



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

November 1, 2012

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: PETER KOROLYK
STATE CONTRACT PROCUREMENT SUPERVISOR
302-857-4559

SUBJECT: **AWARD NOTICE**
CONTRACT NO. GSS12013C-POLICEVEH
POLICE PURSUIT VEHICLES – MODEL YEAR 2013 OR LATER

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OF
KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – Fax: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD

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Each contractor's contract shall be valid for a one (1) year period from November 1, 2012 through October 31, 2012. Each contract may be renewed for three (3) additional one (1) year period through negotiation between the contractor and Government Support Services. Negotiation may be initiated no later than ninety (90) days prior to the termination of the current agreement.

3. VENDORS:

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Hertrich Fleet Services

1427 Bay Road
Milford, DE 19963
POC: Russ Evans
Phone: 302-422-3300
Fax: 302-839-0555

FSF: 0000028281

Awarded: Specification C, D, G, H

4. SHIPPING TERMS

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F.O.B. destination; freight pre-paid.

5. DELIVERY AND PICKUP

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A vehicle may not be driven more than 200 miles from the awarded vendor's place of business to the ordering agency for inspection and receipt, or the vehicle shall not be accepted. A waiver can be requested through Government Support Services on special vehicles which require delivery to sub-contractors. If the awarded vendor uses a towing device to tow another vehicle to the inspection, the towing device may not be attached in a way that holes are drilled in the bumpers of the vehicles being towed. Drilling of holes in the vehicle bumpers is not permitted. Any bumper with damage caused by a towing device will be replaced by the awarded vendor at no charge to the State. If a vehicle is being towed by another vehicle, the vehicle being towed must have the drive shaft disconnected to eliminate unnecessary mileage.

6. PRICING

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Hertrich Fleet	
SPECIFICATION C – Dodge Charger V8	
BASE PRICE	\$22,988
MFG MODEL CODE	LDDE48
OPTION CODES IN BASE CONFIGURATION (if known)	29A, EZH, DGJ, X5X9, CW6, TBW
OPTIONAL EQUIPMENT (MFG OPTION CODE)	CONTRACT PRICE
EQUIPMENT CD	NA
FULL CARPETING AND OEM FLOOR MATS (CKD)	\$111
CLOTH, REAR SEATS (CX89)	NC
DAYTIME RUNNING LIGHTS - PERMANENTLY OFF	STD
3.6L V6, FLEX FUEL (ERB)	-\$818
POWER PIGTAIL	STD
REMOTE KEYLESS FOB	\$193
ST OF DE NAVY BLUE (PB8)	\$445
% DISCOUNT OFF ALL OTHER OPTIONS	5%
WARRANTY - BASIC	3 YR / 36K MILE
WARRANTY - POWERTRAIN	5 YR / 100K MILE
EPA RATING (City / Hwy)	16 / 25
DELIVERY DAYS A.R.O.	60 - 90
FINAL ORDER DATE *	TBD

Hertrich Fleet	
SPECIFICATION D – Ford Interceptor Sedan AWD	
BASE PRICE	\$23,257
MFG MODEL CODE	P2M
OPTION CODES IN BASE CONFIGURATION (if known)	500A, 423, 936, 18G, 67D, 60P, 13C
OPTIONAL EQUIPMENT (MFG OPTION CODE)	
ALT. CONFIGURATION #1 – FWD (P2L)	\$22,257
ALT. CONFIGURATION #2 – AWD ECOBOOST (99T)	\$2,911
EQUIPMENT CD	\$170
FULL CARPETING AND OEM FLOOR MATS (17L)	\$112
CLOTH, REAR SEATS (CW)	\$54
FULL WHEEL COVERS (64L)	\$54
DAYTIME RUNNING LIGHTS - PERMANENTLY OFF	\$0
POWER PIGTAIL	STD
REMOTE KEYLESS FOB (60P)	\$228
ST of DE NAVY BLUE	STD
% DISCOUNT OFF ALL OTHER OPTIONS	5%
WARRANTY – BASIC	3 YRS / 36K
WARRANTY – DRIVETRAIN	5 YRS / 100K
PREVENTATIVE MAINTENANCE SERVICE PLANS	
75K VEHICLE WARRANTY w/ 5K INTERVALS	\$670
100K VEHICLE WARRANTY w/ 5K INTERVALS	\$803
125K VEHICLE WARRANTY w/ 5K INTERVALS	\$1,089
EPA RATING (City / Hwy)	17 / 24
DELIVERY DAYS A.R.O.	60 - 90
FINAL ORDER DATE *	TBD

