



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

July 16, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM  
DEPUTY DIRECTOR, GOVERNMENT SUPPORT SERVICES  
302-857-4501

SUBJECT: **AWARD NOTICE – Addendum # 11 effective December 8, 2011**  
**CONTRACT NO. GSS10594-HIRE**  
HAZARDOUS INCIDENT RESPONSE EQUIPMENT

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OF  
KEY CONTRACT INFORMATION**

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**KEY CONTRACT INFORMATION**

**1. MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

**2. CONTRACT PERIOD:**

[\(Return to Table of Contents\)](#)

Each contractor's contract shall be valid through May 31, 2015.

**3. VENDORS:**

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**Contract # GSS10594-HIREV04**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64412**

FSF Vendor ID: 0000047414

Aardvark Tactical, Inc.

Attn: Adolfo C. Alderete

1935 Puddingstone Drive

La Verne, CA 91750-5818

Phone: 909-451-6106

Fax: 626-609-4028

Email: [aalderete@aardvarktactical.com](mailto:aalderete@aardvarktactical.com)

Website: [www.aardvarktactical.com](http://www.aardvarktactical.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 9 AM to 5 PM PST

Name: Brent Doan

Fax: 626-609-3474

Cell: 626-428-5440

Email: [bdoan@aardvarktactical.com](mailto:bdoan@aardvarktactical.com)

Guaranteed Delivery: 45-60 days ARO

Will accept orders for less than the \$100 minimum order.

*Additional services offered by contractor to contract users at no added cost:*

Recall Facilitation

Warranty Facilitation

Training

**Contract # GSS10594-HIREV08**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63040**

Award Notice  
Contract No.: GSS10594-HIRE

FSF Vendor ID: 0000047413  
Amron International Diving Supply, Inc.  
Attn: Van Richardson  
1380 Aspen Way  
Vista, CA 92081-8349  
Phone: 877-462-6700 or 760-208-6520  
Fax: 760-599-3857  
Email: [vrichardson@amronintl.com](mailto:vrichardson@amronintl.com)  
Website: [www.amronintl.com](http://www.amronintl.com)

Orders should be directed to:  
Name: Van Richardson  
Phone: 877-462-6700 or 760-208-6520  
Fax: 760-599-3857  
Email: [vrichardson@amronintl.com](mailto:vrichardson@amronintl.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*  
Normal Business hours: M-F, 8:00am - 5:00pm **PST**  
Name: Mike Strickland  
Phone: 877-462-6700  
Fax: 760-599-3857  
Cell: 760-300-7623  
Email: [mstrickland@amronintl.com](mailto:mstrickland@amronintl.com)

Guaranteed Delivery: 30 days ARO  
Will accept orders for less than the \$100 minimum order.

Technical Assistance telephone support 866-897-7233

**Contract # GSS10594-HIREV13**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61962**  
FSF Vendor ID: 0000034676  
AramSCO, Inc.  
Attn: Donna McQuade  
1480 Grandview Avenue  
Paulsboro, NJ 08066-1801  
Phone: 800-767-6933, Ext 7753 or 856-686-7753  
Fax: 856-686-7249  
Email: [dmcquade@aramsco.com](mailto:dmcquade@aramsco.com)  
Website: [www.aramsco.com](http://www.aramsco.com)

Orders should be directed to:  
Name: Donna McQuade  
Phone: 800-767-6933, Ext 7753 or 856-686-7753  
Fax: 856-686-7249  
Email: [dmcquade@aramsco.com](mailto:dmcquade@aramsco.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*  
Normal Business hours: 7:30am – 6:00pm  
Name: Joseph Nelms  
Phone: 800-767-6933  
Fax: 856-686-7987

Award Notice

Contract No.: GSS10594-HIRE

Cell: 919-306-7171  
Email: [jnelms@aramsco.com](mailto:jnelms@aramsco.com)

Guaranteed Delivery: Varies by item  
Will accept orders for less than the \$100 minimum order. Shipping will be prepaid and added for orders under \$100.

**Contract # GSS10594-HIREV31**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62116**  
FSF Vendor ID: 0000110594  
Arrow-Tech, Inc.  
Attn: Perry LaFountain  
417 Main Ave. West  
Rolla, ND 58367-7605  
Phone: 877-477-6461 or 701-477-6461, Ext 135  
Fax: 701-477-6464  
Email: [perry@arrowtechinc.com](mailto:perry@arrowtechinc.com)  
Website: [www.arrowtechinc.com](http://www.arrowtechinc.com)

Orders should be directed to:

Name: Perry LaFountain  
Phone: 877-477-6461, Ext 135 or 701-477-6461, Ext 135  
Fax: 701-477-6464  
Email: [perry@arrowtechinc.com](mailto:perry@arrowtechinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am – 4:30pm  
Name: Carol James  
Fax: 701-477-6464  
Cell: 760-300-7623  
Email: [carol@arrowtechinc.com](mailto:carol@arrowtechinc.com)

Guaranteed Delivery: 7-150 days ARO depending on item  
Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV30**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62199**  
FSF Vendor ID: 0000000820  
Atlantic Nuclear Corp.  
Attn: John P. Anderson  
1020 Turnpike Street, # 9  
Canton, MA 02021-2814  
Phone: 800-878-9188 or 781-828-9118  
Fax: 888-440-1319 or 781-828-1319  
Email: [manc@att.net](mailto:manc@att.net)  
Website: [www.atlanticnuclear.com](http://www.atlanticnuclear.com)

*Orders should be directed to:*

Name: John P. Anderson  
Phone: 800-878-9118 or 781-828-9118  
Fax: 888-440-1319 or 781-828-1319  
Email: [anc@att.net](mailto:anc@att.net)

Award Notice

Contract No.: GSS10594-HIRE

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 24-7

Name: John P. Anderson

Phone: 800-878-9118 or 781-828-9118 or 781-828-0434

Fax: 888-440-1319 or 781-828-1319

Cell: 781-630-2979

Email: [anc@att.net](mailto:anc@att.net)

Guaranteed Delivery: 45 days ARO

Will accept orders for less than the \$100 minimum order. Shipping will be added to order under \$100.

