
Clayton, DE 19938-7707
Attn: Vincent Crone
Phone: 302-653-8536 **Ext. 1122**
Fax: **302-279-4373**
Email: vcrone@atjd.net
Website: www.atlantictractor.net/clayton.htm

Atlantic Tractor LLC

Contract # GSS13673-GRND_MAINTV09

FSF Vendor ID: 0000006283
2688 Pulaski Hwy
Newark, DE 19702-3915
Attn: Thomas Patrick
Phone: 302-834-0114
Fax: 302-387-4669
Email: tpatrick@atjd.net
Website: www.atjd.net

Foulk Lawn & Equipment, Inc.

Contract # GSS13673-GRND_MAINTV10

FSF Vendor ID: 0000024785
2018 Foulk Rd
Wilmington, DE 19810-3624
Phone: 302-475-3233
Email: foulklawn@verizon.net
Website: www.foulklawn.com

Taylor and Messick, Inc.

Contract # GSS13673-GRND_MAINTV11

FSF Vendor ID: 0000024381
Contact: Jimmy Messick, Jr.
325 Walt Messick Rd
Harrington, DE 19952-3300
Phone: 302-398-3729 or 800-237-1272
Fax: 302-398-4732
Email: taylormessick@taylormessick.com
Website: www.taylormessick.com

Award Notice – Addendum # 10
Contract No. GSS13673-GRND_MAINT
Ground Maintenance with Related Equipment, Accessories & Supplies

<p>Contract # GSS13673-GRND_MAINTV04 NJPA Contract Number: 070313-DMM Contract Expires: August 19, 2017 FSF Vendor ID: 0000199864 Diamond Mowers, Inc. Attn: Tim Kubista 350 E 60th Street North Sioux Falls, SD 57104 Phone: 605-977-3300 or 605-977-3304 Fax: 605-498-1222 Email: tkubista@diamondmowers.com Website: www.diamondmowers.com</p>	<p>Local Dealers: U.S. Municipal Supply Contract # GSS13673-GRND_MAINTV15 FSF Vendor ID: 0000019576 Attn: Beth Langenbach 40583 Raystown Rd, PO Box 574 Huntington, PA 16652-7545 Phone: 814-627-4671 or 800-222-1980 Fax: 814-627-3381 Email: bal@usmuni.com Website: www.usmuni.com</p> <p>Finch Services Contract # GSS13673-GRND_MAINTV18 FSF Vendor ID: 0000029526 1127 Littlestown Pike Westminster, MD 21157-3005 Phone: 410-848-7211 Fax: 410-848-5953 Attn: Jeffrey N. Myers Email: jmyers@finchinc.com Website: www.finchinc.com</p>
<p>Contract # GSS13673-GRND_MAINTV05 NJPA Contract Number: 070313-JCS Contract Expires: August 20, 2017 FSF Vendor ID: Jacobsen, a division of Textron Attn: Daniel Marsha 11108 Quality Dr. Charlotte, NC 28273-7714 Phone: 704-504-6582 Fax: 704-504-6654 Email: dmarsha@textron.com Website: www.jacobsen.com</p>	<p>Local Dealers: Lawn & Golf Supply Co., Inc. Contract # GSS13673-GRND_MAINTV19 FSF Vendor ID: 0000017677 647 Nutt Rd Phoenixville, PA 19460-3347 Contact: Joseph W. Holman, Jr. Phone: 610-933-5803 Fax: 610-933-8890 Email: holman@lawn-golf.com Website: www.jacobsen.com</p> <p>Horizon Distributors, Inc. Contract # GSS13673-GRND_MAINTV20 FSF ID: 0000122456 16031 Industrial Dr Gaithersburg, MD 20877-1405 Contact: Barry Stocks Phone: 301-948-2000 Fax: 301-948-5367 Email: barry.stocks@horizononline.com Website: www.jacobsen.com</p>

Contract # GSS13673-GRND_MAINTV06

NJPA Contract Number: 070313-KBA

Contract Expires: August 19, 2017

FSF Vendor ID: 0000127362

Kubota Tractor Corporation

Attn: **Cynthia Bennett**

3401 Del Amo Blvd

Torrance, CA 90503-1636

Phone: 310-303-7834

Fax: **844-582-1581**

Email: cynthia.bennett@kubota.com

Website: <http://www.kubota.com/>

Agencies can contact Kubota Direct Sales for a quote and assistance with product specifications and selection. Local dealers can provide product information; help with specifications and product selection.

