

Delaware Department of Transportation
QUESTIONS AND ANSWERS
Electronic Red Light Safety Enforcement System
October 15, 2013

Q #	Question	Answer
6	<p>Section 5, Item 2 requires a Performance/Fidelity Bond in the amount of \$2 million. Inasmuch as the the ultimate contract will require the selected vendor to invest up to \$2 million of its cash resources to purchase systems and many thousands more for the planning, engineering and installation of the proposed systems and DelDOT will not be required to make any payments until the systems are operational and generating revenue, we respectfully request that the Performance/Fidelity Bond be requirement be eliminated.</p> <p>Performance/fidelity bonds most frequently require collateral involving cash or cash equivalents. Thus, the selected vendor will be required to tie up nearly double the projects cost with an expected recovery not being realized for more than a year. If DelDOT is not amenable to elimination of the bond, we respectfully request that the bond amount be reduced to \$250,000, which amount approximates DelDOT's loss for a 60 day period should the selected vendor completely fail in the installation and operation of the systems.</p>	<p>We have reviewed the bond requirements and have modified the Performance/Fidelity Bond to one million (\$1,000,000) dollars. This amount may be further reduced to Five Hundred Thousand (\$500,000) dollars if the vendor's solution places control of the lockbox account to the Department.</p>
5	<p>Section 5, Item 2 requires a Bid Bond in the amount of \$100,000. Given the nature and scope of this project, this amount is high. We request that the Bid Bond be reduced to \$25,000, which is more than enough to secure the focus of the bidders.</p>	<p>We have reviewed the bid bond requirements and have modified the Bid Bond to Twenty-Five Thousand (\$25,000) dollars. This amount remains regardless of the solution proposed by the vendor.</p>
4	<p>With respect to vehicles not "completely" entering the intersection, does this mean that 100% of the vehicle has entered the intersection or that any part of the vehicle is blocking crossing traffic?</p>	<p>The entire vehicle is required to remain behind the stop line. If the front tires cross the stop line, that is considered a violation under the red light camera program provisions in Delaware Code.</p>
3	<p>Will existing conduit and cabling connecting the system to power and signal control boxes be left in place and available for the successor's use?</p>	<p>Yes, this infrastructure was installed by DelDOT and will remain in place.</p>
2	<p>In connection with the installation of new systems at existing sites, will the existing poles be removed?</p>	<p>Yes, the poles are owned by the current vendor and it is likely that new poles will need to be placed to accommodate differences in technology. The current vendor is responsible for removing the existing equipment.</p>

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1	<p>In Section 2 (System Overview), a sentence reads as follows: "The Vendor's responsibilities include, but are not limited to the following: "processing all citations and sending out all Delaware State/Municipal Police approved citations, to all unresponsive owners and those whose registration has been flagged This is somewhat confusing. Perhaps some language is omitted?</p>	<p>Section 2 (System Overview) page 5, 5th bullet under "The Vendor's responsibilities include, but are not limited to the following:", should read as follows:</p> <ul style="list-style-type: none"> • processing and sending out all Delaware State/Municipal Police approved Red Light violations, as well as sending appropriate notices to all unresponsive owners and to those whose registrations have been flagged by the DMV.