

# Proposals

## RFP to provide Middle School Preparation Programs for College Career Readiness

Created on 9/23/2011

### Question from:

**Christy Amundson(Scholastic Inc.)**

Title	Date	Question	Answered By	Date Answered	Answer
Scope of Services	9/12/2011 11:15:10 AM	Section III. Required Information, Letter B, #1 Project Plan-Experience, Reputation, and Demonstrated Ability to Deliver (Scope of Services IIA 1, 2, 3, 4; IIB2, 12).  The RFP refers to the Scope of Services #12, page 2. However, there is no #12 on page 2 in Section IIB. Please clarify what is required.	Not Answered	9/12/2011	There was a misprint on the RFP. There is no #12.
Abbreviated Implemented Goal	9/12/2011 11:16:13 AM	Section II. Scope of Services, Letter A Guidelines, #4. Abbreviated implemented goal by January 2012 with full implementation planned for 2012-13.  What is required for this criterion? Are you requesting to see an implementation plan or a statement that the vendor will be able to meet this implementation goal?	Not Answered	9/12/2011	The requirement for this criterion would be immediate implementation starting in January 2012 through December 2012/January 2013 with the possibility of extension for an additional year or two.
Reference Information	9/12/2011 11:16:58 AM	Section III. Required Information, Professional Services RFP Administrative Information, Letter C. RFP Evaluation Process, paragraph #4 References, page 14	Not Answered	9/12/2011	If you would like to provide DDOE with references, please do so in your appendix or attachment. Please give state, city, district, point person, phone number,

		<p>states, "The Evaluation Team may contact any customer of the vendor, whether or not included in the vendor's reference list, and use such information in the evaluation process.</p> <p>This implies a requirement to submit references. However, references are not listed in Section III. Required Information, page 4. Section IIA-3. states that preference will be given to those programs with high volume of current use in the state. Is this where you want references listed? If so, what contact information do you require?</p>			and email address.	
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**Question**

**from: Clara Tolbert(Texas Instruments)**

Title	Date	Question	Answered By	Date Answered	Answer
Missing Reference	9/12/2011 3:43:34 PM	Section number: III Paragraph number: B1, Page number 4, Text of passage being questions: "Project Plan-Experience, Reputation and Demonstrated Ability to Deliver (Scope of Services IIA 1, 2, 3, 4: IIB 2, 12)", Question: We could not find a reference to 12 in the RFP, where is this item?	Not Answered	9/22/2011	There was a misprint on #12
Exceptions to RFP	9/14/2011 1:40:27 PM	Section number III, Professional Services RFP Administrative Information, B. RFP Submissions, Paragraph number 20, Page number 12, Text of passage being questioned "Any exceptions to the RFP, or DDOE's terms and conditions, must be highlighted and included in writing in the proposal. Acceptance of exceptions is within the sole discretion of the evaluation committee." Question: Can the exceptions be included in the appendix?	Not Answered	9/22/2011	That would be fine as long as it is referenced within your proposal.

**Question  
from:**

**Colleen Ziemba(e2020)**

Title	Date	Question	Answered By	Date Answered	Answer
RFP length	9/19/2011 8:11:52 AM	<p>In "Professional Services RFP Administrative Information" section, Part B. RFP Submissions, Paragraph 2. Proposals, the following information is given: "Narrative limited to 30 pages maximum; Typewritten; Line spacing of 1.5; Twelve-point font, using an easy-to-read font such as Arial, Times New Roman, etc. Charts and graphs may be single spaced and use no smaller than 10-point type; One-inch (1") side, top, and bottom margins; Footer on each page with page number and the vendor name; Do not attach additional pages or information not requested in the application; Stapled (do not use binders or folders when submitting application)."</p> <p>Is this page limit inclusive of the cost quote, cover letter, cover page, and appendices? May we attach appendices if they are relevant to the program, namely a course catalog?</p>	Not Answered	9/22/2011	Your question was submitted after the September 16th deadline.

**Question  
from:**

**Darrell Andrews(Darrell Andrews Enterprises)**

Title	Date	Question	Answered By	Date Answered	Answer
Work Product	9/13/2011 1:09:52 PM	<p>Page 20 (Work Product) It says here that that state shall "own" any materials and products developed under this contract. Doe this mean that your materials and products created prior to contract execution that are a part of the deliverables will not be considered owned by the state? We have current systems in place</p>	Not Answered	9/22/2011	This issue can/will be addressed in contract negotiations.

		that I would like to use but the company must retain ownership.			
Question Regarding Scope	9/13/2011 1:16:37 PM	When I think of the scope of your RFP, will you consider a proposal that will focus on a more narrow aspect of career and college readiness such as developing strategic goals connected to language arts, etc? I am aware of the work of organizations like AVID and Career Cruising, but I do not think they cover the full scope of your RFP expectations. Will this be a possibility for other organizations and businesses as well?	Not Answered	9/22/2011	The DDOE will also be supporting districts who also have AVID, Career Cruising, Springboard in place. The RFP is open to other programs that are research-based and has demonstrated an increase in student achievement in math and language arts.

