STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
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P.O. BOX 778
DOVER, DELAWARE 19903

SHAILEN P. BHATT
SECRETARY

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VIA OVERNIGHT DELIVERY

November 7, 2011

Zone Striping, Inc.
501 New Jersey Avenue
Glassboro, New Jersey 08028

Ladies & Gentlemen:

Your firm is awarded Contract No. T201208301.01; Federal Aid Project No. ESTP-2011(15) – Epoxy Pavement Markings, District I, New Castle County at the unit prices contained in your proposal of October 18, 2011, totaling $3,488,330.77.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract and Bond Agreements. An original sealed Power of Attorney for the Surety Agent must be attached to each copy of the bond. Use of the enclosed Contract Agreements and Bond forms is mandatory. **No substitutions are permitted.**

The Department requests that all enclosed documents be returned to us by November 28, 2011. Failure to return the documents by November 28, 2011 will result in the Department canceling this award and retaining the 10% Bid Bond as damages.

Fully executed copies of the Contract and a complete set of these documents will be sent to your firm and Surety. Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

In accordance with Section 106.01 of the Standard Specifications, please submit all materiel sources to the Chief, Materials and Research, as soon as possible so that work will not be delayed.

Effective July 2010, your company is required to complete the new on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: http://accounting.delaware.gov/. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours,
James H. Hoagland
Contract Services Administrator

JHH:as
Enclosure
cc: Ms. B. Swiger
Mr. T. Greve
Mr. J. Pappas

DelDOT