

State of Delaware
 Department of Transportation
 8/17/10

Contract No. DOT1506-SNOWPLOW_BLADES
 Snow Plow Blades and Curb Bumpers
 Statewide
 Completion Date: 365 Calendar Days

Proposals Received
 August 4, 2015
 Page 1

**ITEM NO. 1 WAS AWARDED TO STATE LINE MACHINERY.
 ITEM NO. 2 WAS AWARDED TO VALK MANUFACTURING AND STATE LINE MACHINERY, INC.
 ITEM NO. 3 WAS AWARDED TO VALK MANUFACTURING AND STATE LINE MACHINERY, INC.
 ITEM NO. 4 WAS AWARDED TO STATE LINE MACHINERY, INC.
 ITEM NO. 5 WAS AWARDED TO VALK MANUFACTURING AND STATE LINE MACHINERY, INC.
 ITEM NO. 6 WAS AWARDED TO VALK MANUFACTURING AND STATE LINE MACHINERY, INC.**

Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -
1	200	L.F.	3/4" X 8" Thru-Hardened Grader Blades 6' lengths	\$16.15	\$94.96	\$95.00
			Model Name:	Black Cat Blades	BCB Grader Blade	Valk
			Model Number	3/4 x 8 x 6 HTGB	CAT 7T1634	3/4 x 8 x 6'
			Location of bidder's parts and service facility nearest specified delivery point for the equipment	Wilmington, DE Laurel, DE	Willoughby, OH	New Kingstown, PA
Engineer's Estimate				\$5,200.00		% Diff
1 - State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803				\$	3,230.00	-37.88%
2 - Winter Equipment Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094				\$	18,992.00	265.23%
3 - Valk Mfg., 66 East Main St., New Kingstown, PA 17072-0438				\$	19,000.00	265.38%

State of Delaware
Department of Transportation
8/17/10

Contract No. DOT1506-SNOWPLOW_BLADES
Snow Plow Blades and Curb Bumpers
Statewide
Completion Date: 365 Calendar Days

Proposals Received
August 4, 2015
Page 2

Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -	- 4 -
2	500	L.F.	1 X 6" Tungsten Carbide Single Insert Snow Plow Blades, 3' or 4' lengths	\$41.24	\$61.77	\$129.36	\$189.43
			1 X 6" Tungsten Carbide Single Insert Snow Plow Blades, 4' lengths				\$250.05
			Model Name:	Valk	Black Cat Blades	Nordik Blades	Carbide Insert Blade
			Model Number	1X6X3' or 1X6X4'	1 x 6 C1SB	N-163625D	CIAT763644
			Location of bidder's parts and service facility nearest specified delivery point for the equipment	New Kingstown, PA	Wilmington, DE Laurel, DE	Asbestos QC	Willoughby, OH
Engineer's Estimate				\$44,500.00		% Diff	% Diff
1 - Valk Mfg., 66 East Main St., New Kingstown, PA 17072-0438				\$	20,620.00	-53.66%	
2 - State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803				\$	30,885.00	-30.60%	
3 - Usinage Pro 24 DBA Nordik Blades, 451 Rue De L'Amiante, Asbestos QC, Canada, JIT 4V8				\$	64,680.00	45.35%	
4 - Winter Equip. Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094				\$	94,715.00	112.84%	\$ 125,025.00 180.96%

State of Delaware
Department of Transportation
8/17/10

Contract No. DOT1506-SNOWPLOW_BLADES
Snow Plow Blades and Curb Bumpers
Statewide
Completion Date: 365 Calendar Days

Proposals Received
August 4, 2015
Page 3

Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -	- 4 -
3	800	L.F.	1 X 8" Tungsten Carbide Single Insert Snow Plow Blades, 3' or 4' lengths	\$44.04	\$79.57	\$146.07	\$215.64
			1 X 8" Tungsten Carbide Single Insert Snow Plow Blades, 4' lengths				\$283.78
			Model Name:	Valk	Black Cat Blades	Nordik Blades	Carbide Insert Blade
			Model Number:	1X8X3' or 1X8X4'	1 x 8 C15B	N-183625D	CIAT883644-A
			Location of bidder's parts and service facility nearest specified delivery point for the equipment	New Kingstown, PA	Wilmington, DE Laurel, DE	Asbestos QC	Willoughby, OH
			Engineer's Estimate	\$77,600.00		% Diff	% Diff
1 -			Valk Mfg., 66 East Main St., New Kingstown, PA 17072-0438	\$	35,232.00	-54.60%	
2 -			State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803	\$	63,656.00	-17.97%	
3 -			Usinage Pro 24 DBA Nordik Blades, 451 Rue De L'Amiante, Asbestos QC, Canada, JIT 4V8	\$	116,856.00	50.59%	
4 -			Winter Equip. Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094	\$	172,512.00	122.31%	\$ 227,024.00 192.56%

