



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

July 16, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES,  
VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM  
DEPUTY DIRECTOR  
302-857-4501

SUBJECT: **AWARD NOTICE – Addendum # 10 effective May 10, 2011**  
**CONTRACT NO. GSS10594-HIRE**  
HAZARDOUS INCIDENT RESPONSE EQUIPMENT

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OF  
KEY CONTRACT INFORMATION

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PHONE: (302) 857-4550 – FAX: (302) 739-3779 – [GSS.OMB.DELAWARE.GOV](http://GSS.OMB.DELAWARE.GOV)

**KEY CONTRACT INFORMATION**

**1. MANDATORY USE CONTRACT:**

[\(Return to Table of Contents\)](#)

**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

**2. CONTRACT PERIOD:**

[\(Return to Table of Contents\)](#)

Each contractor's contract shall be valid through May 31, 2015.

**3. VENDORS:**

[\(Return to Table of Contents\)](#)

**Contract # GSS10594-HIREV04**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64412**

FSF Vendor ID: 0000047414

AARDVARK TACTICAL, INC.

Attn: Adolfo C. Alderete

1935 Puddingstone Drive

La Verne, CA 91750-5818

Phone: (909) 451-6106

Fax: (626) 609-4028

Email: [aalderete@aardvarktactical.com](mailto:aalderete@aardvarktactical.com)

Website: [www.aardvarktactical.com](http://www.aardvarktactical.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 9 AM to 5 PM PST

Name: Brent Doan

Fax: (626) 609-3474

Cell: (626) 428-5440

Email: [bdoan@aardvarktactical.com](mailto:bdoan@aardvarktactical.com)

Guaranteed Delivery: 45-60 days ARO

Will accept orders for less than the \$100 minimum order.

*Additional services offered by contractor to contract users at no added cost:*

Recall Facilitation

Warranty Facilitation

Training

**Contract # GSS10594-HIREV19**

State of New York Contract Number: 38232-19745

Award Notice

Contract No.: GSS10594-HIRE

Vendor contract award number: **PC 61961**  
FSF Vendor ID: 0000082111  
ATLANTIC DIVING SUPPLY, INC. (dba ADS, INC.)  
Attn: Noelle Irish  
7115 Airport Highway  
Pennsauken, NJ 08109-4301  
Phone: (800) 325-5711 X 141 or (856) 488-4499 X 141  
Fax: (856) 488-4343  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)  
Website: [www.adstactical.com](http://www.adstactical.com)

*Orders should be directed to:*  
MAR-VEL INTERNATIONAL, INC.  
7115 Airport Highway  
Pennsauken, NJ 08109-4301  
FEIN: 22-2854453  
Phone: (856) 488-4499, X 141  
Fax: (856) 488-4343  
Noelle Irish  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)  
Website: [www.mar-vel.com](http://www.mar-vel.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8AM to 5 PM  
Name: Brad Anderson  
Cell: (757) 376-2542  
Email: [banderson@adsinc.com](mailto:banderson@adsinc.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order. For orders less than \$100, shipping will be added.

**Contract # GSS10594-HIREV30**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62199**  
FSF Vendor ID: 0000000820  
ATLANTIC NUCLEAR CORP.  
Attn: John P. Anderson  
1020 Turnpike Street, # 9  
Canton, MA 02021-2814  
Phone: (800) 878-9188 or (781) 828-9118  
Fax: (888) 440-1319 or (781) 828-1319  
Email: [anc@att.net](mailto:anc@att.net)  
Website: [www.atlanticnuclear.com](http://www.atlanticnuclear.com)

*Orders should be directed to:*  
Name: John P. Anderson  
Phone: (800) 878-9118 or (781) 828-9118  
Fax: (888) 440-1319 or (781) 828-1319  
Email: [anc@att.net](mailto:anc@att.net)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 24-7

Award Notice

Contract No.: GSS10594-HIRE

Name: John P. Anderson  
Phone: (800) 878-9118 or (781) 828-9118 or (781) 828-0434  
Fax: (888) 440-1319 or (781) 828-1319  
Cell: (781) 630-2979  
Email: [anc@att.net](mailto:anc@att.net)

Guaranteed Delivery: 45 days ARO

Will accept orders for less than the \$100 minimum order. Shipping will be added to order under \$100.

**Contract # GSS10594-HIREV08**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63040**  
FSF Vendor ID: 0000047413  
AMRON INTERNATIONAL DIVING SUPPLY, INC.  
Attn: Van Richardson  
1380 Aspen Way  
Vista, CA 92081-8349  
Phone: (877) 462-6700 or (760) 208-6520  
Fax: (760) 599-3857  
Email: [vrichardson@amronintl.com](mailto:vrichardson@amronintl.com)  
Website: [www.amronintl.com](http://www.amronintl.com)

Orders should be directed to:

Name: Van Richardson  
Phone: (877) 462-6700 or (760) 208-6520  
Fax: (760) 599-3857  
Email: [vrichardson@amronintl.com](mailto:vrichardson@amronintl.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm **PST**

Name: Mike Strickland  
Phone: (877) 462-6700  
Fax: (760) 599-3857  
Cell: (760) 300-7623  
Email: [mstrickland@amronintl.com](mailto:mstrickland@amronintl.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order.

