



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

February 22, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: MICHAEL BACU
STATE CONTRACT PROCUREMENT SUPERVISOR
GOVERNMENT SUPPORT SERVICES
302-857-4522

SUBJECT: **AWARD NOTICE - ADDENDUM # 43 (effective May 19, 2014)**
CONTRACT NO. GSS09133-COMPUTER
Computer Equipment, Peripherals, and Related Services

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OF
KEY CONTRACT INFORMATION**

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KEY CONTRACT INFORMATION

Contract Use

Purchases using this contract are restricted to the items identified in the Vendor's online store. Paragraph 3 in this document provides the general category of items and the URL link to each vendor's offerings. The Department of Technology and Information (DTI) has determined that the Preferred Savings Package (PSP) offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration. Requests for printers, multifunctional devices, and copiers require approval through the Copier Resource Management Program.

1. MANDATORY USE CONTRACT

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of material or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. Government Support Services, Office of Management and Budget has entered into a cooperative agreement with the State of Minnesota, under the National Association of State Procurement Officer (NASPO)/Western States Contracting Alliance (WSCA) for the procurement of Computer Equipment, Peripherals, and Related Services.

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § [6902](#), are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

2. CONTRACT PERIOD

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The contract executed by the State of Minnesota for use by the State of Delaware under a Participating Addendum that allows state departments and agencies to use the agreement. The Master Price Agreement shall become effective on September 1, 2009, for a term through August 31, 2014.

3. VENDORS

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Detailed contact information for each vendor is provided below the table listing.

VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
ACE TECHNOLOGY PARTNERS	B27157	GSS09133-COMPUTERV01	PC (including LAN storage)	Yes	http://system.acecomputers.com/index.asp?cid=WSCA-DE
APPLE	B27158	GSS09133-COMPUTERV02	PC (including LAN storage)	Yes	www.apple.com/education/shop/contracts/states/wsca.html
CDW GOVERNMENT (HP & Lenovo Reseller)	-----	GSS09133-COMPUTERV32	PC (including LAN storage)	Yes	www.hp.com/buy/delaware www.lenovo.com/wsca
COMPUTER TECHNOLOGY LINK	B27159	GSS09133-COMPUTERV18	PC (including LAN storage)	No	www.ctlcorp.com/wsca
DALY COMPUTERS (HP Reseller)	-----	GSS09133-COMPUTERV31	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
DELL MARKETING L.P.	B27160	GSS09133-COMPUTERV03	PC (including LAN storage)	Yes	www.dell.com/naspowsca
EMC CORP.	B27161	GSS09133-COMPUTERV04	Server Storage	Yes	www.emc.com/emcwsca
EPLUS INC. (HP Reseller)	-----	GSS09133-COMPUTERV30	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
FUJITSU AMERICA	B27162	GSS09133-COMPUTERV22	PC (including LAN storage)	Yes	http://store.shopfujitsu.com/fpc/bp/WSCA
GOV CONNECTION (Lenovo Reseller)	-----	GSS09133-COMPUTERV26	PC (including LAN storage)	No	www.lenovo.com/wsca
GRACE GLOBAL CORP.	B27163	GSS09133-COMPUTERV15	PC (including LAN storage)	No	wsca.graceglobalinc.com
HCGI HARTFORD (HP & Lenovo Reseller)	-----	GSS09133-COMPUTERV34	PC (including LAN storage)	Yes	www.hp.com/buy/delaware www.lenovo.com/wsca
HEWLETT PACKARD	B27164	GSS09133-COMPUTERV05	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
HOWARD TECHNOLOGY	B27165	GSS09133-COMPUTERV16	PC (including LAN storage)	No	www.howardcomputers.com/wsca2009
IBM CORP.	B27166	GSS09133-COMPUTERV06	Server Storage	Yes	www.ibm.com/easyaccess/wsca/anaspo

