

State of Delaware

Envelopes, Plain & Printed, Virgin and Recycled

Invitation to Bid
Contract No. GSS12025-Envelopes

April 20, 2012

- Deadline to Respond -
Tue. May 22, 2012
1:00 p.m. EDT

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

CONTRACT NO. GSS12025-Envelopes

ALL BIDDERS:

The enclosed packet contains an "INVITATION TO BID" for Envelopes, Plain & Printed, Virgin and Recycled. The invitation consists of the following documents:

INVITATION TO BID - CONTRACT NO. GSS12025-Envelopes

- 1 DEFINITIONS and GENERAL PROVISIONS
- 2 SPECIAL PROVISIONS and SPECIFICATIONS
- 3 SCOPE OF WORK DETAILS, PRINTING SPECIFICATIONS AND ENVELOPE SPECIFICATIONS
- 4 BID QUOTATION REPLY SECTION
 - A – NO BID REPLY FORM
 - B – NON-COLLUSION STATEMENT AND ACCEPTANCE
 - C – QUOTATION SUMMARY
 - D – OFFICE OF MINORITY AND WOMEN BUSINESS ENTERPRISE (OMWBE) APPLICATION
 - E – APPENDIX A – MINIMUM MANDATORY SUBMISSION REQUIREMENTS
 - F – APPENDIX B – PRICING SPREADSHEET

In order for your bid to be considered, the bid quotation reply section shall be executed completely and correctly and returned in a sealed envelope clearly displaying the contract number, by **Tuesday, May 22, 2012 1:00 p.m. EDT.**

Bids shall be submitted to:

**STATE OF DELAWARE
GOVERNMENT SUPPORT SERVICES
CONTRACTING SECTION
100 ENTERPRISE PLACE - SUITE 4
DOVER, DE 19904.**

Please review and follow the information and instructions contained in the general and special provisions section of the invitation. Should you need additional information, please contact Becky Lovin at 302-857-4558 or Rebecca.lovin@state.de.us.

12025AITB

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

GOVERNMENT SUPPORT SERVICES

DEFINITIONS
AND
GENERAL PROVISIONS

The attached Definitions and General Provisions apply to all contracts and are part of each invitation to bid. The requirement to furnish a bid bond and performance bond is applicable unless waived in the Special Provisions. Should the General Provisions conflict with the Special Provisions, the Special Provisions shall prevail. Bidders or their authorized representatives are required to fully acquaint themselves as to State procurement laws and regulations prior to submitting bid.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

DEFINITIONS

Whenever the following terms are used, their intent and meaning shall be interpreted as follows:

STATE: The State of Delaware

AGENCY: State Agency as noted on cover sheet.

DESIGNATED OFFICIAL: The agent authorized to act for the Agency.

BID INVITATION: The "bid invitation" or "invitation to bid" is a packet of material sent to vendors and consists of General Provisions, Special Provisions, specifications, and enclosures.

GENERAL PROVISIONS: General Provisions are instructions pertaining to contracts in general. They contain, in summary, requirements of laws of the State, policies of the Agency, and instructions to vendors.

SPECIAL PROVISIONS: Special Provisions are specific conditions or requirements peculiar to the contract under consideration and are supplemental to the General Provisions. Should the Special Provisions conflict with the General Provisions, the Special Provisions shall prevail.

BIDDER OR VENDOR: Any individual, firm, or corporation formally submitting a proposal for the material or work contemplated, acting directly or through a duly authorized representative.

PROPOSAL: The offer of the bidder submitted on the approved form and setting forth the bidder's prices for performing the work or supplying the material or equipment described in the specifications.

SURETY: The corporate body which is bound with and for the contract, or which is liable, and which engages to be responsible for the contractor's payments of all debts pertaining to and for its acceptable performance of the work for which its has contracted.

BIDDER'S DEPOSIT: The security designated in the proposal to be furnished by the bidder as a guaranty of good faith to enter into a contract with the Agency if the work to be performed or the material or equipment to be furnished is awarded to the bidder.

CONTRACT: The written agreement covering the furnishing and delivery of material or work to be performed.

CONTRACTOR: Any individual, firm, or corporation with whom a contract is made by the Agency.

CONTRACT BOND: The approved form of security furnished by the contractors and its surety as a guaranty of good faith on the part of the contractor to execute the work in accordance with the terms of the contract.

SECTION A - GENERAL PROVISIONS

1. **BID INVITATION:**

See "Definitions".

2. **PROPOSAL FORMS:**

The invitation to bid shall contain pre-printed forms for use by the vendor in submitting its bid. The forms shall contain basic information such as description of the item and the estimated quantities and shall have blank spaces for use by the vendor for entering information such as unit bid price, total bid price, etc.

3. **INTERPRETATION OF ESTIMATES:**

a. The attention of bidders is called to the fact that, unless stated otherwise, the quantities given in the proposal form are to be considered to be approximate only and are given as a basis for the comparison of bids. The Agency may increase or decrease the amount of any item as may be deemed necessary or expedient, during the period of the contract.

b. An increase or decrease in the quantity for any item is not sufficient ground for an increase or decrease in the unit price.

4. **SILENCE OF SPECIFICATIONS:**

The apparent silence of the specifications as to any detail, or the apparent omission from it of detailed description concerning any point, shall be regarded as meaning that only the best commercial practice is to prevail and only material and workmanship of the first quality are to be used. Proof of specifications compliance will be the responsibility of the vendor.

5. **EXAMINATION OF SPECIFICATIONS AND PROVISIONS:**

The bidder shall examine carefully the proposal and the contract forms for the material contemplated. The bidder shall investigate and satisfy itself as to the conditions to be encountered, quality and quantities of the material to be furnished, and the requirements of the Special Provisions and the contract. The submission of a proposal shall be conclusive evidence that the bidder has made examination of the aforementioned conditions.

6. **PREPARATION OF PROPOSAL:**

a. The bidder's proposal shall be written in ink or typewritten on the form provided.

b. If items are listed with a zero quantity, bidder shall state unit price **ONLY** (intended for open end purchases where estimated requirements are not known). The proposal shall show a total bid price for each item bid and the total bid price of the proposal excluding zero quantity items.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

7. **PRICES QUOTED:**

The prices quoted are those for which the material will be furnished F.O.B. Ordering Agency and include all charges that may be imposed during the period of the contract.

8. **DISCOUNT:**

No qualifying letter or statements in or attached to the proposal, or separate discounts will be considered in determining the low bid except as may be otherwise herein noted. Cash or separate discounts should be computed and incorporated into unit bid price(s).

9. **SAMPLES OR BROCHURES:**

Samples or brochures may be required by the agency for evaluation purposes. They shall be such as to permit the Agency to compare and determine if the item offered complies with the intent of the specifications.

10. **PROPOSAL GUARANTY; BID BOND:**

a. Each bidder shall submit with its proposal a guaranty in sum equal to at least 10% of the total value of its bid, according to Delaware Code Title 29, Section 6927(a).

b. This bid bond shall be submitted in the form of good and sufficient bond drawn upon an insurance or bonding company authorized to do business in the State of Delaware, to the State of Delaware for the benefit of the Agency, or a certified check drawn on a reputable banking institution and made payable to the Agency in the requirement amount. If Agency bond form is not utilized, the substituted bond forms must conform to the minimum of conditions specified in the Agency bond form.

11. **DELIVERY OF PROPOSALS:**

Proposals shall be delivered in sealed envelopes, and shall bear on the outside the name and address of the bidder as well as the designation of the contract. Proposals forwarded by U.S. Mail shall be sent first class to the address listed below. Proposals forwarded by delivery service other than the U.S. Mail or hand delivered must be delivered to the address listed below. All bids must clearly display the bid number on the envelope.

**STATE OF DELAWARE
Office of Management and Budget
Government Support Services, Contracting Section
100 Enterprise Place – Suite 4
Dover, DE 19904**

All proposals will be accepted at the time and place set in the advertisement. Bidder bears the risk of delays in delivery. Proposals received after the time set for public opening will be returned unopened.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

12. **WITHDRAWAL OF PROPOSALS:**

A bidder may withdraw its proposal unopened after it has been deposited, if such a request is made prior to the time set for the opening of the proposal.

