

Trinidad Navarro  
Commissioner



Delaware Department of Insurance

June 29, 2018

Via email [skinion@602w.com](mailto:skinion@602w.com)  
Mr. Steve Kinion  
Zach Stamp Consulting, LLC  
601 West Monroe St.  
Springfield, IL 62704

RE: Request for Proposal on Contract Number DOI18001 - Captive Director

Dear Mr. Kinion:

I am writing to thank you for your bid in response to the above-referenced Request for Proposal (RFP) and to congratulate you on being the successful bidder. The Department looks forward to continuing to work with you as Captive Director.

Please feel free to contact me at [leslie.ledogar@state.de.us](mailto:leslie.ledogar@state.de.us) if you have any questions.

Sincerely,  
Signature on File

  
Leslie W. Ledogar, Esq.  
Regulatory Specialist  
Office of Legal and Special Projects

c: Deputy Commissioner Tanisha Merced (via email)  
Chief of Staff Stuart Snyder (via email)