Technical Assistance telephone support (866) 897-7233

**Contract # GSS10594-HIREV13**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 64413**  
FSF Vendor ID: 0000005806  
DIGITAL ALLY, INC.  
Attn: Russell Herron  
7311 W. 130<sup>th</sup> Street  
Overland Park, KS 66213-2686  
Phone: (800) 440-4947 or (913) 814-7774  
Fax: (913) 814-7775  
Email: [russel.herron@digitalallyinc.com](mailto:russel.herron@digitalallyinc.com)  
Website: [www.digitalallyinc.com](http://www.digitalallyinc.com)

Award Notice

Contract No.: GSS10594-HIRE

Orders should be directed to:

Name: Larry Dado

Phone: (800) 440-4947

Fax: (913) 814-7775

Email: [larry.dado@digitalallyinc.com](mailto:larry.dado@digitalallyinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 8-5 CST

Name: Support

Phone: (800) 440-4947

Email: [support@digitalallyinc.com](mailto:support@digitalallyinc.com)

Guaranteed Delivery: 10 days ARO

Will accept orders for less than the \$100 minimum order. Shipping costs will be added with orders under \$100.

**Contract # GSS10594-HIREV26**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62119**

FSF Vendor ID: 0000034304

ELSAG NORTH AMERICA, LLC

Attn: Sherri Corder

205-H Creek Ridge Road

Greensboro, NC 27406-4444

Phone: (866) 967-4900 or (336) 379-7135

Fax: (336) 379-7164

Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)

Website: [www.elsagna.com](http://www.elsagna.com)

Orders should be directed to:

Name: Sherri Corder

Phone: (845) 278-5425 or (366) 379-7135

Fax: (366) 379-7164

Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Mark E. Windover

Phone: (845) 278-5425 or (866) 967-4900

Fax: (845) 278-5428

Cell: (336) 681-7179

Email: [mark.windover@elsagna.com](mailto:mark.windover@elsagna.com)

Guaranteed Delivery: 30-90 days ARO depending on equipment ordered

Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

**Contract # GSS10594-HIREV21**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63519**

FSF Vendor ID: 0000076184

E. D. BULLARD COMPANY

Attn: David Vangelov

Award Notice

Contract No.: GSS10594-HIRE

1898 Safety Way  
Cynthiana, KY 41031-9303  
Phone: (800) 227-0423, Ext 874 or (716) 583-1768  
Fax: (800) 877-6858 or (859) 234-6858  
Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)  
Website: [www.bullard.com](http://www.bullard.com)

Orders should be directed to:

Name: David Vangelov  
Phone: (800) 227-0423, Ext 874 or (716) 583-1768  
Fax: (859) 234-6858  
Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30am - 6:00pm  
Name: David Vangelov  
Phone: (800) 227-0423, Ext 874 or (716) 583-1768  
Fax: (859) 234-6858  
Cell: (716) 583-1768  
Email: [dave\\_vangelov@bullard.com](mailto:dave_vangelov@bullard.com)

Free training in use of thermal imaging camera provided.  
Guaranteed Delivery: 30 days ARO  
Will **NOT** accept orders for less than the \$100 minimum order.

*Local distributor:*

Atlantic Emergency Solutions, Inc.  
FSF Vendor ID: 0000083684  
12351 Randolph Ridge Lane  
Manassas, VA 20109-5213  
Phone: (800) 442-9700 or (703) 257-2557  
Email: [bfritzgerald@atlanticemergency.com](mailto:bfritzgerald@atlanticemergency.com)  
Delmarva Regional Sales Center  
121 Patriot Drive  
Middletown, DE 19709-8761  
Phone: (800) 706-5860  
Website: <http://www.atlanticemergency.com/>

**Contract # GSS10594-HIREV22**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62119**  
FSF Vendor ID: 0000034304  
ELSAG NORTH AMERICA, LLC  
Attn: Sherri Corder  
205-H Creek Ridge Road  
Greensboro, NC 27406-4444  
Phone: (866) 967-4900 or (336) 379-7135  
Fax: (336) 379-7164  
Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)  
Website: [www.elsagna.com](http://www.elsagna.com)

Orders should be directed to:

Award Notice

Contract No.: GSS10594-HIRE

Name: Sherri Corder  
Phone: (845) 278-5425 or (366) 379-7135  
Fax: (366) 379-7164  
Email: [sherri.corder@elsagna.com](mailto:sherri.corder@elsagna.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Mark E. Windover  
Phone: (845) 278-5425 or (866) 967-4900  
Fax: (845) 278-5428  
Cell: (336) 681-7179  
Email: [mark.windover@elsagna.com](mailto:mark.windover@elsagna.com)

Guaranteed Delivery: 30-90 days ARO depending on equipment ordered  
Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

**Contract # GSS10594-HIREV14**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62000**

FSF Vendor ID: 0000023288

FARBER SPECIALTY VEHICLES

Attn: Ken Farber

7052 Americana Pkwy

Reynoldsburg, OH 43068-4117

Phone: (800) 331-3188 or (614) 863-6470

Fax: (614) 759-2098

Email: [kfarber@farberspecialty.com](mailto:kfarber@farberspecialty.com)

Website: [www.farberspecialty.com](http://www.farberspecialty.com)

Orders should be directed to:

Name: Ken Farber  
Phone: (800) 331-3188 or (614) 863-6470  
Fax: (614) 759-2098  
Email: [kfarber@farberspecialty.com](mailto:kfarber@farberspecialty.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30am - 5:00pm

Name: James Jameson

Phone: (614) 863-6470

Fax: (614) 759-2098

Guaranteed Delivery: 210 days ARO

**Contract # GSS10594-HIREV29**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61963**

FSF Vendor ID: 0000088875

FIRST LINE TECHNOLOGY, LLC

Attn: Amit Kapoor

3656 Centerview Drive

Suite 4

Chantilly, VA 20151-3291

Phone: (866) 556-0517 or (703) 955-7510, Ext. 121

Award Notice  
Contract No.: GSS10594-HIRE

Fax: (703) 955-7540  
Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)  
Website: [www.firstlinetech.com](http://www.firstlinetech.com)

Orders should be directed to:  
Name: Amit Kapoor  
Phone: (866) 556-0517 or (703) 955-7510, Ext. 121  
Fax: (703) 955-7540  
Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Amit Kapoor  
Phone: (866) 556-0517  
Cell: (703) 585-2313  
Fax: (703) 955-7540  
Email: [akapoor@firstlinetech.com](mailto:akapoor@firstlinetech.com)

Guaranteed Delivery: 60 days ARO

Will accept orders for less than the \$100 minimum order. For orders less than \$100, shipping will be pre-paid and added as a minimum order clause.