13. **PUBLIC OPENING OF PROPOSALS:**

The bids shall be publicly opened at the time and place specified by the Agency. Bidders or their authorized representatives are invited to be present.

14. **PUBLIC INSPECTION OF PROPOSALS:**

If the bidder designates a portion of its bid as confidential, it shall isolate and identify in writing the confidential portions. The bidder shall include with this designation a statement that explains and supports the firm's claim that the bid items identified as confidential contain trade secrets or other proprietary data.

15. **DISQUALIFICATION OF BIDDERS:**

Any one or more of the following causes may be considered as sufficient for the disqualification of a bidder and the rejection of its proposal or proposals:

- a. More than one proposal for the same contract from an individual, firm, or corporation under the same or different names.
- b. Evidence of collusion among bidders.
- c. Unsatisfactory performance record as evidenced by past experience.
- d. If the unit prices are obviously unbalanced either in excess or below reasonable cost analysis values.
- e. If there are any unauthorized additions, interlineations, conditional or alternate bids or irregularities of any kind which may tend to make the proposal incomplete, indefinite, or ambiguous as to its meaning.
- f. Non-attendance of mandatory pre-bid meetings may be cause of disqualification.

SECTION B - AWARD AND EXECUTION OF CONTRACT

1. **CONSIDERATION OF BIDS:**

- a. After the proposals have been opened, the bids will be tabulated and the results will be made available to the public. Tabulations of the bids will be based on the correct summation of items at the unit price bid.
- b. The right is reserved to waive technicalities, to reject any or all bids, or any portion thereof, to advertise for new proposals, to proceed to do the work otherwise, or to abandon the work, if in the judgment of the Agency or its agent, the best interest of the State will be promoted thereby.

2. **MATERIAL GUARANTY:**

Before any contract is awarded, the successful bidder may be required to furnish a complete statement of the origin, composition and manufacture of any or all of the material to be used in the contract together with such samples as may be requested for the purpose of testing.

3. **CONTRACT AWARD:**

Within thirty days from the date of opening proposals, the contract will be awarded or the proposals rejected.

4. **EXECUTION OF CONTRACT:**

- a. The bidder to whom the award is made shall execute a formal contract and bond within twenty days after date of official notice of the award of the contract.
- b. If the successful bidder fails to execute the required contract and bond, as aforesaid, within twenty days after the date of official notice of the award of the contract, its proposal guaranty shall immediately become forfeited as liquidated damages. Award will then be made to the next lowest qualified bidder of the work or re-advertised, as the Agency may decide.

5. **REQUIREMENT OF CONTRACT BOND:**

- a. Successful bidders shall furnish bond, simultaneously with the execution of the formal contract, to the State of Delaware for the benefit of the Agency with surety in the amount of 100% of the total contract award or as otherwise provided in the Special Provisions. Said bonds shall be conditioned upon the faithful performance of the contract.
- b. The bond forms shall be provided by the Agency and the surety shall be acceptable to the Agency.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

6. **WARRANTY:**

The successful bidder(s) shall be required to extend any policy guarantee usually offered to the general public, FEDERAL, STATE, COUNTY, or MUNICIPAL governments, on material in this contract against defective material, workmanship, and performance.

7. **THE CONTRACT(S):**

The contract(s) with the successful bidder(s) will be executed with the Office of Management and Budget, Government Support Services acting for all participating agencies.

8. **RETURN OF BIDDER'S DEPOSIT:**

The deposits shall be returned to the successful bidder upon the execution of the formal contract. The deposits of unsuccessful bidders shall be returned to them immediately upon the awarding of the contract or rejection of their bids.

9. **INFORMATION REQUIREMENT:**

The successful bidder's shall be required to advise the Office of Management and Budget, Government Support Services of the gross amount of purchases made as a result of the contract.

10. **CONTRACT EXTENSION:**

The State reserves the right to extend this contract on a month-to-month basis for a period of up to three months.

11. **TERMINATION FOR CONVENIENCE:**

Contracts shall remain in effect for the time period and quantity specified unless the contract is terminated by the State. The State may terminate the contract at any time by giving written notice of such termination and specifying the effective date thereof, at least sixty (60) days before the effective date of termination.

12. **TERMINATION FOR CAUSE:**

If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner its obligations under this Contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least 5 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Contractor under this Contract shall, at the option of the State, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION C - GENERAL

1. **AUTHORITY OF AGENCY:**

On all questions concerning the interpretation of specifications, the acceptability and quality of material furnished and/or work performed, the classification of material, the execution of the work, and the determination of payment due or to become due, the decision of the Agency shall be final and binding.

2. **LAWS TO BE OBSERVED:**

The contractor is presumed to know and shall strictly comply with all National, State, or County laws, and City or Town ordinances and regulations in any manner affecting the conduct of the work. The contractor shall indemnify and save harmless the State of Delaware, the Agency, and all Officers, Agency and Servants thereof against any claim or liability arising from or based upon the violation of any such laws, ordinances, regulations, orders, or decrees whether by itself or by its employees.

3. **PERMITS AND LICENSES:**

All necessary permits, licenses, insurance policies, etc. required by local, State or Federal laws, shall be provided by the contractor at its own expense.

4. **PATENTED DEVICES, MATERIAL AND PROCESSES:**

- a. The contractor shall provide for the use of any patented design, device, material, or process to be used or furnished under this contract by suitable legal agreement with the patentee or owner, and shall file a copy of this agreement with the Agency.
- b. The contractor and the surety shall hold and save harmless the State of Delaware, the Agency, the Director, their Officers or Agents from any and all claims because of the use of such patented design, device, material, or process in connection with the work agreed to be performed under this contract.

5. **EMERGENCY TERMINATION OF CONTRACT:**

- a. Due to restrictions which may be established by the United States Government on material, or work, a contract may be terminated by the cancellation of all or portions of the contract.
- b. In the event the contractor is unable to obtain the material required to complete the items of work included in the contract because of restrictions established by the United States Government and if, in the opinion of the Agency, it is impractical to substitute other available material, or the work cannot be completed within a reasonable time, the incomplete portions of the work may be cancelled, or the contract may be terminated.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

6. **TAX EXEMPTION:**

- a. Material covered by this proposal is exempt from all FEDERAL and STATE TAXES. Such taxes shall not be included in prices quoted.
- b. Any material which is to be incorporated in the work or any equipment required for the work contemplated in the proposal may be consigned to the Agency. If the shipping papers show clearly that any such material is so consigned, the shipment will be exempt from the tax on the transportation of property under provisions of Section 3475 (b) of the Internal Revenue Code, as amended by Public Law 180 (78th Congress). All transportation charges shall be paid by the contractor. Each bidder shall take its exemption into account in calculating its bid for its work.

7. **OR EQUAL (PRODUCTS BY NAME):**

Specifications of products by name are intended to be descriptive of quality or workmanship, finish and performance. Desirable characteristics are not intended to be restrictive. Substitutions of products for those named will be considered provided the vendor certifies that the function, characteristics, performance and endurance qualities of the material offered is equal or superior to that specified.

8. **BID EVALUATION AND AWARD:**

The Office of Management and Budget, Government Support Services will award this contract to the lowest responsible bidder(s) which in their judgment best serves the interest of the State of Delaware in accordance with Delaware Code Title 29, Section 6923(k). Personnel with experience and technical background may be utilized by the Office of Management and Budget, Government Support Services in making judgment. In case of error in price extension, the unit price(s) shall prevail.