**Contract # GSS10594-HIREV32**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64212**

FSF Vendor ID: 0000111746

Brunswick Commercial & Government Products, Inc.

Attn: Jennifer Butera

420 Megan Z Avenue

Edgewater, FL 32132-2166

Phone: 386-423-2902

Fax: 386-423-9187

Email: [jennifer.butera@whaler.com](mailto:jennifer.butera@whaler.com)

Website: [www.brunswickcgp.com](http://www.brunswickcgp.com)

Orders should be directed to:

Name: Douglas Natoce

Phone: 740-397-2605

Fax: 740-397-2605

Email: [doug.natoce@whaler.com](mailto:doug.natoce@whaler.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F 8-5 EST

Name: Douglas Natoce

Phone: 740-397-2605

Fax: 740-397-2605

Cell: 386-478-9477

Email: [doug.natoce@whaler.com](mailto:doug.natoce@whaler.com)

Boston Whaler and Triton-10 year hull warranty

Free repair school

Guaranteed Delivery: 90-120 days ARO

Will accept orders for less than the \$100 minimum order. Shipping costs will be added with orders under \$100.

Freight is not included in net contract price. Pricing is FOB destination, freight prepaid and added to invoice.

**Contract # GSS10594-HIREV26**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64413**

FSF Vendor ID: 0000005806

Digital Ally, Inc.

Attn: Russell Herron

7311 W. 130<sup>th</sup> Street

Overland Park, KS 66213-2686

Phone: 800-440-4947 or 913-814-7774

Award Notice  
Contract No.: GSS10594-HIRE

Fax: 913-814-7775  
Email: [russel.herron@digitalallyinc.com](mailto:russel.herron@digitalallyinc.com)  
Website: [www.digitalallyinc.com](http://www.digitalallyinc.com)

Orders should be directed to:

Name: Larry Dado  
Phone: 800-440-4947  
Fax: 913-814-7775  
Email: [larry.dado@digitalallyinc.com](mailto:larry.dado@digitalallyinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 8-5 CST

Name: Support  
Phone: 800-440-4947  
Email: [support@digitalallyinc.com](mailto:support@digitalallyinc.com)

Guaranteed Delivery: 10 days ARO

Will accept orders for less than the \$100 minimum order. Shipping costs will be added with orders under \$100.

**Contract # GSS10594-HIREV21**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63519**

FSF Vendor ID: 0000076184

E. D. Bullard Company

Attn: David Vangelov

1898 Safety Way

Cynthiana, KY 41031-9303

Phone: 800-227-0423, Ext 874 or 716-583-1768

Fax: 800-877-6858 or 859-234-6858

Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)

Website: [www.bullard.com](http://www.bullard.com)

Orders should be directed to:

Name: David Vangelov  
Phone: 800-227-0423, Ext 874 or 716-583-1768  
Fax: 859-234-6858  
Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30am - 6:00pm

Name: David Vangelov

Phone: 800-227-0423, Ext 874 or 716-583-1768

Fax: 859-234-6858

Cell: 716-583-1768

Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)

Free training in use of thermal imaging camera provided.

Guaranteed Delivery: 30 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

*Local distributor:*

Atlantic Emergency Solutions, Inc.

GSS10594-HIREV24

Award Notice

Contract No.: GSS10594-HIRE

FSF Vendor ID: 0000083684  
12351 Randolph Ridge Lane  
Manassas, VA 20109-5213  
Phone: 800-442-9700 or 703-393-9911  
Fax: 703-393-8244  
Brett Fitzgerald  
Email: [bfitzgerald@atlanticemergency.com](mailto:bfitzgerald@atlanticemergency.com)  
Website: [www.atlanticemergency.com](http://www.atlanticemergency.com)

DPC Emergency Equipment  
P. O. Box 340  
335 Strauss Ave.  
Marydel, DE 19964-0340  
Name: Norman Husfelt  
Phone: 302-492-1245 or 888-492-1340  
Fax: 302-492-1340  
Email: [mhusfelt@dpcemergency.com](mailto:mhusfelt@dpcemergency.com)  
Website: [www.dpcemergency.com](http://www.dpcemergency.com)

Delmarva Regional Sales Center  
121 Patriot Drive  
Middletown, DE 19709-8761  
Name: Robby Faulkner  
Phone: 800-706-5860 or 302-824-4561  
Email: [rfaulkner@atlanticemergency.com](mailto:rfaulkner@atlanticemergency.com)  
Website: [www.atlanticemergency.com/](http://www.atlanticemergency.com/)

**Contract # GSS10594-HIREV22**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62119**  
FSF Vendor ID: 0000034304  
Elsag North America, LLC  
Attn: Sherri Corder  
205-H Creek Ridge Road  
Greensboro, NC 27406-4444  
Phone: (866) 967-4900 or (336) 379-7135  
Fax: (336) 379-7164  
Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)  
Website: [www.elsagna.com](http://www.elsagna.com)

