

BID SUMMARY ANALYSIS AND COMMENTS
INVITATION TO BID FOR PRINTING SERVICES
ISSUED BY DELAWARE TECHNICAL COMMUNITY COLLEGE
CONTRACT NUMBER DTCC160513-PRINTING

Bid Amount Received: 12													
Bidder Name	Bidder Address	Total Price	Fall 2018	Spring 2019	Fall 2019	Spring 2020	Fall 2020	Spring 2021	Transmittal Letter Included?	Signed and Notarized Non-Collusion Statement Included?	Bid Exception Form Included?	Confidentiality and Proprietary Information Form Included?	Business References Form Included?
Triangle Press	6720 Allentown Blvd Harrisburg, PA 17112-3375	\$ 138,426	\$ 23,071	\$ 23,071	\$ 23,071	\$ 23,071	\$ 23,071	\$ 23,071	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
Walsworth Publishing Co.	306 N. Kansas Ave. Marceline, MO 64658	\$ 101,084	\$ 16,276	\$ 16,276	\$ 16,829	\$ 16,829	\$ 17,437	\$ 17,437	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
Graphic Image	561 Boston Post Rd. Milford, CT 06460-2635	\$ 111,953	\$ 17,840	\$ 18,160	\$ 18,485	\$ 18,815	\$ 19,154	\$ 19,499	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
KB Offset Printing, Inc	3500 East College Ave. State College, PA 16801-7569	\$ 128,844	\$ 21,474	\$ 21,474	\$ 21,474	\$ 21,474	\$ 21,474	\$ 21,474	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	yes
FCL Graphics, Inc	4600 N. Olcott Ave. Harwood Heights, IL 60706	\$ 108,594	\$ 17,742	\$ 17,742	\$ 18,097	\$ 18,097	\$ 18,458	\$ 18,458	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
Apple Press, Ltd.	307 Commerce Dr. Exton, PA 19341	\$ 139,170	\$ 23,195	\$ 23,195	\$ 23,195	\$ 23,195	\$ 23,195	\$ 23,195	Yes	Yes	Yes. Did not acknowledge exceptions or no exceptions.	Yes. Did not acknowledge or declare confidentiality or propriety.	Yes
Nittany Valley Offset	1015 Benner Pike State College, PA 16801	\$ 153,360	\$ 25,560	\$ 25,560	\$ 25,560	\$ 25,560	\$ 25,560	\$ 25,560	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
Gray Graphics Corporation	8607 Central Ave. Capitol Heights, MD 20743	\$ 140,030	\$ 22,760	\$ 22,760	\$ 22,760	\$ 23,440	\$ 23,910	\$ 24,400	yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	Yes
McClafferty Printing Co.	1600 Nort Scott St. Wilmington, DE 19806	\$ 143,958	\$ 23,993	\$ 23,993	\$ 23,993	\$ 23,993	\$ 23,993	\$ 23,993	yes	no	no	no	no
Intellcor Communications	330 Eden Rd. Lancaster, PA 17601	\$ 126,037	\$ 20,627.25	\$ 20,627.25	\$ 21,003.69	\$ 21,003.69	\$ 21,387.31	\$ 21,387.31	Yes	Yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	no
Associates International, Inc.	100 Rogers Rd. Wilmington, DE 19801	\$ 175,500	\$ 29,250	\$ 29,250	\$ 29,250	\$ 29,250	\$ 29,250	\$ 29,250	yes	yes	YES. No Exceptions were included on the form.	YES. Not providing any confidential or propriety info.	no
Vanguard Direct	1500 JFK Boulevard, Suite 1050 Philadelphia, PA 19102	\$ 127,200	\$ 21,200	\$ 21,200	\$ 21,200	\$ 21,200	\$ 21,200	\$ 21,200	Yes	Yes	YES. No Exceptions were included on the form.	Yes. Did not acknowledge or declare confidentiality or propriety.	Yes

BID SUMMARY ANALYSIS AND COMMENTS
INVITATION TO BID FOR PRINTING SERVICES
ISSUED BY DELAWARE TECHNICAL COMMUNITY COLLEGE
CONTRACT NUMBER DTCC160513-PRINTING

Signature on File

BID SUMMARY/ANALYSIS PREPARED BY:

Christine Gillan
Vice President for Strategic Communication and Marketing
Delaware Technical Community College
Office of the President

2/18/18
Date