9. **INVOICING:**

After the awards are made, the agencies participating in the bid may forward their purchase orders to the successful bidder(s) in accordance with State Purchasing Procedures. The State will generate a payment voucher upon receipt of an invoice from the vendor.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION D - EQUAL OPPORTUNITY

1. **EQUALITY OF EMPLOYMENT OPPORTUNITY ON PUBLIC WORKS:**

During the performance of any contract for public works financed in whole or in part by appropriation of the State of Delaware, the contractor agrees as follows:

- a. The contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, age, or national origin. The contractor will take affirmative action to ensure that applicants are employed and that employees are treated equally during employment without regard to their race, creed, color, sex, age, or national origin. Such action shall include, but not be limited to the following: advertising, lay-off or termination, rates of pay or other forms of compensation, and selection for training including apprenticeships. The contractor agrees to post in conspicuous places, notices to be provided by the contracting agency setting forth the provisions of this non-discrimination clause.
- b. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, creed, color, sex, age, or national origin.
- c. The term "contractor for public works" means construction, reconstruction, demolition, alteration, and/or repair work, maintenance work, and paid for in whole or in part out of the funds of a public body except work performed under a vocational rehabilitation program. The manufacture or furnishing of materials, articles, supplies or equipment is not a public work within the meaning of this subsection unless conducted in connection with and at the site of the public work.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SPECIAL PROVISIONS

1. **CONTRACT REQUIREMENTS:**

This contract will be issued to cover the Envelopes, Plain and Printed, Virgin and Recycled requirements for all State Agencies and shall be accessible to any School District, Political Subdivision, or Volunteer Fire Company.

2. **MANDATORY USE CONTRACT:**

REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

3. **CONTRACT PERIOD:**

Each vendor's contract shall be valid for a one (1) year period from July 1, 2012 through June 30, 2013. Each contract may be renewed for three (3) one (1) year period(s) through negotiation between the contractor and Government Support Services. Negotiation must be initiated no later than ninety (90) days prior to the termination of the current agreement.

4. **PRICES:**

Prices shall remain firm for the term of the contract.

5. **PRICE ADJUSTMENT:**

If agreement is reached to extend this contract for a subsequent, optional year, the Division of Government Support Services shall have the option of offering a determined price adjustment and shall not exceed the current Philadelphia All Urban Consumers Price Index (CPI-U), U.S. City Average. If the CPI-U is used, any increase/decrease shall reflect the change during the previous published twelve (12) month period at the time of renegotiation.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

6. **SHIPPING TERMS:**

F.O.B. destination; freight pre-paid.

There shall be NO additional delivery charges on invoices for merchandise.

7. **QUANTITIES:**

The attention of bidders is called to the fact that, unless stated otherwise, the quantities given in the proposal are best estimates and are given as a basis for the comparison of bids. Quantities ordered may be increased or decreased by any eligible agency as deemed necessary during the period of the contract.

8. **FUNDING OUT:**

The continuation of this contract is contingent upon funding appropriated by the legislature.

9. **BID BOND REQUIREMENT:**

A. Bid Bond Waived.

10. **PERFORMANCE BOND REQUIREMENT:**

A. Performance Bond Waived

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

11. **MANDATORY INSURANCE REQUIREMENTS:**

A. Certificate of Insurance and/or copies of insurance policies for the following:

1. As a part of the contract requirements, the contractor must obtain at its own cost and expense and keep in force and effect during the term of this contract, including all extensions, the minimum coverage limits specified below with a carrier satisfactory to the State. All contractors must carry Comprehensive General Liability and at least one of the other coverages depending on the type of service or product being delivered.

a. Comprehensive General Liability - \$1,000,000.00 per person/\$3,000,000 per occurrence.

and

b. Medical/Professional Liability - \$1,000,000.00 per person/\$3,000,000 per occurrence.

or

c. Miscellaneous Errors and Omissions - \$1,000,000.00 per person/\$3,000,000 per occurrence.

or

d. Product Liability - \$1,000,000.00 per person/\$3,000,000 per occurrence.

2. Automotive Liability Insurance covering all automotive units used in the work with limits of not less than \$100,000 each person and \$300,000 each accident as to bodily injury and \$25,000 as to property damage to others.

3. Forty-five (45) days written notice of cancellation or material change of any policies is required.

**Administrator, Government Support Services
Contract No. GSS12025
State of Delaware
100 Enterprise Place, Suite 4
Dover, DE 19904**

Note: The State of Delaware shall not be named as an additional insured, but shall be identified as a certificate holder.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

12. **BASIS OF AWARD:**

Government Support Services shall award this contract to the lowest responsible and responsive bidder(s) who best meets the terms and conditions of the bid. The award will be made on basis of price, product evaluation, and prior history of service and capability.

Government Support Services reserves the right to reject any or all bids in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

13. **STATE OF DELAWARE BUSINESS LICENSE:**

Prior to receiving an award, the successful Vendor shall either furnish the Agency with proof of State of Delaware Business Licensure or initiate the process of application where required. An application may be requested in writing to: Division of Revenue, Carvel State Building, P.O. Box 8750, 820 N. French Street, Wilmington, DE 19899 or by telephone to one of the following numbers: (302) 577-8200 -- Public Service, (302) 577-8205 -- Licensing Department. Additional information can be found at <https://onestop.delaware.gov/osbrlpublic/Home.jsp>.

Information regarding the award of this contract will be given to the Division of Revenue. Failure to comply with the State of Delaware licensing requirements may subject your organization to applicable fines and/or interest penalties.

14. **HOLD HARMLESS:**

The successful bidder agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the successful bidder, its employees, and invitees on or about the premises and which arise out of the successful bidder's performance, or failure to perform as specified in the Agreement.

15. **OWNERSHIP OF INTELLECTUAL PROPERTY:**

All copyright and patent rights to all papers, reports, forms, materials, creations, or inventions created or developed in the performance of this contract shall become the sole property of the State of Delaware. On request, the contractor shall promptly provide an acknowledgment or assignment in a tangible form satisfactory to the State to evidence the State's sole ownership of specifically identified intellectual property created or developed in the performance of the contract.

16. **NON-PERFORMANCE:**

In the event the vendor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the vendor. Under no circumstances shall monies be due the vendor in the event open market products can be obtained below contract cost. Any monies charged to the vendor may be deducted from an open invoice.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

17. **FORCE MAJEURE:**

Neither the vendor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

18. **CONTRACTOR NON-ENTITLEMENT:**

State of Delaware Contractors for Materiel and for Services shall not have legal entitlement to, nor seek business from another Contractors' Central Contract. Additionally, they shall not utilize other Central Contracts to fulfill the requirements of their respective contract as they are not a "Covered Agency" as defined by Title 29 Chapter 69 of the State Procurement Code.

19. **EXCEPTIONS:**

Bidders may elect to take minor exception to the terms and conditions of this ITB. Government Support Services shall evaluate each exception according to the intent of the terms and conditions contained herein, but Government Support Services must reject exceptions that do not conform to State bid law and/or create inequality in the treatment of bidders. Exceptions shall be considered only if they are submitted with the bid or before the date and time of the bid opening.

20. **MANDATORY USAGE REPORT:**

One of the primary goals in administering this contract is to keep accurate records regarding its actual value. This information is essential in order to update the contents of the contract and to establish proper bonding levels if they are required. The integrity of future contracts revolves around our ability to convey accurate and realistic information to all interested bidders.

A Usage Report shall be furnished on the 15th (or next business day after the 15th day) of each month by the successful Vendor Electronically in Excel format detailing the purchasing of all items on this contract. The reports shall be submitted electronically in EXCEL and sent as an attachment to rebecca.lovin@state.de.us. It shall contain the six-digit department and organization code. Any exception to this mandatory requirement may result in cancellation of the award. Failure to provide the report with the minimum required information may also negate any contract extension clauses. Additionally, Vendors who are determined to be in default of this mandatory report requirement may have such conduct considered against them, in assessment of responsibility, in the evaluation of future proposals.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

21. **BUSINESS REFERENCES:**

In order to have your bid considered, please supply three (3) business references consisting of current or previous customers with your reply. Please include name, address, telephone number, and a contact person. There is a Business Reference tab in the Appendix B spreadsheet. Please include name, address, telephone number, and a contact person. NO NOT USE STATE OF DELAWARE EMPLOYEES AS BUSINESS REFERENCES.

22. **ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

23. **BILLING:**

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide contract number, ship to and bill to address, contact name and phone number.

