



# DELAWARE STATE UNIVERSITY

## OFFICE OF CONTRACTS AND DATA ADMINISTRATION

---

August 23, 2018

Ms. Laurel Silk  
SilkWeb Consulting and Development LLC  
36595 N. Montalcio Road  
Scottsdale, AZ 85262

Email: [lsilk@silkweb.com](mailto:lsilk@silkweb.com)  
Phone: Cell: 602-910-7494, Office: 1-888-618-1118 ext. 2

**Subject: Del. State University - RFP for Online courses instructional design and subject matter expertise - Contract No. 18-08-15-12**

Dear Ms. Silk,

Thank you for submitting a proposal to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), and fulfilling of any other legal/ procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and we look forward to working with you.

Sincerely,

Zafar Chaudhry  
Associate Vice President