

DELAWARE STATE UNIVERSITY CONTRACTS AND DATA ADMINISTRATION

May 1, 2017

Mr. Brandon Hearne UniFirst Corporation 710 Naylor Mill Road Salisbury, MD 21801

Email: <u>brandon_hearne@unifirst.com</u> Ph. Work: 410-742-9361, Cell. 302-258-7035

Subject: Uniforms Rental, Purchase, Laundry Services & Floor Matting - Contract No. FM-FY16-006R

Dear Mr. Hearne,

Thank you for submitting a proposal to the Delaware State University. We are pleased to inform you that **UniFirst Corporation** has been awarded above listed contract. This award letter is subject to the execution of a written contract, Board of Trustees approval (if needed), and fulfilling of any other legal/ procedural formalities.

The highly competitive RFP process revealed your institution's good combination of experience and expertise. The Selection Committee felt that your firm was best suited for the University's needs.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and look forward to working with you.

Sincerely,

Zafar Chaudhry Associate Vice President