24. **PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt of a correct invoice. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

25. **AGENCY MAIL AND PROCESSING:**

Agencies that procure envelopes must ensure they are mailed in accordance USPS regulations and standards. These standards can be found at http://pe.usps.gov/text/dmm300/DMM300_landing.htm , Mailing Standards of the United States Postal Service Domestic Mail Manual, section 301 addresses Physical Standards.

Clasps, strings, buttons, or like materials, or other protrusions that impede or damage mail processing equipment are prohibited.

Staples must not be substituted for tabs or wafer seals on pieces in automation price mailings. As a binding method, staples may be placed in the fold or spine of a magazine or booklet-type or similar Mail piece if parallel with the bound edge, tightly and securely inserted, and not protruding to damage or interfere with mail processing equipment.

Although not required, mail pieces may be prepared with tabs, wafer seals, cellophane tape, or permanent glue (continuous or spot) if these sealing devices do not interfere with the recognition of the barcode, price marking, postage information, and delivery and return addresses. Cellophane tape may not be placed over the barcode or where any part of the barcode will be printed. Tabs or seals placed in the area on which any part of the barcode is printed must contain a paper face meeting the standards for

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

background reflectance. Tabs, wafer seals, and tape must have a peel adhesion (shear strength) value of at least 15 ounces/inch at a speed of 12 inches/minute after application to a stainless steel plate; the test is to be conducted 10 minutes after the material is applied to the plate.

All envelopes should either be self sealing or requiring the sender to wet and seal the envelope or tape the back flap of the envelope for sealing

26. **PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified or accepted as part of the bid proposal unless specific approval is given by Government Support Services to do otherwise. However, awarded vendors are highly encouraged to offer any like substitute product (s); either generic or brand name, at any time during the subsequent contract term, especially if an opportunity for cost savings to the state exists. In such cases, the state may require the submission of written specifications and/or product samples for evaluation prior to any approvals being granted.

27. **BID/CONTRACT EXECUTION:**

Both the non-collusion statement that is enclosed with this Invitation to Bid and the contract form delivered to the successful bidder for signature shall be executed by a representative who has the legal capacity to enter the organization into a formal contract with the State of Delaware, Government Support Services. The awarded vendor(s) will be required to complete the new W-9 Form by visiting the Division of Accounting's Website: <http://accounting.delaware.gov>.

28. **CONTRACTOR RESPONSIBILITY:**

The State will enter into a contract with the successful contractor. The successful contractor shall be responsible for all products and services as required by this ITB. Subcontractors, if any, shall be clearly identified in the financial proposal.

29. **PERSONNEL:**

- a. The Contractor represents that they have, or will secure at their own expense, all personnel required to perform the services required under this contract.
- b. All of the services required hereunder shall be performed by the Contractor or under its direct supervision, and all personnel, including subcontractors, engaged in the work shall be fully qualified and shall be authorized under State and local law to perform such services.
- c. None of the work or services covered by this contract shall be subcontracted without the prior written approval of the State.

30. **LIFE CYCLE COSTING:**

If applicable, the specifications contained within this ITB have been developed through Life Cycle Cost Analysis that will allow the State to realize the lowest total cost of ownership and operation over the useful life of the equipment.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

31. **ENERGY STAR PRODUCTS:**

The contractor **must** provide products that earn the ENERGY STAR rating and meet the ENERGY STAR specifications for energy efficiency. The offeror is encouraged to visit www.energystar.gov for complete product specifications and updated lists of qualifying products.

32. **TERMINATION FOR CONVENIENCE:**

Contracts shall remain in effect for the time period and quantity specified unless the contract is terminated by the State. The State may terminate the contract at any time by giving written notice of such termination and specifying the effective date thereof, at least sixty (60) days before the effective date of termination.

33. **TERMINATION FOR CAUSE:**

If, for any reasons, or through any cause, the Contractor fails to fulfill in timely and proper manner its obligations under this Contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this Contract, the State shall thereupon have the right to terminate this contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least 5 days before the effective date of such termination. In that event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, and reports or other material prepared by the Contractor under this Contract shall, at the option of the State, become its property, and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents and other materials which is usable to the State.

34. **VENDOR EMERGENCY RESPONSE POINT OF CONTACT:**

The awarded vendor(s) shall provide the name(s), telephone, or cell phone number(s) of those individuals who can be contacted twenty four (24) hours a day, seven (7) days a week to meet a critical need for commodities or services when the Governor of the State of Delaware declares a state of emergency under the current Delaware Emergency Operations Plan. Failure to provide this information could render the bid as non-responsive.

35. **ELECTRONIC CATALOG:**

The successful vendor(s) may be required to submit their items list in electronic format designated by the State.

Note: The State of Delaware is in the process of implementing a new financials system, which will require the use of:

- Electronic catalogs
- Commodity/classification code: United Nations Standard Products and Services Code (UNSPSC).
- A unique item ID for all items in our system

The state has made the determination to include the requirement in this contract for two reasons:

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

1. To find out what vendors can offer.
2. To give the agencies and school districts a level of comfort in using electronic catalogs.

36. **SUBCONTRACTS:**

Subcontracting is not permitted under this contract.

37. **CONFIDENTIALITY:**

All documents submitted as part of the vendor's proposal will be deemed confidential during the evaluation process. Vendor proposals will not be available for review by anyone other than the State of Delaware/Proposal Evaluation Committee or its designated agents. There shall be no disclosure of any vendor's information to a competing vendor prior to award of the contract.

The State of Delaware is a public agency as defined by state law, and as such, it is subject to the Delaware Freedom of Information Act, 29 Del. C. Ch. 100. Under the law, all the State of Delaware's records are public records (unless otherwise declared by law to be confidential) and are subject to inspection and copying by any person. Vendor(s) are advised that once a proposal is received by the State of Delaware and a decision on contract award is made, its contents will become public record and nothing contained in the proposal will be deemed to be confidential except proprietary information.

Vendor(s) shall not include any information in their proposal that is proprietary in nature or that they would not want to be released to the public. Proposals must contain sufficient information to be evaluated and a contract written without reference to any proprietary information. If a Vendor feels that they cannot submit their proposal without including proprietary information, they must adhere to the following procedure or their proposal may be deemed unresponsive and will not be recommended for selection. Vendor(s) must submit such information in a separate, sealed envelope labeled "Proprietary Information" with the ITB number. The envelope must contain Confidentiality tab from the Appendix B spreadsheet describing the documents in the envelope, representing in good faith that the information in each document is not "public record" as defined by 29 Del. C. § 10002(d), and briefly stating the reasons that each document meets the said definitions.

Upon receipt of a proposal accompanied by such a separate, sealed envelope, the State of Delaware will open the envelope to determine whether the procedure described above has been followed.

If the Vendor does not have any documents it declares confidential or proprietary, Confidentiality tab contained in the Appendix B spreadsheet should be completed by checking the appropriate box found at the top of the attachment.

38. **PRODUCT INFORMATION:**

When requested by any agency, each contractor, within a designated time frame, and at no cost to the state shall provide independent test results to substantiate function, velocity, pressure testing, and uniformity.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

I. **INTRODUCTION:**

A. **PURPOSE:**

The purpose of this Invitation to Bid (ITB) is to allow Government Support Services, a division under the Office of Management and Budget, to enter into a contract or contracts with qualified offeror(s) for the provision of Envelopes, Plain and Printed, Virgin and Recycled.

B. **GUIDELINES:**

Offerors must respond to each and every requirement outlined in the ITB in order to be considered responsive. No Bid is considered a response. Offers must be clear and concise.

II. **FORMAT FOR PROPOSAL:**

A. **INTRODUCTION:**

This section prescribes the mandatory format for the presentation of an offer in response to this ITB. Each offeror must provide every component listed in the order shown in this ITB, using the format prescribed for each component. An offer may be rejected if it is incomplete or conditional.

