



STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
800 BAY ROAD
P.O. Box 778
DOVER, DELAWARE 19903

SHAILEN P. BHATT
SECRETARY

VIA OVERNIGHT DELIVERY

Telephone (302) 760-2031
Facsimile (302) 739-2254

August 29, 2013

Daktronics, Inc.
201 Daktronics Drive
Brookings, South Dakota 57006

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1301-FIXED_DMSV02-LOT#2 – Fixed Dynamic Message Signs, Statewide, at the unit prices contained in your proposal of June 18, 2013, totaling \$571,700.00.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreements. **Use of the enclosed Contract Agreements is mandatory. No substitutions are permitted.**

All enclosed documents must be returned to this office by September 17, 2013. Failure to return the documents by, September 17, 2013 will result in the Department canceling this award and retaining the 10% Bid Bond as damages.

Fully executed copies of the Contract and a complete set of these documents will be sent to your firm. Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Your company is required to complete the on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: <http://accounting.delaware.gov/>. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours,

Original on File

James H. Hoagland
Contract Services Administrator

JHH:as

Enclosure

cc: Ms. J. Cohen
Mr. M. Luszcz
Mr. G. Donaldson





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Telephone (302) 760-2031
Facsimile (302) 739-2254

August 15, 2013

SES America, Inc.
410 Harris Road
Smithfield, Rhode Island 02917

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1301-FIXED DMSV01-LOT#1- Fixed Dynamic Message Signs at the unit prices contained in your proposal of June 18, 2013, totaling \$1,771,395.00.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreements. **Use of the enclosed Contract Agreements is mandatory. No substitutions are permitted.**

All enclosed documents must be returned to this office by September 3, 2013. Failure to return the documents by September 3, 2013 will result in the Department canceling this award.

Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Your company is required to complete the on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: <http://accounting.delaware.gov/>. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours,

Original on File

James H. Hoagland
Contract Services Administrator

JHH:ks

Enclosure

cc: Mr. H. Curran
Mr. G. Donaldson
Materials & Research
Ms. S. Croope

