STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION
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DOVER, DELAWARE 19903

SHAILEN P. BHATT
SECRETARY

Telephone (302) 760-2031
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VIA OVERNIGHT DELIVERY

March 27, 2012

Garden State Highway Products, Inc.
1740 East Oak Road
Vineland, New Jersey 08361

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1210-SIGN-BLANKS – Aluminum Highway Sign Blanks, at the unit prices contained in your proposal of February 28, 2012, totaling $566,874.50.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreements. **Use of the enclosed Contract Agreements is mandatory. No substitutions are permitted.**

All enclosed documents must be returned to this office by April 16, 2012. Failure to return the documents by April 16, 2012, will result in the Department canceling this award and retaining the 10% Bid Bond as damages.

Fully executed copies of the Contract and a complete set of these documents will be sent to your firm and Surety. Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Effective July 2010, your company is required to complete the new on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: http://accounting.delaware.gov/. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours,

James H. Hoagland
Contract Services Administrator

JHH:as
Enclosure
cc: Ms. P. Lowe
Mr. R. Hutson, Jr.
Mr. J. Pappas
Mr. N. Mogel

DelDOT