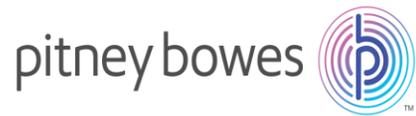




WSCA Price Book MPA # ADSPO11-00000411-7, A6 *

Effective 03/09/15

* This constitutes contract pricing excluding any state specific fees



WSCA Price Book MPA # ADSPO11-00000411-7, A6 *

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Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly WSCA/NASPO	Quarterly WSCA/NASPO	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
1W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
1W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted

no new sales permitted

Purchase Power *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$7.00	\$7.00	\$21.00	0%
PR00-LOW	DM125 meter	\$7.00	\$7.00	\$21.00	0%
PR00-HIGH	DM225 meter	\$7.00	\$7.00	\$21.00	0%
G900-LOW	DM300 meter	\$7.00	\$7.00	\$21.00	0%
G900-MID	DM400 meter	\$7.00	\$7.00	\$21.00	0%
G900-HIGH	DM475 meter	\$7.00	\$7.00	\$21.00	0%
1M00-LOW	DM500-DM875 meter	\$15.00	\$15.00	\$45.00	0%
1M00-HIGH	DM900-DM1100 meter	\$15.00	\$15.00	\$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	\$15.00	\$15.00	\$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	\$15.00	\$15.00	\$45.00	0%

Confirmation Services Subscription *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$7.00	\$21.00	0%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$7.00	\$21.00	0%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$17.00	\$51.00	0%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$17.00	\$51.00	0%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$17.00	\$51.00	0%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$17.00	\$51.00	0%

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Electronic Return Receipt Subscription *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$21.00	\$63.00	0%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$21.00	\$63.00	0%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$21.00	\$63.00	0%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$25.00	\$75.00	0%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$45.00	\$135.00	0%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$25.00	\$75.00	0%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$25.00	\$75.00	0%

Inview Accounting Subscription *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
NVMA	INVIEW TMR - SINGLE METER	\$4.00	\$4.00	\$12.00	0%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$7.00	\$21.00	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$15.00	\$45.00	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$50.00	\$150.00	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$100.00	\$300.00	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$150.00	\$450.00	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$250.00	\$750.00	0%

PB SmartPostage Subscription		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
PTF1	PB SmartPostage - Single Location	\$15.00	\$15.00	\$45.00	0%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$17.00	\$51.00	0%
PTEB	PB SmartPostage - Enterprise (price per location)	\$25.00	\$25.00	\$75.00	0%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$25.00	\$75.00	0%

Mailing Systems, Low Volume

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	40%	\$196.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00	40%	\$1,497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager: Cost Mgmt	\$2,995.00	40%	\$1,797.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Interview Subscription	\$395.00	40%	\$237.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	45%	\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	Accounting Options	INVIEW 50 Dept Accounting	\$325.00	45%	\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBM	Accounting Options	INVIEW 100 Dept Accounting	\$595.00	45%	\$328.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	Accounting Options	INVIEW 300 Dept Accounting	\$995.00	45%	\$548.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	Weighing Options	Disable Manual Weight Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	accessories	SPEC CONFIRMATION SVC	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ0	Weighing Options	Differential Weighing	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	Performance	DM400c 120lpm Performance Upgrade	\$1,995.00	70%	\$590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DD	accessories	CONF SVC WELCOME KIT	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DS	accessories	Mail Machine Tune Up	\$395.00	45%	\$217.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9SN	Base System	DM200 Self Installation Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J724	accessories	Image Alert Scanner	\$2,995.00	45%	\$1,647.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7M1	accessories	MOISTENER	\$350.00	45%	\$192.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRM1	accessories	Moistener for DM125	\$350.00	45%	\$192.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBLJ	Base System	DM200L Desktop Mailing System	\$920.00	45%	\$506.00	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
SBRP	Base System	DM125 Desktop Mailing System	\$75.00	45%	\$41.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBTA	Base System	DM400C Digital Meter System includes 1FY9 (70lpm)	\$2,995.00	45%	\$1,647.00	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SBYP	Base System	DM300C Digital Meter System	\$1,745.00	45%	\$960.00	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SPY8	accessories	Report Printer	\$795.00	45%	\$437.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SVBA	Base System	Green DM300C Digital Meter System Factory Certified	\$1,245.00	45%	\$685.00	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SVBB	Base System	Green DM400C Digital Meter System Factory Certified includes 1FY9 (70lpm)	\$2,395.00	45%	\$1,317.00	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SVDF	Base System	DM225 Digital Mailing System	\$995.00	45%	\$547.00	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
T320	accessories	Non-Contact Programmable Wedge Scanner	\$1,495.00	45%	\$822.00	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A

Mailing Systems, Medium Volume

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1F0P	Rates	PDP Rates Module	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	35%	\$515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	40%	\$196.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager- Dept Acct	\$2,495.00	40%	\$1,497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager- Cost Mgmt	\$2,995.00	40%	\$1,797.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	40%	\$237.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	45%	\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	35%	\$320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2	Accounting Options	100 Dept Accounting	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3	Accounting Options	300 Dept Accounting	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5	Accounting Options	1000 Dept Accounting	\$1,445.00	44%	\$805.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7	Accounting Options	2000 Dept Accounting	\$1,745.00	40%	\$1,047.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA9	Accounting Options	3000 Dept Accounting	\$2,245.00	40%	\$1,347.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA	Graphics	MyGraphics Designer Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC	Options	Connect+ WOW Feature	\$6,495.00	40%	\$3,897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD	Options	Energy Star Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSA	Performance	130 LPM Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSB	Performance	160 LPM Feature	\$745.00	35%	\$484.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSC	Performance	180 LPM Feature	\$2,495.00	35%	\$1,621.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSD	Performance	130/70 LPM Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSE	Performance	160/95 LPM Feature	\$1,745.00	35%	\$1,134.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSF	Performance	180/115 LPM Feature	\$3,995.00	35%	\$2,596.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBA	Base sytem	Connect+ 1000 Series	\$6,245.00	35%	\$4,059.00	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZBB	Base sytem	Connect+ 2000 Series	\$11,745.00	35%	\$7,634.00	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
AZBE	Options	Connect+ Mono Printer	\$0.00	0%	\$0.00	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZBF	Options	Connect+ 1000 Color Printer	\$1,995.00	35%	\$1,297.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	0%	\$0.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCF	Options	Green Connect+ 1000 Color Printer	\$1,395.00	16%	\$1,171.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCL	Options	Green Connect+ 2000 Color Printer	\$0.00	0%	\$0.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCW	Base sytem	Green Connect+ 1000 Series	\$4,375.00	16%	\$3,675.00	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZCX	Base sytem	Green Connect+ 2000 Series	\$8,225.00	16%	\$6,909.00	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
ERR1	Options	e-Return Receipt Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR2	Options	e-Return Receipt Reference Number Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A1	Accounting Options	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	16%	\$331.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A2	Accounting Options	Upgrading to 100 Dept Accts on 1P00/1M00/G900	\$895.00	16%	\$751.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A3	Accounting Options	Upgrading to 300 Dept Accts on 1M00	\$1,495.00	16%	\$1,255.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9ZZ	Options	DM Series Label Printer	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
INVCR	Options	INVIEW Meter Consolidation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F	Options	PresortXtra for Flats	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBYE	Options	Green DM500 Series WOW Module	\$3,695.00	35%	\$2,402.00	\$326.00	\$245.00	25%	\$21.00	N/A	N/A	N/A	N/A
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVXA	Base System	DM475 Digital Mailing System	\$7,495.00	35%	\$4,872.00	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A
SVXC	Base sytem	Green DM475 Digital Mailing System Factory Certified	\$5,995.00	41%	\$3,560.00	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	3%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W190016	Accessories	10 ft Parallel Cable	\$65.00	20%	\$52.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	20%	\$55.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	20%	\$556.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	20%	\$296.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	20%	\$1,612.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	20%	\$2,364.00	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	20%	\$1,132.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	20%	\$5,516.00	\$1,048.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	20%	\$756.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	20%	\$540.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A

Tabbers, Low Volume

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00	20%	\$1,420.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Has product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FAH	Information Management	IntelliLink Software Feature Code	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BM65	Information Management	Kit for 6500 Upgrade to Infinity	\$895.00	16%	\$752.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMA5	Information Management	Business Manager Interface to Ascend	\$695.00	16%	\$584.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMC1	Information Management	DM Series Interface (DM300C-DM450C)	\$995.00	16%	\$833.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMC2	Information Management	DM Series Interface (DM300C-DM450C)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMFM	Information Management	Funds Management Meter Activation	\$195.00	16%	\$163.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMH4	Information Management	Business Manager V2 or V3 to New System Data Migration	\$790.00	40%	\$475.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMS1	Information Management	Master Host Software Only	\$8,995.00	16%	\$7,555.00	\$134.00	\$101.00	25%	\$9.00	\$1,186.00	\$890.00	25%	\$75.00
BMS2	Information Management	Business Manager Workstation - Software Only	\$3,250.00	16%	\$2,730.00	\$134.00	\$101.00	25%	\$9.00	\$680.00	\$510.00	25%	\$43.00
BMS3	Information Management	Client Host Software Only	\$1,995.00	16%	\$1,675.00	\$134.00	\$101.00	25%	\$9.00	\$624.00	\$468.00	25%	\$39.00
BMSW	Information Management	Upgrade to Business Manager SQL Edition for New customers	\$4,255.00	16%	\$3,574.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT1	Information Management	DM Infinity Interface	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT2	Information Management	DM Infinity Interface	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT3	Information Management	Business Manager Win XP Upgrade	\$1,195.00	16%	\$1,003.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMUP	Information Management	Business Manager 6.0 Upgrade for XP	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BNUR	Information Management	Business Manager 6.0 Upgrade for Win2000	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMIWA	Information Management	Business Manager Interface for RVIEW (one per Host)	\$2,295.00	16%	\$1,927.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CPD0	SendSuite Tracking	Carrier Parcel Data Import	\$4,995.00	16%	\$4,196.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPZ	Information Management	Production Reports Software (software only)	\$3,000.00	16%	\$2,520.00	\$399.00	\$300.00	25%	\$25.00	N/A	N/A	N/A	N/A
F9W1	Information Management	Differential Weighing	\$645.00	16%	\$542.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J540	SendSuite Tracking	Counter Signature Pad	\$1,995.00	16%	\$1,676.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J542	Arrival	Counter Signature Pad Plus	\$1,995.00	16%	\$1,675.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J546	SendSuite Tracking	Counter Signature Pad Plus	\$1,995.00	16%	\$1,675.00	\$285.00	\$214.00	25%	\$18.00	N/A	N/A	N/A	N/A
J582	Arrival	Tracking Assistant	\$1,795.00	16%	\$1,507.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J583	Arrival	Tracking Assistant with Cradle	\$2,195.00	16%	\$1,843.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J58U	Arrival	J570 Upgrade	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596005	Arrival	Docking Cradle for J560	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596007	Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561	\$1,195.00	16%	\$1,003.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596015	Arrival	4 Bay Docking Station (for use with multiple J580s)	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596017	Arrival	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	\$1,395.00	16%	\$1,171.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596018	Arrival	J580 4Bay Interconnecting Cable	\$75.00	16%	\$63.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596019	Arrival	Single Bay Cradle (for use with J582)	\$425.00	16%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596025	Arrival	Wireless Access Point	\$1,395.00	16%	\$1,171.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J796016	Arrival Express	16 MB RAM memory upgrade (SIMM) to upgrade V928/V929 CPUs	\$500.00	16%	\$420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J796070	SendSuite Live	Scanner Stand	\$144.00	16%	\$121.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J796075	SendSuite	Main Board for J693	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
JB96002	Information Management	Base Mount Display Kit for JB64 and JB67	\$160.00	16%	\$135.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
JN96002	Information Management	Base Mount Display Kit for JB75 Scale	\$160.00	16%	\$135.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
JR64	Information Management	Green 150 lb Rollertop Scale Factory Certified	\$695.00	16%	\$584.00	\$305.00	\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
JR76	Information Management	Green J075 100 lb Tabletop Scale Factory Certified	\$495.00	16%	\$416.00	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
MP05	Weighing Options	5 LB INTEGRATED WEIGHING	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP0X	Weighing Options	DIFF WEIGHING 15-30LB	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP10	Weighing Options	10 LB INTEGRATED WEIGHING	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP15	Weighing Options	15 LB INTEGRATED WEIGHING	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP3X	Weighing Options	DIFF WEIGHING 15-30LB	\$395.00	16%	\$332.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP4X	Weighing Options	DIFF WEIGHING 70LB	\$895.00	16%	\$752.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP5X	Weighing Options	DIFF WEIGHING 149LB	\$1,195.00	16%	\$1,004.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSPQ	SendSuite Shipping	Software Meter Interface - per meter (Connect+ only)	\$295.00	40%	\$177.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS0	Information Management	PrecisionTrack Additional Site License	\$700.00	16%	\$588.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS1	Information Management	Tier 1 PrecisionTrack	\$595.00	16%	\$499.00	N/A	N/A	N/A	N/A	N/A	\$1,905.00	25%	\$120.00
MTS2	Information Management	Tier 2 PrecisionTrack	\$845.00	16%	\$709.00	N/A	N/A	N/A	N/A	N/A	\$2,660.00	25%	\$167.00
MTS3	Information Management	Tier 3 PrecisionTrack	\$1,695.00	16%	\$1,423.00	N/A	N/A	N/A	N/A	N/A	\$5,320.00	25%	\$333.00
MTS4	Information Management	Tier 4 PrecisionTrack	\$3,195.00	16%	\$2,683.00	N/A	N/A	N/A	N/A	N/A	\$10,645.00	25%	\$666.00
MTS5	Information Management	Tier 5 PrecisionTrack	\$4,795.00	16%	\$4,027.00	N/A	N/A	N/A	N/A	N/A	\$15,970.00	25%	\$999.00
MTS6	Information Management	Tier 6 PrecisionTrack	\$7,795.00	16%	\$6,547.00	N/A	N/A	N/A	N/A	N/A	\$26,620.00	25%	\$1,664.00
MTS7	Information Management	Tier 7 PrecisionTrack	\$15,395.00	16%	\$12,931.00	N/A	N/A	N/A	N/A	N/A	\$47,920.00	25%	\$2,995.00
MTS8	Information Management	PrecisionTrack for SmartMailer Tier 8	\$28,895.00	16%	\$24,271.00	N/A	N/A	N/A	N/A	N/A	\$99,040.00	25%	\$6,190.00
MW96000	Weighing Options	15LB SCALE PLATFORM/STAND	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT2B	Information Management	pbSmartPostage Shipping Label Printer and 1 Roll of Labels	\$260.00	16%	\$218.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT2S	Information Management	5 pbSmartPostage postage sheets	\$17.00	16%	\$14.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT3B	Information Management	pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 30 lb scale with Display	\$375.00	16%	\$315.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT3S	Information Management	pbSmartPostage 30 lb scale with Display	\$125.00	16%	\$105.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT4C	Information Management	Continuous Roll of Postage Labels for Stamp Label Printer	\$40.00	16%	\$33.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT4P	Information Management	pbSmartPostage Stamp Label Printer and 1 Roll of Labels	\$118.00	16%	\$99.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT4R	Information Management	Roll of Labels for pbSmartPostage Stamp Label Printer	\$18.00	17%	\$15.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT5S	Information Management	pbSmartPostage 5 lb scale with Display	\$75.00	16%	\$63.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT7B	Information Management	pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 70 lb scale with Display	\$425.00	16%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT7S	Information Management	pbSmartPostage 70 lb scale with Display	\$175.00	16%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT9B	Information Management	pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 10 lb scale with Display	\$350.00	16%	\$294.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PT9S	Information Management	pbSmartPostage 10 lb scale with Display	\$99.00	16%	\$83.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SDTK	SendSuite	SendSuite Link - Software Developer Toolkit	\$9,995.00	16%	\$8,396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SDTL	SendSuite Tracking	Software Developer Tool Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFPC	SendSuite Express	FedEx SmartPost (100)	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFPE	SendSuite Express	FedEx SmartPost (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFX1	SendSuite Live	FedEx FSMS (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFX2	SendSuite Live	FedEx FSMS (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXL	SendSuite Live	FedEx FSMS (up to 50)	\$2,770.00	16%	\$2,327.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXT	SendSuite Live	FedEx FSMS (up to 25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXV	SendSuite Live	FedEx FSMS (up to 5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFFX	SendSuite Live	FedEx FSMS (up to 10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGB1	SendSuite Live	UPS Domestic API (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGB2	SendSuite Live	UPS Domestic API (2)	\$1,200.00	16%	\$1,008.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBC	SendSuite Live	UPS Domestic API (100)	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBE	SendSuite Live	UPS Domestic API (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBL	SendSuite Live	UPS Domestic API (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBV	SendSuite Live	UPS Domestic API (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBW	SendSuite Live	UPS Domestic API (10)	\$1,400.00	16%	\$1,208.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBX	SendSuite Live	UPS Domestic API (5)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGC1	SendSuite Live	UPS Domestic Basic (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	N/A	\$108.00	25%	\$7.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Our product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SMA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SGC2	SendSuite Live	UPS Domestic Basic (2)	\$1,280.00	16%	\$1,076.00	N/A	N/A	N/A	N/A	\$230.00	\$173.00	25%	\$15.00
SGCC	SendSuite Live	UPS Domestic Basic (100)	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
SGCE	SendSuite Live	UPS Domestic Basic (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGCL	SendSuite Live	UPS Domestic Basic (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$66.00
SGCT	SendSuite Live	UPS Domestic Basic (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SGCV	SendSuite Live	UPS Domestic Basic (5)	\$1,440.00	16%	\$1,209.60	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SGCX	SendSuite Live	UPS Domestic Basic (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SGF1	SendSuite Live	FedEx Transborder (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGF2	SendSuite Live	FedEx Transborder (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGFC	SendSuite Live	FedEx Transborder (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGCF	SendSuite Live	FedEx Transborder (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGFL	SendSuite Live	FedEx Transborder (50)	\$90,000.00	16%	\$75,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGFT	SendSuite Live	FedEx Transborder (25)	\$75,000.00	16%	\$63,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGFV	SendSuite Live	FedEx Transborder (5)	\$30,000.00	16%	\$25,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGFX	SendSuite Live	FedEx Transborder (10)	\$50,000.00	16%	\$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGK1	SendSuite Live	Dymanex (1)	\$800.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGK2	SendSuite Live	Dymanex (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGKC	SendSuite Live	Dymanex (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGKE	SendSuite Live	Dymanex (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGKL	SendSuite Live	Dymanex (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGKT	SendSuite Live	Dymanex (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGKV	SendSuite Live	Dymanex (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGKX	SendSuite Live	Dymanex (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGL1	SendSuite Live	Sameday (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGL2	SendSuite Live	Sameday (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$278.00	\$209.00	25%	\$18.00
SGLC	SendSuite Live	Sameday (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGLE	SendSuite Live	Sameday (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGLL	SendSuite Live	Sameday (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGLT	SendSuite Live	Sameday (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGLV	SendSuite Live	Sameday (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGLX	SendSuite Live	Sameday (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGM1	SendSuite Live	UPS Domestic Mail Innovations (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGM2	SendSuite Live	UPS Domestic Mail Innovations (2)	\$1,280.00	16%	\$1,076.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGMC	SendSuite Live	UPS Domestic Mail Innovations (100)	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
SGME	SendSuite Live	UPS Domestic Mail Innovations (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGML	SendSuite Live	UPS Domestic Mail Innovations (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$66.00
SGMT	SendSuite Live	UPS Domestic Mail Innovations (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SGMV	SendSuite Live	UPS Domestic Mail Innovations (5)	\$1,440.00	16%	\$1,209.60	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SGMX	SendSuite Live	UPS Domestic Mail Innovations (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SGN1	SendSuite Live	TNT (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGN2	SendSuite Live	TNT (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGN3	SendSuite Live	TNT (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGNE	SendSuite Live	TNT (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGNL	SendSuite Live	TNT (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGNT	SendSuite Live	TNT (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGNV	SendSuite Live	TNT (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGNX	SendSuite Live	TNT (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGS1	SendSuite Live	Golden State Overnight (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGS2	SendSuite Live	Golden State Overnight (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGSC	SendSuite Live	Golden State Overnight (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGSE	SendSuite Live	Golden State Overnight (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGSL	SendSuite Live	Golden State Overnight (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGST	SendSuite Live	Golden State Overnight (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGSV	SendSuite Live	Golden State Overnight (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGSX	SendSuite Live	Golden State Overnight (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGT1	SendSuite Live	UPS Supply Chain Solutions (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGT2	SendSuite Live	UPS Supply Chain Solutions (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGTC	SendSuite Live	UPS Supply Chain Solutions (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGTE	SendSuite Live	UPS Supply Chain Solutions (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGTL	SendSuite Live	UPS Supply Chain Solutions (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGTT	SendSuite Live	UPS Supply Chain Solutions (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGTV	SendSuite Live	UPS Supply Chain Solutions (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGTX	SendSuite Live	UPS Supply Chain Solutions (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGW1	SendSuite Live	UPS Domestic Worldwide (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SGW2	SendSuite Live	UPS Domestic Worldwide (2)	\$1,280.00	16%	\$1,076.00	N/A	N/A	N/A	N/A	\$230.00	\$173.00	25%	\$15.00
SGWC	SendSuite Live	UPS Domestic Worldwide (100)	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SGWE	SendSuite Live	UPS Domestic Worldwide (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGWL	SendSuite Live	UPS Domestic Worldwide (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$66.00
SGWT	SendSuite Live	UPS Domestic Worldwide (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SGWV	SendSuite Live	UPS Domestic Worldwide (5)	\$1,440.00	16%	\$1,209.60	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SGWX	SendSuite Live	UPS Domestic Worldwide (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SHA1	SendSuite Live	AES Direct Web API (1)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHA2	SendSuite Live	AES Direct Web API (2)	\$7,500.00	16%	\$6,300.00	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SHAC	SendSuite Live	AES Direct Web API (100)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAE	SendSuite Live	AES Direct Web API (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAL	SendSuite Live	AES Direct Web API (50)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAT	SendSuite Live	AES Direct Web API (25)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHAV	SendSuite Live	AES Direct Web API (5)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHAX	SendSuite Live	AES Direct Web API (10)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHL1	SendSuite Live	DHL (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SHL2	SendSuite Live	DHL (2)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHLC	SendSuite Live	DHL (100)	\$10,000.00	27%	\$7,255.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHLE	SendSuite Live	DHL (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,7		

