



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

February 22, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: MICHAEL BACU
STATE CONTRACT PROCUREMENT OFFICER
302-857-4522

SUBJECT: **AWARD NOTICE - ADDENDUM # 29, effective June 18, 2012**
CONTRACT NO. GSS09133-COMPUTER
Computer Equipment, Peripherals, and Related Services

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OF
KEY CONTRACT INFORMATION**

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GOVERNMENT SUPPORT SERVICES – CONTRACTING

100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT:

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of material or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. Government Support Services, Office of Management and Budget has entered into a cooperative agreement with the State of Minnesota, under the National Association of State Procurement Officer (NASPO)/Western States Contracting Alliance (WSCA) for the procurement of Computer Equipment, Peripherals, and Related Services.

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § [6902](#), are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

2. CONTRACT PERIOD:

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The contract executed by the State of Minnesota for use by the State of Delaware under a Participating Addendum that allows state departments and agencies to use the agreement. The Master Price Agreement shall become effective on September 1, 2009, for a term through August 31, 2014.

3. **VENDORS:**

[\(Return to Table of Contents\)](#)

DELL MARKETING L.P.

Contract Code: GSS09133-COMPUTERV03

FSF Vendor ID: 0000033778

Account Rep

Donna Grosenheider, Inside Sales Representative

Dell Marketing L.P.

One Dell Way, Mail Stop 8708

Round Rock, TX 78682-7000

Phone: (800) 981-3355 x 7241906

Fax: (512) 283-8669

Email: donna_grosenheider@dell.com

Send PO's to:

Standard Dell Marketing L.P.

C/O Dell USA L.P.

P.O. Box 643561

Pittsburgh, PA 15264-3561

(If credit card orders, indicate at the top, in 14 point font or larger that this is a CREDIT CARD ORDER with name/phone of person to contact for card information.)

APPLE, INC.

Contract Code: GSS09133-COMPUTERV02

FSF Vendor ID: 0000035250

Account Rep

Ewa Kalman

Apple Inc

1 Infinite Loop, MS 90-2CM

Cupertino, CA 95014-2083

Email: ekalman@apple.com

Phone: (408) 974-6112

Fax: (408) 974-4908

or

Michael Taloff

Award Notice

Contract No.: GSS09133-COMPUTER

Apple Inc
1 Infinite Loop, MS 90-2CM
Cupertino, CA 95014-2083
Email: taloff@apple.com
Phone: (408) 974-3245
Fax: (408) 974-4908

Servicing Subcontractors:

All orders are to be issued directly to:

Apple Inc
12545 Riata Vista Circle, MS 198-3ED
Austin, TX 78727-6524
Fax: (800) 490-0325

All payments are to be issued to:

Apple Inc
P. O. Box 846095
Dallas, TX 75284-0001

ACE TECHNOLOGY PARTNERS

FSF Vendor ID: 0000020399

Account Rep

Marc Fertik
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715
Email: mfertik@acecomputers.com
Phone: (877) 223-2667
Fax: (847) 952-6901

Send PO's to:

Accounts Payable
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715

Award Notice

Contract No.: GSS09133-COMPUTER

COMPUTER TECHNOLOGY LINK (CTL)

Contract Code: GSS09133-COMPUTERV18

FSF Vendor ID: 0000035154

Account Rep

James Bognatz

CTL

3460 NW Industrial St

Portland, OR 97210-1621

Email: jbognatz@ctlcorp.com

Phone: (800) 642-3087 x 236 or (971) 327-0120

Fax: (503) 526-9135

EMC CORPORATION

Contract Code: GSS09133-COMPUTERV04

FSF Vendor ID: 0000000798

Sr. Account Manager

Carl Pirie

EMC Corporation

8444 Westpark Drive, Suite 900

McLean VA 22102

Phone: (301) 343-6763

Email: carl.pirie@emc.com

FUJITSU AMERICA, INC.

Contract Code: GSS09133-COMPUTERV22

FSF Vendor ID: 0000034232

Account Rep

Duane Wichman

Fujitsu America, Inc.