**Question**

**from: Jo-Ann Baca(Services for Student Success, LLC)**

Title	Date	Question	Answered By	Date Answered	Answer
joint ventures	9/15/2011 11:21:24 AM	p. 9, #12 Multi-Vendor Solutions (Joint Ventures) appears to conflict with p. 16, #5 General Contract Terms. The former states that joint ventures are permitted. The latter states that "nothing herein shall be deemed to cause this agreement to create an agency, partnership or joint venture...". I am assuming that the former applies to vendors submitting the proposal and the latter applies to the vendor and DOE. Is this correct? If not, please clarify.	Not Answered	9/22/2011	Yes
Title	Date	Question	Answered By	Date Answered	Answer
number of general evaluation requirements	9/12/2011 12:48:43 PM	Section: III Required information Paragraph Number: B. General Evaluation Requirements #1 Page Number: 4 Question: What is IIB12? Are there 12 of these? My PDF has numbers 1 to 6. There is no 12 there.	Not Answered	9/12/2011	There was a misprint on the RFP. There is no number 12.

"Curriculum" vs, "programs"	9/12/2011 12:58:37 PM	Section: II Paragraph Number: Scope of Services and A Guidelines #3 Page Number: page two:, "Preference given to those programs with high volume of current use in the state" Question(s) 1. Are you using the term "curriculum" synonymously with "program"? Or, if not, does this mean that the [ELA and/or Math] curriculum that is developed must be aligned with one of the four programs you mention to receive preference? If so, to what degree must alignment be?	Not Answered	9/12/2011	Some districts use one of the four programs mentioned in another question as a supplement to their middle school curriculum. Another program does not need to be aligned to one of those four programs.
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**Question**

**from: Mark Skala(Pearson)**

Title	Date	Question	Answered By	Date Answered	Answer
Question 1	9/8/2011 10:24:19 AM	1. Section number : D. Contract Terms and Conditions Paragraph number: 1. General Information Page number: 14 Text of passage being questioned: The term of the contract(s) between the successful bidder and DDOE shall be for 1 year with 3 possible extensions for a period of 1 year for each extension. Question: Is the vendor required to provide pricing for just one contract year or for 4 years? Please explain in what format the vendor should submit prices. Does the vendor need to submit the price in any prescribed cost templates or can the vendor develop one to submit pricing?	Not Answered	9/9/2011	The vendor will provide pricing for one year. The vendor can develop their own pricing methodology.
Question 2	9/8/2011 10:25:17 AM	2. Section number : II Paragraph number: A Page number: 3 Text of passage being questioned: Preference given to	Not Answered	9/12/2011	From the districts that responded to the DDOE middle school survey, we found that four programs (AVID, SWAT, Springboard, Career Cruising) have been implemented in certain districts throughout the

		those programs with high volume of current use in the state. Question: What programs are already in use? If DDOE is using existing programs, how are they going to get additional results by using the same old same old?			state. Certain districts have implemented these programs through their own funding within the last two to three years.
Question 3	9/8/2011 10:25:58 AM	3. Section number : II Paragraph number: A Page number: 4 Text of passage being questioned: "abbreviated implementation goal. . ." Question: What is the extent of implementation implied by this? Truncated implementation, e.g., only implement math or language arts? A short list of schools to pilot in January?	Not Answered	9/12/2011	The "abbreviated implemented goal" meant that the program(s) will need to be implemented starting in January 2012 which is only half of the 2011-2012 school year. Full year implementation will begin 2012-2013 school year.
question 4	9/8/2011 10:26:47 AM	4. Section number : I Paragraph number: B Page number: 1 Text of passage being questioned: "curriculum that is of high quality. . ." Question: What are the criteria for high quality? What is the "technical assistance required to support implementation? Will there be needs for ongoing support of curriculum delivery throughout the cycle of the period of the bid?	Not Answered	9/12/2011	The criteria for a high quality program will include alignment to the Common Core Standards, application of content knowledge, and research-based program(s) proven to increase student achievement. The technical assistance would include sustained professional development, coaching, implementation support for teachers and administrators.

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General Questions	9/8/2011 10:27:53 AM	1. What is the budget per contract year? 2. What is the length of the contract year? When does a contract year begin and end? Please specify start and end date for every year of the contract.	Not Answered	9/12/2011	The contract will be from January 2012 through December 2012/2013 with the possibility of extension for an additional year or two.	
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