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SHNC	Sendsuite Live	XPO (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHNE	Sendsuite Live	XPO (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHNL	Sendsuite Live	XPO (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHNT	Sendsuite Live	XPO (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHNV	Sendsuite Live	XPO (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHNX	Sendsuite Live	XPO (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHR1	Sendsuite Live	LoneStar (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$182.00	\$122.00	25%	\$11.00
SHR2	Sendsuite Live	LoneStar (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHRC	Sendsuite Live	LoneStar (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHRE	Sendsuite Live	LoneStar (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHRL	Sendsuite Live	LoneStar (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHRT	Sendsuite Live	LoneStar (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHRV	Sendsuite Live	LoneStar (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHRX	Sendsuite Live	LoneStar (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHT1	Sendsuite Live	ATS (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHT2	Sendsuite Live	ATS (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHTC	Sendsuite Live	ATS (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHTE	Sendsuite Live	ATS Enterprise	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHTL	Sendsuite Live	ATS (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHTT	Sendsuite Live	ATS (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHTV	Sendsuite Live	ATS (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHTX	Sendsuite Live	ATS (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHV1	Sendsuite Live	DHL (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHV2	Sendsuite Live	DHL (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHVL	Sendsuite Live	DHL (up to 50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHVT	Sendsuite Live	DHL (up to 25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHVV	Sendsuite Live	DHL (up to 5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHVX	Sendsuite Live	DHL (up to 10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SHW1	Sendsuite Live	FedEx FSMS (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHW2	Sendsuite Live	FedEx FSMS (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SHWL	Sendsuite Live	FedEx FSMS (up to 50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHWT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHWV	Sendsuite Live	FedEx FSMS (up to 5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHWX	Sendsuite Live	FedEx FSMS (up to 10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SL19	Sendsuite Live	High Volume 4in. Adhesive Label Printer	\$2,195.00	16%	\$1,843.00	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
SL20	Sendsuite Live	Non-Contact Programmable Wedge Scanner	\$1,495.00	16%	\$1,255.00	\$221.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A
SL21	Sendsuite Live	Laser Printer	\$695.00	16%	\$584.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SL22	Sendsuite Live	Low to Mid Volume 4in. Adhesive Label Printer	\$895.00	16%	\$835.00	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
SL30	Sendsuite Live	100 lb. Tabletop Scale	\$1,195.00	16%	\$1,004.00	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
SL32	Sendsuite Live	200 lb. Rollertop Scale	\$1,695.00	16%	\$1,424.00	\$305.00	\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
SL33	Sendsuite Live	149 lb. Rollertop Scale (California only)	\$1,695.00	16%	\$1,424.00	\$311.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
SL39	Sendsuite Live	Cardless Wedge Scanner	\$2,295.00	16%	\$1,928.00	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
SLB1	Sendsuite Live	3rd Party USPS Web Connector (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SLB2	Sendsuite Live	3rd Party USPS Web Connector (2)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$324.00	\$243.00	25%	\$21.00
SLBA	Sendsuite Live	Inbound Supplier Shipping Application	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLBL	Sendsuite Live	3rd Party USPS Web Connector (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLBT	Sendsuite Live	3rd Party USPS Web Connector (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	\$1,080.00	\$810.00	25%	\$69.00
SLBV	Sendsuite Live	3rd Party USPS Web Connector (5)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$396.00	\$297.00	25%	\$25.00
SLBX	Sendsuite Live	3rd Party USPS Web Connector (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SLCA	Sendsuite Live	UPS Custom Carrier Rate	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SLCC	Sendsuite Live	CanadaPost Custom Carrier Rate	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SLD1	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLD2	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SLD3	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLDE	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLDL	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (50)	\$90,000.00	16%	\$75,600.00	N/A	N/A	N/A	N/A	\$16,200.00	\$12,150.00	25%	\$1,013.00
SLDT	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (25)	\$75,000.00	27%	\$54,430.00	N/A	N/A	N/A	N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SLDV	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (5)	\$30,000.00	35%	\$19,595.00	N/A	N/A	N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
SLDX	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (10)	\$50,000.00	46%	\$27,215.00	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
SLDG	Sendsuite Accessories	Legal Fixture Activation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLDP	Sendsuite Live	E-Certified/ERR Productivity Pack	\$3,080.00	16%	\$2,587.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLER	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLH2	Sendsuite Live	Hazardous Materials (2)	\$7,500.00	27%	\$5,445.00	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SLHC	Sendsuite Live	Hazardous Materials (100)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHE	Sendsuite Live	Hazardous Materials (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHL	Sendsuite Live	Hazardous Materials (50)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHT	Sendsuite Live	Hazardous Materials (25)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLHV	Sendsuite Live	Hazardous Materials (5)	\$10,000.00	35%	\$6,535.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SLHX	Sendsuite Live	Hazardous Materials (10)	\$15,000.00	40%	\$9,070.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SLJ1	Sendsuite Live	Pack Verification (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJ2	Sendsuite Live	Pack Verification (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJ3	Sendsuite Live	Pack Verification (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJE	Sendsuite Live	Pack Verification (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJL	Sendsuite Live	Pack Verification (50)	\$90,000.00	16%	\$75,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJT	Sendsuite Live	Pack Verification (25)	\$75,000.00	27%	\$54,430.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJV	Sendsuite Live	Pack Verification (5)	\$30,000.00	35%	\$19,595.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLJX	Sendsuite Live	Pack Verification (10)	\$50,000.00	46%	\$27,215.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLK1	Sendsuite Live	In-motion Scale/Conveyor Controller (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLK2	Sendsuite Live	In-motion Scale/Conveyor Controller (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLK3	Sendsuite Live	In-motion Scale/Conveyor Controller (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKE	Sendsuite Live	In-motion Scale/Conveyor Controller (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKL	Sendsuite Live	In-motion Scale/Conveyor Controller (50)	\$90,000.00	16%	\$75,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKT	Sendsuite Live	In-motion Scale/Conveyor Controller (25)	\$75,000.00	27%	\$54,430.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKV	Sendsuite Live	In-motion Scale/Conveyor Controller (5)	\$30,000.00	35%	\$19,595.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKX	Sendsuite Live	In-motion Scale/Conveyor Controller (10)	\$50,000.00	46%	\$27,215.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLL1	Sendsuite Live	Ship to Hold (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLL2	Sendsuite Live	Ship to Hold (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$3,240.00	\$2,430.00	25%	\$203.00
SLLC	Sendsuite Live	Ship to Hold (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SLLE	Sendsuite Live	Ship to Hold (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Has product offered for this category or equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA	
SMNL	SendSuite Live	CTSI: Shipment Tracking/Event Management (50)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
SMNT	SendSuite Live	CTSI: Shipment Tracking/Event Management (25)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
SMNV	SendSuite Live	CTSI: Shipment Tracking/Event Management (5)	\$2,160.00	16%	\$1,814.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
SMNX	SendSuite Live	CTSI: Shipment Tracking/Event Management (10)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
SNB1	SendSuite Live	BAX Global (1)	\$900.00	39%	\$545.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNB2	SendSuite Live	BAX Global (2)	\$1,500.00	27%	\$1,090.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNBC	SendSuite Live	BAX Global (100)	\$20,000.00	64%	\$7,255.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNBE	SendSuite Live	BAX Global (Enterprise)	\$25,000.00	27%	\$18,145.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNBL	SendSuite Live	BAX Global (50)	\$15,000.00	64%	\$5,445.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNBV	SendSuite Live	BAX Global (25)	\$10,000.00	64%	\$3,630.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNBX	SendSuite Live	BAX Global (5)	\$3,000.00	57%	\$1,305.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNBZ	SendSuite Live	BAX Global (10)	\$5,000.00	64%	\$1,815.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SND1	SendSuite Live	CanadaPost (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SND2	SendSuite Live	CanadaPost (2)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SND3	SendSuite Live	CanadaPost (100)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SND4	SendSuite Live	CanadaPost (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNDL	SendSuite Live	CanadaPost (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$69.00
SNDT	SendSuite Live	CanadaPost (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNDV	SendSuite Live	CanadaPost (5)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNDX	SendSuite Live	CanadaPost (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNE1	SendSuite Live	Eastern Connection (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNE2	SendSuite Live	Eastern Connection (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNE3	SendSuite Live	Eastern Connection (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNE4	SendSuite Live	Eastern Connection (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNE5	SendSuite Live	Eastern Connection (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNE6	SendSuite Live	Eastern Connection (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNE7	SendSuite Live	Eastern Connection (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNE8	SendSuite Live	Eastern Connection (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNE9	SendSuite Live	Canpar (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SNE0	SendSuite Live	Canpar (2)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNE1	SendSuite Live	Canpar (100)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNE2	SendSuite Live	Canpar (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNE3	SendSuite Live	Canpar (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$69.00
SNE4	SendSuite Live	Canpar (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNE5	SendSuite Live	Canpar (5)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNE6	SendSuite Live	Canpar (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNG1	SendSuite Live	Globaltranz (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNG2	SendSuite Live	Globaltranz (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNG3	SendSuite Live	Globaltranz (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNG4	SendSuite Live	Globaltranz (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNG5	SendSuite Live	Globaltranz (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNG6	SendSuite Live	Globaltranz (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNG7	SendSuite Live	Globaltranz (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNG8	SendSuite Live	Globaltranz (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNH1	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNH2	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNH3	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNH4	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNH5	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNH6	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNH7	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNH8	SendSuite Live	LTL Czarlike Rating / BOLs (per carrier) (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNJ1	SendSuite Live	Miscellaneous Domestic carriers (1)	\$900.00	39%	\$545.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNJ2	SendSuite Live	Miscellaneous Domestic carriers (2)	\$1,500.00	27%	\$1,090.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNJ3	SendSuite Live	Miscellaneous Domestic carriers (100)	\$20,000.00	64%	\$7,255.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNJ4	SendSuite Live	Miscellaneous Domestic carriers (Enterprise)	\$25,000.00	27%	\$18,145.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNJ5	SendSuite Live	Miscellaneous Domestic carriers (50)	\$15,000.00	64%	\$5,445.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNJ6	SendSuite Live	Miscellaneous Domestic carriers (25)	\$10,000.00	64%	\$3,630.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNJ7	SendSuite Live	Miscellaneous Domestic carriers (5)	\$3,000.00	57%	\$1,305.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNJ8	SendSuite Live	Miscellaneous Domestic carriers (10)	\$5,000.00	64%	\$1,815.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNK1	SendSuite Live	Miscellaneous Canada Carrier (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNK2	SendSuite Live	Miscellaneous Canada Carrier (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNK3	SendSuite Live	Miscellaneous Canada Carrier (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNK4	SendSuite Live	Miscellaneous Canada Carrier (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNK5	SendSuite Live	Miscellaneous Canada Carrier (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNK6	SendSuite Live	Miscellaneous Canada Carrier (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNK7	SendSuite Live	Miscellaneous Canada Carrier (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNK8	SendSuite Live	Miscellaneous Canada Carrier (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNL1	SendSuite Live	Purrolator (1)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	N/A	\$108.00	\$81.00	25%	\$7.00
SNL2	SendSuite Live	Purrolator (2)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNL3	SendSuite Live	Purrolator (100)	\$10,000.00	27%	\$7,255.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNL4	SendSuite Live	Purrolator (Enterprise)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNL5	SendSuite Live	Purrolator (50)	\$6,000.00	16%	\$5,040.00	N/A	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$69.00
SNL6	SendSuite Live	Purrolator (25)	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SNL7	SendSuite Live	Purrolator (5)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNL8	SendSuite Live	Purrolator (10)	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SNM1	SendSuite Live	Midland Courier (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNM2	SendSuite Live	Midland Courier (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNM3	SendSuite Live	Midland Courier (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNM4	SendSuite Live	Midland Courier (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNM5	SendSuite Live	Midland Courier (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNM6	SendSuite Live	Midland Courier (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNM7	SendSuite Live	Midland Courier (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNM8	SendSuite Live	Midland Courier (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNM9	SendSuite Live	Newjistics (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNM0	SendSuite Live	Newjistics (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNM1	SendSuite Live	Newjistics (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNM2	SendSuite Live	Newjistics (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNM3	SendSuite Live	New												

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Has product offered for this category or equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
SNNT	SendSuite Live	Newgistics (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNNV	SendSuite Live	Newgistics (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNNX	SendSuite Live	Newgistics (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNP1	SendSuite Live	Norco (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNP2	SendSuite Live	Norco (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNPC	SendSuite Live	Norco (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNPE	SendSuite Live	Norco (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNPL	SendSuite Live	Norco (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNPT	SendSuite Live	Norco (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNPV	SendSuite Live	Norco (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNPX	SendSuite Live	Norco (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNR1	SendSuite Live	Ontrac (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNR2	SendSuite Live	Ontrac (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNRC	SendSuite Live	Ontrac (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNRE	SendSuite Live	Ontrac (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNRF	SendSuite Live	Ontrac (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNRT	SendSuite Live	Ontrac (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNRV	SendSuite Live	Ontrac (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNRX	SendSuite Live	Ontrac (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNS1	SendSuite Live	Spee-Dee (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNS2	SendSuite Live	Spee-Dee (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNS3	SendSuite Live	Spee-Dee (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNSE	SendSuite Live	Spee-Dee (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNSL	SendSuite Live	Spee-Dee (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNST	SendSuite Live	Spee-Dee (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNSV	SendSuite Live	Spee-Dee (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNSX	SendSuite Live	Spee-Dee (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNT1	SendSuite Live	Streamite (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNT2	SendSuite Live	Streamite (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNTC	SendSuite Live	Streamite (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNTE	SendSuite Live	Streamite (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNTL	SendSuite Live	Streamite (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNTT	SendSuite Live	Streamite (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNTV	SendSuite Live	Streamite (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNTX	SendSuite Live	Streamite (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNU1	SendSuite Live	Dicom (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNU2	SendSuite Live	Dicom (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNUC	SendSuite Live	Dicom (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNUE	SendSuite Live	Dicom (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNUL	SendSuite Live	Dicom (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNUT	SendSuite Live	Dicom (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNV1	SendSuite Live	Dicom (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNV2	SendSuite Live	Dicom (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNV3	SendSuite Live	Velocity (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNV4	SendSuite Live	Velocity (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNV5	SendSuite Live	Velocity (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNV6	SendSuite Live	Velocity (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNV7	SendSuite Live	Velocity (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNV8	SendSuite Live	Velocity (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNV9	SendSuite Live	Velocity (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNVX	SendSuite Live	Velocity (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNY1	SendSuite Live	ICS Courier (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNY2	SendSuite Live	ICS Courier (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNY3	SendSuite Live	ICS Courier (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNY4	SendSuite Live	ICS Courier (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNY5	SendSuite Live	ICS Courier (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNY6	SendSuite Live	ICS Courier (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNY7	SendSuite Live	ICS Courier (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNY8	SendSuite Live	ICS Courier (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNZ1	SendSuite Live	Cardinal Courier (1)	\$900.00	16%	\$756.00	N/A	N/A	N/A	N/A	\$122.00	\$91.50	25%	\$11.00
SNZ2	SendSuite Live	Cardinal Courier (2)	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNZ3	SendSuite Live	Cardinal Courier (100)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNZ4	SendSuite Live	Cardinal Courier (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNZ5	SendSuite Live	Cardinal Courier (50)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNZ6	SendSuite Live	Cardinal Courier (25)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNZ7	SendSuite Live	Cardinal Courier (5)	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNZ8	SendSuite Live	Cardinal Courier (10)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SPMS	Information Management	Package Manager Solution 1 (new Ascent placements only)	\$10,380.00	16%	\$8,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SS1C	SendSuite Live	SendSuite Live Mail Center Package	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSCA	SendSuite Live	Additional Carrier Account Activation	\$1,000.00	16%	\$840.00	N/A	N/A	N/A	N/A	\$180.00	\$135.00	25%	\$12.00
SSCF	SendSuite Live	Standard FedEx Carrier Activation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSCS	SendSuite Live	Standard USPS Carrier Activation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSCU	SendSuite Live	Standard UPS Carrier Activation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSCW	SendSuite Live	USPS On-Line Postage Activation (IOP)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSFE	SendSuite Accessories	Regional Carrier Set-Up Fee	\$750.00	16%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSH1	SendSuite Live	Additional SendSuite Live (1) Standard Single User Locations	\$15,000.00	77%	\$3,400.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSH2	SendSuite Live	Additional SendSuite Live (2) Standard Single User Locations	\$10,000.00	32%	\$6,800.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SSH3	SendSuite Live	Additional SendSuite Live (100) Standard Single User Locations	\$1,500.00	16%	\$1,260.00	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SSH4	SendSuite Live	Additional SendSuite Live (Enterprise) Standard Single User Locations	\$250,000.00	16%	\$210,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSL1	SendSuite Live	Additional SendSuite Live (50) Standard Single User Locations	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SSL2	SendSuite Live	Additional SendSuite Live (25) Standard Single User Locations	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SSHV	SendSuite Live	Additional SendSuite Live (5) Standard Single User Locations	\$7,500.00	16%	\$6,300.00	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SSHX	SendSuite Live	Additional SendSuite Live (10) Standard Single User Locations	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00</

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Has product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SSLT	SendSuite Live	SendSuite Live Standard License - 25 Location/Unlimited Workstations	\$75,000.00	40%	\$45,360.00	N/A	N/A	N/A	N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SSLV	SendSuite Live	SendSuite Live Standard License - 5 Location/Unlimited Workstations	\$17,500.00	56%	\$16,330.00	N/A	N/A	N/A	N/A	\$6,750.00	\$6,063.00	25%	\$422.00
SSLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	\$50,000.00	55%	\$22,680.00	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
SSLZ	SendSuite Live	Additional Workstation License (SendSuite Live Standard Single Location)	\$4,000.00	32%	\$2,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSN1	SendSuite Live	SendSuite Live Extended License - Single Location/Unlimited Workstations	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSN2	SendSuite Live	SendSuite Live Extended License - 2 Locations/Unlimited Workstations	\$40,000.00	16%	\$33,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNC	SendSuite Live	SendSuite Live Extended License - 100 Location/Unlimited Workstations	\$350,000.00	16%	\$294,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNE	SendSuite Live	SendSuite Live Extended License - Enterprise/Unlimited Workstations	\$350,000.00	16%	\$294,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNL	SendSuite Live	SendSuite Live Extended License - 50 Location/Unlimited Workstations	\$250,000.00	16%	\$210,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNV	SendSuite Live	SendSuite Live Extended License - 25 Location/Unlimited Workstations	\$150,000.00	16%	\$126,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNV	SendSuite Live	SendSuite Live Extended License - 5 Location/Unlimited Workstations	\$50,000.00	16%	\$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSNX	SendSuite Live	SendSuite Live Extended License - 10 Location/Unlimited Workstations	\$75,000.00	16%	\$63,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSPT	SendSuite Accessories	Carrier Set Up Fee - per carrier	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSRO	SendSuite Accessories	Carrier Set Up Fee - per carrier	\$500.00	16%	\$420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSVA	SendSuite Shipping	Address EZ Import	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSVE	SendSuite Shipping	eRR CoverSheet Interface for SSL/PP	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSY1	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (1)	\$9,000.00	16%	\$7,560.00	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SSY2	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (2)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSYC	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (100)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SSYE	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (Enterprise)	\$100,000.00	16%	\$84,000.00	N/A	N/A	N/A	N/A	\$18,000.00	\$13,500.00	25%	\$1,125.00
SSYL	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (50)	\$90,000.00	16%	\$75,600.00	N/A	N/A	N/A	N/A	\$16,200.00	\$12,150.00	25%	\$1,013.00
SSYT	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (25)	\$75,000.00	16%	\$63,000.00	N/A	N/A	N/A	N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SSYV	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (5)	\$30,000.00	16%	\$25,200.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSYX	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (10)	\$50,000.00	16%	\$42,000.00	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
SSZ1	SendSuite Live	SendSuite Live PlanetPress Interface (1)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SSZ2	SendSuite Live	SendSuite Live PlanetPress Interface (2)	\$7,500.00	16%	\$6,300.00	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SSZC	SendSuite Live	SendSuite Live PlanetPress Interface (100)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSZE	SendSuite Live	SendSuite Live PlanetPress Interface (Enterprise)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSZL	SendSuite Live	SendSuite Live PlanetPress Interface (50)	\$25,000.00	16%	\$21,000.00	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSZT	SendSuite Live	SendSuite Live PlanetPress Interface (25)	\$20,000.00	16%	\$16,800.00	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SSZV	SendSuite Live	SendSuite Live PlanetPress Interface (5)	\$10,000.00	16%	\$8,400.00	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SSZX	SendSuite Live	SendSuite Live PlanetPress Interface (10)	\$15,000.00	16%	\$12,600.00	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
STET	SendSuite	SendSuite Link - Enterprise Toolkit	\$4,995.00	16%	\$4,196.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STEU	SendSuite Tracking	SendSuite Tracking Enterprise	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STF1	SendSuite Live	TMS Services - Up to 500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STF2	SendSuite Live	TMS Services - Up to 1,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STF3	SendSuite Live	TMS Services - Up to 7,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STF4	SendSuite Live	TMS Services - Up to 15,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STF5	SendSuite Live	TMS Services - Up to 35,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STP1	SendSuite Live	TMS Services - Up to 25,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STP2	SendSuite Live	TMS Services - Up to 50,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STP3	SendSuite Live	TMS Services - Up to 250,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STP4	SendSuite Live	TMS Services - Up to 500,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STP5	SendSuite Live	TMS Services - Up to 1,000,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STR1	SendSuite Live	TMS Services - Up to 500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STR2	SendSuite Live	TMS Services - Up to 1,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STR3	SendSuite Live	TMS Services - Up to 7,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STR4	SendSuite Live	TMS Services - Up to 15,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STR5	SendSuite Live	TMS Services - Up to 35,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STT1	SendSuite Live	TMS Services - Up to 500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STT2	SendSuite Live	TMS Services - Up to 1,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STT3	SendSuite Live	TMS Services - Up to 7,500 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STT4	SendSuite Live	TMS Services - Up to 15,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
STT5	SendSuite Live	TMS Services - Up to 35,000 transactions per year - billed separately	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SW10	base system	Up to 10 Workstations (1)	\$3,500.00	16%	\$2,940.00	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
SW20	base system	Up to 20 Workstations (1)	\$5,000.00	16%	\$4,200.00	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SWS1	base system	Up to 10 Workstations (2)	\$4,500.00	16%	\$3,780.00	N/A	N/A	N/A	N/A	\$810.00	\$608.00	25%	\$51.00
SWS2	accessories	Up to 20 Workstations (2)	\$6,500.00	16%	\$5,460.00	N/A	N/A	N/A	N/A	\$1,170.00	\$878.00	25%	\$74.00
T101	Information Management	Carrier Log 1	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T102	Information Management	Custom Programmable Carrier - 1	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T103	Information Management	LTL Customer Programmable Carrier	\$350.00	16%	\$294.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T104	Information Management	HazMat	\$950.00	16%	\$798.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T105	Information Management	Differential Weighing (Offweight)	\$500.00	16%	\$420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T110	Arrival	Multi-Workstation Client License	\$750.00	16%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T113	Information Management	NetQuery	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T116	Information Management	DDX Link	\$1,995.00	16%	\$1,676.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T119	Information Management	ODBC Link	\$1,295.00	16%	\$1,085.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T196003	SendSuite Live	SHIPREQUEST MULTI PACK (5PER PAK)	\$125.00	16%	\$105.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T196027	Information Management	Software Meter Interface - per meter (DM Series only)	\$295.00	16%	\$247.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T1NT	SendSuite Live	INTEGRATION ENABLER	\$3,000.00	16%	\$2,520.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T209	Information Management	USPS Std A Bulk Manifesting	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T210	Information Management	UPS Standard Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T211	Information Management	UPS Hundred/Weight Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T212	Information Management	UPS Non-Manifested Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T213	Information Management	UPS Drop Shipment Points	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T214	Information Management	UPS Contract Rates	\$1,000.00	16%	\$840.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T215	Information Management	USPS Domestic Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T216	Information Management	USPS International Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T217	Information Management	USPS Automation / Non Automation Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T218	Information Management	USPS Mixed Mail Manifest (Single Piece)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T219	Information Management	USPS Drop Shipment Points	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T221	SendSuite Express	FedEx Ground Multi-Weight	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T222	SendSuite Express	FedEx Ground Drop Ship	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T230	SendSuite Express	FedEx Ship Manager Server - Dom & Intl	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T234	SendSuite Express	DDX Contract Rates	\$1,000.00	16%	\$840.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T241	Information Management	USPS Zip to Zone	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T242	Information Management	USPS Zip to Zone	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T243	SendSuite Live	FedEx Ground Zip to Zone	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T245	Information Management	USPS 4th Class DBMC Manifesting (required for T218)	\$0.00	0%	\$0.00	N/A</							

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Not products offered for this category or equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
T246	Information Management	UPS Online Plus for PLD Electronic Manufacturing	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25B	SendSuite Express	SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can Add USPS Manifesting	\$4,580.00	16%	\$3,847.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25C	SendSuite Express	SendSuite Xpress 300 Can Add Any Three Carriers	\$5,380.00	16%	\$4,519.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25D	SendSuite Express	SendSuite Xpress 400 Can Add Any Four Carriers	\$6,580.00	16%	\$5,527.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T25E	SendSuite Express	SendSuite Xpress 500 - All Carriers, Networking and Simple Integration	\$7,780.00	16%	\$6,536.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T265	Information Management	USPS Std A Non-Profit Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T271	Information Management	USPS International Manifesting	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T286	Information Management	SpeedDee	\$750.00	16%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T289	SendSuite Live	FedEx Onsite Server Drop Shipment Points	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T290	Information Management	USPS Manifesting Drop Shipment Points	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T291	SendSuite Express	DHL Plus Drop Shipment Points	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T293	SendSuite Express	DHL Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AC	SendSuite Live	StreetSmart Address Cleansing	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AF	Information Management	RDI Feature	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2B3	SendSuite Express	Special PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$6,380.00	16%	\$5,360.00	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2CM	Information Management	Certified Mail Feature	\$895.00	16%	\$751.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2DH	SendSuite Express	DHL Airsome Tech Bundle	\$95.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2EM	SendSuite Express	E-Mail Notification	\$750.00	16%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2EU	SendSuite Live	e-Return Receipt Feature	\$1,895.00	16%	\$1,592.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2K1	SendSuite Express	SendSuite Xpress Postal Manager 1	\$3,535.00	16%	\$2,969.00	N/A	N/A	N/A	N/A	N/A	\$275.00	25%	\$18.00
T2MM	Information Management	USPS Express Mail Manifesting	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P1	Information Management	Post Manager Accounting (Unlimited Dept) Software	\$4,580.00	37%	\$2,895.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P3	SendSuite Express	PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$5,380.00	16%	\$4,520.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P4	SendSuite Express	PM400 - 4 Carrier Solution USPS, FedEx and 2 additional Carriers	\$6,580.00	16%	\$5,528.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2R0	SendSuite Express	PM300 - 3 Carrier Solution Customer Loyalty License Renewal	\$5,380.00	16%	\$4,520.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R1	SendSuite Express	PM400 - 4 Carrier Solution Customer Loyalty License Renewal	\$6,580.00	16%	\$5,528.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R2	SendSuite Express	PM500 - 5 Carrier Solution Customer Loyalty License Renewal	\$9,080.00	16%	\$7,628.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R3	SendSuite Express	PM1000 - All Carrier Customer Loyalty License Renewal	\$12,780.00	16%	\$10,736.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R4	SendSuite Express	Cross Sell SendSuite Xpress Package	\$5,380.00	16%	\$4,519.00	\$627.00	\$471.00	25%	\$40.00	N/A	N/A	N/A	N/A
T2RD	SendSuite Express	SendSuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	16%	\$5,527.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RE	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	16%	\$8,299.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RG	SendSuite Express	SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty Package	\$12,880.00	16%	\$10,819.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RH	SendSuite Express	Ascend to SendSuite Xpress 300 - 3 Carrier Loyalty Package	\$5,380.00	16%	\$4,519.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RJ	SendSuite Express	Ascend to SendSuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	16%	\$5,527.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RK	SendSuite Express	Ascend to SendSuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	16%	\$8,299.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RL	SendSuite Express	Ascend to SS SendSuite 1000 - All Carrier Networking and Integration Loyalty Package	\$12,880.00	16%	\$10,819.00	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2SL	SendSuite Express	Site License for Desktop Express Plus	\$1,650.00	16%	\$1,386.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2SU	Information Management	Secure Archive Feature	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2X1	SendSuite Tracking	SS Tracking Single Site Unlimited Workstations	\$8,615.00	16%	\$7,236.00	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
T2X2	SendSuite Tracking	Hosted SS Tracking Single Site Unlimited Workstations	\$8,615.00	16%	\$7,236.00	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
T2X3	SendSuite Tracking	Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations	\$4,615.00	16%	\$3,876.00	N/A	N/A	N/A	N/A	\$724.00	\$543.00	25%	\$46.00
T2X4	SendSuite Tracking	Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	\$2,004.00	16%	\$1,683.00	N/A	N/A	N/A	N/A	\$724.00	\$543.00	25%	\$46.00
T310	Information Management	100 lb. Tabletop Scale	\$1,195.00	16%	\$1,004.00	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
T312	Information Management	200 lb. Rollertop Scale	\$1,695.00	16%	\$1,424.00	\$305.00	\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
T313	Information Management	JB67 149 lb. Rollertop Scale (California only)	\$1,695.00	16%	\$1,424.00	\$311.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
T319	SendSuite	High Volume 4in. Adhesive Label Printer	\$2,195.00	16%	\$1,844.00	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T321	Information Management	1E05 Laser Printer	\$695.00	16%	\$583.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
T322	SendSuite Express	Low to Mid Volume 4in. Adhesive Label Printer	\$922.00	16%	\$773.00	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T324	SendSuite Express	Certified Mail Special: 1E03 4in. Adhesive Label Printer, Certified Mail Labels, and Installation	\$1,495.00	16%	\$1,256.00	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T327	SendSuite Express	Certified Mail Solutions: Dedicated J642 Printer, Certified Mail Labels, and Half Day Professional Services	\$990.00	16%	\$832.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
T330	Information Management	ShipRequest, 2D Scanner and ScanLink	\$1,750.00	16%	\$1,470.00	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T331	Information Management	ShipRequest Software and 2D Scanner	\$1,750.00	22%	\$1,365.00	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T332	Arrival	2-Dimensional Scanner	\$2,400.00	16%	\$2,016.00	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T339	Information Management	Cordless Wedge Scanner	\$2,295.00	16%	\$1,928.00	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T437	Information Management	Live Application Support	\$790.00	40%	\$475.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T4EC	SendSuite Express	eCommerce Interface for SendSuite Xpress	\$2,000.00	16%	\$1,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51M	SendSuite Tracking	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51S	SendSuite Tracking	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	16%	\$399.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T52P	Information Management	SPECIAL Arrival Client Server 5 Client System	\$11,940.00	21%	\$9,435.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T530	Arrival	J782 Non-Contact Programmable Wedge Scanner	\$1,495.00	16%	\$1,256.00	\$284.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A
T531	Arrival	High Volume 4in. Adhesive Label Printer	\$2,195.00	16%	\$1,843.00	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T536	Arrival	4in. Adhesive Label Printer	\$995.00	16%	\$836.00	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T537	Information Management	Arrival Live Application Support	\$790.00	40%	\$475.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T538	Arrival	Tracking Assistant Portable Belt Printer	\$1,385.00	16%	\$1,163.00	\$167.00	\$126.00	25%	\$11.00	N/A	N/A	N/A	N/A
T539	Arrival	Cordless Scanner	\$2,295.00	16%	\$1,927.00	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T53S	Arrival	SCANNER STAND	\$144.00	16%	\$121.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T540	Arrival Express	Arrival Express Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T542	Arrival	J781 Scanner	\$2,400.00	16%	\$2,016.00	\$329.00	\$247.00	25%	\$21.00	N/A	N/A	N/A	N/A
T543	Arrival	Arrival Web Cam	\$245.00	16%	\$206.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T544	Arrival	2in. Graphics Printer	\$395.00	16%	\$331.00	\$75.00	\$56.00	25%	\$5.00	N/A	N/A	N/A	N/A
T545	SendSuite Tracking	Add 1 site w/ single Workstation	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	\$119.25	\$90.00	25%	\$8.00
T54M	Arrival Express	Arrival Express Plus - Software Only	\$3,765.00	16%	\$3,162.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54D	Arrival Express	Arrival Express Plus Basic w/J594 Tracking Assistant and J782	\$7,065.00	16%	\$5,936.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54M	Arrival Express	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54S	Arrival	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	16%	\$399.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54W	Arrival	Wireless Access Point	\$1,395.00	16%	\$1,171.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54X	Arrival Express	Arrival Express Plus - Inbound Package Management	\$2,770.00	16%	\$2,326.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T550	Arrival	24/7 Standby Support	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	\$595.00	25%	\$38.00
T56A	Arrival Express	Arrival Express Electronic Log Only	\$1,765.00	16%	\$1,477.00	\$294.00	\$221.00	25%	\$19.00	\$206.00	\$155.00	25%	\$13.00
T56B	Arrival Express	Arrival Express Counter Pickup (signature capture at counter)	\$3,835.00	16%	\$3,221.00	\$294.00	\$221.00	25%	\$19.00	\$206.00	\$155.00	25%	\$13.00
T56C	Arrival Express	Arrival Express Delivery Route (signature capture on portable device)	\$4,235.00	16%	\$3,558.00	\$734.00	\$551.00	25%	\$46.00	\$206.00	\$155.00	25%	\$18.00
T59009	Arrival	4 Bay Ethernet Docking Station	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T591	Arrival	Client Server Multi-Site ID Pack	\$75.00	16%	\$63.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T596002	Arrival	Arrival Ethernet Switch	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5AU	Information Management	SendSuite Desktop Software Upgrade on PC	\$880.00	16%	\$746.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5C3	Arrival	Arrival Extended Edition License - Tier 1 (max 5)	\$600.00	16%	\$504.00	N/A	N/A	N/A	N/A	\$75.00	\$56.00	25%	\$5.00
T5C4	Arrival	Arrival Extended Edition License - Tier 2	\$300.00	16%	\$252.00								