*Additional services offered at no added cost: Initial Training and Setup*

**Contract # GSS10594-HIREV02**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61964**

FSF Vendor ID: 0000018807

FISHER SCIENTIFIC CO., LLC

Attn: Tim Zeh

200 Park Lane Drive

Pittsburgh, PA 15275-1118

Phone: (800) 955-9999 or (412) 490-8412

Fax: (412) 490-1026

Email: [tim.zeh@thermofisher.com](mailto:tim.zeh@thermofisher.com)

Website: [www.fishersci.com](http://www.fishersci.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 24-7

Name: Fisher Customer Services

Phone: (800) 772-6733

Guaranteed Delivery: In stock 3 days ARO, direct vendor delivery varies by manufacturer lead time

Will accept orders for less than the \$100 minimum order.

*Additional services offered by contractor to contract users at not added cost:*

LOGISTICS

- 24-48 hours delivery for high volume or hot list items
- Scheduled delivered offered
- Lot sequestering services
- Customer reserve inventory

ENVIRONMENTAL-SAFETY

- Removal of packing materials
- Product handling seminars
- MSDS database for distributed products
- Hazardous chemical purchase reports

SERVICE

- 1 year equipment warranty

Award Notice

Contract No.: GSS10594-HIRE

- Logistics-deliver needs assessment
- Multiple instate delivery points

- Instrument initial setup & calibration

QUALITY-PERFORMANCE

- Certificate of Analysis
- Supplier rating
- Line fill Monitors
- Accounts payable monitors
- Back order monitors
- Ecommerce utilization monitors
- Transportation monitors
- Order efficiency monitors
- Invoice history audit reports

SYSTEMS

- Customized billing reports and invoices
- Bar coded packing slips and shipment labels
- Customized usage report
- Evaluated receipts settlement
- Invoice history and audit reports

CUSTOMER SERVICE

- FISHER Instrument specialist services
- Business systems specialist services
- On-site customer service
- Information and training seminars
- Supplier new product shows

**Contract # GSS10594-HIREV17**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62001**

FSF Vendor ID: 0000006842

GLOBAL PROTECTION USA, INC.

Attn: Lou Schiliro

444 Kelley Drive

West Berlin, NJ 08091-9210

Phone: (800) 957-8955

Fax: (856) 768-2922

Email: [lou@globalprotectionusa.com](mailto:lou@globalprotectionusa.com)

Website: [www.protectivesuits.com](http://www.protectivesuits.com)

Orders should be directed to:

Name: Jon Denker

Phone: (856) 768-2911

Cell: (856) 296-2625

Fax: (856) 768-2922

Email: [jon@globalprotectionuse.com](mailto:jon@globalprotectionuse.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm

Name: Jon Denker

Phone: (856) 768-2911

Cell: (856) 296-2625

Fax: (856) 768-2922

Email: [jon@globalprotectionuse.com](mailto:jon@globalprotectionuse.com)

Guaranteed Delivery: N/A

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV28**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62202**

FSF Vendor ID: 0000088609

GUARD LINE FIRE & SAFETY, INC.

Attn: Wayne Dora

Award Notice

Contract No.: GSS10594-HIRE

75 Main Avenue  
Elwood Park, NJ 07407-3203  
Phone: (201) 475-6600, Ext 47  
Fax: (201) 703-8180  
Email: [wdora@guardlinefire.com](mailto:wdora@guardlinefire.com)  
Website: [www.guardlinefire.com](http://www.guardlinefire.com)

Orders should be directed to:

Name: Wayne Dora  
Phone: (201) 475-6600, Ext. 47  
Fax: (201) 703-8180  
Email: [wdora@guardlinefire.com](mailto:wdora@guardlinefire.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, Sat, Sun  
Name: Wayne Dore – Kurt Wanner  
Phone: (201) 403-4159 or 4155  
Fax: (201) 703-8180  
Cell phone: (201) 403-4159 or (201) 403-4155  
Email: [wdora@guardlinefire.com](mailto:wdora@guardlinefire.com) or [kwanner@guardlinefire.com](mailto:kwanner@guardlinefire.com)

Guaranteed Delivery: 45-60 days varies with equipment ordered ARO  
Will accept orders for less than the \$100 minimum order. For orders less than \$100 shipping will be added.

**Contract # GSS10594-HIREV27**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 63112**  
FSF Vendor ID: 0000032117  
HAGEMeyer NORTH AMERICA, INC.  
Attn: Rick Bond  
1460 Tobias Gadson Blvd.  
Charleston, SC 29407-4793  
Phone: (888) 848-5599 or (301) 542-3258  
Fax: (803) 705-8581  
Email: [rbond@hagemeyerna.com](mailto:rbond@hagemeyerna.com)  
Website: [www.hagemeyerna.com](http://www.hagemeyerna.com)

Orders should be directed to:

Name: John McLoughlin  
Phone: (888) 745-6486  
Fax: (800) 332-4364  
Email: [jmcloughlin@hagemeyerna.com](mailto:jmcloughlin@hagemeyerna.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm  
Name: Rick Bond  
Phone: (301) 542-3258  
Email: [rbond@hagemeyerna.com](mailto:rbond@hagemeyerna.com)

Guaranteed Delivery: 5-60 days ARO  
Will NOT accept orders for less than the \$100 minimum order.

