AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 4th day of January in the year Two Thousand and Seventeen (2017) between the Department of Education and Vendor:

American Truck & Bus, Inc. 195 Defense Highway Annapolis MD 21401

for the following school buses on ITB DOE 2017-03:

| | | STATE | | DISTRICT | |
|--------|------------|-------------|---------------|--------------|-------------|
| UNIT | TYPE | SHARE | DISTRICT | SHARE | COST |
| 1-3. | 24 psg/A | 58,972.00ea | Cape Henlopen | 3,440.00ea | 62,412.00ea |
| 24-25. | 54 psg/A/L | 87,588.00ea | Red Clay | 2,880.00ea | 90,468.00ea |
| 26. | 60 psg/A/L | 85,488.00 | Capital | 3,717.00 | 89,205.00 |
| 29. | 72 psg/A | 78,569.00 | Colonial | 6,536.00 | 85,105.00 |
| 30. | 72 psg/A/L | 92,720.00 | Capital | 1,260.00 | 93,980.00 |
| 31-33. | 72 psg/A/L | 90,603.00ea | Red Clay | 3,241.00ea | 93,844.00ea |
| 52. | 84 psg | 83,948.00 | Colonial | 3,780.00 | 87,728,00 |

The Department of Education and Vendor agree to the following:

- 1. The contract consists of this Agreement and the specifications in ITB DOE #2017-03.
- 2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
- 3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2017.

|) | This Agreement executed the day and year first wri Original On File | tten above. Original On File |
|---|---|------------------------------|
| | David Blowman, Associate Secretary of FM&O | Vendor |
| | Date: $1/5/2017$ | Date 1/12/17 |
| | N | Original On File |
| | Please include your Federal Employer's Identification and your current Delaware Business License Number | on Number |



DEPARTMENT OF EDUCATION

Townsend Building 401 Federal Street Suite 2 Dover, Delaware 19901-3639 DOE WEBSITE: http://www.doe.k12.de.us Steven II. Godowsky Secretary of Education Voice: (302) 735-4000 FAX: (302) 739-4654

January 4, 2016

Mr. Greg Frary American Truck & Bus, Inc. 195 Defense Highway Annapolis, MD 21401

Dear Mr. Frary:

This is to advise you that your firm has been awarded Units 1-3, 24-25, 26, 29, 30, 31-33, and 52 of ITB DOE 2017-03 for school buses. The Department of Education (DOE) is responsible for \$964,626.00 and the school districts are responsible for \$41,096.00 which results in an overall total of \$1,005,722.00.

Enclosed are three (3) copies of the Agreement between DOE and Vendor covering this transaction. Please sign all copies of the Agreements and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of the Agreement, your bid bond will be returned and a purchase order will be processed. The Department will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely yours, Original On File

Kim Wheatley
Director of Finance

KW/lps Attachments cc: Mr. Gregg Tulowitzky

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 4th day of January in the year Two Thousand and Seventeen (2017) between the Department of Education and Vendor:

I. G. Burton, Inc. 793 Bay Road Milford, DE 19963

for the following school buses on ITB DOE 2017-03:

| UNIT | TYPE | STATE SHARE | DISTRICT | DISTRICT SHARE | COST |
|--------|------------|----------------|---------------|-------------------|--------------|
| 5. | 36 psg/A | 73,754.00 | Christina | 4,500.00 | 78,254.00 |
| 17. | 36 psg | 68,256.00 | Seaford | 4,710.00 | 72,966.00 |
| 18. | 48 psg/A/L | 79,772.00 | Cape Henlopen | 5,600.00 | 85,372.00 |
| 19-21. | 48 psg/A | 75.059.00ea | Cape Henlopen | 5,600.00ea | _80,659.00ea |
| 27-28. | 72 psg/A/L | 91,992.00ea | Brandywine | 2,486.00ea | 94,478.00ca |
| 34-37. | 72 psg | 72,301.00ea | Brandywine | 275.00ea | 72,576.00ea |
| 38. | 72 psg/P | 79,431.00 | Capital | 5,990.00 | 85,421.00 |
| 39-40. | 72 psg/P | 80.784.00ea | Capital | 1,490.00ea | 82,274.00ca |
| 42-44. | 72 psg | 72,301.00ea | Christina | 275.00ea | 72,576.00ea |
| 46-49. | 72 psg | 72,301.00ea | Red Clay | 262.00ea | 72,563.00ea |
| 50-51. | 72 psg/P | 80,619.00ea | Red Clay | 210.00ea | 80,829.00ea |