B. **NUMBER OF COPIES WITH MAILING OF PROPOSAL:**

Two (2) hard copies of your response, and One (1) CD response, containing the offeror's completed bid including the Appendix B Pricing Spreadsheet (in excel format) shall be submitted in a sealed package clearly marked with the name of the offeror and labeled Contract #GSS12025-ENVELOPES, Envelopes, Plain & Printed, Virgin and Recycled. One (1) of the hard copies shall be marked "Master Copy" and will contain original signatures in all locations requiring an offeror signature. The remaining hard copy does not require original signatures.

D. **INCURRED EXPENSES:**

The State will not be responsible for any expenses incurred by the bidder in preparing and submitting an offer.

E. **RIGHT TO REJECT PROPOSALS/WAIVE OR CORRECT MINOR IRREGULARITIES:**

The State reserves the right to withdraw this Invitation to Bid, to reject any offers, to waive minor irregularities in offers, or to allow the offeror to correct a minor irregularity if the best interest of the State will be served by doing so.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

III. **SCOPE OF WORK:**

A. **OVERVIEW:**

The Contractor(s) shall provide all materials and labor to satisfy the State of Delaware's need for Envelopes, Plain & Printed, Virgin and Recycled, as described herein. The services will require the Contractor(s) to partner with and cooperate with the ordering agency to make sure the State receives the most current state-of-the-art services.

B. **DETAILED REQUIREMENTS:**

The requirements of this ITB are shown in Appendix A, attached, and made a part of the contract.

The completed proposal includes:

- Completed Appendix B in excel format. Two (2) hard copies and one (1) CD containing your response; the completed excel and Word files.
- Signed and Notarized Non-Collusion Affidavit
- Three (3) Business References (Incumbents Excluded)
- Three (3) samples of each envelope, clearly labeled by item number to match the ITB
- Mill Certification for Recycled Envelopes
- Delaware Minority and Women Business Enterprise Certification Form and Guidelines (if applicable)

IV. **ADDITIONAL GUIDELINES:**

- Write your company name on the label of the CD or diskettes
- **Do not make any changes to the electronic Excel file formats, including adding rows or columns, changing column headers, and inputting text in numeric fields. Comments made on the spreadsheets will be ignored. The excel grids will be locked so that data can be input but format changes cannot be made.**
- Save your changes under the same filename. Print hard copies of each spreadsheet to accompany your bid.
- If your company would like to include additional information that would be useful in the evaluation process, you may do so as separate, clearly labeled attachments.
- Enter all information directly into the relevant Excel spreadsheet cells in "number" (two-place decimal), not "currency" or other format unless otherwise stated. That is, omit dollar signs, commas, and any other non-essential symbols. (e.g., \$7.90 should be entered as "7.90".) Prices must be: In US Dollars.
- Enter "n/a" to indicate not available or "0" if there is no charge. Cells left blank will be interpreted as "no bid".

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

V. **EVALUATION PROCEDURES:**

A. **BASIS OF AWARD:**

Government Support Services shall award this contract to the most responsible and responsive offeror who best meets the terms and conditions of the proposal. The award will be made on basis of price, product evaluation, and prior history of service and capability.

Government Support Services reserves the right to reject any or all proposals in whole or in part, to make multiple awards, partial awards, award by types, item by item, or lump sum total, whichever may be most advantageous to the State of Delaware.

B. **REVIEW COMMITTEE:**

A group with expertise in procurement, contract management, budgeting, and technical operations will comprise the Review Committee.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SCOPE OF WORK DETAILS

1. **TARGET BRIGHTNESS:**

The target brightness on all recycled envelopes shall be between 83 - 85. Opacity 88.

2. **TYPE SETTING:**

Type setting shall be included in the unit price of the envelopes. Additional one-time cost for development of logos shall be provided as a separate line item in the Appendix B pricing spreadsheet.

3. **STATE SEAL:**

As an option, some of the agencies may want to have the State of Delaware seal on the outside flap of the envelope. If there is an additional cost, please state in Appendix B pricing spreadsheet. The State will provide a copy of the seal.

4. **OWNERSHIP OF PRINTING MATERIALS:**

All artwork, camera ready copy, negatives, photos and similar materials used to produce a printing job shall become the property of the State of Delaware.

5. **QUALITY OF ENVELOPE:**

All commercial envelopes shall function in automated-insertion machines in conformance with industry standards. Recycled envelopes shall operate equal to or better than virgin envelopes.

6. **ITEM DESCRIPTION:**

Vendors are to bid items as specified. Any changes to the specification, i.e. quantity, color, packaging, etc, shall render your bid for that item non-responsive. Items shall be bid as requested. If you cannot provide the item as requested, submit a no bid. **DO NOT CHANGE THE DESCRIPTION.**

7. **STOCK REQUIREMENTS:**

Wove – recycled envelope shall contain not less than 30% recovered content and 30% post consumer content.

Kraft, white and colored (including manila) envelope shall contain 10 – 20% recovered content and 10 – 20% post consumer content.

Kraft, unbleached – envelope – shall contain not less than 10% recovered content and 10% post consumer content.

The above requirement excludes custom envelopes.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

8. **ENVELOPE CONSTRUCTION SPECIFICATIONS:**

Envelope dimensions shall not vary more than +/- 1/16" (1.6mm).

All seams shall be securely bonded to the bottom flap without exhibiting any curl or ripple between the flaps.

All window patches shall be flat, ripple free and bonded within 1/16" (1.6mm) of the top edge of the patch material and top edge of the window cut out(s),

In those cases where any part of the side of the patch material is within 1" (25 mm) from any envelope side edge, the following shall apply:

If the top of the patch material falls within 3/8" (9.6mm) of the crease score line, the patch material shall be raised to within 1/16" (1.6mm) or closer to the crease line.

In addition, the throat shall be a maximum of 1/4" (6.4mm) below the crease line at 3/4" (19mm) from the side edges.

Envelope curl or twist should not exceed 1/4" (6.4mm) when the envelope is placed on a flat surface.

9. **MILL CERTIFICATION:**

Each vendor shall submit mill certification stating that each recycled envelope that is bid meets all requirements.

Note: The certification shall accompany the bid, and shall be on letterhead from the mill, and signed by an official of the company.

Failure to submit this certification may result in your bid being considered non-responsive.

10. **DELIVERY LEADTIMES:**

Plain Envelopes: 2 – 5 days after receipt of order (ARO)
Printed Envelopes: 5 – 10 days ARO

11. **COMPATIBILITY:**

The recycled envelope shall be compatible for use in laser printers, automated metering mailing/sorting equipment to include automatic envelope stuffer and inserting equipment: Bell & Howell and Pitney Bowes.

Production Envelope Specifications:

1. Envelope dimensions shall not vary more than +/- 1/16" (1.6mm)
2. All seams shall be securely bonded to the bottom flap without exhibiting any curl or ripple between the flaps
3. Open window envelope types cannot have any part of the window above the "V" in the back panel of the envelope. In open window envelopes (no patch), the window shall be located 3/4" (19mm) minimum from either side, top and bottom of the envelope

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

4. All window patches shall be flat, ripple free and bonded within 1/16" (1.6mm) of the top edge of the patch material and top edge of the window cut out(s). If the window patch area is 1/3 or more of the total area of the envelope's front panel, then the envelope must be tested first. 2500 envelopes shall be provided for test at vendor expense
5. In those cases where any part of the side of the patch material is within 1" (25mm) from any envelope side edge, the following shall apply:
 - a. If the top of the patch material falls within 3/8" (9.6mm) of the crease score line, the patch material shall be raised to within 1/16" (3.1mm) or closer to the crease line.
 - b. In addition, the throat shall be a maximum of 1/4" (6.4mm) below the crease line at 3/4" (19mm) from the side edges. This is required to prevent the throat openers from tearing the patch.
 - c. Envelope curl or twist shall not exceed 1/4" (6.4mm) when the envelope is placed on a flat surface
6. Envelopes whose characteristics fall outside of these construction standards must be evaluated by test of customer samples of envelopes. 2500 envelopes shall be provided to test at vendor expense.

12. **JUST IN TIME/AUTOMATIC DELIVERY:**

As an option, and for an additional fee, some of the agencies may want to order a one (1) year supply of envelopes. The successful vendor **will store** the envelopes and make drop shipments to the agencies prior to their running out. The price will be negotiated between the ordering agency and the vendor.

