



DELAWARE STATE UNIVERSITY

CONTRACTS AND DATA ADMINISTRATION

October 4, 2019

Mr. Frederick Credno, Managing Partner
Zephyr Aviation, LLC
11710 Plaza America Drive, Suite 2000
Reston, VA 20190

Email: fred.credno@zephyraviation.net
Phone - Office: (540) 827-4282, Cell: (703) 201-4303
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Subject: ITB for Air Charter Services – 2019 Football Season - CONTRACT NO 19-09-05-11

Dear Mr. Credno,

Thank you for submitting a bid to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), and fulfilling of any other legal/ procedural formalities.

The highly competitive bid process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your bid and we look forward to working with you.

Sincerely,

Zafar Chaudhry
Associate Vice President