



DELAWARE STATE UNIVERSITY

Office of Procurement, Contracts and Data Administration

September 30, 2020

Mr. Charles Zahm, Senior Proposal Specialist, Development | ellucian
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Subject: RFP for Enterprise Resource Planning - ERP - Contract No. DSU20031507-ERP

Dear Mr. Zahm,

Thank you for submitting a proposal to Delaware State University regarding subject RFP. We are pleased to inform you that your organization has been conditionally awarded above listed contract. This award letter is contingent upon 1- execution of a written contract, 2- Board of Trustees approval (if needed), and 3- fulfilling of any other legal/ procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and look forward to working with you.

Sincerely,

Zafar Chaudhry
Associate Vice President