Hertrich Fleet	
SPECIFICATION G – Dodge Durango SSV 4x2	
BASE PRICE	\$24,119
MFG MODEL CODE	WDDE75
OPTION CODES IN BASE CONFIGURATION (if known)	26X, ERB, DGJ, TBB
OPTIONAL EQUIPMENT (MFG OPTION CODE)	
ALT. CONFIGURATION #1 – AWD (WDEE75)	\$1,440
EQUIPMENT CD	NA
FULL CARPETING AND OEM FLOOR MATS	STD
CLOTH, REAR SEATS	STD
FULL WHEEL COVERS	STD
DAYTIME RUNNING LIGHTS - PERMANENTLY OFF	STD
POWER PIGTAIL	NA
REMOTE KEYLESS FOB	\$210
V8 ENGINE	\$1,158
V8 ENGINE W/ TWO SPEED AWD SYSTEM	\$2,842
ST of DE NAVY BLUE (PBU)	STD
% DISCOUNT OFF ALL OTHER OPTIONS	5%
WARRANTY – BASIC	3 YRS / 36K
WARRANTY – DRIVETRAIN	5 YRS / 100K
EPA RATING (City / Hwy)	16 / 23
DELIVERY DAYS A.R.O.	60 – 120
FINAL ORDER DATE *	TBD

Hertrich Fleet	
SPECIFICATION H – Ford Interceptor Utility AWD	
BASE PRICE	\$25,147
MFG MODEL CODE	K8A
OPTION CODES IN BASE CONFIGURATION (if known)	500A, 423, 936, 18W, 68G, 43D, 595
OPTIONAL EQUIPMENT (MFG OPTION CODE)	
ALT. CONFIGURATION #1 – FWD (K7A)	\$24,146
EQUIPMENT CD	\$170
FULL CARPETING AND OEM FLOOR MATS (16C)	\$110
CLOTH, REAR SEATS (FW)	\$53
FULL WHEEL COVERS (64B)	\$53
DAYTIME RUNNING LIGHTS - PERMANENTLY OFF	NA
POWER PIGTAIL	STD
REMOTE KEYLESS FOB	\$227
ST of DE NAVY BLUE (LK)	\$0
% DISCOUNT OFF ALL OTHER OPTIONS	5%
WARRANTY – BASIC	3 YRS / 36K
WARRANTY – DRIVETRAIN	5 YRS / 100K
SERVICE PLANS	
75K VEHICLE WARRANTY w/ 5K INTERVALS	\$672
100K VEHICLE WARRANTY w/ 5K INTERVALS	\$803
125K VEHICLE WARRANTY w/ 5K INTERVALS	\$1,092
EPA RATING (City / Hwy)	16 / 23
DELIVERY DAYS A.R.O.	60 – 90
FINAL ORDER DATE *	TBD

Prices will remain firm for the term of the contract year.

ADDITIONAL TERMS AND CONDITIONS

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7. BILLING

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. REQUIREMENTS

This contract will be issued to cover the Police Pursuit Vehicle requirements for all State Agencies and shall be accessible to any School District, Political Subdivision, or Volunteer Fire Company.

12. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

13. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

14. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

15. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

16. OPTIONAL TEMPORARY TAGS

When requested by individual agencies on their purchase order, each vehicle must be delivered with a minimum twenty (20) day temporary tag, the cost of which may be charged to the ordering agency.

17. APPLICABLE DOCUMENTS

The following standards, or applicable parts of the issue in effect on date of this ITB, shall apply at the discretion of interested State agencies.

State of Delaware Motor Vehicle Code
Federal Motor Vehicle Safety Standards
Military Specification MIL-C-0083933A
Federal Standard 297-A
NTEA Dump Body and Conversion Hoist Chart
Delaware Department of Transportation Standards and Regulations

18. CERTIFICATE OF ORIGIN

The following documents must be included with each vehicle at time of delivery:

- A. The Certificate of Origin
- B. Title Application
- C. Odometer Mileage Certification

19. SPECIFICATIONS REQUIREMENTS

All equipment listed in each specification must be standard OEM equipment normally offered to the general public.