Award Notice

Contract No.: GSS09133-COMPUTER

Computer Equipment, Peripherals, and Related Services

INSIGHT PUBLIC SECTOR (Panasonic Reseller)	-----	GSS09133-COMPUTERV12	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract.asp
LENOVO (United States)	B27168	GSS09133-COMPUTERV17	PC (including LAN storage)	No	www.lenovo.com/wsca
MAGNUM ELECTRONICS (Panasonic Reseller)	-----	GSS09133-COMPUTERV33	Toughbook Products	Yes	http://www.panasonic.com/business/toughbook/wsca_contract.asp
MTM TECHNOLOGY (HP Reseller)	-----	GSS09133-COMPUTERV27	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
NETAPP	B27170	GSS09133-COMPUTERV07	Server Storage	Yes	www.netapp.com/us/how-to-buy/wsca
NWN CORP. (Lenovo Reseller)	-----	GSS09133-COMPUTERV29	PC (including LAN storage)	No	www.lenovo.com/wsca
ORACLE AMERICA, INC.	B27175	GSS09133-COMPUTERV11	Server Storage	Yes	http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html
P.C. SUPPLIES (Fujitsu Reseller)	-----	GSS09133-COMPUTERV28	PC (including LAN storage)	Yes	http://store.shopfujitsu.com/fpc/bp/WSCA
PANASONIC SOLUTIONS	B27172	GSS09133-COMPUTERV08	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract.asp
PCS MOBILE (Panasonic Reseller)	-----	GSS09133-COMPUTERV13	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract.asp
QUANTUM	B27173	GSS09133-COMPUTERV09	Server Storage	No	www.quantum.com/wsca
RICOH AMERICAS	B27174	GSS09133-COMPUTERV10	Printers	No	www.ricoh-usa.com/rmap/wscaprinters
SHI INTL. (Lenovo Reseller)	-----	GSS09133-COMPUTERV24	PC (including LAN storage)	No	www.lenovo.com/wsca
TOSHIBA AMERICA INFORMATION SYSTEMS	B27176	GSS09133-COMPUTERV19	PC (including LAN storage)	Yes	www.laptops.toshiba.com/wsca
TRANSOURCE COMPUTERS	B27177	GSS09133-COMPUTERV14	PC (including LAN storage)	No	www.transource.com/wsca/de
USC/CANTERBURY CORP (HP Reseller)	-----	GSS09133-COMPUTERV33	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
XIOTECH CORP.	B27179	GSS09133-COMPUTERV20	Server Storage	No	www.xiotech.com/wsca2009

Award Notice
Contract No.: GSS09133-COMPUTER
Computer Equipment, Peripherals, and Related Services

ACE TECHNOLOGY PARTNERS

GSS09133-COMPUTERV01
FSF Vendor ID: 0000020399

Account Rep:
Marc Fertik
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715
Email: mfertik@acecomputers.com
Phone: (877) 223-2667
Fax: (847) 952-6901

Send PO's to:
Accounts Payable
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715

APPLE, INC.

Contract Code: GSS09133-COMPUTERV02
FSF Vendor ID: 0000035250

Apple Contact for Education Customers:

Avital Elad
Apple, Inc.
Cupertino, CA 95014-2083
Email: aelad@apple.com
Phone: (408) 974-3402
Fax: (408) 974-4908

**Apple Contact for State and Local Government Customers
(product information, quotes/pricing):**

Email: sales_administration@apple.com
Telephone: 512-674-8822

**Apple Contact for State and Local Government
Customers:**

Kathy Klass
Apple, Inc.
111921 Freedom Drive, Suite 600, MS 188-RE
Reston, VA 20190
Email: kklass@apple.com
Phone: (703) 264-3249
Fax: (408) 974-4908

COMPUTER TECHNOLOGY LINK (CTL)

Contract Code: GSS09133-COMPUTERV18
FSF Vendor ID: 0000035154

Account Rep

Mike Mahanay

9700 SW Harvest Ct.
Beaverton, OR 97005-4299
Email: mmahanay@ctlcorp.com
Phone: (971) 327-0101
Fax: (503) 641-5586

Award Notice

Contract No.: GSS09133-COMPUTER

Computer Equipment, Peripherals, and Related Services

DELL MARKETING L.P.

Contract Code: GSS09133-COMPUTERV03

FSF Vendor ID: 0000033778

Sales Contact:

Donna Grosenheider or
Kelly Campbell

Phone: (800) 981-3355, Ext 513-9344

Fax: (512) 283-8669

Email: Northeast_team@dell.com

Contracts Contact:

Diane Wigington
One Dell Way, RR8-07
Round Rock, TX 78682

Phone: 512-728-4805

Fax: 512-283-9092

Email: diane_wigington@dell.com

Send PO's to:

Standard Dell Marketing L.P.

C/O Dell USA L.P.

P.O. Box 643561

Pittsburgh, PA 15264-3561

(If credit card orders, indicate at the top, in 14 point font or larger that this is a CREDIT CARD ORDER with name/phone of person to contact for card information.)

WSCA Contract Representative

Ashleigh Lane

Dell Marketing L.P.

One Dell Way, Mail Stop 8708

Round Rock, TX 78682-7000

Phone: (512) 723-4355

Fax: (512) 283-9092

Email: ashleigh_lane@dell.com

EMC CORPORATION

Contract Code: GSS09133-COMPUTERV04

FSF Vendor ID: 0000000798

Sr. Account Manager

Carl Pirie

EMC Corporation

8444 Westpark Drive, Suite 900

McLean VA 22102

Phone: (301) 343-6763

Email: carl.pirie@emc.com

FUJITSU AMERICA, INC.

Contract Code: GSS09133-COMPUTERV22

FSF Vendor ID: 0000034232

Account Rep:

Duane Wichman

Fujitsu America, Inc.