180 Suncoast Drive

McCook Lake, SD 57049-4016

Email: duane.wichman@us.fujitsu.com

Phone: (712) 389-6209

All orders are to be issued directly to:

Mitsy Ikegami MS 125

1250 E. Arques Ave.

Sunnyvale, CA 94085-5401

Phone: (408) 764-9544

Award Notice

Contract No.: GSS09133-COMPUTER

Fax: (408) 764-2720

Email: mikegami@us.fujitsu.com

Or per the Fujitsu authorized reseller

P.C. Supplies Inc

GSS09133-COMPUTERV28

FSF ID: 0000026031

Attn: Scott Martin

1003 S Chapel St

Ste A

Newark, DE 19702-1357

Email: scott@pcsupplies.com

Phone: 302-368-4800

Fax: 302-368-5288

All payments are to be sent to:

Emad Gad MS 235

P. O. Box 98821

Chicago, IL 60693-8821

Phone: (408) 764-9544

Fax: (408) 764-2754

Email: egad@us.fujitsu.com

Or per the Fujitsu authorized reseller's invoice

GRACE GLOBAL CORPORATION

Contract Code: GSS09133-COMPUTERV15

FSF Vendor ID: 0000034990

Account Rep

Geoff Weigand, Government Services Director

1933 East Redondo Avenue

Salt Lake City, UT 84108-3119

Email: wsc@graceglobalinc.com

State and Local Government Sales

Phone: (800) 926-6350

Education Sales

Phone: (800) 507-6350

Purchase Orders, submitted directly to Grace Global via Fax: (801) 466-0731

Ordering Address

Award Notice

Contract No.: GSS09133-COMPUTER

Grace Global Inc.
Direct Orders Department
1933 E. Redondo Ave
Salt Lake City
Utah 84108-3119

HEWLETT PACKARD

Contract Code: GSS09133-COMPUTERV05

FSF Vendor ID: 0000035207

Account Rep

Hewlett Packard Company
442 Swan Blvd.
Deerfield, IL 60015-3673
Attn: Debra Lee, WSCA/NASPO Contract Program Manager:
Email: debra.lee@hp.com
Phone: 847-537-0344
Fax: 281-927-5213

Send PO's to:

HP Direct
C10GM
10810 Farnam Drive
Omaha, NE 68154-3237
Ordering Fax: (800) 825-2329
Order email box: PSorderprocessing@hp.com

HP Fulfillment Subcontractors:

Please note: Only HP Branded Products available under Band 1, Servers, Band 2, Workstations (notebooks, desktops, thin clients, etc.) ; Band 3 Printers, Band 4, Storage, Band 5 Handhelds (PDA's) and Band 7 Monitors are available under the Fulfillment Subcontractor.

Third party products must be purchased directly from HP

<p>MTM Technologies Inc GSS09133-COMPUTERV27 FSF ID: 0000002776</p> <p><u>For phone orders please contact:</u> Contact Name: Michael Carey Company Name: MTM Technologies Telephone: 302-735-3370 Toll Free: 866-383-2867</p> <p><u>Fax Number and email address for Orders:</u> Fax : 302-735-3373 Email: mcarey@mtm.com</p> <p><u>Ordering Address</u> Company Name: MTM Technologies, Inc. Address: 1675A South State St., Dover, DE 19901-5148 Attn Contact Name: Michael Carey</p> <p><u>Remit Address</u> Company Name: MTM Technologies, Inc. Address: 1200 High Ridge Road, Stamford, CT 06905; Tel: 203-975-3700; Fax: 203-975-3701</p>	<p>CDW Government, LLC GSS09133-COMPUTERV32 FSF ID: 0000022347</p> <p><u>For phone orders please contact:</u> State and Local Government Contact Contact Name: Michael Cholko Company Name: CDW•G Telephone: 203.851.7139 Toll Free: 866.769.8470</p> <p>K-12 Education Contact Contact Name: Bill Rose Company Name: CDW•G Telephone: 203.851.7093 Toll Free: 866.819.6504</p> <p>Higher Education Contact Contact Name: Ed Voiculescu Company Name: CDW•G Telephone: 847.968.9562 Toll Free: 877.259.4215</p> <p><u>Fax Number and email address for Orders:</u> State and Local Government Customers Fax : 847.990.8115 Email: michcho@cdw.com</p> <p>K-12 Education Customers Fax : 847.990.8193 Email: billros@cdw.com</p> <p>Higher Education Customers Fax : 847.968.1562 Email: eddivoi@cdw.com</p> <p><u>Ordering Address</u> Company Name: CDW Government LLC Address: 230 N. Milwaukee Avenue, Vernon Hills, IL 60061 Attn Contact Name: (Contact names listed on previous page)</p>
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	<p>Remit Address Company Name: CDW Government LLC Address: Attn: Accounts Payable 75 Remittance Drive, Suite 1515 Chicago, IL 60675</p>	
<p>HCGI Hartford (HCGI) GSS09133-COMPUTERV34 FSF ID:</p> <p>For phone orders please contact: Contact Name: Carol Huff Company Name: HCGI Telephone: 800-370-5849 Toll Free:</p> <p>Fax Number and email address for Orders: Fax : 410-740-8732 Email: chuff@hcgi.com</p> <p>Ordering Address Company Name: HCGI Address: 10480 Little Patuxent Pkwy, 4th Floor Columbia, Md 21044 Attn Contact Name: Carol Huff</p> <p>Remit Address Company Name: HCGI Address: PO Box 824607, Philadelphia, PA 19182</p>	<p>USC/Canterbury Corp GSS09133-COMPUTERV33 FSF ID:</p> <p>For phone orders please contact: Contact Name: Kim Parrish Company Name: USC/Canterbury Corp Telephone: 410-768-0251 Toll Free:</p> <p>Fax Number and email address for Orders: Fax : 410-768-0254 Email: kparrish@usc-canterbury.com</p> <p>Ordering Address Company Name: USC/Canterbury Corp Address: 104 Lently Farm Lane Centreville, MD 21617 Attn Contact Name: Debbie Gauss</p> <p>Remit Address Company Name: USC/Canterbury Corp. Address: PO Box 62339 Baltimore, MD 21264-2339</p>	
<p>Daly Computers GSS09133-COMPUTERV31 FSF ID: 0000134949</p>	<p>ePlus Technology, Inc GSS09133-COMPUTERV30 FSF ID: 0000040210</p>	