The Department of Education and Vendor agree to the following:

- The contract consists of this Agreement and the specifications in ITB DOE #2017-03.
- The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.

| All work shall be completed and/or ma | iterials delivered by the Vendor on or before |
|--|---|
| August 15, 2017. | |
| This Agreement executed the day and year Original On File | r first written above. Original On File |

| Ravid Blowman, Associate Secretary of FM&O | Vendor | | |
|---|----------|------------------|---|
| Date: 1/5/2017 | Date | 1/10/17 | |
| Please include your Federal Employer's Identification and your current Delaware Business License Number | on Numbe | Original On File | _ |



DEPARTMENT OF EDUCATION

Townsend Building
401 Federal Street Suite 2
Dover, Delaware 19901-3639
DOE WEBSITE: http://www.doe.k12.de.us

Steven H. Godowsky Secretary of Education Voice: (302) 735-4000 FAX: (302) 739-4654

January 4, 2017

Ms. Lisa Tall I. G. Burton, Inc. 793 Bay Road Milford, DE 19963

Dear Ms. Tall:

This is to advise you that your firm has been awarded Units 5, 17, 18, 19-21, 27-28, 34-37, 38, 39-40, 42-44, 46-49, and 50-51 of ITB DOE #2017-03 for school buses. The Department of Education (DOE) is responsible for \$1,828,491.00, and the school districts are responsible for \$48,945.00 which results in an overall total of \$1,877,436.00.

Enclosed are three (3) copies of the Agreement between the DOE and Vendor covering this transaction. Please sign all copies of this Agreement and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of this Agreement, your bid bond will be returned and a purchase order will be processed. The Department will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely yours,

Original On File

Kim Wheatley Director of Finance

KW/lps Enclosures

cc: Mr. Gregg Tulowitzky

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 4th day of January in the year Two Thousand and Seventeen (2017) between the Department of Education and Vendor:

Wolfington Body Co., Inc. PO Box 218 Exton, PA 19341

for the following school buses on ITB DOE 2017-03:

| <u>UNIT</u> | TYPE | STATE SHARE | DISTRICT | DISTRICT SHARE | COST |
|--------------------|--|---------------------------------------|------------------------------------|--|--|
| 4. 6-16. 23. | 36 psg/A/L 36 psg 54 psg/A/L | 80,169.00 68,286.00ea 85,074.00 | Christina Christina Colonial | 4,589.00 4,115.00ea 4,392.00 | 84,758.00 72,401.00ea |
| 41. 45. 53. | 72 psg 72 psg 72 psg 24 psg/P/A/L | 72,287.00 72,065.00 75,408.00 | Capital Colonial Red Clay | 4,392.00 633.00 1,009.00 4,384.00 | 89,466.00 72,920.00 73,074.00 79,792.00 |

The Department of Education and Vendor agree to the following:

- 3. The contract consists of this Agreement and the specifications in ITB DOE #2017-03.
- 4. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
- 3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2017.

| \int | This Agreement executed the day and year first written above. Original On File Original On File | | | | |
|--------|---|--------|------------------|--|--|
| Q | David Blowman, Associate Secretary of FM&O | Vendor | W | | |
| | Date: 1/5/2017 | Date | 1/17/17 | | |
| | Please include your Federal Employer's Identification and your current Delaware Business License Number | | Original On File | | |



DEPARTMENT OF EDUCATION

Townsend Building
401 Federal Street Suite 2
Dover, Delaware 19901-3639
DOE WEBSITE: http://www.doe.k12.de.us

Steven H. Godowsky Secretary of Education Voice: (302) 735-4000 FAX: (302) 739-4654

January 4, 2016



Mr. Geoffrey Wolk Wolfington Body Co., Inc. PO Box 218 Exton, PA 19341

Dear Mr. Wolk:

This is to advise you that your firm has been awarded Units 4, 6-16, 23, 41, 45, and 53 of ITB DOE #2017-03 for school buses. The Department of Education (DOE) is responsible for \$1,136,149.00 and the school districts are responsible for \$60,272.00 which results in an overall total of \$1,196,421.00.

Enclosed are three (3) copies of the Agreement between the DOE and Vendor covering this transaction. Please sign all copies of this Agreement and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of this Agreement, your bid bond will be returned and a purchase order will be processed. The Department will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely yours,
Original On File

Kim Wheatley Director Finance

KW/lps Enclosures

cc: Mr. Gregg Tulowitzky

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