

**STATE OF DELAWARE
DEPARTMENT OF FINANCE
DIVISION OF REVENUE**

January 23, 2014

TO: ALL OFFERORS

FROM: SHARON FERRARA
COLLECTIONS MANAGER

SUBJECT: **ADDENDUM TO REQUEST FOR PROPOSAL NO. FIN 25-06-011101
SECOND REFERRAL COLLECTION SERVICES**

ADDENDUM # 3

This addendum is provided in response to the vendor questions that have been received for the solicitation to Contract No. FIN 25-06-011101.

- 1) **Can you please clarify the contingency rate (14.9 %) from current incumbent Progressive Financial Services Inc. is it for primary placements or 2nds?**
The 14.9% rate is for second referral collections

- 2) **If Progressive is under contract for second referral collection services, how long have they been collecting on 2nds?**
Progressive Financial Services has been collecting on second referral collections since 2009

All other terms and conditions remain the same.

S:\ Addendum to proposal