180 Suncoast Drive

McCook Lake, SD 57049-4016

duane.wichman@us.fujitsu.com

Phone: (712) 389-6209

All orders are to be issued directly to:

Mitsy Ikegami MS 125

1250 E. Arques Ave.

Sunnyvale, CA 94085-5401

Phone: (408) 764-9544

Fax: (408) 764-2720

Email: mikegami@us.fujitsu.com

Award Notice
Contract No.: GSS09133-COMPUTER
Computer Equipment, Peripherals, and Related Services

FUJITSU AMERICA, INC. (Continued)

Or per the Fujitsu authorized reseller

All payments are to be sent to:

Emad Gad MS 235
P. O. Box 98821
Chicago, IL 60693-8821
Phone: (408) 764-9544
Fax: (408) 764-2754
Email: egad@us.fujitsu.com
Or per the Fujitsu authorized
reseller's invoice

(Fujitsu Reseller)
P.C. Supplies Inc

GSS09133-COMPUTERV28
FSF ID: 0000026031

Attn: Scott Martin
1003 S Chapel St
Suite A
Newark, DE 19702-1357
Email: scott@pcsupplies.com
Phone: 302-368-4800
Fax: 302-368-5288

GRACE GLOBAL CORPORATION

Contract Code: GSS09133-COMPUTERV15
FSF Vendor ID: 0000034990

Account Rep

Ogedi Adigwe
Chief Executive Officer
1343 S. Main Street, Suite 100
Salt Lake City, UT 84115-5311
wsc@graceglobalinc.com

**State and Local
Government Sales**

Phone: (801) 487-6350

Education Sales

Phone: (800) 507-6350

Purchase Orders, submitted via Fax:

Grace Global
(801) 466-0731

Ordering Address

Grace Global Inc.
Direct Orders Department
1343 S. Main Street, Suite 100
Salt Lake City
Utah 84115-5311

HOWARD TECHNOLOGY SOLUTIONS

Contract Code: GSS09133-COMPUTERV16
FSF Vendor ID: 0000033314

Account Rep

Melissa Reeves
36 Howard Drive
Ellisville, MS 39437-9020
mreeves@howard.com
Phone: (888) 912-3151, Ext 5680
Fax: (601) 399-5077

All orders are to be issued directly to:

Howard Technology Solutions
Attn: Order Entry
P. O. Box 1590
Laurel, MS 39411-1590

All Payments are to be issued to:

Howard Technology Solutions
Attn: Finance Department
P. O. Box 1590
Laurel, MS 39441-1590

Award Notice

Contract No.: GSS09133-COMPUTER

Computer Equipment, Peripherals, and Related Services

HEWLETT PACKARD (HP)

Contract Code: GSS09133-COMPUTERV05
FSF Vendor ID: 0000035207

Account Representative:

Hewlett Packard Company
442 Swan Blvd.
Deerfield, IL 60015-3673
Attn: Debra Lee
WSCA/NASPO Contract Program Manager
Email: debra.lee@hp.com
Phone: 847-537-0344
Fax: 281-927-5213

HEWLETT PACKARD (HP) Continued.

(HP Reseller)
CDW Government, LLC

GSS09133-COMPUTERV32
FSF ID: 0000022347

For phone orders please contact:
State and Local Government Contact

Contact Name: Michael Cholko
Company Name: CDW•G
Telephone: 203.851.7139
Toll Free: 866.769.8470

K-12 Education Contact

Contact Name: Bill Rose
Company Name: CDW•G
Telephone: 203.851.7093
Toll Free: 866.819.6504

Higher Education Contact

Contact Name: Ed Voiculescu
Company Name: CDW•G
Telephone: 847.968.9562
Toll Free: 877.259.4215

Fax Number and email address for Orders:
State and Local Government Customers

Fax : 847.990.8115
Email: michcho@cdw.com

K-12 Education Customers

Fax : 847.990.8193
Email: billros@cdw.com

Higher Education Customers

Fax : 847.968.1562
Email: eddivoi@cdw.com

Ordering Address

Company Name: CDW Government LLC
Address: 230 N. Milwaukee Avenue, Vernon Hills,
IL 60061

Attn Contact Name: (Contact names listed on
previous above)

Remit Address

Company Name: CDW Government LLC
Address: Attn: Accounts Payable
75 Remittance Drive, Suite 1515
Chicago, IL 60675

**Printing and Personal Systems Group
Printers, Workstations, Desktops, Notebooks, Thin
Clients, Monitors and more
State & Local Government and Education
Inside Sales Representative**

Contact: John Trujillo
Phone: 888-518-3706
Email: john.t@hp.com

Account Manager

Mark Mose
Phone: 410.224.6946
mark.mose@hp.com

Enterprise Inside Sales Representative

Servers/Storage
Diane Luera
Phone: 800.888-3224 ext. 7713559
diane.luera@hp.com

**For Post Sales Items Such as Order Changes, Order
Status, Invoice Questions, Delivery, or
Any Other Items Contact:**

DESTLGOV@HP.COM

Website: www.hp.com/buy/delaware

(HP Reseller)
MTM Technologies Inc

GSS09133-COMPUTERV27
FSF ID: 0000002776

For phone orders please contact:

Contact Name: Michael Carey
Company Name: MTM Technologies
Telephone: 302-735-3370
Toll Free: 866-383-2867

Fax Number and email address for Orders:

Fax : 302-735-3373
Email: mcarey@mtm.com

Ordering Address

Company Name: MTM Technologies, Inc.
Address: 1675A South State St., Dover, DE 19901-5148
Attn Contact Name: Michael Carey

Remit Address

Company Name: MTM Technologies, Inc.
Address: 1200 High Ridge Road, Stamford, CT 06905;
Tel: 203-975-3700; Fax: 203-975-3701

HEWLETT PACKARD (HP) Continued.

(HP Reseller)
ePlus Technology, Inc

GSS09133-COMPUTERV30
FSF ID: 0000040210

For phone orders please contact:
Contact Name: Nick D'Archangelo
Company Name: ePlus Technology, inc
Telephone: (610) 495-1293
Toll Free: (800) 215-2227

Fax Number and email address for Orders:
Fax : (610) 495-1208
Email: ndar@eplus.com

Ordering Address
Company Name: ePlus Technology, inc.
Address: 130 Futura Drive
Pottstown, PA 19464
Attn Contact Name:
Nick D'Archangelo

Remit Address
Company Name: ePlus Technology, inc.
Address: PO Box 404398
Atlanta, GA 30384-4398

(HP Reseller)
Daly Computers

GSS09133-COMPUTERV31
FSF ID: 0000134949

For phone orders please contact:
Contact Name: Jeff Di Bella
Company Name: Daly Computers
Telephone: 301-670-0381
Toll Free: 800-955-3259

Fax Number and email address for Orders:
Fax : 301-963-1516
Email: dcisales@daly.com

Ordering Address
Company Name: Daly Computers
Address: 22521 Gateway Center Drive,
Clarksburg, MD 20871
Attn Contact Name: Jeff Di Bella

Remit Address
Company Name: Daly Computers
Address: 22521 Gateway Center Drive,
Clarksburg, MD 20871

(HP Reseller)
HCGI Hartford (HCGI)

GSS09133-COMPUTERV34
FSF ID: 0000140396

For phone orders please contact:
Contact Name: Carol Huff
Company Name: HCGI
Telephone: 800-370-5849
Toll Free:

Fax Number and email address for Orders:
Fax : 410-740-8732
Email: chuff@hcgicom

Ordering Address
Company Name: HCGI
Address: 10480 Little Patuxent Pkwy, 4th Floor
Columbia, Md 21044
Attn Contact Name: Carol Huff

Remit Address
Company Name: HCGI
Address: PO Box 824607, Philadelphia, PA 19182

(HP Reseller)
USC/Canterbury Corp

GSS09133-COMPUTERV33
FSF ID:

For phone orders please contact:
Contact Name: Kim Parrish
Company Name: USC/Canterbury Corp
Telephone: 410-768-0251

Fax Number and email address for Orders:
Fax : 410-768-0254
Email: kparrish@usc-canterbury.com

Ordering Address
Company Name: USC/Canterbury Corp
Address: 104 Lently Farm Lane Centreville, MD
21617
Attn Contact Name: Debbie Gauss

Remit Address
Company Name: USC/Canterbury Corp.
Address: PO Box 62339 Baltimore, MD 21264-
2339

Award Notice

Contract No.: GSS09133-COMPUTER

Computer Equipment, Peripherals, and Related Services

IBM Corporation

Contract Code: GSS09133-COMPUTERV06
FSF Vendor ID: 0000002544

Account Representative:

Karen Schneider
IBM Corporation
4660 La Jolla Village Drive, Ste 300
San Diego, CA, 92122-4604
Email: kasch@us.ibm.com
Phone: (858) 587-5137
Fax: (858) 587-5099

Send PO's to:

IBM Corporation
IBM State & Local Government Team
7100 Highlands Parkway
Smyrna, GA 30082

P.O. fax number: (800) 242-6329

Remittance address:

You may either remit to the address which will appear on your invoice or to:
IBM Corporation
P.O. Box 676673
Dallas, Texas 75267-6673

LENOVO (United States), INC.

Contract Code: GSS09133-COMPUTERV17
FSF Vendor ID: 0000031170

Account Representative:

Lenovo (US)
1017 Think Place Building 3, 3A23
Morrisville, NC 27560-9002
Attn: Melissa Autrey Freeman
Email: mautrey@lenovo.com
Phone: (919) 294-0609
Fax: (919) 257-4987

(Lenovo Reseller)
GovConnection, Inc.