Orders should be directed to:  
Name: Sherri Corder  
Phone: (845) 278-5425 or (366) 379-7135  
Fax: (366) 379-7164  
Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm  
Name: Mark E. Windover  
Phone: (845) 278-5425 or (866) 967-4900  
Fax: (845) 278-5428  
Cell: (336) 681-7179  
Email: [mark.windover@elsagna.com](mailto:mark.windover@elsagna.com)

Award Notice

Contract No.: GSS10594-HIRE

Guaranteed Delivery: 30-90 days ARO depending on equipment ordered  
Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

**Contract # GSS10594-HIREV14**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62000**

FSF Vendor ID: 0000023288

Farber Specialty Vehicles

Attn: Ken Farber

7052 Americana Pkwy

Reynoldsburg, OH 43068-4117

Phone: 800-331-3188 or 614-863-6470

Fax: 614-759-2098

Email: [kfarber@farberspecialty.com](mailto:kfarber@farberspecialty.com)

Website: [www.farberspecialty.com](http://www.farberspecialty.com)

Orders should be directed to:

Name: Ken Farber

Phone: 800-331-3188 or 614-863-6470

Fax: 614-759-2098

Email: [kfarber@farberspecialty.com](mailto:kfarber@farberspecialty.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30am - 5:00pm

Name: James Jameson

Phone: 614-863-6470

Fax: 614-759-2098

Cell: 614-863-6470

Guaranteed Delivery: 210 days ARO

**Contract # GSS10594-HIREV29**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61963**

FSF Vendor ID: 0000088875

First Line Technology, LLC

Attn: Amit Kapoor

3656 Centerview Drive

Suite 4

Chantilly, VA 20151-3291

Phone: (866) 556-0517 or (703) 955-7510, Ext. 121

Fax: (703) 955-7540

Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)

Website: [www.firstlinetech.com](http://www.firstlinetech.com)

Orders should be directed to:

Name: Amit Kapoor

Phone: (866) 556-0517 or (703) 955-7510, Ext. 121

Fax: (703) 955-7540

Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm



Award Notice  
Contract No.: GSS10594-HIRE

Name: Amit Kapoor  
Phone: (866) 556-0517  
Cell: (703) 585-2313  
Fax: (703) 955-7540  
Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)

Guaranteed Delivery: 60 days ARO  
Will accept orders for less than the \$100 minimum order. For orders less than \$100, shipping will be pre-paid and added as a minimum order clause.

*Additional services offered at no added cost: Initial Training and Setup*

**Contract # GSS10594-HIREV02**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61964**  
FSF Vendor ID: 0000018807  
Fisher Scientific Co., LLC  
Attn: Tim Zeh  
200 Park Lane Drive, Suite 350  
Pittsburgh, PA 15275-1118  
Phone: 800-955-9999 or 724-517-2178  
Fax: 724-517-2116  
Email: [cory.zamboni@thermofisher.com](mailto:cory.zamboni@thermofisher.com)  
Website: [www.fishersci.com](http://www.fishersci.com)

Orders should be directed to:

Name: Cory Zamboni  
Phone: 724-517-2178  
Cell: 412-506-7656  
Fax: 724-517-2116  
Email: [cory.zamboni@thermofisher.com](mailto:cory.zamboni@thermofisher.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 24-7  
Name: Fisher Customer Services  
Phone: (800) 772-6733

Guaranteed Delivery: In stock 3 days ARO, direct vendor delivery varies by manufacturer lead time  
Will accept orders for less than the \$100 minimum order. For orders less than \$100, shipping will be prepaid and added.

*Additional services offered by contractor to contract users at not added cost:*

LOGISTICS

- 24-48 hours delivery for high volume or hot list items
- Scheduled delivered offered
- Lot sequestering services
- Customer reserve inventory
- Logistics-deliver needs assessment
- Multiple instate delivery points

QUALITY-PERFORMANCE

- Certificate of Analysis

ENVIRONMENTAL-SAFETY

- Removal of packing materials
- Product handling seminars
- MSDS database for distributed products
- Hazardous chemical purchase reports

SERVICE

- 1 year equipment warranty
- Instrument initial setup & calibration

SYSTEMS

- Customized billing reports and invoices
- Bar coded packing slips and shipment labels

Award Notice

Contract No.: GSS10594-HIRE

- Supplier rating
- Line fill Monitors
- Accounts payable monitors
- Back order monitors
- Ecommerce utilization monitors
- Transportation monitors
- Order efficiency monitors
- Invoice history audit reports
- Customized usage report
- Evaluated receipts settlement
- Invoice history and audit reports

CUSTOMER SERVICE

- FISHER Instrument specialist services
- Business systems specialist services
- On-site customer service
- Information and training seminars
- Supplier new product shows

*Quartermaster Program:* For those entities buying contract covered equipment for Federal Domestic Preparedness, fisher has implemented a Quartermaster website for contract users. Quartermaster provides guidance on items approved for domestic preparedness spending. The site includes:

- Products list categorized according to the Federal Standard Equipment List.
- On line secure tracking of Federal funds spent through Fisher.
- Customized spending reports.
- Contact Fisher rep for details.

**Contract # GSS10594-HIREV17**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62001**

FSF Vendor ID: 0000006842

Global Protection USA, Inc.

