



DELAWARE STATE UNIVERSITY

OFFICE OF PROCUREMENTS, CONTRACTS AND DATA ADMINISTRATION

February 03, 2020

Mr. Peter Shipley, Senior Director
Campus Labs, Inc.
298 Main Street, Suite 600
Buffalo, NY 14202, USA

Email: pshipley@campuslabs.com
Ph. 716-270-0000 Ext. 7627

Subject: Early Alert System - Student Success and Retention Software - DSU19102318-ALERTSYS

Dear Mr. Shipley,

Thank you for submitting a proposal to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), and fulfilling of any other legal/ procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and we look forward to working with you.

Sincerely,

Zafar Chaudhry
Associate Vice President