GSS09133-COMPUTERV26
FSF Vendor ID: 0000030381

730 Milford Road
Merrimack, NH 03054-4631
Phone: (800) 800-0019
Fax: (603) 683-6192
www.govconnection.com

(Lenovo Reseller)
CDWG

GSS09133-COMPUTERV23
FSF Vendor ID: 0000022347

230 N. Milwaukee Avenue
Vernon Hills, IL 60061
Phone: (866) 691-7126
Fax: (847) 465-6800
www.cdwg.com

(Lenovo Reseller)
NWN Corporation

GSS09133-COMPUTERV29
FSF Vendor ID: 000039535

130 Gaither Drive, Suite 100
Mount Laurel, NJ 08054-1715
Attn: Eleanor Picozzi
Phone: 856-722-8000, ext 107
Fax: 856-722-8061
epicozzi@nwn.com

(Lenovo Reseller)
SHI International Corporation

GSS09133-COMPUTERV24
FSF Vendor ID: 0000016884

DelawareTeam@shi.com
33 Knightsbridge Road
Piscataway, NJ 08854
Phone: (888) 744-4084
Fax: (732) 868-5887
www.shi.com

Denise Verdicchio
Director, East Region-SLED
denise_verdicchio@shi.com
Phone: (908) 884-1389

(Lenovo Reseller)
HCGI Hartford (HCGI)

GSS09133-COMPUTERV34
FSF ID: 0000140396

For phone orders please contact:

Contact Name: Carol Huff
Company Name: HCGI
Telephone: 800-370-5849
Toll Free:

Fax Number and email address for

Orders:

Fax : 410-740-8732
Email: chuff@hcgi.com

Ordering Address

Company Name: HCGI
Address: 10480 Little Patuxent Pkwy, 4th
Floor
Columbia, Md 21044
Attn Contact Name: Carol Huff

Remit Address

Company Name: HCGI
Address: PO Box 824607, Philadelphia,
PA 19182

NETAPP, INC.

Contract Code: GSS09133-COMPUTERV07
FSF Vendor ID: 0000034198

Account Representative:
NETAPP, INC.
1921 Gallows Road, Suite 600
Vienna, VA 22812
Attn: Denise Orosco
Email: denise.orosco@netapp.com
Phone: (530) 644-1467
Fax: (703) 918-7301
www.netapp.com/us/how-to-buy/wsca

Order Placement and Billing Concerns:

Lauree Burse, Manager of In-Side Sales
Email: Lauree.Burse@NetApp.com
Phone: (919) 476-5051

Service Renewals/Upgrades:

Nateshia Smith, Service Contract Administrator
Email: Nateshia.Smith@NetApp.com
Phone: (919) 476-5673
Warranty, Maintenance, and Problem Requests:
Phone: (888) 4-NETAPP = (888) 463-8277 or (916) 576-7808

PANASONIC SOLUTIONS COMPANY

Contract Code: GSS09133-COMPUTERV08
FSF Vendor ID: 0000037671

Account Representative:
Michelle Chapin
Panasonic Solutions Company
21473 Glebe View Drive
Ashburn, VA 20148-3609
Email: michelle_chapin@us.panasonic.com
Phone: (973) 303-7787

(Panasonic Reseller)
Insight Public Sector

GSS09133-COMPUTERV12
FSF Vendor ID: 0000022295
105 West Fifth Avenue
Tallahassee, FL 32303

Erica Falchetti
Office: (800)-543-2437
erica.falchetti@insight.com
www2.ips.insight.com

(Panasonic Reseller)
Magnum Electronics, Inc.
www.magnumelectronics.com

GSS09133-COMPUTERV33
FSF Vendor ID: 0000004196

927 Horsepond Road
Dover, DE 19901

Bill Ridenour
Office: (302) 734-9250
Bill.Ridenour@magnumelectronics.com

(Panasonic Reseller)
PCS – Portable Computer Solutions

GSS09133-COMPUTERV13
FSF Vendor ID: 0000037672

PCS Denver Office
1200 W. Mississippi Avenue
Denver, CO 80223

Kathy Pakkebier
President
Office: (303) 346-2487 or (888) 836-7841
www.portablecomputersystems.com
kathyp@pcsmobile.com

Award Notice
Contract No.: GSS09133-COMPUTER
Computer Equipment, Peripherals, and Related Services

ORACLE AMERICA, INC.