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
Not product offered for this category or equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
TS57	Sendsuite Arrival	Replacement Screen Protectors - for T762	\$35.00	17%	\$29.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS58	Sendsuite Arrival	Tracking Assistant Plus Fabric holster/strap - for T762	\$72.00	17%	\$60.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSA2	Sendsuite Express	Sendsuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting	\$2,495.00	16%	\$2,095.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS43	Sendsuite Express	Sendsuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier	\$3,495.00	16%	\$2,935.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TS44	Sendsuite Express	Sendsuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier Plus Scale	\$4,095.00	16%	\$3,439.00	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	25%	\$118.00
V316	Sendsuite Shipping	Forms Printer (Airblit, COD, HazMat)	\$1,195.00	16%	\$1,004.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V319	Sendsuite Shipping	High Volume 4in. Adhesive Label Printer	\$2,195.00	16%	\$1,844.00	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	25%	\$192.00
V320	Sendsuite Shipping	Non-Contact Programmable Wedge Scanner	\$1,495.00	16%	\$1,255.00	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	25%	\$152.00
V322	Sendsuite Shipping	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	16%	\$836.00	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	25%	\$112.00
V339	Sendsuite Shipping	Cordless Wedge Scanner	\$2,295.00	16%	\$1,927.00	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	25%	\$200.00
VBH1	Sendsuite Shipping	Hosted Basic Single Site Multiple Workstations	\$8,225.00	16%	\$6,950.00	N/A	N/A	N/A	N/A	\$1,230.00	\$922.00	25%	\$77.00
VBH2	Sendsuite Shipping	Hosted Basic Multiple Sites Multiple Workstations	\$17,225.00	16%	\$14,469.00	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
VBH3	Sendsuite Shipping	Hosted Extended Single Site Multiple Workstations	\$15,225.00	16%	\$12,789.00	N/A	N/A	N/A	N/A	\$2,280.00	\$1,710.00	25%	\$143.00
VBH4	Sendsuite Shipping	Hosted Extended Multiple Sites Multiple Workstations	\$28,225.00	16%	\$23,709.00	N/A	N/A	N/A	N/A	\$4,230.00	\$3,173.00	25%	\$265.00
VBMM	Sendsuite Shipping	Basic Multiple Sites Multiple Workstations	\$17,225.00	16%	\$14,469.00	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
VP12	Information Management	PB IPS Integration Kit for Sendsuite Shipping	\$3,800.00	16%	\$3,192.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VP13	Information Management	Sendsuite Install Software on Customers PC	\$160.00	19%	\$130.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VP17	Sendsuite Shipping	Sendsuite Custom LTL or TL Rates Update	\$1,000.00	16%	\$840.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VP50	Sendsuite Shipping	24/7 Standby Support	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	\$595.00	\$447.00	25%	\$38.00
VP51	Sendsuite Tracking	Sendsuite Tracking 24/7 Standby Support	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	\$595.00	\$447.00	25%	\$38.00
VPA1	Information Management	Sendsuite Shipping Software Upgrade on PC	\$880.00	16%	\$740.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPA6	Information Management	24/7 Standby Support	\$595.00	16%	\$499.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPPU	Sendsuite Tracking	Sendsuite Tracking Post Sales Peripheral Addition 2 Hours	\$395.00	16%	\$332.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPPV	Sendsuite Tracking	Sendsuite Tracking Post Sales Peripheral Addition 4 Hours	\$770.00	16%	\$646.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPP2	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Label Generation 2 Hours	\$395.00	16%	\$332.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR1	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Screen 2 Hours	\$395.00	16%	\$332.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR2	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Screen 4 Hours	\$770.00	16%	\$646.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR3	Sendsuite Tracking	Sendsuite Tracking 24/7 Stand By Support	\$770.00	16%	\$646.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR4	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom report Generation 2 Hours	\$395.00	16%	\$332.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPR5	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 8 Hours	\$1,575.00	16%	\$1,323.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VPRL	Sendsuite Tracking	SST Locker Solution Interface	\$1,850.00	16%	\$1,554.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS10	Sendsuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS11	Sendsuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS12	Sendsuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$2,995.00	16%	\$2,515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS13	Sendsuite Shipping	Golden State Express Activation - 1st Origin Zip	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS14	Sendsuite Shipping	Golden State Express Activation - 1st Origin Zip	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS15	Sendsuite Shipping	Golden State Express Activation - 1st Origin Zip	\$2,995.00	16%	\$2,515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS1U	Sendsuite Shipping	Sendsuite Shipping and Desktop Usage Band Level One	\$88,000.00	16%	\$73,920.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS24	Sendsuite Shipping	USPS Delivery Confirmation Setup and Commissioning for Hosted Solutions	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS27	Arrival Express	PB Backup Services - one per workstation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	\$395.00	\$297.00	25%	\$25.00
VS33	Sendsuite Shipping	AES Direct	\$1,200.00	16%	\$1,008.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS34	Sendsuite Shipping	USPS Bulk Proof Of Delivery	\$1,200.00	16%	\$1,008.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS35	Sendsuite Shipping	USPS Priority Mail Open and Distribute	\$1,200.00	16%	\$1,008.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS42	Sendsuite Express	Sendsuite Xpress Package Manager 2	\$7,885.00	16%	\$6,623.00	\$210.00	\$158.00	25%	\$14.00	\$275.00	\$207.00	25%	\$18.00
VS43	Sendsuite Express	Sendsuite Xpress Package Manager 3	\$11,000.00	16%	\$9,240.00	\$210.00	\$158.00	25%	\$14.00	\$275.00	\$207.00	25%	\$18.00
VS45	Sendsuite Express	Peripheral Package 2 (100lb Scale, Label Printer)	\$2,190.00	16%	\$1,839.00	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	25%	\$216.00
VS46	Sendsuite Express	Peripheral Package 3 (Ship Request with Scanner)	\$1,750.00	16%	\$1,470.00	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	25%	\$168.00
VS96014	Sendsuite Shipping	Software Meter Interface - per meter	\$295.00	16%	\$247.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS96030	Sendsuite Shipping	Software Meter Interface Expansion Kit (20 ft)	\$200.00	16%	\$168.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSA1	Sendsuite Shipping	Sendsuite Shipping PM300	\$5,225.00	16%	\$4,389.00	N/A	N/A	N/A	N/A	\$780.00	\$585.00	25%	\$49.00
VS2	Sendsuite Shipping	Sendsuite Shipping PM400	\$6,225.00	16%	\$5,229.00	N/A	N/A	N/A	N/A	\$930.00	\$698.00	25%	\$59.00
VS3A	Sendsuite Shipping	Sendsuite Shipping Package Manager	\$7,125.00	16%	\$5,985.00	N/A	N/A	N/A	N/A	\$1,065.00	\$799.00	25%	\$67.00
VS4A	Sendsuite Shipping	Sendsuite Shipping Post Manager Unlimited Dept Accounting	\$4,425.00	16%	\$3,717.00	N/A	N/A	N/A	N/A	\$204.00	\$153.00	25%	\$13.00
VS4S	Sendsuite Shipping	Sendsuite Secure Archive	\$4,000.00	16%	\$3,336.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC1	Sendsuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC2	Sendsuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC3	Sendsuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$2,995.00	16%	\$2,515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSC4	Sendsuite Shipping	Eastern Connection Activation - Additional Origin Zip	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCC	Sendsuite Shipping	Custom Carrier Feature	\$250.00	16%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCM	Sendsuite Shipping	Sendsuite e-Certified Mail	\$895.00	16%	\$753.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSCP	Sendsuite Shipping	PB built Custom Carrier	\$1,250.00	16%	\$1,050.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSDB	Sendsuite Shipping	DHL Activation - 1st Origin Zip	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSDC	Sendsuite Shipping	USPS Delivery Confirmation Setup and Commissioning	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSD E	Sendsuite Shipping	Sendsuite Desktop Software	\$8,295.00	16%	\$6,968.00	N/A	N/A	N/A	N/A	\$599.00	\$450.00	25%	\$38.00
VSDH	Sendsuite Tracking	Hosted SendSuite Desktop Base System License	\$4,995.00	16%	\$4,196.00	N/A	N/A	N/A	N/A	\$745.00	\$559.00	25%	\$47.00
VSDL	Sendsuite Shipping	Site License for Sendsuite Desktop Software	\$1,650.00	16%	\$1,386.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSDM	Sendsuite Shipping	DHL Activation - 1st Origin Zip	\$2,995.00	16%	\$2,515.00	N/A	N/A	N/A	N/A	\$745.00	\$559.00	25%	\$47.00
VSDP	Sendsuite Shipping	Sendsuite Desktop Base System License	\$4,995.00	16%	\$4,196.00	N/A	N/A	N/A	N/A	\$745.00	\$559.00	25%	\$47.00
VSDS	Sendsuite Shipping	DHL Activation - 1st Origin Zip	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEM	Sendsuite Shipping	Email Notification	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEP	Sendsuite Shipping	E-CertifiedeRR Productivity Pack	\$3,080.00	16%	\$2,587.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSER	Sendsuite Shipping	Sendsuite e-Return Receipt	\$795.00	16%	\$667.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEB	Sendsuite Shipping	FedEx Activation - 1st Origin Zip	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEF	Sendsuite Shipping	FedEx Activation - 1st Origin Zip	\$2,995.00	16%	\$2,515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEF	Sendsuite Shipping	FedEx Activation - 1st Origin Zip	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSG1	Sendsuite Tracking	Add One User To Site License	\$200.00	16%	\$168.00	N/A	N/A	N/A	N/A	\$30.00	\$23.00	23%	\$2.00
VSG2	Sendsuite Tracking	1 Site License For Limited Users (up to 2 Users)	\$200.00	16%	\$168.00	N/A	N/A	N/A	N/A	\$30.00	\$23.00	23%	\$2.00
VSG3	Sendsuite Tracking	10 Sites License For Limited Users (up to 2 Users)	\$1,750.00	16%	\$1,470.00	N/A	N/A	N/A	N/A	\$262.50	\$197.00	25%	\$17.00
VSG4	Sendsuite Tracking	50 Sites License For Limited Users (up to 2 Users)	\$7,500.00	16%	\$6,300.00	N/A	N/A	N/A	N/A	\$1,125.00	\$844.00	25%	\$71.00
VSG5	Sendsuite Tracking	100 Sites License For Limited Users (up to 2 Users)	\$12,500.00	16%	\$10,500.00	N/A	N/A	N/A	N/A	\$1,875.00	\$1,407.00	25%	\$118.00
VSM1	Sendsuite Shipping	1 Site for Multiple Users	\$3,495.00	16%	\$2,935.00	N/A	N/A	N/A	N/A	\$520.00	\$390.00	25%	\$33.00
VSMT	Sendsuite Shipping	Software Meter Interface Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSN1	Sendsuite Shipping	1 Site License for Unlimited Users	\$2,500.00	16%	\$2,100.00	N/A	N/A	N/A	N/A	\$375.00	\$282.00	25%	\$24.00
VSN2	Sendsuite Shipping	100 Site Licenses for Unlimited Users	\$156,000.00	16%	\$131,040.00	N/A	N/A	N/A	N/A	\$23,400.00	\$17,550.00	25%	\$1,463.00
VSNL	Sendsuite Shipping	50 Site Licenses for Unlimited Users	\$94,000.00	16%	\$78,960.00	N/A	N/A	N/A	N/A	\$14,100.00	\$10,575.00	25%	\$882.00
VSNL	Sendsuite Shipping	10 Site Licenses for Unlimited Users	\$23,000.00	16%	\$19,480.00	N/A	N/A	N/A	N/A	\$3,300.00	\$2,475.00	25%	\$207.00
VSPB	Sendsuite Shipping	USPS Activation	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSPD	Sendsuite Shipping	USPS Bulk Proof Of Delivery	\$										

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
EFA7	Software License Subscription	SFW ENT AES ENCRYPTN SUPT	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EFAA	Software License Subscription	SFW ENT IMPACT PRT OUTPUT	\$12,903.00	16%	\$10,839.00	\$2,000.00	\$1,500.00	25%	n/a	n/a	n/a	n/a	n/a
EFAB	Software License Subscription	SFW ENT FICHE OUTPUT	\$12,903.00	16%	\$10,839.00	\$2,000.00	\$1,500.00	25%	n/a	n/a	n/a	n/a	n/a
EFAD	Software License Subscription	SFW ENT CLIENT 1ST PDL	\$32,258.00	16%	\$27,097.00	\$5,000.00	\$3,750.00	25%	n/a	n/a	n/a	n/a	n/a
EFAE	Software License Subscription	SFW ENT CLIENT ADDL PDLS	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EM00	Software License Subscription	POWEREDGE 2950 III STANDA	\$14,194.00	16%	\$11,923.00	\$2,204.00	\$1,653.00	25%	n/a	n/a	n/a	n/a	n/a
EM01	Software License Subscription	POWEREDGE R200	\$5,806.00	16%	\$4,877.00	\$900.00	\$675.00	25%	n/a	n/a	n/a	n/a	n/a
EM02	Software License Subscription	POWEREDGE T300 TOWER OM	\$5,290.00	16%	\$4,444.00	\$820.00	\$615.00	25%	n/a	n/a	n/a	n/a	n/a
EM03	Software License Subscription	POWEREDGE T300 TOWER DFW	\$13,290.00	16%	\$11,164.00	\$2,060.00	\$1,545.00	25%	n/a	n/a	n/a	n/a	n/a
EM04	Software License Subscription	POWEREDGE 2950 III SAN03	\$11,226.00	16%	\$9,430.00	\$1,740.00	\$1,305.00	25%	n/a	n/a	n/a	n/a	n/a
EM05	Software License Subscription	SUNFIRE T2000 W/SOLARIS10	\$24,387.00	16%	\$20,485.00	\$3,780.00	\$2,835.00	25%	n/a	n/a	n/a	n/a	n/a
EM06	Software License Subscription	SUNFIRE T1000 W/SOLARIS10	\$5,161.00	16%	\$4,335.00	\$800.00	\$600.00	25%	n/a	n/a	n/a	n/a	n/a
EM07	Software License Subscription	BASE DFWORKS SERVER PKG	\$14,194.00	16%	\$11,923.00	\$2,200.00	\$1,650.00	25%	n/a	n/a	n/a	n/a	n/a
EM08	Software License Subscription	STANDARD DFWORKS SVR PKG	\$36,129.00	16%	\$30,348.00	\$5,600.00	\$4,200.00	25%	n/a	n/a	n/a	n/a	n/a
EM09	Software License Subscription	POWERSHIELD MD3000I	\$24,903.00	16%	\$20,919.00	\$3,860.00	\$2,895.00	25%	n/a	n/a	n/a	n/a	n/a
EM0A	Software License Subscription	POWERSHIELD MD1000	\$20,129.00	16%	\$16,908.00	\$3,120.00	\$2,340.00	25%	n/a	n/a	n/a	n/a	n/a
EM0B	Software License Subscription	INDIVIDUAL 300GB HARD DRI	\$774.00	16%	\$650.00	\$120.00	\$90.00	25%	n/a	n/a	n/a	n/a	n/a
EM0C	Software License Subscription	POWERCONNECT 5424	\$2,452.00	16%	\$2,060.00	\$380.00	\$285.00	25%	n/a	n/a	n/a	n/a	n/a
EM0D	Software License Subscription	POWEREDGE 4210 RACK	\$4,129.00	16%	\$3,468.00	\$640.00	\$480.00	25%	n/a	n/a	n/a	n/a	n/a
EM0E	Software License Subscription	POWEREDGE 4210 RACK W/UPS	\$8,774.00	16%	\$7,370.00	\$1,360.00	\$1,020.00	25%	n/a	n/a	n/a	n/a	n/a
EM0F	Software License Subscription	POWEREDGE 2160AS KVM SWIT	\$2,839.00	16%	\$2,385.00	\$440.00	\$330.00	25%	n/a	n/a	n/a	n/a	n/a
EM0G	Software License Subscription	POWERCONNECT 2724 24 PORT	\$413.00	16%	\$347.00	\$64.00	\$48.00	25%	n/a	n/a	n/a	n/a	n/a
EM0H	Software License Subscription	1708FP FLAT PANEL MONITOR	\$323.00	16%	\$271.00	\$50.00	\$37.50	25%	n/a	n/a	n/a	n/a	n/a
EM0J	Software License Subscription	KEYBOARD USB BLACK	\$26.00	15%	\$22.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0K	Software License Subscription	USB 2BUTTON OPTICAL MOUSE	\$26.00	15%	\$22.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0L	Software License Subscription	SMART-UPS 1500VA -2U-120V	\$1,097.00	16%	\$921.00	\$170.00	\$127.50	25%	n/a	n/a	n/a	n/a	n/a
EM0M	Software License Subscription	2-PORT USB KVM SWITCH	\$52.00	15%	\$44.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0N	Software License Subscription	COMPUTER ASSOC ETRUST	\$65.00	15%	\$55.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0U	Software License Subscription	POWEREDGE T300 TOWER OM	\$14,516.00	16%	\$12,193.00	\$2,250.00	\$1,687.50	25%	n/a	n/a	n/a	n/a	n/a
EM0V	Software License Subscription	STANDALONE W/SERVER 2003	\$18,065.00	16%	\$15,175.00	\$2,800.00	\$2,100.00	25%	n/a	n/a	n/a	n/a	n/a
EM0W	Software License Subscription	SAN W/SERVER 2003	\$15,161.00	16%	\$12,735.00	\$2,350.00	\$1,762.50	25%	n/a	n/a	n/a	n/a	n/a
EM0X	Software License Subscription	SUN T5120 4-CORE SOLARIS	\$24,323.00	16%	\$20,431.00	\$3,770.00	\$2,827.50	25%	n/a	n/a	n/a	n/a	n/a
EM0Y	Software License Subscription	SUN T5120 8-CORE SOLARIS	\$43,226.00	16%	\$36,310.00	\$6,700.00	\$5,025.00	25%	n/a	n/a	n/a	n/a	n/a
EM10	Software License Subscription	SFW VIP STANDALONE SERVER	\$15,484.00	16%	\$13,007.00	\$2,400.00	\$1,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM16	Software License Subscription	SFW MGR SCSI TAPE/SERVER	\$3,871.00	16%	\$3,252.00	\$600.00	\$450.00	25%	n/a	n/a	n/a	n/a	n/a
EM17	Software License Subscription	SFW MGR 3211 CHL/ESCON IN	\$3,871.00	16%	\$3,252.00	\$600.00	\$450.00	25%	n/a	n/a	n/a	n/a	n/a
EM18	Software License Subscription	SFW MGR BARR 3211 CHL IN	\$9,419.00	16%	\$7,912.00	\$1,460.00	\$1,095.00	25%	n/a	n/a	n/a	n/a	n/a
EM19	Software License Subscription	SFW VIP BARR 3211 CHL OUT	\$6,710.00	16%	\$5,636.00	\$1,040.00	\$780.00	25%	n/a	n/a	n/a	n/a	n/a
EM1A	Software License Subscription	SFW MGR BARR ESCON CHL IN	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EM32	Software License Subscription	SFW CMS ICC SUPPORT	\$21,290.00	16%	\$17,884.00	\$3,300.00	\$2,475.00	25%	n/a	n/a	n/a	n/a	n/a
EM40	Software License Subscription	SFW VDE CORE SYSTEM	\$15,484.00	16%	\$13,007.00	\$2,400.00	\$1,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM4H	Software License Subscription	SFW 1.1 MR ACT BUNDLE	\$67,097.00	16%	\$56,361.00	\$10,400.00	\$7,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM4J	Software License Subscription	SFW 2.0 M ACT BUNDLE	\$114,839.00	16%	\$96,465.00	\$17,800.00	\$13,350.00	25%	n/a	n/a	n/a	n/a	n/a
EM5Z	Software License Subscription	SFW ENH BNDL LARGE	\$64,516.00	16%	\$54,193.00	\$9,000.00	\$6,750.00	25%	n/a	n/a	n/a	n/a	n/a
EM6X	Software License Subscription	SFW ENH BNDL BASE UPGRD	\$13,548.00	16%	\$11,380.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM6Z	Software License Subscription	SFW ENH BNDL LARGE UPGRD	\$19,355.00	16%	\$16,258.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM73	Software License Subscription	SCRIPTING	\$2,581.00	16%	\$2,168.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM74	Software License Subscription	ONSITE SCRIPT TRAINING	\$12,903.00	16%	\$10,839.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM75	Software License Subscription	OFFSITE SCRIPT TRAINING	\$2,323.00	16%	\$1,951.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM8B	Software License Subscription	SFW VDE DETECT	\$10,645.00	16%	\$8,942.00	\$1,650.00	\$1,238.00	25%	n/a	n/a	n/a	n/a	n/a
EM8C	Software License Subscription	SFW VDE XTRACT BARCD DATA	\$10,645.00	16%	\$8,942.00	\$1,650.00	\$1,238.00	25%	n/a	n/a	n/a	n/a	n/a