13. **GLASSINE WINDOW – FREE TEXT:**

As an option and for an additional fee some of the agencies may want to add user-defined text under the glassine window, an example is shown below. The price will be negotiated between the ordering agency and the vendor.

**HAVE YOU MOVED RECENTLY?
IF SO, PLEASE SEND US YOUR
NEW ADDRESS. THANK YOU.**

14. **ADDITIONAL INFORMATION/LOGOS:**

The successful vendor(s) are hereby informed that window envelopes shall not contain any information or logos below the delivery address.

15. **METHOD OF TRANSPORTATION:**

Agencies may specify what type of transportation is to be used for deliveries. Trucks with lift gates may be required. Agencies may require the vendor to deliver envelopes loaded on pallets and wrapped for delivery locations with loading docks. Failure to adhere to the requirements of the agency may result in the cancellation of the contract.

16. **MANUFACTURER:**

Kent wove envelopes are not acceptable.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

17. **SAMPLES:**

Three (3) samples are required for all items with the exception of specialty envelopes, and **shall arrive on or before the bid opening**. The samples shall be furnished free of charge, labeled with the item number in the Invitation to Bid (ITB) and the offerors name. Samples shall be sent to:

Becky Lovin
Government Support Services
100 Enterprise Place – Suite 4
Dover, DE 19904

Failure to comply with this requirement shall result in rejection of your offer.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

PRINTING SPECIFICATIONS

1. Printing should be based on the following ink colors.
 - a. Reflex Blue - white and colored wove envelopes
 - b. Burgundy (Pantone 201 U) - white and colored wove envelopes
 - c. Black - all Kraft envelopes

2. The return address lines should be printed in the following:
 - a. #6 3/4
 1. Main Line - 8 point
 2. Address Line - 6 point

 - b. #9 & #10
 1. Main Line -10 point
 2. Address Line - 6 point

 - c. 6 1/2" x 9 1/2"
 1. Main Line -10 point
 2. Address Line - 6 point

 - d. 9 x 12, 9 1/2 x 12 1/2, 10 x 13, and 12 x 15 1/2
 1. Main Line -14 point
 2. Address Line -12 point

3. The following statement **SHALL** be printed under all Return addresses for all state of Delaware agencies:
 - a. Official Business, Penalty For Private Use \$300.00
 - b. Department Division Section Code - i.e. 30-04-000
 - c. Agency may also specify "Ancillary Service Endorsement."

It is used by mailers to request an addressee's new address and to provide USPS with instructions on how to handle undeliverable mail. The endorsement consists of one keyword: "Address," "Forwarding," "Return, or "Change" followed by the two words "Service Requested." The endorsements are the same for all classes of mail, but the treatment and cost differ by class of mail.

Note: In order to comply with postal regulations:

1. The last line of print in the return address area will be no lower than 2 3/4" from the bottom of the envelope

2. Also, the last line of print may not extend above 33% of the height of the envelope and beyond 50% of the length of the envelope.

3. In addition, there must be no printing or window within 5/8" of the bottom of the envelope and 4 3/4" from the right edge

4. Finally, the envelope window must be at least 1/2 " from the left edge

All vendors must be in compliance with the most current United States Postal Service regulations for business reply and courtesy reply envelopes.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

4. **STANDARDIZATION**

Standardization and cost reductions are Output Management goals for the State of Delaware. The Printing and Publishing Office of Government Support Services recommends single color printing as the standard for all envelopes. Printing of more than two colors or the use of gold/silver foil is not recommended. Any agency requesting more than two colors or the use of gold/silver foil MUST submit their request to the Manager of Printing and Publishing in writing and must receive approval prior to requesting this type of printing from the awarded vendor. Requests can be sent to PPOWorkOrder@state.de.us.

Awarded vendor(s) under this contract must receive written approval from the Manager of the Printing and Publishing Office of Government Support Services prior to completing any printing with more than two colors or gold/silver foil.

BID QUOTATION REPLY SECTION

CONTRACT NO. GSS12025-ENVELOPES

Envelopes, Plain & Printed, Virgin and Recycled

Please fill out the attached forms fully and completely and return with your bid in a sealed envelope clearly displaying the contract number to Government Support Services by **Tue. May 22, 2012 1:00 p.m. EDT**, at which time bids will be opened.

Bids shall be submitted to:

**STATE OF DELAWARE
GOVERNMENT SUPPORT SERVICES
CONTRACTING SECTION
100 ENTERPRISE PLACE - SUITE 4
DOVER DE 19904**

PUBLIC BID OPENINGS

The public bid opening insures the citizens of Delaware that contracts are being bid fairly on a competitive basis and comply with Delaware procurement laws. The agency conducting the opening is required by law to publicly open the bids at the time and place specified and the contract shall be awarded within thirty (30) days thereafter. The main purpose of the bid opening is to reveal the name(s) of the bidders(s), not to serve as a forum for determining the apparent low bidders. The disclosure of additional information, including prices, shall be at the discretion of the contracting agency until such time that the responsiveness of each bid has been determined.

After receipt of a fully executed contract(s), the Delaware public and all bidders are invited to make an appointment with the contracting officer in order to review pricing and other non-confidential information.

NOTE: ONLY THE BIDDER'S NAME WILL BE READ AT THE BID OPENING

STATE OF DELAWARE
OFFICE OF MANAGEMENT AND BUDGET
GOVERNMENT SUPPORT SERVICES
CONTRACTING SECTION
100 ENTERPRISE PLACE – SUITE 4
DOVER, DELAWARE 19904

ATTACHMENT A - NO BID REPLY FORM

BID #GSS12025-ENVELOPES

BID TITLE: Envelopes, Plain & Printed, Virgin and Recycled

To assist us in obtaining good competition on our Invitation to Bids, we ask that each firm that has received an invitation, but does not wish to bid, state their reason(s) below and return in a clearly marked envelope displaying the contract number. This information will not preclude receipt of future invitations unless you request removal from the Bidder's List by so indicating below, or do not return this form or bona fide bid.

Unfortunately, we must offer a "No Bid" at this time because:

- _____ 1. We do not wish to participate in the bid process.

- _____ 2. We do not wish to bid under the terms and conditions of the Invitation for Bid document. Our objections are:

- _____ 3. We do not feel we can be competitive.

- _____ 4. We cannot submit a Bid because of the marketing or franchising policies of the manufacturing company.

- _____ 5. We do not wish to sell to the State. Our objections are: _____

- _____ 6. We do not sell the items/services on which Bids are requested.

- _____ 7. Other: _____

FIRM NAME

SIGNATURE

_____ We wish to remain on the Bidder's List **for these goods or services.**

_____ We wish to be deleted from the Bidder's List **for these goods or services.**

CONTRACT NO.: GSS12025-ENVELOPES
TITLE: Envelopes, Plain & Printed, Virgin and Recycled
OPENING DATE: Tue. May 22, 2012 1:00 p.m. EDT

ATTACHMENT B - NON-COLLUSION STATEMENT

This is to certify that the undersigned bidder has neither directly nor indirectly, entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this bid submitted this date to Government Support Services.

It is agreed by the undersigned bidder that the signed delivery of this bid represents the bidder's acceptance of the terms and conditions of this Invitation to Bid including all specifications and special provisions.

NOTE: Signature of the authorized representative **MUST** be of an individual who legally may enter his/her organization into a formal contract with the State of Delaware, Government Support Services.

COMPANY NAME _____ (Check one)

<input type="checkbox"/>	Corporation
<input type="checkbox"/>	Partnership
<input type="checkbox"/>	Individual

NAME OF AUTHORIZED REPRESENTATIVE
(Please type or print) _____

SIGNATURE _____ TITLE _____

COMPANY ADDRESS _____

PHONE NUMBER _____ FAX NUMBER _____

EMAIL ADDRESS _____

FEDERAL E.I. NUMBER _____ STATE OF DELAWARE LICENSE NUMBER _____

	(circle one)		(circle one)		(circle one)	
COMPANY CLASSIFICATIONS: CERT. NO. _____	<u>Women Business Enterprise (WBE)</u>	Yes	No	<u>Minority Business Enterprise (MBE)</u>	Yes	No
	<u>Disadvantaged Business Enterprise (DBE)</u>	Yes	No			

[The above table is for information and statistical use only.]

