

Karen Weldin Stewart, CIR-ML
Commissioner



Delaware Department of Insurance

April 4, 2016

Alan E. Shaw, President
INS Consultants, Inc.
419 South 2nd Street
New Market, Suite 206
Philadelphia, Pennsylvania 19147

RE: RFP DOI16001-ACTUARIAL_SERVICES

Dear Mr. Shaw:

The Department of Insurance (the "Department") has completed the evaluation of proposal(s) submitted in response to RFP DOI16001-ACTUARIAL_SERVICES. Based on the outcome of the evaluation process, the Department is pleased to inform you that INS Consultants, Inc., has been selected as the vendor for this project; and the Department wishes to begin contract negotiations with you as soon as possible. We will be contacting you shortly with information about the next steps. Please be advised that you may not begin working on this matter until you have a signed contract and purchase order in hand.

Thank you for your interest in working with the Department. We look forward to successful contract negotiations. If you have any questions, please contact me at (302) 674-7312.

Sincerely
Original On File


Paul Reynolds, Chief of Staff
Delaware Department of Insurance