



DELAWARE STATE UNIVERSITY

PROCUREMENT, CONTRACTS AND DATA ADMINISTRATION

June 01, 2020

James Polulach, Director, Institutional Partnerships
Kaplan Test Prep, a division of Kaplan, Inc.
750 3rd Avenue, 7th Floor
New York, NY 10017

Email: james.polulach@kaplan.com ; institutionaloperations@kaplan.com

Phone: (917) 565- 4966

Web: www.kaptest.com

Subject: RFP for Test Prep Services - Contract No. DSU20040711-TEST

Dear Mr. Polulach,

Thank you for submitting a response to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), and fulfilling of any other legal/ procedural formalities.

The highly competitive bid process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your response to the subject solicitation and we look forward to working with you.

Sincerely,

Zafar Chaudhry
Associate Vice President