<p><u>For phone orders please contact:</u> Contact Name: Jeff Di Bella Company Name: Daly Computers Telephone: 301-670-0381 Toll Free: 800-955-3259</p> <p><u>Fax Number and email address for Orders:</u> Fax : 301-963-1516 Email: dcisales@daly.com</p> <p><u>Ordering Address</u> Company Name: Daly Computers Address: 22521 Gateway Center Drive, Clarksburg, MD 20871 Attn Contact Name: Jeff Di Bella</p> <p><u>Remit Address</u> Company Name: Daly Computers Address: 22521 Gateway Center Drive, Clarksburg, MD 20871</p>	<p><u>For phone orders please contact:</u> Contact Name: Nick D'Archangelo Company Name: ePlus Technology, inc Telephone: (610) 495-1293 Toll Free: (800) 215-2227</p> <p><u>Fax Number and email address for Orders:</u> Fax : (610) 495-1208 Email: ndar@eplus.com</p> <p><u>Ordering Address</u> Company Name: ePlus Technology, inc. Address: 130 Futura Drive Pottstown, PA 19464 Attn Contact Name: Nick D'Archangelo</p> <p><u>Remit Address</u> Company Name: ePlus Technology, inc. Address: PO Box 404398 Atlanta, GA 30384-4398</p>	
<p>HOWARD TECHNOLOGY SOLUTIONS Contract Code: GSS09133-COMPUTERV16 FSF Vendor ID: 0000033314 Account Rep Melissa Reeves 36 Howard Drive Ellisville, MS 39437-9020 Email: mreeves@howard.com Phone: (888) 912-3151, Ext 5680 Fax: (601) 399-5077</p>		

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All orders are to be issued directly to:

Howard Technology Solutions
Attn: Order Entry
P. O. Box 1590
Laurel, MS 39411-1590

All Payments are to be issued to:

Howard Technology Solutions
Attn: Finance Department
P. O. Box 1590
Laurel, MS 39441-1590

IBM Corporation

Contract Code: GSS09133-COMPUTERV06
FSF Vendor ID: 0000002544

Account Rep

Karen Schneider
IBM Corporation
4660 La Jolla Village Drive, Ste 300
San Diego, CA, 92122-4604
Email: kasch@us.ibm.com
Phone: (858) 587-5137
Fax: (858) 587-5099

Send PO's to:

IBM Corporation
IBM State & Local Government Team
7100 Highlands Parkway
Smyrna, GA 30082

P.O. fax number: (800) 242-6329

Remittance address:

You may either remit to the address which will appear on your invoice or to:

IBM Corporation
P.O. Box 676673
Dallas, Texas 75267-6673

LENOVO (United States), INC

Contract Code: GSS09133-COMPUTERV17

FSF Vendor ID: 0000031170

Lenovo (US)

1017 Think Place Building 3, 3A23

Morrisville, NC 27560-9002

Attn: Melissa Autrey Freeman

Email: mautrey@lenovo.com

Phone: (919) 294-0609

Fax: (919) 257-4987

Lenovo Resellers

CDWG

GSS09133-COMPUTERV23

FSF Vendor ID: 0000022347

230 N. Milwaukee Avenue

Vernon Hills, IL 60061

Phone: (866) 691-7126

Fax: (847) 465-6800

www.cdwg.com

GovConnection, Inc.