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*Additional services offered at no added cost:* Recharge for Fire Extinguishers  
Hydrotest and Service Pressure Test

**Contract # GSS10594-HIREV23**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 62203**  
FSF Vendor ID: 0000002268  
LAERDAL MEDICAL CORP.  
Attn: James Baker  
167 Myers Corners Road  
Wappingers Falls, NY 12590-3869  
Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693  
Fax: (800) 266-4359 or (845) 298-4557  
Email: [james.baker@laerdal.com](mailto:james.baker@laerdal.com)  
Website: [www.laerdal.com](http://www.laerdal.com)

Orders should be directed to:

Name: James Baker  
Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693  
Fax: (800) 266-4359  
Email: [james.baker@laerdal.com](mailto:james.baker@laerdal.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm  
Name: Michael Palermo  
Phone: (845) 297-7770  
Cell: (845) 264-1981  
Fax: (585) 425-1485  
Email: [michael.palermo@laerdal.com](mailto:michael.palermo@laerdal.com)

Guaranteed Delivery: 30 day ARO  
Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV12**

State of New York Contract Number: 38232-19745  
Vendor contract award number: **PC 61965**  
FSF Vendor ID: 0000047989  
LAURUS SYSTEMS, INC.  
Attn: Laura Lynch  
3460 Ellicott Center Dr  
Suite 101  
Ellicott City, MD 21043-4164  
Phone: (866) 465-5558 or (410) 465-5558  
Fax: (410) 465-5257  
Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)  
Website: [www.laurussystems.com](http://www.laurussystems.com)

Orders should be directed to:

Name: Laura Lynch  
Phone: (866) 465-5558 or (410) 465-5558  
Fax: (410) 465-5257  
Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)

Award Notice

Contract No.: GSS10594-HIRE

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Laura Lynch

Phone: (866) 465-5558 or (410) 465-5558

Fax: (410) 465-5257

Cell: (443) 889-4108

Email: [lauralynch@laurussystems.com](mailto:lauralynch@laurussystems.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV25**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62843**

FSF Vendor ID: 0000022906

LDV, INC.

Attn: Frank Solofra

180 Industrial Dr

Burlington, WI 53105-2307

Phone: (800) 558-5986 or (262) 757-2436

Fax: (262) 763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

Website: [www.ldvusa.com](http://www.ldvusa.com)

Orders should be directed to:

Name: Frank Solofra

Phone: (800) 558-5986 or (262) 757-2436 (direct)

Fax: (262) 763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8am - 5pm Central

Name: Frank Solofra

Phone: (800) 558-5986 or (262) 757-2436 (direct)

Cell: (262) 206-1623

Fax: (262) 763-0156

Email: [fsolofra@ldvusa.com](mailto:fsolofra@ldvusa.com)

Guaranteed Delivery: 365 day ARO

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV10**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61966**

FSF Vendor ID: 0000016805

MAR-VEL INTERNATIONAL, INC.

Attn: Noelle Irish

7115 Airport Hwy

Pennsauken, NJ 08109-4301

Phone: (800) 325-5711 Ext 141 or (856) 488-4499

Fax: (856) 488-4343

Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

Website: [www.mar-vel.com](http://www.mar-vel.com)

Award Notice  
Contract No.: GSS10594-HIRE

Orders should be directed to:

Name: Noelle Irish  
Phone: (800) 325-5711 Ext 141 or (856) 488-4499  
Fax: (856) 488-4343  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Noelle Irish  
Phone: (800) 325-5711 Ext 141 or (856) 488-4499  
Fax: (856) 488-4343  
Cell: (732) 850-1911  
Email: [nirish@adsinc.com](mailto:nirish@adsinc.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order.

*Additional services offered:*

1. Assembly and Inspection of most equipment, including breathing Systems, SCBA and Scuba.
2. Invitation to MCG Sponsored Seminars and Events.
3. Training and Product Update Seminars.

**Contract # GSS10594-HIREV16**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63955**

FSF Vendor ID: 0000033398

MUNICIPAL EMERGENCY SERVICES, INC.

Attn: Susan Berger

261 Upper North Road

Highland, NY 12528-2615

Phone: (800) 560-8030

Fax: (845) 691-4319

Email: [sberger@mesfire.com](mailto:sberger@mesfire.com)

Website: [www.mesfire.com](http://www.mesfire.com)

Orders should be directed to:

Name: Sue Berger  
Phone: (800) 560-8030  
Fax: (845) 691-4319  
Email: [sberger@mesfire.com](mailto:sberger@mesfire.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Robert Duncan  
Phone: (800) 560-8030 or (845) 691-4313  
Fax: (845) 691-4319  
Cell: (845) 222-0193  
Email: [roduncan@mesfire.com](mailto:roduncan@mesfire.com)

*Additional services offered at no added cost:*

Hose re-coupling, hydrostatic testing

Award Notice

Contract No.: GSS10594-HIRE

Guaranteed Delivery: 90 – 120 days ARO  
Will **NOT** accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV20**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62205**

FSF Vendor ID: 0000082312

NABCO, INC.