Contact Kubota Direct Sales for a quote with appropriate discounts and added cost items like Freight, Dealer Preparation and Delivery Fees.

Agencies will issues a P.O. to Kubota Tractor Corporation. Remittance will be to Kubota Tractor Corporation, Torrance, CA.

Warranty will be provided by the local delivering Kubota Dealer.

Local Dealers:

Hoober, Inc.

Contract # GSS13673-GRND_MAINTV16

FSF Vendor ID: 0000006985

1130 Middletown Warwick Rd., **PO Box 107**

Middletown, DE 19709-9096

Phone: 302-378-9555 **or 800-341-4028**

Fax: 302-378-0634

Attn: **Mark Reichlin**

Email: reichlin@hoober.com

Website: www.hoober.com

Hoober, Inc.

Contract # GSS13673-GRND_MAINTV16

FSF Vendor ID: 0000006985

ATTN: David Jones

6367A Stein Highway

Seaford, DE 19973-6942

Phone: **302-262-2627**

Fax: **302-629-3775**

Email: hoober@hoober.com

Website: www.hoober.com

Burke Equipment Company

Contract # GSS13673-GRND_MAINTV17

FSF Vendor ID: 0000026253

2063 Pulaski Hwy

Newark, DE 19702-3503

Attn: **David Babbitt**

Phone: **302-363-2253**

Fax: **302-365-6643**

Email: dbabbitt@burkeequipment.com

Website: www.burkeequipment.com

Burke Equipment Company

Contract # GSS13673-GRND_MAINTV17

FSF Vendor ID: 0000026253

Phone: 302-2840123

54 Andrews Lake Rd.

Felton, DE 19943-4633

Website: www.burkeequipment.com

Burke Equipment – Seaford, Inc.

Contract # GSS13673-GRND_MAINTV17

FSF Vendor ID: 0000026253

11196 East Snake Rd.

Delmar, DE 19940-3452

Phone: **302-248-7070**

Fax: **302-248-7075**

Email: cwagner@burkeequipment.com

Website: www.burkeequipment.com

Contract #: GSS13673-GRND_MAINTV03

NJPA Contract Number: 070313-LPI
FSF Vendor ID: 0000189787
Contract Expires: August 20, 2017
Great Plains Manufacturing, Inc.
DBA: **Land Pride**
Attn: Dee Warren or Bob Fulton
1525 E North St
Salina, KS 67401-8562
Phone: 785-822-6757 or 785-823-3276, ext 1313
Fax: 785-270-9302
Email: dee.warren@landpride.com or
bob.fulton@landpride.com
Website: www.landpride.com

Local Dealers:

Burke Equipment Company
Contract # GSS13673-GRND_MAINTV17
FSF Vendor ID: 0000026253
2063 Pulaski Hwy
Newark, DE 19702-3503
Phone: 302-737-3100
Fax: 302-737-3578
Email: chris@burkeequipment.com
Website: www.burkeequipment.com

Burke Equipment Company
Contract # GSS13673-GRND_MAINTV17
FSF Vendor ID: 0000026253
54 Andrews Lake Rd.
Felton, DE 19943-4633
Phone: 302-284-0123
Fax: 302-284-0225
Email: mbabbitt@burkeequipment.com
Website: www.burkeequipment.com

Burke Equipment – Seaford, Inc.
Contract # GSS13673-GRND_MAINTV17
FSF Vendor ID: 0000026253
11196 East Snake Rd.
Delmar, DE 19940-3452
Phone: 302-248-7070
Fax: 302-248-7075
Email: cwagner@burkeequipment.com
Website: www.burkeequipment.com

