

DELAWARE STATE UNIVERSITY

OFFICE OF PURCHASING AND AUXILIARY SERVICES

November 15, 2013

Mr. Sean McCormick
Caspari McCormick
307 A Street
Wilmington, DE 19801

Dear Mr. McCormick,

Thank you for submitting a proposal to provide Marketing, Advertising and Design Services. Delaware State University is pleased to inform you that Caspari McCormick has been awarded Contract Number: 13-08-30-07 to provide Marketing, Advertising and Design Services, both Institutional and Fund Raising Campaign Specific. **Please note that this is a multiple award contract.**

The highly competitive ITB process revealed your firm's strategic combination of experience and expertise. This award letter is subject to execution of a written contract. Please contact me immediately at 302-857-6272 so we may begin that process as the DSU Institutional Advancement team is ready for work to begin.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and look forward to working with you.

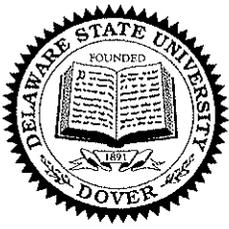
Sincerely,

Original on File

Jessica Wilson
Director of Purchasing

1200 N. DUPONT HIGHWAY • DOVER, DELAWARE 19901-2277 • (302) 857-6270 • FAX (302) 857-6278

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November 15, 2013

Ms. Amy Colbourn
Star Group
220 Laurel Road
Voorhees, NJ 08043

Dear Ms. Colbourn,

Thank you for submitting a proposal to provide Marketing, Advertising and Design Services. Delaware State University is pleased to inform you that Star Group has been awarded Contract Number: 13-08-30-07 to provide Marketing, Advertising and Design Services, both Institutional and Fund Raising Campaign Specific. **Please note that this is a multiple award contract.**

The highly competitive ITB process revealed your firm's strategic combination of experience and expertise. This award letter is subject to execution of a written contract. Please contact me immediately at 302-857-6272 so we may begin that process as the DSU Institutional Advancement team is ready for work to begin.

On behalf of Delaware State University, we appreciate the hard work that went into preparing your proposal and look forward to working with you.

Sincerely,

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