STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

November 3, 2011

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: Theresa Newman
STATE CONTRACT PROCUREMENT
302-857-4552

SUBJECT: **AWARD NOTICE, Addendum #4 – Business Name Change**
CONTRACT NO. GSS11617-HEAVY_TRUCKS
Heavy Duty Trucks

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OF
KEY CONTRACT INFORMATION

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GOVERNMENT SUPPORT SERVICES – CONTRACTING
100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD

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Each contractor's contract shall be valid from November 22, 2011 through August 31, 2013. Each contract may be renewed for one (3) additional one (1) year periods through negotiation between the contractor and Government Support Services. Negotiation may be initiated no later than ninety (90) days prior to the termination of the current agreement.

The contract has been extended for one (1) year with a 2.3% price increase. The new contract expiration is August 31, 2014.

This contract has been extended through August 31, 2015 under the same terms and conditions with an increase of pricing not to exceed 1.77%.

This contract has been extended through August 31, 2016 under the same terms and conditions with an increase of pricing not to exceed .01%.

3. VENDORS

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Baylor Inc.
DBA International of Delmarva
P.O. Box 2195
2407 North Salisbury Boulevard
Salisbury, MD 21802
Mr. Wayne F. Hoke
410-546-1122 Ext. 103
410-749-9440
FSF: 0000258281
Specifications A, B, C. D, E, F, G, H, I, and J

4. SHIPPING TERMS

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F.O.B. destination.

5. DELIVERY AND PICKUP

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N/A

6. PRICING

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Prices will remain firm for the initial term of the contract.

Vendor	Spec	Type	Per	Effective until Aug.31, 2014 Amount	Effective on Sept.1,2015 Amount
Barr International, LLC	Spec A	10 Wheel Truck Tractor/Chassis	Each	$140,485.67	$140,499.72
Barr International, LLC	Spec A	Option Item Heated Windshield	Each	$432.52	$432.56
Barr International, LLC	Spec B	10 Wheel Truck Cab/Chassis 64,000 GVW w/o Wing Plow Configuration or Plow	Each	$118,261.40	$118,273.23
Barr International, LLC	Spec B	Option Item Heated Windshield	Each	$432.52	$432.56
Barr International, LLC	Spec B	Option Item Wing Plow Configuration only for Chassis (no wing plow included)	Each	$636.06	$636.12
Barr International, LLC	Spec C	Six Wheel Truck Cab/Chassis 37,500 GVW	Each	$80,780.47	$80,788.55
Barr International, LLC	Spec C	Option Item Heated Windshield	Each	$432.52	$432.56
Barr International, LLC	Spec D	Six Wheel 4-Door Medium Truck Cab/Chassis 25,999 GVW	Each	$80,988.25	$80,996.35
Barr International, LLC	Spec D	Option Item Heated Windshield	Each	$432.52	$432.56
Barr International, LLC	Spec E	Six Wheel 2-Door Medium Truck Cab/Chassis 29,999 GVW	Each	$74,390.18	$74,397.62
Barr International, LLC	Spec E	Option Item Heated Windshield	Each	$432.52	$432.56
Barr International, LLC	Spec F	Ten Wheel Dump Truck Bodies 64,000 GVW	Each	$73,554.26	$73,561.62
Barr International, LLC	Spec F	Hydraulic Tester for Test Point Listed in above Specification Para 9.4	Each	$2,004.86	$2,005.06
Barr International, LLC	Spec F	Option Item One (1) Additional Plow Frame	Each	$1,511.28	$1,511.43
Barr International, LLC	Spec F	Tuck Back Wing Plow	Each	$13,520.14	$13,521.49
Barr International, LLC	Spec F	Hood Reflectors	Each	$193.36	$193.38
Barr International, LLC	Spec G	Six Wheel Aluminum Dump Truck Bodies 37,500 GVW	Each	$58,090.31	$58,096.12
Barr International, LLC	Spec G	Hydraulic Tester as described in Paragraph 9.4	Each	$2,004.86	$2,005.06
Barr International, LLC	Spec G	Option Item Additional Plow Frame	Each	$1,511.2845	$1,511.44
Barr International, LLC	Spec G	Hood Reflector	Each	$193.3630	$193.38
Barr International, LLC	Spec H	Six Wheel Medium Duty Aluminum Dump Truck Bodies 25,999 GVW	Each	$46,989.2444	$46,993.94
Barr International, LLC	Spec H	Hydraulic Tester as described in 9.4	Each	$2,004.8690	$2,005.07
Barr International, LLC	Spec H	Option Item Additional Plow Frame	Each	$1,027.8770	$1,027.98
Barr International, LLC	Spec H	Hood Reflector	Each	$193.3630	$193.38
Barr International, LLC	Spec I	Flat Bed Body for Medium Duty Truck Chassis/Cab	Each	$8,121.2460	$8,122.06
Barr International, LLC	Spec J	Heavy Duty Crane Service Body for a Medium Truck Chassis 25,999 GVW	Each	$22,582.7630	$22,585.02

ADDITIONAL TERMS AND CONDITIONS

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7. BILLING

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

10. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. PURCHASE ORDERS:

Agencies are required to identify the contract number GSS11617-HEAVY_TRUCKS on all Purchase Orders (P.O) and shall complete the same when entering P.O. information in the State's Financial Reporting System.

12. REQUIREMENTS

This contract is issued to cover the Heavy Duty Trucks requirements for all State Agencies and shall be accessible to any School District, Political Subdivision, or Volunteer Fire Company.

13. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

14. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

15. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

16. AGENCY'S RESPONSIBILITIES

The Agency shall:

a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.

b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.

c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.

d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. http://gss.omb.delaware.gov/divisionwide/forms.shtml.