GSS09133-COMPUTERV26

FSF Vendor ID: 0000030381

730 Milford Road

Merrimack, NH 03054-4631

Phone: (800) 800-0019

Fax: (603) 683-6192

www.govconnection.com

SHI International Corporation

GSS09133-COMPUTERV24

FSF Vendor ID: 0000016884

33 Knightsbridge Road

Piscataway, NJ 08854

Phone: (888) 764-8888

Fax: (732) 868-8889

www.shi.com

NWN Corporation

GSS09133-COMPUTERV29

FSF Vendor ID: 000039535

130 Gaither Rive, Suite 100

Mount Laurel, NJ 08054-1715

Attn: Eleanor Picozzi

Phone: 856-722-8000, ext 107

Fax: 856-722-8061

epicozzi@nwit.com

NETAPP, INC.

Contract Code: GSS09133-COMPUTERV07

FSF Vendor ID: 0000034198

Account Rep

NETAPP, INC.

Award Notice
Contract No.: GSS09133-COMPUTER

1921 Gallows Road, Suite 600
Vienna, VA 22812
Attn: Denise Orosco
Email: denise.orosco@netapp.com
Phone: (530) 644-1467
Fax: (703) 918-7301
www.netapp.com/us/how-to-buy/wsca

Order Placement and Billing Concerns:
Lauree Burse, Manager of In-Side Sales
Email: Lauree.Burse@NetApp.com
Phone: (919) 476-5051

Service Renewals/Upgrades:
Natেশia Smith, Service Contract Administrator
Email: Natেশia.Smith@NetApp.com
Phone: (919) 476-5673
Warranty, Maintenance, and Problem Requests:
Phone: (888) 4-NETAPP = (888) 463-8277 or (916) 576-7808

PANASONIC SOLUTIONS COMPANY
Contract Code: GSS09133-COMPUTERV08
FSF Vendor ID: 0000037671
Account Rep
Michelle Chapin
Panasonic Solutions Company
21473 Glebe View Drive
Ashburn, VA 20148-3609
Email: michelle_chapin@us.panasonic.com
Phone: (973) 303-7787

Send PO's to:

Insight Public Sector

GSS09133-COMPUTERV12
FSF Vendor ID: 0000022295
105 West Fifth Avenue
Tallahassee, FL 32303

PCS – Portable Computer Solutions

GSS09133-COMPUTERV13
FSF Vendor ID: 0000037672
PCS Denver Office
1200 W. Mississippi Avenue

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<p>Erica Falchetti Office: (800)-543-2437 erica.falchetti@insight.com www2.ips.insight.com</p>	<p>Denver, CO 80223 Kathy Pakkebier President Office: (303) 346-2487 or (888) 836-7841 www.portablecomputersystems.com kathyp@pcsmobile.com</p>
<p>QUANTUM CORPORATION Contract Code: GSS09133-COMPUTERV09 FSF Vendor ID: 0000035262 Account Rep Suzanne Fletcher Quantum Corp. 141 Innovation Drive Irvine, CA 92617-3040 Email: Suzanne.fletcher@quantum.com Phone: (949) 856-7851 Fax: (949) 856-7797</p>	
<p>ORACLE AMERICA, INC. Contract Code: GSS09133-COMPUTERV11 FSF Vendor ID: 0000035281 Account Rep <u>Contract Matters</u> Mary Ferguson Oracle America, Inc. 500 Eldorado Blvd, Building 1 Broomfield, CO 80021-3400 Phone: (303) 558-3192 Fax: (303) 558-3192 mary.ferguson@oracle.com</p>	
<p><u>Program Matters</u> Chris Reaume WSCA Program Manager 1000 Town Center, Ste. 1700 Southfield, MI 48075-1233 Email: christopher.reaume@sun.com Phone: (248) 412-4067</p>	<p>Orders are to be submitted to: Sun Microsystems, Inc. 4150 Network Circle Santa Clara, CA 95054-1778 Fax: 510-217-4296 E-mail: edu-csr@Sun.com</p>