Attn: Lou Schiliro

444 Kelley Drive

West Berlin, NJ 08091-9210

Phone: 800-957-8955

Fax: 856-768-2922

Email: [lou@globalprotectionusa.com](mailto:lou@globalprotectionusa.com)

Website: [www.protectivesuits.com](http://www.protectivesuits.com)

Orders should be directed to:

Name: Jon Denker

Phone: 856-768-2911

Cell: 856-296-2625

Fax: 856-768-2922

Email: [jon@globalprotectionusa.com](mailto:jon@globalprotectionusa.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm

Name: Jon Denker

Phone: 856-768-2911

Cell: 856-296-2625

Fax: 856-768-2922

Email: [jon@globalprotectionusa.com](mailto:jon@globalprotectionusa.com)

Guaranteed Delivery: N/A

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV28**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62202**

FSF Vendor ID: 0000088609

Award Notice  
Contract No.: GSS10594-HIRE

Guard Line Fire & Safety, Inc.  
Attn: Wayne Dora  
75 Main Avenue  
Elwood Park, NJ 07407-3203  
Phone: (201) 475-6600, Ext 47  
Fax: (201) 703-8180  
Email: [wdora@Guardlinefire.com](mailto:wdora@Guardlinefire.com)  
Website: [www.Guardlinefire.com](http://www.Guardlinefire.com)

Orders should be directed to:  
Name: Wayne Dora  
Phone: (201) 475-6600, Ext. 47  
Fax: (201) 703-8180  
Email: [wdora@Guardlinefire.com](mailto:wdora@Guardlinefire.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, Sat, Sun  
Name: Wayne Dore – Kurt Wanner  
Phone: (201) 403-4159 or 4155  
Fax: (201) 703-8180  
Cell phone: (201) 403-4159 or (201) 403-4155  
Email: [wdora@Guardlinefire.com](mailto:wdora@Guardlinefire.com) or [kwanner@Guardlinefire.com](mailto:kwanner@Guardlinefire.com)

Guaranteed Delivery: 45-60 days varies with equipment ordered ARO  
Will accept orders for less than the \$100 minimum order. For orders less than \$100 shipping will be added.

**Contract # GSS10594-HIREV27**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63112**  
FSF Vendor ID: 0000032117  
Hagemeyer North America, Inc.  
Attn: Rick Bond  
1460 Tobias Gadson Blvd.  
Charleston, SC 29407-4793  
Phone: (888) 848-5599 or (301) 542-3258  
Fax: (803) 705-8581  
Email: [rbond@hagemeyerma.com](mailto:rbond@hagemeyerma.com)  
Website: [www.hagemeyerna.com](http://www.hagemeyerna.com)

Orders should be directed to:  
Name: John McLoughlin  
Phone: (888) 745-6486  
Fax: (800) 332-4364  
Email: [jmcloughlin@hagemeyerna.com](mailto:jmcloughlin@hagemeyerna.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm  
Name: Rick Bond  
Phone: (301) 542-3258  
Email: [rbond@hagemeyerna.com](mailto:rbond@hagemeyerna.com)

Guaranteed Delivery: 5-60 days ARO  
Will NOT accept orders for less than the \$100 minimum order.

Award Notice  
Contract No.: GSS10594-HIRE

*Additional services offered at no added cost:* Recharge for Fire Extinguishers  
Hydrotest and Service Pressure Test

**Contract # GSS10594-HIREV23**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62203**  
FSF Vendor ID: 0000002268  
Laerdal Medical Corp.  
Attn: James Baker  
167 Myers Corners Road  
Wappingers Falls, NY 12590-3869  
Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693  
Fax: (800) 266-4359 or (845) 298-4557  
Email: [james.baker@laerdal.com](mailto:james.baker@laerdal.com)  
Website: [www.laerdal.com](http://www.laerdal.com)

Orders should be directed to:

Name: James Baker  
Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693  
Fax: (800) 266-4359  
Email: [james.baker@laerdal.com](mailto:james.baker@laerdal.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm  
Name: Michael Palermo  
Phone: (845) 297-7770  
Cell: (845) 264-1981  
Fax: (585) 425-1485  
Email: [michael.palermo@laerdal.com](mailto:michael.palermo@laerdal.com)

Guaranteed Delivery: 30 day ARO  
Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV12**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61965**  
FSF Vendor ID: 0000047989  
Laurus Systems, Inc.  
Attn: Laura Lynch  
3460 Ellicott Center Dr  
Suite 101  
Ellicott City, MD 21043-4164  
Phone: 866-465-5558 or 410-465-5558  
Fax: 410-465-5257  
Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)  
Website: [www.laurussystems.com](http://www.laurussystems.com)

Orders should be directed to:

Name: Laura Lynch  
Phone: 866-465-5558 or 410-465-5558  
Fax: 410-465-5257  
Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)

Award Notice

Contract No.: GSS10594-HIRE

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Laura Lynch

Phone: 866-465-5558 or 410-465-5558

Fax: 410-465-5257

Cell: 443-889-4108

Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV25**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62843**

FSF Vendor ID: 0000022906

LDV, Inc.

Attn: Frank Solofra

180 Industrial Dr.

Burlington, WI 53105-2307

Phone: 800-558-5986 or 262-757-2436

Fax: 262-763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

Website: [www.ldvusa.com](http://www.ldvusa.com)

Orders should be directed to:

Name: Frank Solofra

Phone: 800-558-5986 or 262-757-2436 (direct)

Fax: 262-763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm Central

Name: Frank Solofra

Phone: 800-558-5986 or 262-757-2436 (direct)

Cell: 262-206-1623

Fax: 262-763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

Guaranteed Delivery: 365 day ARO

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV10**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61966**

FSF Vendor ID: 0000016805

Mar-Vel International, Inc.

Attn: Noelle Irish

7115 Airport Hwy

Pennsauken, NJ 08109-4301

Phone: 800- 325-5711, Ext 141 or 856-488-4499

Fax: 856-488-4343

Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

Website: [www.mar-vel.com](http://www.mar-vel.com)

Award Notice  
Contract No.: GSS10594-HIRE

Orders should be directed to:

Name: Noelle Irish  
Phone: 800-325-5711, Ext 141 or 856-488-4499  
Fax: 856-488-4343  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Noelle Irish  
Phone: 800-325-5711, Ext 141 or 856-488-4499  
Fax: 856-488-4343  
Cell: 732-850-1911  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

Guaranteed Delivery: 30 days ARO  
Will accept orders for less than the \$100 minimum order.

