



STATE OF DELAWARE
 DEPARTMENT OF TRANSPORTATION
 800 BAY ROAD
 P.O. BOX 778
 DOVER, DELAWARE 19903

SHAILEN P. BHATT
 SECRETARY

VIA OVERNIGHT DELIVERY

Telephone (302) 760-2031
 Facsimile (302) 739-2254

July 18, 2013

Daktronics, Inc.
 201 Daktronics Drive
 Brookings, South Dakota 57006

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1307-VARSPDLMTSIGN – Variable Speed Limit Signs, at the unit prices contained in your proposal of June 18, 2013, totaling \$373,135.00.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreements. **Use of the enclosed Contract Agreements is mandatory. No substitutions are permitted.**

All enclosed documents must be returned to this office by August 6, 2013. Failure to return the documents by August 6, 2013 will result in the Department canceling this award and retaining the 10% Bid Bond as damages.

Fully executed copies of the Contract and a complete set of these documents will be sent to your firm. Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Your company is required to complete the on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: <http://accounting.delaware.gov/>—It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours

Original on File

James M. Hoagland
 Contract Services Administrator

JHH:as
 Enclosure

cc: Ms. J. Cohen
 Mr. M. Luszcz
 Mr. G. Donaldson

