

State of Delaware

NETWORK HARDWARE

Invitation to Bid Contract No. GSS11395A- NETWORK_HARDWR

QUESTIONS & ANSWERS

APRIL 15, 2011

Question	Section	Question and Answer
# 1		<p>I am an interested bidder on RFP GSS11395A. My distributor was looking over the Specifications sheets for the Request, and in an effort to provide an accurate Price Quote, has asked me the following questions:</p> <ul style="list-style-type: none">--What will the server be used for?--How many total servers are needed?--How many total processors per server?--How much total ram is needed? (What os will be used)?--How much storage is needed?--What raid level is needed?--What level of support is needed? <p>As with this question and those that follow, the items were listed to get representative pricing and quoting structure. Various items and various configurations and requirements may be purchased over the life the contract. Please provide pricing for the solution as provided and any necessary detail to explain what was quoted and why.</p>
#2		<p>For the Cisco switch, the description asks for a 24-port switch, but the part number is for a 48-port switch. Which one would you like pricing on?</p> <p>We're using the part numbers so the 48 port.</p>

#3		<p>The Clarion CX4 has been replaced with the new VNX and VNXe line. Should I quote on the newer model?</p> <p>Yes</p>
#4		<p>Many of the items on this list are highly configurable and I realize last time the response was “price for the minimum configurations”. I just wanted to see if there was any chance to get what exactly these minimum configs would consist of or at least a general guideline. For example, the EMC request can be configured with fibre or iSCSI protocol, SAS or SATA drives, various applications, and the list goes on. If there was a general guideline you were looking for we could give you a more specific price.</p> <p>As with this question, the items were listed to get representative pricing and quoting structure. Various items and various configurations and requirements may be purchased over the life the contract. Please provide pricing for the solution as provided and any necessary detail to explain what was quoted and why.</p>
#5		<p>The pricing sheets list the various components that the State would like pricing on but there are no specifications. For example the last item “EMC CX4 SAN” can range from \$25K to \$600K depending on configuration. Are there any specification documents that I am missing?</p> <p>All components should have a minimum configuration. This directive has come from the User Committee so that everyone can be on an even playing field when reviewed.</p>
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#7		
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