*Additional services offered:*

1. Assembly and Inspection of most equipment, including breathing Systems, SCBA and Scuba.
2. Invitation to MCG Sponsored Seminars and Events.
3. Training and Product Update Seminars.

**Contract # GSS10594-HIREV16**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63955**

FSF Vendor ID: 0000033398

Municipal Emergency Services, Inc.

Attn: Jeff Johnson

7 Poverty Road

85H Bennett Square

Southbury, CT 06488-2273

Phone: 203-304-4107

Fax: 203-364-1273

Email: [jjohnson@mesfire.com](mailto:jjohnson@mesfire.com)

Website: [www.mesfire.com](http://www.mesfire.com)

Orders should be directed to:

Name: Sue Berger  
Address: 261 Upper North Road  
Highland, NY 12528-2615  
Phone: 800-560-8030  
Fax: 845-691-4319  
Email: [sberger@mesfire.com](mailto:sberger@mesfire.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Robert Duncan  
Phone: 800-560-8030 or 845-691-4313  
Fax: 845-691-4319  
Cell: 845-222-0193  
Email: [roduncan@mesfire.com](mailto:roduncan@mesfire.com)

*Additional services offered at no added cost:*

Award Notice  
Contract No.: GSS10594-HIRE

Hose re-coupling, hydrostatic testing

Guaranteed Delivery: 90 – 120 days ARO  
Will **NOT** accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV20**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62205**  
FSF Vendor ID: 0000082312  
NABCO, Inc.  
Attn: Randy Markey  
1001 Corporate Drive  
Suite 205  
Canonsburg, PA 15317-6505  
Phone: 724-746-9617  
Fax: 724-746-9709  
Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)  
Website: [www.nabcoinc.com](http://www.nabcoinc.com)

Orders should be directed to:

Name: Randy Markey  
Phone: 724-746-9617 (Vendor will accept collect calls regarding this contract equipment)  
Fax: 724-746-9709  
Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm  
Name: Randy Markey  
Phone: 724-746-9617  
Fax: 724-746-9709  
Cell: 412-812-4514  
Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)

Guaranteed Delivery: 240 days ARO  
Will accept orders for less than the \$100 minimum order.  
Shipping will be added in accordance with the "Minimum Order" clause.

**Contract # GSS10594-HIREV06**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61968**  
FSF Vendor ID: 0000047326  
RAE Systems, Inc.  
Attn: Bob Ladzinski  
3775 North First Street  
San Jose, CA 95134-1708  
Phone: 877-723-2878 or 856-986-8517  
Fax: 609-770-3386  
Email: [rladzinski@raesystems.com](mailto:rladzinski@raesystems.com)  
Website: [www.raesystems.com](http://www.raesystems.com)

Contractor sales contact:

Name: Roberta Potts  
Phone: 408-952-8256  
Fax: 408-952-8487

Award Notice  
Contract No.: GSS10594-HIRE

Email: [rpotts@raesystems.com](mailto:rpotts@raesystems.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 8:00 to 5:00

Name: Bob Ladzinski

Phone: 856-986-8517

Fax: 609-770-3416

Cell: 856-986-8517

Email: [rladzinski@raesystems.com](mailto:rladzinski@raesystems.com)

Guaranteed Delivery: 15 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

**Delaware Distributor for RAE Systems:**

Gen-EI Safety & Industrial Products, LLC

**Contract # GSS10594-HIREV07**

FSF Vendor ID: 0000034427

Attn: John Kelley

961 Route 10 East, Suite 2M

Randolph, NJ 07869-1927

Phone: 973-584-8777

Cell: 609-707-3404

Fax: 973-584-2727

Email: [jkelly@genelsafety.com](mailto:jkelly@genelsafety.com)

**Contract # GSS10594-HIREV05**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63768**

FSF Vendor ID: 0000033172

Remotec, Inc.

Attn: Marquis Syler – Contracts Manager

353 JD Yarnell Pkwy

Clinton, TN 37716-4013

Phone: 865-269-1155

Fax: 865-483-1426

Email: [mark.syler@ngc.com](mailto:mark.syler@ngc.com)

Website:

[www.is.northropgrumman.com/by\\_solution/remote\\_platforms](http://www.is.northropgrumman.com/by_solution/remote_platforms)

Contractor sales contact:

Name: Jim Daniels

Phone: 865-483-0228, Ext 165

Fax: 865-483-1239

Email: [remotecsales@ngc.com](mailto:remotecsales@ngc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8 to 5, 24 hour on call service

Name: Remotec Service Technician

Phone: 865-483-0228, Ext. 244

Fax: 865-483-1426

Cell: 865-548-6130

Email: [remotecservice@ngc.com](mailto:remotecservice@ngc.com)

Guaranteed Delivery: 120 days ARO



Award Notice  
Contract No.: GSS10594-HIRE

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV01**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62120**  
FSF Vendor ID: 0000029821  
Safeware, Inc.  
Attn: Catherine Jones  
3200 Hubbard Road  
Landover, MD 20785-2005  
Phone: 800-331-6760, Ext 188 or 301-683-1212, Ext 188  
Fax: 301-683-1240  
Email: [cjones@safewareinc.com](mailto:cjones@safewareinc.com)  
Website: [www.safewareinc.com](http://www.safewareinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8 AM to 5 PM EST  
Name: Charles Radcliffe  
Phone: 800-287-2130  
Fax: 301-683-1240  
Cell: 301-440-4975  
Email: [cradcliffe@safewareinc.com](mailto:cradcliffe@safewareinc.com)

