

State of Delaware

DIGITAL PRESSES FOR COLOR & BLACK AND WHITE PUBLISHING

Request for Proposal Contract No. GSS571-DIGITAL PRESS

QUESTIONS & ANSWERS

NOVEMBER 26, 2008

Question	Section	Question and Answer
# 1		<p>The current monthly volume on the BW unit?</p> <p>We have provided our current equipment list to ensure vendors are aware of our operational capabilities. The vendors can pull the band information for these to determine our limits at this time.</p>
#2		<p>How much of that volume is duplexed?</p> <p>This depends on customer job variations we receive.</p>
#3		<p>How much is 11x17?</p> <p>This depends on customer job variations we receive.</p>
#4		<p>The current monthly volume on the color unit?</p> <p>We have provided our current equipment list to ensure vendors are aware of our operational capabilities. The vendors can pull the band information for these to determine our limits at this time.</p>

#5		<p>What is the volume that you current do with regard to envelopes?</p> <p>We currently do not handle envelope production, but are interested in this for our future production modules to include the variable data/envelope inserter option. Our goal is to print variable data documents and insert into envelopes w/ variable data printed on them. Per our RFP, variable data is listed as Required Equipment Envelope Inserter listed as a Value Added Option and we will determine moving forward with this option based on the response to this RFP with equipment and pricing data submitted.</p>
#6	Appendix A	<p>Variable data printing. Where is the variable data coming from? What type of system is it? Do you want to overlay onto a form?</p> <p>Variable data printing will be submitted to the State of Delaware mainly by excel and word document formats or other databases. The State of Delaware is looking for software to encompass importing customer list/database information and printing to the Color and B/W Digital Press equipment. The State of Delaware/PPO does not currently have variable data capability and will want to move forward with this as part of the RFP. We are looking for either of these methods: The document template and the variable information are both sent to a RIP which combines the two to produce each unique document; or combining the static and variable elements prior to printing using specialized variable data software. We are looking at basic and medium levels of variable data printing. Please include different platforms, pricing and training information in the response to this RFP per the Required Equipment request.</p>
#7	Appendix A	<p>How many RDO files do you want to convert?</p> <p>Approximate number of RDO files is estimated at 30,000, this number is not definite.</p>
#8	Appendix A	<p>Do you have an envelope inserter now? Do you have an inline folding unit now?</p> <p>We currently have no envelope inserter or inline folding unit.</p>

#9		<p>Please describe and detail what is meant by Production Software. Are you seeking specifically the software used at the digital press to manage the jobs at the press, the software that will interact with the end user community for job tickets and submission, or both.</p> <p>We currently run on DigiPath 4.0 PC/DigiPath 4.0 Software for B/W printing and Z18 Fiery Controller for Color printing. Platform requested in RFP must be same or higher quality/performance that that of current set-up listed. Please include detailed list of included features such as PDLs, Network Interfaces, User Interface, CPU, Memory and Hard Disk. At this time we are looking for software that will interact with jobs at the press/CPU, we do not have a current outside job submission directly to our software such as an “on-line storefront”. We may be interested in this in the future, but not at this time. If the proposed software can handle that type of change in the future, that would be a bonus feature.</p>
#10		<p>Is the RDO conversion for going forward or are you looking to maintain both an RDO and PDF library?</p> <p>We would like to have the RDO’s converted to PDF in a useable format. If we switched equipment from the current RDO platform, we would be unable to access/utilize the files in their RDO format unless one specific vendor was being utilized.</p>