



STATE OF DELAWARE  
**DEPARTMENT OF TRANSPORTATION**  
800 BAY ROAD  
P.O. Box 778  
DOVER, DELAWARE 19903

SHAILEN P. BHATT  
SECRETARY

March 21, 2014

Ms. Lisa Mulcahy  
Account Executive  
Xerox State & Local Solutions, Inc.  
12410 Milestone Center Dr  
Germantown, MD 20876      [lisa.mulcahy@xerox.com](mailto:lisa.mulcahy@xerox.com)

Dear Ms. Mulcahy:

Congratulations! On behalf of the Delaware Department of Transportation, I would like to thank you for your firm's participation as a candidate in the selection process for **Agreement 1671 – Electronic Red Light Safety Enforcement System**.

Your firm is awarded the opportunity to negotiate an Agreement with the Department of Transportation for the above referenced project. We will be contacting you in the following days to provide you with the contract for signature covering this project, and to arrange an initial meeting.

Please forward the following documents to the email listed below:

Certificate of General Liability Insurance evidencing regular Liability, Property Damage, Worker's Compensation, and Automobile insurance coverage from an insurance company authorized to do business in the State of Delaware. The minimum amounts of coverage are listed in the project's Request for Proposal. The Department is to be named as a certificate holder (not an additional insured).

Copy of your firm's Delaware Business License.

Please send these items to the attention of Kimberly Smith, Contract Administration, via email at [kimberly.smith@state.de.us](mailto:kimberly.smith@state.de.us), cc me, and mail a hard copy to the address listed above.

The Department is looking forward to working with your firm on this project.

Sincerely,

- Signature on File -

James Hoagland  
Contract Services Administrator  
(302) 760-2036