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
FYKB	Inserters Production	FLWSORT CONVEYOR	\$7,097.00	10%	\$6,387.30	\$550.00	\$522.50	5%	n/a	n/a	n/a	n/a	n/a
FYS1	Inserters Production	EXTRA STA FDR 220V	\$5,290.00	10%	\$4,761.00	\$410.00	\$389.50	5%	n/a	n/a	n/a	n/a	n/a
FYS3	Inserters Production	900EI REPLACMNT FDR 220V	\$4,114.00	10%	\$3,702.60	\$318.80	\$302.86	5%	n/a	n/a	n/a	n/a	n/a
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	\$5,742.00	10%	\$5,167.80	\$445.00	\$422.75	5%	n/a	n/a	n/a	n/a	n/a
FYS7	Inserters Production	1500 CONT FDR 15 IN 220V	\$5,419.00	10%	\$4,877.10	\$420.00	\$399.00	5%	n/a	n/a	n/a	n/a	n/a
FYS9	Inserters Production	1200 CONT FDR 12 IN 220V	\$5,419.00	10%	\$4,877.10	\$420.00	\$399.00	5%	n/a	n/a	n/a	n/a	n/a
FYSB	Inserters Production	FORCEFLEX FDR 14 IN 220V	\$8,390.00	10%	\$7,551.00	\$660.20	\$617.69	5%	n/a	n/a	n/a	n/a	n/a
FYSD	Inserters Production	FORCEFLEX FDR 20 IN 220V	\$8,581.00	10%	\$7,722.90	\$665.00	\$631.75	5%	n/a	n/a	n/a	n/a	n/a
FYSF	Inserters Production	FEEDMAX HI CAP FDR 220V	\$13,626.00	10%	\$12,263.40	\$1,056.00	\$1,003.20	5%	n/a	n/a	n/a	n/a	n/a
FYSK	Inserters Production	PKG FDR 6 IN 220V	\$8,452.00	10%	\$7,606.80	\$655.00	\$622.25	5%	n/a	n/a	n/a	n/a	n/a
FYSM	Inserters Production	PKG FDR 12 IN 220V	\$9,677.00	10%	\$8,709.30	\$750.00	\$712.50	5%	n/a	n/a	n/a	n/a	n/a
FYSP	Inserters Production	PKG FDR 18 IN 220V	\$11,742.00	10%	\$10,567.80	\$910.00	\$864.50	5%	n/a	n/a	n/a	n/a	n/a
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	\$25,794.00	10%	\$23,214.60	\$1,999.00	\$1,899.05	5%	n/a	n/a	n/a	n/a	n/a
FYT2	Inserters Production	FDR SM PROD-SNGL SEP 220V	\$4,335.00	10%	\$3,901.50	\$315.00	\$299.25	5%	n/a	n/a	n/a	n/a	n/a
FYT3	Inserters Production	FFX SERVO FDR 20 IN 220V	\$8,452.00	10%	\$7,606.80	\$655.00	\$622.25	5%	n/a	n/a	n/a	n/a	n/a
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	\$21,355.00	10%	\$19,219.50	\$1,655.00	\$1,572.25	5%	n/a	n/a	n/a	n/a	n/a
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	\$22,581.00	10%	\$20,322.90	\$1,750.00	\$1,662.50	5%	n/a	n/a	n/a	n/a	n/a
FYY6	Inserters Production	6 FT SORT CONVEYOR 220V	\$7,463.00	10%	\$6,716.70	\$578.40	\$549.48	5%	n/a	n/a	n/a	n/a	n/a
FYY8	Inserters Production	6 FT CONVEYOR SPD UP 220V	\$6,094.00	10%	\$5,484.60	\$472.30	\$448.69	5%	n/a	n/a	n/a	n/a	n/a
FYYW	Inserters Production	9 FT CONVEYOR SPD UP 220V	\$6,308.00	10%	\$5,677.20	\$488.90	\$464.46	5%	n/a	n/a	n/a	n/a	n/a
FYYX	Inserters Production	12 FT CONVEYOR SPDUP 220V	\$6,702.00	10%	\$6,031.80	\$519.40	\$493.43	5%	n/a	n/a	n/a	n/a	n/a
R763	Inserters Production	DM INFINITY 22K SYSTEM	\$32,252.00	10%	\$29,026.80	\$1,606.00	\$1,525.70	5%	n/a	n/a	n/a	n/a	n/a
R765	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$11,290.00	10%	\$10,161.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCCELL KIT	\$968.00	10%	\$871.20	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
R76P	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$2,710.00	10%	\$2,439.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
RD04	Inserters Production	DC PRINTER INTEGRATION SW	\$27,355.00	10%	\$24,619.50	\$3,180.00	\$3,021.00	5%	n/a	n/a	n/a	n/a	n/a
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	\$15,484.00	10%	\$13,935.60	\$1,800.00	\$1,710.00	5%	n/a	n/a	n/a	n/a	n/a
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	\$28,387.00	10%	\$25,548.30	\$4,400.00	\$4,180.00	5%	n/a	n/a	n/a	n/a	n/a
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	\$10,671.00	10%	\$9,603.90	\$1,240.50	\$1,178.48	5%	n/a	n/a	n/a	n/a	n/a
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	\$14,581.00	10%	\$13,122.90	\$2,322.00	\$2,205.90	5%	n/a	n/a	n/a	n/a	n/a
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	\$16,194.00	10%	\$14,574.60	\$2,322.00	\$2,205.90	5%	n/a	n/a	n/a	n/a	n/a
RD34	Inserters Production	DC COMPUTER (WIN 7)	\$7,742.00	10%	\$6,967.80	\$600.00	\$570.00	5%	n/a	n/a	n/a	n/a	n/a
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	\$9,032.00	10%	\$8,128.80	\$700.00	\$665.00	5%	n/a	n/a	n/a	n/a	n/a
RD36	Inserters Production	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677.00	10%	\$8,709.30	\$750.00	\$712.50	5%	n/a	n/a	n/a	n/a	n/a
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	\$19,355.00	10%	\$17,419.50	\$3,000.00	\$2,850.00	5%	n/a	n/a	n/a	n/a	n/a
RD5A	Inserters Production	MBS KITSINGLE LINE STD BC	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5C	Inserters Production	MBS HTOP SCAN SINGLE LIN	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5D	Inserters Production	MBS HTOP RASTER SCANNER	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	\$6,387.00	10%	\$5,748.30	\$445.00	\$422.75	5%	n/a	n/a	n/a	n/a	n/a
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	\$6,387.00	10%	\$5,748.30	\$445.00	\$422.75	5%	n/a	n/a	n/a	n/a	n/a
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	\$32,258.00	10%	\$29,032.20	\$5,000.00	\$4,750.00	5%	n/a	n/a	n/a	n/a	n/a
RD62	Inserters Production	DC WORKSTATION BASE S/W	\$6,839.00	10%	\$6,155.10	\$795.00	\$755.25	5%	n/a	n/a	n/a	n/a	n/a
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	\$40,645.00	10%	\$36,580.50	\$4,725.00	\$4,488.75	5%	n/a	n/a	n/a	n/a	n/a
RD66	Inserters Production	FEEDED 2 FEEDER MATCH/MRG	\$11,742.00	10%	\$10,567.80	\$1,365.00	\$1,296.75	5%	n/a	n/a	n/a	n/a	n/a
RD67	Inserters Production	APPLICATION ENGINEERING	\$2,323.00	10%	\$2,090.70	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
RD68	Inserters Production	PRIORITIZED SELECT SW	\$22,194.00	10%	\$19,974.60	\$2,580.00	\$2,451.00	5%	n/a	n/a	n/a	n/a	n/a
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	\$11,032.00	10%	\$9,928.80	\$1,282.50	\$1,218.38	5%	n/a	n/a	n/a	n/a	n/a
RD6L	Inserters Production	SCANNING VERTICAL STACKER	\$25,800.00	10%	\$23,220.00	\$2,000.00	\$1,900.00	5%	n/a	n/a	n/a	n/a	n/a
RD70	Inserters Production	INSERT VERIFICATION SW	\$7,806.00	10%	\$7,026.40	\$907.50	\$862.13	5%	n/a	n/a	n/a	n/a	n/a
RD71	Inserters Production	WEIGHT VERIFICATION SW	\$21,419.00	10%	\$19,277.10	\$2,490.00	\$2,365.50	5%	n/a	n/a	n/a	n/a	n/a
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	\$22,194.00	10%	\$19,974.60	\$2,580.00	\$2,451.00	5%	n/a	n/a	n/a	n/a	n/a

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	\$7,161.00	10%	\$6,444.90	\$832.50	\$790.88	5%	n/a	n/a	n/a	n/a	n/a
RD78	Inserters Production	INTELLIGENT INKJET PRINT	\$28,387.00	10%	\$25,548.30	\$3,300.00	\$3,135.00	5%	n/a	n/a	n/a	n/a	n/a
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	\$6,451.61	10%	\$5,806.45	\$250.00	\$237.50	5%	n/a	n/a	n/a	n/a	n/a
RD7T	Inserters Production	PRINT+ WORKSTATION	\$6,452.00	10%	\$5,806.80	\$660.00	\$627.00	5%	n/a	n/a	n/a	n/a	n/a
RD80	Inserters Production	FEEDER SCAN FOR DM	\$34,194.00	10%	\$30,774.60	\$3,975.00	\$3,776.25	5%	n/a	n/a	n/a	n/a	n/a
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	\$0.00	n/a	\$0.00	\$1,535.00	\$1,458.00	5%	n/a	n/a	n/a	n/a	n/a
RD90	Inserters Production	REMOTE SERVICE ACCESS	\$1,406.00	10%	\$1,265.40	\$163.50	\$155.33	5%	n/a	n/a	n/a	n/a	n/a
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	\$10,839.00	10%	\$9,755.10	\$1,260.00	\$1,197.00	5%	n/a	n/a	n/a	n/a	n/a
RD9A	Inserters Production	AUTO JOB SETUP	\$3,484.00	10%	\$3,135.60	\$405.00	\$384.75	5%	n/a	n/a	n/a	n/a	n/a
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	\$16,129.03	10%	\$14,516.13	\$2,500.00	\$2,375.00	5%	n/a	n/a	n/a	n/a	n/a
RDGS	Inserters Production	PI DIRECT ACCESS SERVER, BASE	\$16,903.23	10%	\$15,212.90	\$1,550.00	\$1,472.50	5%	n/a	n/a	n/a	n/a	n/a
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	\$21,290.00	10%	\$19,161.00	\$4,368.00	\$4,149.60	5%	n/a	n/a	n/a	n/a	n/a
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	\$49,677.00	10%	\$44,709.30	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	\$35,484.00	10%	\$31,935.60	\$7,644.00	\$7,261.80	5%	n/a	n/a	n/a	n/a	n/a
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	\$14,711.00	10%	\$13,239.90	\$2,031.00	\$1,929.45	5%	n/a	n/a	n/a	n/a	n/a
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	\$51,613.00	10%	\$46,451.70	\$7,644.00	\$7,261.80	5%	n/a	n/a	n/a	n/a	n/a
RDV9	Inserters Production	DFW MANIFESTING - ENT	\$109,677.00	10%	\$98,709.30	\$14,742.00	\$14,004.90	5%	n/a	n/a	n/a	n/a	n/a
RDVA	Inserters Production	DFW MANIFESTING - STD	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	\$28,387.00	10%	\$25,548.30	\$3,931.00	\$3,734.45	5%	n/a	n/a	n/a	n/a	n/a
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	\$49,677.00	10%	\$44,709.30	\$5,897.00	\$5,602.15	5%	n/a	n/a	n/a	n/a	n/a
RDVE	Inserters Production	DFW PRODCY REPORTS BASE	\$28,387.00	10%	\$25,548.30	\$3,931.00	\$3,734.45	5%	n/a	n/a	n/a	n/a	n/a
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDVG	Inserters Production	DFW PRODUCTY REPORTS STD	\$42,581.00	10%	\$38,322.90	\$5,897.00	\$5,602.15	5%	n/a	n/a	n/a	n/a	n/a
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	\$25,805.00	10%	\$23,224.50	\$3,822.00	\$3,630.90	5%	n/a	n/a	n/a	n/a	n/a
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	\$83,871.00	10%	\$75,483.90	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	\$58,065.00	10%	\$52,258.50	\$8,299.00	\$7,884.05	5%	n/a	n/a	n/a	n/a	n/a
RDVL	Inserters Production	DFW PRODTN WORKFLOW BASE	\$64,516.00	10%	\$58,064.40	\$8,736.00	\$8,299.20	5%	n/a	n/a	n/a	n/a	n/a
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	\$129,032.00	10%	\$116,128.80	\$14,742.00	\$14,004.90	5%	n/a	n/a	n/a	n/a	n/a
RDVN	Inserters Production	DFW PRODTN WORKFLOW STD	\$96,774.00	10%	\$87,096.60	\$12,012.00	\$11,411.40	5%	n/a	n/a	n/a	n/a	n/a
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	\$3,569.00	10%	\$3,212.10	\$277.00	\$263.15	5%	n/a	n/a	n/a	n/a	n/a
Y492	Inserters Production	ASSY - OES RH LOW	\$25,742.00	10%	\$23,167.80	\$1,795.00	\$1,705.25	5%	n/a	n/a	n/a	n/a	n/a
Y49P	Inserters Production	OESStacker Interface	\$17,935.00	10%	\$16,141.50	\$163.00	\$154.85	5%	n/a	n/a	n/a	n/a	n/a
Y4H4	Inserters Production	70 MM CORE OPTION	\$5,811.61	10%	\$5,230.45	\$450.00	\$427.50	5%	n/a	n/a	n/a	n/a	n/a
Y4H5	Inserters Production	200 MM CORE OPTION	\$7,900.65	10%	\$7,110.58	\$612.00	\$581.40	5%	n/a	n/a	n/a	n/a	n/a
Y4HG	Inserters Production	ROLL DOLLY 20.5"	\$5,009.03	10%	\$4,508.13	\$388.00	\$368.60	5%	n/a	n/a	n/a	n/a	n/a
RDSK	Inserters Production	Mission-Critical DFW 1Box	\$128,935.56	10%	\$116,042.00	\$13,600.00	\$12,920.00	5%	n/a	n/a	n/a	n/a	n/a
FYF3	Inserters Production	APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr	\$106,604.44	10%	\$95,944.00	\$6,154.30	\$5,846.59	5%	n/a	n/a	n/a	n/a	n/a
FYF2	Inserters Production	APAS-72 Single Card Fdr incl Feedmax S and output stacker	\$94,967.78	10%	\$85,471.00	\$5,170.80	\$4,912.26	5%	n/a	n/a	n/a	n/a	n/a
RDSL	Inserters Production	Mission-Critical DC	\$46,594.44	10%	\$41,935.00	\$6,080.00	\$5,800.00	5%	n/a	n/a	n/a	n/a	n/a
Y23J	Inserters Production	Top Line Scan Y234	\$43,547.78	10%	\$39,193.00	\$4,219.00	\$4,008.05	5%	n/a	n/a	n/a	n/a	n/a
FLFN	Inserters Production	20" inline folder	\$26,445.56	10%	\$23,801.00	\$2,050.00	\$1,947.50	5%	n/a	n/a	n/a	n/a	n/a
Y3FR	Inserters Production	72" Flexible Inkjet Transport	\$18,391.11	10%	\$16,552.00	\$1,425.00	\$1,353.75	5%	n/a	n/a	n/a	n/a	n/a
Y3FN	Inserters Production	56" Flexible Inkjet Transport	\$16,074.44	10%	\$14,467.00	\$1,246.00	\$1,183.70	5%	n/a	n/a	n/a	n/a	n/a
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	\$15,475.56	10%	\$13,928.00	\$899.50	\$854.53	5%	n/a	n/a	n/a	n/a	n/a
RD2D	Inserters Production	Camera Scan-Input, Videk	\$15,161.11	10%	\$13,645.00	\$2,322.00	\$2,205.90	5%	n/a	n/a	n/a	n/a	n/a
Y3FV	Inserters Production	30'DRYER BASES STD ALONE	\$13,966.67	10%	\$12,057.00	\$1,038.00	\$986.10	5%	n/a	n/a	n/a	n/a	n/a
Y47U	Inserters Production	ByPass Folder Kit	\$13,290.00	10%	\$11,961.00	\$942.00	\$894.90	5%	n/a	n/a	n/a	n/a	n/a
Y3FM	Inserters Production	36" Flexible Inkjet Transport	\$11,677.78	10%	\$10,510.00	\$1,100.00	\$1,045.00	5%	n/a	n/a	n/a	n/a	n/a
IAOE	Inserters Production	LayoutDesigner Adv Seat	\$11,096.67	10%	\$9,987.00	\$1,000.00	\$950.00	5%	n/a	n/a	n/a	n/a	n/a
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	\$10,967.78	10%	\$9,871.00	\$850.00	\$807.50	5%	n/a	n/a	n/a	n/a	n/a
MD26	Inserters Production	Speed Sort(9 Ft)	\$8,665.56	10%	\$7,799.00	\$672.00	\$638.40	5%	n/a	n/a	n/a	n/a	n/a

Inserters Production

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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	\$8,594.44	10%	\$7,735.00	\$499.50	\$474.53	5%	n/a	n/a	n/a	n/a	n/a
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	\$6,994.44	10%	\$6,295.00	\$542.00	\$514.90	5%	n/a	n/a	n/a	n/a	n/a
Y3F1	Inserters Production	Divert (Atchd prior to LJ)	\$6,883.33	10%	\$6,195.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
Y3FT	Inserters Production	30" Dryer bases - Hi Temp	\$5,805.56	10%	\$5,225.00	\$264.00	\$250.80	5%	n/a	n/a	n/a	n/a	n/a
Y3FY	Inserters Production	Divert Att'd (after inkjet)	\$5,613.33	10%	\$5,052.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
Y3FS	Inserters Production	20"DRYER BASES-HI TEMP	\$3,863.33	10%	\$3,477.00	\$253.00	\$240.35	5%	n/a	n/a	n/a	n/a	n/a
IA0D	Inserters Production	LayoutDesigner Basic Seat	\$3,096.67	10%	\$2,787.00	\$500.00	\$475.00	5%	n/a	n/a	n/a	n/a	n/a
FLFP	Inserters Production	Fold plates	\$2,065.56	10%	\$1,859.00	\$160.00	\$152.00	5%	n/a	n/a	n/a	n/a	n/a
FYA0	Inserters Production	BATCH	\$1,871.11	10%	\$1,684.00	\$115.00	\$109.25	5%	n/a	n/a	n/a	n/a	n/a
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	\$1,032.22	10%	\$929.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYAR	Inserters Production	MP/VAC	\$1,032.22	10%	\$929.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYA8	Inserters Production	FDR PIECE COUNT	\$838.89	10%	\$755.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYAE	Inserters Production	MP/IJ	\$688.89	10%	\$620.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a

Folders Inserters Production

Folder/Inserters, Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
F89A	Folder Inserters Production	SHEET FEEDER-EXTENDED HOPPER	\$37,500.00	16%	\$31,500.00	\$630.00	\$630.00	0%	n/a	n/a	n/a	n/a	n/a
F89B	Folder Inserters Production	AUTOMATIC FOLD CAPABILITY	\$17,695.00	16%	\$14,863.80	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
F89T	Folder Inserters Production	APPLICATION SET UP	\$2,125.00	16%	\$1,785.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
F8AA	Folder Inserters Production	STANDARD FOLD CAPABILITY	\$3,195.00	16%	\$2,683.80	\$255.00	\$255.00	0%	n/a	n/a	n/a	n/a	n/a
F8AB	Folder Inserters Production	SHEET FEEDER-STANDARD HOPPER	\$35,050.00	16%	\$29,442.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
MODF	Folder Inserters Production	Modular Input Promo MPS MSE	(\$104,839.00)	32%	(\$71,290.52)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
MSTR8	Folder Inserters Production	MPS/MSE Trade-in	(\$6,452.00)	32%	(\$4,387.36)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
PGM6	Folder Inserters Production	MPS 26k Promo	(\$83,871.00)	32%	(\$57,032.28)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
Y20R	Folder Inserters Production	AUTOCHUTES - replaces Y20JA	\$12,903.00	32%	\$8,774.04	\$900.00	\$855.00	5%	n/a	n/a	n/a	n/a	n/a
Y21C	Folder Inserters Production	Stand-alone Air Kit for Cutter	\$2,710.00	32%	\$1,842.80	\$210.00	\$199.50	5%	n/a	n/a	n/a	n/a	n/a
Y21P	Folder Inserters Production	Pinless Over Under Cutter	\$84,617.00	32%	\$57,539.56	\$6,885.73	\$6,541.44	5%	n/a	n/a	n/a	n/a	n/a
Y21R	Folder Inserters Production	Pinless Slit/Merge	\$34,409.00	32%	\$23,998.12	\$2,800.00	\$2,660.00	5%	n/a	n/a	n/a	n/a	n/a
Y3T0	Folder Inserters Production	SMA iSite AreaScan Camera	\$0.00		\$0.00	\$2,155.00	\$2,047.25	5%	n/a	n/a	n/a	n/a	n/a
Y3T1	Folder Inserters Production	SMA iSite LineScan Camera	\$0.00		\$0.00	\$2,525.00	\$2,398.75	5%	n/a	n/a	n/a	n/a	n/a
Y3T2	Folder Inserters Production	SMA Adtl AreaScan Camera	\$0.00		\$0.00	\$660.00	\$627.00	5%	n/a	n/a	n/a	n/a	n/a
Y3T3	Folder Inserters Production	SMA Tracking Module	\$0.00		\$0.00	\$850.00	\$807.50	5%	n/a	n/a	n/a	n/a	n/a
Y3T4	Folder Inserters Production	SMA Image Archive	\$0.00		\$0.00	\$185.00	\$175.75	5%	n/a	n/a	n/a	n/a	n/a
Y3T5	Folder Inserters Production	SMA iData Repair / System	\$0.00		\$0.00	\$1,815.00	\$1,724.25	5%	n/a	n/a	n/a	n/a	n/a
Y3T6	Folder Inserters Production	SMA iData Repair Lite/Sys	\$0.00		\$0.00	\$1,070.00	\$1,016.50	5%	n/a	n/a	n/a	n/a	n/a
Y3T7	Folder Inserters Production	SMA iData View / Site	\$0.00		\$0.00	\$1,575.00	\$1,496.25	5%	n/a	n/a	n/a	n/a	n/a
Y3T8	Folder Inserters Production	SMA iData Print Interface	\$0.00		\$0.00	\$200.00	\$190.00	5%	n/a	n/a	n/a	n/a	n/a
Y3T9	Folder Inserters Production	SMA LineScan Camera 2k	\$0.00		\$0.00	\$865.00	\$821.75	5%	n/a	n/a	n/a	n/a	n/a
Y3TA	Folder Inserters Production	SMA LineScan Camera 4k	\$0.00		\$0.00	\$1,030.00	\$978.50	5%	n/a	n/a	n/a	n/a	n/a
Y3TB	Folder Inserters Production	SMA iData Repair 2	\$0.00		\$0.00	\$4,825.00	\$4,583.75	5%	n/a	n/a	n/a	n/a	n/a
Y3TC	Folder Inserters Production	SMA iData Repair /Seat	\$0.00		\$0.00	\$915.00	\$869.25	5%	n/a	n/a	n/a	n/a	n/a
Y4TC	Folder Inserters Production	Stand Alone Trim Chopper	\$18,452.00	32%	\$12,547.36	\$1,788.00	\$1,698.60	5%	n/a	n/a	n/a	n/a	n/a
Y9D0	Folder Inserters Production	Companion Base System	\$113,553.55	32%	\$77,216.41	\$11,113.00	\$10,557.35	5%	n/a	n/a	n/a	n/a	n/a
Z9SS	Folder Inserters Production	On-System Support OSS	\$0.00		\$0.00	\$595.00	\$565.25	5%	n/a	n/a	n/a	n/a	n/a
ZX05	Folder Inserters Production	Servo Front Table	\$0.00		\$0.00	\$3,600.00	\$3,420.00	5%	n/a	n/a	n/a	n/a	n/a
ZXM9	Folder Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	\$255,484.00	32%	\$173,729.12	\$13,200.00	\$12,540.00	5%	n/a	n/a	n/a	n/a	n/a
ZXMM	Folder Inserters Production	MSE 12 - 18 Station Chassis	\$269,677.00	32%	\$183,380.36	\$12,650.00	\$12,017.50	5%	n/a	n/a	n/a	n/a	n/a
Y35A	Folder Inserters Production	MPS Print+ Package	\$238,710.29	32%	\$162,323.00	\$14,000.00	\$13,300.00	5%	n/a	n/a	n/a	n/a	n/a
RDFX	Folder Inserters Production	DC Verify Foundation 5+	\$98,064.71	32%	\$66,684.00	\$12,700.00	\$12,065.00	5%	n/a	n/a	n/a	n/a	n/a
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	\$73,742.65	32%	\$50,145.00	\$6,885.00	\$6,540.75	5%	n/a	n/a	n/a	n/a	n/a
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	\$70,967.65	32%	\$48,258.00	\$4,100.00	\$3,895.00	5%	n/a	n/a	n/a	n/a	n/a
Y208	Folder Inserters Production	Dual Accumulator Folder	\$69,626.47	32%	\$47,346.00	\$4,871.00	\$4,627.45	5%	n/a	n/a	n/a	n/a	n/a
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	\$60,967.65	32%	\$41,458.00	\$5,906.00	\$5,610.70	5%	n/a	n/a	n/a	n/a	n/a
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	\$60,967.65	32%	\$41,458.00	\$5,906.00	\$5,610.70	5%	n/a	n/a	n/a	n/a	n/a
Y49D	Folder Inserters Production	In Line OES	\$36,516.18	32%	\$24,831.00	\$2,800.00	\$2,600.00	5%	n/a	n/a	n/a	n/a	n/a
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	\$25,742.65	32%	\$17,505.00	\$1,795.00	\$1,705.25	5%	n/a	n/a	n/a	n/a	n/a
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	\$24,341.18	32%	\$16,552.00	\$1,425.00	\$1,353.75	5%	n/a	n/a	n/a	n/a	n/a
ZX07	Folder Inserters Production	Belt Turnover MSE	\$22,580.88	32%	\$15,355.00	\$1,375.00	\$1,306.25	5%	n/a	n/a	n/a	n/a	n/a
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	\$22,194.12	32%	\$15,092.00	\$1,080.00	\$1,026.00	5%	n/a	n/a	n/a	n/a	n/a
Y3FN	Folder Inserters Production	36" Flexible Inkjet Transport	\$21,275.00	32%	\$14,467.00	\$1,246.00	\$1,183.70	5%	n/a	n/a	n/a	n/a	n/a
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	\$15,455.88	32%	\$10,510.00	\$1,100.00	\$1,045.00	5%	n/a	n/a	n/a	n/a	n/a
ZX01	Folder Inserters Production	Short footprint Turn Over	\$14,839.71	32%	\$10,091.00	\$1,075.00	\$1,021.25	5%	n/a	n/a	n/a	n/a	n/a
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	\$13,289.71	32%	\$9,037.00	\$942.00	\$894.90	5%	n/a	n/a	n/a	n/a	n/a
ZX25	Folder Inserters Production	12k speed upgrade	\$12,902.94	32%	\$8,774.00	\$1,000.00	\$950.00	5%	n/a	n/a	n/a	n/a	n/a
Y3SG	Folder Inserters Production	iData Repair/System	\$11,548.53	32%	\$7,853.00	\$1,815.00	\$1,724.25	5%	n/a	n/a	n/a	n/a	n/a
Y3SH	Folder Inserters Production	iDataRepair Lite	\$10,967.65	32%	\$7,458.00	\$1,070.00	\$1,016.50	5%	n/a	n/a	n/a	n/a	n/a
Y3F1	Folder Inserters Production	Divert (Atchd prior to IJ)	\$9,110.29	32%	\$6,195.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
ZX50	Folder Inserters Production	Modular Friction Feeder	\$9,032.35	32%	\$6,142.00	\$700.00	\$665.00	5%	n/a	n/a	n/a	n/a	n/a
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	\$7,683.82	32%	\$5,225.00	\$264.00	\$250.80	5%	n/a	n/a	n/a	n/a	n/a
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	\$7,429.41	32%	\$5,052.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	\$7,130.88	32%	\$4,849.00	\$553.00	\$525.35	5%	n/a	n/a	n/a	n/a	n/a
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	\$6,386.76	32%	\$4,343.00	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
Y235	Folder Inserters Production	Fixed Beam scanner	\$5,032.35	32%	\$3,422.00	\$351.00	\$333.45	5%	n/a	n/a	n/a	n/a	n/a
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	\$4,011.76	32%	\$2,728.00	\$311.00	\$295.45	5%	n/a	n/a	n/a	n/a	n/a
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	\$1,935.29	32%	\$1,316.00	\$135.00	\$128.25	5%	n/a	n/a	n/a	n/a	n/a
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	\$1,935.29	32%	\$1,316.00	\$135.00	\$128.25	5%	n/a	n/a	n/a	n/a	n/a