Attn: Randy Markey

1001 Corporate Drive

Suite 205

Canonsburg, PA 15317-6505

Phone: (724) 746-9617

Fax: (724) 746-9709

Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)

Website: [www.nabcoinc.com](http://www.nabcoinc.com)

Orders should be directed to:

Name: Randy Markey

Phone: (724) 746-9617 (Vendor will accept collect calls regarding this contract equipment)

Fax: (724) 746-9709

Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Randy Markey

Phone: (724) 746-9617

Fax: (724) 746-9709

Cell: (412) 812-4514

Email: [randy@nabcoinc.com](mailto:randy@nabcoinc.com)

Guaranteed Delivery: 240 days ARO

Will accept orders for less than the \$100 minimum order.

Shipping will be added in accordance with the "Minimum Order" clause.

**Contract # GSS10594-HIREV06**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61968**

FSF Vendor ID: 0000047326

RAE SYSTEMS, INC.

Attn: Bob Ladzinski

3775 North First Street

San Jose, CA 95134-1708

Phone: (877) 723-2878 or (856) 986-8517

Fax: (609) 770-3386

Email: [rladzinski@raesystems.com](mailto:rladzinski@raesystems.com)

Website: [www.raesystems.com](http://www.raesystems.com)

Contractor sales contact:

Name: Roberta Potts

Phone: (408) 952-8256

Fax: (408) 952-8487

Award Notice

Contract No.: GSS10594-HIRE

Email: [rpotts@raesystems.com](mailto:rpotts@raesystems.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: 8:00 to 5:00

Name: Bob Ladzinski

Phone: (856) 986-8517

Fax: (609) 770-3416

Cell Phone: (856) 986-8517

Email: [rladzinski@raesystems.com](mailto:rladzinski@raesystems.com)

Guaranteed Delivery: 15 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

**Delaware Distributor for RAE Systems:**

Gen-EI Safety & Industrial Products, LLC

**Contract # GSS10594-HIREV07**

FSF Vendor ID: 0000034427

Attn: John Kelley

961 Route 10 East, Suite 2M

Randolph, NJ 07869-1927

Phone: (973) 584-8777

Cell: (609) 707-3404

Fax: (973) 584-2727

Email: [jkelly@genelsafety.com](mailto:jkelly@genelsafety.com)

**Contract # GSS10594-HIREV05**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63768**

FSF Vendor ID: 0000033172

REMOTEC, INC.

Attn: Marquis Syler – Contracts Manager

353 JD Yarnell Pkwy

Clinton, TN 37716-4013

Phone: (865) 269-1155

Fax: (865) 483-1426

Email: [mark.syler@ngc.com](mailto:mark.syler@ngc.com)

Website:

[www.is.northropgrumman.com/by\\_solution/remote\\_platforms](http://www.is.northropgrumman.com/by_solution/remote_platforms)

Contractor sales contact:

Name: Jim Daniels

Phone: (865) 483-0228, Ext 165

Fax: (865) 483-1239

Email: [remotecsales@ngc.com](mailto:remotecsales@ngc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8 to 5, 24 hour on call service

Name: Remotec Service Technician

Phone: (865) 483-0228, Ext. 244

Fax: (865) 483-1426

Cell Phone: (865) 548-6130

Email: [remotecservice@ngc.com](mailto:remotecservice@ngc.com)

Award Notice

Contract No.: GSS10594-HIRE

Guaranteed Delivery: 120 days ARO  
Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV01**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62120**

FSF Vendor ID: 0000029821

SAFEWARE, INC.

Attn: Catherine Jones

3200 Hubbard Road

Landover, MD 20785-200

Phone: (800) 331-6760 X 188 or (301) 683-1212 X 188

Fax: (301) 683-1240

Email: [cjones@safewareinc.com](mailto:cjones@safewareinc.com)

Website: [www.safewareinc.com](http://www.safewareinc.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8 AM to 5 PM EST

Name: Charles Radcliffe

Phone: (800) 287-2130

Fax: (301) 683-1240

Cell: (301) 440-4975

Email: [cradcliffe@safewareinc.com](mailto:cradcliffe@safewareinc.com)

**Vendor offers:**

Maintenance – Yes, 2% off of list price

Calibration – Yes, 2% off of list price

Service – Yes, 2% off of list price

Guaranteed Delivery: Varies by item

Will accept orders for less than the \$100 minimum order.

**Contract # GSS10594-HIREV18**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63616**

FSF Vendor ID: 0000082104

SURVIVAL ARMOR, INC.

Attn: Cathy Lowe

13811 Plantation Road

Fort Myers, FL 33912-4339

Phone: (866) 868-5001, X 132 or (239) 510-0891, X 132

Fax: (239) 210-0898

Email: [cathylowe@survivalarmor.com](mailto:cathylowe@survivalarmor.com)

Website: [www.survivalarmor.com](http://www.survivalarmor.com)

*Orders should be directed to:*

Name: Cathy Lowe

Phone: (866) 868-5001, Ext 132

(239) 210-0891, Ext 132

Fax: (239) 210-0898

Email: [cathylowe@survivalarmor.com](mailto:cathylowe@survivalarmor.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Award Notice

Contract No.: GSS10594-HIRE

Normal Business hours: M-F, 8 AM to 5 PM EST

Name: Cathy Lowe

Phone: (866) 868-5001, Ext 132  
(239) 210-0891, Ext 132

Cell: (770) 780-0070

Email: [cathylowe@survivalarmor.com](mailto:cathylowe@survivalarmor.com)

Guaranteed Delivery: Concealable 30-45 days ARO  
Tactical 42-56 days ARO

Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

**Contract # GSS10594-HIREV09**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63520**

FSF Vendor ID: 0000047644

TACTICAL & SURVIVAL SPECIALTIES, INC.