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<p>Fax: (248) 412-4067</p>		
<p>Payments submitted to: Sun Microsystems, Inc. c/o Bank of America Drawer CS 198330 Atlanta, GA 30384-8330</p>		
<p>RICOH AMERICAS Contract Code: GSS09133-COMPUTERV10 FSF Vendor ID: 0000016683 Account Rep Lori Toth Ricoh Americas Corp. 5 Dedrick Place West Caldwell, NJ 07006-6398 Email: lori.toth@ricoh-usa.com Phone: (717) 487-2888 Fax: (973) 882-2219</p>		
<p>TOSHIBA AMERICA INFORMATION SYSTEMS Contract Code: GSS09133-COMPUTERV19 FSF Vendor ID: 0000018126 Account Rep Jeff Ballard Toshiba America Information Systems, Inc. 9740 Irvine Blvd. Irvine, CA 92618-1697 Email: Toshiba.wsca.pa@tais.toshiba.com Phone: (949) 461-4692 Fax: (949) 206-3314</p>		
<p>TRANSOURCE COMPUTERS Contract Code: GSS09133-COMPUTERV14 FSF Vendor ID: 0000040279 Account Rep Transource Computers Marlo Gouin 2405 West Utopia Road Phoenix, AZ 85027-4100 Email: mgouin@transource.com Phone: (800) 486-3715 or (623) 879-8882</p>		

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Fax: (623) 879-8887

XIOTECH CORPORATION

Contract Code: GSS09133-COMPUTERV20

FSF Vendor ID: 0000037673

Account Rep

Mary Reuss

Xiotech Corporation

6455 Flying Cloud Drive

Eden Prairie, MN 55344-3394

Email: mary_reuss@xiotech.com

Phone: (952) 983-2435

Cell: (612) 419-1016

Fax: (952) 983-6950

To place orders:

Dale Kunde, Order Admin

Xiotech Corporation

6455 Flying Cloud Drive

Eden Prairie, MN 55344-3394

Phone: (952) 983-2423

Fax: (952) 983-2210

Email: dale_kunde@xiotech.com

Main # (952) 983-3000

Remit to address is the same as above.

4. SHIPPING TERMS:

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F.O.B. destination.

5. PREMIUM SAVINGS PACKAGE (PSP):

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The Contractor agrees to maintain a Premium Savings Package (PSP). The PSP program offers deeper discounts for specifically designated configurations. The current process is to redefine/update the packages every six months, so that the new pricing and configuration is available

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on May 1 and November 1 of each year. See Premium Savings Package configurations and specifications on the NASPO website:
<http://www.wnpsp.com/index.html>

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing May - October 2012**

Desktops		Standard Desktop	Performance Desktop	Education Desktop (Intel)
DELL	List Price	\$1,180	\$1,469	\$1,001
	Contract Price	\$1,081	\$1,339	\$920
	Premium Savings Package	\$733	\$1,000	\$681
	Savings (WNPSP over Contract Price)	32%	25%	26%

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing May - October 2012**

Workstations		Entry Level Workstation Desktop	Mid Level Workstation Desktop	Workstation Laptop
DELL	List Price	\$1,496	\$2,871	\$3,172
	Contract Price	\$1,356	\$2,595	\$2,860
	Premium Savings Package	\$1,047	\$2,010	\$2,140
	Savings (WNPSP over Contract Price)	23%	23%	25%

WSCA/NASPO Premium Savings Packages

Configuration Pricing May - October 2012

Laptops		Standard Laptop	Desktop Replacement Laptop	Ultra-light Laptop
DELL	List Price	\$1,502	\$1,898	\$1,879
	Contract Price	\$1,366	\$1,722	\$1,732
	Premium Savings Package	\$1,033	\$1,284	\$1,150
	Savings (WNPSP over Contract Price)	24%	25%	34%

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing May - October 2012**

Specialty Laptops		Netbook/MiniNotebook	Tablet	Touchpad Tablet/Pad	Ruggedized Laptop
DELL	List Price	\$717	\$2,417	\$1,083	\$5,180
	Contract Price	\$646	\$2,184	\$997	\$4,643
	Premium Savings Package	\$489	\$1,233	\$948	\$3,759
	Savings (WNPSP over Contract Price)	24%	44%	5%	19%