Folders Inserters Production

Folder/Inserters, Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
Y15K	Folder Inserters Production	Mini Buckle Chute	\$1,289.71	32%	\$877.00	\$90.00	\$85.50	5%	n/a	n/a	n/a	n/a	n/a
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	\$386.76	32%	\$263.00	\$26.00	\$24.70	5%	n/a	n/a	n/a	n/a	n/a

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SDD	Pre-sorting Equipment, Production	SFW-8K PLAT DRS	\$4,187.00	28%	\$3,035.58	\$4,584.00	\$4,354.80	5%	n/a	n/a	n/a	n/a	n/a
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	\$9,806.00	28%	\$7,109.35	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	\$11,935.00	28%	\$8,652.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	\$2,645.00	28%	\$1,917.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	\$9,806.00	28%	\$7,109.35	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, Imb	\$18,710.00	28%	\$13,564.75	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	\$18,710.00	28%	\$13,564.75	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	\$23,871.00	28%	\$17,306.48	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR07	Pre-sorting Equipment, Production	ANN LIC WABCR/PSTNT BRCD				\$16,480.00	\$15,656.00	5%	n/a	n/a	n/a	n/a	n/a
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	\$97,277.00	28%	\$70,525.83	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	\$186,066.00	28%	\$134,897.85	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	\$139,548.00	28%	\$101,172.30	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	\$102,335.00	28%	\$74,192.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	\$79,743.00	28%	\$57,813.68	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	\$121,965.00	28%	\$88,424.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR25	Pre-sorting Equipment, Production	LIC 24K SIL OCR IN NO DRS	\$0.00		\$0.00	\$11,670.00	\$11,086.50	5%	n/a	n/a	n/a	n/a	n/a
SR2B	Pre-sorting Equipment, Production	LIC 36K SIL OCR IO NO DRS	\$0.00		\$0.00	\$16,810.00	\$15,969.50	5%	n/a	n/a	n/a	n/a	n/a
SR4U	Pre-sorting Equipment, Production	LIC 13K SIL OCR OB NO DRS	\$0.00		\$0.00	\$9,551.00	\$9,073.45	5%	n/a	n/a	n/a	n/a	n/a
SR4V	Pre-sorting Equipment, Production	LIC 13K SIL OCR IN NO DRS	\$0.00		\$0.00	\$9,551.00	\$9,073.45	5%	n/a	n/a	n/a	n/a	n/a
SR4W	Pre-sorting Equipment, Production	LIC 13K SIL OCR IO NO DRS	\$0.00		\$0.00	\$13,260.00	\$12,597.00	5%	n/a	n/a	n/a	n/a	n/a
SR4X	Pre-sorting Equipment, Production	ANN LIC 13K PLAT OCR WDRS	\$0.00		\$0.00	\$13,790.00	\$13,100.50	5%	n/a	n/a	n/a	n/a	n/a
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	\$335.00	28%	\$241.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	\$24,516.00	28%	\$17,774.10	\$3,789.00	\$3,599.55	5%	n/a	n/a	n/a	n/a	n/a
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	\$10,271.00	28%	\$7,446.48	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	\$0.00		\$0.00	\$1,100.00	\$1,045.00	5%	n/a	n/a	n/a	n/a	n/a
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	\$0.00		\$0.00	\$7,210.00	\$6,849.50	5%	n/a	n/a	n/a	n/a	n/a
SR9Y	Pre-sorting Equipment, Production	Lic Fee. BPM Parcels	\$0.00		\$0.00	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRAR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	\$124,929.00	28%	\$90,573.53	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	\$79,742.00	28%	\$57,812.95	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	\$112,968.00	28%	\$81,901.80	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRBE	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 1	\$23,258.00	28%	\$16,862.05	\$17,500.00	\$16,625.00	0%	n/a	n/a	n/a	n/a	n/a
SRBF	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$12,959.00	28%	\$9,395.28	\$9,750.00	\$9,262.50	5%	n/a	n/a	n/a	n/a	n/a
SRBG	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 2	\$6,645.00	28%	\$4,817.63	\$5,000.00	\$4,750.00	5%	n/a	n/a	n/a	n/a	n/a
SRBH	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$1,529.00	28%	\$1,108.53	\$1,150.00	\$1,092.50	5%	n/a	n/a	n/a	n/a	n/a
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	\$28,468.00	28%	\$20,639.30	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	\$10,297.00	28%	\$7,465.33	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	\$4,748.00	28%	\$3,442.30	\$497.00	\$472.15	0%	n/a	n/a	n/a	n/a	n/a
SRHD	Pre-sorting Equipment, Production	ANN LIC 24K PLAT OCR WDRS	\$0.00		\$0.00	\$14,935.00	\$14,188.25	5%	n/a	n/a	n/a	n/a	n/a
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	\$512.00	28%	\$371.20	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	\$73,097.00	28%	\$52,995.33	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	\$19,375.00	28%	\$14,336.88	\$4,635.00	\$4,403.25	5%	n/a	n/a	n/a	n/a	n/a
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	\$46,516.00	28%	\$33,724.10	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRKX	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	\$19,777.00	28%	\$14,338.33	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRMW	Pre-sorting Equipment, Production	LIC FEE, MOVE UPDATE				\$4,245.00	\$4,032.75	5%	n/a	n/a	n/a	n/a	n/a
SRMZ	Pre-sorting Equipment, Production	Lic Fee, FS Imb without TMS	\$0.00		\$0.00	\$3,090.00	\$2,935.50	5%	n/a	n/a	n/a	n/a	n/a
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	\$66,452.00	28%	\$48,177.70	\$9,888.00	\$9,393.60	5%	n/a	n/a	n/a	n/a	n/a
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	\$1,613.00	28%	\$1,169.43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRT4	Pre-sorting Equipment, Production	ELEVATOR MULTI-TIER 3.0	\$0.00		\$0.00	\$3,490.00	\$3,315.50	5%	n/a	n/a	n/a	n/a	n/a
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245.00	28%	\$902.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRUH	Pre-sorting Equipment, Production	ANN LIC UMOVE GOVT	\$0.00		\$0.00	\$6,059.00	\$5,756.05	5%	n/a	n/a	n/a	n/a	n/a
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	\$0.00		\$0.00	\$500.00	\$475.00	5%	n/a	n/a	n/a	n/a	n/a
SRVP	Pre-sorting Equipment, Production	LIC 24K SIL OCR OB NO DRS	\$0.00		\$0.00	\$11,330.00	\$10,763.50	5%	n/a	n/a	n/a	n/a	n/a
SRVR	Pre-sorting Equipment, Production	ANN LIC 36K PLAT OCR WDRS	\$0.00		\$0.00	\$16,810.00	\$15,969.50	5%	n/a	n/a	n/a	n/a	n/a
SRVS	Pre-sorting Equipment, Production	LIC 36K SIL OCR OB NO DRS	\$0.00		\$0.00	\$13,390.00	\$12,720.50	5%	n/a	n/a	n/a	n/a	n/a
SRVT	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 24K	\$0.00		\$0.00	\$9,270.00	\$8,806.50	5%	n/a	n/a	n/a	n/a	n/a
SRVU	Pre-sorting Equipment, Production	LIC 36K SIL OCR IN NO DRS	\$0.00		\$0.00	\$13,390.00	\$12,720.50	5%	n/a	n/a	n/a	n/a	n/a
SRVY	Pre-sorting Equipment, Production	ANN LIC 2K PLAT OCR W/DRS	\$0.00		\$0.00	\$8,750.00	\$8,312.50	5%	n/a	n/a	n/a	n/a	n/a
SRVZ	Pre-sorting Equipment, Production	LIC PARASCRIP 20K CLICKS	\$0.00		\$0.00	\$420.00	\$399.00	5%	n/a	n/a	n/a	n/a	n/a
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	\$10,000.00	28%	\$7,250.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIP BUNDLE 20K	\$7,419.00	28%	\$5,376.78	\$5,750.00	\$5,462.50	5%	n/a	n/a	n/a	n/a	n/a
SRZE	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	\$1,613.00	28%	\$1,169.43	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	\$1,613.00	28%	\$1,169.43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	\$1,613.00	28%	\$1,169.43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND_OCR SW	\$12,903.00	28%	\$9,354.68	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	\$6,452.00	28%	\$4,677.70	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO_OCR SW	\$22,581.00	28%	\$16,371.23	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	\$14,839.00	28%	\$10,758.28	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZV	Pre-sorting Equipment, Production	LIC FEE_EZ FLATS PRIORITY				\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZW	Pre-sorting Equipment, Production	EZ_1ST CLASS FLATS SW	\$8,387.00	28%	\$6,080.58	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	\$36,129.00	28%	\$26,193.53	\$3,480.00	\$3,306.00	5%	n/a	n/a	n/a	n/a	n/a
STSA	Pre-sorting Equipment, Production	LDU 60Hz	\$90,323.00	28%	\$65,484.18	\$8,700.00	\$8,265.00	5%	n/a	n/a	n/a	n/a	n/a
STSN	Pre-sorting Equipment, Production	LED Monitors	\$3,032.00	28%	\$2,198.20	\$292.00	\$277.40	5%	n/a	n/a	n/a	n/a	n/a
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	\$3,188.00	28%	\$2,311.30	\$307.00	\$291.65	5%	n/a	n/a	n/a	n/a	n/a
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$37,742.00	28%	\$27,362.95	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
TBD	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluorscnt	\$1,835.00	28%	\$1,402.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
TV11	Pre-Sorting Equipment Production	Feeder, High Speed Letter	\$162,427.59	28%	\$117,760.00	\$15,649.00	\$14,866.55	5%	n/a	n/a	n/a	n/a	n/a
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	\$127,742.07	28%	\$92,613.00	\$5,784.00	\$5,494.80	5%	n/a	n/a	n/a	n/a	n/a
TVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	\$102,357.24	28%	\$74,209.00	\$9,860.41	\$9,367.39	5%	n/a	n/a	n/a	n/a	n/a
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	\$23,882.76	28%	\$17,315.00	\$1,600.00	\$1,520.00	5%	n/a	n/a	n/a	n/a	n/a
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	\$17,248.00	0%	\$17,248.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	\$19,257.93	28%	\$13,962.00	\$1,712.00	\$1,626.40	5%	n/a	n/a	n/a	n/a	n/a
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.31	28%	\$12,629.00	\$784.00	\$744.80	5%	n/a	n/a	n/a	n/a	n/a
SRVE	Pre-sorting Equipment, Production	AUTOSIG VERIFIER 100K BDL	\$9,847.37	5%	\$9,355.00	\$10,000.00	\$9,500.00	5%	n/a	n/a	n/a	n/a	n/a
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	\$12,257.93	28%	\$8,887.00	\$613.00	\$582.35	5%	n/a	n/a	n/a	n/a	n/a
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	\$11,935.17	28%	\$8,653.00	\$995.00	\$945.25	5%	n/a	n/a	n/a	n/a	n/a
SRVF	Pre-sorting Equipment, Production	Lic Fee ASV 50k-75k Range	\$8,370.53	5%	\$7,952.00	\$8,500.00	\$8,075.00	5%	n/a	n/a	n/a	n/a	n/a
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	\$10,631.72	28%	\$7,708.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLAA	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 18	\$7,835.79	5%	\$7,444.00	\$7,957.00	\$7,559.15	5%	n/a	n/a	n/a	n/a	n/a
SRZ6	Pre-sorting Equipment, Production	EZ FLATS FULL SVC PLN OPT	\$7,385.26	5%	\$7,016.00	\$7,500.00	\$7,125.00	5%	n/a	n/a	n/a	n/a	n/a
SRMV	Pre-Sorting Equipment Production	Move Update Option	\$8,710.34	28%	\$6,315.00	\$1,999.00	\$1,899.05	5%	n/a	n/a	n/a	n/a	n/a
SLAJ	Pre-sorting Equipment, Production	Lic Fee, Relia-Vote	\$6,498.95	5%	\$6,174.00	\$6,600.00	\$6,270.00	5%	n/a	n/a	n/a	n/a	n/a
SLAB	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 12	\$6,200.00	5%	\$5,890.00	\$6,296.00	\$5,981.20	5%	n/a	n/a	n/a	n/a	n/a
SLS6	Pre-sorting Equipment, Production	Smartmatch Platinum 18	\$5,973.68	5%	\$5,675.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	\$7,742.07	28%	\$5,613.00	\$1,500.00	\$1,425.00	5%	n/a	n/a	n/a	n/a	n/a
SRMT	Pre-Sorting Equipment Production	Move Update Kit	\$7,742.07	28%	\$5,613.00	\$4,245.00	\$4,032.75	5%	n/a	n/a	n/a	n/a	n/a
SLAC	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 18	\$5,705.26	5%	\$5,420.00	\$5,794.00	\$5,504.30	5%	n/a	n/a	n/a	n/a	n/a
SLAF	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 18	\$5,629.47	5%	\$5,348.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SLAH	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 18	\$5,629.47	5%	\$5,348.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SRVG	Pre-sorting Equipment, Production	Lic Fee ASV 25k-50k Range	\$5,415.79	5%	\$5,145.00	\$5,550.00	\$5,272.50	5%	n/a	n/a	n/a	n/a	n/a
SLAE	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 12	\$5,084.21	5%	\$4,830.00	\$5,163.00	\$4,904.85	5%	n/a	n/a	n/a	n/a	n/a
SLAG	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 12	\$5,084.21	5%	\$4,830.00	\$5,163.00	\$4,904.85	5%	n/a	n/a	n/a	n/a	n/a
SLS8	Pre-sorting Equipment, Production	Smartmatch Silver 18	\$4,905.26	5%	\$4,660.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SLAD	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 12	\$4,564.21	5%	\$4,336.00	\$4,635.00	\$4,403.25	5%	n/a	n/a	n/a	n/a	n/a
SDDA	Pre-sorting Equipment, Production	ANN LIC 9K PLAT DRS	\$4,513.68	5%	\$4,288.00	\$4,584.00	\$4,354.80	5%	n/a	n/a	n/a	n/a	n/a
SRVX	Pre-sorting Equipment, Production	ANN LIC USPS FF INT	\$4,180.00	5%	\$3,971.00	\$4,245.00	\$4,032.75	5%	n/a	n/a	n/a	n/a	n/a
SLS7	Pre-sorting Equipment, Production	Smartmatch Silver 12	\$4,048.42	5%	\$3,846.00	\$5,163.00	\$4,904.85	5%	n/a	n/a	n/a	n/a	n/a
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	\$3,625.00	0%	\$3,625.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	\$4,452.41	28%	\$3,228.00	\$225.00	\$213.75	5%	n/a	n/a	n/a	n/a	n/a
SRZS	Pre-Sorting Equipment Production	RDS	\$3,805.52	28%	\$2,759.00	\$254.00	\$241.30	5%	n/a	n/a	n/a	n/a	n/a
SRVH	Pre-sorting Equipment, Production	Lic Fee ASV 10k-25k Range	\$2,831.58	5%	\$2,690.00	\$2,875.00	\$2,731.25	5%	n/a	n/a	n/a	n/a	n/a
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	\$3,515.86	28%	\$2,549.00	\$170.00	\$161.50	5%	n/a	n/a	n/a	n/a	n/a
SR6J	Pre-Sorting Equipment, Production	LVE - LCD monitor (Domestic)	\$2,710.34	28%	\$1,965.00	\$397.00	\$377.15	5%	n/a	n/a	n/a	n/a	n/a
SRZE	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS FLATS	\$2,028.42	5%	\$1,927.00	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRVU	Pre-Sorting Equipment Production	Tray Tag Printer	\$1,677.24	28%	\$1,216.00	\$192.00	\$182.40	5%	n/a	n/a	n/a	n/a	n/a
SLVJ	Pre-sorting Equipment, Production	Lic Fee ASV 1k-10k Range	\$1,181.05	5%	\$1,122.00	\$1,200.00	\$1,140.00	5%	n/a	n/a	n/a	n/a	n/a
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	\$710.34	28%	\$515.00	\$75.00	\$71.25	5%	n/a	n/a	n/a	n/a	n/a
SR LX	Pre-sorting Equipment, Production	Ann Lic RAF UMove Enable	\$393.68	5%	\$374.00	\$400.00	\$380.00	5%	n/a	n/a	n/a	n/a	n/a
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	\$60,331.61	28%	\$43,740.42	\$14,210.53	\$13,500.00	5%	n/a	n/a	n/a	n/a	n/a
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	\$18,083.87	28%	\$13,110.81	\$789.47	\$750.00	5%	n/a	n/a	n/a	n/a	n/a
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	\$7,087.74	28%	\$5,138.61	\$631.58	\$600.00	5%	n/a	n/a	n/a	n/a	n/a

Installation-Assembly-Pro

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	\$540/hr.

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price
RDC2	Inserters Production	Production Mail Day Rate	\$2,300.00	5%	\$2,185.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1180	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
1190	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
1200	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
1220	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1225	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
122P	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
122S	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
122U	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1230	\$ 139.00	\$ 158.00	\$ 190.00	\$ 238.00
1250	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
125S	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
1290	\$ 4,785.00	\$ 5,455.00	\$ 6,546.00	\$ 8,183.00
1370	\$ 359.00	\$ 409.00	\$ 491.00	\$ 614.00
1371	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
1372	\$ 620.00	\$ 707.00	\$ 848.00	\$ 1,060.00
1373	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1374	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1378	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1410	\$ 6,165.00	\$ 7,028.00	\$ 8,434.00	\$ 10,543.00
1411	\$ 3,857.00	\$ 4,397.00	\$ 5,276.00	\$ 6,595.00
1412	\$ 3,036.00	\$ 3,461.00	\$ 4,153.00	\$ 5,191.00
1413	\$ 2,407.00	\$ 2,744.00	\$ 3,293.00	\$ 4,116.00
1414	\$ 2,192.00	\$ 2,499.00	\$ 2,999.00	\$ 3,749.00
1415	\$ 4,293.00	\$ 4,894.00	\$ 5,873.00	\$ 7,341.00
1416	\$ 1,090.00	\$ 1,243.00	\$ 1,492.00	\$ 1,865.00
1417	\$ 1,271.00	\$ 1,449.00	\$ 1,739.00	\$ 2,174.00
1418	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1420	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1421	\$ 1,012.00	\$ 1,154.00	\$ 1,385.00	\$ 1,731.00
1423	\$ 4,035.00	\$ 4,600.00	\$ 5,520.00	\$ 6,900.00
1428	\$ 7,992.00	\$ 9,111.00	\$ 10,933.00	\$ 13,666.00
1430	\$ 3,075.00	\$ 3,506.00	\$ 4,207.00	\$ 5,259.00
1436	\$ 5,182.00	\$ 5,907.00	\$ 7,088.00	\$ 8,860.00
1437	\$ 4,709.00	\$ 5,368.00	\$ 6,442.00	\$ 8,053.00
1438	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1439	\$ 612.00	\$ 698.00	\$ 838.00	\$ 1,048.00
1446	\$ 2,842.00	\$ 3,240.00	\$ 3,888.00	\$ 4,860.00
1447	\$ 2,770.00	\$ 3,158.00	\$ 3,790.00	\$ 4,738.00
1450	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1451	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1452	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1453	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1454	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1455	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1482	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1486	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1487	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1491	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
1500	\$ 1,204.00	\$ 1,373.00	\$ 1,648.00	\$ 2,060.00
1525	\$ 1,317.00	\$ 1,501.00	\$ 1,801.00	\$ 2,251.00
1546	\$ 5,527.00	\$ 6,301.00	\$ 7,561.00	\$ 9,451.00
1550	\$ 4,513.00	\$ 5,145.00	\$ 6,174.00	\$ 7,718.00
1600	\$ 2,463.00	\$ 2,808.00	\$ 3,370.00	\$ 4,213.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1701	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1702	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1703	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1705	\$ 1,332.00	\$ 1,518.00	\$ 1,822.00	\$ 2,278.00
1706	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1709	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
1712	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1713	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1714	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1715	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1716	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1717	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1718	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1733	\$ 3,705.00	\$ 4,224.00	\$ 5,069.00	\$ 6,336.00
1736	\$ 1,713.00	\$ 1,953.00	\$ 2,344.00	\$ 2,930.00
1785	\$ 4,077.00	\$ 4,648.00	\$ 5,578.00	\$ 6,973.00
1800	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
1801	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
1805	\$ 270.00	\$ 308.00	\$ 370.00	\$ 463.00
1810	\$ 208.00	\$ 237.00	\$ 284.00	\$ 355.00
181R	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
1820	\$ 804.00	\$ 917.00	\$ 1,100.00	\$ 1,375.00
1830	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
1831	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
183S	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
1860	\$ 523.00	\$ 596.00	\$ 715.00	\$ 894.00
1861	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1863	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
186S	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
1890	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
189S	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
1E02	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E03	\$ 204.00	\$ 233.00	\$ 280.00	\$ 350.00
1E05	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E08	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E20	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E23	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E26	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E2R	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E2S	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
1E3R	\$ 199.00	\$ 227.00	\$ 272.00	\$ 340.00
1E5R	\$ 214.00	\$ 244.00	\$ 293.00	\$ 366.00
1E8R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
2706	\$ 1,447.00	\$ 1,650.00	\$ 1,980.00	\$ 2,475.00
2707	\$ 2,598.00	\$ 2,962.00	\$ 3,554.00	\$ 4,443.00
2708	\$ 2,389.00	\$ 2,723.00	\$ 3,268.00	\$ 4,085.00
2710	\$ 1,433.00	\$ 1,634.00	\$ 1,961.00	\$ 2,451.00
2713	\$ 2,048.00	\$ 2,335.00	\$ 2,802.00	\$ 3,503.00
3250	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
325R	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
3270	\$ 390.00	\$ 445.00	\$ 534.00	\$ 668.00
3280	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
328R	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
3300	\$ 843.00	\$ 961.00	\$ 1,153.00	\$ 1,441.00
3301	\$ 859.00	\$ 979.00	\$ 1,175.00	\$ 1,469.00
3307	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3319	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3320	\$ 3,534.00	\$ 4,029.00	\$ 4,835.00	\$ 6,044.00
3323	\$ 441.00	\$ 503.00	\$ 604.00	\$ 755.00
3324	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
332S	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
3336	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
3340	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3346	\$ 284.00	\$ 324.00	\$ 389.00	\$ 486.00
334X	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3350	\$ 1,751.00	\$ 1,996.00	\$ 2,395.00	\$ 2,994.00
3353	\$ 702.00	\$ 800.00	\$ 960.00	\$ 1,200.00
3355	\$ 1,083.00	\$ 1,235.00	\$ 1,482.00	\$ 1,853.00
3359	\$ 3,315.00	\$ 3,779.00	\$ 4,535.00	\$ 5,669.00
3362	\$ 930.00	\$ 1,060.00	\$ 1,272.00	\$ 1,590.00
3364	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3370	\$ 2,194.00	\$ 2,501.00	\$ 3,001.00	\$ 3,751.00
3384	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3385	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3388	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3389	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
338R	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
33CS	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
33RR	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
34CR	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
34CS	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
3606	\$ 1,612.00	\$ 1,838.00	\$ 2,206.00	\$ 2,758.00
3621	\$ 11,436.00	\$ 13,037.00	\$ 15,644.00	\$ 19,555.00
3629	\$ 2,662.00	\$ 3,035.00	\$ 3,642.00	\$ 4,553.00
3634	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3636	\$ 1,712.00	\$ 1,952.00	\$ 2,342.00	\$ 2,928.00
363R	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3641	\$ 496.00	\$ 565.00	\$ 678.00	\$ 848.00
3642	\$ 791.00	\$ 902.00	\$ 1,082.00	\$ 1,353.00
3655	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
3700	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3704	\$ 681.00	\$ 776.00	\$ 931.00	\$ 1,164.00
3705	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3740	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3750	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3770	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3771	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3772	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3780	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
3C00	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C01	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C05	\$ 197.00	\$ 225.00	\$ 270.00	\$ 338.00
3C0R	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3K00	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
3K0R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
4100	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
4107	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4150	\$ 537.00	\$ 612.00	\$ 734.00	\$ 918.00
4156	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4200	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4201	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4203	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4206	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4207	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4250	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4251	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4253	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4256	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4257	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4300	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4301	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4302	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4304	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4306	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4307	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4325	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4350	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4351	\$ 1,310.00	\$ 1,493.00	\$ 1,792.00	\$ 2,240.00
4352	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4356	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4357	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4371	\$ 1,255.00	\$ 1,431.00	\$ 1,717.00	\$ 2,146.00
4380	\$ 2,957.00	\$ 3,371.00	\$ 4,045.00	\$ 5,056.00
4385	\$ 2,841.00	\$ 3,239.00	\$ 3,887.00	\$ 4,859.00
4400	\$ 653.00	\$ 744.00	\$ 893.00	\$ 1,116.00
4900	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4916	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4C00	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4C05	\$ 348.00	\$ 397.00	\$ 476.00	\$ 595.00
4COR	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4K00	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4KOR	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4P0A	\$ 3,797.00	\$ 4,329.00	\$ 5,195.00	\$ 6,494.00
4P0B	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
5025	\$ 80.00	\$ 91.00	\$ 109.00	\$ 136.00
5035	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5042	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
5045	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
5050	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
5066	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5070	\$ 796.00	\$ 907.00	\$ 1,088.00	\$ 1,360.00
5311	\$ 206.00	\$ 235.00	\$ 282.00	\$ 353.00
5390	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5391	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5392	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5398	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
539C	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5400	\$ 670.00	\$ 764.00	\$ 917.00	\$ 1,146.00
5403	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5408	\$ 557.00	\$ 635.00	\$ 762.00	\$ 953.00
5460	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
5461	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
5463	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00
5466	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00
5468	\$ 521.00	\$ 594.00	\$ 713.00	\$ 891.00
5500	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
5511	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
5525	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5600	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5612	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5621	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5630	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
563S	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
5650	\$ 516.00	\$ 588.00	\$ 706.00	\$ 883.00
5675	\$ 773.00	\$ 881.00	\$ 1,057.00	\$ 1,321.00
5820	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
582H	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
5830	\$ 343.00	\$ 391.00	\$ 469.00	\$ 586.00
5831	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
5840	\$ 446.00	\$ 508.00	\$ 610.00	\$ 763.00
5850	\$ 744.00	\$ 848.00	\$ 1,018.00	\$ 1,273.00
5870	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00
5871	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00
5890	\$ 662.00	\$ 755.00	\$ 906.00	\$ 1,133.00
5899	\$ 2,129.00	\$ 2,427.00	\$ 2,912.00	\$ 3,640.00
5901	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5904	\$ 4,365.00	\$ 4,976.00	\$ 5,971.00	\$ 7,464.00
5905	\$ 3,635.00	\$ 4,144.00	\$ 4,973.00	\$ 6,216.00
5906	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5908	\$ 2,860.00	\$ 3,260.00	\$ 3,912.00	\$ 4,890.00
5909	\$ 2,701.00	\$ 3,079.00	\$ 3,695.00	\$ 4,619.00
5923	\$ 1,223.00	\$ 1,394.00	\$ 1,673.00	\$ 2,091.00
5925	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5926	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5927	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5928	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5935	\$ 1,703.00	\$ 1,941.00	\$ 2,329.00	\$ 2,911.00
5936	\$ 1,857.00	\$ 2,117.00	\$ 2,540.00	\$ 3,175.00
5940	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5950	\$ 1,843.00	\$ 2,101.00	\$ 2,521.00	\$ 3,151.00
5952	\$ 1,999.00	\$ 2,279.00	\$ 2,735.00	\$ 3,419.00
5955	\$ 2,790.00	\$ 3,181.00	\$ 3,817.00	\$ 4,771.00
5960	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5961	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
5962	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5963	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
5972	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
5975	\$ 1,623.00	\$ 1,850.00	\$ 2,220.00	\$ 2,775.00
5976	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5C00	\$ 457.00	\$ 521.00	\$ 625.00	\$ 781.00
5C0R	\$ 445.00	\$ 507.00	\$ 608.00	\$ 760.00
5K00	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