Attn: Jon Miller

P. O. Box 1890

Harrisonburg, VA 22801-9788

Phone: (540) 434-8974 Ext 4211 or (877) 535-8774

Fax: (540) 434-7796

Email: [jmiller@tacsurv.com](mailto:jmiller@tacsurv.com)

Website: [www.tacsurv.com](http://www.tacsurv.com)

Orders should be directed to:

Name: Jon Miller

Phone: (540) 434-8974 Ext 4211 or (877) 535-8774

Fax: (540) 434-7796

Email: [jmiller@tacsurv.com](mailto:jmiller@tacsurv.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:30pm

Name: Neil Senatro

Phone: (540) 434-8974 Ext 4250

Fax: (540) 434-7796

Cell: (540) 236-8007

Email: [nsenatro@tacsurv.com](mailto:nsenatro@tacsurv.com)

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order. Shipping will be added.

**Contract # GSS10594-HIREV03**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61970**

FSF Vendor ID: 0000035022

VWR INTERNATIONAL

Attn: David Unzicker

2039 Center Square Road

Bridgeport, NJ 08017

Phone: (215) 962-4752

Fax: (484) 881-5931

Email: [david\\_unzicker@vwr.com](mailto:david_unzicker@vwr.com)

Website: [www.vwr.com](http://www.vwr.com)

Award Notice

Contract No.: GSS10594-HIRE

Orders should be directed to:

Name: Karen Robinson

Phone: (800) 932-5000 X 4270

Fax: (866) 329-2897

Email: [karen\\_robinson@vwr.com](mailto:karen_robinson@vwr.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 7:30 to 5:00

Name: Jim Cummings

Phone: (856) 241-7211

Fax: (856) 467-2488

Pager: (856) 297-8208

Email: [jim\\_cummings@vwr.com](mailto:jim_cummings@vwr.com)

Guaranteed Delivery: In stock 5 days ARO

Will accept orders for less than the \$100 minimum order at no additional cost.

Technical Assistance telephone support (866) 897-7233

**Contract # GSS10594-HIREV15**

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63617**

FSF Vendor ID: 0000034949

ZISTOS CORPORATION

Attn: John A Kennedy, Jr.

1736 Church Street

Holbrook, NY 11741-5918

Phone: (631) 434-1370

Fax: (631) 434-9104

Email: [jkennedy@zistos.com](mailto:jkennedy@zistos.com)

Website: [www.zistos.com](http://www.zistos.com)

Orders should be directed to:

Name: John A Kennedy, Jr.

Phone: (631) 434-1370

Fax: (631) 434-9104

Email: [jkennedy@zistos.com](mailto:jkennedy@zistos.com)

*POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:*

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Bob Levine, President

Fax: (631) 434-1370

Cell: (631) 434-9104

Email: [blevine@zistos.com](mailto:blevine@zistos.com)

Guaranteed Delivery: 60 days ARO

Will accept orders for less than the \$100 minimum order.

**4. SHIPPING TERMS:**

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Price shall include all customs duties and charges and be net, F.O.B. destination any point within the State of Delaware, including tailgate deliver. Shipping costs may be added in accordance with the "Minimum Order" clause.

**5. DELIVERY AND PICKUP:**

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Delivery varies by vendor. Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Where installation by contractor is required, it is the responsibility of the end user to prepare the site for installation bringing all utilities to within 4 feet of the site.

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplies, if appropriate. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

**6. SCOPE:**

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This multiple awarded contract with authorized distributors or manufacturers is for equipment that will qualify for Homeland Security Grant funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding. See Office of Domestic Preparedness funding guidelines; <http://www.dhs.gov/xopnbiz/grants/#2>

It should be noted that there is equipment available on these contracts that may be used for emergency response related activities but does not qualify for grant funding.

The Authorized Equipment List based on the SHSP and LETPP Authorized Equipment List is used to determine whether a specific offering is appropriate for this contract:

- 1) Personal Protective Equipment (PPE)
- 2) Explosive Device Mitigation and Remediation Equipment
- 3) CBRNE Search and Rescue Equipment
- 4) Detection Equipment
- 5) Decontamination Equipment
- 6) Physical Security Enhancement Equipment
- 7) Terrorism Incident Prevention Equipment
- 8) CBRNE Logistical Support Equipment
- 9) Medical Supplies
- 10) CBRNE Reference Materials
- 11) Agricultural Terrorism Prevention, Response and Mitigation Equipment
- 12) Intervention Equipment
- 13) Other Authorized Equipment

A description of some of the products covered in each category is available on the Federal Emergency Management website: [http://www.fema.gov/txt/government/grant/hsgp/fy04\\_hsgp\\_guidance.txt](http://www.fema.gov/txt/government/grant/hsgp/fy04_hsgp_guidance.txt)

Upon request, contractor must be able to justify why the products referenced meet the intent of the contract.

## 7. **DEFINITIONS:**

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**Authorized Equipment** – Equipment that the Federal Government has accepted as suitable for purchase using Federal Grant Domestic Preparedness monies. Current lists of categories are available at Office of Domestic Preparedness funding guidelines - <https://www.rkb.us/mel.cfm?subtypeid=549> Emergency Responder Guideline may be viewed at <http://www.homelandsecurity.org/bulletin/emergencyresponderguidelines.pdf> For questions regarding the procurement of equipment authorized under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/>. The website has links to all of the current and prior year AEL (authorized equipment list), as determined by ODP.

