

Delaware Department of Transportation
QUESTIONS AND ANSWERS
Logo Sign Program
1714 Request For Proposals
Monday, June 16, 2014

Q #	Question	Answer
7	The annual fee is stated to remain the same throughout the five years, in doing so the proposer must inflate the fees in the early part of the contract to cover inflationary costs in the following years. Would DelDOT consider a 3% increase in fees each year to cover inflationary costs?	No, yearly increases will not be permitted.
6	There can be costs associated with installing, maintaining and removing logo panels, if other programs of this type the vendor is allowed to charge nominal charges for these activates in order to charge for actual work performed. This allows the costs associated with the individual sponsors to be paid by such sponsor, in the RFP you specifically spell out that this is not allowed. Thus preparing a proposal will require the proposer to cover all of these associated costs with a higher fee for all sponsors. Would DelDOT consider removing this language or modifying the language to allow lower overall fees to the sponsors.	No, additional fees will not be permitted.
5	Can DelDOT provide details of the existing program? For example a detailed inventory list of the current installed highway, ramp and trailblazing signs? Can the inventory provide details of the number of logo sponsored, number of empty panels on existing signs and current rate being charge to sponsors.	No further details will be provided about the existing program.
4	Should perspective bidder's be made aware of the buy out provision of the existing contract requiring payment of unamortized construction expense related to the Program to the current Vendor if selected?	No, this provision will not be discussed at this stage of the process.
3	Are we correct that there will be additional qualification criteria for the ATTRACTION service category that will significantly limit the types and number of facilities which will be eligible to participate as ATTRACTIONS?	Yes, there will be additional criteria for the Attraction service category to further clarify what venues will be eligible to participate in the program.

Q #	Question	Answer
2	Are we correct that the selected Vendor will be responsible for all costs associated with the construction of sign panels to accommodate eligible ATTRACTIONS facilities with no additional funds coming from the Department or the participating ATTRACTIONS locations except the proposed annual participation fee ?	Correct, no funds will come from the Department.
Friday, June 6, 2014		
1	Are sizes and/or quantities for this project available?	This information can be found in our Delaware Manual on Uniform Traffic Control Devices (DEMUTCD) on our web page at: http://deldot.gov/information/pubs_forms/manuals/de_mutcd/index.shtml