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SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5KOR	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
6090	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
609S	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
6100	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
610S	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
6200	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
6210	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
6220	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6230	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6235	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
6236	\$ 449.00	\$ 512.00	\$ 614.00	\$ 768.00
6251	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6700	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6800	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6801	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6802	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6825	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6826	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6C00	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6C0R	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6CF1	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6CFR	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6K00	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K01	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K0R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K10	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1S	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
7043	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
7063	\$ 3,432.00	\$ 3,912.00	\$ 4,694.00	\$ 5,868.00
7101	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7102	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7103	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7108	\$ 337.00	\$ 384.00	\$ 461.00	\$ 576.00
7113	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7115	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7117	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7125	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
7200	\$ 1,086.00	\$ 1,238.00	\$ 1,486.00	\$ 1,858.00
7270	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7276	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7279	\$ 3,456.00	\$ 3,940.00	\$ 4,728.00	\$ 5,910.00
7467	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7469	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7601	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7608	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7611	\$ 2,042.00	\$ 2,328.00	\$ 2,794.00	\$ 3,493.00
7711	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7751	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7780	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
7782	\$ 1,217.00	\$ 1,387.00	\$ 1,664.00	\$ 2,080.00
7799	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
7950	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
7951	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7952	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7953	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7960	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7961	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7962	\$ 1,011.00	\$ 1,153.00	\$ 1,384.00	\$ 1,730.00
7963	\$ 793.00	\$ 904.00	\$ 1,085.00	\$ 1,356.00
7K00	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K01	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K0R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K10	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1S	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
8010	\$ 1,526.00	\$ 1,740.00	\$ 2,088.00	\$ 2,610.00
8015	\$ 234.00	\$ 267.00	\$ 320.00	\$ 400.00
8020	\$ 362.00	\$ 413.00	\$ 496.00	\$ 620.00
8025	\$ 551.00	\$ 628.00	\$ 754.00	\$ 943.00
8030	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8031	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8100	\$ 2,050.00	\$ 2,337.00	\$ 2,804.00	\$ 3,505.00
8110	\$ 1,103.00	\$ 1,257.00	\$ 1,508.00	\$ 1,885.00
8180	\$ 1,114.00	\$ 1,270.00	\$ 1,524.00	\$ 1,905.00
8190	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
8200	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
8220	\$ 2,319.00	\$ 2,644.00	\$ 3,173.00	\$ 3,966.00
8222	\$ 1,096.00	\$ 1,249.00	\$ 1,499.00	\$ 1,874.00
8290	\$ 907.00	\$ 1,034.00	\$ 1,241.00	\$ 1,551.00
9K00	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K01	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0U	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K10	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9KUR	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
A120	\$ 1,457.00	\$ 1,661.00	\$ 1,993.00	\$ 2,491.00
A130	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A131	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A211	\$ 1,767.00	\$ 2,014.00	\$ 2,417.00	\$ 3,021.00
A215	\$ 568.00	\$ 648.00	\$ 778.00	\$ 973.00
A217	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
A218	\$ 1,200.00	\$ 1,368.00	\$ 1,642.00	\$ 2,053.00
A219	\$ 1,727.00	\$ 1,969.00	\$ 2,363.00	\$ 2,954.00
A21S	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
A21X	\$ 323.00	\$ 368.00	\$ 442.00	\$ 553.00
A244	\$ 934.00	\$ 1,065.00	\$ 1,278.00	\$ 1,598.00
A292	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
A300	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A305	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A309	\$ 713.00	\$ 813.00	\$ 976.00	\$ 1,220.00
A30X	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
A30Z	\$ 697.00	\$ 795.00	\$ 954.00	\$ 1,193.00
A31P	\$ 313.00	\$ 357.00	\$ 428.00	\$ 535.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
A31U	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
A350	\$ 3,111.00	\$ 3,547.00	\$ 4,256.00	\$ 5,320.00
A352	\$ 1,810.00	\$ 2,063.00	\$ 2,476.00	\$ 3,095.00
A35Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A36Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A37Z	\$ 2,010.00	\$ 2,291.00	\$ 2,749.00	\$ 3,436.00
A500	\$ 84.00	\$ 96.00	\$ 115.00	\$ 144.00
A510	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A51R	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A523	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52V	\$ 726.00	\$ 828.00	\$ 994.00	\$ 1,243.00
A530	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A53S	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A550	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
A55R	\$ 82.00	\$ 93.00	\$ 112.00	\$ 140.00
A570	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A57T	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A600	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
A603	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A605	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A613	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A615	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
A61R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A700	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
AXW2	\$ 538.00	\$ 613.00	\$ 736.00	\$ 920.00
B200	\$ 1,345.00	\$ 1,533.00	\$ 1,840.00	\$ 2,300.00
B250	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B25R	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
B510	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B511	\$ 272.00	\$ 310.00	\$ 372.00	\$ 465.00
B51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B530	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B53R	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B550	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B55S	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B560	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B56R	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B610	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B61S	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B7M0	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00
B7MG	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00
BD15	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
BD55	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
CBP2	\$ 24.00	\$ 27.00	\$ 32.00	\$ 40.00
CS88	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
CS8A	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
DDG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
DDL3	\$ 205.00	\$ 234.00	\$ 281.00	\$ 351.00
DDL4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDL8	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDM1	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DDM3	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDM4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDM5	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDMR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDMS	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDMT	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
DDMU	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
DEB0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEBR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEF1	\$ 318.00	\$ 363.00	\$ 436.00	\$ 545.00
DEP0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEP8	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
DEPR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DG1R	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF1	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF8	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGFR	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGU0	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DH1R	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DHF1	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHF8	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
DHFR	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHU0	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DIVS	\$ 162.00	\$ 185.00	\$ 222.00	\$ 278.00
DJB0	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJB8	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJBR	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJF0	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJF1	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJF8	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJFR	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJFS	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJW0	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJW1	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW2	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW3	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW4	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DJW8	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJWR	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJWS	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DL01	\$ 30.00	\$ 34.00	\$ 41.00	\$ 51.00
DL02	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
DL03	\$ 259.00	\$ 295.00	\$ 354.00	\$ 443.00
DL08	\$ 584.00	\$ 666.00	\$ 799.00	\$ 999.00
DMPS	\$ 370.00	\$ 422.00	\$ 506.00	\$ 633.00
DR00	\$ 1,689.00	\$ 1,925.00	\$ 2,310.00	\$ 2,888.00
DR01	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DR1R	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DRVS	\$ 155.00	\$ 177.00	\$ 212.00	\$ 265.00
DS00	\$ 2,639.00	\$ 3,008.00	\$ 3,610.00	\$ 4,513.00
DT00	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT01	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT08	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DT09	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT0R	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT1R	\$ 2,127.00	\$ 2,425.00	\$ 2,910.00	\$ 3,638.00
DT50	\$ 825.00	\$ 941.00	\$ 1,129.00	\$ 1,411.00
DV00	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV01	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DV0R	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV1R	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DW00	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW01	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW0R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW1R	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW20	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW21	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW2R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
E001	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
E200	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E20R	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E210	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E21R	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E500	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E50R	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E510	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E515	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
E520	\$ 603.00	\$ 687.00	\$ 824.00	\$ 1,030.00
E52R	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
E536	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
E547	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E551	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E55R	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E565	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E569	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E56R	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E570	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E575	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E57R	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E57S	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E655	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E65R	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E665	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E66R	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E675	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E67R	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E683	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
E685	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E6AR	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E6SR	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
EX02	\$ 15.00	\$ 17.00	\$ 20.00	\$ 25.00
F111	\$ 1,846.00	\$ 2,104.00	\$ 2,525.00	\$ 3,156.00
F116	\$ 1,286.00	\$ 1,466.00	\$ 1,759.00	\$ 2,199.00
F117	\$ 881.00	\$ 1,004.00	\$ 1,205.00	\$ 1,506.00
F123	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

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Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F12S	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
F131	\$ 1,938.00	\$ 2,209.00	\$ 2,651.00	\$ 3,314.00
F310	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
F312	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
F351	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F352	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F353	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F359	\$ 1,577.00	\$ 1,798.00	\$ 2,158.00	\$ 2,698.00
F35L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F35R	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F383	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F386	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F3B3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3B6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3D3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F3N1	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N2	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N3	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N4	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N5	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N6	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NA	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NB	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NC	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3ND	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3P3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3P6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PB	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PC	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3R1	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F3R2	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F3R3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F400	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F401	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F402	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F404	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F407	\$ 1,033.00	\$ 1,178.00	\$ 1,414.00	\$ 1,768.00
F413	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F416	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F422	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
F437	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F438	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F44A	\$ 1,996.00	\$ 2,275.00	\$ 2,730.00	\$ 3,413.00
F44B	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F44C	\$ 609.00	\$ 694.00	\$ 833.00	\$ 1,041.00
F44E	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F46A	\$ 1,478.00	\$ 1,685.00	\$ 2,022.00	\$ 2,528.00
F46E	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
F46L	\$ 1,302.00	\$ 1,484.00	\$ 1,781.00	\$ 2,226.00
F46P	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
F500	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F501	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F502	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F504	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F50R	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F513	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F514	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
F516	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F51R	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F52R	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F53R	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F550	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F551	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F552	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F553	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F580	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
F581	\$ 575.00	\$ 656.00	\$ 787.00	\$ 984.00
F582	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
F583	\$ 639.00	\$ 728.00	\$ 874.00	\$ 1,093.00
F585	\$ 192.00	\$ 219.00	\$ 263.00	\$ 329.00
F587	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F588	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F58A	\$ 2,086.00	\$ 2,378.00	\$ 2,854.00	\$ 3,568.00
F58B	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
F58C	\$ 633.00	\$ 722.00	\$ 866.00	\$ 1,083.00
F58D	\$ 678.00	\$ 773.00	\$ 928.00	\$ 1,160.00
F58G	\$ 742.00	\$ 846.00	\$ 1,015.00	\$ 1,269.00
F58H	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
F590	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F592	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F597	\$ 771.00	\$ 879.00	\$ 1,055.00	\$ 1,319.00
F5D0	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F5D1	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F5D2	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F5D3	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F600	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F601	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F602	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F605	\$ 1,610.00	\$ 1,835.00	\$ 2,202.00	\$ 2,753.00
F60A	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F60B	\$ 1,673.00	\$ 1,907.00	\$ 2,288.00	\$ 2,860.00
F624	\$ 153.00	\$ 174.00	\$ 209.00	\$ 261.00
F680	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F70I	\$ 399.00	\$ 455.00	\$ 546.00	\$ 683.00
F721	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F72D	\$ 1,120.00	\$ 1,277.00	\$ 1,532.00	\$ 1,915.00
F72R	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F732	\$ 2,769.00	\$ 3,157.00	\$ 3,788.00	\$ 4,735.00
F733	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
F734	\$ 2,559.00	\$ 2,917.00	\$ 3,500.00	\$ 4,375.00
F736	\$ 1,719.00	\$ 1,960.00	\$ 2,352.00	\$ 2,940.00
F737	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
F738	\$ 2,528.00	\$ 2,882.00	\$ 3,458.00	\$ 4,323.00
F739	\$ 3,076.00	\$ 3,507.00	\$ 4,208.00	\$ 5,260.00
F745	\$ 4,875.00	\$ 5,558.00	\$ 6,670.00	\$ 8,338.00
F746	\$ 5,021.00	\$ 5,724.00	\$ 6,869.00	\$ 8,586.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F754	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F755	\$ 3,498.00	\$ 3,988.00	\$ 4,786.00	\$ 5,983.00
F761	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F762	\$ 1,579.00	\$ 1,800.00	\$ 2,160.00	\$ 2,700.00
F763	\$ 2,465.00	\$ 2,810.00	\$ 3,372.00	\$ 4,215.00
F764	\$ 2,813.00	\$ 3,207.00	\$ 3,848.00	\$ 4,810.00
F766	\$ 2,754.00	\$ 3,140.00	\$ 3,768.00	\$ 4,710.00
F769	\$ 2,912.00	\$ 3,320.00	\$ 3,984.00	\$ 4,980.00
F7A0	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7AR	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7B0	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7BR	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7C0	\$ 8,228.00	\$ 9,380.00	\$ 11,256.00	\$ 14,070.00
F7FB	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7HD	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7MB	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F7TB	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
F8M0	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F8M2	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
F8MR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F9LL	\$ 451.00	\$ 514.00	\$ 617.00	\$ 771.00
F9LP	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
F9M0	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9MR	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9NK	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
FD10	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD1R	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD30	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3D	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3R	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
FD40	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD48	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD4D	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD4R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD60	\$ 433.00	\$ 494.00	\$ 593.00	\$ 741.00
FD6R	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
FD70	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD78	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD7R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD80	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FD8R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
FD90	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9A	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9R	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
FDA0	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FR5L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
FR83	\$ 1,666.00	\$ 1,899.00	\$ 2,279.00	\$ 2,849.00
FR86	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
G120	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G140	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G141	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G150	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G160	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
G165	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G170	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G215	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G2CD	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G310	\$ 1,531.00	\$ 1,745.00	\$ 2,094.00	\$ 2,618.00
G315	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G316	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G320	\$ 1,943.00	\$ 2,215.00	\$ 2,658.00	\$ 3,323.00
G350	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G533	\$ 614.00	\$ 700.00	\$ 840.00	\$ 1,050.00
G790	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G795	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G798	\$ 87.00	\$ 99.00	\$ 119.00	\$ 149.00
G799	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79D	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79R	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
H200	\$ 408.00	\$ 465.00	\$ 558.00	\$ 698.00
H201	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H21R	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H221	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H5A0	\$ 11,694.00	\$ 13,331.00	\$ 15,997.00	\$ 19,996.00
H5A2	\$ 15,088.00	\$ 17,200.00	\$ 20,640.00	\$ 25,800.00
H5A3	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AL	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AR	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5B0	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
H5B2	\$ 1,677.00	\$ 1,912.00	\$ 2,294.00	\$ 2,868.00
H5B3	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BL	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BR	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5NP	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
IFDT	\$ 401.00	\$ 457.00	\$ 548.00	\$ 685.00
J050	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
J055	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
J05R	\$ 244.00	\$ 278.00	\$ 334.00	\$ 418.00
J05S	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
J060	\$ 648.00	\$ 739.00	\$ 887.00	\$ 1,109.00
J064	\$ 288.00	\$ 328.00	\$ 394.00	\$ 493.00
J067	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
J06R	\$ 381.00	\$ 434.00	\$ 521.00	\$ 651.00
J06S	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
J070	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J075	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J07T	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J083	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J086	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J08R	\$ 180.00	\$ 205.00	\$ 246.00	\$ 308.00
J180	\$ 1,401.00	\$ 1,597.00	\$ 1,916.00	\$ 2,395.00
J287	\$ 1,015.00	\$ 1,157.00	\$ 1,388.00	\$ 1,735.00
J460	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J470	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J487	\$ 906.00	\$ 1,033.00	\$ 1,240.00	\$ 1,550.00
J530	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J532	\$ 157.00	\$ 179.00	\$ 215.00	\$ 269.00
J533	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J534	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J546	\$ 285.00	\$ 325.00	\$ 390.00	\$ 488.00
J553	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
J554	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J556	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
J560	\$ 358.00	\$ 408.00	\$ 490.00	\$ 613.00
J56R	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
J570	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J57R	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J580	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J582	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J592	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J594	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
J595	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J597	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J610	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J611	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J61P	\$ 176.00	\$ 201.00	\$ 241.00	\$ 301.00
J620	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
J621	\$ 74.00	\$ 84.00	\$ 101.00	\$ 126.00
J624	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J62R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J630	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00
J632	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
J63F	\$ 231.00	\$ 263.00	\$ 316.00	\$ 395.00
J63S	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00
J640	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J644	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J645	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J64R	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J64S	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J64Z	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J650	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J65R	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J660	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
J670	\$ 243.00	\$ 277.00	\$ 332.00	\$ 415.00
J676	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J677	\$ 224.00	\$ 255.00	\$ 306.00	\$ 383.00
J678	\$ 212.00	\$ 242.00	\$ 290.00	\$ 363.00
J67K	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J67S	\$ 278.00	\$ 317.00	\$ 380.00	\$ 475.00
J680	\$ 571.00	\$ 651.00	\$ 781.00	\$ 976.00
J683	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J685	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J687	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
J68U	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J68Z	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
J690	\$ 504.00	\$ 575.00	\$ 690.00	\$ 863.00
J692	\$ 421.00	\$ 480.00	\$ 576.00	\$ 720.00
J693	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J696	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00

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Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J69D	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
J69S	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J69Z	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J70U	\$ 836.00	\$ 953.00	\$ 1,144.00	\$ 1,430.00
J710	\$ 423.00	\$ 482.00	\$ 578.00	\$ 723.00
J762	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J763	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J765	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
J774	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J775	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J776	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J779	\$ 398.00	\$ 454.00	\$ 545.00	\$ 681.00
J780	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J781	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J782	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
J783	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J784	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J785	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J787	\$ 889.00	\$ 1,013.00	\$ 1,216.00	\$ 1,520.00
J788	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J789	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J790	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J791	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J7CG	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7D0	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
J7RS	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J7RW	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7RX	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
J7V0	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
J8RR	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J90M	\$ 413.00	\$ 471.00	\$ 565.00	\$ 706.00
JB50	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
JB55	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
JB64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JB67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JB6R	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
JB75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB76	\$ 222.00	\$ 253.00	\$ 304.00	\$ 380.00
JB77	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7W	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7X	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7Z	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
JN50	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN55	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN60	\$ 291.00	\$ 332.00	\$ 398.00	\$ 498.00
JN64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JN6R	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN70	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
JN75	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
JN7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JP64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00

*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW
--

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
JP67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JP75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JX11	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX1R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX20	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
JX21	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
K400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
LSK1	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
LSK3	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
MP04	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP06	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP08	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP0R	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP1A	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MP1C	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP1R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP1W	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
MP30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3R	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3W	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP49	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4D	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP4R	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4W	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP8R	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP9G	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP9R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MPC1	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MPC4	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MPR1	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPR2	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPR4	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRR	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPRS	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRT	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MS1R	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MS2R	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MS30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MS3R	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSF1	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MSF2	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MSF3	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSPR	\$ 317.00	\$ 361.00	\$ 433.00	\$ 541.00
MSPS	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
N300	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N30R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N400	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N40R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N500	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N50R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N600	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N601	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N60R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
N610	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N61R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N700	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N701	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N70R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N710	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N71R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N900	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N901	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N90R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N910	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N9RA	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
NX01	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
NX1A	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
PRG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
S126	\$ 1,451.00	\$ 1,654.00	\$ 1,985.00	\$ 2,481.00
SH26	\$ 47.00	\$ 54.00	\$ 65.00	\$ 81.00
SH39	\$ 66.00	\$ 75.00	\$ 90.00	\$ 113.00
SH56	\$ 213.00	\$ 243.00	\$ 292.00	\$ 365.00
SH59	\$ 168.00	\$ 192.00	\$ 230.00	\$ 288.00
SH66	\$ 330.00	\$ 376.00	\$ 451.00	\$ 564.00
SH75	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
SH76	\$ 899.00	\$ 1,025.00	\$ 1,230.00	\$ 1,538.00
SHG6	\$ 393.00	\$ 448.00	\$ 538.00	\$ 673.00
SHG7	\$ 711.00	\$ 811.00	\$ 973.00	\$ 1,216.00
SLWW	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T360	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
T361	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T370	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
T371	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T372	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T373	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T374	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
T375	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
T741	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T742	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T743	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T744	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
T745	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T762	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T770	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
T800	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T820	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T821	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T822	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T823	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T824	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T826	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T827	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T828	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T829	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
T830	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T831	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T832	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T833	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T840	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T841	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T842	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T843	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T844	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T845	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T846	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T847	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T848	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T849	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T850	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T851	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T852	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T853	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T854	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T865	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T875	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T890	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T920	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T921	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T922	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T923	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
TB30	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
TB3R	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
U560	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U56R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U570	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U57R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U580	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U58R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U701	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U702	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U703	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U704	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U731	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U732	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U733	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U734	\$ 1,588.00	\$ 1,810.00	\$ 2,172.00	\$ 2,715.00
U7M1	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U7M2	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U7M3	\$ 2,118.00	\$ 2,415.00	\$ 2,898.00	\$ 3,623.00
U7PR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
U7PS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UB10	\$ 2,433.00	\$ 2,774.00	\$ 3,329.00	\$ 4,161.00
UB1W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UB3W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UBF1	\$ 2,878.00	\$ 3,281.00	\$ 3,937.00	\$ 4,921.00
UBG0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBG1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
UBH0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBH1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00
UBR1	\$ 3,191.00	\$ 3,638.00	\$ 4,366.00	\$ 5,458.00
UF10	\$ 1,669.00	\$ 1,903.00	\$ 2,284.00	\$ 2,855.00
UF30	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF40	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF50	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF60	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
UF61	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF70	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF71	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UFR1	\$ 2,080.00	\$ 2,371.00	\$ 2,845.00	\$ 3,556.00
UFR3	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
USP0	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UXW2	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
V300	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V301	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V302	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V304	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V305	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V306	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V307	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V308	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V309	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V510	\$ 266.00	\$ 303.00	\$ 364.00	\$ 455.00
V530	\$ 254.00	\$ 290.00	\$ 348.00	\$ 435.00
V532	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V535	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V550	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V555	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V598	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V599	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V789	\$ 883.00	\$ 1,007.00	\$ 1,208.00	\$ 1,510.00
V790	\$ 855.00	\$ 975.00	\$ 1,170.00	\$ 1,463.00
V797	\$ 385.00	\$ 439.00	\$ 527.00	\$ 659.00
V7SG	\$ 1,212.00	\$ 1,382.00	\$ 1,658.00	\$ 2,073.00
V7SX	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
V808	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
V815	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
V819	\$ 941.00	\$ 1,073.00	\$ 1,288.00	\$ 1,610.00
V820	\$ 839.00	\$ 956.00	\$ 1,147.00	\$ 1,434.00
V920	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V921	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V923	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V924	\$ 774.00	\$ 882.00	\$ 1,058.00	\$ 1,323.00
V925	\$ 792.00	\$ 903.00	\$ 1,084.00	\$ 1,355.00
V928	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V929	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V930	\$ 478.00	\$ 545.00	\$ 654.00	\$ 818.00
V931	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V932	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00

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2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
VC16	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VC30	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VC33	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR10	\$ 459.00	\$ 523.00	\$ 628.00	\$ 785.00
VR12	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VR13	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
VR16	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR20	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
VR75	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
W010	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W01R	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W100	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
W350	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W35R	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W360	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W36F	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
W400	\$ 1,261.00	\$ 1,438.00	\$ 1,726.00	\$ 2,158.00
W411	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W412	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W421	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W500	\$ 1,426.00	\$ 1,626.00	\$ 1,951.00	\$ 2,439.00
W502	\$ 588.00	\$ 670.00	\$ 804.00	\$ 1,005.00
W514	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W516	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W518	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W520	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W523	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W530	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W535	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W540	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W544	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
W545	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W546	\$ 519.00	\$ 592.00	\$ 710.00	\$ 888.00
W590	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
W592	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
W595	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
W600	\$ 1,061.00	\$ 1,210.00	\$ 1,452.00	\$ 1,815.00
W625	\$ 368.00	\$ 420.00	\$ 504.00	\$ 630.00
W650	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W655	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W65D	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W65R	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W660	\$ 1,444.00	\$ 1,646.00	\$ 1,975.00	\$ 2,469.00
W66R	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
W670	\$ 1,071.00	\$ 1,221.00	\$ 1,465.00	\$ 1,831.00
W680	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W68R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W700	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W707	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
W71R	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W755	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W760	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W76R	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
W770	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W77R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W790	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W79R	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W800	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W803	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W804	\$ 874.00	\$ 996.00	\$ 1,195.00	\$ 1,494.00
W823	\$ 1,046.00	\$ 1,192.00	\$ 1,430.00	\$ 1,788.00
W833	\$ 940.00	\$ 1,072.00	\$ 1,286.00	\$ 1,608.00
W850	\$ 262.00	\$ 299.00	\$ 359.00	\$ 449.00
W853	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W855	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W85R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W85S	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W863	\$ 186.00	\$ 212.00	\$ 254.00	\$ 318.00
W880	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W890	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W89R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W980	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W983	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W985	\$ 295.00	\$ 336.00	\$ 403.00	\$ 504.00
W990	\$ 3,812.00	\$ 4,346.00	\$ 5,215.00	\$ 6,519.00
W99P	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
W99R	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
WF81	\$ 1,211.00	\$ 1,381.00	\$ 1,657.00	\$ 2,071.00
WF8A	\$ 1,064.00	\$ 1,213.00	\$ 1,456.00	\$ 1,820.00
WF96	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WF9A	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WP50	\$ 2,019.00	\$ 2,302.00	\$ 2,762.00	\$ 3,453.00
WP68	\$ 2,207.00	\$ 2,516.00	\$ 3,019.00	\$ 3,774.00
WP70	\$ 486.00	\$ 554.00	\$ 665.00	\$ 831.00
WP71	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP72	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP73	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP74	\$ 256.00	\$ 292.00	\$ 350.00	\$ 438.00
WP75	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP76	\$ 322.00	\$ 367.00	\$ 440.00	\$ 550.00
WP7C	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP7D	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP7E	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP96	\$ 893.00	\$ 1,018.00	\$ 1,222.00	\$ 1,528.00
WP97	\$ 1,021.00	\$ 1,164.00	\$ 1,397.00	\$ 1,746.00
WP9B	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
WP9C	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
WP9D	\$ 4,704.00	\$ 5,363.00	\$ 6,436.00	\$ 8,045.00
WP9E	\$ 5,188.00	\$ 5,914.00	\$ 7,097.00	\$ 8,871.00
WP9F	\$ 3,255.00	\$ 3,711.00	\$ 4,453.00	\$ 5,566.00
WP9K	\$ 3,645.00	\$ 4,155.00	\$ 4,986.00	\$ 6,233.00
WP9L	\$ 1,396.00	\$ 1,591.00	\$ 1,909.00	\$ 2,386.00
WP9M	\$ 1,886.00	\$ 2,150.00	\$ 2,580.00	\$ 3,225.00
WP9N	\$ 4,817.00	\$ 5,491.00	\$ 6,589.00	\$ 8,236.00
WP9P	\$ 5,207.00	\$ 5,936.00	\$ 7,123.00	\$ 8,904.00
WP9Q	\$ 5,989.00	\$ 6,827.00	\$ 8,192.00	\$ 10,240.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