20. MICHIGAN STATE POLICE CERTIFICATION

All police vehicles offered, with the exception of the Chevrolet Tahoe 4wd Special Service, must have been successfully tested and at the annual vehicle testing, conducted by the Michigan State Police in Lansing, MI. If required, bidders must provide documentation to demonstrate compliance to this testing requirement, and the vehicles reported performance.

21. PRODUCTION / ORDER CUTOFF DATES

Bids shall include cut off dates for each vehicle bid, if known. Awarded vendor(s) shall provide these production dates to the designated State Contract Officer, Government Support Services, State of Delaware, as soon as they become available. The awarded vendor(s) remains obligated to notify the State to any subsequent changes to a manufacturer's production schedule throughout the life of the contract. The awarded vendor(s) shall notify the State of any production date changes within two (2) weeks after the manufacturer publishes said changes.

22. DEALER SERVICE BULLETINS:

Minimum of one (1) copy each bulletin already published applicable to the model year car purchased must be furnished before the time of delivery of the first new vehicle. Delaware State Police is to be placed on the mailing list to receive one (1) copy minimum of dealer service bulletins each time it is published. All aforementioned bulletins must be supplied to DSP at no charge. Failure to supply these bulletins could lead to disqualification in the future.

The awarded vendor shall also make available service bulletins to any other agencies on an "as requested" basis at no additional charge.

23. SERVICE MANUALS

The awarded vendor(s) shall be required to furnish a minimum of eight (8) service manuals and/or CD's (including emissions, electronics, and Electrical/Vacuum Trouble Shooting Manual) to the Delaware State Police (DSP) Fleet Manager. The delivery of three (3) of the manuals shall coincide with the delivery of the first vehicle ordered through this contract.

Additionally, the awarded vendor(s) shall make available all electronic maintenance, parts and inventory manuals available electronically and/or on-line to all agencies on an "as requested" basis at no additional cost to the State or ordering agencies.

If the awarded vendor(s) can supply manuals and support documentation electronically and/or on-line, the State may waive the minimum eight (8) copies requested. Individual vendor requests to waive this requirement are to be directed to the DSP Fleet Manager.

24. BROCHURES

Sales literature, ordering information and color charts shall be made available to agencies on an "as requested" basis at no additional charge.

25. MODEL YEAR ROLL-OVER

The State of Delaware will consider any request for a contract roll-over to the next model year after the passing of the vehicle manufacturer's final production cut-off date, at the same contract pricing, specifications, terms and conditions or better. By submitting a bid to this contract, if awarded, the vendor shall work with the vehicle manufacturer to obtain contract roll-over pricing for the remainder of the original contract term.

If vendor is unable to secure the requested contract roll-over pricing for the remainder of the original contract term, the vendor shall notify the State Contract Officer in writing and provide the vehicle manufacturer contact name, title of the contact, and the contact telephone number. The State reserves the right, at its discretion, to independently confirm a vehicle manufacturer's decision to deny contract roll-over pricing.

26. VEHICLE SPECIFICATIONS

Parties interested in reviewing the minimum required specifications for each vehicle should refer to the ITB posted for this contract. To access the ITB, please go to the Contract Directory and retrieve the bid solicitation.

<http://contracts.delaware.gov/>

27. GLOBAL POSITIONING SYSTEM (GPS)

All agencies/school districts, purchasing under this contract, are required to have GPS installed on their acquisition at the time of titling, and must maintain the monitoring throughout the life from the existing GSS contract, Vehicle Tracking System, Contract No. GSS11555-VEHICLE_TRACK, or its subsequent replacement. Agency/school districts are to provide the information necessary to load the GPS/ asset data into the Fleet Anywhere System, maintained by Fleet Services. Fleet Services will offer non-revenue reservation opportunities to agencies with loaded assets, so asset usage can be maximized for agency/ district owned vehicles. Police sedans purchased by the Delaware State Police will not be required to install GPS equipment, but is available upon request.

The cost of the units and monitoring will be paid by the procuring agency/district. The system will be set for Fleet Services to monitor the vehicles, along with the agency, if desired.