**Vendor offers:**

Maintenance – Yes, 2% off of list price  
Calibration – Yes, 2% off of list price  
Service – Yes, 2% off of list price

Guaranteed Delivery: Varies by item  
Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV18**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63616**  
FSF Vendor ID: 0000082104  
Survival Armor, Inc.  
Attn: Cathy Lowe  
13811 Plantation Road  
Fort Myers, FL 33912-4339  
Phone: 866-868-5001, Ext 132 or 239-510-0891, Ext 132  
Fax: 239-210-0898  
Email: [cathyloew@survivalarmor.com](mailto:cathyloew@survivalarmor.com)  
Website: [www.survivalarmor.com](http://www.survivalarmor.com)

*Orders should be directed to:*

Name: Cathy Lowe  
Phone: 866-868-5001, Ext 132  
239-210-0891, Ext 132  
Fax: 239-210-0898  
Email: [cathyloew@survivalarmor.com](mailto:cathyloew@survivalarmor.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8 AM to 5 PM EST  
Name: Cathy Lowe

Award Notice

Contract No.: GSS10594-HIRE

Phone: 866-868-5001, Ext 132  
239-210-0891, Ext 132  
Cell: 770-780-0070  
Email: [cathylowe@survivalarmor.com](mailto:cathylowe@survivalarmor.com)

Guaranteed Delivery: Concealable 30-45 days ARO  
Tactical 42-56 days ARO

Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

**Contract # GSS10594-HIREV09**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63520**

FSF Vendor ID: 0000047644

Tactical & Survival Specialties, Inc.

Attn: Neil Senatroy

3900 Early Road

Harrisonburg, VA 22801-9788

Phone: 540-434-8974 Ext 4250 or 877-535-8774

Fax: 540-434-7796

Email: [nsenatro@tssi-ops.com](mailto:nsenatro@tssi-ops.com)

Website: [www.tssi-ops.com](http://www.tssi-ops.com)

Orders should be directed to:

Name: Jon Miller

Phone: 540-434-8974 Ext 4211 or 877-535-8774

Fax: 540-434-7796

Email: [jmiller@tacsurv.com](mailto:jmiller@tacsurv.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:30pm

Name: Neil Senatroy

Phone: 540-434-8974 Ext 4250

Fax: 540-434-7796

Cell: 540-236-8007

Email: [nsenatro@tacsurv.com](mailto:nsenatro@tacsurv.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order. Shipping will be added.

**Contract # GSS10594-HIREV03**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61970**

FSF Vendor ID: 0000035022

VWR International, Inc.

Attn: Kelly Todd

2039 Center Square Road

Bridgeport, NJ 08014

Phone: 856-241-5712

Fax: 484-881-5931

Email: [kelly\\_todd@vwr.com](mailto:kelly_todd@vwr.com)

Website: [www.vwr.com](http://www.vwr.com)

Orders should be directed to:

Name: Karen Robinson

Award Notice

Contract No.: GSS10594-HIRE

Phone: 800-932-5000, Ext 4270  
Fax: 866-329-2897  
Email: [karen\\_robinson@vwr.com](mailto:karen_robinson@vwr.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30 to 5:00

Name: Jim Cummings

Phone: 856-241-7211

Fax: 856-467-2488

Pager: 856-297-8208

Email: [jim\\_cummings@vwr.com](mailto:jim_cummings@vwr.com)

Guaranteed Delivery: In stock 5 days ARO

Will accept orders for less than the \$100 minimum order at no additional cost.

Technical Assistance telephone support (866) 897-7233

**Contract # GSS10594-HIREV15**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63617**

FSF Vendor ID: 0000034949

Zistos Corporation

Attn: John A Kennedy, Jr.

1736 Church Street

Holbrook, NY 11741-5918

Phone: 631-434-1370

Fax: 631-434-9104

Email: [jkennedy@zistos.com](mailto:jkennedy@zistos.com)

Website: [www.zistos.com](http://www.zistos.com)

Orders should be directed to:

Name: John A Kennedy, Jr.

Phone: 631-434-1370

Fax: 631-434-9104

Email: [jkennedy@zistos.com](mailto:jkennedy@zistos.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Bob Levine, President

Fax: 631-434-1370

Cell: 631-434-9104

Email: [blevine@zistos.com](mailto:blevine@zistos.com)

Guaranteed Delivery: 60 days ARO

Will accept orders for less than the \$100 minimum order.

**4. SHIPPING TERMS:**

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Price shall include all customs duties and charges and be net, F.O.B. destination any point within the State of Delaware, including tailgate deliver. Shipping costs may be added in accordance with the "Minimum Order" clause.

**5. DELIVERY AND PICKUP:**

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Delivery varies by vendor. Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Where installation by contractor is required, it is the responsibility of the end user to prepare the site for installation bringing all utilities to within 4 feet of the site.

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplies, if appropriate. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

**6. SCOPE:**

[\(Return to Table of Contents\)](#)

This multiple awarded contract with authorized distributors or manufacturers is for equipment that will qualify for Homeland Security Grant funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding. See Office of Domestic Preparedness funding guidelines; <http://www.dhs.gov/xopnbiz/grants/#2>

It should be noted that there is equipment available on these contracts that may be used for emergency response related activities but does not qualify for grant funding.

