

Award Notice

Contract #: DOE 2019-08

Contract Name: Department of Education

Effective Date: 12/10/2018

This contract has been multi-awarded for the period Dec 6,2018 through Dec 5,2019.

Vendor-specific award information is provided on the following pages:



## DEPARTMENT OF EDUCATION

Townsend Building  
401 Federal Street Suite 2  
Dover, Delaware 19901-3639  
DOE WEBSITE: <http://www.doe.k12.de.us>

Susan S. Bunting, Ed.D.  
Secretary of Education  
Voice: (302) 735-4000  
FAX: (302) 739-4654

December 6, 2018

Mr. Greg Frary  
American Truck & Bus, Inc.  
195 Defense Highway  
Annapolis, MD 21401

Dear Mr. Frary:

This is to advise you that your firm has been awarded Units 30 and 36 of ITB DOE #2019-08 for school buses. The Department of Education (DOE) is responsible for \$169,846.00, and the school districts are responsible for \$6,735.00 which results in an overall total of \$176,581.00.

Enclosed are three (3) copies of the Agreement between DOE and Vendor covering this transaction. Please sign all copies of the Agreements and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of the Agreement, your bid bond will be returned and a purchase order will be processed. DOE will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely,

Kim Klein  
Director of Finance

KW/bwh  
Enclosures  
cc: Mr. Larry Linaweaver

S 19-92

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 6<sup>th</sup> day of December in the year Two Thousand and Eighteen (2018) between the Department of Education and Vendor:

American Bus Sales & Service Inc.  
195 Defense Highway  
Annapolis MD 21401

for the following school buses on ITB DOE #2019-08:

| UNIT | TYPE       | STATE SHARE    | DISTRICT | DISTRICT SHARE | TOTAL COST PER UNIT |
|------|------------|----------------|----------|----------------|---------------------|
| 30   | 54 psg/D/A | \$81,408.00 ea | Colonial | \$4,540.00 ea  | \$85,948.00         |
| 36   | 84 psg/D   | \$88,438.00 ea | Colonial | \$2,195.00 ea  | \$90,633.00         |

The Department of Education and Vendor agree to the following:

1. The contract consists of this Agreement and the specifications in ITB DOE #2019-08.
2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2019.

This Agreement executed the day and year first written above.

\_\_\_\_\_  
Charles A. Longfellow,  
Associate Secretary, Operations Support

\_\_\_\_\_  
Vendor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

\_\_\_\_\_  
Federal Employer's Identification Number

\_\_\_\_\_  
Delaware Business License Number



## DEPARTMENT OF EDUCATION

Townsend Building  
401 Federal Street Suite 2  
Dover, Delaware 19901-3639  
DOE WEBSITE: <http://www.doe.k12.de.us>

Susan S. Bunting, Ed.D.  
Secretary of Education  
Voice: (302) 735-4000  
FAX: (302) 739-4654

December 6, 2018

Ms. Lisa Tall  
I. G. Burton, Inc.  
793 Bay Road  
Milford, DE 19963

Dear Ms. Tall:

This is to advise you that your firm has been awarded Units 1-6,12-13, 38-39, and 47 of ITB DOE #2019-08 for school buses. The Department of Education (DOE) is responsible for \$940,451.00, and the school districts are responsible for \$27,946.00 which results in an overall total of \$968,397.00.

Enclosed are three (3) copies of the Agreement between the DOE and Vendor covering this transaction. Please sign all copies of this Agreement and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of this Agreement, your bid bond will be returned and a purchase order will be processed. DOE will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely,

Kim Klein  
Director of Finance

KK/bwh  
Enclosures  
cc: Mr. Larry Linaweaver

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR

Agreement made this 6<sup>th</sup> day of December in the year Two Thousand and Eighteen (2018) between the Department of Education and Vendor:

I. G. Burton, Inc.  
793 Bay Road  
Milford, DE 19963

for the following school buses on ITB DOE #2019-08:

| UNIT  | TYPE         | STATE SHARE    | DISTRICT   | DISTRICT SHARE | TOTAL COST PER UNIT |
|-------|--------------|----------------|------------|----------------|---------------------|
| 1-6   | 72 psg/P     | \$82,400.00 ea | Brandywine | \$3,397.00 ea  | \$85,797.00         |
| 12-13 | 72 psg/P     | \$82,972.00 ea | Capital    | \$1,201.00 ea  | \$84,173.00         |
| 38-39 | 48 psg/P/L/A | \$99,190.00 ea | Red Clay   | \$2,581.00 ea  | \$101,771.00        |
| 47    | 72 psg/P     | \$81,727.00 ea | Woodbridge | \$0.00 ea      | \$81,727.00         |

The Department of Education and Vendor agree to the following:

1. The contract consists of this Agreement and the specifications in ITB DOE #2019-08.
2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2019.

This Agreement executed the day and year first written above.