PURCHASE ORDERS SHOULD BE SENT TO:
(COMPANY NAME) _____

ADDRESS _____

CONTACT _____

PHONE NUMBER _____ FAX NUMBER _____

EMAIL ADDRESS _____

AFFIRMATION: Within the past five years, has your firm, any affiliate, any predecessor company or entity, owner, Director, officer, partner or proprietor been the subject of a Federal, State, Local government suspension or debarment?

YES _____ NO _____ if yes, please explain _____

THIS PAGE SHALL BE SIGNED, NOTARIZED AND RETURNED FOR YOUR BID TO BE CONSIDERED

SWORN TO AND SUBSCRIBED BEFORE ME this _____ day of _____, 20 _____

Notary Public _____ My commission expires _____

City of _____ County of _____ State of _____

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

ATTACHMENT C – QUOTATION SUMMARY
ENVELOPE SPECIFICATIONS (PRICING SPREADSHEET ON APPENDIX B)

SECTION I – VIRGIN ENVELOPES

WHITE ENVELOPES:

1. No. 10 Commercial Window Envelopes, Security Tint CB White Wove OSDS Hard Box SFI Certified Sourcing, 4 1/8"x 9 1/2", sub. 24, gummed closure, diagonal seams, 92 Bright, Commercial and Official Type, Tinted Blue Confetti, commercial flap, poly window
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
2. No. 10 Commercial Envelopes Inside Tint White Wove OSDS Hard Box SFI Certified Sourcing, 4 1/8"x 9 1/2", sub. 24, gummed closure, diagonal seams, 92 Bright, Commercial and Official Type, Tinted Blue Confetti, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
3. No. 10 Diamond wove Commercial Envelopes, 4 1/8"x 9 1/2", sub. 24, white, smooth, diagonal seams, Commercial and Official Type, gummed, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
4. No. 10 Diamond wove Commercial Window Envelopes, 4 1/8"x 9 1/2", sub. 24, white, smooth, diagonal seams, Commercial and Official Type, gummed, commercial flap, Poly Window
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
5. No. 10 white wove, 4 1/8"x 9 1/2", sub. 24, full gum flapping, diagonal seams, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
6. No. 10, poly window, 4 1/8" x 9 1/2", sub 24, full gum flapping, diagonal seams, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION I – VIRGIN ENVELOPES (cont.)

7. No. 6 $\frac{3}{4}$ white wove, sub. 24, full gum flapping, diagonal seams, 500 bx/2500 carton
Quantities 1,000 to 100,000
Plain price per 1,000
Printed price per 1,000
8. No. 9 white wove, 3 $\frac{7}{8}$ x 8 $\frac{7}{8}$, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 500,000+
Plain price per 1,000
Printed price per 1,000
9. No. 9 colored wove, 3 $\frac{7}{8}$ x 8 $\frac{7}{8}$, pink, blue, gray or yellow, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain Price per 1,000
Printed price per 1,000
10. No. 9 white, security tint, blue tint, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000
11. No. 10 poly window, peel and seal, 500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000
12. No. 10 white wove, peel and seal, 500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000
13. No. 10 Glacier mist, sub 24, writing vellum, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 50,000+
Plain price per 1,000
Printed price per 1,000
14. No 10 white wove, 4 $\frac{1}{8}$ x 9 $\frac{1}{2}$, security tint, sub 24, full gum flap, diag. seams, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 1,000,000+
Plain price per 1,000
Printed price per 1,000
15. No. 10, 4 $\frac{1}{8}$ x 9 $\frac{1}{2}$, security tint, poly window 1 $\frac{1}{8}$ x 4 $\frac{1}{2}$, left $\frac{7}{8}$, bottom $\frac{1}{2}$, regular position, white wove, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 1,500,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION I – VIRGIN ENVELOPES (cont.)

16. No. 10, Baronial Ivory classic laid imaging finish, 100 bx
Quantities 1,000 to 50,000+
Plain price per 1,000
Printed price per 1,000

17. 6 ½ x 9 ½, white wove, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

18. A6 opaque white, vellum finish, sub 60 100 bx.
Quantities 1,000 to 50,000+
Plain price per 1,000
Printed price per 1,000

19. 9 x 12 white wove, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

20. 9 x 12 white wove, window, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

21. 10 x 13, white wove, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

22. No. 11, poly window, sub 24, full gum flap, open end, commercial flap, 500 carton
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000

23. 9 ½ x 12 ½, white wove, clasp, open end, full gum flapping, sub 32, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

24. No. 12 white wove 4 ¾ x 11, sub 24, commercial flap, 500 carton
Quantities 1,000 to 50,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION I – VIRGIN ENVELOPES (cont.)

25. No. 10 security, 4 1/8 x 9 1/2, white wove w/diagonal seams; polyclear window, 4 1/2 x 1 1/4 L Xh, 7/8 left and 1/2 from bottom; sub 24, full gum flap, commercial flap, 500 bx/2500 carton
Quantities 1,000 to 1,000,000+
Plain price per 1,000
Printed price per 1,000
26. No. 10 Special Double Window, security tint, white wove, sub 24, full gum flapping, diagonal seams, commercial flap
Top window 7/8 x 3 1/4, Left 3/4, bottom 2 3/4
Bottom window 1 x 4, left 3/4, bottom 5/8
500 bx/2500 carton
Quantities 1,000 to 500,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION II – RECYCLED ENVELOPES

NOTE: All recycled envelopes shall be made up in accordance with the stock requirements in SCOPE OF WORK of the Invitation to Bid. The ink shall be soy based or equivalent recyclable ink. The ink shall be resistant to high heat and especially good for use on a laser printer.

RECYCLED WHITE ENVELOPES:

27. No. 10 Commercial Window Envelopes, Security Tint CB White Wove OSDS Hard Box SFI Certified Sourcing, 4 1/8"x 9 1/2", sub. 24, gummed closure, diagonal seams, 92 Bright, Commercial and Official Type, Tinted Blue Confetti, commercial flap, poly window
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
28. No. 10 Commercial Envelopes Inside Tint White Wove OSDS Hard Box SFI Certified Sourcing, 4 1/8"x 9 1/2", sub. 24, gummed closure, diagonal seams, 92 Bright, Commercial and Official Type, Tinted Blue Confetti, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
29. No. 10 Diamond wove Commercial Envelopes, 4 1/8"x 9 1/2", sub. 24, white, smooth, diagonal seams, Commercial and Official Type, gummed, commercial flap
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
30. No. 10 Diamond wove Commercial Window Envelopes, 4 1/8"x 9 1/2", sub. 24, white, smooth, diagonal seams, Commercial and Official Type, gummed, commercial flap, Poly Window
500 bx/2500 carton
Quantities 1,000 to 100,000+
Plain price per 1000
Printed price per 1000
31. No 9, recycled 3 7/8 x 8 7/8, colored wove, pink, yellow, gray or blue, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000
32. No. 10 recycled, 4 1/8 x 9 1/2, white wove, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 750,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION II – RECYCLED ENVELOPES
RECYCLED WHITE ENVELOPES(cont.)