Configuration Pricing May - October 2012

Monitors		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
DELL	List Price	\$169	\$199	\$179	\$199	\$299	\$169	\$179
	Contract Price	\$151	\$178	\$160	\$178	\$268	\$151	\$160
	Premium Savings Package	\$139	\$163	\$147	\$163	\$245	\$151	\$155
	Savings (WNPSP over Contract Price)	8%	8%	8%	8%	9%	0%	3%

SPECIFICATIONS

**WSCA/NASPO Premium Savings Packages
 May - October 2012**

This is only a summary of the minimum specifications for each standard configuration
 Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

Standard Desktops - Minimum Specifications

	Standard Desktop	Performance Desktop
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	Core i5-2400 or Core i5-34xx	Intel Core i7-2600 or Core i7-37xx
RAM	4GB, DDR3	4 GB (2x2GB) DDR3 two open slots
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop, SFF, etc.	Tower case
Video	Intel HD Graphics	PCI Express x-16 512 MB discrete dual video

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USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Standard Desktop		Performance Desktop	
	Optiplex 990	\$733	Optiplex 990	\$1,000

Education Desktops - Minimum Specifications

	Education Desktop PC - AMD	Education Desktop PC - Intel
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	AMD Athlon II X2 B24 or A6-xx APU	Intel Core i3-540 or Core i3-32xx
RAM	2 GB (2x1GB) DDR3 two open slots	2 GB (2x1GB) DDR3 two open slots
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel 10/100/1000	Integrated Intel 10/100/1000
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop case	Desktop case
Video	Integrated video	Integrated video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Standard Desktop		Performance Desktop	
	Optiplex 580	\$513	Optiplex 990	\$681

Workstations - Minimum Specifications

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	Entry Level Desktop Workstation	Mid Level Desktop Workstation	Laptop Workstation
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Intel Xeon E3-1225 3.10 GHZ	Intel Xeon W3565 quad core 3.20 GHZ	Core i7-2860QM or Core i7-38xxQM
RAM	8 GB memory DDR3	8 GB memory DDR3	8 GB memory DDR3
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	DVD +/- RW
Video	PCI Express x-16 512 MB discrete dual video	PCI Express x-16 512 MB discrete dual video	512 MB discrete graphics
USB	Eight USB 2.0 ports	Eight USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Entry Level Desktop Workstation		Mid Level Desktop Workstation		Laptop Workstation	
		T1600	\$1,047	T3500	\$2,010	M4600

Laptops - Minimum Specifications

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light Laptop
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Core i5-2520M or Core i5-33xxM	Core i7-2620M or Core i7-35xxM	Core i5-2520M or Core i5-33xxM
RAM	4 GB, DDR3	4 GB, DDR3	4 GB, DDR3
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	Specify if included
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	Up to 13.3" XGA or WXG or WLED HD
Video	Intel HD Graphics	512 MB discrete graphics	128 MB graphics (specify if discrete)
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

WNPSP Pricing

Standard Laptop		Desktop Replacement Laptop		Ultra-Light Laptop	
Latitude E6420	\$1,033	Latitude E6520	\$1,284	Latitude E6320	\$1,150

Tablet, Netbook, Touchscreen Tablet/Pad - Minimum Specifications

	Tablet	NetBook	Touchscreen Tablet/Pad
Operating System	Windows 7 Professional	Windows 7 Professional	Specify
Processor	Core i5-2520M or Core i5-33xxM	Intel Atom N550 or N2600	Specify
RAM	4 GB, DDR3	2 GB, DDR3	Specify
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 5400 rpm	Specify
Network	Integrated Intel Gigabit Ethernet	Integrated Network Controller (10/100)	Integrated Network Controller (10/100)
Optical Drive	Specify if included	N/A	N/A
Display	XGA or WXGA TFT or WLED with rotating hinge for tablet functionality	10" WSVGA	Specify
Video	Intel HD Graphics	128 MB graphics	Specify
USB	Two USB 2.0 ports	Two USB 2.0 ports	Specify
Warranty	Three year next working day	One year parts and labor	One year parts and labor
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	N/A
EPEAT	EPEAT silver level	EPEAT silver level	N/A

WNPSP Pricing

Tablet		NetBook		Touchscreen Tablet/Pad	
Latitude - XT3	\$1,233	Latitude 2120	\$489	ST Tablet	\$948