The Authorized Equipment List based on the SHSP and LETPP Authorized Equipment List is used to determine whether a specific offering is appropriate for this contract:

- 1) Personal Protective Equipment (PPE)
- 2) Explosive Device Mitigation and Remediation Equipment
- 3) CBRNE Search and Rescue Equipment
- 4) Detection Equipment
- 5) Decontamination Equipment
- 6) Physical Security Enhancement Equipment
- 7) Terrorism Incident Prevention Equipment
- 8) CBRNE Logistical Support Equipment
- 9) Medical Supplies
- 10) CBRNE Reference Materials
- 11) Agricultural Terrorism Prevention, Response and Mitigation Equipment
- 12) Intervention Equipment
- 13) Other Authorized Equipment

A description of some of the products covered in each category is available on the Federal Emergency Management website: [http://www.fema.gov/txt/government/grant/hsgp/fy04\\_hsgp\\_guidance.txt](http://www.fema.gov/txt/government/grant/hsgp/fy04_hsgp_guidance.txt)

Upon request, contractor must be able to justify why the products referenced meet the intent of the contract.

**7. DEFINITIONS:**

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Authorized Equipment – Equipment that the Federal Government has accepted as suitable for purchase using Federal Grant Domestic Preparedness monies. Current lists of categories are available at Office of Domestic Preparedness funding guidelines - <https://www.rkb.us/mel.cfm?subtypeid=549>

Emergency Responder Guideline may be viewed at

<http://www.homelandsecurity.org/bulletin/emergencyresponderguidelines.pdf>

For questions regarding the procurement of equipment authorized under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website:

<https://www.rkb.us/>. The website has links to all of the current and prior year AEL (authorized equipment list), as determined by ODP.

Certified Equipment – Equipment that has been tested and meets appropriate industry standards that have been set by the government or other professional organizations such as NFPA – National fire Prevention Association, UL – Underwriters Laboratory, etc. For questions regarding the procurement of equipment certified under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm>

## **8. HOW TO USE THIS CONTRACT:**

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the State, taking into consideration:

- Form, function and utility needs of the purchaser
- Price
- Overhead associated with storage and inventory of the goods
- Note that construction costs are not covered under installation in this award

It is recommended that contract users shop wisely:

1. NOTE: If a purchase is being made using Homeland Security, Law Enforcement Terrorism Prevention Federal, or other grant monies, end-users must notify vendor at time of ordering (place information on Purchase Order) that these funds are being used. This is required to meet grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product, you may want to go to the manufacturer line spreadsheet. This sheet lists the manufacturer lines carried by each vendor. Obtain pricing from more than one vendor, if possible, and compare.  
One of the simplest ways to do this is to send one email to all of the possible suppliers of the equipment you are looking to purchase. The “*Ordering/Quotes contact information*” button on this web-site will give you the email addresses and phone numbers you will need. We suggest you supply as much information as possible to the vendors. If possible- the manufacturer, manufacturer name and/or manufacturer item number, descriptions and quantity. Ask for best pricing on the items you wish to buy (pricing may be lower than the contract price list on this web-site but must not be higher). If you do not have a specific manufacturer in mind simply supply as complete a description of the item and quantity you will need.
3. Go to vendor web-site to view equipment handled or contact contractors for copies of the catalogs with the equipment specified therein. Contact contractor to set up account and registration for entry into contractor’s website for those vendors that have listed this service on their award pages if you wish to access their web catalog for these contracts.
4. When using this web-site, select vendors offering the type of equipment you wish to purchase. So that you may check pricing, a price list for each vendor, is located at the contract Award Notice homepage.
5. Compare pricing and availability of items you wish to purchase. If you are purchasing- or expect to purchase- a large quantity of any one item or a large quantity of items from any one manufacturers’ line during the course of one year, contact vendor contract administrator (name listed on vendor page to expedite contract purchases) and request additional discounts.
6. It is recommended that end-users seek pricing from more than one vendor, if they are purchasing costly equipment. An example of this would be the command vehicles. There are presently 3

manufacturers (as of 1/10) on contract. While each has vehicles listed, frequently modifications can be made or new vehicles are being added to the offerings. We recommend that you contact all of the suppliers, discuss what it is you need and whether or not they feel they can meet that need. If possible, request pricing so that you can compare. We also recommend that you try to view their vehicles and get input from others who have purchased from those vendors.

7. For purchases of a large number of items, purchase from the vendor meeting your equipment needs who has offered the best pricing on the majority of the equipment (the highest dollar value) being ordered.
8. In case of emergency, go to the vendor able to supply the equipment in the most timely manner.
9. Choose the most cost effective option meeting your needs; document your choice and proceed with the purchase.

NOTE: Certain equipment must be certified to be purchased with grant monies.

- Check with vendor if you have any questions on whether or not equipment is certified. If vendor has asserted equipment is certified and you find after delivery that this is not the case, vendor is obliged to replace with certified equipment or to refund purchase price.
- You may also go to the Responder Knowledge Base website; <http://www.rkb.mipt.org/>

**9. PRICING:**

[\(Return to Table of Contents\)](#)

Prices will remain firm for the term of the contract year.

