

**REPORT TO BOARD OF TRUSTEES**

**CONTRACT NO. 2012-PC-004-SCS**

**TITLE:** Luna Mishoe Science Center South AHU 1 & 3 Replacement  
**DEPT:** Facilities Planning & Construction  
**DESCRIPTION:** To replaced obsolete AHU 1 & 3. Replaced AHUs will also complement the Energy Management contract currently underway. These new units will be also aid providing conditioned, controlled ventilation to teaching and science labs on the 1<sup>st</sup> and 3<sup>rd</sup> Floors.  
**TERM:** Summer 2012  
**TOTAL CONTRACT:** \$288,013.00  
**PROPOSALS RECEIVED:** Received Proposals From the Following Companies:

| <b>Luna Mishoe Science Center South AHU 1 &amp; 3 Replacement</b> |                     |  |                     |
|---|---------------------|--|---------------------|
| <b>Contractor</b>   | <b>Base Bid</b>     | <b>Unrequested Alternates</b>                                      | <b>Total Award</b>  |
| <b>Johnson Controls</b>   | <b>\$263,015.00</b> | <b>Add Decking \$9,750.00, Replace return air fans \$15,248.00</b> | <b>\$263,015.00</b> |
| Diamond State Engineering   | \$263,710.00        | \$348,225.00 (40 year warranty unit instead of base bid)           | \$263,710.00        |
| Joseph T. Richardson  | \$340,800.00        | N/A  | \$340,800.00        |
| Merit Mechanical Company, Inc                                     | \$365,316.00        | *Did not provide electronic CD per RFP                             | \$365,316.00        |
| Ralph G. Degli Obizzi   | \$325,000.00        | N/A  | \$325,000.00        |
| Worth & Company   | \$344,352.00        | *Did not provide electronic CD per RFP.                            | \$344,352.00        |
| MDavis & Sons   | \$394,881.00        | N/A  | \$394,881.00        |

**COMMENTS:** Project was formally advertised, a walk thru was provided for all contractors to attend. Space was made available for inspection and review. There were (6) six bids submitted with all (6) six of those bids provided correct forms and documents as required in the Invitation to Bid and the Bid Form. (2) Two bidders did not provide electronic documents on CD as requested in the RFP. Bids were evaluated based on a weighted scale of:

- |  |             |
|--|-------------|
| 1. Total Lump Sum Price                  | 65%         |
| 2. Guaranteed Delivery Date of Equipment | 20%         |
| 3. Completion Schedule                   | 10%         |
| 4. Staffing                              | 5%          |
| <b>Total</b>                             | <b>100%</b> |

**RECOMMENDATION:** Based on a review of bids and comparing the (4) four list award criteria, the recommendation of the Planning and Construction Department based on the stated

award criteria is that the Executive Vice President for Finance and University Treasurer be authorized to enter into a contract with Johnson Controls for this project.