**Certified Equipment** – Equipment that has been tested and meets appropriate industry standards that have been set by the government or other professional organizations such as NFPA – National fire Prevention Association, UL – Underwriters Laboratory, etc. For questions regarding the procurement of equipment certified under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm>

## 8. **HOW TO USE THIS CONTRACT:**

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the State, taking into consideration:

- Form, function and utility needs of the purchaser
- Price
- Overhead associated with storage and inventory of the goods
- Note that construction costs are not covered under installation in this award

It is recommended that contract users shop wisely:

1. NOTE: If a purchase is being made using Homeland Security, Law Enforcement Terrorism Prevention Federal, or other grant monies, end-users must notify vendor at time of ordering (place information on Purchase Order) that these funds are being used. This is required to meet grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product, you may want to go to the manufacturer line spreadsheet. This sheet lists the manufacturer lines carried by each vendor. Obtain pricing from more than one vendor, if possible, and compare.  
One of the simplest ways to do this is to send one email to all of the possible suppliers of the equipment you are looking to purchase. The “*Ordering/Quotes contact information*” button on this web-site will give you the email addresses and phone numbers you will need. We suggest you supply as much information as possible to the vendors. If possible- the manufacturer, manufacturer name and/or manufacturer item number, descriptions and quantity. Ask for best pricing on the items you wish to buy (pricing may be lower than the contract price list on this web-site but must not be higher). If you do not have a specific manufacturer in mind simply supply as complete a description of the item and quantity you will need.
3. Go to vendor web-site to view equipment handled or contact contractors for copies of the catalogs with the equipment specified therein. Contact contractor to set up account and registration for entry into contractor’s website for those vendors that have listed this service on their award pages if you wish to access their web catalog for these contracts.

Award Notice

Contract No.: GSS10594-HIRE

4. When using this web-site, select vendors offering the type of equipment you wish to purchase. So that you may check pricing, a price list for each vendor, is located at the contract Award Notice homepage.
5. Compare pricing and availability of items you wish to purchase. If you are purchasing- or expect to purchase- a large quantity of any one item or a large quantity of items from any one manufacturers' line during the course of one year, contact vendor contract administrator (name listed on vendor page to expedite contract purchases) and request additional discounts.
6. It is recommended that end-users seek pricing from more than one vendor, if they are purchasing costly equipment. An example of this would be the command vehicles. There are presently 3 manufacturers (as of 1/10) on contract. While each has vehicles listed, frequently modifications can be made or new vehicles are being added to the offerings. We recommend that you contact all of the suppliers, discuss what it is you need and whether or not they feel they can meet that need. If possible, request pricing so that you can compare. We also recommend that you try to view their vehicles and get input from others who have purchased from those vendors.
7. For purchases of a large number of items, purchase from the vendor meeting your equipment needs who has offered the best pricing on the majority of the equipment (the highest dollar value) being ordered.
8. In case of emergency, go to the vendor able to supply the equipment in the most timely manner.
9. Choose the most cost effective option meeting your needs; document your choice and proceed with the purchase.

NOTE: Certain equipment must be certified to be purchased with grant monies.

- Check with vendor if you have any questions on whether or not equipment is certified. If vendor has asserted equipment is certified and you find after delivery that this is not the case, vendor is obliged to replace with certified equipment or to refund purchase price.
- You may also go to the Responder Knowledge Base website; <http://www.rkb.mipt.org/>

**9. PRICING:**

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Prices will remain firm for the term of the contract year.

Aardvark Tactical Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_AardvarkTactical.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_AardvarkTactical.pdf)

Atlantic Diving Supply (dba ADS)

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_ADS.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_ADS.pdf)

Atlantic Nuclear Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_AtlanticNuclear.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_AtlanticNuclear.pdf)

Amron International Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Amron.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Amron.pdf)

AramSCO Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_AramSCO.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_AramSCO.pdf)

Digital Ally Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_DigitalAlly.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_DigitalAlly.pdf)

Award Notice

Contract No.: GSS10594-HIRE

E. D. Bullard Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Bullard.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Bullard.pdf)

Elsag Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Remingtonelsag.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Remingtonelsag.pdf)

Farber Specialty Vehicles

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Farber.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Farber.pdf)

First Line Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_FirstLine.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_FirstLine.pdf)

Fisher Scientific Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Thermo.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Thermo.pdf)

Global Protection Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_GlobalProtection.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_GlobalProtection.pdf)

Guard Line Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Guardline.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Guardline.pdf)

Hagemeyer Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Hagemeyer.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Hagemeyer.pdf)

Laerdal Medical Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Laerdal.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Laerdal.pdf)

Laurus Systems Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Laurus.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Laurus.pdf)

LDV, Inc.

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_LDV.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_LDV.pdf)

Mar-Vel International Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Mar-Vel.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Mar-Vel.pdf)

Municipal Emergency Services Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_MES.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_MES.pdf)

NABCO Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Nabco.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Nabco.pdf)

RAE Systems Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_RaeSystems.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_RaeSystems.pdf)

Remotec Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Remotec.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Remotec.pdf)

Safeware Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Safeware.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Safeware.pdf)

Survival Armor Price List:

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Contract No.: GSS10594-HIRE

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_SurvivalArmor.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_SurvivalArmor.pdf)

Tactical & Survival Specialties Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_TacticalSurvival.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_TacticalSurvival.pdf)

VWR International Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_VWR.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_VWR.pdf)

Zistos Price List:

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_Zistos.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Zistos.pdf)

**ADDITIONAL TERMS AND CONDITIONS**

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**10. BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

**11. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

**12. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

**13. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

The Vendor contract award number **MUST** be shown on all Purchase Orders issued against contract.

