

Pricing Spreadsheet

Contract Number: GSS12644-BAND_UNIF

Contract Name: Band Uniforms

Company Name:	DeMoulin Brother's & Co.
Purchase Order Contact:	Barb Moss
Phone Number:	800-228-8134
e-mail:	Bmoss@demoulin.com

Specifications for each item can be found in Appendix A of the RFP

Item #	Description	UOM	Price 1-10	Price 11-50	Price 51-100	Price 100-200	Price 200+
1	Coats - Marching - Type A	EA	314.69	253.13	229.32	206.75	206.75
2	Coats - Marching - Type B	EA	300.86	240.99	220.6	198.78	198.78
3	Coats - Marching - Type C	EA	291.5	233.78	211.57	190.74	109.74
4	Coats - Band - Type A	EA	259.69	237.11	201.26	196.61	196.61
5	Coats - Band - Type B	EA	374.24	296.94	272.8	246.8	246.8
6	Coats - Drum Major - Type A	EA	277.23	222.37	201.09	181.3	181.3
7	Trousers - Marching - Type A	EA	144.74	115.59	106.07	95.14	95.14
8	Trousers - Marching - Type B	EA	108.35	92.48	80.21	72.55	72.55
9	Trousers - Marching - Type C	EA	143.33	114.47	105.04	94.21	94.21
10	Trousers - Band - Type A	EA	108.35	92.48	80.21	72.55	72.55
11	Trousers - Band - Type B	EA	124.52	100.22	92.22	82.92	82.92
12	Baldrics - Marching - Type A	EA	60.31	48.4	43.81	39.09	39.09
13	Baldrics - Marching - Type B	EA	37.95	30.36	27.86	25.12	25.12
14	Baldrics - Marching - Type C	EA	40.2	31.61	28.84	25.82	25.82
15	Baldrics - Drum Majors - Type A	EA	57.42	45.24	40.89	36.68	36.68

continued next page

Item #	Description	UOM	Price 1-10	Price 11-50	Price 51-100	Price 100-200	Price 200+
16	Capes - Band - Type A	EA	95.2	76.46	70.28	63.5	63.5
17	Capes - Drum Major - Type A	EA	97.87	77.6	70.83	63.45	63.45
18	Vestees - Marching - Type A	EA	27.1	21.68	19.89	17.93	17.93
19	Drum Major Uniforms Complete - Type A	EA	553.06	452.9	417.82	379.58	379.58
20	Drum Major Uniforms Complete - Type B	EA	572.71	458.17	420.44	379	379
21	Drum Major Uniforms Complete - Type C	EA	479.14	435.22	409.69	385.16	385.16
22	Drum Major Uniforms Complete - Type D	EA	665	604.4	555.49	501.24	501.24
23	Pants - Auxiliary - Type A	EA	54	52	51	50.5	50.5
24	Pants - Auxiliary - Type B	EA	54	52	51	50.5	50.5
25	Tunics - Auxiliary - Type A	EA	108	107.75	16.5	106	106
26	Tunics - Auxiliary - Type B	EA	78.8	76.8	76.05	75.3	75.3
27	Guard Tunics & Pants - Auxiliary -Type A	EA	139.75	125.5	124.5	124.5	124.5
28	Vest - Dance Team - Type A	EA	121.75	121	120	119	119
29	Headgear w/ Ornament - Marching -Type A	EA	80.67	64.34	58.28	51.74	51.74
30	Headgear w/ Ornament - Marching -Type B	EA	40.87	39.87	38.87	37.87	37.87
31	Headgear w/ Ornament - Marching -Type C	EA	46.15	45.15	44.15	43.15	43.15
32	Headgear w/ Ornament - Band - Type A	EA	72.3	58.44	53.87	48.86	48.86
33	Headgear w/ Ornament - Band - Type B	EA	67	54	49.72	45.02	45.02
34	Headgear - Drum Majors - Type A	EA	31.9	30.9	29.1	28.9	28.9
35	Plumes - Marching - Type A	EA	15.25	14.25	13.25	13.25	13.25
36	Plumes - Marching - Type B	EA	20.1	19.1	18.1	18.1	18.1
37	Plumes - Band - Type A	EA	13.5	12.5	11.5	11.5	11.5
38	Plumes - Band - Type B	EA	15.25	14.25	13.25	13.25	13.25
39	Plumes - Band - Type C	EA	14	13	12	12	12
40	Plumes - Drum Major - Type A	EA	26.5	25.5	24.5	24.5	24.5
41	Gauntlets - Marching - Type A	EA	33.61	26.19	23.66	20.92	20.92
42	Gauntlets - Marching - Type B	EA	34.06	27.66	23.88	21.24	21.24
43	Gauntlets - Marching - Type C	EA	30.84	24.12	21.65	19.42	19.42
44	Gauntlets - Band - Type A	EA	26.41	21.42	19.78	17.98	17.98
45	Gauntlets - Drum Major - Type A	EA	23.08	18.96	16.04	14.29	14.29
46	Garment Bags (marching, drum major, auxiliary)	EA	12.5	11.5	10.5	10.5	10.5

continued next page

Item #	Description	UOM	Price 1-10	Price 11-50	Price 51-100	Price 100-200	Price 200+
47	Hangers - Marching	EA	2.56	1.4	0.74	0.68	0.68
48	Shako Boxes - Type A	EA	11.15	10.4	9.4	7.4	7.4
49	Shako Boxes - Type B	EA	11.15	10.4	9.4	7.4	7.4
50	Ornament - Type A	EA	29.47	23.83	21.97	19.93	19.93
51	Ornament - Type B	EA	0.75	0.75	0.75	0.75	0.75
52	Sh. Cords & Nests - Band - Type A	EA	63.48	51.08	47.01	42.52	42.52
	Lead time in days for delivery after receipt of purchase order and all required information	EA	100-150	100-150	100-150	100-150	100-150
	Lead time in days for pre-purchase order exact color fabric samples	EA	5	5	5	5	5
	Lead time in days for pre-purchase order exact color uniform component(s) sample	EA	30	30	30	30	30