33. No. 10, 4 1/8 x 9 1/2, recycled, poly window, 1 1/8 x 4 1/2, Left 7/8, Bottom 1/2, regular position, white wove, sub 24, full gum flapping, diagonal seams, commercial flap, 500 bx/2500 carton
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 500,000+
Plain price per 1,000
Printed price per 1,000
34. 9 1/2 x 12 1/2, recycled, white wove, full gum flapping, open end, sub. 28, 500 carton
Recycled Content: Must submit Mill Certification
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000
35. 10 x 13 recycled, white wove, full gum flapping, open end, sub. 28, 500 carton
Recycled Content: Must submit Mill Certification
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000
36. 12 x 15 1/2 recycled, white wove, full gum flapping, open end, sub 24, 500 carton
Recycled Content: Must submit Mill Certification
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000
37. 4 5/8 H x 11 1/2 L, recycled, white wove, sub. 24, full gum flapping, diagonal seams, commercial flap, poly clear window, 3 5/8 left, 1 1/4 bottom, 3 3/8 x 1 1/8 L x H, 500 box/2500 carton
Recycled Content: Must submit Mill Certification
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000
38. 10 x 13 Tyvek, open end, sub 18 with Speedy-Grip strip or equivalent, 100 box/500 carton
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 10,000+
Plain price per 1,000
Printed price per 1,000
39. 9 1/2 x 12 1/2 white wove, sub. 32, Self-sealing, 500 carton
Recycled Content: Must submit Mill Certification
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION II – RECYCLED ENVELOPES

RECYCLED WHITE ENVELOPES(cont.)

40. No. 9 recycled, white security tint, full gum flapping, diagonal seams, commercial flap, sub 24, blue tint, 500 bx
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000

41. No. 10 recycled, poly window, peel and seal, 500 bx
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000

42. No. 10 recycled, white wove, peel and seal, 500 bx
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000

43. No. 10 recycled, Glacier Mist, sub 24, writing vellum, commercial flap, 500 bx.
Recycled Content: Must submit Mill Certification
Quantities 500 to 50,000+
Plain price per 1,000
Printed price per 1,000

44. No. 10 recycled, Baronial Ivory Classic Laid Imaging Finish, 100 bx.
Recycled Content: Must submit Mill Certification
Quantities 500 to 50,000
Plain price per 1,000
Printed price per 1,000

45. A6 recycled, Opaque white, vellum finish, sub 60, 100 bx
Recycled Content: Must submit Mill Certification
Quantities 500 to 50,000+
Plain price per 1,000
Printed price per 1,000

46. No. 11, recycled poly window, sub 24, full gum flapping, commercial flap, open end, 500 bx
Recycled Content: Must submit Mill Certification
Quantities 1,000 to 100,000+
Plain price per 1,000
Printed price per 1,000

47. No. 12, recycled white wove, 4 ¾ x 11, sub 24, commercial flap, 500 bx.
Recycled Content: Must submit Mill Certification
Quantities 500 to 50,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION III – KRAFT ENVELOPES

- 48. 6 ½ x 9 ½, Kraft brown, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 49. 9 x 12 Kraft brown, open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 50. #12 Kraft brown envelope, commercial flap
Quantities 500 to 50,000+
Plain price per 1,000
Printed price per 1,000

- 51. #7 Kraft brown envelope 3 ½ x 6 ½, sub 24, coin envelope
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

- 52. Kraft brown envelope 12 x 15 ½, sub 28, open end, full gum flapping
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

- 53. Kraft brown, 9 ½ x 12 ½ open end, sub 28, full gum flapping, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 54. Kraft brown, 10 x 13, open end, sub. 28, full gum flapping, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 55. Kraft brown, 6 ½ x 9 ½, clasp, open end, full gum flapping, sub 32, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 56. Kraft brown, 9 x 12, clasp, open end, full gum flapping, sub 32, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 57. Kraft brown, 9 ½ x 12 ½, clasp, open end, full gum flapping, sub. 32, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

SECTION III – KRAFT ENVELOPES (Cont.)

- 58. Kraft white, 6 x 9, open end, 500 carton
Quantities 500 to 100,000+
Plain price per 1,000
Printed price per 1,000

- 59. Kraft brown, 10 x 13, clasp, open end, full gum flapping, sub 32, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

- 60. Kraft brown, 12 x 15 ½, clasp, open end, full gum flapping, sub 32, 500 carton
Quantities 500 to 20,000+
Plain price per 1,000
Printed price per 1,000

INTER-OFFICE ENVELOPES

- 61. 10 X 13, open end, sub. 32, string and button, printed on both sides, 100 carton
Quantities 100 to 2,000+
Plain price per 1,000

In order for your bid to be considered responsive, the following shall be included with your bid:

- 1. Three (3) user references for recycled envelopes.
- 2. Mill Certificate(s) for all recycled envelopes.



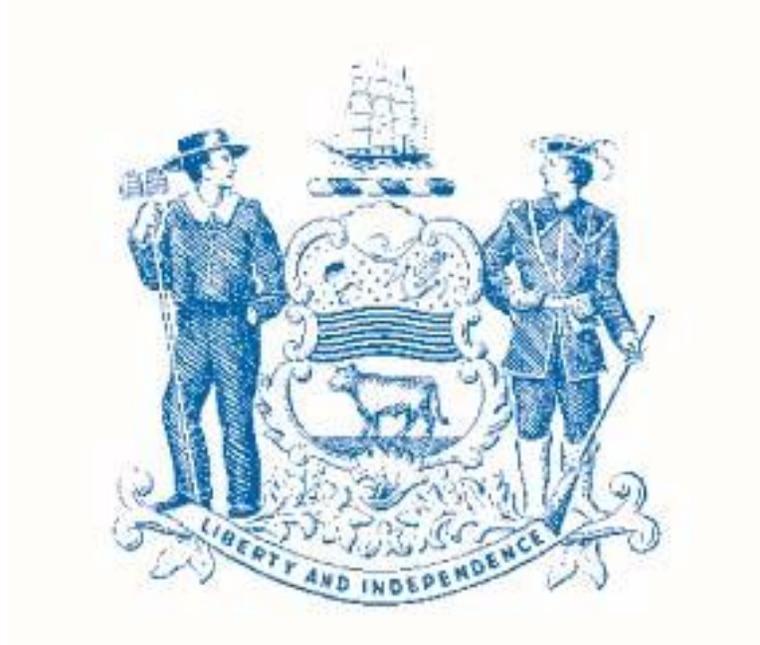
ATTACHMENT D

OMWBE Certification Application found here:

<http://gss.omb.delaware.gov/omwbe/certify.shtml>

State of Delaware

Office of Minority and Women Business Enterprise Certification Application



Complete application and mail, email or fax to:

Office of Minority and Women Business Enterprise (OMWBE)

100 Enterprise Place, Suite 4

Dover, DE 19904-8202

Telephone: (302) 857-4554 Fax: (302) 739-3779

Email: deomwbe@state.de.us

Web site: <http://gss.omb.delaware.gov/omwbe/index.shtml>

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

CONTRACT NO. GSS12025-ENVELOPES
APPENDIX A – MINIMUM MANDATORY SUBMISSION REQUIREMENTS

The response should contain at a **minimum** the following information and **must be in the sequence indicated below**:

1. Vendor Cover Letter
2. Table of Contents
3. Brief history of the vendor organization, including accreditation status (if applicable).
4. Applicant's experience, if any, providing similar services.
5. Describe the methodology/approach used for this commodity service including a work plan and estimated time line from order to product delivery.
6. Financial information (balance sheets and income statements) for the past three years.
7. Bid response paperwork, which will include:
 - Two (2) paper copies of bid response package including all attachments, addenda and pricing. **Appendix C must be included.**
 - One (1) electronic CD or DVD media disk containing a complete representation of the bidder's proposal. **Appendix C must be included.**
8. One complete, signed and notarized copy of the non-collusion agreement. **MUST HAVE ORIGINAL SIGNATURES AND NOTARY MARK**
9. One complete OMWBE application on the link provided – if applicable
10. One (1) certificate of insurance for the insurance levels identified in this RFP –or- a letter signed by a representative who has the legal capacity to enter the organization into a formal contract with Government Support Services agreeing to obtain the required levels of insurance upon notification of contract award.

The items listed above provide the basis for evaluating each vendor's proposal. **Failure to provide all appropriate information may deem the submitting vendor as "non-responsive" and exclude the vendor from further consideration.** If an item listed above is not applicable to your company or proposal, please make note in your submission package.

STATE OF DELAWARE
Office of Management and Budget
Government Support Services

CONTRACT NO. GSS12025-ENVELOPES
APPENDIX B – PRICING SPREADSHEET