**14. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**15. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**16. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

**17. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

**EQUIPMENT – VENDOR LISTING**

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<b>Category</b>	<b>Sub Group</b>	<b>Offering Contractors</b>
<b>1. Personal Protective Equipment</b>	Level A	AramSCO, Inc. E. D. Bullard Company Fisher Scientific Co., LLC Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Level B	AramSCO, Inc. E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Level C	AramSCO, Inc. E. D. Bullard Company First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
	Level D	Amron International AramSCO, Inc. First Line Technology, LLC Fisher Scientific Co., LLC Global Protection USA, Inc. Guardline

		<p>Hagemeyer North America, Inc.          Mar-Vel International, Inc          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
<b>2. Explosive Device Mitigation and Remediation Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          E. D. Bullard Company          First Line Technology, LLC          Fisher Scientific Co., LLC          Guardline          Mar-Vel International, Inc          NABCO, Inc.          Remotec, Inc.          Safeware, Inc.          Survival Armor, Inc.          Tactical &amp; Survival Specialties, Inc.          Zistos Corporation</p>
<b>3. CBRNE Search and Rescue Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          E. D. Bullard Company          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline          Hagemeyer North America, Inc.          Mar-Vel International, Inc          Municipal Emergency Services, Inc.          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International          Zistos Corporation</p>
<b>4. Detection Equipment</b>	Chemical	<p>ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          Fisher Scientific Co., LLC          Global Protection USA, Inc.</p>

		<p>Guardline          Hagemeyer North America, Inc.          Laurus Systems, Inc.          Municipal Emergency Services, Inc.          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
	Biological	<p>Amron International          Aramsco, Inc.          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline          Hagemeyer North America, Inc.          Laurus Systems, Inc.          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.</p>
	Radiological	<p>Amron International          Aramsco, Inc.          Atlantic Nuclear          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Hagemeyer North America, Inc.          Laurus Systems, Inc.          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
<b>5. Decontamination Equipment</b>	Chemical	<p>Aramsco, Inc.          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline          Hagemeyer North America, Inc.          Mar-Vel International, Inc.          Municipal Emergency Services, Inc.          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
	Biological	<p>Aramsco, Inc.          Fisher Scientific Co., LLC          Global Protection USA, Inc.</p>

		Guardline Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>6. Physical Security Enhancement Equipment</b>	Surveillance	Aardvark Tactical, Inc. Amron International Aramsco, Inc. E. D. Bullard Company Elsag North America, LLC Fisher Scientific Co., LLC Hagemeyer North America, Inc. Laurus Systems, Inc. Mar-Vel International, Inc Tactical & Survival Specialties, Inc. VWR International
	Sensors	Amron International Aramsco, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc RAE Systems, Inc.
	Inspection Detection Systems	Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Aramsco, Inc. Fisher Scientific Co., LLC Hagemeyer North America, Inc. Laurus Systems, Inc. Mar-Vel International, Inc Safeware, Inc. Tactical & Survival Specialties, Inc.
	Explosion Protection	Amron International Diving Supply, Inc. Fisher Scientific Co., LLC Global Protection USA, Inc. Mar-Vel International, Inc Tactical & Survival Specialties, Inc.
	Self Monitoring Sensors and Alarms	Amron International Diving Supply, Inc. Aramsco, Inc.

		<p>Fisher Scientific Co., LLC          Hagemeyer North America, Inc.          Laurus Systems, Inc.          Mar-Vel International, Inc          Safeware, Inc.</p>
<b>7. Terrorism Incident Prevention Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International Diving Supply, Inc.          Aramsco, Inc.          E. D. Bullard Company          Elsag North America, LLC          Global Protection USA, Inc.          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.</p>
<b>8. CBRNE Logistical Support Equipment</b>		<p>Aardvark Tactical, Inc.          ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline          Hagemeyer North America, Inc.          Mar-Vel International, Inc          RAE Systems, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.          VWR International</p>
<b>9. Medical Supplies</b>	General	<p>ADS (Atlantic Diving Supply, Inc.)          Amron International          Aramsco, Inc.          E. D. Bullard Company          First Line Technology, LLC          Fisher Scientific Co., LLC          Global Protection USA, Inc.          Guardline          Hagemeyer North America, Inc.          Laerdal Medical Crop.          Mar-Vel International, Inc          Municipal Emergency Services, Inc.          Safeware, Inc.          Tactical &amp; Survival Specialties, Inc.</p>

		VWR International
	Auto injectors	Global Protection USA, Inc. Tactical & Survival Specialties, Inc.
<b>10. CBRNE Reference Materials</b>		Aramsco, Inc. Fisher Scientific Co., LLC Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. Tactical & Survival Specialties, Inc. VWR International
<b>11. Agricultural Terrorism Response and Mitigation Equipment</b>	Diagnostic	Aramsco, Inc. Municipal Emergency Services Inc. Safeware, Inc. VWR International
	Cleaning, Disinfection- Fumigation	Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. VWR International
	Disposal Equipment and Supplies	Aramsco, Inc. Global Protection USA, Inc. Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Safeware, Inc. VWR International
	General	Aramsco, Inc. Hagemeyer North America, Inc. Municipal Emergency Services, Inc. Safeware, Inc. VWR International
<b>12. Intervention Equipment</b>		Aardvark Tactical, Inc. ADS (Atlantic Diving Supply, Inc.) Amron International Diving Supply, Inc. Aramsco, Inc. E. D. Bullard Company Fisher Scientific Co., LLC

		Guardline Hagemeyer North America, Inc. Mar-Vel International, Inc Municipal Emergency Services, Inc. Tactical & Survival Specialties, Inc.
<b>13. Other Authorized Equipment</b>		Aramsco, Inc. Digital Ally, Inc. Elsag North America, LLC Farber Specialty Vehicles First Line Technology, LLC Fisher Scientific Co., LLC Guardline LDV, Inc. Mar-Vel International, Inc NABCO, Inc. RAE Systems, Inc. Survival Armor, Inc. Tactical & Survival Specialties, Inc.