

Addendum 1

RFP for Beverage Pouring Rights and Sponsorship
Contract Number 17-06-15-08

Questions and Answers

Below are questions and answers regarding subject RFP. All questions are written in black color font and the answers are provided in dark red color font.

1. Could you please provide a copy of the most current monthly and annual commission reports specifying the locations of equipment, commissions per machine paid by vendor for the past three years?

The total commission rate from 6/1/14 – 7/3/2017 is \$97,944.61, which is a monthly average of \$2,720.68. See attached for detailed information.

2. Please provide the current rate of commission received for beverages?

Currently the commission rates are 50% on 20 oz beverages and 25% on every other beverage package.

Soft Drink Product	Vending Price per Bottle	Commission Rate per Bottle
20 oz Bottles	\$1.25	50%
20 oz Gatorade	\$1.50	25%
Energy	\$2.00	25%

3. Can you provide us with any corporate sponsorship or additional incentives that may currently be received?

Current sponsorship is as follows:

- University Sponsorship Support Fund: \$13,000 annually
- Athletic Support Fund: \$30,000 annually
- Office of the president in kind support product \$2,000 annually
- Athletic supplies/product
 - (6) 5 gallon coolers
 - 10 cases 8oz cups
 - 400 sports bottles
 - (4) 48qt. coolers
 - 100 towels
 - 150 cases bottled Gatorade
 - 40 cases of Muscle Milk product