State of Delaware
Department of Transportation
8/17/10

Contract No. DOT1506-SNOWPLOW_BLADES
Snow Plow Blades and Curb Bumpers
Statewide
Completion Date: 365 Calendar Days

Proposals Received
August 4, 2015
Page 4

Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -		
4	250	L.F.	7/8" X 6" Steel Segmented Blade w/Carbide Insert encased in Rubber Snow Plow Blades 3' or 4' lengths	\$131.23	\$556.33	\$590.98		
			7/8" X 6" Steel Segmented Blade w/Carbide Insert encased in Rubber Snow Plow Blades, 4' lengths		\$740.00	\$744.47		
			Model Name:	Black Cat Blades	Joma 3'	Lake Effect LE36 (36") and LE48 (48")		
			Model Number:	JOMA 6000	JM20315			
			Location of bidder's parts and service facility nearest specified delivery point for the equipment	Wilmington, DE Laurel, DE	Willoughby, OH	Shippensburg, PA		
Engineer's Estimate				\$41,250.00		% Diff		% Diff
1 -	State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803			\$	32,807.50	-20.47%		
2 -	Winter Equip. Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094			\$	139,082.50	237.17%	\$185,000.00	348.48%
3 -	Ironhawk Industrial Distribution LLC, 1090 E. 222nd St., Euclid, OH 44117			\$	147,745.00	258.17%	\$186,117.50	351.19%

Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -	- 4 -
5	250	LF	SAE 1045 Steel, Left-Hand Curb Bumper Model Name: Model Number: Location of bidder's parts and service facility nearest specified delivery point for the equipment	\$39.00 Valk Left Curb Bumper	\$54.58 Black Cat Blades Curb 561558LH Wilmington, DE Laurel, DE	\$65.00 Lake Effect Guard SG126112CLL Shipperville, PA	\$80.90 Curb Runner CR6312FL Willoughby, OH
Engineer's Estimate				\$14,750.00		% Diff	
1 - Valk Mfg., 66 East Main St., New Kingstown, PA 17072-0438					\$ 9,750.00	-33.90%	
2 - State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803					\$ 13,645.00	-7.49%	
3 - Ironhawk Industrial Distribution LLC, 1090 E. 222nd St., Euclid, OH 44117					\$ 16,250.00	10.17%	
4 - Winter Equip. Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094					\$ 20,225.00	37.12%	
Item No.	Approx Qty	UOM	Description	- 1 -	- 2 -	- 3 -	- 4 -
6	500	LF	SAE 1045 Steel, Right-Hand Curb Bumper Model Name: Model Number: Location of bidder's parts and service facility nearest specified delivery point for the equipment	\$39.00 Valk Right Curb Bumper New Kingstown, PA	\$61.77 Black Cat Blades Curb 561558RH Wilmington, DE Laurel, DE	\$65.00 Lake Effect Guard SG126112CLR Shipperville, PA	\$80.90 Curb Runner CR6312FR Willoughby, OH
Engineer's Estimate				\$29,500.00		% Diff	
1 - Valk Mfg., 66 East Main St., New Kingstown, PA 17072-0438					\$ 19,500.00	-33.90%	
2 - State Line Machinery, Inc., 200 Owensby Dr. Wilmington, DE 19803					\$ 30,885.00	4.69%	
3 - Ironhawk Industrial Distribution LLC, 1090 E. 222nd St., Euclid, OH 44117					\$ 32,500.00	10.17%	
4 - Winter Equip. Co., Inc., 1900 Joseph Lloyd Pkwy., Willoughby, OH 44094					\$ 40,450.00	37.12%	