

DELAWARE STATE UNIVERSITY

CONTRACT ADMINISTRATION

November 01, 2016

Ms. Rosa-Lyn Morris, Principal Korn Ferry - Executive Search Firm 1700 K Street NW Washington, DC 20006

Email: rosa.morris@kornferry.com

Ph. (202) 955-0952

Subject: Del. State University RFP for Executive Search Firm - Provost - Contract #16-08-12-09R

Dear Ms. Morris,

Thank you for submitting a proposal to the Delaware State University. We are pleased to inform you that Korn Ferry has been awarded above listed contract. This award letter is subject to execution of a written contract, Board of Trustees approval, and fulfilling of any other legal/ procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and look forward to working with you.

Sincerely,

Zafar Chaudhry Associate Vice President