

DELAWARE STATE UNIVERSITY

OFFICE OF CONTRACTS AND DATA ADMINISTRATION

May 10, 2017

Mr. Jack Russell Western Pest Services 3202 Concord Pike Wilmington, DE 19803

Phone: 302-478-2555

Email: jrussell@westernpest.com

Subject: Del. State University - RFP for Pest Control Services - Contract No. FM-FY17-001

Dear Mr. Russell,

Thank you for submitting a proposal to the Delaware State University. We are pleased to inform you that your firm has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval (if required), reference checks provided by your firm, and fulfilling of any other legal/procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and we look forward to working with you.

Sincerely,

Zafar Chaudhry Associate Vice President