



DEPARTMENT OF EDUCATION

THE TOWNSEND BUILDING
401 Federal Street Suite 2
DOVER, DELAWARE 19901-3639
DOE WEBSITE: <http://www.doe.k12.de.us>

Lillian M. Lowery, Ed.D.
Secretary of Education
Voice: (302) 735-4000
FAX: (302) 739-4654

December 19, 2011

Mr. Wayne Dhue
I. G. Burton, Inc.
793 Bay Road
Milford, DE 19963

Dear Mr. Dhue:

This is to advise you that your firm has been awarded Units 9 through 46 of ITB DOE #2012-06 for school buses. The Department of Education (DOE) is responsible for \$3,023,318.00, and the school districts are responsible for \$16,976.00 which results in an overall total of \$3,040,294.00.

Enclosed are three (3) copies of the Agreement between the DOE and Vendor covering this transaction. Please sign all copies of this Agreement and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of this Agreement, your bid bond will be returned and a purchase order will be processed. The Department will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely yours,

Original on File

Karen Field Rogers
Associate Secretary of Finance Reform
& Resource Management Branch

KFR/lps
Enclosures
cc: Mr. Ron Love

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 19th day of December in the year Two Thousand and Eleven (2011) between the Department of Education and Vendor:

I. G. Burton, Inc.
793 Bay Road
Milford, DE 19963

for the following school buses on ITB DOE 2012-06:

<u>UNIT</u>	<u>TYPE</u>	<u>STATE SHARE</u>	<u>DISTRICT</u>	<u>DISTRICT SHARE</u>	<u>COST</u>
9-12. *	48 psg/A	84,668.00ea	Cape Henlopen	1,609.00ea	86,277.00ea
13. *	48 psg/L/A	87,730.00	Cape Henlopen	1,609.00	89,339.00
14-16. *	54 psg/A	87,167.00ea	Brandywine	0.00	87,167.00ea
17-18. *	54 psg/L/A	88,120.00ea	Seaford	0.00	88,120.00ea
19. *	54 psg/L/A	89,503.00	Colonial	1,562.00	91,065.00
20. *	60 psg/L/A	91,019.00	Christina	0.00	91,019.00
21-22. *	60 psg/L/A	90,241.00ea	Capital	0.00	90,241.00ea
23. *	60 psg/L/A	89,388.00	Colonial	1,562.00	90,950.00
24. *	72 psg/L	88,620.00	Brandywine	49.00	88,669.00
25-29. *	72 psg	72,228.00ea	Brandywine	49.00ea	72,277.00ea
30-40. *	72 psg	72,228.00ea	Christina	49.00ea	72,277.00ea
41-43. *	72 psg	72,228.00ea	Red Clay	49.00ea	72,277.00ea
44-45. *	84 psg	80,668.00ea	Colonial	1,609.00ea	82,277.00ea
46. *	84 psg/L	86,495.00	Colonial	1,609.00	88,104.00

The Department of Education and Vendor agree to the following:

1. The contract consists of this Agreement and the specifications in ITB DOE #2012-06.
2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2012.

This Agreement executed the day and year first written above.

Original on File

Assoc. Secretary of Financial Reform & Resource Management Vendor

Date: 12/20/11 Date _____

Please include your Federal Employer's Identification Number _____ and your current Delaware Business License Number _____



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Secretary of Education
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December 19, 2011

Mr. Steve Leonard
American Bus Sales & Service Inc.
195 Defense Highway
Annapolis, MD 21401

Dear Mr. Leonard:

This is to advise you that your firm has been awarded Units 1-8 of ITB DOE 2012-06 for school buses. The Department of Education (DOE) is responsible for \$606,911.00, and the school districts are responsible for \$4,008.00 which results in an overall total of \$610,919.00.

Enclosed are three (3) copies of the Agreement between DOE and Vendor covering this transaction. Please sign all copies of the Agreements and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of the Agreement, your bid bond will be returned and a purchase order will be processed. The Department will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely yours,

Original on File

Karen Field Rogers
Associate Secretary of Financial Reform
& Resource Management Branch

KFR/lps
Attachments
cc: Mr. Ron Love

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 19th day of December in the year Two Thousand and Eleven (2011) between the Department of Education and Vendor:

American Bus Sales & Service Inc.
195 Defense Highway
Annapolis MD 21401

for the following school buses on ITB DOE 2012-06:

<u>UNIT</u>	<u>TYPE</u>	<u>STATE</u>		<u>DISTRICT</u>	
		<u>SHARE</u>	<u>DISTRICT</u>	<u>SHARE</u>	<u>COST</u>
1-3.	36 psg .	71,963.00ea	Christina	550.00ea	72,513.00ea
4-6.	36 psg/A .	81,062.00ea	Christina	0.00	81,062.00ea
7-8.	42 psg \	73,918.00ea	Colonial	1,179.00ea	75,097.00ea

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2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2012.

This Agreement executed the day and year first written above.

Original on File

Assoc. Secretary of Financial Reform & Resource Management _____ Vendor _____

Date: 12/20/11 _____ Date _____

Please include your Federal Employer's Identification Number _____

and your current Delaware Business License Number _____



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January 9, 2012

Mr. Frank Dutcher
Wolffington Body Co., Inc.
PO Box 218
Exton, PA 19341

RE: RFP # DOE 2012-06

Dear Mr. Dutcher:

This is to advise you that you have not been awarded any school buses off the RFP # DOE 2012-06 bid. The contract was awarded to two other vendors.

We appreciate your interest in this project and hope you will participate in future projects.

Sincerely,
Original on File

Emily Falcon
Director, Financial Reform Resources

cc: Karen Field Rogers
Ron Love