



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

May 24, 2013

TO: ALL OFFERORS

FROM: MICHAEL BACU
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: **ADDENDUM TO REQUEST FOR PROPOSAL
CONTRACT NO. GSS13441-DATA_CBL
Data and Voice Structured Cabling**

ADDENDUM #2

This Addendum is issued to answer vendor questions and provide greater contract detail regarding the referenced Request for Proposal. All other terms and conditions remain the same.

Q1. Is there a general size to a typical inside cable project?

The current contract is available at http://contracts.delaware.gov/contracts_detail.asp?i=79 . At the referenced site, prior contract usage is available so vendors can estimate typical cable project sizes. No guaranteed business can be assumed based on prior utilization.

Q2. Is there enough work to keep a crew on the road on a daily basis?

Projects will be initiated on an as needed basis from State Agencies to the awarded vendors. No project of any scope or size is guaranteed.

Q3. Should EMT conduit be in need for low voltage applications, will the State of Delaware provide?

Requirements for electrical metallic tubing would be evaluated on a per project basis.

Q4. Are there any asbestos issues in buildings? If so, are published procedures in place?

The State is not aware of any asbestos related issues. If asbestos is determined to be present for any project, a specific project plan for the safe handling and completion of the assignment will be developed.

Q5. Is there a line item for miscellaneous materials (power poles / ladder rack / wiremold etc.) when invoicing?

The RFP materials list is a sampling based on the State of Delaware standards. Each project will be individually quoted with materials and labor required for that specific job.

Q6. *Regarding Appendix D:* ISP materials are listed on the spreadsheet provided, however nothing is listed for OSP materials. Are we to assume that at this point you're only asking us to provide for labor pricing for OSP services, and not pricing for OSP materials?

The materials pricing is only for the items listed. The RFP materials list is a sampling based on the State of Delaware standards. Each project will be individually quoted with materials and labor required for that specific job.

Q7. *Regarding Appendix D:* Are you only basing this award on labor prices?

Selection for award is weighted as given in the "Criteria and Scoring" section of the RFP on page 14, section IV.E.

Q8. *Regarding RFP page 43:* We are not a "minority, veteran and/or women owned business," therefore the Office of Supplier Diversity Certification Application (Attachment 10) is not applicable. Should this section be excluded in its entirety from our proposal submission?

Attachment 10 is optional for your bid submission. If not applicable, it is not necessary to submit. This attachment is not weighted in scoring and selection as described in Question 7 above.

Q9. Is it possible to add the following to the list of acceptable products:

- a. Mohawk Cable Corporation
- b. The Siemon Company
- c. Leviton Telecom

The RFP materials list is a sampling based on the State of Delaware standards. The manufacturers referenced in the RFP can be substituted with equal or better quality products, but may require prior approval from the ordering agency.

Q10. Section 18.a.1 and 2:

- d. Our current insurance is as follows:
 - i. General Liability \$1,000,000.00
 - ii. Product Liability \$2,000,000.00
 - iii. Automotive Liability \$2,000,000.00
 - iv. Errors and Omissions \$1,000,000.00
 - v. In addition we have Umbrella Liability in the amount of \$2,000,000.00

Is this sufficient to meet the mandatory insurance requirements?

Different insurance amounts can be considered. Please identify this variance with our stated terms as an exception in Attachment 3 with your bid submission.

Q11. Mandatory Insurance Requirements – Can an umbrella policy be used in combination with general liability to meet insurance requirements?

See response to Q10 above.

Q12. Contract Requirements – How does Section 2 pertain to a Dark Fiber contract? It is very likely that the size and scope of the services proposed would exceed \$50,000 in cost.

This contract solicitation is for cabling connections and may be utilized to connect to a Dark Fiber Network. The specifications for Dark Fiber are in Appendix C of the RFP. This contract is limited to individual projects under a \$50,000.00 threshold to avoid separate public works requirements. Projects that exceed that amount would be addressed according to Delaware Code Title 20, Chapter 69, Subchapter IV. This reference is available at: <http://delcode.delaware.gov/title29/c069/sc04/index.shtml>.

Q13. Would the State Assume that Prevailing Wage would apply for the Dark Fiber project?

Work performed under this contract is applicable to Delaware Prevailing Wage Rates. Determination of prevailing wage is addressed in the RFP, paragraphs 35 and 36 on pages 25-26.

All other terms and conditions remain the same.



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