Hoober, Inc.
Contract # GSS13673-GRND_MAINTV16
FSF Vendor ID: 0000006985
1130 Middletown Warwick Rd., PO Box 107
Middletown, DE 19709-9096
Phone: 302-378-9555 or 800-341-4028
Fax: 302-378-0634
Attn: Mark Reichlin
Email: reichlin@hoober.com
Website: www.hoober.com

Bell Creek Equipment, LLC
Contract # GSS13673-GRND_MAINTV15
Contact: Kevin Lyons
21927 Dover Bridge Rd
Preston, MD 21655-1626
Phone: 410-673-2700
Fax: 410-673-2730
Email: bellcreek@comcast.net
Website: www.bellcreekequipment.com

Contract # GSS13673-GRND_MAINTV13

Virginia Contract Number: E194-1485

FSF Vendor ID: 0000179484

Contract Expires: November 4, 2017

The Toro Company

Attn: Peter Whitacre

8111 Lyndale Ave S

Bloomington, MN 55420-1196

Phone: 952-887-7936

Cell: 612-963-0892

Fax: 952-887-8694

Email: peter.whitacre@toro.com

Website: www.thetorocompany.com

[Toro- Specifications](#)

Equipment furnished under this Contract is warranted for a minimum of one year after receipt of Equipment or by the most favorable commercial warranty offered by the contractor given to any customer for such goods or services. The contractor's equipment sold under this Contract comes with the manufacturer's standard warranty that exceeds the minimum 12-month requirement. The End Users may purchase an extended warranty services agreement at the Contractor's standard extended warranty service rate agreed upon by the End Users and Contractor's local distributor, prior to purchase of the new equipment.

The Contractor shall provide material Safety Data sheets and descriptive literature, if applicable, upon request.

Contractor must provide warranty service and aftermarket services, if requested by an agency (for equipment purchased under this Contract), through their local Distributor. The Distributor's service rates are not subject to the OEM's Contract discount(s). Service rates shall be quoted by the Contractor or Distributor and approved by the End User or agencies authorized personnel, prior to entering an order.

Local Dealer:

Turf Equipment and Supply Company, Inc.

Contract # GSS13673-GRND_MAINTV14

FSF Vendor ID: 0000029837

Contact: Tina du'Monceau, Ext 3985

8015 Dorsey Run Rd

Jessup, MD 20794-9380

Phone: 410-799-3985 or 800-827-3711 X3985

Fax: 410-799-6953 or 888-384-8676

Email: tinadumonceau@turf-equipment.com or

bids@turf-equipment.com

Web: www.turf-equipment.com

Contract #: GSS13673-GRND_MAINTV12 NJPA Contract Number: 070313-VRM FSF Vendor ID: 0000134387 Contract Expires: September 11, 2017 Vermeer Corporation Attn: Chad Tousey or Jodi Schnell 1210 Vermeer Rd East Pella, IA 50219-7660 Phone: 641-621-8531 or 641-621-7885 Fax: 641-621-8185 Email: ctousey@vermeer.com or jschnell@vermeer.com Website: www.vermeer.com	Local Dealers: Vermeer Mid-Atlantic, Inc Contract # GSS13673-GRND_MAINTV08 FSF ID: 0000029582 Contact: Janice Thedans P.O. Box 299 Annapolis Junction, MD 20701-1159 Phone: 301-498-5200 or 800-492-1274 Fax: 301-498-8720 Email: annapolisjunction.md@vermeermidatlantic.com Website: www.vermeermidatlantic.com
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4. **SHIPPING TERMS**

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FOB Shipping point.

5. **DELIVERY AND PICKUP**

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The vendor will deliver the purchased equipment.

6. **PRICING**

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See the Pricing Spreadsheet.

ADDITIONAL TERMS AND CONDITIONS

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7. **BILLING**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. **PAYMENT**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. **PRODUCT SUBSTITUTION**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE

- a. Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.
- b. To order Toro equipment, agencies must contact the "local distributor".

11. PURCHASE ORDERS

Agencies that are part of the First State Financial (FSF) system are required to identify the contract number GSS13673-GRND_MAINT, on all Purchase Orders (P.O.) and shall complete the same when entering P.O. information in the state's financial reporting system.

12. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

13. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

14. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

15. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This

includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.