Contract Code: GSS09133-COMPUTERV11
FSF Vendor ID: 0000035281

Account Representative:

Contract Matters
Mary Ferguson
Oracle America, Inc.
500 Eldorado Blvd, Building 1
Broomfield, CO 80021-3400
Phone: (303) 558-3192
Fax: (303) 558-3192
mary.ferguson@oracle.com

Program Matters
Chris Reaume
WSCA Program Manager
1000 Town Center, Ste. 1700
Southfield, MI 48075-1233
Email: christopher.reaume@sun.com
Phone: (248) 412-4067
Fax: (248) 412-4067

Orders are to be submitted to:

Sun Microsystems, Inc.
4150 Network Circle
Santa Clara, CA 95054-1778
Fax: 510-217-4296
E-mail: edu-csr@Sun.com

Payments submitted to:

Sun Microsystems, Inc.
c/o Bank of America
Drawer CS 198330
Atlanta, GA 30384-8330

QUANTUM CORPORATION

Contract Code: GSS09133-COMPUTERV09
FSF Vendor ID: 0000035262

Account Representative:

Suzanne Fletcher
Quantum Corp.
141 Innovation Drive
Irvine, CA 92617-3040
Email: Suzanne.fletcher@quantum.com
Phone: (949) 856-7851
Fax: (949) 856-7797

RICOH AMERICAS

Contract Code: GSS09133-COMPUTERV10
FSF Vendor ID: 0000016683

Account Representative:

Lori Toth
Ricoh Americas Corp.
5 Dedrick Place

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West Caldwell, NJ 07006-6398

Email: lori.toth@ricoh-usa.com

Phone: (717) 487-2888

Fax: (973) 882-2219

TOSHIBA AMERICA INFORMATION SYSTEMS

Contract Code: GSS09133-COMPUTERV19

FSF Vendor ID: 0000018126

Account Representative:

Toshiba America Information Systems

Jeff Ballard

9740 Irvine Blvd

Irvine, CA 92618-1608

Email: jeff.ballard@tais.toshiba.com

Phone: 949-461-4692

Fax: 949-206-3314

TRANSOURCE COMPUTERS

Contract Code: GSS09133-COMPUTERV14

FSF Vendor ID: 0000040279

Account Representative:

Transource Computers

Marlo Gouin

2405 West Utopia Road

Phoenix, AZ 85027-4100

Email: mgouin@transource.com

Phone: (800) 486-3715 or (623) 879-8882

Fax: (623) 879-8887

XIOTECH CORPORATION

Contract Code: GSS09133-COMPUTERV20

FSF Vendor ID: 0000037673

Account Rep

Mary Reuss

Xiotech Corporation

6455 Flying Cloud Drive

Eden Prairie, MN 55344-3394

Email: mary_reuss@xiotech.com

Phone: (952) 983-2435

Cell: (612) 419-1016

Fax: (952) 983-6950

To place orders:

Dale Kunde, Order Admin

Xiotech Corporation

6455 Flying Cloud Drive

Eden Prairie, MN 55344-3394

Phone: (952) 983-2423

Fax: (952) 983-2210

Email: dale_kunde@xiotech.com

Main # (952) 983-3000

Remit to address is the same as above.

4. SHIPPING TERMS

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F.O.B. destination.

5. PRODUCTS AND PRICING

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a. **Dell Products allowed** under this contract include, but not limited to, desktops, laptops, notebooks, servers, storage, networking, peripherals, and software purchased with hardware. For a complete list, go to <http://ftpbox.us.dell.com/slg/NASPO/PSS/NASPO%20PSS%20Report%20-%20B27160.pdf>

b. **Premium Savings Package.** The Contractor agrees to maintain a Premium Savings Package (PSP). The PSP program offers deeper discounts for specifically designated configurations. The current process is to redefine/update the packages every six months, so that the new pricing and configuration is available on May 1 and November 1 of each year. See Premium Savings Package configurations and specifications on the NASPO website: <http://www.wnpsp.com/index.html>

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § 6902, are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

Within the contract, WSCA is offering a Premium Savings Package program that offers deeper discounts for specifically designated configurations. [Click here](#) for more information.

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing November 2013 – April 2014**

Desktops		Standard Desktop	Performance Desktop	Education Desktop (Intel)
DELL	List Price	\$1,246	\$1,484	
	Contract Price	\$1,115.17	\$1,328	
	Premium Savings Package	\$748	\$920	
	Savings (WNPSP over Contract Price)	33%	31%	

Laptops		Standard Laptop	Desktop Replacement Laptop	Ultra-light Ultrabook
DELL	List Price	\$1,122	\$1,488	\$1,927
	Contract Price	\$1,004.19	\$1,331.76	\$1,724.67
	Premium Savings Package	\$780	\$1,099	\$1,156
	Savings (WNPSP over Contract Price)	22%	17%	33%

Tablets		Touchscreen Tablet/Pad	Ruggedized Laptop		
DELL	List Price	\$756			
	Contract Price	\$676.62			
	Premium Savings Package	\$649			
	Savings (WNPSP over Contract Price)	4%			

Monitors		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
DELL	List Price	\$119	\$119	\$180	\$199	\$405	\$150	
	Contract Price	\$107.40	\$107.40	\$161.11	\$179	\$362	\$134.25	
	Premium Savings Package	\$105	\$105	\$147	\$163	\$279	\$132.74	
	Savings (WNPSP over Contract Price)	2%	2%	9%	9%	23%	1%	

6. Microsoft SHAPE THE FUTURE

Microsoft’s Shape the Future initiative has been offered to the State of Delaware for up to 10,000 units purchased with the required software. Schools can receive this discount but **MUST REQUEST** the Letter of Eligibility prior to ordering.