Ruggedized Laptops - Minimum Specifications

Ruggedized Laptop	
Operating System	Windows 7 Professional
Processor	Core i5-2520M or Core i5-33xxM
RAM	4 GB DDR3
Wireless	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive, shock mounted, removable
Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant
Network	Integrated Intel Gigabit Ethernet
Optical Drive	CD-RW/DVD-ROM combo
Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable
Video	Intel HD Graphics
USB	Two USB 2.0 ports
Warranty	Three year parts and labor
Energy-Star	Energy Star 5.0 compliant
EPEAT	EPEAT silver level

WNPSP Pricing

Ruggedized Laptop	
E6420 XFR	\$3,759

**WSCA/NASPO Premium Savings Packages
 Configuration Pricing November 2011 - April 2012**

This is only a summary of the minimum specifications for each standard configuration
 Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

Monitors - Minimum Specifications

	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
Screen size (diagonal measure)	17 inches	19 inches	19 inches	22 inches	24 inches	17 inches	19 inches
Format	Standard format	Standard format	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Standard format	Wide-Format, WSXGA compatible
Resolution	1280x1024	1280x1024	1440x900	1680x1050	1920x1080	1280x1024	1440x900
Brightness	250 Nits/ cd/m2	250 Nits/ cd/m2	250 Nits/ cd/m2	250 Nits/ cd/m2	250 Nits/ cd/m2	250 Nits/ cd/m2	250 Nits/ cd/m2
Contrast	500 to 1	500 to 1	400 to 1	400 to 1	400 to 1	500 to 1	400 to 1
Response Time	8 ms	8 ms	8 ms	8 ms	8 ms	12 ms	12 ms
Pixel Policy	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2
VGA interface	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required
DVI interface	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	Specify whether DVI interface is included	Specify whether DVI interface is included
Warranty	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included
Stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Specify whether stand is height-adjustable	Specify whether stand is height-adjustable
Energy-Star	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance
EPEAT	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT silver level	EPEAT silver level

WNPSP Pricing	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
	\$155	\$188	\$155	\$180	\$245	\$155	\$155

6. DELIVERY AND PICKUP:

[\(Return to Table of Contents\)](#)

Contractor agrees to deliver Products to Purchasing Entities within 25 calendar days after receipt of a valid Purchase Order.

7. DEPARTMENT OF TECHNOLOGY AND INFORMATION (DTI) NOTIFICATION:

[\(Return to Table of Contents\)](#)

To help maximize efficiencies and improve the quality of IT related purchases, any information technology related purchase in excess of \$10,000 shall be sent to DTI prior to issuance of a purchase order or execution of a contract. In addition, DTI shall be consulted regarding the use of contractual resources for information technology initiatives and support in excess of \$50,000 prior to the work commencing.

8. PRICING:

[\(Return to Table of Contents\)](#)

Prices will remain firm for the term of the contract period. See link for each vendor on pages 21 through 23.

ADDITIONAL TERMS AND CONDITIONS

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9. BILLING:

The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

10. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

11. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

12. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

All purchase orders must include the vendor's contract number, **GSS09133-COMPUTERVXX**, and the Master Price Agreement Number, **B27XXX**.

13. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

14. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

15. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

16. AGENCY'S RESPONSIBILITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the

contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

17. SERVICING SUBCONTRACTORS:

All Contractors' authorized business partners in the State of Delaware.

18. PRODUCT WARRANTY:

Any communications hardware, services, and software will be covered by the manufacturer's warranty.

19. AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (ARRA):

If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements that are legally required of providers of goods and related services. Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide any required report to the ordering entity as required by law. The Contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

20. E-RATE:

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"E-Rate" is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices. E-Rate eligibility depends upon who uses the equipment, how it is used and where it is located. In general terms, equipment located on school property and that is necessary for e-mail and internet access in classrooms is eligible for E-Rate support. Each contractor shall make every effort to continue its involvement in this program and to add products as applicable.

Contractor	E-Rate ID
Ace Technology Partners	143020378
Apple, Inc.	143004358
Computer Technology Link (CTL)	143016486
Dell Marketing L.P.	143004340
EMC Corporation	N/A
Fujitsu America	143029609
Grace Global Corp.	143030527
Hewlett Packard	143007617
Howard Technology	143022153
IBM	143005607
Lenovo	143033514
Netapp	143021227

Award Notice

Contract No.: GSS09133-COMPUTER

Oracle America, Inc.	N/A
Panasonic	N/A
Quantum	N/A
Ricoh Americas	N/A
Toshiba	N/A
Transource Computers	143008973
Xiotech Corp.	143024494