\_\_\_\_\_  
Charles A. Longfellow,  
Associate Secretary, Operations Support

\_\_\_\_\_  
Vendor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

\_\_\_\_\_  
Federal Employer's Identification Number

\_\_\_\_\_  
Delaware Business License Number



---

## DEPARTMENT OF EDUCATION

Townsend Building  
401 Federal Street Suite 2  
Dover, Delaware 19901-3639  
DOE WEBSITE: <http://www.doe.k12.de.us>

Susan S. Bunting, Ed.D.  
Secretary of Education  
Voice: (302) 735-4000  
FAX: (302) 739-4654

---

December 6, 2018

Mr. Geoffrey Wolf  
Wolffington Body Co., Inc.  
PO Box 218  
Exton, PA 19341

Dear Mr. Wolf:

This is to advise you that your firm has been awarded Units 7-11, 14, 15-16, 17, 18-22, 23, 24-27, 28, 29, 31, 32-35, 37, 40, 41-42, 43-44, 45-46 and 48 of ITB DOE #2019-08 for school buses. The Department of Education (DOE) is responsible for \$2,945,070.00 and the school districts are responsible for \$137,010.00 which results in an overall total of \$3,082,080.00

Enclosed are three (3) copies of the Agreement between the DOE and Vendor covering this transaction. Please sign all copies of this Agreement and return two (2) copies to DOE.

Upon receipt of two (2) signed copies of this Agreement, your bid bond will be returned and a purchase order will be processed. DOE will also instruct the school districts to issue purchase orders for their costs of the options.

Sincerely,

  
Kim Klein  
Director Finance

KW/bwh  
Enclosures  
cc: Mr. Larry Linaweaver

AGREEMENT BETWEEN THE DEPT. OF EDUCATION AND VENDOR 519-90

Agreement made this 6<sup>th</sup> day of December in the year Two Thousand and Eighteen (2018) between the Department of Education and Vendor:

Wolflington Body Co., Inc.  
PO Box 218  
Exton, PA 19341

for the following school buses on ITB DOE #2019-08:

| UNIT  | TYPE         | STATE SHARE     | DISTRICT      | DISTRICT SHARE | TOTAL COST PER UNIT |
|-------|--------------|-----------------|---------------|----------------|---------------------|
| 7-11  | 48psg/D/L/A  | \$84,692.00 ea  | Cape Henlopen | \$4,140.00 ea  | \$88,832.00         |
| 14    | 72 psg/P/A   | \$94,993.00 ea  | Capital       | \$6,260.00 ea  | \$101,253.00        |
| 15-16 | 72 psg/P/L/A | \$99,315.00 ea  | Capital       | \$6,260.00 ea  | \$105,575.00        |
| 17    | 36 psg/D     | \$66,877.00 ea  | Christina     | \$3,555.00 ea  | \$70,432.00         |
| 18-22 | 36 psg/D/A   | \$78,381.00 ea  | Christina     | \$3,700.00 ea  | \$82,081.00         |
| 23    | 36 psg/D/L/A | \$83,314.00 ea  | Christina     | \$3,755.00 ea  | \$87,069.00         |
| 24-27 | 48 psg/D/L/A | \$86,499.00 ea  | Christina     | \$3,755.00 ea  | \$90,254.00         |
| 28    | 54 psg/D/A   | \$83,792.00 ea  | Christina     | \$3,700.00 ea  | \$87,492.00         |
| 29    | 54 psg/D/A   | \$86,484.00 ea  | Christina     | \$3,755.00 ea  | \$90,239.00         |
| 31    | 66 psg/D/L/A | \$85,396.00 ea  | Colonial      | \$6,870.00 ea  | \$92,266.00         |
| 32-35 | 72 psg/D     | \$71,450.00 ea  | Colonial      | \$1,415.00 ea  | \$72,865.00         |
| 37    | 72 psg/P     | \$81,953.00 ea  | Indian River  | \$2,365.00 ea. | \$84,318.00         |
| 40    | 54 psg/P/L/A | \$91,567.00 ea  | Red Clay      | \$3,560.00 ea  | \$95,127.00         |
| 41-42 | 72 psg/P     | \$81,194.00 ea  | Red Clay      | \$5,035.00 ea  | \$86,229.00         |
| 43-44 | 72 psg/L/A   | \$100,381.00 ea | Red Clay      | \$5,180.00 ea  | \$105,561.00        |
| 45-46 | 72 psg/P/A   | \$94,701.00 ea  | Red Clay      | \$5,180.00 ea  | \$99,881.00         |
| 48    | 72 psg/D     | \$72,351.00 ea  | Woodbridge    | \$0.00         | \$72,351.00         |

The Department of Education and Vendor agree to the following:

1. The contract consists of this Agreement and the specifications in ITB DOE #2019-08.
2. The work to be performed shall not commence or materials to be supplied shall not be ordered until the vendor receives the State of Delaware purchase order(s) to cover the cost of this contract.
3. All work shall be completed and/or materials delivered by the Vendor on or before August 15, 2019.

This Agreement executed the day and year first written above.

\_\_\_\_\_  
Charles A. Longfellow,  
Associate Secretary, Operations Support

\_\_\_\_\_  
Vendor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

\_\_\_\_\_  
Federal Employer's Identification Number

\_\_\_\_\_  
Delaware Business License Number