<b>Hazardous Incident Response Equipment (HIRE) (Pricing Information)</b>		
<a href="#">Aardvark Tactical</a>		
<a href="#">ADS</a>		
<a href="#">Amron</a>	<a href="#">AramSCO</a>	<a href="#">Arrow</a>
<a href="#">AtlanticNuclear</a>		
	<a href="#">Brunswick Comm &amp; Gov't Products</a>	
<a href="#">Bullard</a>		
<a href="#">Digital Ally</a>		
<a href="#">ELSAG</a>		
<a href="#">Farber Specialty Vehicles</a>		<a href="#">First Line</a>
<a href="#">Fisher</a>		
		<a href="#">Global Protection</a>
		<a href="#">Guardline</a>
<a href="#">Hagemeyer</a>		
<a href="#">Laerdal</a>	<a href="#">Laurus</a>	
<a href="#">LDV</a>		
<a href="#">Mar-Vel International</a>		<a href="#">Municipal Emergency Services</a>

<a href="#">Nabco</a>		
<a href="#">Rae Systems</a>		
<a href="#">Remotec</a>		
<a href="#">Safeware</a>		
<a href="#">Survival Armor</a>		
<a href="#">Tactical and Survival</a>		
<a href="#">VWR</a>		
<a href="#">Zistos</a>		

**ADDITIONAL TERMS AND CONDITIONS**

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**10. BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

**11. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

**12. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

**13. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

The Vendor contract award number **MUST** be shown on all Purchase Orders issued against contract.

**14. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**15. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**16. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

**17. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used.



Award Notice

Contract No.: GSS10594-HIRE

Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

**EQUIPMENT – VENDOR LISTING**

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<b>Category</b>	<b>Sub Group</b>	<b>Offering Contractors</b>
<b>1. Personal Protective Equipment</b>	Level A	AramSCO, Inc. E. D. Bullard Company Fisher Scientific Co., LLC Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. VWR International
	Level B	AramSCO, Inc. E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Level C	AramSCO, Inc. E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Level D	Amron International AramSCO, Inc. First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc

		Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>2. Explosive Device Mitigation and Remediation Equipment</b>		Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Aramsco, Inc. E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Guardline Fire & Safety Mar-Vel International, Inc Nabco Inc Remotec, Inc. Safeware, Inc. Survival Armor, Inc. Tactical & Survival Specialties, Inc. Zistos Corporation
<b>3. CBRNE Search and Rescue Equipment</b>		Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Aramsco, Inc. Brunswick Commercial & Government Products E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International Zistos Corporation
<b>4. Detection Equipment</b>	Chemical	ADS (Atlantic Diving Supply, Inc.) Amron International Aramsco, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety

		Hagemeyer North America, Inc. Laurus Systems, Inc. Municipal Emergency Services, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Biological	Amron International Aramsco, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Laurus Systems, Inc. Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc.
	Radiological	Amron International Aramsco, Inc. Arrow-Tech, Inc. Atlantic Nuclear Fisher Scientific Co., LLC Global Protection USA, Inc. Hagemeyer North America, Inc. Laurus Systems, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>5. Decontamination Equipment</b>	Chemical	Aramsco, Inc. Arrow-Tech, Inc. First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc. Municipal Emergency Services, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Biological	Aramsco, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc.

		Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>6. Physical Security Enhancement Equipment</b>	Surveillance	Aardvark Tactical, Inc. Amron International Aramsco, Inc. E. D. Bullard Company Elsag North America, LLC Fisher Scientific Co., LLC Hagemeyer North America, Inc. Laurus Systems, Inc. Mar-Vel International, Inc Tactical & Survival Specialties, Inc. VWR International
	Sensors	Amron International Aramsco, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc RAE Systems, Inc.
	Inspection Detection Systems	Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Aramsco, Inc. Fisher Scientific Co., LLC Hagemeyer North America, Inc. Laurus Systems, Inc. Mar-Vel International, Inc Safeware, Inc. Tactical & Survival Specialties, Inc.
	Explosion Protection	Amron International Diving Supply, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Mar-Vel International, Inc Tactical & Survival Specialties, Inc.
	Self Monitoring Sensors and Alarms	Amron International Diving Supply, Inc. Aramsco, Inc.

		<p>Fisher Scientific Co., LLC          Hagemeyer North America, Inc.          Laurus Systems, Inc.          Mar-Vel International, Inc          Safeware, Inc.</p>
<b>7. Terrorism Incident Prevention Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International Diving Supply, Inc.          Aramsco, Inc.          E. D. Bullard Company          Elsag North America, LLC          Global Protection USA, Inc.          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.</p>
<b>8. CBRNE Logistical Support Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline Fire &amp; Safety          Hagemeyer North America, Inc.          Mar-Vel International, Inc          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
<b>9. Medical Supplies</b>	General	<p>ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline Fire &amp; Safety          Hagemeyer North America, Inc.          Laerdal Medical Crop.          Mar-Vel International, Inc          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>

	Auto injectors	Global Protection USA, Inc. Tactical & Survival Specialties, Inc.
<b>10. CBRNE Reference Materials</b>		AramSCO, Inc. Fisher Scientific Co., LLC Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>11. Agricultural Terrorism Response and Mitigation Equipment</b>	Diagnostic	AramSCO, Inc. Municipal Emergency Services Inc. Safeware, Inc. VWR International
	Cleaning, Disinfection-Fumigation	Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. VWR International
	Disposal Equipment and Supplies	AramSCO, Inc. Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. VWR International
	Burning, Incinerating Supplies General	AramSCO, Inc. Hagemeyer North America, Inc. Municipal Emergency Services, Inc. Safeware, Inc. VWR International
<b>12. Intervention Equipment</b>		Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Diving Supply, Inc. AramSCO, Inc. E. D. Bullard Company Fisher Scientific Co., LLC

		Guardline Fire & Safety Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Tactical & Survival Specialties, Inc.
<b>13. Other Authorized Equipment</b>		AramSCO, Inc. Government Commercial & Government Products Digital Ally Farber Specialty Vehicles First Line Technology, LLC Fisher Scientific Guard Line Fire & Safety, Inc. LDV, Inc. Mar-Vel International Inc RAE Systems Inc Survival Armor Inc Tactical & Survival Specialties, Inc.