Shape the Future (STF) is a public/private partnership designed to lower the cost of 1:1 computing and provide professional development opportunities to DE teachers. STF provides a discount to schools purchasing PC’s with Windows 7 Professional or Windows 8 Pro (National Academic SKU). In order for schools to receive this discount,

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they must provide a **Letter of Eligibility** (LOE) to their reseller or OEM of choice before issuing a Purchase Order to their reseller or OEM.

Districts purchasing new PC devices could save between \$35 and \$65 per device through **Shape the Future**.

To receive a **Letter of Eligibility**, contact Jamie Bakert (jamie.bakert@microsoft.com) with the following information. Jamie will email you the LOE and you can then provide it to your hardware reseller or OEM before you issue a Purchase Order.

- District Name:
- District Contact:
- Contact’s Email:
- Contact’s Direct Phone:
- Estimated Purchase Date:
- Estimated # of Devices:
- Intended Reseller or OEM:
- Operating System (W7 Professional or W8 Pro):

7. PREMIUM SAVINGS PACKAGE SPECIFICATIONS

WSCA/NASPO Premium Savings Packages
 November 2013 – April 2014

This is only a summary of the minimum specifications for each standard configuration

Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page <http://www.wnpsp.com/23.html>

To Order: <http://www.dell.com/sig>

(1) Select State, (2) Click on “Premium Savings Packages”

	Standard Desktop	Performance Desktop
Operating System	Windows 7 Professional	Windows 7 Professional (32 bit)
Processor	Core i5-4570	Core i7-4770
RAM	4GB, DDR3 (two open slots)	4 GB DDR3 two open slots
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Controller (10/100/1000 NIC)	Integrated Intel Gigabit Controller (10/100/1000 NIC)
Optical Drive	DVD +/- RW	DVD +/- RW

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Case	(lowest cost)	Tower case
Video	Intel HD Graphics	PCI Express x-16 512 MB discrete dual video
USB	Six USB 2.0 ports	Six USB at least one USB 3.0, remainder 2.0
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Standard Desktop		Performance Desktop	
	468-1203	\$748	468-1201	\$920

Laptops - Minimum Specifications

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light/ Ultrabook
Operating System	Windows 7 Professional	Windows 7 Professional (32 bit)	Windows 7 or 8 Professional
Processor	Core i5-3320M or i5-4x00	Core i7-3520M or i7-4x00	Core i5-3427UM or Core i5-4x00U
RAM	4 GB, DDR3	4 GB, DDR3	4 GB, DDR3
Wireless	Integrated 802.11a/g/n wireless networking	Integrated 802.11a/g/n wireless networking	Integrated 802.11a/g/n wireless networking
Hard Drive	300 GB SATA hard drive 7200 rpm	300 GB SATA hard drive 7200 rpm	Hybrid or SSD drive
Network	Integrated Intel Gigabit network controller (10/100/1000 NIC)	Integrated Intel Gigabit network controller (10/100/1000 NIC)	Integrated Intel Gigabit network controller (10/100 NIC)
Optical Drive	DVD +/- RW	DVD +/- RW	n/a
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	n/a
Video	Intel HD Graphics	512 MB discrete graphics	Intel HD Graphics
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day on site	Three year next working Day on site	1 year parts & labor
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Standard Laptop		Desktop Replacement Laptop		Ultra-Light/Ultrabook	
	468-1205	\$780	468-1207	\$1,099	468-1214	\$1,156

Tablet - Minimum Specifications

	Touchscreen	
Operating System	n/a	
Processor	n/a	
RAM	n/a	
Wireless	Integrated 802.11a/g/n wireless networking	
Hard Drive	n/a	
Network	n/a	
Optical Drive	n/a	
Display	n/a	
Video	n/a	
USB	n/a	
Warranty	One year parts and labor	
Energy-Star	n/a	
EPEAT	n/a	
WNPSP Pricing	Tablet	
	648-1220	\$649

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing November 2012 - April 2013**

This is only a summary of the minimum specifications for each standard configuration
 Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

Monitors - Minimum Specifications

	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
Screen size (diagonal measure)	17 inches	19 inches	19 inches	22 inches	24 inches	17 inches	19 inches
Format	Standard format	Standard format	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Standard format	Wide-Format, WSXGA compatible
Resolution	1280x1024	1280x1024	1280x1024	1680x1050	1920x1080	1280x1024	1440x900
Brightness	250 Nits/ cd/m2						
Contrast	500 to 1	500 to 1	400 to 1	400 to 1	400 to 1	500 to 1	400 to 1
Response Time	8 ms	12 ms	12 ms				
Pixel Policy	ISO-13406-2						
VGA interface	VGA Interface required	VGA Interface required	VGA Interface required	n/a	n/a	VGA Interface required	VGA Interface required
DVI interface	DVI Interface required	n/a	n/a				
Warranty	3yr (Parts and labor) 3yr backlight included						
Stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	n/a	Specify whether stand is height-adjustable
Energy-Star	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard	Specify Energy Star per v4.1 Tier II standard
EPEAT	EPEAT gold level	EPEAT silver level	EPEAT silver level				

WNPS Pricing	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
	\$105	\$105	\$147	\$163	\$279	\$132.72	

8. DELIVERY AND PICKUP

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Contractor agrees to deliver Products to Purchasing Entities within 25 calendar days after receipt of a valid Purchase Order.