Award Notice

Contract No.: GSS09133-COMPUTER

VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
APPLE	B27158	GSS09133-COMPUTERV02	PC (including LAN storage)	Yes	store.apple.com/AppleStore/WebObjects/K12Custom?qprm=141519
DELL MARKETING L.P.	B27160	GSS09133-COMPUTERV03	PC (including LAN storage)	Yes	www.dell.com/naspowsca

VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
ACE TECHNOLOGY PARTNERS	B27157	GSS09133-COMPUTERV01	PC (including LAN storage)	Yes	http://system.acecomputers.com/index.asp?cid=WSCA-DE
COMPUTER TECHNOLOGY LINK	B27159	GSS09133-COMPUTERV18	PC (including LAN storage)	No	www.ctlcorp.com/wsca
EMC CORPORATION	B27161	GSS09133-COMPUTERV04	Server Storage	Yes	www.emc.com/emcwsca
FUJITSU AMERICA	B27162	GSS09133-COMPUTERV22	PC (including LAN storage)	Yes	http://store.shopfujitsu.com/fpcbp/WSCA
GRACE GLOBAL CORP.	B27163	GSS09133-COMPUTERV15	PC (including LAN storage)	No	wsca.graceglobalinc.com
HEWLETT PACKARD	B27164	GSS09133-COMPUTERV05	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
HOWARD TECHNOLOGY	B27165	GSS09133-COMPUTERV16	PC (including LAN storage)	No	www.howardcomputers.com/wsca2009
IBM	B27166	GSS09133-COMPUTERV06	Server Storage	Yes	www.ibm.com/easyaccess/wscanaspo
LENOVO (United States)	B27168	GSS09133-COMPUTERV17	PC (including LAN storage)	No	www.lenovo.com/wsca
NETAPP	B27170	GSS09133-COMPUTERV07	Server Storage	Yes	www.netapp.com/us/how-to-buy/wsca
ORACLE AMERICA, INC.	B27175	GSS09133-COMPUTERV11	Server Storage	Yes	http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html
PANASONIC	B27172	GSS09133-COMPUTERV08	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract.asp

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QUANTUM	B27173	GSS09133-COMPUTERV09	Server Storage	No	www.quantum.com/wsca
RICOH AMERICAS	B27174	GSS09133-COMPUTERV10	Printers	No	www.ricoh-usa.com/rmap/wscaprinters
TOSHIBA	B27176	GSS09133-COMPUTERV19	PC (including LAN storage)	No	www.laptops.toshiba.com/wsca-de
TRANSOURCE COMPUTERS	B27177	GSS09133-COMPUTERV14	PC (including LAN storage)	No	www.transource.com/wsca/de
XIOTECH CORP.	B27179	GSS09133-COMPUTERV20	Server Storage	No	www.xiotech.com/wsca2009

Award Notice
Contract No.: GSS09133-COMPUTER

Recall Information Regarding ThinkCentre M90z and M70z all in one Desktop PCs:

March 8, 2012

Dear Lenovo Customer:

In cooperation with the U.S. Consumer Product Safety Commission (CPSC), Lenovo is voluntarily recalling 160,000 ThinkCentre M90z and ThinkCentre M70z all-in-one desktop PCs worldwide sold between May 2010 and January 2012. Lenovo has determined that due to a failure of the power supply in the affected all-in-ones, the system can overheat and pose a fire hazard. Lenovo has received two customer reports of fire that resulted in damage to the PC.

Effective immediately, Lenovo is offering free power-supply replacements for all affected ThinkCentre M90z and M70z all-in-one desktop PCs. Only certain of the ThinkCentre M90z and M70z all-in-one desktop PCs sold in the timeframe are affected, and all of the affected systems can be identified by machine type and serial number. Lenovo internal records indicate that you have received an all-in-one desktop PC with an affected power supply. Lenovo recommends that you should immediately stop using the affected desktop PC, unplug the power cord, and contact Lenovo Services or an authorized Warranty Services Provider to schedule an appointment to have your power supply replaced.

Should you have any further questions, U.S. and Canada residents may contact Lenovo Services at 1-855-248-2194 or an authorized Warranty Services Provider. International contact information for recall support is available at <http://www.lenovo.com/aiopsurecall>.

When you contact a technical support representative, please advise them you are calling in reference to the ThinkCentre M90z and M70z all-in-one desktop PC power supply recall.

Lenovo greatly appreciates your business and apologizes for the inconvenience caused by these issues.

Sincerely,

Ken Seethaler
Director, Product Engineering, Lenovo