2014 Equipment Component SLA Renewal Fee

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
WP9V	\$ 2,263.00	\$ 2,580.00	\$ 3,096.00	\$ 3,870.00
WPJE	\$ 1,248.00	\$ 1,423.00	\$ 1,708.00	\$ 2,135.00
WPJH	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
WPJJ	\$ 140.00	\$ 160.00	\$ 192.00	\$ 240.00
WPTL	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WPTS	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WR65	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
WS31	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
WS51	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS56	\$ 1,508.00	\$ 1,719.00	\$ 2,063.00	\$ 2,579.00
WS5A	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS5B	\$ 1,372.00	\$ 1,564.00	\$ 1,877.00	\$ 2,346.00
WS71	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS76	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
WS7A	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS7B	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
Z130	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z187	\$ 869.00	\$ 991.00	\$ 1,189.00	\$ 1,486.00
Z200	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
Z201	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z204	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z206	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z207	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z300	\$ 152.00	\$ 173.00	\$ 208.00	\$ 260.00
Z400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
Z501	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z503	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z520	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z52R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z530	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z538	\$ 387.00	\$ 441.00	\$ 529.00	\$ 661.00
Z53R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z545	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
Z548	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
Z585	\$ 268.00	\$ 306.00	\$ 367.00	\$ 459.00
Z586	\$ 258.00	\$ 294.00	\$ 353.00	\$ 441.00
Z601	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z602	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z603	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z604	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z605	\$ 404.00	\$ 461.00	\$ 553.00	\$ 691.00
Z610	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z6SX	\$ 134.00	\$ 153.00	\$ 184.00	\$ 230.00
Z800	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
ZPTL	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
ZX0T	\$ 11,781.00	\$ 13,430.00	\$ 16,116.00	\$ 20,145.00
ZX0U	\$ 10,666.00	\$ 12,159.00	\$ 14,591.00	\$ 18,239.00
ZX0V	\$ 12,117.00	\$ 13,813.00	\$ 16,576.00	\$ 20,720.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
ES26	\$ 240.00
ES27	\$ 240.00
ES28	\$ 150.00
F93F	\$ 200.00
F93G	\$ 180.00
F93H	\$ 180.00
F93J	\$ 160.00
F93K	\$ 3,000.00
F93L	\$ 180.00
F93N	\$ 160.00
F93Z	\$ 7,000.00
F94A	\$ 130.00
F94B	\$ 499.00
F94C	\$ 200.00
F9AP	\$ 1,000.00
F9AR	\$ 500.00
F9AS	\$ 1,000.00
F9AT	\$ 1,000.00
F9AU	\$ 220.00
F9AV	\$ 380.00
F9AW	\$ 780.00
F9AX	\$ 1,530.00
F9AY	\$ 200.00
F9C7	\$ 1,500.00
F9CB	\$ 700.00
F9CZ	\$ 3,000.00
F9DB	\$ 1,900.00
F9G1	\$ 2,500.00
F9G2	\$ 1,500.00
F9G3	\$ 200.00
F9G4	\$ 3,000.00
F9G7	\$ 1,500.00
F9GA	\$ 300.00
F9GB	\$ 850.00
F9GC	\$ 1,000.00
F9GD	\$ 2,500.00
F9GE	\$ 500.00
F9GF	\$ 250.00
F9GG	\$ 750.00
F9GH	\$ 750.00
F9GJ	\$ 1,500.00
F9GK	\$ 900.00
F9GL	\$ 1,990.00
F9GN	\$ 3,900.00
F9GP	\$ 5,900.00
F9GS	\$ 100.00
F9GT	\$ 500.00
F9GU	\$ 1,000.00
F9GV	\$ 300.00
F9GW	\$ 1,000.00
F9GX	\$ 1,500.00
F9GY	\$ 700.00
F9H2	\$ 140.00
F9H5	\$ 200.00
F9H6	\$ 180.00
F9H7	\$ 170.00
F9H8	\$ 160.00
F9H9	\$ 600.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
F9HA	\$ 350.00
F9HB	\$ 16,000.00
F9J2	\$ 7,000.00
F9J3	\$ 15,000.00
F9J4	\$ 300.00
F9J5	\$ 600.00
F9J6	\$ 130.00
F9J7	\$ 350.00
F9J8	\$ 750.00
F9J9	\$ 1,500.00
F9JC	\$ 50.00
F9K5	\$ 700.00
F9LB	\$ 500.00
F9LL	\$ 500.00
F9ZA	\$ 530.00
F9ZB	\$ 1,010.00
FMTA	\$ 1,980.00
FMTB	\$ 1,980.00
FMTC	\$ 1,980.00
FMTD	\$ 3,960.00
FMYT	\$ 630.00
FMYU	\$ 1,915.00
FMZA	\$ 1,665.00
FMZB	\$ 3,165.00
FMZC	\$ 4,025.00
FMZD	\$ 5,315.00
FMZE	\$ 7,460.00
FMZF	\$ 8,320.00
H5SA	\$ 1,838.00
MCAD	\$ 564.00
MCCK	\$ 737.00
MCDD	\$ 564.00
MCTT	\$ 564.00
MP60	\$ 3,000.00
PB1S	\$ 408.00
PB2S	\$ 672.00
PB3S	\$ 852.00
PBKA	\$ 100.00
PBKB	\$ 210.00
PBKC	\$ 420.00
PBKD	\$ 850.00
PBKE	\$ 1,055.00
PBKF	\$ 4,255.00
PBLA	\$ 180.00
PBLB	\$ 795.00
PBLM	\$ 85.00
PBLN	\$ 125.00
PBLP	\$ 210.00
PBSA	\$ 330.00
PBSB	\$ 510.00
PBSD	\$ 805.00
PBSE	\$ 1,610.00
PBSF	\$ 2,425.00
PBSG	\$ 3,190.00
PBSJ	\$ 80.00
PBSK	\$ 160.00
PBSL	\$ 240.00
PBSN	\$ 610.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**Annual \$
(all age)

SMA-eligible Component	Annual \$ (all age)
PBSW	\$ 390.00
PBSX	\$ 1,240.00
PBVA	\$ 125.00
PBVB	\$ 85.00
S440	\$ 4,984.00
S8AA	\$ 6,957.00
SFP3	\$ 108.00
SFP4	\$ 230.40
SFPM	\$ 4,500.00
SFPU	\$ 720.00
SFPW	\$ 259.20
SFPY	\$ 360.00
SGB3	\$ 108.00
SGB4	\$ 216.00
SGBD	\$ 1,440.00
SGBF	\$ 3,600.00
SGBM	\$ 1,080.00
SGBU	\$ 720.00
SGBW	\$ 259.20
SGBY	\$ 360.00
SGC3	\$ 108.00
SGC4	\$ 230.00
SGCD	\$ 1,440.00
SGCF	\$ 3,600.00
SGCM	\$ 1,080.00
SGCU	\$ 720.00
SGCW	\$ 259.20
SGCY	\$ 360.00
SGK3	\$ 162.00
SGK4	\$ 270.00
SGKD	\$ 3,600.00
SGKF	\$ 4,500.00
SGKM	\$ 2,700.00
SGKU	\$ 1,800.00
SGKW	\$ 540.00
SGKY	\$ 900.00
SGL3	\$ 162.00
SGL4	\$ 278.00
SGLD	\$ 3,600.00
SGLF	\$ 4,500.00
SGLM	\$ 2,700.00
SGLU	\$ 1,800.00
SGLW	\$ 540.00
SGLY	\$ 900.00
SGM3	\$ 162.00
SGM4	\$ 270.00
SGMD	\$ 1,440.00
SGMF	\$ 3,600.00
SGMM	\$ 1,080.00
SGMU	\$ 720.00
SGMW	\$ 259.20
SGMY	\$ 360.00
SGN3	\$ 162.00
SGN4	\$ 270.00
SGND	\$ 3,600.00
SGNF	\$ 4,500.00
SGNM	\$ 2,700.00
SGNU	\$ 1,800.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**Annual \$
(all age)

SMA-eligible Component	ranges)	Annual \$
SGNW		\$ 540.00
SGNY		\$ 900.00
SGS3		\$ 162.00
SGS4		\$ 270.00
SGSD		\$ 3,600.00
SGSF		\$ 4,500.00
SGSM		\$ 2,700.00
SGSU		\$ 1,800.00
SGSW		\$ 540.00
SGSY		\$ 900.00
SGT3		\$ 162.00
SGT4		\$ 270.00
SGTD		\$ 3,600.00
SGTF		\$ 4,500.00
SGTM		\$ 2,700.00
SGTU		\$ 1,800.00
SGTW		\$ 540.00
SGTY		\$ 900.00
SGW3		\$ 108.00
SGW4		\$ 230.00
SGWD		\$ 900.00
SGWF		\$ 3,600.00
SGWM		\$ 1,080.00
SGWU		\$ 720.00
SGWW		\$ 259.20
SGWY		\$ 360.00
SHA3		\$ 900.00
SHA4		\$ 1,350.00
SHAD		\$ 4,500.00
SHAF		\$ 4,500.00
SHAM		\$ 4,500.00
SHAU		\$ 3,600.00
SHAW		\$ 1,800.00
SHAY		\$ 2,700.00
SHC3		\$ 108.00
SHC4		\$ 216.00
SHCD		\$ 1,440.00
SHCF		\$ 3,600.00
SHCM		\$ 1,080.00
SHCU		\$ 720.00
SHCW		\$ 259.20
SHCY		\$ 360.00
SHD3		\$ 108.00
SHD4		\$ 216.00
SHDD		\$ 1,440.00
SHDF		\$ 3,600.00
SHDM		\$ 1,080.00
SHDU		\$ 720.00
SHDW		\$ 259.20
SHDY		\$ 360.00
SHL3		\$ 108.00
SHL4		\$ 162.00
SHLD		\$ 1,800.00
SHLF		\$ 3,600.00
SHLM		\$ 1,080.00
SHLU		\$ 720.00
SHLW		\$ 270.00
SHLY		\$ 360.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SHN3	\$ 162.00
SHN4	\$ 270.00
SHND	\$ 3,600.00
SHNF	\$ 4,500.00
SHNM	\$ 2,700.00
SHNU	\$ 1,800.00
SHNW	\$ 540.00
SHNY	\$ 900.00
SHP3	\$ 108.00
SHP4	\$ 216.00
SHPD	\$ 1,440.00
SHPF	\$ 3,600.00
SHPM	\$ 1,080.00
SHPU	\$ 720.00
SHPW	\$ 259.20
SHPY	\$ 360.00
SHR3	\$ 162.00
SHR4	\$ 270.00
SHRD	\$ 3,600.00
SHRF	\$ 4,500.00
SHRM	\$ 2,700.00
SHRU	\$ 1,800.00
SHRW	\$ 540.00
SHRY	\$ 900.00
SHT3	\$ 162.00
SHT4	\$ 270.00
SHTD	\$ 3,600.00
SHTF	\$ 4,500.00
SHTM	\$ 2,700.00
SHTU	\$ 1,800.00
SHTW	\$ 540.00
SHTY	\$ 900.00
SHV3	\$ 162.00
SHV4	\$ 270.00
SHVM	\$ 2,700.00
SHVU	\$ 1,800.00
SHVV	\$ 540.00
SHVY	\$ 900.00
SHW3	\$ 162.00
SHW4	\$ 270.00
SHWM	\$ 2,700.00
SHWU	\$ 1,800.00
SHWW	\$ 540.00
SHWY	\$ 900.00
SHX3	\$ 1,620.00
SHX4	\$ 2,160.00
SHXM	\$13,500.00
SHXU	\$10,125.00
SHXW	\$ 4,050.00
SHXY	\$ 5,400.00
SHY3	\$ 900.00
SHY4	\$ 1,080.00
SHYM	\$ 2,700.00
SHYU	\$ 2,250.00
SHYW	\$ 1,350.00
SHYY	\$ 1,800.00
SHZ3	\$ 900.00
SHZ4	\$ 1,080.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SHZM	\$ 2,700.00
SHZU	\$ 2,250.00
SHZW	\$ 1,350.00
SHZY	\$ 1,800.00
SLB3	\$ 162.00
SLB4	\$ 324.00
SLBB	\$ 162.00
SLBD	\$ 2,160.00
SLBF	\$ 2,700.00
SLBM	\$ 1,620.00
SLBU	\$ 1,080.00
SLBW	\$ 388.80
SLBY	\$ 540.00
SLC3	\$ 540.00
SLC4	\$ 900.00
SLCB	\$ 360.00
SLCD	\$ 360.00
SLCF	\$ 9,000.00
SLCM	\$ 3,600.00
SLCU	\$ 2,700.00
SLCW	\$ 1,350.00
SLCY	\$ 1,800.00
SLD3	\$ 1,620.00
SLD4	\$ 2,700.00
SLDD	\$18,000.00
SLDF	\$18,000.00
SLDM	\$16,200.00
SLDU	\$13,500.00
SLDW	\$ 5,400.00
SLDY	\$ 9,000.00
SLF3	\$ 162.00
SLF4	\$ 270.00
SLFD	\$ 3,600.00
SLFF	\$ 4,500.00
SLFM	\$ 2,700.00
SLFU	\$ 1,800.00
SLFW	\$ 540.00
SLFY	\$ 900.00
SLG3	\$ 162.00
SLG4	\$ 270.00
SLGD	\$ 3,600.00
SLGF	\$ 4,500.00
SLGM	\$ 2,700.00
SLGU	\$ 1,800.00
SLGW	\$ 540.00
SLGY	\$ 900.00
SLH3	\$ 900.00
SLH4	\$ 1,350.00
SLHD	\$ 4,500.00
SLHF	\$ 4,500.00
SLHM	\$ 4,500.00
SLHU	\$ 3,600.00
SLHW	\$ 1,800.00
SLHY	\$ 2,700.00
SLJ3	\$ 1,620.00
SLJ4	\$ 2,700.00
SLJD	\$18,000.00
SLJF	\$18,000.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SLJM	\$ 16,200.00
SLJU	\$ 13,500.00
SLJW	\$ 5,400.00
SLJY	\$ 9,000.00
SLK3	\$ 1,620.00
SLK4	\$ 3,240.00
SLKD	\$ 18,000.00
SLKF	\$ 18,000.00
SLKM	\$ 16,200.00
SLKU	\$ 10,800.00
SLKW	\$ 3,888.00
SLKY	\$ 5,400.00
SLL3	\$ 1,620.00
SLL4	\$ 3,240.00
SLLD	\$ 18,000.00
SLLF	\$ 18,000.00
SLLM	\$ 16,200.00
SLLU	\$ 10,800.00
SLLW	\$ 3,888.00
SLLY	\$ 5,400.00
SLM3	\$ 1,620.00
SLM4	\$ 2,700.00
SLMD	\$ 18,000.00
SLMF	\$ 18,000.00
SLMM	\$ 16,200.00
SLMU	\$ 13,500.00
SLMW	\$ 5,400.00
SLMY	\$ 9,000.00
SLN3	\$ 1,620.00
SLN4	\$ 2,700.00
SLND	\$ 18,000.00
SLNF	\$ 18,000.00
SLNM	\$ 16,200.00
SLNU	\$ 13,500.00
SLNW	\$ 5,400.00
SLNY	\$ 9,000.00
SLP3	\$ 1,620.00
SLP4	\$ 2,700.00
SLPD	\$ 18,000.00
SLPF	\$ 18,000.00
SLPM	\$ 16,200.00
SLPU	\$ 13,500.00
SLPW	\$ 5,400.00
SLPY	\$ 9,000.00
SLR3	\$ 1,620.00
SLR4	\$ 2,700.00
SLRD	\$ 18,000.00
SLRF	\$ 18,000.00
SLRM	\$ 16,200.00
SLRU	\$ 13,500.00
SLRW	\$ 5,400.00
SLRY	\$ 9,000.00
SLS5	\$ 10,267.00
SLS6	\$ 7,376.00
SLT3	\$ 108.00
SLT4	\$ 216.00
SLTD	\$ 1,440.00
SLTF	\$ 3,600.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SLTM	\$ 1,080.00
SLTU	\$ 720.00
SLTW	\$ 259.20
SLTY	\$ 360.00
SLW3	\$ 162.00
SLW4	\$ 270.00
SLWD	\$ 3,600.00
SLWF	\$ 4,500.00
SLWM	\$ 2,700.00
SLWU	\$ 1,800.00
SLWY	\$ 900.00
SLX3	\$ 162.00
SLX4	\$ 270.00
SLXD	\$ 3,600.00
SLXF	\$ 4,500.00
SLXM	\$ 2,700.00
SLXU	\$ 1,800.00
SLXW	\$ 540.00
SLXY	\$ 900.00
SLY3	\$ 1,620.00
SLY4	\$ 2,700.00
SLYD	\$18,000.00
SLYF	\$18,000.00
SLYM	\$16,200.00
SLYU	\$13,500.00
SLYW	\$ 5,400.00
SLYY	\$ 9,000.00
SMAF	\$ 1,350.00
SMBT	\$ 4,500.00
SMCM	\$ 450.00
SMDF	\$ 4,500.00
SMDM	\$ 4,500.00
SMDT	\$ 4,500.00
SMF3	\$ 1,620.00
SMF4	\$ 3,240.00
SMFD	\$18,000.00
SMFF	\$18,000.00
SMFM	\$16,200.00
SMFU	\$10,800.00
SMFW	\$ 3,888.00
SMFY	\$ 5,400.00
SMG3	\$ 1,620.00
SMG4	\$ 3,240.00
SMGD	\$18,000.00
SMGF	\$18,000.00
SMGM	\$16,200.00
SMGU	\$10,800.00
SMGW	\$ 3,888.00
SMGY	\$ 5,400.00
SMJ3	\$ 162.00
SMJ4	\$ 324.00
SMJD	\$ 2,160.00
SMJF	\$ 2,700.00
SMJM	\$ 1,620.00
SMJU	\$ 1,080.00
SMJW	\$ 388.80
SMJY	\$ 540.00
SMM3	\$ 1,080.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**Annual \$
(all age)

SMA-eligible Component ranges)	Annual \$
SMM4	\$ 720.00
SMMD	\$ 135.00
SMMF	\$ 117.00
SMMM	\$ 180.00
SMMU	\$ 270.00
SMMW	\$ 540.00
SMMY	\$ 360.00
SMN3	\$ 162.00
SMN4	\$ 324.00
SMND	\$ 2,160.00
SMNF	\$ 2,700.00
SMNM	\$ 1,620.00
SMNU	\$ 1,080.00
SMNW	\$ 388.80
SMNY	\$ 540.00
SMP3	\$ 1,080.00
SMP4	\$ 1,440.00
SMPM	\$ 9,000.00
SMPU	\$ 6,750.00
SMPW	\$ 2,700.00
SMPY	\$ 3,600.00
SMSU	\$ 4,500.00
SMT3	\$ 162.00
SMT4	\$ 270.00
SMTD	\$ 3,600.00
SMTF	\$ 4,500.00
SMTM	\$ 2,700.00
SMTU	\$ 1,800.00
SMTW	\$ 540.00
SMTY	\$ 900.00
SMUD	\$ 4,500.00
SMUF	\$ 4,500.00
SMV3	\$ 162.00
SMV4	\$ 270.00
SMVD	\$ 3,500.00
SMVF	\$ 4,500.00
SMVM	\$ 2,700.00
SMVU	\$ 1,800.00
SMVW	\$ 540.00
SMVY	\$ 900.00
SMW3	\$ 162.00
SMW4	\$ 270.00
SMWD	\$ 3,600.00
SMWF	\$ 4,500.00
SMWM	\$ 2,700.00
SMWU	\$ 1,800.00
SMWW	\$ 540.00
SMWY	\$ 900.00
SMX3	\$ 162.00
SMX4	\$ 324.00
SMXD	\$ 2,160.00
SMXF	\$ 2,700.00
SMXM	\$ 1,620.00
SMXU	\$ 1,080.00
SMXW	\$ 388.80
SMXY	\$ 540.00
SMY3	\$ 162.00
SMY4	\$ 324.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$
(all age)	
SMA-eligible Component ranges)	
SMYD	\$ 2,160.00
SMYF	\$ 2,700.00
SMYM	\$ 1,620.00
SMYU	\$ 1,080.00
SMYW	\$ 388.80
SMYY	\$ 540.00
SMZ3	\$ 162.00
SMZ4	\$ 270.00
SMZD	\$ 3,600.00
SMZF	\$ 4,500.00
SMZM	\$ 2,700.00
SMZU	\$ 1,800.00
SMZW	\$ 540.00
SMZY	\$ 900.00
SNB3	\$ 162.00
SNB4	\$ 270.00
SNBD	\$ 3,600.00
SNBF	\$ 4,500.00
SNBM	\$ 2,700.00
SNBU	\$ 1,800.00
SNBW	\$ 540.00
SNBY	\$ 900.00
SNC3	\$ 162.00
SNC4	\$ 270.00
SNCD	\$ 3,600.00
SNCF	\$ 4,500.00
SNCM	\$ 2,700.00
SNCU	\$ 1,800.00
SNCW	\$ 540.00
SNCY	\$ 900.00
SND3	\$ 108.00
SND4	\$ 162.00
SNDD	\$ 1,800.00
SNDF	\$ 3,600.00
SNDM	\$ 1,080.00
SNDU	\$ 720.00
SNDW	\$ 270.00
SNDY	\$ 360.00
SNE3	\$ 162.00
SNE4	\$ 270.00
SNED	\$ 3,600.00
SNEF	\$ 4,500.00
SNEM	\$ 2,700.00
SNEU	\$ 1,800.00
SNEW	\$ 540.00
SNEY	\$ 900.00
SNF3	\$ 108.00
SNF4	\$ 162.00
SNFD	\$ 1,800.00
SNFF	\$ 3,600.00
SNFM	\$ 1,080.00
SNFU	\$ 720.00
SNFW	\$ 270.00
SNFY	\$ 360.00
SNG3	\$ 162.00
SNG4	\$ 270.00
SNGD	\$ 3,600.00
SNGF	\$ 4,500.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

Annual \$
(all age)