9. DEPARTMENT OF TECHNOLOGY AND INFORMATION (DTI) NOTIFICATION

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To help maximize efficiencies and improve the quality of IT related purchases, any information technology related purchase in excess of \$10,000 shall be sent to DTI prior to issuance of a purchase order or execution of a contract. In addition, DTI shall be consulted regarding the use of contractual resources for information technology initiatives and support in excess of \$50,000 prior to the work commencing.

10. PRICING

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The Purchasing Entities shall pay the lower of the prices contained in the Premium Savings Packages or an Announced Promotion Price, Education Discount Price, General Price Reduction price, Trade-In Price, or if applicable to Purchasing Entity its available Standard Configuration Price or Per Transaction Multiple Unit Discount.

ADDITIONAL TERMS AND CONDITIONS

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11. BILLING

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

12. PAYMENT

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

13. PRODUCT SUBSTITUTION

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

14. ORDERING PROCEDURE

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check

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and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

All purchase orders must include the vendor's contract number, **GSS09133-COMPUTERVXX**, and the Master Price Agreement Number, **B27XXX**.

15. HOLD HARMLESS

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

16. NON-PERFORMANCE

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

17. FORCE MAJEURE

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

18. AGENCY'S RESPONSIBILITIES

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the

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contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

19. SERVICING SUBCONTRACTORS

All Contractors' authorized business partners in the State of Delaware.

20. PRODUCT WARRANTY

Any communications hardware, services, and software will be covered by the manufacturer's warranty.

21. AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (ARRA)

If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements that are legally required of providers of goods and related services. Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide any required report to the ordering entity as required by law. The Contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

22. E-RATE

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"E-Rate" is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices. E-Rate eligibility depends upon who uses the equipment, how it is used and where it is located. In general terms, equipment located on school property and that is necessary for e-mail and internet access in classrooms is eligible for E-Rate support. Each contractor shall make every effort to continue its involvement in this program and to add products as applicable.

Contractor	E-Rate ID
Ace Technology Partners	143020378
Apple, Inc.	143004358
Computer Technology Link (CTL)	143016486
Dell Marketing L.P.	143004340
EMC Corporation	N/A
Fujitsu America	143029609
Grace Global Corp.	143030527
Hewlett Packard	143007617

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Howard Technology	143022153
IBM	143005607
Lenovo	143033514
Netapp	143021227
Oracle America, Inc.	N/A
Panasonic	N/A
Quantum	N/A
Ricoh Americas	N/A
Toshiba	N/A
Transource Computers	143008973
Xiotech Corp.	143024494

Recall Information Regarding ThinkCentre M90z and M70z all in one Desktop PCs

March 8, 2012

Dear Lenovo Customer:

In cooperation with the U.S. Consumer Product Safety Commission (CPSC), Lenovo is voluntarily recalling 160,000 ThinkCentre M90z and ThinkCentre M70z all-in-one desktop PCs worldwide sold between May 2010 and January 2012. Lenovo has determined that due to a failure of the power supply in the affected all-in-ones, the system can overheat and pose a fire hazard. Lenovo has received two customer reports of fire that resulted in damage to the PC.

Effective immediately, Lenovo is offering free power-supply replacements for all affected ThinkCentre M90z and M70z all-in-one desktop PCs. Only certain of the ThinkCentre M90z and M70z all-in-one desktop PCs sold in the timeframe are affected, and all of the affected systems can be identified by machine type and serial number. Lenovo internal records indicate that you have received an all-in-one desktop PC with an affected power supply. Lenovo recommends that you should immediately stop using the affected desktop PC, unplug the power cord, and contact Lenovo Services or an authorized Warranty Services Provider to schedule an appointment to have your power supply replaced.

Should you have any further questions, U.S. and Canada residents may contact Lenovo Services at 1-855-248-2194 or an authorized Warranty Services Provider. International contact information for recall support is available at <http://www.lenovo.com/aiopsurecall>.

When you contact a technical support representative, please advise them you are calling in reference to the ThinkCentre M90z and M70z all-in-one desktop PC power supply recall.

Lenovo greatly appreciates your business and apologizes for the inconvenience caused by these issues.

Sincerely,

Ken Seethaler
Director, Product Engineering, Lenovo