



DELAWARE STATE UNIVERSITY

CONTRACTS AND DATA ADMINISTRATION

June 03, 2018

Ms. Carol Leone

Airfax Airline Marketing Associates, Inc.

3482 Keith Bridge Road, Highway 306, Suite 270, Cumming, GA 30041

11710 Plaza America Drive, Suite 2000

Reston, VA 20190

Email: carol@soflyus.com carol@soflyairfax.com

Phone: 770-886-3700

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Subject: ITB for Air Charter Services – 2018 Football Season - CONTRACT NO 18-04-26-06

Dear Ms. Leone,

Thank you for submitting a bid to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), and fulfilling of any other legal/ procedural formalities.

The highly competitive bid process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your bid and we look forward to working with you.

Sincerely,

Zafar Chaudhry

Associate Vice President