SMA-eligible Component	Annual \$ (all age)
SNGM	\$ 2,700.00
SNGU	\$ 1,800.00
SNGW	\$ 540.00
SNGY	\$ 900.00
SNH3	\$ 162.00
SNH4	\$ 270.00
SNHD	\$ 3,600.00
SNHF	\$ 4,500.00
SNHM	\$ 2,700.00
SNHU	\$ 1,800.00
SNHW	\$ 540.00
SNHY	\$ 900.00
SNJ3	\$ 162.00
SNJ4	\$ 270.00
SNJD	\$ 3,600.00
SNJF	\$ 4,500.00
SNJM	\$ 2,700.00
SNJU	\$ 1,800.00
SNJW	\$ 540.00
SNJY	\$ 900.00
SNK3	\$ 162.00
SNK4	\$ 270.00
SNKD	\$ 3,600.00
SNKF	\$ 4,500.00
SNKM	\$ 2,700.00
SNKU	\$ 1,800.00
SNKW	\$ 540.00
SNKY	\$ 900.00
SNL3	\$ 108.00
SNL4	\$ 162.00
SNLD	\$ 1,800.00
SNLF	\$ 3,600.00
SNLM	\$ 1,080.00
SNLU	\$ 720.00
SNLW	\$ 270.00
SNLY	\$ 360.00
SNM3	\$ 162.00
SNM4	\$ 270.00
SNMD	\$ 3,600.00
SNMF	\$ 4,500.00
SNMM	\$ 2,700.00
SNMU	\$ 1,800.00
SNMW	\$ 540.00
SNMY	\$ 900.00
SNN3	\$ 162.00
SNN4	\$ 270.00
SNND	\$ 3,600.00
SNNF	\$ 4,500.00
SNNM	\$ 2,700.00
SNNU	\$ 1,800.00
SNNW	\$ 540.00
SNNY	\$ 900.00
SNP3	\$ 162.00
SNP4	\$ 270.00
SNPD	\$ 3,600.00
SNPF	\$ 4,500.00
SNPM	\$ 2,700.00
SNPU	\$ 1,800.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SNPW	\$ 540.00
SNPY	\$ 900.00
SNR3	\$ 162.00
SNR4	\$ 270.00
SNRD	\$ 3,600.00
SNRF	\$ 4,500.00
SNRM	\$ 2,700.00
SNRU	\$ 1,800.00
SNRW	\$ 540.00
SNRY	\$ 900.00
SNS3	\$ 162.00
SNS4	\$ 270.00
SNSD	\$ 3,600.00
SNSF	\$ 4,500.00
SNSM	\$ 2,700.00
SNSU	\$ 1,800.00
SNSW	\$ 540.00
SNSY	\$ 900.00
SNT3	\$ 162.00
SNT4	\$ 270.00
SNTD	\$ 3,600.00
SNTF	\$ 4,500.00
SNTM	\$ 2,700.00
SNTU	\$ 1,800.00
SNTW	\$ 540.00
SNTY	\$ 900.00
SNU3	\$ 162.00
SNU4	\$ 270.00
SNUD	\$ 3,600.00
SNUF	\$ 4,500.00
SNUM	\$ 2,700.00
SNUU	\$ 1,800.00
SNUW	\$ 540.00
SNUY	\$ 900.00
SNV3	\$ 162.00
SNV4	\$ 270.00
SNVD	\$ 3,600.00
SNVF	\$ 4,500.00
SNVM	\$ 2,700.00
SNVU	\$ 1,800.00
SNVW	\$ 540.00
SNVY	\$ 900.00
SNW3	\$ 9,000.00
SNW4	\$ 9,000.00
SNWD	\$29,700.00
SNWF	\$31,500.00
SNWM	\$27,000.00
SNWU	\$22,500.00
SNWW	\$ 9,000.00
SNWY	\$13,500.00
SNX3	\$ 108.00
SNX4	\$ 230.40
SNXD	\$ 1,440.00
SNXF	\$ 3,600.00
SNXM	\$ 1,080.00
SNXU	\$ 720.00
SNXW	\$ 259.20
SNXY	\$ 360.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SNY3	\$ 162.00
SNY4	\$ 270.00
SNYD	\$ 3,600.00
SNYF	\$ 4,500.00
SNYM	\$ 2,700.00
SNYU	\$ 1,800.00
SNYW	\$ 540.00
SNYY	\$ 900.00
SNZ3	\$ 162.00
SNZ4	\$ 270.00
SNZD	\$ 3,600.00
SNZF	\$ 4,500.00
SNZM	\$ 2,700.00
SNZU	\$ 1,800.00
SNZW	\$ 540.00
SNZY	\$ 900.00
SR1T	\$11,440.00
SR2A	\$11,490.00
SR9R	\$ 2,000.00
SR9S	\$ 5,000.00
SR9T	\$ 1,500.00
SRMW	\$ 4,245.00
SRMZ	\$ 4,900.00
SRRB	\$ 613.00
SRUC	\$ 6,059.00
SRXY	\$ 3,090.00
SRZ5	\$ 1,400.00
SRZ9	\$14,250.00
SRZA	\$ 9,500.00
SRZB	\$ 7,125.00
SRZE	\$ 2,375.00
SRZF	\$ 2,375.00
SRZG	\$ 2,375.00
SS1N	\$ 877.50
SS2N	\$ 1,890.00
SSCB	\$ 180.00
SSD3	\$ 270.00
SSFD	\$ 270.00
SSH3	\$ 2,700.00
SSH4	\$ 1,800.00
SSHD	\$ 270.00
SSHF	\$46,620.00
SSHM	\$ 360.00
SSHU	\$ 540.00
SSHW	\$ 1,350.00
SSHY	\$ 900.00
SSJ3	\$ 2,250.00
SSJ4	\$ 3,600.00
SSJD	\$31,500.00
SSJF	\$90,000.00
SSJM	\$22,500.00
SSJU	\$13,500.00
SSJW	\$ 4,500.00
SSJY	\$ 6,750.00
SSK3	\$ 450.00
SSK4	\$ 720.00
SSKD	\$ 5,400.00
SSKM	\$ 4,500.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
SSKU	\$ 2,700.00
SSKW	\$ 1,350.00
SSKY	\$ 2,250.00
SSL3	\$ 900.00
SSL4	\$ 3,600.00
SSLA	\$ 720.00
SSLD	\$27,000.00
SSLF	\$45,000.00
SSLM	\$18,000.00
SSLP	\$ 2,700.00
SSLU	\$13,500.00
SSLW	\$ 6,750.00
SSLY	\$ 9,000.00
SSN3	\$ 4,500.00
SSN4	\$ 7,200.00
SSND	\$63,000.00
SSNF	\$90,000.00
SSNM	\$45,000.00
SSNU	\$27,000.00
SSNW	\$ 9,000.00
SSNY	\$13,500.00
SSPD	\$ 270.00
SSPS	\$ 300.00
SSRS	\$ 40.00
SSVT	\$ 595.00
SSY3	\$ 1,620.00
SSY4	\$ 2,700.00
SSYD	\$18,000.00
SSYF	\$18,000.00
SSYM	\$16,200.00
SSYU	\$13,500.00
SSYW	\$ 5,400.00
SSYY	\$ 9,000.00
SSZ3	\$ 900.00
SSZ4	\$ 1,350.00
SSZD	\$ 4,500.00
SSZF	\$ 4,500.00
SSZM	\$ 4,500.00
SSZU	\$ 3,600.00
SSZW	\$ 1,800.00
SSZY	\$ 2,700.00
SUD3	\$ 270.00
SUF3	\$ 540.00
SUF4	\$ 900.00
SUFD	\$ 4,500.00
SUFF	\$ 9,000.00
SUFM	\$ 3,600.00
SUFU	\$ 2,700.00
SUFW	\$ 1,350.00
SUFY	\$ 1,800.00
SUG3	\$ 540.00
SUG4	\$ 900.00
SUGD	\$ 4,500.00
SUGF	\$ 9,000.00
SUGM	\$ 3,600.00
SUGU	\$ 2,700.00
SUGW	\$ 1,350.00
SUGY	\$ 1,800.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**Annual \$
(all age)

SMA-eligible Component ranges)	
SUR3	\$ 540.00
SUR4	\$ 900.00
SURD	\$ 4,500.00
SURF	\$ 9,000.00
SURM	\$ 3,600.00
SURU	\$ 2,700.00
SURW	\$ 1,350.00
SURY	\$ 1,800.00
SUU3	\$ 270.00
SW1S	\$ 630.00
SW2S	\$ 900.00
SWS3	\$ 810.00
SWS4	\$ 1,170.00
T122	\$ 1,064.00
T128	\$ 1,025.00
T135	\$ 126.00
T136	\$ 126.00
T137	\$ 798.00
T138	\$ 905.00
T139	\$ 1,064.00
T146	\$ 1,171.00
T147	\$ 1,128.00
T148	\$ 1,331.00
T149	\$ 1,282.00
T244	\$ 1,231.00
T2C0	\$ 204.00
T2D2	\$ 599.00
T343	\$ 576.00
T344	\$ 474.00
T345	\$ 580.00
T346	\$ 740.00
T347	\$ 275.00
T3DA	\$ 200.00
T3DB	\$ 400.00
T3DC	\$ 600.00
T3DD	\$ 800.00
T3DE	\$ 1,000.00
T3DF	\$ 1,200.00
T3DG	\$ 1,400.00
T3DH	\$ 1,600.00
T3DJ	\$ 1,800.00
T3DK	\$ 2,000.00
T3DL	\$ 2,200.00
T3DM	\$ 2,400.00
T3DN	\$ 2,600.00
T3DP	\$ 2,800.00
T3DR	\$ 3,000.00
T3DS	\$ 3,200.00
T3DT	\$ 3,400.00
T3DU	\$ 3,800.00
T3DV	\$ 3,990.00
T3DW	\$ 4,200.00
T3DX	\$ 4,410.00
T3DY	\$ 4,620.00
T3DZ	\$ 4,830.00
T3EA	\$ 5,040.00
T3EB	\$ 5,250.00
T3EC	\$ 5,460.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
T3ED	\$ 5,670.00
T3EE	\$ 5,880.00
T3EF	\$ 6,090.00
T3EG	\$ 6,300.00
T3EH	\$ 6,510.00
T3EJ	\$ 6,720.00
T3EK	\$ 6,930.00
T3EL	\$ 7,140.00
T3EM	\$ 7,350.00
T3EN	\$ 7,560.00
T3EP	\$ 7,770.00
T3ER	\$ 7,980.00
T3ES	\$ 8,190.00
T3ET	\$ 8,400.00
T3EU	\$ 8,610.00
T3EV	\$ 8,820.00
T3EW	\$ 9,030.00
T3EX	\$ 9,240.00
T3EY	\$ 9,450.00
T3EZ	\$ 9,660.00
T3FA	\$ 9,870.00
T3FB	\$10,080.00
T3FC	\$10,290.00
T3FD	\$10,500.00
T3FE	\$10,710.00
T3FF	\$10,920.00
T3FG	\$11,130.00
T3FH	\$11,340.00
T3FJ	\$11,550.00
T3FK	\$11,760.00
T3FL	\$11,970.00
T3FM	\$12,180.00
T3FN	\$12,390.00
T3FP	\$12,600.00
T3FR	\$12,810.00
T3FS	\$13,020.00
T3FT	\$13,230.00
T3FU	\$13,440.00
T3FV	\$13,650.00
T3FW	\$13,860.00
T3FX	\$14,070.00
T3FY	\$14,280.00
T3FZ	\$14,490.00
T3GA	\$14,700.00
T3GB	\$14,910.00
T3GC	\$15,120.00
T3GD	\$15,330.00
T3GE	\$15,540.00
T3GF	\$15,750.00
T3GG	\$15,960.00
T3GH	\$16,170.00
T3GJ	\$16,380.00
T3GK	\$16,590.00
T3GL	\$16,800.00
T4E3	\$49,100.00
T55A	\$ 595.00
T5AF	\$ 300.00
T5EM	\$ 206.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
T5RE	\$ 1,288.00
T5RM	\$ 1,133.00
T5RP	\$ 1,442.00
T5S0	\$ 206.00
T5S4	\$ 305.00
T5SE	\$ 515.00
T5SM	\$ 412.00
T5SP	\$ 773.00
T5TE	\$ 1,751.00
T5TM	\$ 1,648.00
T5TP	\$ 2,060.00
T7SE	\$ 1,160.00
T7SM	\$ 890.00
T9EY	\$ 4,959.00
T9EZ	\$ 5,207.00
TASM	\$27,690.00
TM81	\$ 1,905.00
TM82	\$ 2,660.00
TM83	\$ 5,320.00
TM84	\$10,645.00
TM85	\$15,970.00
TM86	\$26,620.00
TM87	\$47,920.00
TM88	\$99,040.00
TM8A	\$ 415.00
TM8B	\$ 730.00
TM8C	\$ 1,325.00
TM8S	\$ 1,373.00
TMD1	\$ 1,905.00
TMD2	\$ 2,660.00
TMD3	\$ 5,320.00
TMD4	\$10,645.00
TMD5	\$15,970.00
TMD6	\$26,620.00
TMD7	\$47,920.00
TMD8	\$99,040.00
TMT0	\$ 1,510.30
TMT1	\$ 2,095.50
TMT2	\$ 2,926.00
TMT3	\$ 5,852.00
TMT4	\$11,709.50
TMT5	\$17,567.00
TMT6	\$29,282.00
TMT7	\$52,712.00
TS89	\$ 1,288.00
TS8A	\$ 2,580.00
TS8B	\$ 1,288.00
TS8C	\$ 2,580.00
TS8E	\$ 724.00
TS8F	\$ 1,656.00
TS8G	\$ 724.00
TS8H	\$ 1,656.00
TSMB	\$ 204.00
TSMC	\$ 204.00
TWST	\$12,000.00
TWSU	\$76,200.00
TWX1	\$99,000.00
TWX2	\$99,000.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
TYDP	\$ 6,750.00
TYHR	\$60,366.00
TYST	\$50,950.00
TYSU	\$50,950.00
TYX1	\$99,000.00
V1D1	\$ 9,680.00
V1D2	\$10,550.00
V1D3	\$11,420.00
V1D4	\$12,290.00
V1D5	\$13,160.00
V1D6	\$14,030.00
V1D7	\$14,900.00
V1D8	\$15,770.00
V1D9	\$16,640.00
V1E1	\$ 1,179.00
V1E2	\$ 2,003.00
V1E3	\$ 2,776.00
V1E4	\$ 1,746.00
V1E5	\$ 3,013.00
V1E6	\$ 4,177.00
V1F0	\$17,510.00
V1F1	\$18,380.00
V1F2	\$19,250.00
V1F3	\$20,120.00
V1F4	\$20,990.00
V1F5	\$21,860.00
V1F6	\$22,730.00
V1F7	\$23,600.00
V1F8	\$24,470.00
V1F9	\$25,340.00
V1G1	\$ 870.00
V1G7	\$ 6,090.00
V1K0	\$26,210.00
V1M1	\$ 1,030.00
V1M2	\$ 1,133.00
V1M3	\$ 1,442.00
V1P1	\$ 1,282.00
V1P2	\$ 2,158.00
V1P3	\$ 2,879.00
V1P4	\$ 1,900.00
V1P5	\$ 3,167.00
V1P6	\$ 4,383.00
V1R1	\$ 412.00
V1S1	\$ 1,025.00
V1S2	\$ 1,849.00
V1S3	\$ 2,570.00
V1S4	\$ 1,591.00
V1S5	\$ 2,858.00
V1S6	\$ 3,971.00
V1SM	\$ 927.00
V91A	\$ 2,800.00
V91B	\$ 3,400.00
V91C	\$ 4,200.00
V949	\$ 670.00
V959	\$ 3,605.00
V9DA	\$ 580.00
V9DB	\$ 609.00
V9DC	\$ 639.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
V9DD	\$ 671.00
V9DE	\$ 704.00
V9DF	\$ 740.00
V9DG	\$ 777.00
V9DH	\$ 815.00
V9DJ	\$ 856.00
V9DK	\$ 944.00
V9DL	\$ 2,832.00
V9DM	\$ 991.00
V9DN	\$ 1,041.00
V9DP	\$ 1,093.00
V9DR	\$ 1,147.00
V9DS	\$ 1,205.00
V9DT	\$ 1,265.00
V9DU	\$ 1,328.00
V9DV	\$ 1,395.00
V9DW	\$ 1,464.00
V9DX	\$ 1,538.00
V9DY	\$ 1,615.00
V9DZ	\$ 1,695.00
V9EA	\$ 1,780.00
V9EB	\$ 1,869.00
V9EC	\$ 1,963.00
V9ED	\$ 2,061.00
V9EE	\$ 2,164.00
V9EF	\$ 2,272.00
V9EG	\$ 2,386.00
V9EH	\$ 2,505.00
V9EJ	\$ 2,630.00
V9EK	\$ 2,762.00
V9EL	\$ 2,900.00
V9EM	\$ 3,045.00
V9EN	\$ 3,197.00
V9EP	\$ 3,357.00
V9ER	\$ 3,524.00
V9ES	\$ 3,701.00
V9ET	\$ 3,886.00
V9EU	\$ 4,080.00
V9EV	\$ 4,284.00
V9EW	\$ 4,498.00
V9EX	\$ 4,723.00
V9EY	\$ 4,959.00
V9EZ	\$ 5,207.00
V9FA	\$ 5,468.00
V9FB	\$ 5,741.00
V9FC	\$ 6,028.00
V9FD	\$ 6,329.00
V9FE	\$ 6,646.00
V9FF	\$ 6,978.00
V9FG	\$ 7,327.00
V9FH	\$ 7,694.00
V9FJ	\$ 8,078.00
V9FK	\$ 8,482.00
V9FL	\$ 8,906.00
V9FM	\$ 9,352.00
V9FN	\$ 9,819.00
V9FP	\$ 10,310.00
V9FR	\$ 10,826.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
V9FS	\$ 11,367.00
V9FT	\$ 11,935.00
V9FU	\$ 12,532.00
V9FV	\$ 13,159.00
V9FW	\$ 13,816.00
V9FX	\$ 14,507.00
V9FY	\$ 15,223.00
V9FZ	\$ 15,994.00
V9GA	\$ 16,794.00
V9GB	\$ 17,634.00
V9GC	\$ 18,515.00
V9GD	\$ 19,441.00
V9GE	\$ 20,413.00
V9GF	\$ 21,434.00
V9GG	\$ 22,506.00
V9GH	\$ 23,631.00
V9GJ	\$ 24,812.00
V9GK	\$ 26,053.00
V9GL	\$ 27,356.00
V9GM	\$ 28,723.00
V9GN	\$ 150.00
V9GP	\$ 300.00
V9GR	\$ 450.00
V9GS	\$ 600.00
V9GT	\$ 750.00
V9GU	\$ 900.00
V9GV	\$ 1,050.00
V9GW	\$ 1,200.00
V9GX	\$ 1,350.00
V9GY	\$ 1,500.00
V9GZ	\$ 1,650.00
V9HA	\$ 1,800.00
V9HB	\$ 1,950.00
V9HC	\$ 56,870.00
V9HD	\$ 59,714.00
V9HE	\$ 62,700.00
V9HF	\$ 65,835.00
V9HG	\$ 69,126.00
V9HH	\$ 72,583.00
V9HJ	\$ 76,212.00
V9J2	\$ 2,060.00
V9T1	\$ 550.00
V9T2	\$ 1,100.00
V9T3	\$ 1,650.00
V9T4	\$ 2,200.00
V9T5	\$ 2,750.00
V9T6	\$ 3,300.00
V9T7	\$ 3,850.00
V9T8	\$ 4,400.00
V9T9	\$ 4,950.00
V9TX	\$ 5,500.00
V9Y2	\$ 1,054.00
V9Z1	\$ 6,050.00
V9Z2	\$ 6,600.00
V9Z3	\$ 7,150.00
V9Z4	\$ 7,700.00
V9Z5	\$ 8,250.00
V9Z6	\$ 9,900.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
V9Z7	\$ 8,800.00
V9Z8	\$ 9,350.00
V9Z9	\$ 10,450.00
V9ZX	\$ 11,000.00
VMH1	\$ 39,000.00
VN31	\$ 6,145.00
VN32	\$ 9,130.00
VNA1	\$ 780.00
VNA2	\$ 930.00
VNA3	\$ 1,065.00
VNA4	\$ 660.00
VNA5	\$ 1,570.00
VNA6	\$ 1,375.00
VNA7	\$ 1,570.00
VND3	\$ 1,980.00
VND4	\$ 3,285.00
VND5	\$ 5,360.00
VNDH	\$ 745.00
VNDP	\$ 745.00
VNH2	\$ 2,580.00
VNH3	\$ 2,280.00
VNH4	\$ 4,230.00
VNHS	\$ 1,230.00
VNKC	\$ 1,875.00
VNKL	\$ 1,125.00
VNM1	\$ 520.00
VNMC	\$ 19,800.00
VNML	\$ 19,800.00
VNMM	\$ 2,580.00
VNMN	\$ 4,230.00
VNMX	\$ 4,610.00
VNSC	\$ 7,425.00
VNSL	\$ 4,460.00
VNSM	\$ 2,280.00
VNSN	\$ 1,230.00
VNSS	\$ 630.00
VNST	\$ 1,755.00
VNSX	\$ 1,040.00
VP5A	\$ 595.00
VP5B	\$ 595.00
VS25	\$ 395.00
VS26	\$ 395.00
VS29	\$ 186.00
VS4U	\$ 80,000.00
VS5U	\$ 62,500.00
VS9U	\$ 62,500.00
VSAU	\$ 66,666.00
VSBU	\$ 66,666.00
VSCU	\$ 96,666.00
VSEU	\$ 96,666.00
VSZN	\$ 30,000.00
VWSM	\$ 25,750.00
W921	\$ 1,076.00
W922	\$ 487.00
W92K	\$ 50.00
W935	\$ 562.00
W940	\$ 487.00
W952	\$ 562.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$
SMA-eligible Component ranges)	(all age)
W960	\$ 823.00
W970	\$ 823.00
W995	\$ 52.00
W9CD	\$ 52.00
W9N5	\$ 52.00
W9SM	\$ 52.00
WMAP	\$ 1,690.00
WMAV	\$ 2,330.00
WMAX	\$ 3,180.00
WMB5	\$ 65.00
WMC5	\$ 585.00
WMCR	\$ 175.00
WMD1	\$ 260.00
WMD5	\$ 260.00
WMDE	\$ 414.00
WMDP	\$ 415.00
WMEL	\$ 415.00
WMEM	\$ 1,050.00
WMF1	\$ 260.00
WMF5	\$ 260.00
WMFA	\$ 55.00
WMFB	\$ 415.00
WMGC	\$ 945.00
WMLC	\$ 305.00
WMM1	\$ 2,660.00
WMM3	\$ 2,520.00
WMM4	\$ 3,360.00
WMM7	\$ 1,050.00
WMMD	\$ 105.00
WMMU	\$ 840.00
WMMW	\$ 1,050.00
WMPA	\$ 1,050.00
WMPF	\$ 300.00
WMPR	\$ 1,585.00
WMPS	\$ 1,050.00
WMR1	\$ 260.00
WMR2	\$ 315.00
WMR3	\$ 935.00
WMR4	\$ 1,875.00
WMR5	\$ 690.00
WMR6	\$ 1,125.00
WMR7	\$ 840.00
WMR8	\$ 2,100.00
WMRA	\$ 396.00
WMRB	\$ 630.00
WMRC	\$ 216.00
WMRH	\$ 270.00
WMRL	\$ 170.00
WMRM	\$ 850.00
WMRN	\$ 1,360.00
WMRP	\$ 765.00
WMRR	\$ 1,275.00
WMRS	\$ 745.00
WMRX	\$ 350.00
WMRY	\$ 1,750.00
WMRZ	\$ 2,800.00
WMSB	\$ 170.00
WMSM	\$ 225.00

SMA Renewal Pricing

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

	Annual \$ (all age)
SMA-eligible Component ranges)	
WMU2	\$ 530.00
WNF5	\$ 325.00
WPC1	\$ 823.00
WPRD	\$ 1,105.00
WPS4	\$ 287.00
WSB1	\$ 2,363.00
WSB2	\$ 3,863.00
WSB3	\$ 5,150.00
WSB4	\$ 2,318.00
WSB5	\$ 3,863.00
WSB6	\$ 5,150.00
WSB7	\$ 1,025.00
WSC1	\$ 773.00
WSC2	\$ 1,159.00
WSC3	\$ 153.00
WSC4	\$ 153.00
WSC5	\$ 153.00
WSC6	\$ 153.00
WSC7	\$ 153.00
WSC8	\$ 153.00
WSC9	\$ 153.00
WSD4	\$ 153.00
WSD5	\$ 153.00
WSD6	\$ 153.00
WSD7	\$ 2,318.00
WSD8	\$ 3,863.00
WSD9	\$ 5,150.00
WSE1	\$ 4,995.00
WSE2	\$ 7,495.00
WSE3	\$ 9,995.00
WSF3	\$ 153.00
WSF4	\$ 153.00
WSF5	\$ 153.00
WSMS	\$ 995.00
WSMT	\$ 1,490.00
WSMU	\$ 495.00
WSPB	\$ 1,585.00
WSPX	\$ 2,330.00
WSS1	\$ 386.00
WTM1	\$ 1,490.00
WTM2	\$ 3,455.00
WTM5	\$ 6,385.00
WTM8	\$ 9,580.00
WTM9	\$ 9,999.00
WTP1	\$ 155.00
WTP2	\$ 175.00
WTP3	\$ 300.00
WTP4	\$ 300.00
WTV1	\$ 105.00
WTV2	\$ 105.00
WX04	\$ 52.00
WX10	\$ 287.00
WX11	\$ 435.00
WX16	\$ 562.00
WX17	\$ 386.00
WX23	\$ 765.00
WX24	\$ 823.00
WX30	\$ 1,068.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**Annual \$
(all age)

SMA-eligible Component ranges)	
WX31	\$ 1,076.00
WX32	\$ 1,132.00
WX33	\$ 1,159.00
Z5MA	\$ 510.00
Z6MA	\$ 510.00
Z6MB	\$ 184.00
Z6MC	\$ 1,100.00
Z6MD	\$ 700.00
Z6ME	\$ 680.00
Z6MG	\$ 1,186.00
Z6MH	\$ 624.00
V8DA	\$ 660.00
V8DB	\$ 696.00
V8DC	\$ 732.00
V8DD	\$ 768.00
V8DE	\$ 804.00
V8DF	\$ 840.00
V8DG	\$ 876.00
V8DH	\$ 924.00
V8DJ	\$ 972.00
V8DK	\$ 1,020.00
V8DL	\$ 1,068.00
V8DM	\$ 1,128.00
V8DN	\$ 1,176.00
V8DP	\$ 1,236.00
V8DR	\$ 1,296.00
V8DS	\$ 1,368.00
V8DT	\$ 1,428.00
V8DU	\$ 1,500.00
V8DV	\$ 1,572.00
V8DW	\$ 1,656.00
V8DX	\$ 1,740.00
V8DY	\$ 1,824.00
V8DZ	\$ 1,920.00
V8EA	\$ 2,016.00
V8EB	\$ 2,112.00
V8EC	\$ 2,220.00
V8ED	\$ 2,328.00
V8EE	\$ 2,448.00
V8EF	\$ 2,568.00
V8EG	\$ 2,700.00
V8EH	\$ 2,832.00
V8EJ	\$ 2,964.00
V8EK	\$ 3,120.00
V8EL	\$ 3,276.00
V8EM	\$ 3,432.00
V8EN	\$ 3,612.00
V8EP	\$ 3,792.00
V8ER	\$ 3,972.00
V8ES	\$ 4,176.00
V8ET	\$ 4,380.00
V8EU	\$ 4,608.00
V8EV	\$ 4,836.00
V8EW	\$ 5,076.00
V8EX	\$ 5,328.00
V8EY	\$ 5,592.00
V8EZ	\$ 5,868.00
V8FA	\$ 6,168.00

***WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

Annual \$
(all age)

SMA-eligible Component ranges)

V8FB	\$ 6,480.00
V8FC	\$ 6,804.00
V8FD	\$ 7,140.00
V8FE	\$ 7,500.00
V8FF	\$ 7,872.00
V8FG	\$ 8,268.00
V8FH	\$ 8,676.00
V8FJ	\$ 9,108.00
V8FK	\$ 9,564.00
V8FL	\$ 10,044.00
V8FM	\$ 10,548.00
V8FN	\$ 11,076.00
V8FP	\$ 11,628.00
V8FR	\$ 12,204.00
V8FS	\$ 12,816.00
V8FT	\$ 13,452.00
V8FU	\$ 14,124.00
V8FV	\$ 14,832.00
V8FW	\$ 15,576.00
V8FX	\$ 16,356.00
V8FY	\$ 17,172.00
V8FZ	\$ 18,024.00
V8GA	\$ 18,924.00
V8GB	\$ 19,872.00
V8GC	\$ 20,868.00
V8GD	\$ 21,912.00
V8GE	\$ 23,004.00
V8GF	\$ 24,156.00
V8GG	\$ 25,368.00
V8GH	\$ 26,628.00
V8GJ	\$ 27,960.00
V8GK	\$ 29,364.00
V8GL	\$ 30,828.00
V8GM	\$ 32,376.00
V8GN	\$ 33,996.00
V8GP	\$ 35,688.00
V8GR	\$ 37,476.00
V8GS	\$ 39,348.00
V8GT	\$ 41,316.00
V8GU	\$ 43,380.00
V8GV	\$ 45,552.00
V8GW	\$ 47,820.00
V8GX	\$ 50,220.00
V8GY	\$ 52,728.00
V8GZ	\$ 55,368.00
V8HA	\$ 58,128.00
V8HB	\$ 61,032.00
V8HC	\$ 64,092.00
V8HD	\$ 67,296.00
V8HE	\$ 70,656.00
V8HF	\$ 74,184.00
V8HG	\$ 77,892.00
V8HH	\$ 81,792.00
V8HJ	\$ 85,884.00